



Governor's Recommendation Fiscal Year 2012

David Kerr, Director

573/751-4770

Book 1

**DEPARTMENT OF ECONOMIC DEVELOPMENT
FY 2012 BUDGET**

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Jeremiah W. (Jay) Nixon
Governor



David Kerr
Director

January 31, 2011

The Honorable Jay Nixon
Governor of Missouri
State Capitol, Room 216
Jefferson City, MO 65101

Dear Governor Nixon:

The Department of Economic Development (DED) is pleased to provide you with the Department's Fiscal Year 2012 Budget Proposal. The future of Missouri's citizens depends on the existence of high-paying jobs as a result of a robust business environment. It is our job to create such an environment by providing the stimulus and support that will allow for the growth and expansion of successful businesses.

DED is committed to keeping Missouri businesses on the cutting edge through programs to ensure a ready supply of highly skilled and trained workers; to assisting communities so they may exhibit an extraordinary quality of life; to supporting a business environment that offers competitive operating costs; and to supporting a physical and technological infrastructure with sufficient capacity to ensure continued growth and expansion.

If you should have any questions about the budget proposal or need additional information, please feel free to contact me at 751-4770.

Sincerely,

A handwritten signature in black ink that reads "David D. Kerr". The signature is written in a cursive, flowing style.

David D. Kerr
Director

DEPARTMENT OF ECONOMIC DEVELOPMENT OVERVIEW

The Department of Economic Development is composed of various agencies that administer policy in the areas of community and economic development, workforce development and tourism; as well as agencies that administer their statutory requirements and work to safeguard public interest.

Programs managed by these agencies provide a wide array of services designed to enhance Missouri's economic growth in the 21st century. These services provide direct assistance to businesses and industries; communities and regions; and individuals and organizations by promoting economic and community development, as well as job creation and retention throughout the state.

The department consists of two distinct groups: development agencies and regulatory agencies. The department also has an administrative services division.

Development Agencies:

The Division of Business and Community Services is structured like a business model with sales, marketing, finance, compliance and research teams that focus on increasing state and/or local revenues, jobs and private investment. The Division also houses the Missouri Community Service Commission.

The Missouri Arts Council provides financial assistance to nonprofit organizations across Missouri to encourage and stimulate economic and community growth and development through the arts.

The Missouri Housing Development Commission is the state's housing finance agency, providing for the financing, development and preservation of affordable housing for low- to moderate-income Missourians.

The Missouri Women's Council is charged to identify and address issues affecting the economic and employment status of women in Missouri.

The Missouri Development Finance Board provides development financing to assist infrastructure, economic development and business expansion and attraction projects throughout Missouri.

The Division of Workforce Development assists businesses in finding and retaining qualified workers; and helps Missourians with a desire to work to find quality careers and increase their earning potential. The Division also administers programs that ensure comprehensive training occurs at the local level so that the skills of the available workforce meet the needs of businesses as well as programs that help increase the earned income for Missouri's economically disadvantaged, unemployed and underemployed adult and youth citizens.

The Division of Tourism promotes Missouri as a premier tourist destination, while helping the state and local communities meet the changing trends in the travel/tourism industry.

DEPARTMENT OF ECONOMIC DEVELOPMENT OVERVIEW (CONTINUED)

The Office of the Film Commission is charged with the attraction of film, television, video and cable productions to Missouri and to promote the growth of the film and video production industry within Missouri.

Regulatory Agencies:

The Office of the Public Counsel is Missouri's consumer advocate in the area of utility regulation and represents the interests of utility customers in proceedings before and appeals from the Missouri Public Service Commission (PSC) and the courts.

The Missouri Public Service Commission is charged with the statutory responsibility of ensuring that public utility consumers receive safe and adequate services at just and reasonable rates that will provide the utility companies' shareholders the opportunity to earn a reasonable return on their investment. The Commission regulates utility rates, service and safety for investor-owned electric, gas, telecommunications, sewer and water companies. The Manufactured Housing Department is required by statute to annually register manufacturers and dealers of manufactured homes and modular units; prescribe and enforce uniform construction standards for manufactured homes and modular units sold in the state; and enforce manufactured home set-up and tie-down requirements.

Administrative Services Division:

The Administrative Services Division provides legal, public relation, legislative, financial, budget and human resource support to the department director, senior management staff and other divisions within the department.

State Auditor's Reports and Oversight Evaluations			
Program or Division Name	Type of Report	Date Issued	Website
Missouri Technology Corporation	Audit report (2010-148)	10-Nov	http://auditor.mo.gov/press/2010-148.htm
Enterprise Zone & Enhanced Enterprise Zone Tax Credit Programs	Audit Report (2010-106)	Sep-10	http://auditor.mo.gov/press/2010-106.htm
Lewis & Clark Discovery Initiative	Audit Report (2010-87)	Jul-10	http://auditor.mo.gov/press/2010-87.htm
Public Service Commission	Audit Report (2010-11)	Jan-10	http://auditor.mo.gov/press/2010-11.htm
Review of State Tax Credit Programs	Oversight Evaluation	Jun-09	http://www.moga.mo.gov/oversight/reports.htm
Missouri Housing Development Commission	Audit Report (2009-65)	Jun-09	http://auditor.mo.gov/press/2009-65.htm
Statewide/Oversight of Procurement and Fuel Card Programs Follow-up	Audit Report (2008-98)	Oct-08	http://auditor.mo.gov/press/2008-68.htm
Affordable Housing Tax Credit Program	Audit Report (2008-47)	Jul-08	http://auditor.mo.gov/press/2008-47.htm
Low Income Housing Tax Credit Program	Audit Report (2008-23)	Apr-08	http://auditor.mo.gov/press/2008-23.htm
State Supplemental Tax Increment Financing Program	Oversight Evaluation	Dec-07	http://www.moga.mo.gov/oversight/reports.htm

Program or Division Name	Type of Report	Date Issued	Website
Missouri Development Finance Board	Audit Report (2007-12)	Mar-07	http://auditor.mo.gov/press/2007-12.htm
Small Business Incubator Program	Oversight Evaluation	Jan-07	http://www.moga.mo.gov/oversight/reports.htm

Programs Subject to Missouri Sunset Act

Program	Statutes Establishing	Sunset Date	Review Status
Qualified Equity Investments Tax Credit	135.680-135.682, RSMo	4-Sept-13	
Film Production Project Tax Credit	35.750, RSMo	28-Nov-13	

DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2010	FY 2010	FY 2011	FY 2011	FY 2012	FY 2012	FY 2012	FY 2012
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MO ECO RESEARCH INFO CENTER								
CORE								
PERSONAL SERVICES								
GENERAL REVENUE	124,218	2.40	146,736	3.08	106,948	2.08	106,948	2.08
DIV JOB DEVELOPMENT & TRAINING	1,089,297	26.49	1,441,230	33.31	1,441,230	33.31	1,441,230	33.31
TOTAL - PS	1,213,515	28.89	1,587,966	36.39	1,548,178	35.39	1,548,178	35.39
EXPENSE & EQUIPMENT								
GENERAL REVENUE	17,804	0.00	21,985	0.00	21,825	0.00	21,721	0.00
DIV JOB DEVELOPMENT & TRAINING	125,144	0.00	270,748	0.00	270,748	0.00	270,748	0.00
TOTAL - EE	142,948	0.00	292,733	0.00	292,573	0.00	292,469	0.00
PROGRAM-SPECIFIC								
DIV JOB DEVELOPMENT & TRAINING	0	0.00	32,185	0.00	32,185	0.00	32,185	0.00
TOTAL - PD	0	0.00	32,185	0.00	32,185	0.00	32,185	0.00
TOTAL	1,356,463	28.89	1,912,884	36.39	1,872,936	35.39	1,872,832	35.39
GRAND TOTAL	\$1,356,463	28.89	\$1,912,884	36.39	\$1,872,936	35.39	\$1,872,832	35.39

CORE DECISION ITEM

Department: Economic Development **Budget Unit 42183C**
Division: Business and Community Services
Core: Research Team - Missouri's Economic Research and Information Center (MERIC)

1. CORE FINANCIAL SUMMARY

	FY 2012 Budget Request			
	GR	Federal	Other	Total
PS	106,948	1,441,230	0	1,548,178
EE	21,825	270,748	0	292,573
PSD	0	32,185	0	32,185
TRF	0	0	0	0
Total	128,773	1,744,163	0	1,872,936

FTE 2.08 33.31 0.00 35.39

Est. Fringe	59,517	802,044	0	861,561
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

	FY 2012 Governor's Recommendation			
	GR	Fed	Other	Total
PS	106,948	1,441,230	0	1,548,178
EE	21,721	270,748	0	292,469
PSD	0	32,185	0	32,185
TRF	0	0	0	0
Total	128,669	1,744,163	0	1,872,832

FTE 2.08 33.31 0.00 35.39

Est. Fringe	59,517	802,044	0	861,561
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

2. CORE DESCRIPTION

The Research Team, better known as the Missouri Economic Research and Information Center (MERIC), performs data gathering, applied research, innovative analysis, and reporting to policymakers and the public. This research and analysis includes labor market trends, employment and unemployment, new business startups, wage analysis, and studies of the state's targeted industries and economic development initiatives. MERIC also works in cooperation with the U.S. Department of Labor to conduct research and produce information on economic conditions, reports and labor market information.

The Division of Business and Community Services (BCS) serves as a partner in the economic development professional community to facilitate the expansion of existing business in the State; to facilitate the location of new business to the State; and to facilitate the startup of new business in the State. The Division also serves as a partner with local governments, non-profits, community organizations, and private citizens to help develop and grow Missouri's communities. The services provided by BCS include professional technical assistance and project management; training; research; financial assistance; and compliance. A few of the ways BCS measures its success include measuring new jobs created, private investment, leverage, and efficiency of operations.

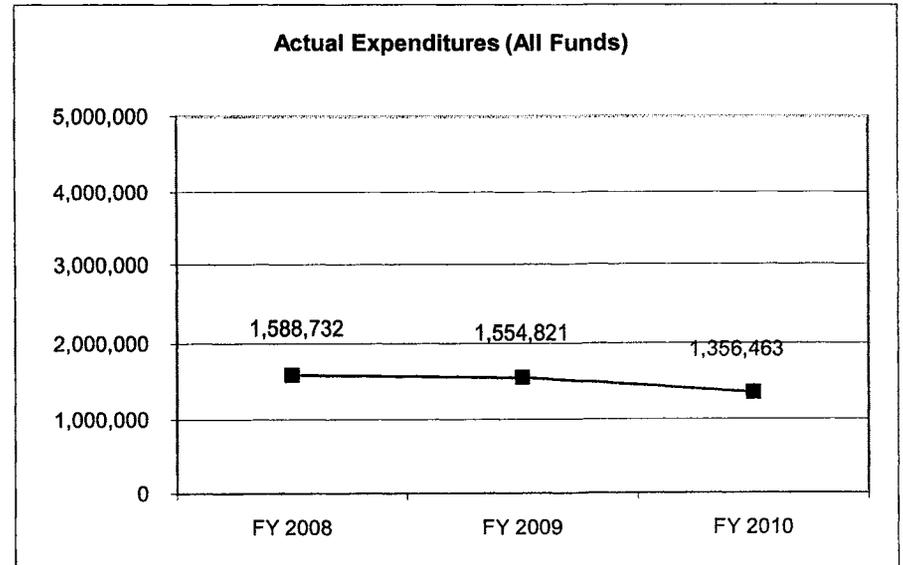
CORE DECISION ITEM

Department: Economic Development **Budget Unit 42183C**
Division: Business and Community Services
Core: Research Team - Missouri's Economic Research and Information Center (MERIC)

3. PROGRAM LISTING (list programs included in this core funding)
 Research Team (MERIC)

4. FINANCIAL HISTORY

	<u>FY 2008</u> <u>Actual</u>	<u>FY 2009</u> <u>Actual</u>	<u>FY 2010</u> <u>Actual</u>	<u>FY 2011</u> <u>Current Yr.</u>
Appropriation (All Funds)	2,096,490	2,191,723	2,159,107	1,912,884
Less Reverted (All Funds)	(5,108)	(21,646)	(1,908)	(820)
Budget Authority (All Funds)	2,091,382	2,170,077	2,157,199	1,912,064
Actual Expenditures (All Funds)	1,588,732	1,554,821	1,356,463	N/A
Unexpended (All Funds)	502,650	615,256	800,736	N/A
Unexpended, by Fund:				
General Revenue	3,913	9,538	40,894	N/A
Federal	498,737	605,718	759,842	N/A
Other	0	0	0	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

NOTES:

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
MO ECO RESEARCH INFO CENTER**

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	PS	36.39	146,736	1,441,230	0	1,587,966	
	EE	0.00	21,985	270,748	0	292,733	
	PD	0.00	0	32,185	0	32,185	
	Total	36.39	168,721	1,744,163	0	1,912,884	
DEPARTMENT CORE ADJUSTMENTS							
Core Reduction	1555 3700	EE	0.00	(160)	0	0	(160)
Core Reallocation	997 3699	PS	(1.00)	(39,788)	0	0	(39,788) Realign Budget.
	NET DEPARTMENT CHANGES		(1.00)	(39,948)	0	0	(39,948)
DEPARTMENT CORE REQUEST							
	PS	35.39	106,948	1,441,230	0	1,548,178	
	EE	0.00	21,825	270,748	0	292,573	
	PD	0.00	0	32,185	0	32,185	
	Total	35.39	128,773	1,744,163	0	1,872,936	
GOVERNOR'S ADDITIONAL CORE ADJUSTMENTS							
Core Reduction	1703 3700	EE	0.00	(104)	0	0	(104) FY 12 Core Reductions
	NET GOVERNOR CHANGES		0.00	(104)	0	0	(104)
GOVERNOR'S RECOMMENDED CORE							
	PS	35.39	106,948	1,441,230	0	1,548,178	
	EE	0.00	21,721	270,748	0	292,469	
	PD	0.00	0	32,185	0	32,185	
	Total	35.39	128,669	1,744,163	0	1,872,832	

FLEXIBILITY REQUEST FORM

BUDGET UNIT NUMBER: 42183C	DEPARTMENT: Economic Development
BUDGET UNIT NAME: Missouri Economic Research and Information Center (MERIC) See complete list of budget units below.	DIVISION: Business and Community Services

1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.

DEPARTMENT REQUEST

The department is requesting 25% flexibility between the Personal Service and Expense and Equipment appropriations in General Revenue and Federal Funds for the Missouri Economic Research and Information Center (MERIC). This flexibility is needed to ensure our ability to immediately address any identified operational modifications in order to provide the highest quality services to Missourians. Areas of need include special or emergency projects and staff assistance for businesses, training for employees, purchase of supplies and other equipment to make the division more efficient.

- MERIC PS (3699-0101) - \$106,948 * 25% = \$26,737 and MERIC EE (3700-0101) - \$21,721 * 25% = \$5,430
 - MERIC PS (3701-0155) - \$1,441,230 * 25% = \$360,308 and MERIC EE (3702-0155) - \$302,933 * 25% = \$75,733

2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.

PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED	CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED	BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED
\$0	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.

3. Please explain how flexibility was used in the prior and/or current years.

PRIOR YEAR EXPLAIN ACTUAL USE	CURRENT YEAR EXPLAIN PLANNED USE
In FY 2010, MERIC flexed \$0.	In FY2011, the MERIC, Marketing, Sales, Finance and Compliance teams were appropriated 25% flexibility between PS and E&E appropriations. This flexibility will allow the department to respond to changing situations to continue to provide the best possible quality service to our customers.

FLEXIBILITY REQUEST FORM

BUDGET UNIT NUMBER: 42183C, 41945C, 41955C, 41965C, 41975C	DEPARTMENT: Economic Development
BUDGET UNIT NAME: MERIC, Marketing, Sales, Finance and Compliance	DIVISION: Business and Community Services

1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.

DEPARTMENT REQUEST

The Department is requesting 50% flexibility between the teams in the Business and Community Services Division (Section 7.020 of HB 7). These teams are MERIC, Marketing, Sales, Finance and Compliance.

- General Revenue: PS \$1,075,409 * 50% = \$537,705 (25.35 FTE * 50% = 12.68); EE \$336,435 * 50% = \$168,218
- Federal: PS \$2,403,626 * 50% = \$1,201,813 (56.57 FTE * 50% = 28.29); EE \$732,371 * 50% = \$366,186
- Admin Revolving: PS \$49,300 * 50% = \$24,650 (1.40 FTE * 50% = .70); EE \$0
- Economic Development Advancement Fund: PS \$1,173,696 * 50% = \$586,848 (28.02 FTE * 50% = 14.01); EE \$589,440 * 50% = \$294,720

2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.

PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED	CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED	BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED
\$230,120	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.

3. Please explain how flexibility was used in the prior and/or current years.

PRIOR YEAR EXPLAIN ACTUAL USE	CURRENT YEAR EXPLAIN PLANNED USE
In FY 2010, there was a total of \$230,120 flexed from MERIC to Compliance, \$208,560 PS and \$21,560 E&E, to cover operational expenses.	In FY 2011, the MERIC, Marketing, Sales, Finance and Compliance Teams were appropriated 50% flexibility between them (Section 7.020). This flexibility will allow the department to respond to changing situations to continue to provide the best possible quality service to our customers.

DECISION ITEM DETAIL

Budget Unit Decision Item Budget Object Class	FY 2010 ACTUAL DOLLAR	FY 2010 ACTUAL FTE	FY 2011 BUDGET DOLLAR	FY 2011 BUDGET FTE	FY 2012 DEPT REQ DOLLAR	FY 2012 DEPT REQ FTE	FY 2012 GOV REC DOLLAR	FY 2012 GOV REC FTE
MO ECO RESEARCH INFO CENTER								
CORE								
ADMIN OFFICE SUPPORT ASSISTANT	10,082	0.32	89,141	3.00	89,141	3.00	89,141	3.00
SR OFC SUPPORT ASST (KEYBRD)	69,549	2.54	81,149	3.00	81,149	3.00	81,149	3.00
RESEARCH ANAL I	58,858	2.00	167,265	5.00	167,265	5.00	167,265	5.00
RESEARCH ANAL II	225,505	6.29	471,204	10.11	471,204	10.11	471,204	10.11
RESEARCH ANAL III	270,092	6.50	192,602	3.96	192,602	3.96	192,602	3.96
RESEARCH ANAL IV	26,046	0.54	46,564	1.04	58,585	1.29	58,585	1.29
LABOR ECONOMIST	54,360	1.00	54,363	1.00	54,363	1.00	54,363	1.00
EXECUTIVE II	45,060	1.00	38,700	1.00	38,700	1.00	38,700	1.00
PLANNER III	77,101	1.78	132,698	3.28	95,677	2.00	95,677	2.00
MARKETING SPECIALIST I	23,551	0.79	0	0.00	0	0.00	0	0.00
RESEARCH MANAGER B1	101,525	2.00	101,525	2.00	101,525	2.00	101,525	2.00
RESEARCH MANAGER B2	67,074	1.00	67,075	1.00	67,075	1.00	67,075	1.00
DESIGNATED PRINCIPAL ASST DIV	63,654	1.00	67,088	1.00	56,694	0.98	56,694	0.98
MISCELLANEOUS PROFESSIONAL	36,465	1.08	0	0.00	0	0.00	0	0.00
SPECIAL ASST PROFESSIONAL	84,593	1.05	78,592	1.00	74,198	1.05	74,198	1.05
TOTAL - PS	1,213,515	28.89	1,587,966	36.39	1,548,178	35.39	1,548,178	35.39
TRAVEL, IN-STATE	13,762	0.00	22,568	0.00	22,568	0.00	22,542	0.00
TRAVEL, OUT-OF-STATE	34,200	0.00	61,071	0.00	60,911	0.00	60,911	0.00
SUPPLIES	25,175	0.00	33,544	0.00	33,544	0.00	33,544	0.00
PROFESSIONAL DEVELOPMENT	15,213	0.00	29,258	0.00	29,258	0.00	29,258	0.00
COMMUNICATION SERV & SUPP	22,102	0.00	49,427	0.00	49,427	0.00	49,427	0.00
PROFESSIONAL SERVICES	20,545	0.00	25,331	0.00	25,331	0.00	25,253	0.00
HOUSEKEEPING & JANITORIAL SERV	0	0.00	72	0.00	72	0.00	72	0.00
M&R SERVICES	10,009	0.00	57,482	0.00	57,482	0.00	57,482	0.00
OFFICE EQUIPMENT	1,546	0.00	4,861	0.00	4,861	0.00	4,861	0.00
OTHER EQUIPMENT	0	0.00	3,001	0.00	3,001	0.00	3,001	0.00
BUILDING LEASE PAYMENTS	0	0.00	860	0.00	860	0.00	860	0.00
EQUIPMENT RENTALS & LEASES	0	0.00	204	0.00	204	0.00	204	0.00
MISCELLANEOUS EXPENSES	396	0.00	54	0.00	54	0.00	54	0.00
REBILLABLE EXPENSES	0	0.00	5,000	0.00	5,000	0.00	5,000	0.00
TOTAL - EE	142,948	0.00	292,733	0.00	292,573	0.00	292,469	0.00

DECISION ITEM DETAIL

Budget Unit	FY 2010	FY 2010	FY 2011	FY 2011	FY 2012	FY 2012	FY 2012	FY 2012
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MO ECO RESEARCH INFO CENTER								
CORE								
PROGRAM DISTRIBUTIONS	0	0.00	32,185	0.00	32,185	0.00	32,185	0.00
TOTAL - PD	0	0.00	32,185	0.00	32,185	0.00	32,185	0.00
GRAND TOTAL	\$1,356,463	28.89	\$1,912,884	36.39	\$1,872,936	35.39	\$1,872,832	35.39
GENERAL REVENUE	\$142,022	2.40	\$168,721	3.08	\$128,773	2.08	\$128,669	2.08
FEDERAL FUNDS	\$1,214,441	26.49	\$1,744,163	33.31	\$1,744,163	33.31	\$1,744,163	33.31
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Research Team - (MERIC)

Program is found in the following core budget(s): Research Team - Missouri's Economic Research and Information Center (MERIC)

1. What does this program do?

The Research Team, better known as the Missouri Economic Research and Information Center (MERIC), performs data gathering, applied research, innovative analysis, and reporting to policymakers and the public. This research and analysis includes labor market trends, employment and unemployment, new business startups, wage analysis, and studies of the state's targeted industries and economic development initiatives. MERIC also works in cooperation with the U.S. Department of Labor to conduct research and produce information on economic conditions reports and labor market information.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 620.010, RSMo, establishes the Department of Economic Development and its divisions. MERIC's federal funding from the U.S. Department of Labor comes from the Bureau of Labor Statistics and Employment and Training Administration (BLS). The BLS is authorized to collect labor market information pursuant to the 1884 statute (29 USC 1), an Act to Establish the Bureau of Labor, as amended. Section 14 of the Wagner-Peyser Act (29 USC 49 f(a)(3)(D)) authorizes the Secretary of Labor to reimburse the States to provide data for national statistical programs. In addition, both BLS and ETA cite the Workforce Investment Act of 1998 which amended the Wagner-Peyser Act by adding a new section 15, "Employment Statistics," which authorizes the Secretary of Labor to "...oversee the development, maintenance, and continuous improvement of a nationwide system of economic statistics..." as authorization for their programs.

3. Are there federal matching requirements? If yes, please explain.

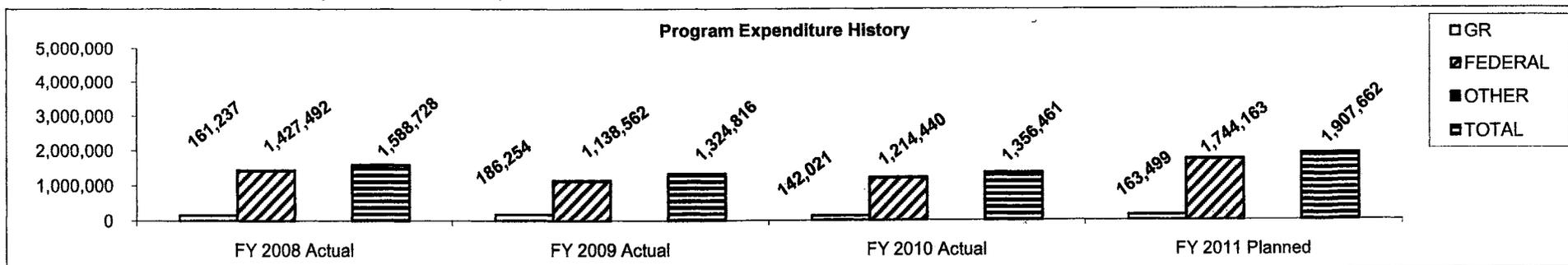
No.

4. Is this a federally mandated program? If yes, please explain.

Yes. The BLS uses a cooperative agreement to fund cooperative statistical programs because of the agency's ongoing involvement in the programs, pursuant to the Federal Grant and Cooperative Agreement Act of 1977 (31 USC 6301-08). The specific statistical programs and program requirements funded through this LMI Cooperative Agreement are described in ongoing work statements with the states. In a similar fashion, ETA instructions for use of its funding is detailed to states in the annual Training and Employment Guidance Letter for the Workforce Information Core Products and Services Grant.

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.

Prior to FY2008, the MERIC budget was included as part of the DED Administrative Services budget. Their financial history can be found in that core.



Note: FY2011 Planned Expenditures for GR reflects 3% Governor's Reserve and planned restrictions.

6. What are the sources of the "Other" funds?

N/A

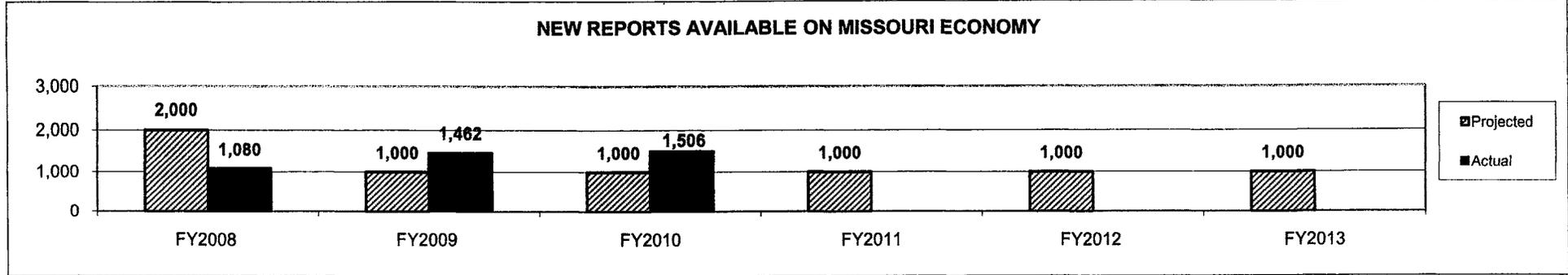
PROGRAM DESCRIPTION

Department: Economic Development

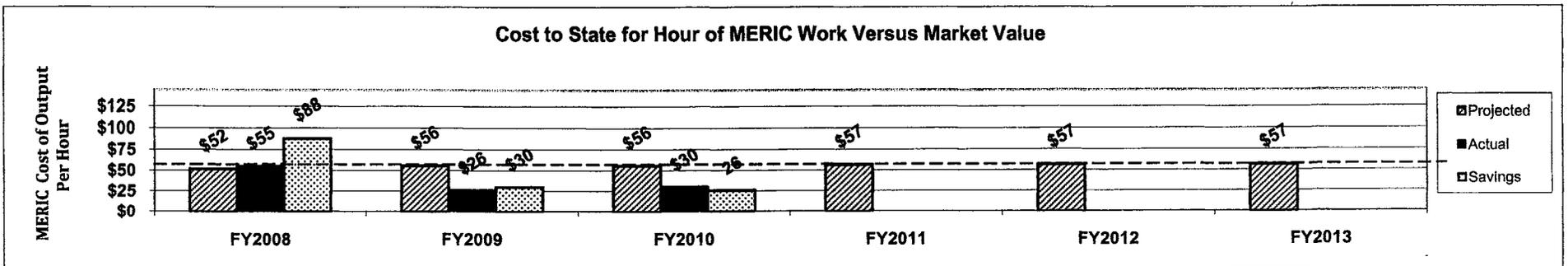
Program Name: Research Team - (MERIC)

Program is found in the following core budget(s): Research Team - Missouri's Economic Research and Information Center (MERIC)

7a. Provide an effectiveness measure.



MERIC effectiveness can also be measured by output per hour of work. The value of output is derived from the hourly market rate charged for advanced economic research. Market Rate in FY2010 Estimated at \$56/Hour.



*Projected is hourly cost of experienced private sector market research analyst in Missouri.

7b. Provide an efficiency measure.

The efficiency measure for the Research Team (MERIC) is a shared measure throughout the Division of Business and Community Services - Marketing, Sales, Finance, Compliance and Research Teams. The measure is the total dollar amount of financial incentives issued or awarded for the fiscal year divided by the actual BCS operational budget for the fiscal year.

	<u>FY2008</u> <u>Projected</u>	<u>FY2008</u> <u>Actual</u>	<u>FY2009</u> <u>Projected</u>	<u>FY2009</u> <u>Actual</u>	<u>FY2010</u> <u>Projected</u>	<u>FY2010</u> <u>Actual</u>	<u>FY2011</u> <u>Projected</u>
\$ of Financial Incentives Issued or Awarded		716,503,090		720,198,882		1,063,365,721	
\$ of BCS Operational Budget	4,925,873	4,201,135	7,060,831	5,996,846	7,311,279	5,379,726	6,421,884
Cost Benefit to Achieve a Result		\$0.0059		\$0.0083		\$0.0051	

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Research Team - (MERIC)

Program is found in the following core budget(s): Research Team - Missouri's Economic Research and Information Center (MERIC)

7c. Provide the number of clients/individuals served, if applicable.

N/A

7d. Provide a customer satisfaction measure, if available.

N/A

DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2010	FY 2010	FY 2011	FY 2011	FY 2012	FY 2012	FY 2012	FY 2012
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MARKETING								
CORE								
PERSONAL SERVICES								
GENERAL REVENUE	247,059	4.98	180,634	3.11	279,038	6.24	279,038	6.24
DED-ED PRO-CDBG-ADMINISTRATION	64,936	1.36	84,331	2.12	84,331	2.12	84,331	2.12
DIV JOB DEVELOPMENT & TRAINING	0	0.00	48,278	1.26	48,278	1.26	48,278	1.26
DED ADMINISTRATIVE	0	0.00	42,680	1.15	42,680	1.15	42,680	1.15
ECON DEVELOP ADVANCEMENT FUND	46,584	1.10	50,001	2.00	50,001	2.00	50,001	2.00
TOTAL - PS	358,579	7.44	405,924	9.64	504,328	12.77	504,328	12.77
EXPENSE & EQUIPMENT								
GENERAL REVENUE	733,477	0.00	123,452	0.00	93,593	0.00	66,464	0.00
DED-ED PRO-CDBG-ADMINISTRATION	1,144	0.00	52,229	0.00	52,229	0.00	52,229	0.00
INTERNATIONAL TRADE SHOW REVOL	2,317	0.00	71,226	0.00	71,226	0.00	71,226	0.00
ECON DEVELOP ADVANCEMENT FUND	2,524,678	0.00	414,720	0.00	414,720	0.00	414,720	0.00
TOTAL - EE	3,261,616	0.00	661,627	0.00	631,768	0.00	604,639	0.00
PROGRAM-SPECIFIC								
INTERNATIONAL TRADE SHOW REVOL	0	0.00	1,012	0.00	1,012	0.00	1,012	0.00
TOTAL - PD	0	0.00	1,012	0.00	1,012	0.00	1,012	0.00
TOTAL	3,620,195	7.44	1,068,563	9.64	1,137,108	12.77	1,109,979	12.77
GRAND TOTAL	\$3,620,195	7.44	\$1,068,563	9.64	\$1,137,108	12.77	\$1,109,979	12.77

CORE DECISION ITEM

Department: Economic Development
Division: Business and Community Services
Core: Marketing Team

Budget Unit 41945C

1. CORE FINANCIAL SUMMARY

	FY 2012 Budget Request			
	GR	Federal	Other	Total
PS	279,038	132,609	92,681	504,328
EE	93,593	52,229	485,946	631,768 E
PSD	0	0	1,012	1,012
TRF	0	0	0	0
Total	372,631	184,838	579,639	1,137,108 E
FTE	6.24	3.38	3.15	12.77

	FY 2012 Governor's Recommendation			
	GR	Fed	Other	Total
PS	279,038	132,609	92,681	504,328
EE	66,464	52,229	485,946	604,639 E
PSD	0	0	1,012	1,012
TRF	0	0	0	0
Total	345,502	184,838	579,639	1,109,979 E
FTE	6.24	3.38	3.15	12.77

Est. Fringe	155,285	73,797	51,577	280,659
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: International Trade Show Revolving Fund (0567)
 Administrative Revolving Fund (0547)
 Economic Development Advancement Fund (0783)

An "E" is requested for \$72,238 Trade Show Revolving Fund.

Est. Fringe	155,285	73,797	51,577	280,659
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: International Trade Show Revolving Fund (0567)
 Administrative Revolving Fund (0547)
 Economic Development Advancement Fund (0783)

An "E" is requested for \$72,238 Trade Show Revolving Fund.

2. CORE DESCRIPTION

Missouri is a great place to do business and it is the responsibility of the Marketing Team to promote and market Missouri in the in-state, national, and international marketplace. The number one goal of the Marketing Team is to make Missouri attractive for capital investment and the creation of quality jobs. The Marketing Team supports the Division of Business and Community Services (BCS) by providing all print advertising, publishing, videography, and other media production services. The team consists of professional graphic design artists, a videographer, event planners, and technical writers. In addition to creating marketing collateral materials aimed at the public, they support the other teams by designing and publishing applications, reports, and newsletters specific to the Division.

The Division serves as a partner in the economic development professional community to facilitate the expansion of existing business in the State; to facilitate the location of new business to the State; and to facilitate the startup of new business in the State. The Division also serves as a partner with local governments, non-profits, community organizations, and private citizens to help develop and grow Missouri's communities. The services provided by BCS include professional technical assistance and project management; training; research; financial assistance; and compliance. A few of the ways BCS measures its success include measuring new jobs created, private investment, leverage, and efficiency of operations.

CORE DECISION ITEM

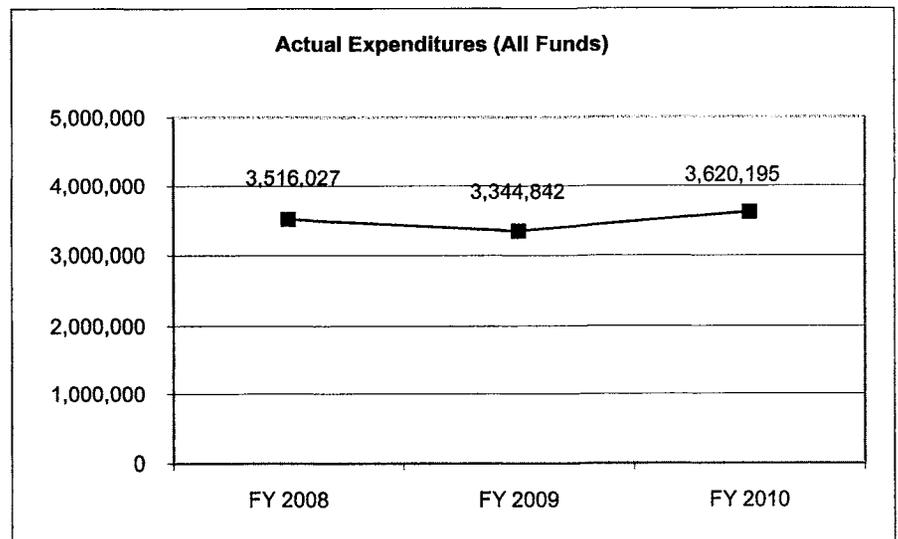
Department: Economic Development	Budget Unit 41945C
Division: Business and Community Services	
Core: Marketing Team	

3. PROGRAM LISTING (list programs included in this core funding)

Marketing Team

4. FINANCIAL HISTORY

	FY 2008 Actual	FY 2009 Actual	FY 2010 Actual	FY 2011 Current Yr.
Appropriation (All Funds)	4,926,000	4,230,654	4,414,229	1,068,563
Less Reverted (All Funds)	(10,291)	(75,847)	(35,279)	(33,563)
Budget Authority (All Funds)	4,915,709	4,154,807	4,378,950	1,035,000
Actual Expenditures (All Funds)	3,516,027	3,344,842	3,620,195	N/A
Unexpended (All Funds)	1,399,682	809,965	758,755	N/A
Unexpended, by Fund:				
General Revenue	42,961	38,622	258,937	N/A
Federal	82,554	136,557	118,758	N/A
Other	1,274,167	634,786	381,060	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

NOTES:

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
MARKETING**

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	PS	9.64	180,634	132,609	92,681	405,924	
	EE	0.00	123,452	52,229	485,946	661,627	
	PD	0.00	0	0	1,012	1,012	
	Total	9.64	304,086	184,838	579,639	1,068,563	
DEPARTMENT CORE ADJUSTMENTS							
Core Reduction	1551 2377	EE	0.00	(29,859)	0	0	(29,859)
Core Reallocation	783 2376	PS	0.00	0	0	0	0 Realign Budget
Core Reallocation	987 2376	PS	3.13	98,404	0	0	98,404 Realign Budget
	NET DEPARTMENT CHANGES		3.13	68,545	0	0	68,545
DEPARTMENT CORE REQUEST							
	PS	12.77	279,038	132,609	92,681	504,328	
	EE	0.00	93,593	52,229	485,946	631,768	
	PD	0.00	0	0	1,012	1,012	
	Total	12.77	372,631	184,838	579,639	1,137,108	
GOVERNOR'S ADDITIONAL CORE ADJUSTMENTS							
Core Reduction	1699 2377	EE	0.00	(27,129)	0	0	(27,129) FY 12 Core Reductions
	NET GOVERNOR CHANGES		0.00	(27,129)	0	0	(27,129)
GOVERNOR'S RECOMMENDED CORE							
	PS	12.77	279,038	132,609	92,681	504,328	
	EE	0.00	66,464	52,229	485,946	604,639	

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
MARKETING**

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
GOVERNOR'S RECOMMENDED CORE							
	PD	0.00	0	0	1,012	1,012	
	Total	12.77	345,502	184,838	579,639	1,109,979	

FLEXIBILITY REQUEST FORM

BUDGET UNIT NUMBER: 41945C BUDGET UNIT NAME: Marketing Team See complete list of budget units below.	DEPARTMENT: Economic Development DIVISION: Business and Community Services
------------------------------------------------------------------------------------------------------------------------------	-------------------------------------------------------------------------------------------------

1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.

DEPARTMENT REQUEST

The department is requesting 25% flexibility between the Personal Service and Expense and Equipment appropriations in General Revenue, Federal Funds and Other Funds for the Marketing Team. This flexibility is needed to ensure our ability to immediately address any identified operational modifications in order to provide the highest quality services to Missourians. Areas of need include special or emergency projects and staff assistance for businesses, training for employees, purchase of supplies and other equipment to make the division more efficient.

- General Revenue: Marketing PS (2376-0101) - \$279,038 * 25% = \$69,760 and Marketing EE (2377-0101) - \$66,464 * 25% = \$16,616
- Federal Funds: Marketing PS (2378-0123) - \$84,331 * 25% = \$21,083 and Marketing EE (2379-0123) - \$52,229 * 25% = \$13,057
- Other Funds: Marketing PS (4569-0783) - \$50,001 * 25% = \$12,500 and Marketing EE (2387-0783) - \$414,720 * 25% = \$103,680

2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.

PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED	CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED	BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED
\$29,742 GR	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.

3. Please explain how flexibility was used in the prior and/or current years.

PRIOR YEAR EXPLAIN ACTUAL USE	CURRENT YEAR EXPLAIN PLANNED USE
In FY 2010, the Marketing Team flexed \$29,742 from EE to PS to cover operational expenses.	In FY 2011, the MERIC, Marketing, Sales, and Compliance teams were appropriated 25% flexibility between PS and E&E appropriations. This flexibility will allow the department to respond to changing situations to continue to provide the best possible quality service to our customers.

FLEXIBILITY REQUEST FORM

BUDGET UNIT NUMBER: 42183C, 41945C, 41955C, 41965C, 41975C	DEPARTMENT: Economic Development
BUDGET UNIT NAME: MERIC, Marketing, Sales, Finance and Compliance	DIVISION: Business and Community Services

1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.

DEPARTMENT REQUEST

The Department is requesting 50% flexibility between the teams in the Business and Community Services Division (Section 7.020 of HB 7). These teams are MERIC, Marketing, Sales, Finance and Compliance.

- General Revenue: PS \$1,075,409 * 50% = \$537,705 (25.35 FTE * 50% = 12.68); EE \$336,435 * 50% = \$168,218
- Federal: PS \$2,403,626 * 50% = \$1,201,813 (56.57 FTE * 50% = 28.29); EE \$732,371 * 50% = \$366,186
- Admin Revolving: PS \$49,300 * 50% = \$24,650 (1.40 FTE * 50% = .70); EE \$0
- Economic Development Advancement Fund: PS \$1,173,696 * 50% = \$586,848 (28.02 FTE * 50% = 14.01); EE \$589,440 * 50% = \$294,720

2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.

PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED	CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED	BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED
\$230,120	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.

3. Please explain how flexibility was used in the prior and/or current years.

PRIOR YEAR EXPLAIN ACTUAL USE	CURRENT YEAR EXPLAIN PLANNED USE
In FY 2010, there was a total of \$230,120 flexed from MERIC to Compliance, \$208,560 PS and \$21,560 E&E, to cover operational expenses.	In FY 2011, the MERIC, Marketing, Sales, Finance and Compliance Teams were appropriated 50% flexibility between them (Section 7.020). This flexibility will allow the department to respond to changing situations to continue to provide the best possible quality service to our customers.

DECISION ITEM DETAIL

Budget Unit	FY 2010	FY 2010	FY 2011	FY 2011	FY 2012	FY 2012	FY 2012	FY 2012
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MARKETING								
CORE								
ADMIN OFFICE SUPPORT ASSISTANT	5,700	0.19	7,093	0.24	10,795	0.37	10,795	0.37
SR OFC SUPPORT ASST (KEYBRD)	0	0.00	7,132	0.24	3,566	0.12	3,566	0.12
RESEARCH ANAL II	31,760	0.91	0	0.00	17,322	0.50	17,322	0.50
RESEARCH ANAL III	6,640	0.18	0	0.00	37,296	1.00	37,296	1.00
RESEARCH ANAL IV	24,042	0.50	0	0.00	12,021	0.25	12,021	0.25
PLANNER II	0	0.00	0	0.00	38,833	1.00	38,833	1.00
MARKETING SPECIALIST I	17,530	0.59	11,703	0.45	41,799	1.45	41,799	1.45
MARKETING SPECIALIST II	0	0.00	93,642	2.27	56,351	1.58	56,351	1.58
MARKETING SPECIALIST III	198,847	4.32	180,915	4.45	223,397	5.46	223,397	5.46
COMMUNITY & ECONOMIC DEV MGRB1	8,795	0.15	12,023	0.24	8,505	0.16	8,505	0.16
COMMUNITY & ECONOMIC DEV MGRB2	0	0.00	14,171	0.25	14,171	0.25	14,171	0.25
DESIGNATED PRINCIPAL ASST DEPT	0	0.00	43,858	0.50	21,929	0.25	21,929	0.25
DIVISION DIRECTOR	26,865	0.28	0	0.00	11,723	0.13	11,723	0.13
DESIGNATED PRINCIPAL ASST DIV	0	0.00	22,071	0.50	0	0.00	0	0.00
SPECIAL ASST PROFESSIONAL	38,400	0.32	0	0.00	0	0.00	0	0.00
SPECIAL ASST OFFICE & CLERICAL	0	0.00	13,316	0.50	6,620	0.25	6,620	0.25
TOTAL - PS	358,579	7.44	405,924	9.64	504,328	12.77	504,328	12.77
TRAVEL, IN-STATE	13,688	0.00	67,461	0.00	67,461	0.00	57,358	0.00
TRAVEL, OUT-OF-STATE	7,042	0.00	24,496	0.00	24,496	0.00	24,496	0.00
FUEL & UTILITIES	0	0.00	3,037	0.00	3,037	0.00	3,037	0.00
SUPPLIES	15,224	0.00	66,903	0.00	66,903	0.00	66,903	0.00
PROFESSIONAL DEVELOPMENT	37,653	0.00	89,748	0.00	89,748	0.00	89,748	0.00
COMMUNICATION SERV & SUPP	3,994	0.00	108,600	0.00	108,600	0.00	101,600	0.00
PROFESSIONAL SERVICES	3,155,207	0.00	156,939	0.00	156,939	0.00	156,940	0.00
M&R SERVICES	27,230	0.00	1,412	0.00	1,412	0.00	1,412	0.00
COMPUTER EQUIPMENT	0	0.00	1	0.00	1	0.00	1	0.00
MOTORIZED EQUIPMENT	0	0.00	2,061	0.00	2,061	0.00	2,061	0.00
OFFICE EQUIPMENT	27	0.00	6,997	0.00	6,997	0.00	2,997	0.00
OTHER EQUIPMENT	0	0.00	704	0.00	704	0.00	704	0.00
PROPERTY & IMPROVEMENTS	0	0.00	1	0.00	1	0.00	1	0.00
BUILDING LEASE PAYMENTS	1,495	0.00	123,065	0.00	93,206	0.00	87,179	0.00
EQUIPMENT RENTALS & LEASES	42	0.00	4,272	0.00	4,272	0.00	4,272	0.00

DECISION ITEM DETAIL

Budget Unit	FY 2010	FY 2010	FY 2011	FY 2011	FY 2012	FY 2012	FY 2012	FY 2012
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MARKETING								
CORE								
MISCELLANEOUS EXPENSES	14	0.00	4,838	0.00	4,838	0.00	4,838	0.00
REBILLABLE EXPENSES	0	0.00	1,092	0.00	1,092	0.00	1,092	0.00
TOTAL - EE	3,261,616	0.00	661,627	0.00	631,768	0.00	604,639	0.00
PROGRAM DISTRIBUTIONS	0	0.00	600	0.00	600	0.00	600	0.00
REFUNDS	0	0.00	412	0.00	412	0.00	412	0.00
TOTAL - PD	0	0.00	1,012	0.00	1,012	0.00	1,012	0.00
GRAND TOTAL	\$3,620,195	7.44	\$1,068,563	9.64	\$1,137,108	12.77	\$1,109,979	12.77
GENERAL REVENUE	\$980,536	4.98	\$304,086	3.11	\$372,631	6.24	\$345,502	6.24
FEDERAL FUNDS	\$66,080	1.36	\$184,838	3.38	\$184,838	3.38	\$184,838	3.38
OTHER FUNDS	\$2,573,579	1.10	\$579,639	3.15	\$579,639	3.15	\$579,639	3.15

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Marketing Team

Program is found in the following core budget(s): Marketing Team

1. What does this program do?

Missouri is a great place to do business and it is the responsibility of the Marketing Team to promote and market Missouri in the in-state, national, and international marketplace. The number one goal of the Marketing Team is to make Missouri attractive for capital investment and the creation of quality jobs. The Marketing Team supports the Division by providing all print advertising, publishing, videography, and other media production services. The team consists of professional graphic design artists, a videographer, event planners, and technical writers. In addition to creating marketing collateral materials aimed at the public, they support the other teams by designing and publishing applications, reports, and newsletters specific to the Division.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 620.010, RSMo., establishes the Department of Economic Development and its divisions.

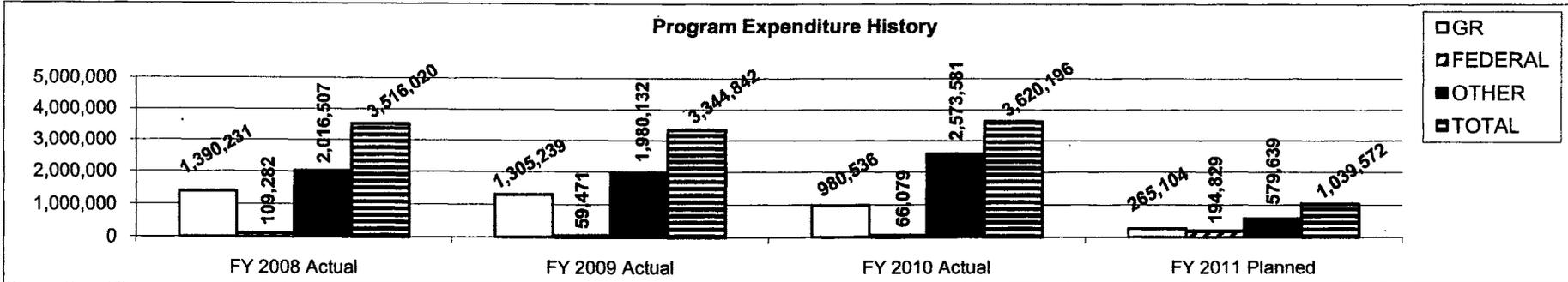
3. Are there federal matching requirements? If yes, please explain.

No.

4. Is this a federally mandated program? If yes, please explain.

No.

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



Note: FY2011 Planned Expenditures for GR reflects 3% Governor's Reserve and planned restrictions.

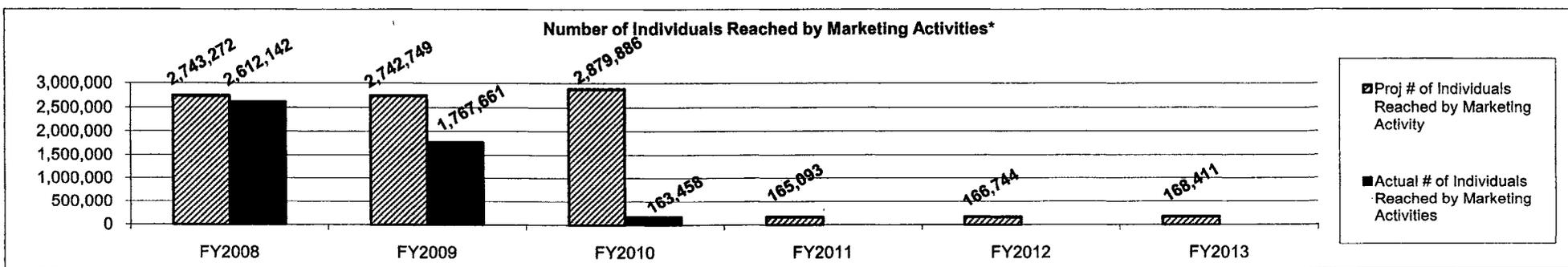
6. What are the sources of the "Other" funds?

International Trade Show Revolving Fund (0567), Economic Development Advancement Fund (0783) and Administrative Revolving Fund (0547)

PROGRAM DESCRIPTION

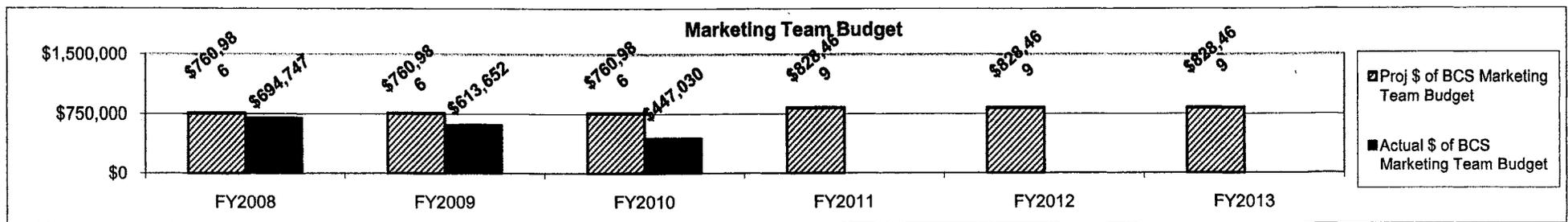
Department: Economic Development
Program Name: Marketing Team
Program is found in the following core budget(s): Marketing Team

7a. Provide an effectiveness measure.



Note: New methodology for tracking marketing activities adopted in FY2010.

*Marketing Activities include number of newsletter mailings, number of total hits to BCS website and number of hits to Missouri Location One website.



Note: Only direct operational budget for Marketing Team included.

	FY2007	FY2008	FY2009	FY2010	FY2011	FY2012	FY2013
Projected Cost Benefit of Marketing Activities		.26:1	.24:1	.26:1	.20:1	.20:1	.20:1
Actual Cost Benefit of Marketing Activities		.27:1	.25:1	.35:1	.37:1		

Note: In FY 2009 the Marketing Team Spent \$.35 for every 1 person reached by Marketing activity.

PROGRAM DESCRIPTION

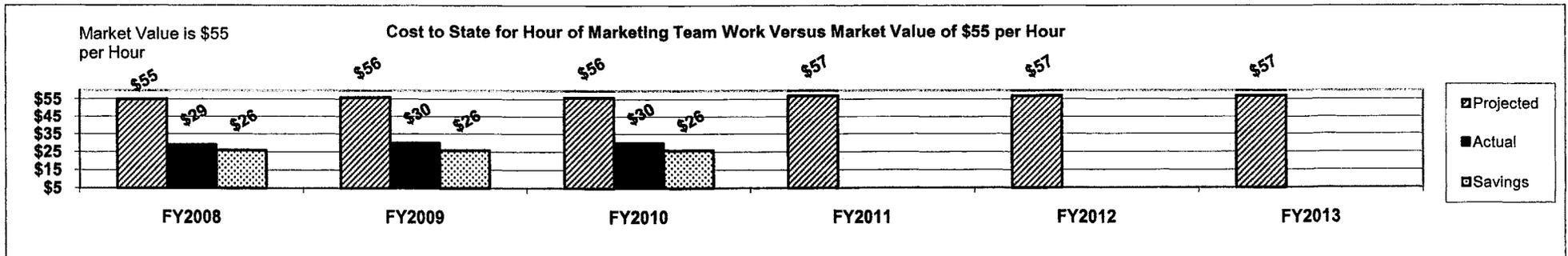
Department: Economic Development

Program Name: Marketing Team

Program is found in the following core budget(s): Marketing Team

7a. Provide an effectiveness measure (continued)

The Marketing Team performance can also be measured by output per hour of work. The value of output is derived from the hourly market rate charged for marketing research. Marketing in the private sector provides an output equal to \$55 per hour. The cost to the State for this hour of work is \$30, a savings of roughly \$26 per hour.



7b. Provide an efficiency measure.

The efficiency measure for the Marketing Team is a shared measure throughout the Division of Business and Community Services - Marketing, Sales, Finance, Compliance and Research Teams. The measure is the total dollar amount of financial incentives issued or awarded for the fiscal year divided by the total BCS operational budget for the fiscal year.

	FY2008 <u>Actual</u>	FY2009 <u>Projected</u>	FY2009 <u>Actual</u>	FY2010 <u>Projected</u>	FY2010 <u>Actual</u>	FY2011 <u>Projected</u>
\$ of Financial Incentives Issued or Awarded	720,198,882		506,861,643		1,063,365,721	
\$ of BCS Operational Budget	5,996,846	7,311,279	5,913,684	7,361,435	5,379,726	6,421,884
Cost Benefit to Achieve a Result	\$0.0083		\$0.0117		\$0.0051	

7c. Provide the number of clients/individuals served, if applicable.

	FY2008 <u>Actual</u>	FY2009 <u>Projected</u>	FY2009 <u>Actual</u>	FY2010 <u>Projected</u>	FY2010 <u>Actual*</u>	FY2011 <u>Projected</u>	FY2012 <u>Projected</u>	FY2013 <u>Projected</u>
Avg # of newsletter mailings sent/week	2,675	2,809	2,571	2,949	2,696	2,723	2,750	2,778
Avg # of mailings opened as % of received/week	24.6%	26.5%	22.7%	26.5%	9.5%	10.0%	11.0%	12.0%
Number of total hits to BCS Website	1,976,879	2,075,723	1,631,196	2,179,509	26,106	27,411	28,782	30,221

*Note: The website is now tracked by a different system which changes the way the traffic on the site is counted. This will reduce the number of hits reported.

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Marketing Team

Program is found in the following core budget(s): Marketing Team

7d. Provide a customer satisfaction measure, if available.

	FY2008	FY2009	FY2009	FY2010	FY2010	FY2011	FY2012	FY2013
	<u>Actual</u>	<u>Projected</u>	<u>Actual</u>	<u>Projected</u>	<u>Actual</u>	<u>Projected</u>	<u>Projected</u>	<u>Projected</u>
Conference Attendees Satisfied/Very Satisfied	71%	85%	72%	85%	82%	85%	85%	85%

DECISION ITEM SUMMARY

Budget Unit	FY 2010	FY 2010	FY 2011	FY 2011	FY 2012	FY 2012	FY 2012	FY 2012
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Summary	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
Fund								
SALES								
CORE								
PERSONAL SERVICES								
GENERAL REVENUE	646,153	15.46	681,384	16.77	626,200	15.52	626,200	15.52
DED-ED PRO-CDBG-ADMINISTRATION	60,217	1.39	73,014	1.72	73,014	1.72	73,014	1.72
DED ADMINISTRATIVE	0	0.00	6,620	0.25	6,620	0.25	6,620	0.25
ECON DEVELOP ADVANCEMENT FUND	340,844	7.00	341,784	7.00	341,784	7.00	341,784	7.00
TOTAL - PS	1,047,214	23.85	1,102,802	25.74	1,047,618	24.49	1,047,618	24.49
EXPENSE & EQUIPMENT								
GENERAL REVENUE	216,939	0.00	231,827	0.00	227,740	0.00	224,704	0.00
DED-ED PRO-CDBG-ADMINISTRATION	1,715	0.00	33,484	0.00	33,484	0.00	33,484	0.00
ECON DEVELOP ADVANCEMENT FUND	44,540	0.00	44,540	0.00	44,540	0.00	44,540	0.00
TOTAL - EE	263,194	0.00	309,851	0.00	305,764	0.00	302,728	0.00
TOTAL	1,310,408	23.85	1,412,653	25.74	1,353,382	24.49	1,350,346	24.49
GRAND TOTAL	\$1,310,408	23.85	\$1,412,653	25.74	\$1,353,382	24.49	\$1,350,346	24.49

CORE DECISION ITEM

Department:	Economic Development	Budget Unit <u>41955C</u>
Division:	Business and Community Services	
Core:	Sales Team	

1. CORE FINANCIAL SUMMARY

	FY 2012 Budget Request			
	GR	Federal	Other	Total
PS	626,200	73,014	348,404	1,047,618
EE	227,740	33,484	44,540	305,764
PSD	0	0	0	0
TRF	0	0	0	0
Total	853,940	106,498	392,944	1,353,382

	FY 2012 Governor's Recommendation			
	GR	Fed	Other	Total
PS	626,200	73,014	348,404	1,047,618
EE	224,704	33,484	44,540	302,728
PSD				0
TRF				0
Total	850,904	106,498	392,944	1,350,346

FTE	15.52	1.72	7.25	24.49
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FTE	15.52	1.72	7.25	24.49
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Est. Fringe	348,480	40,632	193,887	582,999
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Est. Fringe	348,480	40,632	193,887	582,999
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

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Other Funds: DED Administrative Revolving Fund (0547)
Economic Development Advancement Fund (0783)

Other Funds: DED Administrative Revolving Fund (0547)
Economic Development Advancement Fund (0783)

2. CORE DESCRIPTION

The Sales Team, within the Division of Business and Community Services (BCS), is responsible for selling Missouri -- our communities, our infrastructure, and our well-trained, dedicated workforce. Missouri is the best place in the U.S. to locate, expand, and conduct business. With an emphasis on creating additional high quality jobs for Missourians, members of the Sales Team work in the field to gain in-depth knowledge of the resources and needs of their assigned region and have continuous contact with the communities and businesses within that region. Additionally, the Sales Team is also focused on specific industry sectors that show promise in Missouri.

BCS serves as a partner in the economic development professional community to facilitate the expansion of existing business in the State; to facilitate the location of new business to the State; and to facilitate the startup of new business in the State. The Division also serves as a partner with local governments, non-profits, community organizations, and private citizens to help develop and grow Missouri's communities. The services provided by BCS include professional technical assistance and project management; training; research; financial assistance; and compliance. A few of the ways BCS measures its success include measuring new jobs created, private investment, leverage, and efficiency of operations.

CORE DECISION ITEM

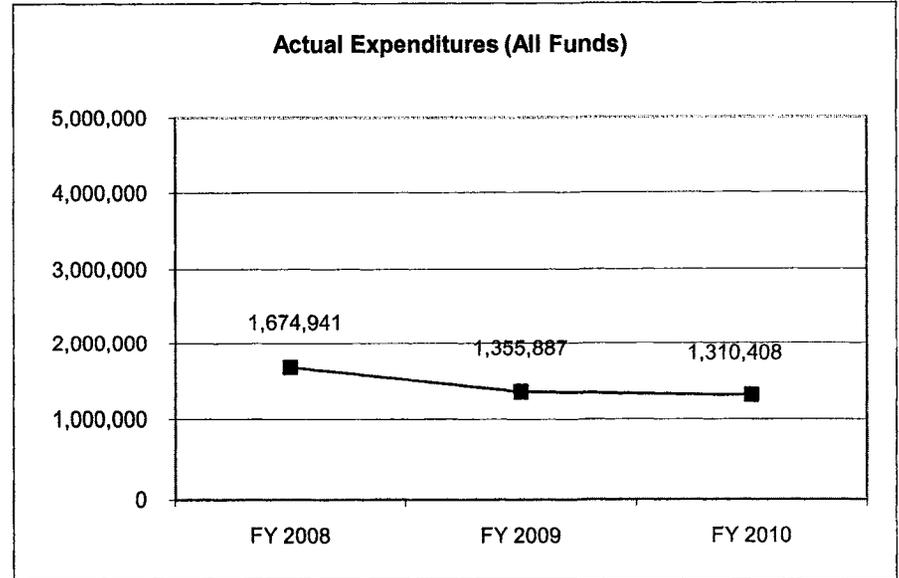
Department: Economic Development **Budget Unit** 41955C
Division: Business and Community Services
Core: Sales Team

3. PROGRAM LISTING (list programs included in this core funding)

Sales Team

4. FINANCIAL HISTORY

	FY 2008	FY 2009	FY 2010	FY 2011
	Actual	Actual	Actual	Current Yr.
Appropriation (All Funds)	2,176,080	1,516,144	1,535,333	1,412,653
Less Reverted (All Funds)	(27,892)	(67,436)	(57,293)	(11,042)
Budget Authority (All Funds)	2,148,188	1,448,708	1,478,040	1,401,611
Actual Expenditures (All Funds)	1,674,941	1,355,887	1,310,408	N/A
Unexpended (All Funds)	473,247	92,821	167,632	N/A
Unexpended, by Fund:				
General Revenue	142,601	42,812	115,506	N/A
Federal	36,482	22,150	44,566	N/A
Other	294,164	27,859	7,560	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

NOTES:

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
SALES**

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	PS	25.74	681,384	73,014	348,404	1,102,802	
	EE	0.00	231,827	33,484	44,540	309,851	
	Total	25.74	913,211	106,498	392,944	1,412,653	
DEPARTMENT CORE ADJUSTMENTS							
Core Reduction	1552 2393	EE	0.00	(4,087)	0	0	(4,087)
Core Reallocation	631 2391	PS	(1.25)	(55,184)	0	0	(55,184) To realign budget.
	NET DEPARTMENT CHANGES		(1.25)	(59,271)	0	0	(59,271)
DEPARTMENT CORE REQUEST							
	PS	24.49	626,200	73,014	348,404	1,047,618	
	EE	0.00	227,740	33,484	44,540	305,764	
	Total	24.49	853,940	106,498	392,944	1,353,382	
GOVERNOR'S ADDITIONAL CORE ADJUSTMENTS							
Core Reduction	1700 2393	EE	0.00	(3,036)	0	0	(3,036) FY 12 Core Reductions
	NET GOVERNOR CHANGES		0.00	(3,036)	0	0	(3,036)
GOVERNOR'S RECOMMENDED CORE							
	PS	24.49	626,200	73,014	348,404	1,047,618	
	EE	0.00	224,704	33,484	44,540	302,728	
	Total	24.49	850,904	106,498	392,944	1,350,346	

FLEXIBILITY REQUEST FORM

BUDGET UNIT NUMBER: 41955C	DEPARTMENT: Economic Development
BUDGET UNIT NAME: Sales Team See complete list of budget units below.	DIVISION: Business and Community Services

1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.

DEPARTMENT REQUEST

The department is requesting 25% flexibility between the Personal Service and Expense and Equipment appropriations in fund 0101 for the BCS teams. This flexibility is needed to ensure our ability to immediately address any identified operational modifications in order to provide the highest quality services to Missourians. Areas of need include special or emergency projects and staff assistance for businesses, training for employees, purchase of supplies and other equipment to make the division more efficient.

- General Revenue: Sales PS (2391-0101) - \$626,200 * 25% = \$156,550 and Sales EE (2393-0101) - \$224,704 * 25% = \$56,176
 - Federal Funds: Sales PS (2399-0123) - \$73,014 * 25% = \$18,254 and Sales EE (2400-0123) - \$33,484 * 25% = \$8,371
 - Other Funds: Sales PS (2801-0783) - \$341,784 * 25% = \$85,446 and Sales EE (2802-0783) - \$44,540 * 25% = \$11,135

2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.

PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED	CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED	BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED
\$7,775	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.

3. Please explain how flexibility was used in the prior and/or current years.

PRIOR YEAR EXPLAIN ACTUAL USE	CURRENT YEAR EXPLAIN PLANNED USE
In FY 2010, the Sales Team flexed \$7,775 from EE to PS to cover operational expenses.	In FY 2011, the MERIC, Marketing, Sales, and Compliance teams were appropriated 25% flexibility between PS and E&E appropriations. This flexibility will allow the department to respond to changing situations to continue to provide the best possible quality service to our customers.

FLEXIBILITY REQUEST FORM

BUDGET UNIT NUMBER: 42183C, 41945C, 41955C, 41965C, 41975C	DEPARTMENT: Economic Development
BUDGET UNIT NAME: MERIC, Marketing, Sales, Finance and Compliance	DIVISION: Business and Community Services

1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.

DEPARTMENT REQUEST

The Department is requesting 50% flexibility between the teams in the Business and Community Services Division (Section 7.020 of HB 7). These teams are MERIC, Marketing, Sales, Finance and Compliance.

- General Revenue: PS \$1,075,409 * 50% = \$537,705 (25.35 FTE * 50% = 12.68); EE \$336,435 * 50% = \$168,218
- Federal: PS \$2,403,626 * 50% = \$1,201,813 (56.57 FTE * 50% = 28.29); EE \$732,371 * 50% = \$366,186
- Admin Revolving: PS \$49,300 * 50% = \$24,650 (1.40 FTE * 50% = .70); EE \$0
- Economic Development Advancement Fund: PS \$1,173,696 * 50% = \$586,848 (28.02 FTE * 50% = 14.01); EE \$589,440 * 50% = \$294,720

2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.

PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED	CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED	BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED
\$230,120	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.

3. Please explain how flexibility was used in the prior and/or current years.

PRIOR YEAR EXPLAIN ACTUAL USE	CURRENT YEAR EXPLAIN PLANNED USE
In FY 2010, there was a total of \$230,120 flexed from MERIC to Compliance, \$208,560 PS and \$21,560 E&E, to cover operational expenses.	In FY 2011, the MERIC, Marketing, Sales, Finance and Compliance Teams were appropriated 50% flexibility between them (Section 7.020). This flexibility will allow the department to respond to changing situations to continue to provide the best possible quality service to our customers.

DECISION ITEM DETAIL

Budget Unit Decision Item Budget Object Class	FY 2010 ACTUAL DOLLAR	FY 2010 ACTUAL FTE	FY 2011 BUDGET DOLLAR	FY 2011 BUDGET FTE	FY 2012 DEPT REQ DOLLAR	FY 2012 DEPT REQ FTE	FY 2012 GOV REC DOLLAR	FY 2012 GOV REC FTE
SALES								
CORE								
ADMIN OFFICE SUPPORT ASSISTANT	34,296	1.19	6,800	0.24	32,242	1.12	32,242	1.12
OFFICE SUPPORT ASST (KEYBRD)	0	0.00	21,992	1.00	21,992	1.00	21,992	1.00
SR OFC SUPPORT ASST (KEYBRD)	51,708	2.00	7,132	0.24	55,274	2.12	55,274	2.12
PLANNER III	53,292	1.00	53,228	1.00	53,228	1.00	53,228	1.00
MARKETING SPECIALIST I	65,572	2.13	0	0.00	63,495	1.75	63,495	1.75
MARKETING SPECIALIST II	113,258	3.04	281,512	7.02	252,993	6.32	252,993	6.32
MARKETING SPECIALIST III	581,992	12.25	591,224	14.00	398,961	8.24	398,961	8.24
COMMUNITY & ECONOMIC DEV MGRB1	10,995	0.19	12,023	0.24	62,471	1.19	62,471	1.19
COMMUNITY & ECONOMIC DEV MGRB2	62,948	1.00	0	0.00	47,214	0.75	47,214	0.75
DESIGNATED PRINCIPAL ASST DEPT	0	0.00	43,858	0.50	21,929	0.25	21,929	0.25
DIVISION DIRECTOR	19,294	0.20	0	0.00	13,270	0.25	13,270	0.25
DESIGNATED PRINCIPAL ASST DIV	22,659	0.59	71,717	1.00	17,929	0.25	17,929	0.25
SPECIAL ASST PROFESSIONAL	31,200	0.26	0	0.00	0	0.00	0	0.00
SPECIAL ASST OFFICE & CLERICAL	0	0.00	13,316	0.50	6,620	0.25	6,620	0.25
TOTAL - PS	1,047,214	23.85	1,102,802	25.74	1,047,618	24.49	1,047,618	24.49
TRAVEL, IN-STATE	101,279	0.00	70,224	0.00	70,224	0.00	69,851	0.00
TRAVEL, OUT-OF-STATE	10,339	0.00	53,103	0.00	49,016	0.00	49,016	0.00
FUEL & UTILITIES	0	0.00	34	0.00	34	0.00	34	0.00
SUPPLIES	12,328	0.00	24,937	0.00	24,937	0.00	24,937	0.00
PROFESSIONAL DEVELOPMENT	26,911	0.00	50,327	0.00	50,327	0.00	50,327	0.00
COMMUNICATION SERV & SUPP	29,548	0.00	20,192	0.00	20,192	0.00	20,192	0.00
PROFESSIONAL SERVICES	77,197	0.00	64,120	0.00	64,120	0.00	61,457	0.00
M&R SERVICES	3,461	0.00	808	0.00	808	0.00	808	0.00
COMPUTER EQUIPMENT	0	0.00	4,830	0.00	4,830	0.00	4,830	0.00
MOTORIZED EQUIPMENT	0	0.00	1,298	0.00	1,298	0.00	1,298	0.00
OFFICE EQUIPMENT	800	0.00	4,146	0.00	4,146	0.00	4,146	0.00
OTHER EQUIPMENT	0	0.00	1,555	0.00	1,555	0.00	1,555	0.00
PROPERTY & IMPROVEMENTS	0	0.00	1	0.00	1	0.00	1	0.00
BUILDING LEASE PAYMENTS	275	0.00	287	0.00	287	0.00	287	0.00
EQUIPMENT RENTALS & LEASES	2	0.00	5,147	0.00	5,147	0.00	5,147	0.00
MISCELLANEOUS EXPENSES	1,054	0.00	7,564	0.00	7,564	0.00	7,564	0.00

DECISION ITEM DETAIL

Budget Unit	FY 2010	FY 2010	FY 2011	FY 2011	FY 2012	FY 2012	FY 2012	FY 2012
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
SALES								
CORE								
REBILLABLE EXPENSES	0	0.00	1,278	0.00	1,278	0.00	1,278	0.00
TOTAL - EE	263,194	0.00	309,851	0.00	305,764	0.00	302,728	0.00
GRAND TOTAL	\$1,310,408	23.85	\$1,412,653	25.74	\$1,353,382	24.49	\$1,350,346	24.49
GENERAL REVENUE	\$863,092	15.46	\$913,211	16.77	\$853,940	15.52	\$850,904	15.52
FEDERAL FUNDS	\$61,932	1.39	\$106,498	1.72	\$106,498	1.72	\$106,498	1.72
OTHER FUNDS	\$385,384	7.00	\$392,944	7.25	\$392,944	7.25	\$392,944	7.25

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Sales Team

Program is found in the following core budget(s): Sales Team

1. What does this program do?

The Sales Team, within the Division of Business and Community Services, is responsible for selling Missouri -- our communities, our infrastructure, and our well-trained, dedicated workforce. Missouri is the best place in the U.S. to locate, expand, and conduct business. With an emphasis on creating additional high quality jobs for Missourians, members of the Sales Team work in the field to gain in-depth knowledge of the resources and needs of their assigned region and have continuous contact with the communities and businesses within that region. Additionally, the Sales Team is also focused on specific industry sectors that show promise in Missouri.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 620.010, RSMo., establishes the Department of Economic Development and its divisions.

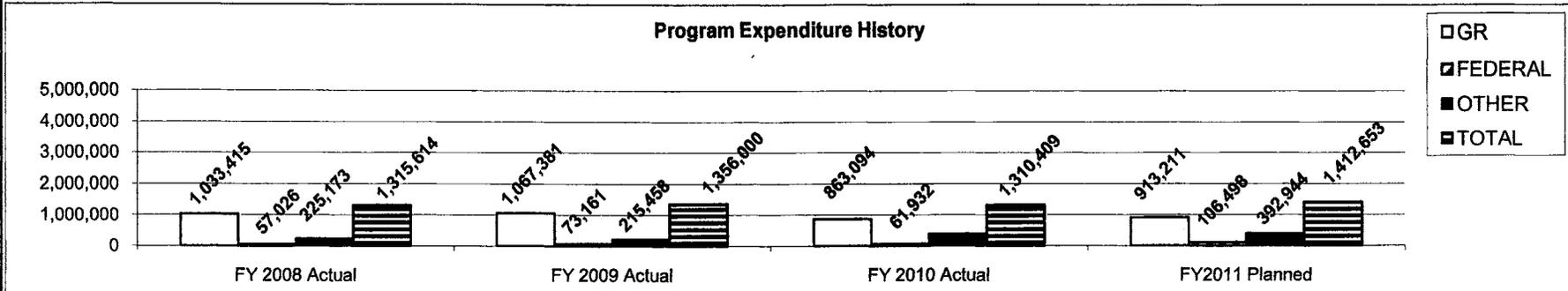
3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



Note: FY2011 Planned Expenditures for GR reflects 3% Governor's Reserve and planned restrictions.

6. What are the sources of the "Other" funds?

Economic Development Advancement Fund (0783) and DED Administrative Revolving Fund (0547)

PROGRAM DESCRIPTION

Department: Economic Development
Program Name: Sales Team
Program is found in the following core budget(s): Sales Team

7a. Provide an effectiveness measure.

Cost to State to Create a New Job or Retain an Existing Job (Jobs are Projected based on Announced Projects)

	<u>FY2008 Projected</u>	<u>FY2008 Actual</u>	<u>FY2009 Projected</u>	<u>FY2009 Actual</u>	<u>FY2010 Projected</u>	<u>FY2010 Actual</u>	<u>FY2011 Projected</u>	<u>FY2012 Projected</u>	<u>FY2013 Projected</u>
Cost to State/Announced Projects		\$168.4M		\$68.03M		\$129.9M			
** Total New Jobs Created/Retained	13,560	19,285	17,025*	11,032	17,038*	17,941	15,785*	14,919*	14919*
Cost Benefit: Cost to State to Create or Retain 1 Job		\$8,736		\$6,167		\$7,238			

*Based on 3 years prior average calculating two years Actual and previous year Projected.

**Projected jobs estimated to be created over a number of years as a result of a new business location or existing business expansion.

Cost to State per \$1 Capital Investment Made by Announced/Accepted Project

	<u>FY2008 Projected</u>	<u>FY2008 Actual</u>	<u>FY2009 Projected</u>	<u>FY2009 Actual</u>	<u>FY2010 Projected</u>	<u>FY2010 Actual</u>	<u>FY2011 Projected</u>	<u>FY2012 Projected</u>	<u>FY2013 Projected</u>
Cost to State/Announced Projects		\$168.4M		\$68.03M		\$129.9M			
Total (\$) Proj. Capital Investment	\$2.6B	\$3.7B	\$3.0B	\$1.32B	\$2.9B	\$845.3M	\$2.64B*	\$1.6B*	\$1.6B*
Cost Benefit: Cost to State vs. \$1 Private Capital Investment		\$0.04		\$0.05		\$0.15			

*Projections based on two years Actual and previous year Projected.

7b. Provide an efficiency measure.

The efficiency measure for the Sales Team is a shared measure throughout the Division of Business and Community Services - Marketing, Sales, Finance and Compliance Teams. The measure is the total dollar amount of financial incentives issued or awarded for the fiscal year divided by the total BCS operational budget for the fiscal year.

	<u>FY2008 Actual</u>	<u>FY2009 Projected</u>	<u>FY2009 Actual</u>	<u>FY2010 Projected</u>	<u>FY2010 Actual</u>	<u>FY2011 Projected</u>
\$ of Financial Incentives Issued or Awarded	720,198,882		506,861,643		1,063,365,721	
\$ of BCS Operational Budget	5,996,846	7,311,279	5,913,684	7,361,435	5,379,726	6,421,884
Cost Benefit to Achieve a Result	\$0.0083		\$ 0.0117		\$0.0051	

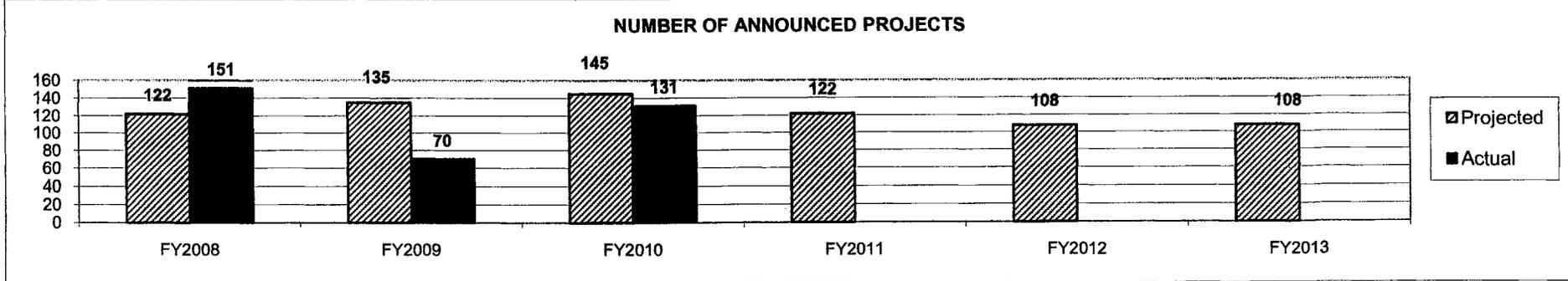
PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Sales Team

Program is found in the following core budget(s): Sales Team

7c. Provide the number of clients/individuals served, if applicable.



Announced/Accepted Projects -- businesses that have made a decision to locate a new or retain an existing business in Missouri.
Projections based on average of two years Actuals and one year Projected.

7d. Provide a customer satisfaction measure, if available.

NA

DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2010	FY 2010	FY 2011	FY 2011	FY 2012	FY 2012	FY 2012	FY 2012	FY 2012
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR
FINANCE									
CORE									
PERSONAL SERVICES									
GENERAL REVENUE	548,001	13.59	0	0.00	0	0.00	0	0.00	0.00
DED-ED PRO-CDBG-ADMINISTRATION	173,813	4.27	194,232	4.62	194,232	4.62	194,232	4.62	4.62
ECON DEVELOP ADVANCEMENT FUND	186,580	4.68	712,189	17.02	767,121	18.52	767,121	18.52	18.52
TOTAL - PS	908,394	22.54	906,421	21.64	961,353	23.14	961,353	23.14	23.14
EXPENSE & EQUIPMENT									
GENERAL REVENUE	83,692	0.00	0	0.00	0	0.00	0	0.00	0.00
DED-ED PRO-CDBG-ADMINISTRATION	1,497	0.00	127,170	0.00	127,170	0.00	127,170	0.00	0.00
ECON DEVELOP ADVANCEMENT FUND	5,555	0.00	115,189	0.00	115,189	0.00	115,189	0.00	0.00
TOTAL - EE	90,744	0.00	242,359	0.00	242,359	0.00	242,359	0.00	0.00
TOTAL	999,138	22.54	1,148,780	21.64	1,203,712	23.14	1,203,712	23.14	23.14
GRAND TOTAL	\$999,138	22.54	\$1,148,780	21.64	\$1,203,712	23.14	\$1,203,712	23.14	23.14

CORE DECISION ITEM

Department: Economic Development
Division: Business and Community Services
Core: Finance Team

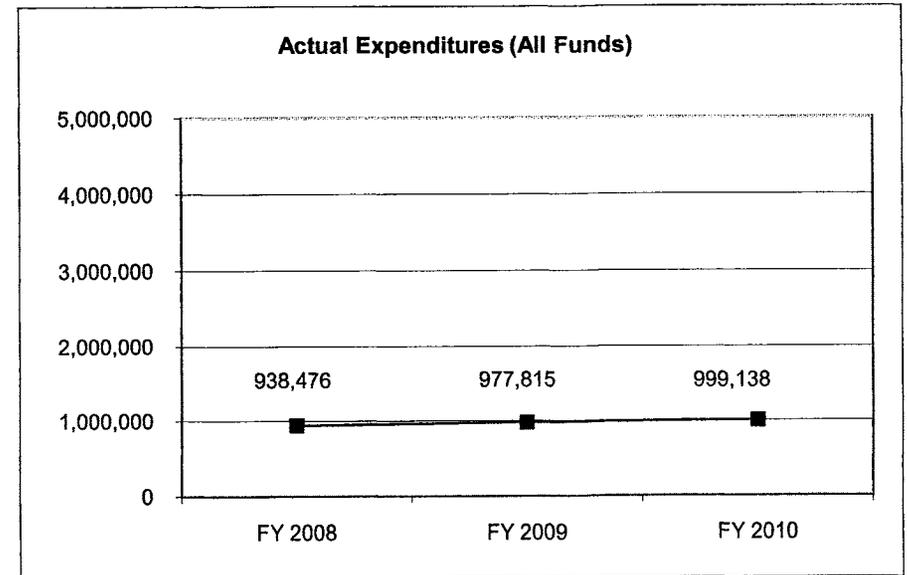
Budget Unit 41965C

3. PROGRAM LISTING (list programs included in this core funding)

Finance Team

4. FINANCIAL HISTORY

	FY 2008 Actual	FY 2009 Actual	FY 2010 Actual	FY 2011 Current Yr.
Appropriation (All Funds)	1,236,115	1,166,556	1,194,556	1,148,780
Less Reverted (All Funds)	(17,425)	(32,377)	(6,358)	N/A
Budget Authority (All Funds)	1,218,690	1,134,179	1,188,198	N/A
Actual Expenditures (All Funds)	938,476	977,815	999,138	N/A
Unexpended (All Funds)	280,214	156,364	189,060	N/A
Unexpended, by Fund:				
General Revenue	2,509	5,797	15,334	N/A
Federal	161,844	122,847	146,092	N/A
Other	115,861	27,720	27,634	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

NOTES:

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
FINANCE**

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	PS	21.64	0	194,232	712,189	906,421	
	EE	0.00	0	127,170	115,189	242,359	
	Total	21.64	0	321,402	827,378	1,148,780	
DEPARTMENT CORE ADJUSTMENTS							
Core Reallocation	784 2812 PS	1.50	0	0	54,932	54,932	Realign budget
Core Reallocation	784 2407 PS	0.00	0	0	0	0	Realign budget
	NET DEPARTMENT CHANGES	1.50	0	0	54,932	54,932	
DEPARTMENT CORE REQUEST							
	PS	23.14	0	194,232	767,121	961,353	
	EE	0.00	0	127,170	115,189	242,359	
	Total	23.14	0	321,402	882,310	1,203,712	
GOVERNOR'S RECOMMENDED CORE							
	PS	23.14	0	194,232	767,121	961,353	
	EE	0.00	0	127,170	115,189	242,359	
	Total	23.14	0	321,402	882,310	1,203,712	

FLEXIBILITY REQUEST FORM

BUDGET UNIT NUMBER: 41965C BUDGET UNIT NAME: Finance Team See complete list of budget units below.	DEPARTMENT: Economic Development DIVISION: Business and Community Services
----------------------------------------------------------------------------------------------------------------------------	-------------------------------------------------------------------------------------------------

1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.

DEPARTMENT REQUEST

The department is requesting 25% flexibility between the Personal Service and Expense and Equipment appropriations in General Revenue and Federal Funds for the Missouri Economic Research and Information Center (MERIC). This flexibility is needed to ensure our ability to immediately address any identified operational modifications in order to provide the highest quality services to Missourians. Areas of need include special or emergency projects and staff assistance for businesses, training for employees, purchase of supplies and other equipment to make the division more efficient.

- Federal Funds: Finance PS (2412-0123) - \$194,232 * 25% = \$48,558 and Finance EE (2413-0123) - \$127,170 * 25% = \$31,793
 - Other Funds: Finance PS (2812-0783) - \$712,189 * 25% = \$178,047 and Finance EE (2816-0783) - \$115,189 * 25% = \$28,797

2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.

PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED	CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED	BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED
\$0	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.

3. Please explain how flexibility was used in the prior and/or current years.

PRIOR YEAR EXPLAIN ACTUAL USE	CURRENT YEAR EXPLAIN PLANNED USE
In FY 2010, the Finance Team flexed \$0.	In FY2011, the MERIC, Marketing, Sales, Finance and Compliance teams were appropriated 25% flexibility between PS and E&E appropriations. This flexibility will allow the department to respond to changing situations to continue to provide the best possible quality service to our customers.

FLEXIBILITY REQUEST FORM

BUDGET UNIT NUMBER: 42183C, 41945C, 41955C, 41965C, 41975C	DEPARTMENT: Economic Development
BUDGET UNIT NAME: MERIC, Marketing, Sales, Finance and Compliance	DIVISION: Business and Community Services

1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.

DEPARTMENT REQUEST

The Department is requesting 50% flexibility between the teams in the Business and Community Services Division (Section 7.020 of HB 7). These teams are MERIC, Marketing, Sales, Finance and Compliance.

- General Revenue: PS \$1,075,409 * 50% = \$537,705 (25.35 FTE * 50% = 12.68); EE \$336,435 * 50% = \$168,218
- Federal: PS \$2,403,626 * 50% = \$1,201,813 (56.57 FTE * 50% = 28.29); EE \$732,371 * 50% = \$366,186
- Admin Revolving: PS \$49,300 * 50% = \$24,650 (1.40 FTE * 50% = .70); EE \$0
- Economic Development Advancement Fund: PS \$1,173,696 * 50% = \$586,848 (28.02 FTE * 50% = 14.01); EE \$589,440 * 50% = \$294,720

2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.

PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED	CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED	BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED
\$230,120	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.

3. Please explain how flexibility was used in the prior and/or current years.

PRIOR YEAR EXPLAIN ACTUAL USE	CURRENT YEAR EXPLAIN PLANNED USE
In FY 2010, there was a total of \$230,120 flexed from MERIC to Compliance, \$208,560 PS and \$21,560 E&E, to cover operational expenses.	In FY 2011, the MERIC, Marketing, Sales, Finance and Compliance Teams were appropriated 50% flexibility between them (Section 7.020). This flexibility will allow the department to respond to changing situations to continue to provide the best possible quality service to our customers.

DECISION ITEM DETAIL

Budget Unit	FY 2010	FY 2010	FY 2011	FY 2011	FY 2012	FY 2012	FY 2012	FY 2012
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
FINANCE								
CORE								
ADMIN OFFICE SUPPORT ASSISTANT	5,700	0.19	3,400	0.12	7,395	0.25	7,395	0.25
SR OFC SUPPORT ASST (KEYBRD)	30,040	1.23	39,165	1.74	39,165	1.74	39,165	1.74
ACCOUNT CLERK II	26,640	1.00	22,338	0.87	22,338	0.87	22,338	0.87
TRAINING TECH II	12,395	0.28	41,911	0.56	27,280	0.06	27,280	0.06
ECONOMIC DEV INCENTIVE SPEC I	63,569	2.18	202,630	5.25	53,465	1.75	53,465	1.75
ECONOMIC DEV INCENTIVE SPEC II	259,111	6.90	273,537	6.61	323,031	8.76	323,031	8.76
ECONOMIC DEV INCENTIVE SPC III	357,697	8.34	154,197	3.75	354,050	7.51	354,050	7.51
COMMUNITY & ECONOMIC DEV MGRB1	8,795	0.15	12,023	0.24	12,023	0.24	12,023	0.24
COMMUNITY & ECONOMIC DEV MGRB2	115,603	2.00	56,681	1.00	80,644	1.40	80,644	1.40
DESIGNATED PRINCIPAL ASST DEPT	0	0.00	43,858	0.50	21,929	0.25	21,929	0.25
DIVISION DIRECTOR	9,644	0.11	0	0.00	5,862	0.06	5,862	0.06
DESIGNATED PRINCIPAL ASST DIV	0	0.00	56,681	1.00	14,171	0.25	14,171	0.25
SPECIAL ASST PROFESSIONAL	19,200	0.16	0	0.00	0	0.00	0	0.00
TOTAL - PS	908,394	22.54	906,421	21.64	961,353	23.14	961,353	23.14
TRAVEL, IN-STATE	21,229	0.00	52,580	0.00	52,580	0.00	52,580	0.00
TRAVEL, OUT-OF-STATE	781	0.00	26,231	0.00	26,231	0.00	26,231	0.00
FUEL & UTILITIES	0	0.00	60	0.00	60	0.00	60	0.00
SUPPLIES	22,344	0.00	22,592	0.00	22,592	0.00	22,592	0.00
PROFESSIONAL DEVELOPMENT	10,855	0.00	60,284	0.00	60,284	0.00	60,284	0.00
COMMUNICATION SERV & SUPP	10,645	0.00	14,606	0.00	14,606	0.00	14,606	0.00
PROFESSIONAL SERVICES	11,916	0.00	48,004	0.00	48,004	0.00	48,004	0.00
M&R SERVICES	4,591	0.00	839	0.00	839	0.00	839	0.00
COMPUTER EQUIPMENT	0	0.00	1,933	0.00	1,932	0.00	1,932	0.00
MOTORIZED EQUIPMENT	0	0.00	4,189	0.00	4,189	0.00	4,189	0.00
OFFICE EQUIPMENT	8,350	0.00	2,822	0.00	2,823	0.00	2,823	0.00
OTHER EQUIPMENT	0	0.00	1,416	0.00	1,416	0.00	1,416	0.00
PROPERTY & IMPROVEMENTS	0	0.00	3	0.00	3	0.00	3	0.00
BUILDING LEASE PAYMENTS	0	0.00	332	0.00	332	0.00	332	0.00
EQUIPMENT RENTALS & LEASES	5	0.00	1,808	0.00	1,808	0.00	1,808	0.00
MISCELLANEOUS EXPENSES	28	0.00	2,525	0.00	2,525	0.00	2,525	0.00

DECISION ITEM DETAIL

Budget Unit	FY 2010	FY 2010	FY 2011	FY 2011	FY 2012	FY 2012	FY 2012	FY 2012
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
FINANCE								
CORE								
REBILLABLE EXPENSES	0	0.00	2,135	0.00	2,135	0.00	2,135	0.00
TOTAL - EE	90,744	0.00	242,359	0.00	242,359	0.00	242,359	0.00
GRAND TOTAL	\$999,138	22.54	\$1,148,780	21.64	\$1,203,712	23.14	\$1,203,712	23.14
GENERAL REVENUE	\$631,693	13.59	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$175,310	4.27	\$321,402	4.62	\$321,402	4.62	\$321,402	4.62
OTHER FUNDS	\$192,135	4.68	\$827,378	17.02	\$882,310	18.52	\$882,310	18.52

PROGRAM DESCRIPTION

Department: Economic Development
Program Name: Finance Team
Program is found in the following core budget(s): Finance Team

1. What does this program do?

The Finance Team, within the Division of Business and Community Services, is responsible for evaluating community projects for state financial assistance and packaging incentive proposals attractive to companies interested in locating or expanding in Missouri. The Finance Team is responsible for the management of over 30 financial tools offered by the Department and processing large volumes of financial program applications including tax credits, loans and grants.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 620.010, RSMo. establishes the Department of Economic Development and its divisions.

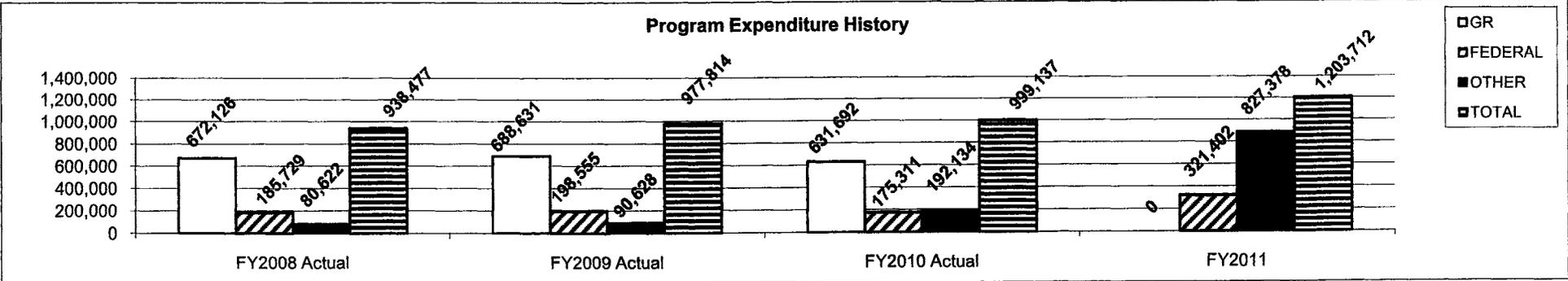
3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



6. What are the sources of the "Other " funds?

Economic Development Advancement Fund (0783).

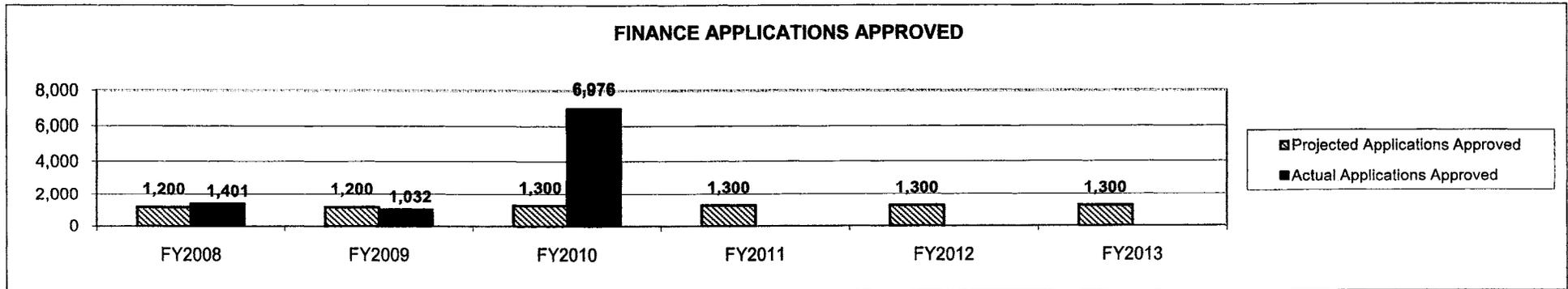
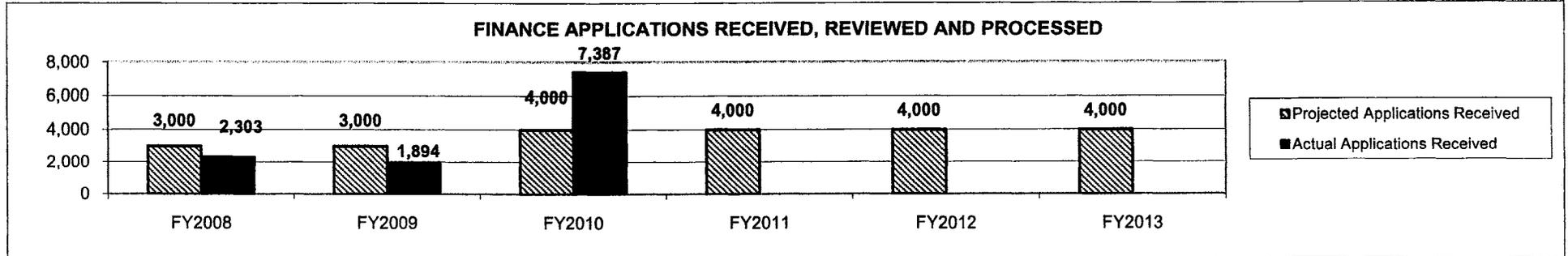
PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Finance Team

Program is found in the following core budget(s): Finance Team

7a. Provide an effectiveness measure.



7b. Provide an efficiency measure.

The efficiency measure for the Finance Team is a shared measure throughout the Division of Business and Community Services - Marketing, Sales, Finance, Compliance and Research Teams. The measure is the total dollar amount of financial incentives issued or awarded for the fiscal year divided by the total BCS operational budget for the fiscal year.

	FY2008	FY2009	FY2009	FY2010	FY2010	FY2011
	<u>Actual</u>	<u>Projected</u>	<u>Actual</u>	<u>Projected</u>	<u>Actual</u>	<u>Projected</u>
\$ of Financial Incentives Issued or Awarded	720,198,882		506,861,643		1,063,365,721	
\$ of BCS Operational Budget	5,996,846	7,311,279	5,913,684	7,361,435	5,379,726	6,421,884
Cost Benefit to Achieve a Result	\$0.0083		\$ 0.0117		\$0.0051	

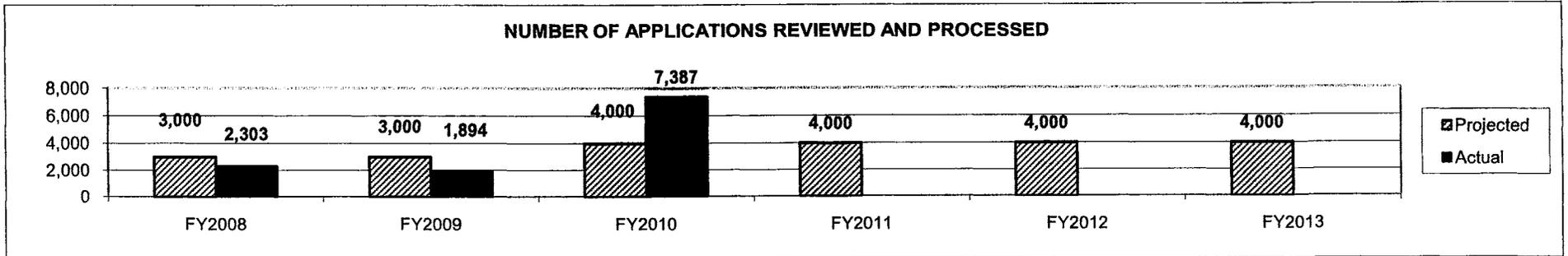
PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Finance Team

Program is found in the following core budget(s): Finance Team

7c. Provide the number of clients/individuals served, if applicable.



7d. Provide a customer satisfaction measure, if available.
NA

DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2010	FY 2010	FY 2011	FY 2011	FY 2012	FY 2012	FY 2012	FY 2012	FY 2012
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	FTE
COMPLIANCE									
CORE									
PERSONAL SERVICES									
GENERAL REVENUE	95,310	2.34	66,655	2.39	63,223	1.51	63,223	1.51	1.51
DED-ED PRO-CDBG-ADMINISTRATION	331,343	7.13	562,541	13.54	562,541	13.54	562,541	13.54	13.54
ECON DEVELOP ADVANCEMENT FUND	64,054	1.43	69,722	2.00	14,790	0.50	14,790	0.50	0.50
TOTAL - PS	490,707	10.90	698,918	17.93	640,554	15.55	640,554	15.55	15.55
EXPENSE & EQUIPMENT									
GENERAL REVENUE	34,427	0.00	23,604	0.00	23,565	0.00	23,546	0.00	0.00
DED-ED PRO-CDBG-ADMINISTRATION	68,618	0.00	216,555	0.00	216,555	0.00	216,555	0.00	0.00
ECON DEVELOP ADVANCEMENT FUND	4,419	0.00	14,991	0.00	14,991	0.00	14,991	0.00	0.00
TOTAL - EE	107,464	0.00	255,150	0.00	255,111	0.00	255,092	0.00	0.00
TOTAL	598,171	10.90	954,068	17.93	895,665	15.55	895,646	15.55	15.55
GRAND TOTAL	\$598,171	10.90	\$954,068	17.93	\$895,665	15.55	\$895,646	15.55	15.55

CORE DECISION ITEM

Department: Economic Development	Budget Unit 41975C
Division: Business and Community Services	
Core: Compliance Team	

1. CORE FINANCIAL SUMMARY

	FY 2012 Budget Request			
	GR	Federal	Other	Total
PS	63,223	562,541	14,790	640,554
EE	23,565	216,555	14,991	255,111
PSD	0	0	0	0
TRF	0	0	0	0
Total	86,788	779,096	29,781	895,665

FTE	1.51	13.54	0.50	15.55
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Est. Fringe	35,184	313,054	8,231	356,468
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Economic Development Advancement Fund (0783)

	FY 2012 Governor's Recommendation			
	GR	Fed	Other	Total
PS	63,223	562,541	14,790	640,554
EE	23,546	216,555	14,991	255,092
PSD	0	0	0	0
TRF	0	0	0	0
Total	86,769	779,096	29,781	895,646

FTE	1.51	13.54	0.50	15.55
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Est. Fringe	35,184	313,054	8,231	356,468
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Economic Development Advancement Fund (0783)

2. CORE DESCRIPTION

The Compliance Team, within the Division of Business and Community Services (BCS), provides both in-house monitoring of systems; accounting controls and separation of duties; and on-site monitoring and project compliance assistance to ensure that incentive programs are being used properly and taxpayers are receiving the best return for their investment. The Compliance Team assures quality control, consistency, and accuracy. They support the Finance and Sales Teams through problem solving and troubleshooting. The Compliance Team works in partnership with communities to improve infrastructure and provide growth opportunities throughout the state.

BCS serves as a partner in the economic development professional community to facilitate the expansion of existing business in the State; to facilitate the location of new business to the State; and to facilitate the startup of new business in the State. The Division also serves as a partner with local governments, non-profits, community organizations, and private citizens to help develop and grow Missouri's communities. The services provided by BCS include professional technical assistance and project management; training; research; financial assistance; and compliance. A few of the ways BCS measures its success include measuring new jobs created, private investment, leverage, and efficiency of operations.

CORE DECISION ITEM

Department: Economic Development
Division: Business and Community Services
Core: Compliance Team

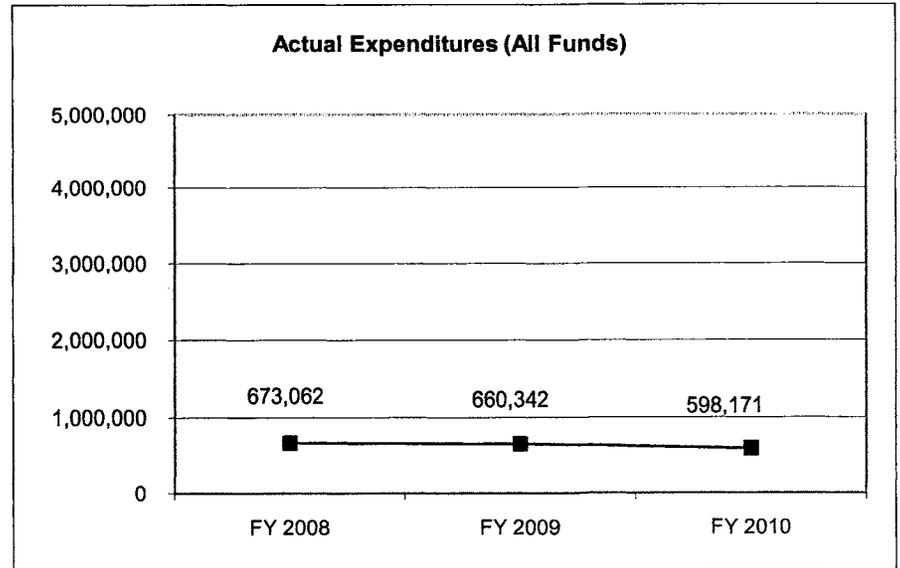
Budget Unit 41975C

3. PROGRAM LISTING (list programs included in this core funding)

Compliance Team

4. FINANCIAL HISTORY

	FY 2008 Actual	FY 2009 Actual	FY 2010 Actual	FY 2011 Current Yr.
Appropriation (All Funds)	847,889	827,740	811,740	954,068
Less Reverted (All Funds)	(5,108)	(61,081)	(5,120)	(747)
Budget Authority (All Funds)	842,781	766,659	806,620	953,321
Actual Expenditures (All Funds)	673,062	660,342	598,171	N/A
Unexpended (All Funds)	169,719	106,317	208,449	N/A
Unexpended, by Fund:				
General Revenue	2,589	3,994	43,194	N/A
Federal	114,725	95,317	149,015	N/A
Other	52,405	7,006	16,240	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

NOTES:

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
COMPLIANCE**

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	PS	17.93	66,655	562,541	69,722	698,918	
	EE	0.00	23,604	216,555	14,991	255,150	
	Total	17.93	90,259	779,096	84,713	954,068	
DEPARTMENT CORE ADJUSTMENTS							
Core Reduction	1553 2422 EE	0.00	(39)	0	0	(39)	
Core Reallocation	785 3563 PS	(1.50)	0	0	(54,932)	(54,932)	Realign Budget
Core Reallocation	785 2416 PS	(0.88)	(3,432)	0	0	(3,432)	Realign Budget
	NET DEPARTMENT CHANGES	(2.38)	(3,471)	0	(54,932)	(58,403)	
DEPARTMENT CORE REQUEST							
	PS	15.55	63,223	562,541	14,790	640,554	
	EE	0.00	23,565	216,555	14,991	255,111	
	Total	15.55	86,788	779,096	29,781	895,665	
GOVERNOR'S ADDITIONAL CORE ADJUSTMENTS							
Core Reduction	1701 2422 EE	0.00	(19)	0	0	(19)	FY 12 Core Reductions
	NET GOVERNOR CHANGES	0.00	(19)	0	0	(19)	
GOVERNOR'S RECOMMENDED CORE							
	PS	15.55	63,223	562,541	14,790	640,554	
	EE	0.00	23,546	216,555	14,991	255,092	
	Total	15.55	86,769	779,096	29,781	895,646	

FLEXIBILITY REQUEST FORM

BUDGET UNIT NUMBER: 41975C	DEPARTMENT: Economic Development
BUDGET UNIT NAME: Compliance Team See complete list of budget units below.	DIVISION: Business and Community Services

1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.

DEPARTMENT REQUEST

The department is requesting 25% flexibility between the Personal Service and Expense and Equipment appropriations in fund 0101 for the BCS teams. This flexibility is needed to ensure our ability to immediately address any identified operational modifications in order to provide the highest quality services to Missourians. Areas of need include special or emergency projects and staff assistance for businesses, training for employees, purchase of supplies and other equipment to make the division more efficient.

- General Revenue: Compliance PS (2416-0101) - \$63,223 * 25% = \$15,806 and Compliance EE (2422-0101) - \$23,546 * 25% = \$5,887
- Federal Funds: Compliance PS (2424-0123) - \$562,541 * 25% = \$140,635 and Compliance EE (2425-0123) - \$216,555 * 25% = \$54,139
- Other Funds: Compliance PS (3563-0783) - \$14,790 * 25% = \$3,698 and Compliance EE (2829-0783) - \$14,991 * 25% = \$3,748

2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.

PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED	CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED	BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED
\$1,849	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.

3. Please explain how flexibility was used in the prior and/or current years.

PRIOR YEAR EXPLAIN ACTUAL USE	CURRENT YEAR EXPLAIN PLANNED USE
In FY 2010, the Compliance Team flexed \$1,849 From EE to PS to cover operational expenses.	In FY 2011, the MERIC, Marketing, Sales, and Compliance teams were appropriated 25% flexibility between PS and E&E appropriations. This flexibility will allow the department to respond to changing situations to continue to provide the best possible quality service to our customers.

FLEXIBILITY REQUEST FORM

BUDGET UNIT NUMBER: 42183C, 41945C, 41955C, 41965C, 41975C	DEPARTMENT: Economic Development
BUDGET UNIT NAME: MERIC, Marketing, Sales, Finance and Compliance	DIVISION: Business and Community Services

1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.

DEPARTMENT REQUEST

The Department is requesting 50% flexibility between the teams in the Business and Community Services Division (Section 7.020 of HB 7). These teams are MERIC, Marketing, Sales, Finance and Compliance.

- General Revenue: PS \$1,075,409 * 50% = \$537,705 (25.35 FTE * 50% = 12.68); EE \$336,435 * 50% = \$168,218
- Federal: PS \$2,403,626 * 50% = \$1,201,813 (56.57 FTE * 50% = 28.29); EE \$732,371 * 50% = \$366,186
- Admin Revolving: PS \$49,300 * 50% = \$24,650 (1.40 FTE * 50% = .70); EE \$0
- Economic Development Advancement Fund: PS \$1,173,696 * 50% = \$586,848 (28.02 FTE * 50% = 14.01); EE \$589,440 * 50% = \$294,720

2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.

PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED	CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED	BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED
\$230,120	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.

3. Please explain how flexibility was used in the prior and/or current years.

PRIOR YEAR EXPLAIN ACTUAL USE	CURRENT YEAR EXPLAIN PLANNED USE
In FY 2010, there was a total of \$230,120 flexed from MERIC to Compliance, \$208,560 PS and \$21,560 E&E, to cover operational expenses.	In FY 2011, the MERIC, Marketing, Sales, Finance and Compliance Teams were appropriated 50% flexibility between them (Section 7.020). This flexibility will allow the department to respond to changing situations to continue to provide the best possible quality service to our customers.

DECISION ITEM DETAIL

Budget Unit	FY 2010	FY 2010	FY 2011	FY 2011	FY 2012	FY 2012	FY 2012	FY 2012
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
COMPLIANCE								
CORE								
ADMIN OFFICE SUPPORT ASSISTANT	5,700	0.19	6,804	0.30	10,797	0.39	10,797	0.39
OFFICE SUPPORT ASST (KEYBRD)	0	0.00	10,996	0.50	10,996	0.50	10,996	0.50
SR OFC SUPPORT ASST (KEYBRD)	0	0.00	7,136	0.28	3,568	0.15	3,568	0.15
ECONOMIC DEV INCENTIVE SPEC I	84,520	2.66	0	0.00	46,596	1.50	46,596	1.50
ECONOMIC DEV INCENTIVE SPEC II	0	0.00	117,283	3.45	79,036	1.94	79,036	1.94
ECONOMIC DEV INCENTIVE SPC III	292,570	6.49	449,295	11.64	412,265	10.00	412,265	10.00
COMMUNITY & ECONOMIC DEV MGRB1	8,795	0.15	12,023	0.26	8,531	0.17	8,531	0.17
COMMUNITY & ECONOMIC DEV MGRB2	46,543	0.81	51,523	1.00	28,339	0.50	28,339	0.50
DESIGNATED PRINCIPAL ASST DEPT	0	0.00	43,858	0.50	28,703	0.25	28,703	0.25
DIVISION DIRECTOR	19,294	0.20	0	0.00	11,723	0.15	11,723	0.15
DESIGNATED PRINCIPAL ASST DIV	28,485	0.36	0	0.00	0	0.00	0	0.00
SPECIAL ASST PROFESSIONAL	4,800	0.04	0	0.00	0	0.00	0	0.00
TOTAL - PS	490,707	10.90	698,918	17.93	640,554	15.55	640,554	15.55
TRAVEL, IN-STATE	39,714	0.00	43,101	0.00	43,101	0.00	43,091	0.00
TRAVEL, OUT-OF-STATE	3,157	0.00	5,484	0.00	5,445	0.00	5,445	0.00
FUEL & UTILITIES	0	0.00	5,192	0.00	5,192	0.00	5,192	0.00
SUPPLIES	13,533	0.00	17,168	0.00	17,168	0.00	17,168	0.00
PROFESSIONAL DEVELOPMENT	25,048	0.00	60,935	0.00	60,935	0.00	60,935	0.00
COMMUNICATION SERV & SUPP	5,986	0.00	8,402	0.00	8,402	0.00	8,402	0.00
PROFESSIONAL SERVICES	9,601	0.00	85,513	0.00	85,513	0.00	85,504	0.00
HOUSEKEEPING & JANITORIAL SERV	0	0.00	1	0.00	1	0.00	1	0.00
M&R SERVICES	3,634	0.00	1,513	0.00	1,513	0.00	1,513	0.00
COMPUTER EQUIPMENT	0	0.00	2	0.00	2	0.00	2	0.00
MOTORIZED EQUIPMENT	0	0.00	7,556	0.00	7,556	0.00	7,556	0.00
OFFICE EQUIPMENT	6,456	0.00	4,172	0.00	4,172	0.00	4,172	0.00
OTHER EQUIPMENT	44	0.00	2,538	0.00	2,538	0.00	2,538	0.00
PROPERTY & IMPROVEMENTS	0	0.00	6	0.00	6	0.00	6	0.00
BUILDING LEASE PAYMENTS	275	0.00	598	0.00	598	0.00	598	0.00
EQUIPMENT RENTALS & LEASES	2	0.00	4,713	0.00	4,713	0.00	4,713	0.00
MISCELLANEOUS EXPENSES	14	0.00	4,402	0.00	4,402	0.00	4,402	0.00

DECISION ITEM DETAIL

Budget Unit	FY 2010	FY 2010	FY 2011	FY 2011	FY 2012	FY 2012	FY 2012	FY 2012
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
COMPLIANCE								
CORE								
REBILLABLE EXPENSES	0	0.00	3,854	0.00	3,854	0.00	3,854	0.00
TOTAL - EE	107,464	0.00	255,150	0.00	255,111	0.00	255,092	0.00
GRAND TOTAL	\$598,171	10.90	\$954,068	17.93	\$895,665	15.55	\$895,646	15.55
GENERAL REVENUE	\$129,737	2.34	\$90,259	2.39	\$86,788	1.51	\$86,769	1.51
FEDERAL FUNDS	\$399,961	7.13	\$779,096	13.54	\$779,096	13.54	\$779,096	13.54
OTHER FUNDS	\$68,473	1.43	\$84,713	2.00	\$29,781	0.50	\$29,781	0.50

PROGRAM DESCRIPTION

Department: Economic Development
Program Name: Compliance Team
Program is found in the following core budget(s): Compliance Team

1. What does this program do?

The Compliance Team, within the Division of Business and Community Services, provides both in-house monitoring of systems, accounting controls and separation of duties, and on-site monitoring and project compliance assistance to ensure that incentive programs are being used properly and taxpayers are receiving the best return for their investment. The Compliance Team assures quality control, consistency, and accuracy. They support the Finance and Sales Teams through problem solving and troubleshooting. The Compliance Team works in partnership with communities to improve infrastructure and provide growth opportunities throughout the state.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 620.010, RSMo, establishes the Department of Economic Development and its divisions.

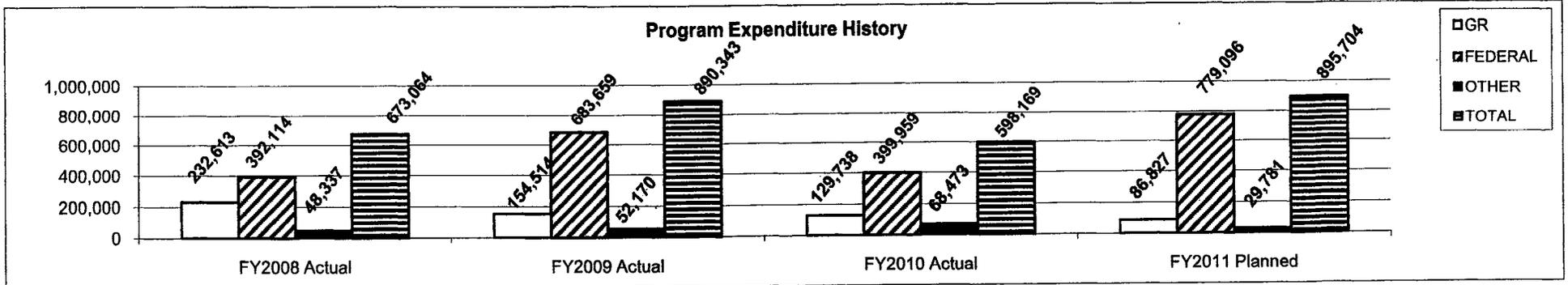
3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



Note: FY2011 Planned Expenditures for GR reflects 3% Governor's Reserve and planned restrictions.

6. What are the sources of the "Other " funds?

Economic Development Advancement Fund (0783).

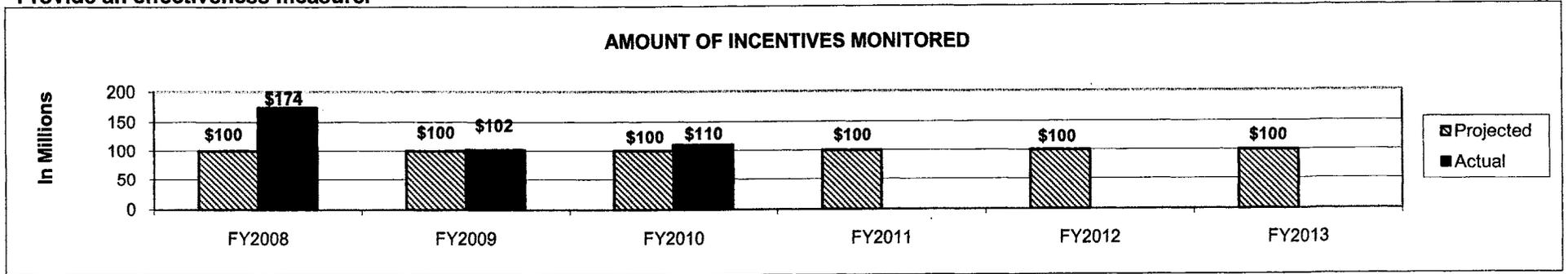
PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Compliance Team

Program is found in the following core budget(s): Compliance Team

7a. Provide an effectiveness measure.

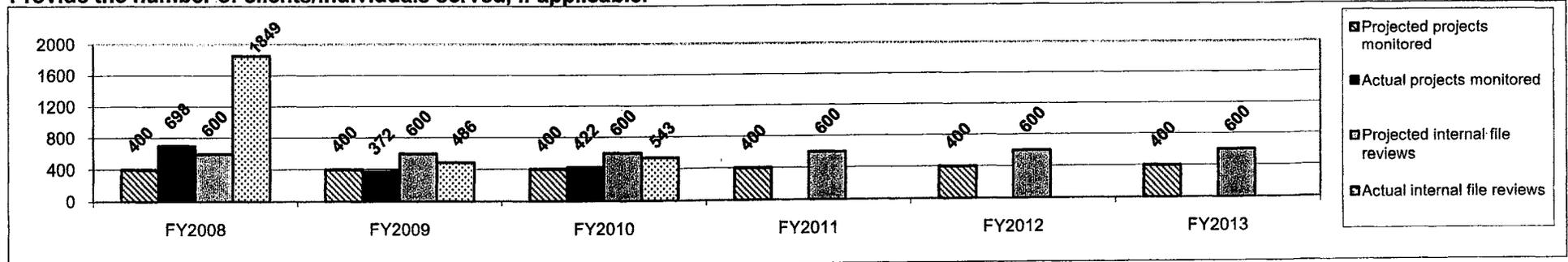


7b. Provide an efficiency measure.

The efficiency measure for the Compliance Team is a shared measure throughout the Division of Business and Community Services - Marketing, Sales, Finance, Compliance and Research Teams. The measure is the total dollar amount of financial incentives issued or awarded for the fiscal year divided by the total BCS operational budget for the fiscal year.

	<u>FY2008</u> <u>Actual</u>	<u>FY2009</u> <u>Projected</u>	<u>FY2009</u> <u>Actual</u>	<u>FY2010</u> <u>Projected</u>	<u>FY2010</u> <u>Actual</u>	<u>FY2011</u> <u>Projected</u>
\$ of Financial Incentives Issued or Awarded	720,198,882		506,861,643		1,043,365,721	
\$ of BCS Operational Budget	5,996,846	7,311,279	5,913,684	7,361,435	5,379,726	6,421,884
Cost Benefit to Achieve a Result	\$0.0083		\$ 0.0117		\$0.0052	

7c. Provide the number of clients/individuals served, if applicable.



7d. Provide a customer satisfaction measure, if available.

NA

DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2010	FY 2010	FY 2011	FY 2011	FY 2012	FY 2012	FY 2012	FY 2012
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
TAX CREDIT REFUNDS								
CORE								
PROGRAM-SPECIFIC								
ECON DEVELOP ADVANCEMENT FUND	17,918	0.00	1	0.00	1	0.00	1	0.00
TOTAL - PD	17,918	0.00	1	0.00	1	0.00	1	0.00
TOTAL	17,918	0.00	1	0.00	1	0.00	1	0.00
GRAND TOTAL	\$17,918	0.00	\$1	0.00	\$1	0.00	\$1	0.00

CORE DECISION ITEM

Department: Economic Development	Budget Unit 41980C
Division: Business and Community Services	
Core: Econ Dev Advancement Fund Refunds (EDAF)	

1. CORE FINANCIAL SUMMARY

	FY 2012 Budget Request					FY 2012 Governor's Recommendation			
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	0	0	1	1 E	PSD	0	0	1	1 E
TRF	0	0	0	0	TRF	0	0	0	0
Total	0	0	1	1 E	Total	0	0	1	1 E
FTE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Economic Development Advancement Fund (0783)
An "E" is requested on \$1 Other Funds

Other Funds: Economic Development Advancement Fund (0783)
An "E" is requested on \$1 Other Funds

2. CORE DESCRIPTION

The Economic Development Advancement Fund (EDAF) was created per 620.1900, RSMo, in order to receive fees from the recipients of any tax credits issued by the department, in an amount up to 2½% of the amount of the issued tax credit. Upon issuance of the tax credits, the fees are paid by the recipient. This core item provides the Department of Economic Development the ability to refund an overpayment or erroneous payment of any amount credited to the EDAF.

3. PROGRAM LISTING (list programs included in this core funding)

Economic Development Advancement Fund.

CORE DECISION ITEM

Department: Economic Development

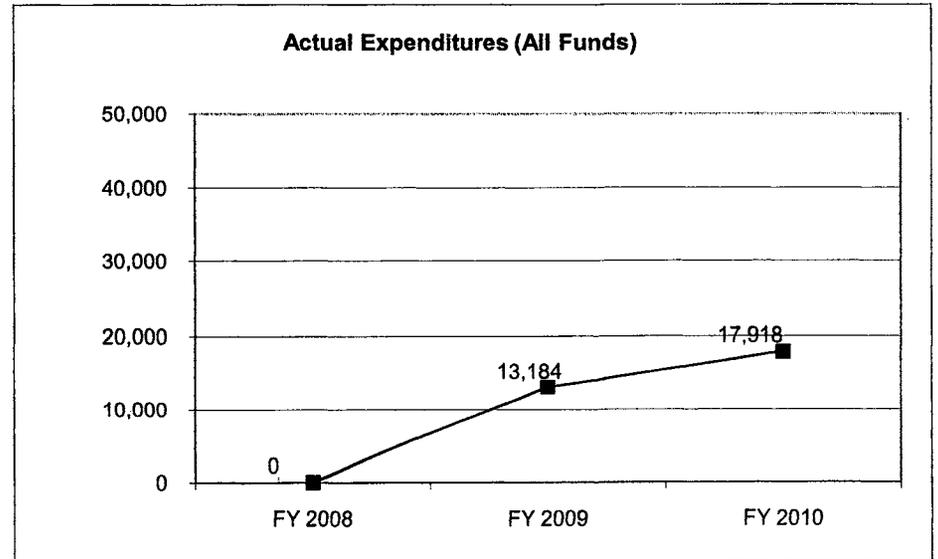
Budget Unit 41980C

Division: Business and Community Services

Core: Econ Dev Advancement Fund Refunds (EDAF)

4. FINANCIAL HISTORY

	<u>FY 2008 Actual</u>	<u>FY 2009 Actual</u>	<u>FY 2010 Actual</u>	<u>FY 2011 Current Yr.</u>
Appropriation (All Funds)	0	1	1	1
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	0	1	1	N/A
Actual Expenditures (All Funds)	0	13,184	17,918	N/A
Unexpended (All Funds)	0	(13,183)	(17,917)	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	(13,183)	(17,917)	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary expenditure restrictions.

NOTES:

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
TAX CREDIT REFUNDS**

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	PD	0.00	0	0	1	1	
	Total	0.00	0	0	1	1	
DEPARTMENT CORE REQUEST							
	PD	0.00	0	0	1	1	
	Total	0.00	0	0	1	1	
GOVERNOR'S RECOMMENDED CORE							
	PD	0.00	0	0	1	1	
	Total	0.00	0	0	1	1	

DECISION ITEM DETAIL

Budget Unit	FY 2010	FY 2010	FY 2011	FY 2011	FY 2012	FY 2012	FY 2012	FY 2012
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
TAX CREDIT REFUNDS								
CORE								
REFUNDS	17,918	0.00	1	0.00	1	0.00	1	0.00
TOTAL - PD	17,918	0.00	1	0.00	1	0.00	1	0.00
GRAND TOTAL	\$17,918	0.00	\$1	0.00	\$1	0.00	\$1	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$17,918	0.00	\$1	0.00	\$1	0.00	\$1	0.00

PROGRAM DESCRIPTION

Department: Economic Development
Program Name: Economic Development Advancement Fund Refunds
Program is found in the following core budget(s): EDAF Refunds

1. What does this program do?

This item provides the ability to refund an overpayment or erroneous payment of any amount credited to the Economic Development Advancement Fund (EDAF) per 620.1900, RSMo. The EDAF was created in order to receive fees from the recipients of any tax credits issued by the department, in an amount up to 2½% of the amount of the issued tax credit. Upon issuance of the tax credits, the fees are paid by the recipient. The fund is also structured to receive gifts, contributions, grants, or bequests received from federal, private and other sources including any appropriations to the fund.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 620.1900, RSMo, which established the Economic Development Advancement Fund.

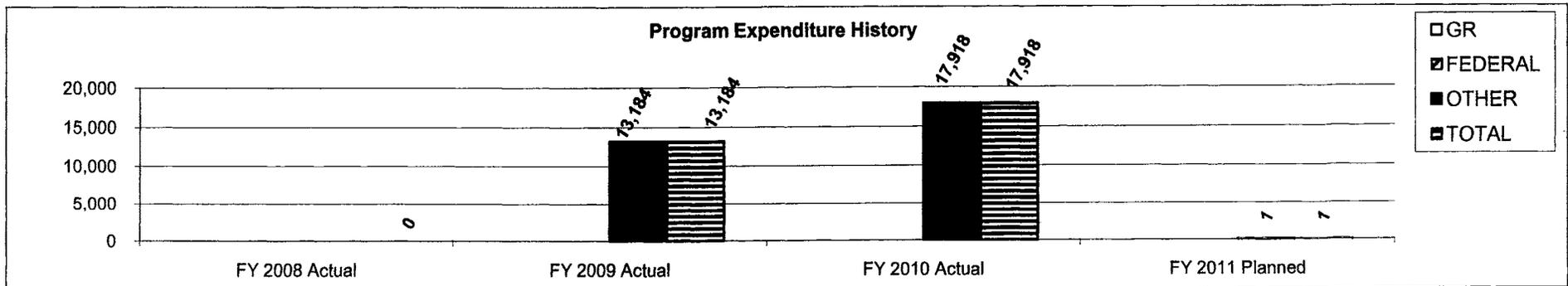
3. Are there federal matching requirements? If yes, please explain.

No.

4. Is this a federally mandated program? If yes, please explain.

No.

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



6. What are the sources of the "Other " funds?

Economic Development Advancement Fund (0783)

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Economic Development Advancement Fund Refunds

Program is found in the following core budget(s): EDAF Refunds

7a. Provide an effectiveness measure.

NA

7b. Provide an efficiency measure.

NA

7c. Provide the number of clients/individuals served, if applicable.

NA

7d. Provide a customer satisfaction measure, if available.

NA

DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2010	FY 2010	FY 2011	FY 2011	FY 2012	FY 2012	FY 2012	FY 2012	FY 2012
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR
INTRN TRADE & INVEST OFFICES									
CORE									
EXPENSE & EQUIPMENT									
ECON DEVELOP ADVANCEMENT FUND	0	0.00	650,000	0.00	650,000	0.00	650,000	0.00	650,000
TOTAL - EE	0	0.00	650,000	0.00	650,000	0.00	650,000	0.00	650,000
TOTAL	0	0.00	650,000	0.00	650,000	0.00	650,000	0.00	650,000
GRAND TOTAL	\$0	0.00	\$650,000	0.00	\$650,000	0.00	\$650,000	0.00	0.00

CORE DECISION ITEM

Department: Economic Development	Budget Unit <u>42013C</u>
Division: Business and Community Services	
Core: International Trade and Investment Office	

1. CORE FINANCIAL SUMMARY

	FY 2012 Budget Request					FY 2012 Governor's Recommendation			
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	650,000	650,000	EE	0	0	650,000	650,000
PSD	0	0	0	0	PSD	0	0	0	0
TRF	0	0	0	0	TRF	0	0	0	0
Total	<u>0</u>	<u>0</u>	<u>650,000</u>	<u>650,000</u>	Total	<u>0</u>	<u>0</u>	<u>650,000</u>	<u>650,000</u>
FTE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Economic Development Advancement Fund (0783)

Other Funds: Economic Development Advancement Fund (0783)

2. CORE DESCRIPTION

Missouri's International Trade & Investment Offices, located in London, United Kingdom; Monterey, Mexico; Shanghai, China; Tokyo, Japan; and South Korea, are responsible for Sales Promotion, Market Entry Strategies, and Investment Strategies as outlined below:

Sales Promotion: Each office is required to provide the necessary promotion of Missouri products and services to individuals, businesses, and government entities for the purpose of facilitating commercial transactions.

Market Entry Strategies: Each office is required to provide trade counseling and technical advice to Missouri interests regarding possible market entry strategies for the purpose of exporting their products and services.

Investment Strategies: Each office is required to promote the State of Missouri as the ideal location for foreign direct investment partners. Provide technical information on the Department of Economic Development incentive programs; client solutions; community (local) benefits; and to include the delivery of a comprehensive investment proposal from the State and its partners.

CORE DECISION ITEM

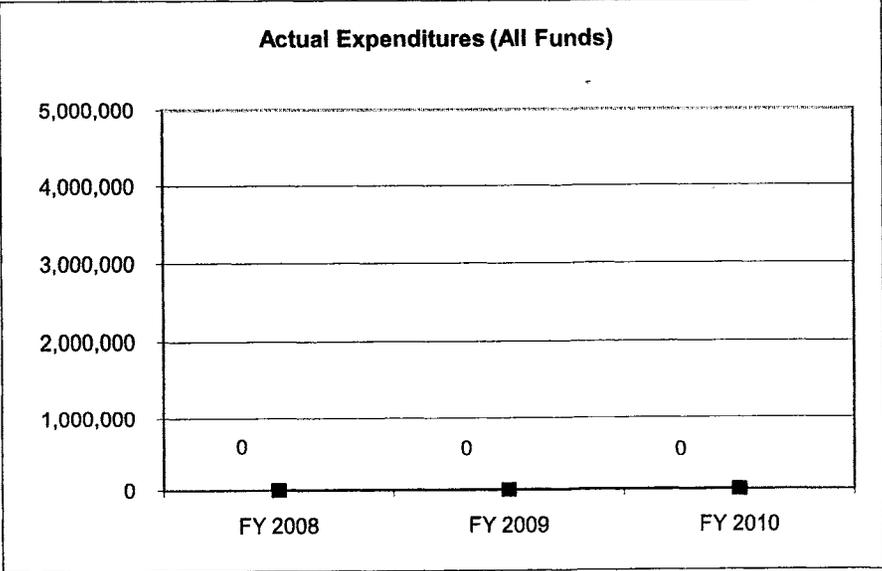
Department:	Economic Development	Budget Unit <u>42013C</u>
Division:	Business and Community Services	
Core:	International Trade and Investment Office	

3. PROGRAM LISTING (list programs included in this core funding)

International Trade and Investment Offices

4. FINANCIAL HISTORY

	FY 2008 Actual	FY 2009 Actual	FY 2010 Actual	FY 2011 Current Yr.
Appropriation (All Funds)	0	0	0	650,000
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	0	0	0	N/A
Actual Expenditures (All Funds)	0	0	0	N/A
Unexpended (All Funds)	0	0	0	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A



NOTES:

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
INTRN TRADE & INVEST OFFICES**

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	EE	0.00	0	0	650,000	650,000	
	Total	0.00	0	0	650,000	650,000	
DEPARTMENT CORE REQUEST							
	EE	0.00	0	0	650,000	650,000	
	Total	0.00	0	0	650,000	650,000	
GOVERNOR'S RECOMMENDED CORE							
	EE	0.00	0	0	650,000	650,000	
	Total	0.00	0	0	650,000	650,000	

DECISION ITEM DETAIL

Budget Unit	FY 2010	FY 2010	FY 2011	FY 2011	FY 2012	FY 2012	FY 2012	FY 2012
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
INTRN TRADE & INVEST OFFICES								
CORE								
PROFESSIONAL SERVICES	0	0.00	650,000	0.00	650,000	0.00	650,000	0.00
TOTAL - EE	0	0.00	650,000	0.00	650,000	0.00	650,000	0.00
GRAND TOTAL	\$0	0.00	\$650,000	0.00	\$650,000	0.00	\$650,000	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$650,000	0.00	\$650,000	0.00	\$650,000	0.00

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: International Trade and Investment Offices

Program is found in the following core budget(s): International Trade and Investment Offices

1. What does this program do?

Missouri's International Trade & Investment Offices located in London, United Kingdom; Monterey, Mexico; Shanghai, China; Tokyo, Japan; and South Korea are responsible for Sales Promotion, Market Entry Strategies, and Investment Strategies as outlined below:

Sales Promotion: Each office is required to provide the necessary promotion of Missouri products and services to individuals, businesses, and government entities for the purpose of facilitating commercial transactions.

Market Entry Strategies: Each office is required to provide trade counseling and technical advice to Missouri interests regarding possible market entry strategies for the purpose of exporting their products and services.

Investment Strategies: Each office is required to promote the State of Missouri as the ideal location for foreign direct investment partners. Provide technical information on the Department of Economic Development incentive programs; client solutions; community (local) benefits; and to include the delivery of a comprehensive investment proposal from the state

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 620.010, RSMo., establishes the Department of Economic Development and its divisions.

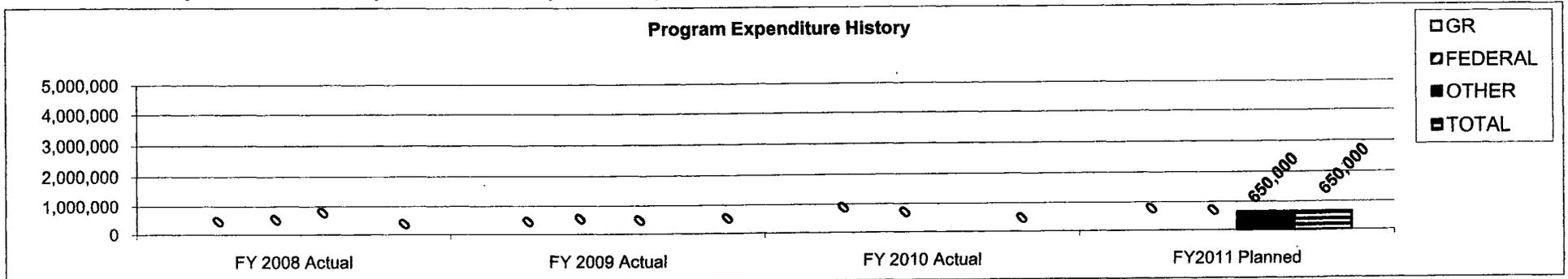
3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



6. What are the sources of the "Other " funds?

Economic Development Advancement Fund (0783)

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: International Trade and Investment Offices

Program is found in the following core budget(s): International Trade and Investment Offices

7a. Provide an effectiveness measure.

	<u>FY2008 Projected</u>	<u>FY2008 Actual</u>	<u>FY2009 Projected</u>	<u>FY2009 Actual</u>	<u>FY2010 Projected</u>	<u>FY2010 Actual</u>	<u>FY2011 Projected</u>	<u>FY2012 Projected</u>	<u>FY2013 Projected</u>
Trade: \$ Amount of Export Sales	N/A	N/A	N/A	N/A	N/A	\$6.63 million	\$7.29 million	\$8.09 million	\$9.06 million
Trade: Number of In-Country Contacts Generated	N/A	N/A	N/A	N/A	N/A	626	688	764	856
Investment: Number of Leads Referred to DED	N/A	N/A	N/A	N/A	N/A	107	118	131	147
Investment: Number of Projects Referred to DED	N/A	N/A	N/A	N/A	N/A	20	22	24	27

7b. Provide an efficiency measure.

	<u>FY2008 Projected</u>	<u>FY2008 Actual</u>	<u>FY2009 Projected</u>	<u>FY2009 Actual</u>	<u>FY2010 Projected</u>	<u>FY2010 Actual</u>	<u>FY2011 Projected</u>	<u>FY2012 Projected</u>	<u>FY2013 Projected</u>
\$ Amount of Export Sales	N/A	N/A	N/A	N/A	N/A	\$6.63 million	\$7.29 million	\$8.09 million	\$9.06 million
Cost of Foreign Offices	N/A	N/A	N/A	N/A	N/A	\$650,000	\$650,000	\$650,000	\$650,000
Cost Benefit to Achieve Results	N/A	N/A	N/A	N/A	N/A	\$0.098	\$0.089	\$0.080	\$0.071

Note: The International Trade & Investment Office's performance is measured in two key areas: Trade and Investment. The performance of each office is reported by Missouri firms in the form of a Client Impact Statement (CIS) once service is provided. The CIS reporting system was implemented in FY2010.

Note: Documented Export Sales are attributable to agency programs and marketing activities.

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: International Trade and Investment Offices

Program is found in the following core budget(s): International Trade and Investment Offices

7c. Provide the number of clients/individuals served, if applicable.

	<u>FY2008 Projected</u>	<u>FY2008 Actual</u>	<u>FY2009 Projected</u>	<u>FY2009 Actual</u>	<u>FY2010 Projected</u>	<u>FY2010 Actual</u>	<u>FY2011 Projected</u>	<u>FY2012 Projected</u>	<u>FY2013 Projected</u>
Number of Missouri firms Assisted	N/A	N/A	N/A	N/A	N/A	372	409	450	504
Number of Trade Events Conducted	N/A	N/A	N/A	N/A	N/A	45	50	55	60
Number of Investment Networking Events	N/A	N/A	N/A	N/A	N/A	7	8	9	10

7d. Provide a customer satisfaction measure, if available.

	<u>FY2008 Projected</u>	<u>FY2008 Actual</u>	<u>FY2009 Projected</u>	<u>FY2009 Actual</u>	<u>FY2010 Projected</u>	<u>FY2010 Actual</u>	<u>FY2011 Projected</u>	<u>FY2012 Projected</u>	<u>FY2013 Projected</u>
Customer Satisfaction Rating	N/A	N/A	N/A	N/A	N/A	93.4%	95%	95%	95%

DECISION ITEM SUMMARY

Budget Unit	FY 2010	FY 2010	FY 2011	FY 2011	FY 2012	FY 2012	FY 2012	FY 2012
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Summary	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
Fund								
BUSINESS RECRUITMENT&MARKETING								
CORE								
EXPENSE & EQUIPMENT								
ECON DEVELOP ADVANCEMENT FUND	0	0.00	2,250,000	0.00	2,250,000	0.00	2,250,000	0.00
TOTAL - EE	0	0.00	2,250,000	0.00	2,250,000	0.00	2,250,000	0.00
TOTAL	0	0.00	2,250,000	0.00	2,250,000	0.00	2,250,000	0.00
GRAND TOTAL	\$0	0.00	\$2,250,000	0.00	\$2,250,000	0.00	\$2,250,000	0.00

CORE DECISION ITEM

Department:	Economic Development	Budget Unit <u>42014C</u>
Division:	Business and Community Services	
Core:	Business Recruitment and Marketing	

1. CORE FINANCIAL SUMMARY

	FY 2012 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	2,250,000	2,250,000
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	2,250,000	2,250,000

	FY 2012 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	2,250,000	2,250,000
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	2,250,000	2,250,000

FTE 0.00 0.00 0.00 0.00

FTE 0.00 0.00 0.00 0.00

Est. Fringe	0	0	0	0
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Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Economic Development Advancement Fund (0783)

Other Funds: Economic Development Advancement Fund (0783)

2. CORE DESCRIPTION

In 2007 the General Assembly authorized a new public/private partnership model with the purpose to bring new business and industry into Missouri. The Economic Development Advancement Fund allows the Department to contract for the services of a professional firm or organization to work with the DED and other economic development organizations at the state, regional and local levels to attract new companies and help advance Missouri's standing as an industrial leader. Services contracted for include: responding to requests for information and preparing proposals for the location of new business in the state; vetting available sites; locating new or available buildings; providing information on communities and workforce; identifying utility availability and cost; and facilitating meetings with state government agencies and potential strategic partners. Contracted duties also include marketing the state nationally and internationally in a manner that effectively produces new leads for business recruitment, including but not limited to, maintaining a working relationship with national site selection firms and, coordinating opportunities with DED overseas offices.

The contract provides for an integrated partnership with the Missouri Department of Economic Development, Division of Business and Community Services staff who oversee the business development incentives for the State. The private component of the initiative currently calls for matching private dollars to be contributed to the annual budget. This fund was created by the General Assembly and grants the DED the authority to collect a 2.5 percent fee from awardees on certain state tax credits issued in order to direct those fees to the fund and pay the costs of the contract.

CORE DECISION ITEM

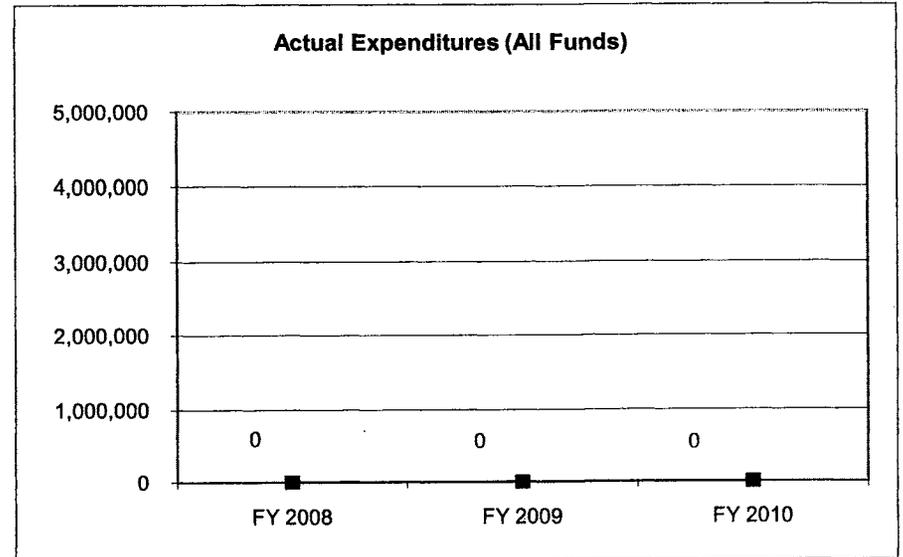
Department:	Economic Development	Budget Unit <u>42014C</u>
Division:	Business and Community Services	
Core:	Business Recruitment and Marketing	

3. PROGRAM LISTING (list programs included in this core funding)

Business Recruitment and Marketing

4. FINANCIAL HISTORY

	FY 2008 Actual	FY 2009 Actual	FY 2010 Actual	FY 2011 Current Yr.
Appropriation (All Funds)	0	0	0	2,250,000
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	0	0	0	N/A
Actual Expenditures (All Funds)	0	0	0	N/A
Unexpended (All Funds)	0	0	0	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A



NOTES:

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
BUSINESS RECRUITMENT & MARKETING**

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	EE	0.00	0	0	2,250,000	2,250,000	
	Total	0.00	0	0	2,250,000	2,250,000	
DEPARTMENT CORE REQUEST							
	EE	0.00	0	0	2,250,000	2,250,000	
	Total	0.00	0	0	2,250,000	2,250,000	
GOVERNOR'S RECOMMENDED CORE							
	EE	0.00	0	0	2,250,000	2,250,000	
	Total	0.00	0	0	2,250,000	2,250,000	

DECISION ITEM DETAIL

Budget Unit	FY 2010	FY 2010	FY 2011	FY 2011	FY 2012	FY 2012	FY 2012	FY 2012
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
BUSINESS RECRUITMENT&MARKETING								
CORE								
PROFESSIONAL SERVICES	0	0.00	2,250,000	0.00	2,250,000	0.00	2,250,000	0.00
TOTAL - EE	0	0.00	2,250,000	0.00	2,250,000	0.00	2,250,000	0.00
GRAND TOTAL	\$0	0.00	\$2,250,000	0.00	\$2,250,000	0.00	\$2,250,000	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$2,250,000	0.00	\$2,250,000	0.00	\$2,250,000	0.00

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Business Recruitment and Marketing

Program is found in the following core budget(s): Business Recruitment and Marketing

1. What does this program do?

In 2007 the General Assembly authorized a new public/private partnership model with the purpose to bring new business and industry into Missouri. The Economic Development Advancement Fund allows the Department to contract for the services of a professional firm or organization to work with the DED and other economic development organizations at the state, regional and local levels to attract new companies and help advance Missouri's standing as an industrial leader. Services contracted for include: responding to requests for information and preparing proposals for the location of new business in the state; vetting available sites; locating new or available buildings; providing information on communities and workforce; identifying utility availability and cost; and facilitating meetings with state government agencies and potential strategic partners. Contracted duties also include marketing the state nationally and internationally in a manner that effectively produces new leads for business recruitment, including but not limited to, maintaining a working relationship with national site selection firms and, coordinating opportunities with DED overseas offices.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 620.1900, RSMo., which establishes the Economic Development Advancement Fund.

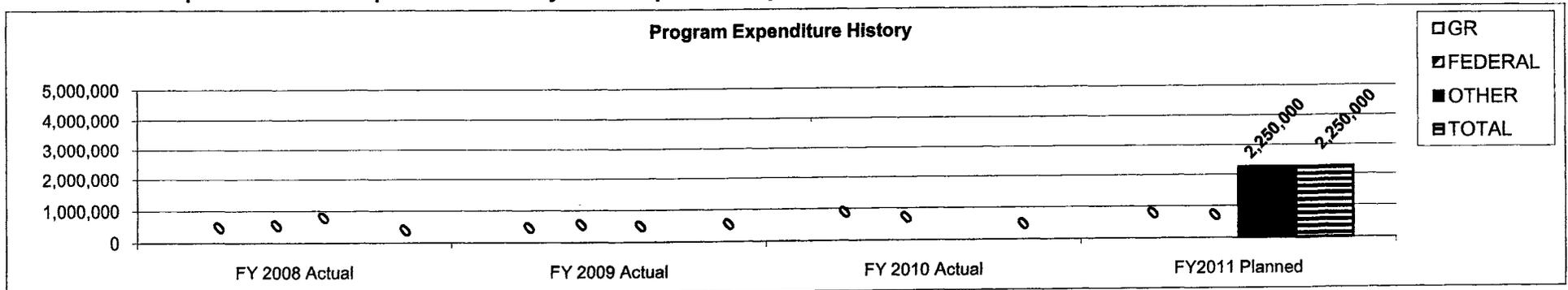
3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



6. What are the sources of the "Other " funds?

Economic Development Advancement Fund (0783)

PROGRAM DESCRIPTION

Department: Economic Development
Program Name: Business Recruitment and Marketing
Program is found in the following core budget(s): Business Recruitment and Marketing

7a. Provide an effectiveness measure.

	FY2008 Projected	FY2008 Actual	FY2009 Projected	FY2009 Actual	FY2010 Projected	FY2010 Actual	FY2011 Projected	FY2012 Projected	FY2013 Projected
Number of Prospective Recruitment Projects	N/A	14	N/A	27	N/A	24	40	45	50
Number of Active Recruitment Projects	N/A	24	N/A	48	N/A	62	60	65	70
Number of Projects Successfully Recruited to Missouri	N/A	0	N/A	6	N/A	7	10	11	12

NOTE: The program was started in FY2008.

NOTE: The Program was in ramp-up mode in FY2009.

NOTE: In FY2010, the program was developed, but had not yet implemented projected effectiveness measures.

NOTE: FY2011 is the first full FY in which the program is projecting effectiveness measures.

NOTE: Projected "Recruitment Successes" are based on a 10% conversion rate (10% of active/prospect deals successfully recruited.)

7b. Provide an efficiency measure.

	FY2008 Projected	FY2008 Actual	FY2009 Projected	FY2009 Actual	FY2010 Projected	FY2010 Actual	FY2011 Projected	FY2012 Projected	FY2013 Projected
\$ of State Funding Investment per New Job Created	N/A	N/A	N/A	\$3,850	N/A	\$834			
\$ of State Funding Investment per New \$45,000 in Annual Payroll Created	N/A	N/A	N/A	\$3,397	N/A	\$769			
\$ of State Funding Investment per New \$100,000 in Capital Investment Generated	N/A	N/A	N/A	\$7,553	N/A	\$2,650			

Note: Efficiency Measure Actuals are a result of a recruitment project worked by the program.

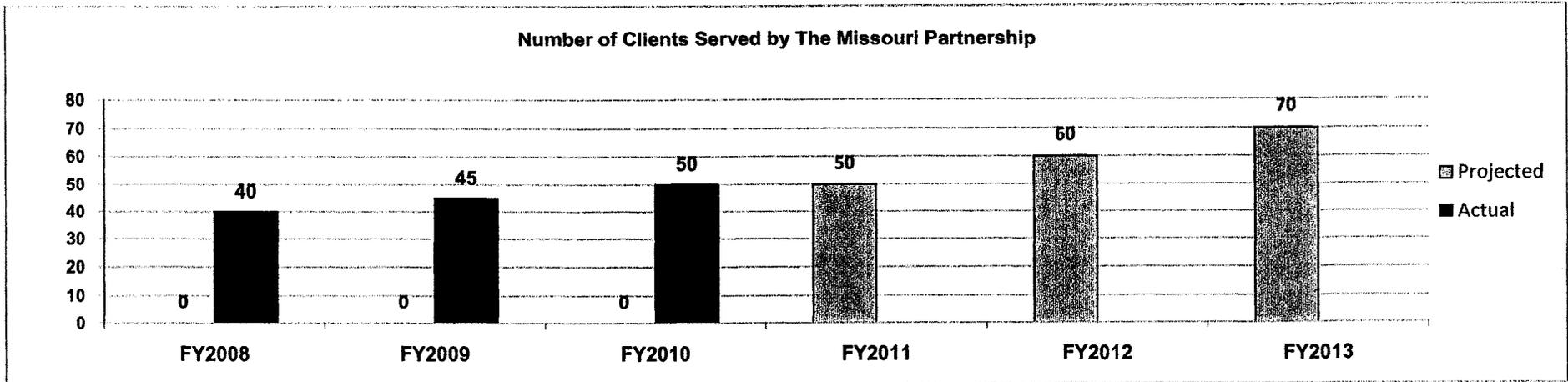
PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Business Recruitment and Marketing

Program is found in the following core budget(s): Business Recruitment and Marketing

7c. Provide the number of clients/individuals served, if applicable.



Note: FY2011 is the first full FY in which the program is issuing projections of clients served (i.e., new recruitment projects/leads serviced) now that the it is in full operational mode and has some operational history.

Note: Actual Clients Served (i.e., new recruitment projects/leads serviced) does not include projects that are re-started and serviced by the program.

7d. Provide a customer satisfaction measure, if available.

NA

DECISION ITEM SUMMARY

Budget Unit	FY 2010	FY 2010	FY 2011	FY 2011	FY 2012	FY 2012	FY 2012	FY 2012
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Summary	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
LIFE SCIENCE RESEARCH								
CORE								
EXPENSE & EQUIPMENT								
LIFE SCIENCES RESEARCH TRUST	4,800	0.00	0	0.00	0	0.00	0	0.00
TOTAL - EE	4,800	0.00	0	0.00	0	0.00	0	0.00
PROGRAM-SPECIFIC								
LIFE SCIENCES RESEARCH TRUST	261,200	0.00	0	0.00	0	0.00	0	0.00
TOTAL - PD	261,200	0.00	0	0.00	0	0.00	0	0.00
TOTAL	266,000	0.00	0	0.00	0	0.00	0	0.00
GRAND TOTAL	\$266,000	0.00	\$0	0.00	\$0	0.00	\$0	0.00

CORE DECISION ITEM

Department: Economic Development	Budget Unit 42012C
Division: Business and Community Services	
Core: Life Sciences Research	

1. CORE FINANCIAL SUMMARY

	FY 2012 Budget Request					FY 2012 Governor's Recommendation			
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	0	0	0	0	PSD	0	0	0	0
TRF	0	0	0	0	TRF	0	0	0	0
Total	0	0	0	0	Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00
Est. Fringe	0	0	0	0	Est. Fringe	0	0	0	0
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>					<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				

Other Funds: Life Sciences Research Trust Fund (0763) Other Funds:

2. CORE DESCRIPTION

Section 196.1100, RSMo, requires that 25% of all moneys received from the tobacco master settlement agreement be deposited into the Life Sciences Research Trust Fund, beginning in FY 2007 and in perpetuity thereafter. Moneys in the fund shall not be subject to appropriation for purposes other than those provided in sections 196.1100 to 196.1130 without a majority vote in each house of the General Assembly. Moneys appropriated to the Life Sciences Research Board shall be used to enhance the capacity of the State of Missouri's ability to perform research to better serve the health and welfare of the residents of the State as a center of life sciences research and development by building on the success of research institutions located in Missouri; creating in and attracting to Missouri new research and development institutions; commercializing the life sciences technologies developed by such institutions; and enhancing their capacity to carry out their respective missions. Monies received by the Life Sciences Research Board may be used for, but are not limited to, personnel, supplies, equipment, and renovations or construction of physical facilities.

The FY 2009 appropriation was directed to fund research capacity and commercialization development in the areas of animal science, plant science, medical devices, biomaterials and composite research, diagnostics, and nanotechnology related to drug development and delivery, clinical imaging, and information technology related to human health. The appropriation in FY 2008 was directed to the areas of animal and plant sciences.

3. PROGRAM LISTING (list programs included in this core funding)

Life Sciences Research

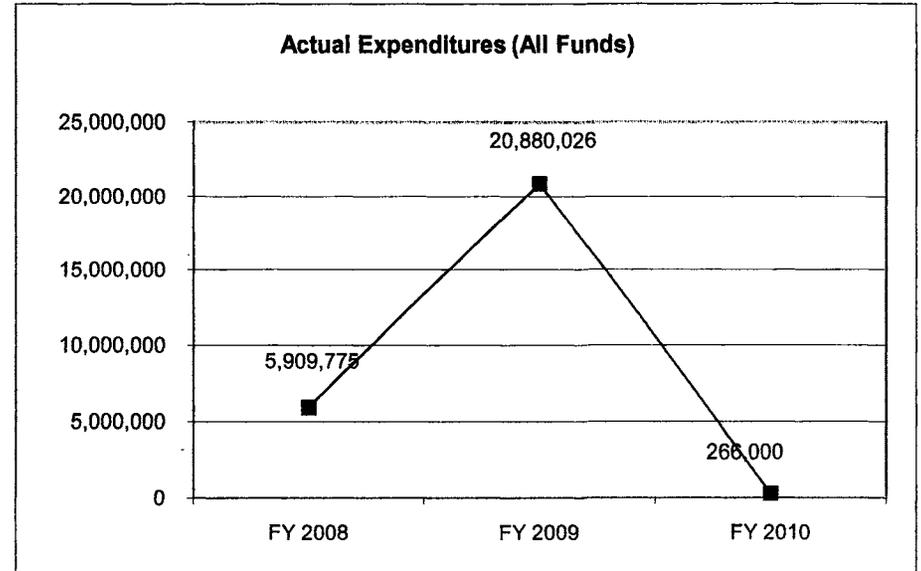
CORE DECISION ITEM

Department: Economic Development
Division: Business and Community Services
Core: Life Sciences Research

Budget Unit 42012C

4. FINANCIAL HISTORY

	FY 2008 Actual	FY 2009 Actual	FY 2010 Actual	FY 2011 Current Yr.
Appropriation (All Funds)	13,455,465	21,000,000	13,300,000	0
Less Reverted (All Funds)	0	0	(13,034,000)	N/A
Budget Authority (All Funds)	13,455,465	21,000,000	266,000	N/A
Actual Expenditures (All Funds)	5,909,775	20,880,026	266,000	N/A
Unexpended (All Funds)	7,545,690	119,974	0	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	7,545,690	119,974	0	N/A
	(1)	(2)		



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

NOTES:

(1) The Life Sciences Research Board approved 14 grants in the amount of \$13.1 million to fund research and commercialization projects. These are multi-year grants; however grant funds were fully disbursed to the grantees during the FY 2009 budget year.

(2) The Life Sciences Research Board approved 18 grants in the amount of \$13.1 million to fund research and commercialization projects. These are multi-year grants; however grant funds were fully disbursed to the grantees during the FY 2009 budget year.

DECISION ITEM DETAIL

Budget Unit	FY 2010	FY 2010	FY 2011	FY 2011	FY 2012	FY 2012	FY 2012	FY 2012
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
LIFE SCIENCE RESEARCH								
CORE								
PROFESSIONAL SERVICES	4,800	0.00	0	0.00	0	0.00	0	0.00
TOTAL - EE	4,800	0.00	0	0.00	0	0.00	0	0.00
PROGRAM DISTRIBUTIONS	261,200	0.00	0	0.00	0	0.00	0	0.00
TOTAL - PD	261,200	0.00	0	0.00	0	0.00	0	0.00
GRAND TOTAL	\$266,000	0.00	\$0	0.00	\$0	0.00	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$266,000	0.00	\$0	0.00	\$0	0.00		0.00

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Life Sciences Research

Program is found in the following core budget(s): Life Sciences Research

1. What does this program do?

In FY 2009 the Life Sciences Research Trust Fund appropriation was expanded to fund research capacity and commercialization development in the areas of animal science, plant science, medical devices, biomaterials and composite research, diagnostics, nanotechnology related to drug development and delivery, clinical imaging, and information technology related to human health. In FY 2009, the Life Sciences Research Board (LSRB) received 186 proposals of which 66 were invited to submit a full proposal. Eighteen projects were awarded a Life Sciences Research Trust Fund Grant -- 14 under the Research category and 4 for Commercialization.

In FY 2008, the Life Sciences Research Trust Fund appropriation was directed to the areas of animal and plant sciences. The LSRB received 43 proposals and awarded 10 grants to the Research area and 4 to the Commercialization area.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 196.110, RSMo.

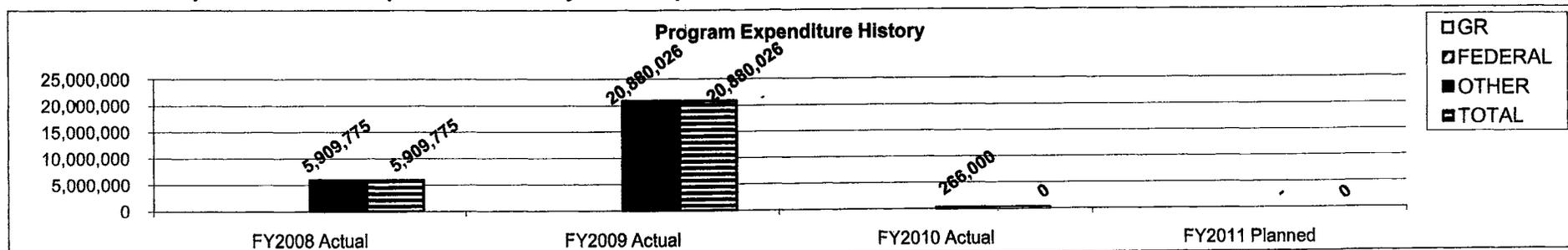
3. Are there federal matching requirements? If yes, please explain.

No.

4. Is this a federally mandated program? If yes, please explain.

No.

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



Note: FY2010 Actual Expenditures includes restriction.

6. What are the sources of the "Other" funds?

Life Sciences Research Trust Fund (0763).

PROGRAM DESCRIPTION

Department: Economic Development
Program Name: Life Sciences Research
Program is found in the following core budget(s): Life Sciences Research

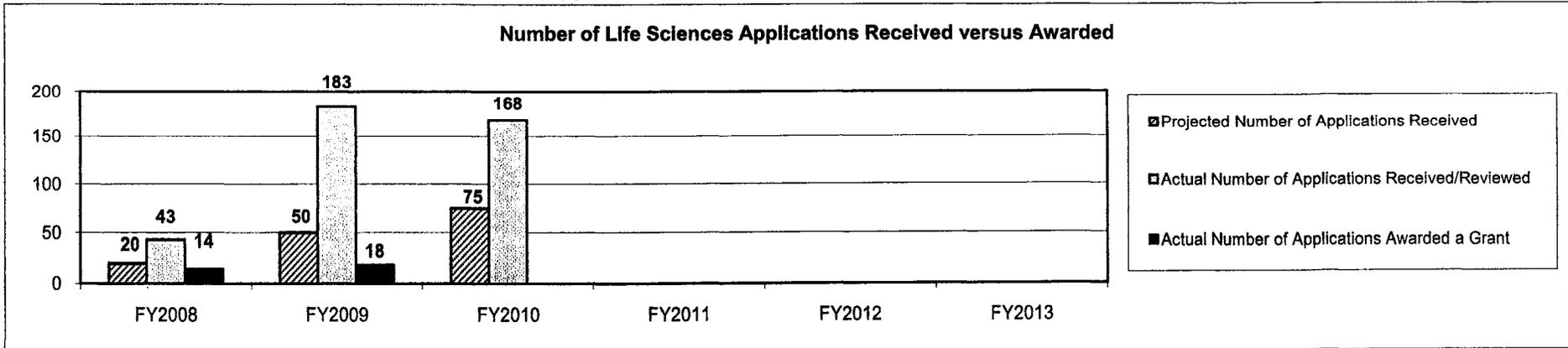
7a. Provide an effectiveness measure.

Measures are still being developed; however the effectiveness measure will be non-state research funding leveraged as a result of the life sciences grants.

7b. Provide an efficiency measure.

NA

7c. Provide the number of clients/individuals served, if applicable.



7d. Provide a customer satisfaction measure, if available.

NA

DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2010	FY 2010	FY 2011	FY 2011	FY 2012	FY 2012	FY 2012	FY 2012
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
INNOVATION CENTERS								
CORE								
PROGRAM-SPECIFIC								
MISSOURI TECHNOLOGY INVESTMENT	1,294,404	0.00	0	0.00	0	0.00	0	0.00
TOTAL - PD	1,294,404	0.00	0	0.00	0	0.00	0	0.00
TOTAL	1,294,404	0.00	0	0.00	0	0.00	0	0.00
GRAND TOTAL	\$1,294,404	0.00	\$0	0.00	\$0	0.00	\$0	0.00

CORE DECISION ITEM

Department: Economic Development					Budget Unit 42010C				
Division: Business and Community Services									
Core: Innovation Centers									
1. CORE FINANCIAL SUMMARY									
	FY 2012 Budget Request					FY 2012 Governor's Recommendation			
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	0	0	0	0	PSD	0	0	0	0
TRF	0	0	0	0	TRF	0	0	0	0
Total	0	0	0	0	Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00
Est. Fringe	0	0	0	0	Est. Fringe	0	0	0	0
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>					<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				
Other Funds:					Other Funds:				
Notes:					Notes:				
2. CORE DESCRIPTION									
<p>The Innovation Center core reallocated into the Missouri Technology Corporation core appropriation in FY 2011 to provide stronger oversight and to achieve greater efficiency in the state's technology programs.</p> <p>New innovations and technologies around our state are driving today's economy. Advanced technology companies create high-wage jobs with highly skilled workers that are important in promoting an environment for a higher quality of life. The Missouri Innovation Centers are a critical support structure for assistance to these advanced technology start-up companies. These centers provide services to entrepreneurs at the earliest stage in the development of promising high-growth, advanced-technology companies. With a unique public-private-academic partnership, each innovation center strategically collaborates with a university to stimulate technology transfer and commercialization of new technologies into the marketplace. The innovation centers are required to provide a one-to-one match to the state appropriation. Innovation centers are designated by the MTC with consent of the DED.</p>									
3. PROGRAM LISTING (list programs included in this core funding)									
Innovation Centers									

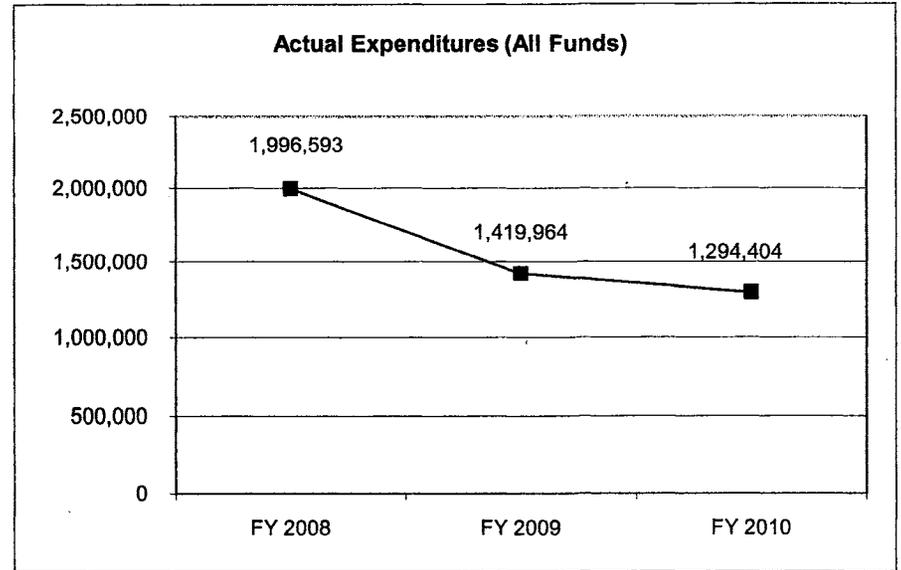
CORE DECISION ITEM

Department: Economic Development
Division: Business and Community Services
Core: Innovation Centers

Budget Unit 42010C

4. FINANCIAL HISTORY

	FY 2008 Actual	FY 2009 Actual	FY 2010 Actual	FY 2011 Current Yr.
Appropriation (All Funds)	2,100,806	2,050,806	2,250,806	0
Less Reverted (All Funds)	0	0	(956,402)	N/A
Budget Authority (All Funds)	2,100,806	2,050,806	1,294,404	N/A
Actual Expenditures (All Funds)	1,996,593	1,419,964	1,294,404	N/A
Unexpended (All Funds)	104,213	630,842	0	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	104,213	630,842	0	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

NOTES:

DECISION ITEM DETAIL

Budget Unit	FY 2010	FY 2010	FY 2011	FY 2011	FY 2012	FY 2012	FY 2012	FY 2012
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
INNOVATION CENTERS								
CORE								
PROGRAM DISTRIBUTIONS	1,294,404	0.00	0	0.00	0	0.00	0	0.00
TOTAL - PD	1,294,404	0.00	0	0.00	0	0.00	0	0.00
GRAND TOTAL	\$1,294,404	0.00	\$0	0.00	\$0	0.00	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$1,294,404	0.00	\$0	0.00	\$0	0.00		0.00

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Innovation Centers

Program is found in the following core budget(s): Innovation Centers

1. What does this program do?

The Missouri Innovation Center program created by § 348.271, RSMo, is a critical support structure for assistance to technology start-up companies. The Centers provide services to entrepreneurs at the earliest stage in the development of promising high-growth technology companies. With a unique public-private-academic partnership, each Innovation Center strategically collaborates with a university to stimulate technology transfer and commercialization of new technologies into the marketplace. As required by § 348.253.2, RSMo, Innovation Centers provide a 1:1 match from other funds.

The Centers are familiar with up-to-date business management and technology innovations and help businesses apply these innovations to increase profits. Innovation Center clients become a part of a network of state, federal, university and private resources designed to develop and support high-growth businesses. Innovation Centers work with entrepreneurs by providing services such as helping to develop sound business growth models, obtain financing, find appropriate incubator office and research space, develop marketing plans, networking opportunities, and research connections with universities. These clients may be in the form of tenants of an incubator in the traditional sense, or they may be clients that

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 348.271, RSMo., Centers for Advanced Technology - Innovation Centers to be established to develop new technology-based businesses.

3. Are there federal matching requirements? If yes, please explain.

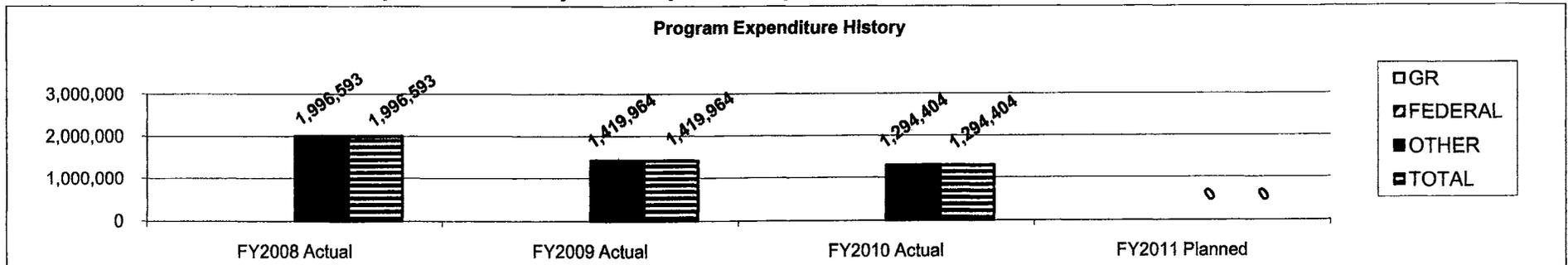
No

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.

Program Expenditure History



Note: FY10 Actual Expenditures reflect restriction.

PROGRAM DESCRIPTION

Department: Economic Development

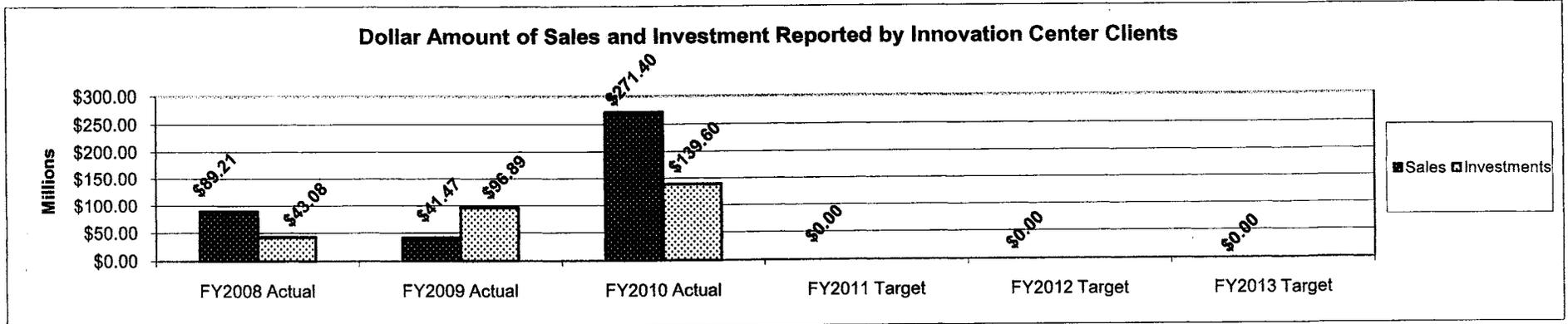
Program Name: Innovation Centers

Program is found in the following core budget(s): Innovation Centers

6. What are the sources of the "Other" funds?

Expenditures reflected are from the Missouri Technology Investment Fund (0172) which receives its revenue from a GR transfer. The Innovation Centers are also required to match the state funds on a 1:1 basis. These matching funds do not run through the State Treasury and include in-kind, grants and revenues earned by the centers. These amounts are reported for the following fiscal years: FY 2008-\$2,428,840; FY 2009-\$2,755,258 and FY 2010-\$3,357,889.

7a. Provide an effectiveness measure.



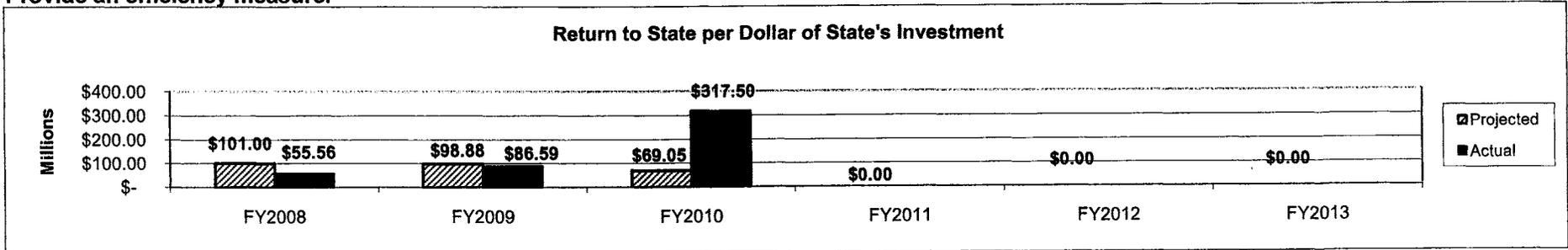
PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Innovation Centers

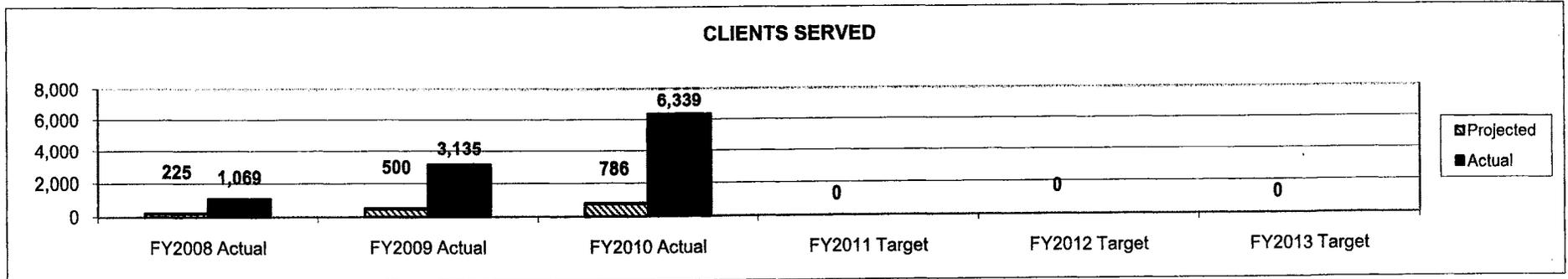
Program is found in the following core budget(s): Innovation Centers

7b. Provide an efficiency measure.



Note: Innovation Centers are required to match the state funds on a 1:1 basis.

7c. Provide the number of clients/individuals served, if applicable.



Note: Targets reflect average of two years actual and previous year target.

7d. Provide a customer satisfaction measure, if available.

Not available.

DECISION ITEM SUMMARY

Budget Unit	FY 2010	FY 2010	FY 2011	FY 2011	FY 2012	FY 2012	FY 2012	FY 2012
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Summary	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
Fund								
MO TECH CORP-RAM								
CORE								
PROGRAM-SPECIFIC								
MISSOURI TECHNOLOGY INVESTMENT	0	0.00	1,700,000	0.00	1,700,000	0.00	1,700,000	0.00
ECON DEVELOP ADVANCEMENT FUND	0	0.00	500,000	0.00	0	0.00	0	0.00
TOTAL - PD	0	0.00	2,200,000	0.00	1,700,000	0.00	1,700,000	0.00
TOTAL	0	0.00	2,200,000	0.00	1,700,000	0.00	1,700,000	0.00
GRAND TOTAL	\$0	0.00	\$2,200,000	0.00	\$1,700,000	0.00	\$1,700,000	0.00

CORE DECISION ITEM

Department: Economic Development	Budget Unit 41962C
Division: Business and Community Services	
Core: Missouri Technology Corporation (MTC)	

1. CORE FINANCIAL SUMMARY

	FY 2012 Budget Request					FY 2012 Governor's Recommendation			
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	0	0	1,700,000	1,700,000	PSD	0	0	1,700,000	1,700,000
TRF	0	0	0	0	TRF	0	0	0	0
Total	0	0	1,700,000	1,700,000	Total	0	0	1,700,000	1,700,000
FTE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00
Est. Fringe	0	0	0	0	Est. Fringe	0	0	0	0
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>					<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				

Other Funds: Missouri Technology Investment Fund (0172)	Other Funds: Missouri Technology Investment Fund (0172)
Notes: Requires a GR transfer to MTIF (0172)	Notes: Requires a GR transfer to MTIF (0172)

2. CORE DESCRIPTION

This core decision item establishes the spending authority for the Missouri Technology Corporation, Innovation Centers, Missouri Manufacturing Extension Partnership (MEP), and the Missouri Federal and State Technology (MOFAST) programs.

The Missouri Technology Corporation (MTC) is a public-private partnership created by the Missouri General Assembly to promote entrepreneurship, foster the growth of new high-tech companies, and lead efforts to expand Missouri's high-tech clusters in areas such as plant science, animal health, information technology, medical device, and applied engineering. It is governed by a board of directors appointed by the Governor, Speaker of the House, and President Pro-Tem of the Senate, and includes the President of the University of Missouri system and the Director of the Department of Economic Development. MTC's activities are outlined in its statutorily mandated annual report delivered to the Missouri General Assembly.

3. PROGRAM LISTING (list programs included in this core funding)

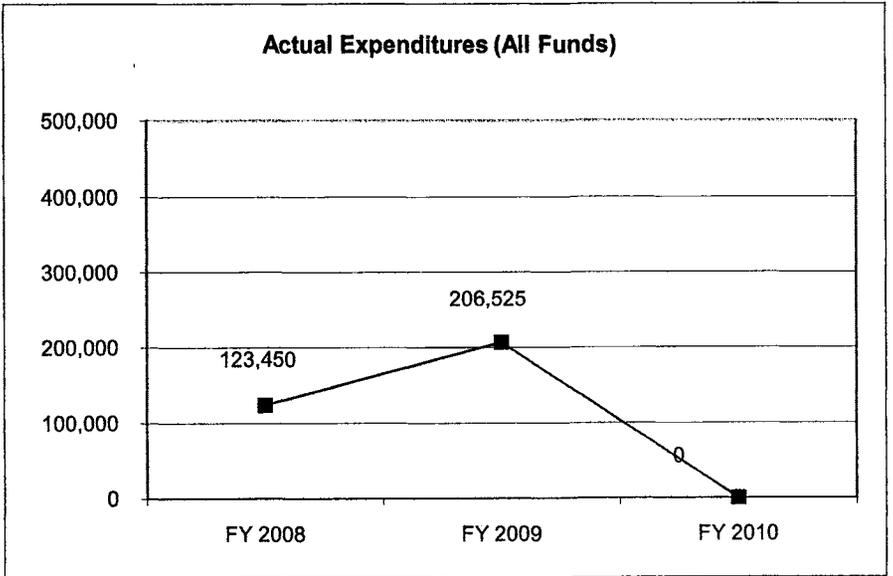
Missouri Technology Corporation (MTC), Innovation Centers, Missouri Manufacturing Extension Partnership (MEP), and the Missouri Federal and State Technology Program (MOFAST)

CORE DECISION ITEM

Department: Economic Development	Budget Unit 41962C
Division: Business and Community Services	
Core: Missouri Technology Corporation (MTC)	

4. FINANCIAL HISTORY

	FY 2008 Actual	FY 2009 Actual	FY 2010 Actual	FY 2011 Current Yr.
Appropriation (All Funds)	123,600	277,308	0	2,200,000
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	123,600	277,308	0	N/A
Actual Expenditures (All Funds)	123,450	206,525	0	N/A
Unexpended (All Funds)	150	70,783	0	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	150	70,783	0	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

NOTES:

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
MO TECH CORP-RAM**

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	PD	0.00	0	0	2,200,000	2,200,000	
	Total	0.00	0	0	2,200,000	2,200,000	
DEPARTMENT CORE ADJUSTMENTS							
1x Expenditures	1389 7651 PD	0.00	0	0	(500,000)	(500,000)	Remove one-time for Entrepreneurship Training.
	NET DEPARTMENT CHANGES	0.00	0	0	(500,000)	(500,000)	
DEPARTMENT CORE REQUEST							
	PD	0.00	0	0	1,700,000	1,700,000	
	Total	0.00	0	0	1,700,000	1,700,000	
GOVERNOR'S RECOMMENDED CORE							
	PD	0.00	0	0	1,700,000	1,700,000	
	Total	0.00	0	0	1,700,000	1,700,000	

DECISION ITEM DETAIL

Budget Unit	FY 2010	FY 2010	FY 2011	FY 2011	FY 2012	FY 2012	FY 2012	FY 2012
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MO TECH CORP-RAM								
CORE								
PROGRAM DISTRIBUTIONS	0	0.00	2,200,000	0.00	1,700,000	0.00	1,700,000	0.00
TOTAL - PD	0	0.00	2,200,000	0.00	1,700,000	0.00	1,700,000	0.00
GRAND TOTAL	\$0	0.00	\$2,200,000	0.00	\$1,700,000	0.00	\$1,700,000	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$2,200,000	0.00	\$1,700,000	0.00	\$1,700,000	0.00

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Missouri Technology Corporation (MTC)

Program is found in the following core budget(s):

1. What does this program do?

The Missouri Technology Corporation (MTC) is a public-private partnership created by the Missouri General Assembly to promote entrepreneurship, foster the growth of new high-tech companies, and lead efforts to expand Missouri's high-tech clusters in areas such as plant science, animal health, information technology, medical devices, and applied engineering. It is governed by a board of directors appointed by the Governor, Speaker of the House, and President Pro-Tem of the Senate, and includes the President of the University of Missouri system and the Director of the Department of Economic Development. MTC's activities are outlined in its statutorily mandated annual report delivered to the Missouri General Assembly.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

MTC authorization is in Section 348.251-348.275, RSMo.; Innovation Center authorization is in Section 348.271, RSMo. ; MOFAST authorization is in 348.264, RSMo. (technology commercialization programs); and MEP authorization is in 15 USC 278K Title 15 Commerce and Foreign Trade, Chapter 11 National Institute of Standards and Technology, Part 290.

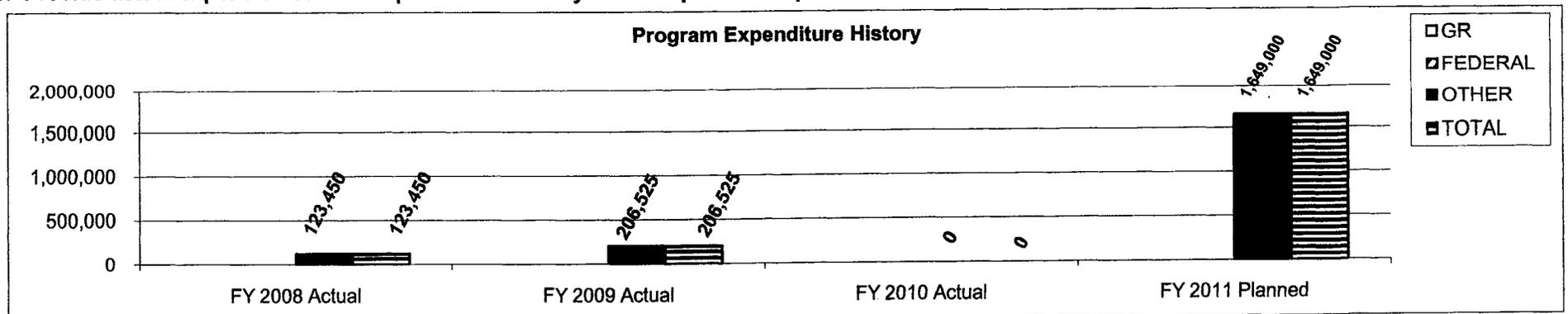
3. Are there federal matching requirements? If yes, please explain.

Yes, the MEP program requires a federal match, which is provided by the U.S. Department of Commerce. The program is designed to form a federal/state/private partnership that results in leveraging public funding sources on a two to one basis.

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



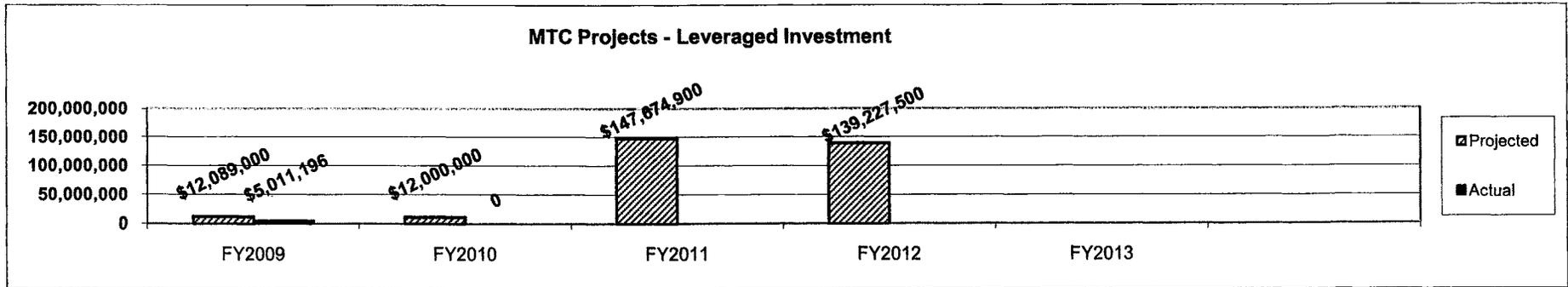
6. What are the sources of the "Other " funds?

Missouri Technology Investment Fund (0172), receives its revenue from a General Revenue transfer.

PROGRAM DESCRIPTION

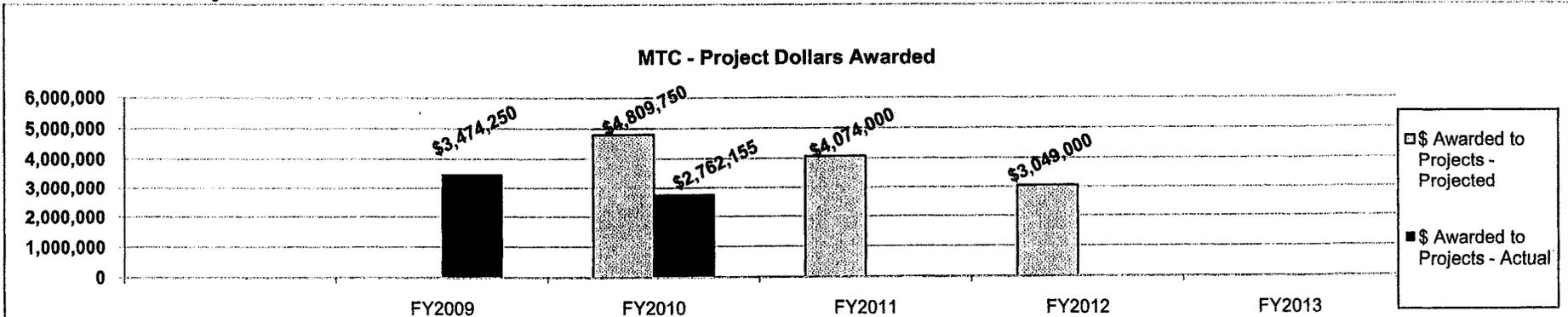
Department: Economic Development
Program Name: Missouri Technology Corporation (MTC)
Program is found in the following core budget(s):

7a. Provide an effectiveness measure.



Note: Beginning in FY2011 MTC Effectiveness Measure includes Innovation Centers, MEP and MOFAST.

7b. Provide an efficiency measure.



The Cost Benefit for the MTC to develop and award project dollars was \$.11 in FY2009 and \$.03 in FY2010 based on the project development costs versus actual dollars approved/awarded.

Note: Beginning in FY2011 MTC Efficiency Measure includes Innovation Centers, MEP and MOFAST.

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Missouri Technology Corporation (MTC)

Program is found in the following core budget(s):

7c. Provide the number of clients/individuals served, if applicable.

The MTC serves a large set of clients in cooperation with the Governor of the State, Missouri General Assembly, Missouri Department of Economic Development and communities throughout the state. MTC's activities are outlined in its statutorily mandated annual report delivered to the Missouri General Assembly.

7d. Provide a customer satisfaction measure, if available.

There is not an external customer satisfaction measure available at this time.

DECISION ITEM SUMMARY

Budget Unit		FY 2010	FY 2010	FY 2011	FY 2011	FY 2012	FY 2012	FY 2012	FY 2012
Decision Item	Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund		DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MO MANF EXTENSION PARTNERSHIP									
CORE									
PROGRAM-SPECIFIC									
	DED-FED & OTHER	0	0.00	1	0.00	1	0.00	1	0.00
	MISSOURI TECHNOLOGY INVESTMENT	403,914	0.00	0	0.00	0	0.00	0	0.00
	DED ADMINISTRATIVE	0	0.00	1	0.00	1	0.00	1	0.00
	TOTAL - PD	403,914	0.00	2	0.00	2	0.00	2	0.00
TOTAL		403,914	0.00	2	0.00	2	0.00	2	0.00
GRAND TOTAL		\$403,914	0.00	\$2	0.00	\$2	0.00	\$2	0.00

CORE DECISION ITEM

Department: Economic Development	Budget Unit 41990C
Division: Business and Community Services	
Core: Missouri Manufacturing Extension Partnership	

1. CORE FINANCIAL SUMMARY

	FY 2012 Budget Request					FY 2012 Governor's Recommendation			
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	0	0	0		0	0	0	0
EE	0	0	0	0		0	0	0	0
PSD	0	1	1	2 E		0	1	1	2 E
TRF	0	0	0	0		0	0	0	0
Total	0	1	1	2 E		0	1	1	2 E
FTE	0.00	0.00	0.00	0.00		0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: _____ Other Funds: _____

2. CORE DESCRIPTION

The Missouri Manufacturing Extension Partnership (MEP) reallocated into the Missouri Technology Corporation in FY 2011 to provide stronger oversight and to achieve greater efficiency in the state's technology programs. The MEP program is a federal program funded through the U.S. Department of Commerce. The program requires both a state and private match in order to receive the federal dollars. Private funds are generated through fees assessed to clients for services provided by the MEP program.

MEP is the only economic development program in the state of Missouri that provides business and technical assistance to the state's small and medium size manufacturers. This assistance enables small and medium size manufacturing companies to become and remain competitive in order to retain existing jobs and create new jobs. MEP is a public-private partnership with a number of strategic partners, including the U.S. Department of Commerce, the Missouri Department of Economic Development and the University of Missouri System. The organization is composed of experienced manufacturing professionals which bring a spectrum of tools to Missouri companies including: Quality Management Systems, manufacturing improvements, product development, environmental programs, information technology, business and strategic management, marketing, and human resources.

3. PROGRAM LISTING (list programs included in this core funding)

Missouri Manufacturing Extension Partnership (MEP)

CORE DECISION ITEM

Department: Economic Development

Budget Unit 41990C

Division: Business and Community Services

Core: Missouri Manufacturing Extension Partnership

4. FINANCIAL HISTORY

	FY 2008	FY 2009	FY 2010	FY 2011
	Actual	Actual	Actual	Current Yr.
Appropriation (All Funds)	6,852,089	2,052,091	2,052,091	2
Less Reverted (All Funds)	0	0	(1,648,175)	N/A
Budget Authority (All Funds)	6,852,089	2,052,091	403,916	N/A
Actual Expenditures (All Funds)	1,947,878	1,467,067	403,914	N/A
Unexpended (All Funds)	4,904,211	585,024	2	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	2,200,000	1	1	N/A
Other	2,704,211	585,023	1	N/A

Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

NOTES:

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
MO MANF EXTENSION PARTNERSHIP**

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	PD	0.00	0	1	1	2	
	Total	0.00	0	1	1	2	
DEPARTMENT CORE REQUEST							
	PD	0.00	0	1	1	2	
	Total	0.00	0	1	1	2	
GOVERNOR'S RECOMMENDED CORE							
	PD	0.00	0	1	1	2	
	Total	0.00	0	1	1	2	

DECISION ITEM DETAIL

Budget Unit	FY 2010	FY 2010	FY 2011	FY 2011	FY 2012	FY 2012	FY 2012	FY 2012
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MO MANF EXTENSION PARTNERSHIP								
CORE								
PROGRAM DISTRIBUTIONS	403,914	0.00	2	0.00	2	0.00	2	0.00
TOTAL - PD	403,914	0.00	2	0.00	2	0.00	2	0.00
GRAND TOTAL	\$403,914	0.00	\$2	0.00	\$2	0.00	\$2	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$1	0.00	\$1	0.00	\$1	0.00
OTHER FUNDS	\$403,914	0.00	\$1	0.00	\$1	0.00	\$1	0.00

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Missouri Manufacturing Extension Partnership

Program is found in the following core budget(s): Missouri Manufacturing Extension Partnership

1. What does this program do?

The Missouri Manufacturing Extension Partnership is the only economic development program in the state of Missouri that provides business and technical assistance to the state's small and medium size manufacturers. This assistance enables small and medium sized manufacturing companies to become and remain competitive in order to retain existing jobs and create new quality jobs. MEP is a public-private partnership with a number of strategic partners, including the U.S. Department of Commerce, the Missouri Department of Economic Development and the University of Missouri System. The organization is composed of experienced manufacturing professionals which bring a spectrum of tools to Missouri companies, including: Quality Management Systems; manufacturing improvements, product development, environmental programs, information technology, business and strategic management, marketing, and human resources.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

15 USC 278K Title 15 Commerce and Foreign Trade, Chapter 11 National Institute of Standards and Technology, Part 290.

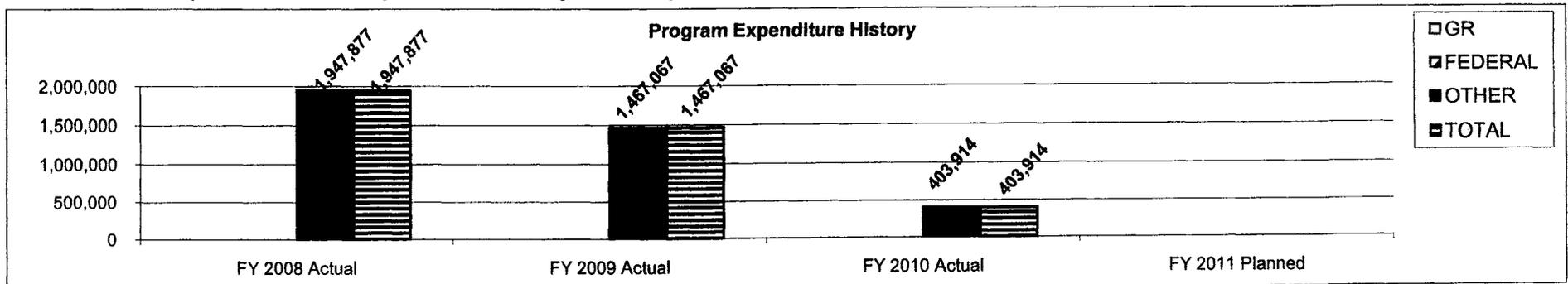
3. Are there federal matching requirements? If yes, please explain.

Yes. The U.S. Department of Commerce provides federal funding. The program is designed to form a federal/state/private partnership that results in leveraging public funding sources on a two to one basis. Ideally, the federal and state funding levels will be equal each year, with an equal amount of client fees generated. However, due to cuts in federal and state funding the percentage of private match has slowly increased.

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



PROGRAM DESCRIPTION

Department: Economic Development

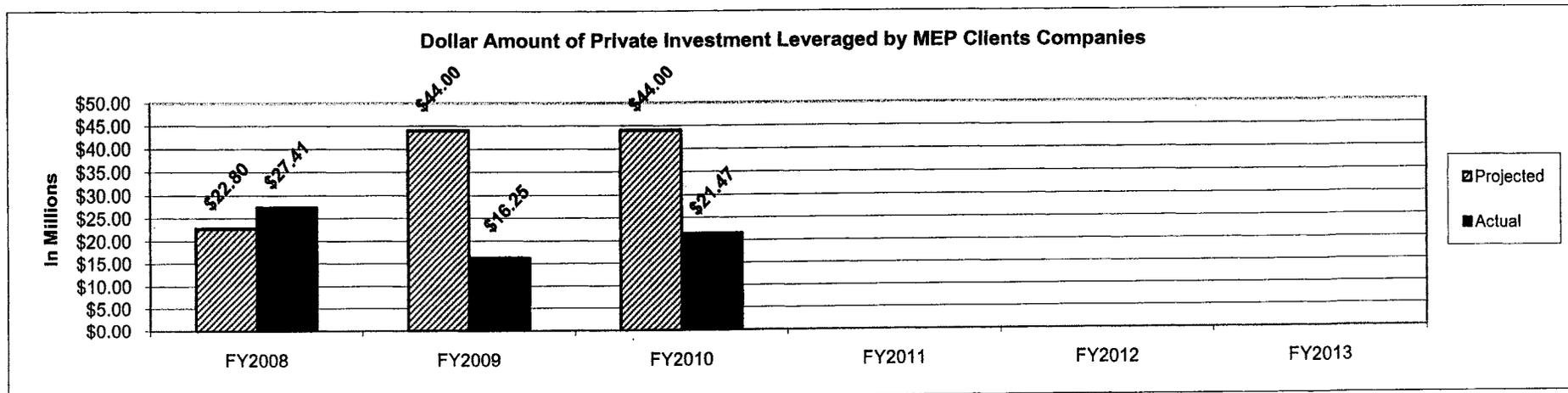
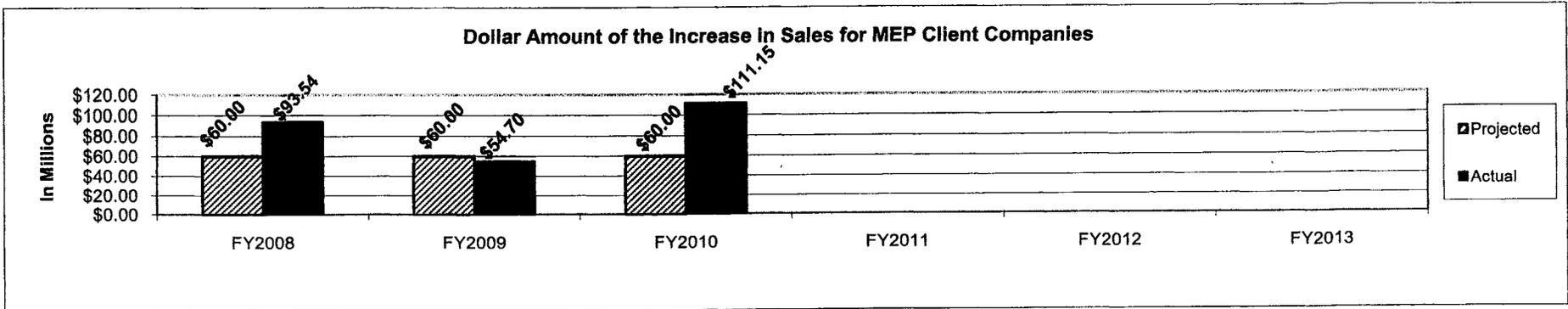
Program Name: Missouri Manufacturing Extension Partnership

Program is found in the following core budget(s): Missouri Manufacturing Extension Partnership

6. What are the sources of the "Other" funds?

Expenditures reflected are from Missouri Technology Investment Fund, which receives its revenue from a General Revenue transfer. The MEP program funds match the State GR funds with Federal funds from NIST/Department of Commerce and through private funds generated by client fees. Expenditures from Federal and Other Funds do not run through the State Treasury and include the following amounts in the respective fiscal years: FY 2008 Federal \$2,109,748 and Private \$2,308,715; FY 2009 Federal \$2,109,748 and Private \$2,535,304 and FY 2010 Federal \$2,109,748 and Private \$1,822,297.

7a. Provide an effectiveness measure.



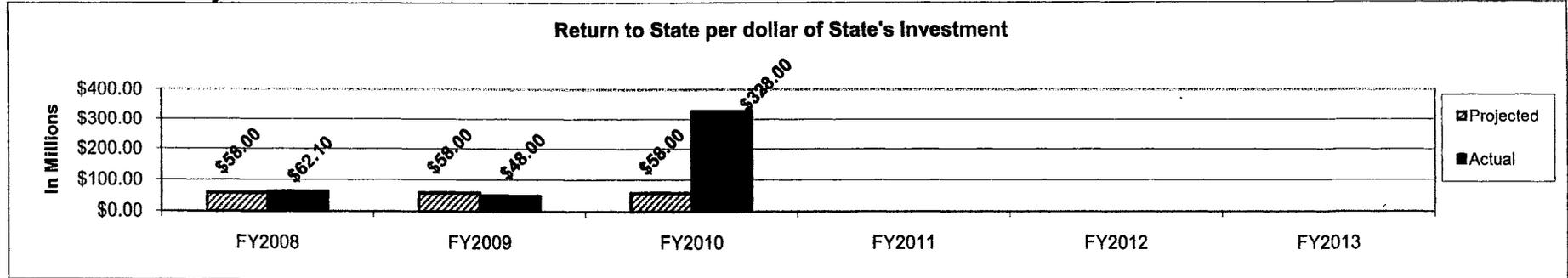
PROGRAM DESCRIPTION

Department: Economic Development

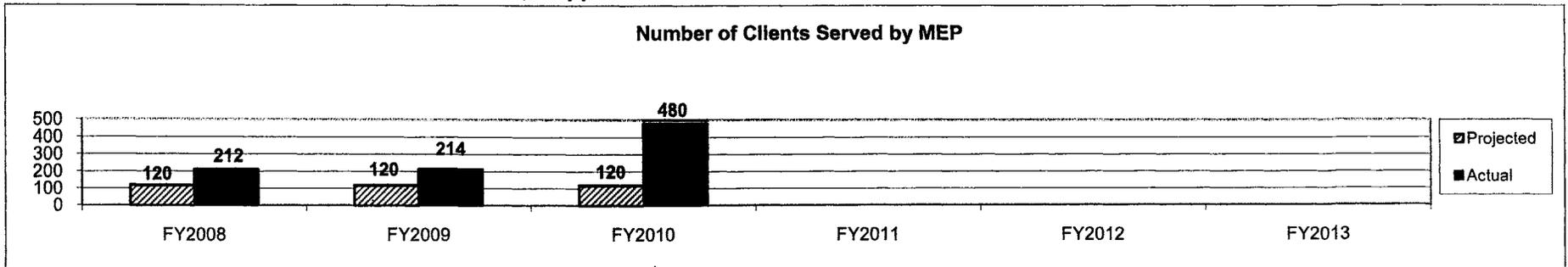
Program Name: Missouri Manufacturing Extension Partnership

Program is found in the following core budget(s): Missouri Manufacturing Extension Partnership

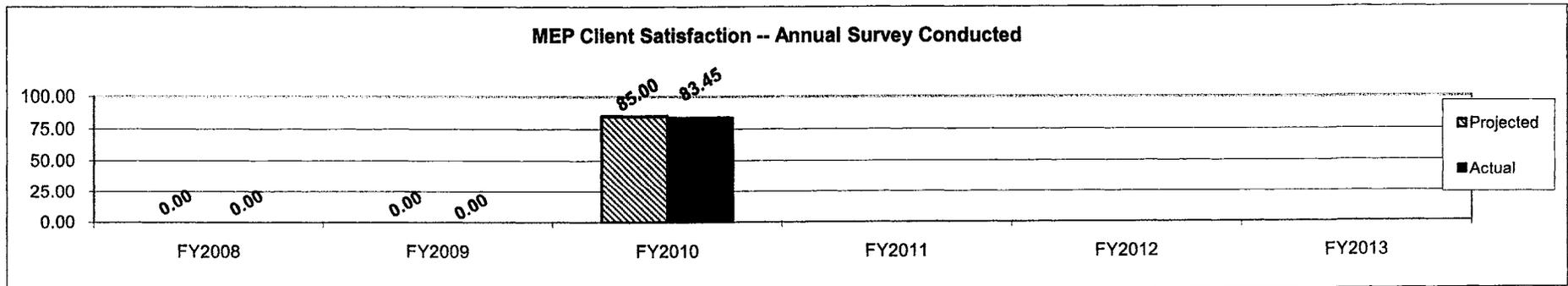
7b. Provide an efficiency measure.



7c. Provide the number of clients/individuals served, if applicable.



7d. Provide a customer satisfaction measure, if available.



Note: The Net Promoter Score was adopted in FY2010 as the new Customer Satisfaction Score.

DECISION ITEM SUMMARY

Budget Unit	FY 2010	FY 2010	FY 2011	FY 2011	FY 2012	FY 2012	FY 2012	FY 2012
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Summary	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MOFAST								
CORE								
PROGRAM-SPECIFIC								
MO SMALL BUS DEVELOPMENT CTRS	352,500	0.00	0	0.00	0	0.00	0	0.00
TOTAL - PD	352,500	0.00	0	0.00	0	0.00	0	0.00
TOTAL	352,500	0.00	0	0.00	0	0.00	0	0.00
GRAND TOTAL	\$352,500	0.00	\$0	0.00	\$0	0.00	\$0	0.00

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CORE DECISION ITEM

Department: Economic Development	Budget Unit 42162C
Division: Business and Community Services	
Core: Missouri Federal and State Technology Partnership Program (MOFAST)	

1. CORE FINANCIAL SUMMARY

	FY 2012 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00

	FY 2012 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:
Note:

Other Funds:
Note:

2. CORE DESCRIPTION

Missouri Federal and State Technology Partnership (MOFAST) core reallocated into the Missouri Technology Corporation core appropriation in FY 2011 to provide stronger oversight and to achieve greater efficiency in the state's technology programs.

MOFAST is administered through the University of Missouri. MOFAST was a federally funded pilot program that moved Missouri from 39th to 27th in the nation in attracting Small Business Innovative Research (SBIR) research and development grants. The federally funded pilot effort ended in recent years, however, Missouri continues to fund the program in a partnership between the University of Missouri and the Department of Economic Development. Technology entrepreneurship will help grow Missouri's industries of tomorrow and provide opportunities to create high quality jobs for Missouri's citizens.

3. PROGRAM LISTING (list programs included in this core funding)

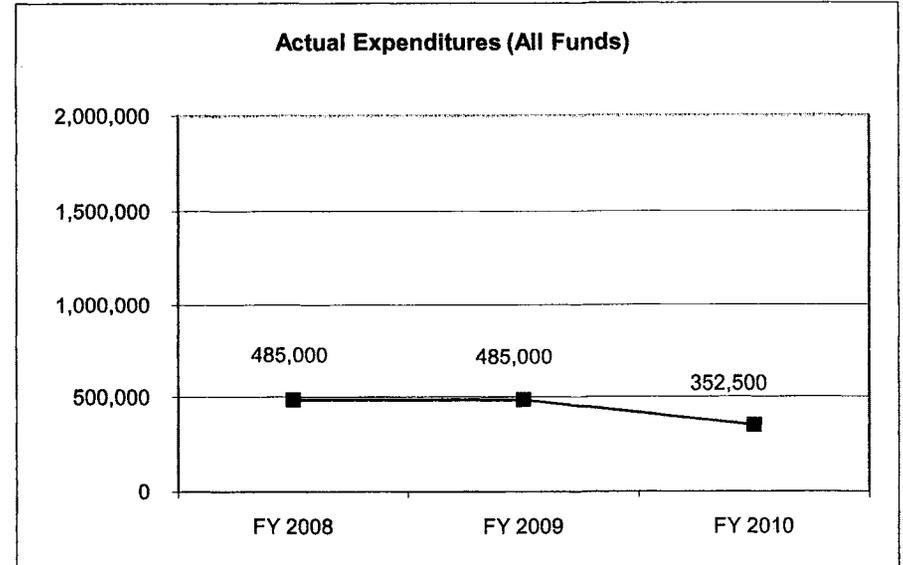
Missouri Federal and State Technology Partnership Program

CORE DECISION ITEM

Department: Economic Development **Budget Unit 42162C**
Division: Business and Community Services
Core: Missouri Federal and State Technology Partnership Program (MOFAST)

4. FINANCIAL HISTORY

	FY 2008 Actual	FY 2009 Actual	FY 2010 Actual	FY 2011 Current Yr.
Appropriation (All Funds)	500,000	500,000	500,000	0
Less Reverted (All Funds)	0	0	(75,000)	N/A
Budget Authority (All Funds)	500,000	500,000	425,000	N/A
Actual Expenditures (All Funds)	485,000	485,000	352,500	N/A
Unexpended (All Funds)	15,000	15,000	72,500	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	15,000	15,000	72,500	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

NOTES:

DECISION ITEM DETAIL

Budget Unit	FY 2010	FY 2010	FY 2011	FY 2011	FY 2012	FY 2012	FY 2012	FY 2012
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MOFAST								
CORE								
PROGRAM DISTRIBUTIONS	352,500	0.00	0	0.00	0	0.00	0	0.00
TOTAL - PD	352,500	0.00	0	0.00	0	0.00	0	0.00
GRAND TOTAL	\$352,500	0.00	\$0	0.00	\$0	0.00	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$352,500	0.00	\$0	0.00	\$0	0.00		0.00

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Missouri Federal and State Technology Partnership Program

Program is found in the following core budget(s): Missouri Federal and State Technology Partnership Program (MOFAST)

1. What does this program do?

This item funds several MOFAST counselors located in Columbia, St. Louis, Kansas City and Rolla/Springfield who provide counseling to startup businesses and small Missouri technology businesses in order to bring government research and development awards to Missouri small businesses. These staff help Missouri small technology businesses seek out, apply for and win government Small Business Innovative Research (SBIR) awards that will provide grant money to develop and potentially commercialize innovations. The federal SBIR program was initiated in 1982 and has four goals: (1) stimulate technological innovation; (2) partner with small businesses to meet federal research and development needs; (3) encourage the participation of disadvantaged businesses and minority-owned firms in technological innovation; and (4) increase private sector commercialization derived from federal research and development funding. Awards of the SBIR grants to Missouri small businesses help keep the technology and the proceeds from its commercialization in the state. MOFAST helps Missouri companies become aware and understand the federal SBIR grant program and provide assistance in preparing successful proposals.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Missouri Technology Investment Fund established in §348.264 for technology commercialization programs.

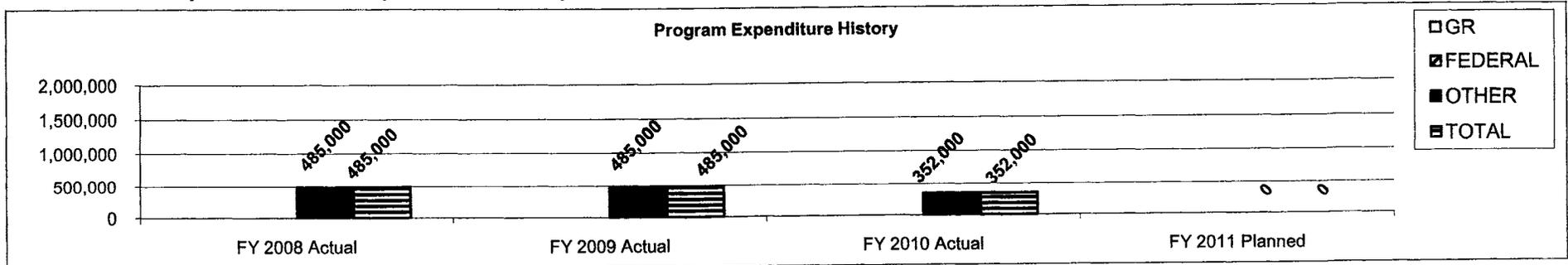
3. Are there federal matching requirements? If yes, please explain.

Yes, every state dollar is matched with \$2 of federal and local match.

4. Is this a federally mandated program? If yes, please explain.

No.

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



Note: FY2010 Actual Expenditures reflects restriction.

6. What are the sources of the "Other" funds?

Missouri Technology Investment Fund (0172)

PROGRAM DESCRIPTION

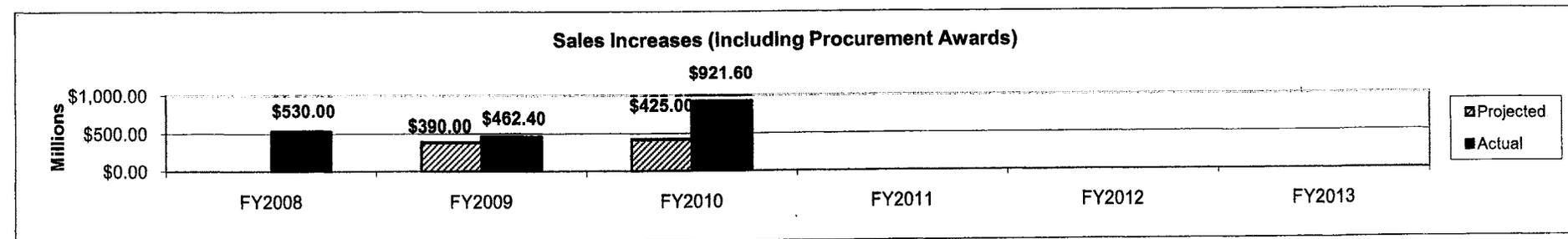
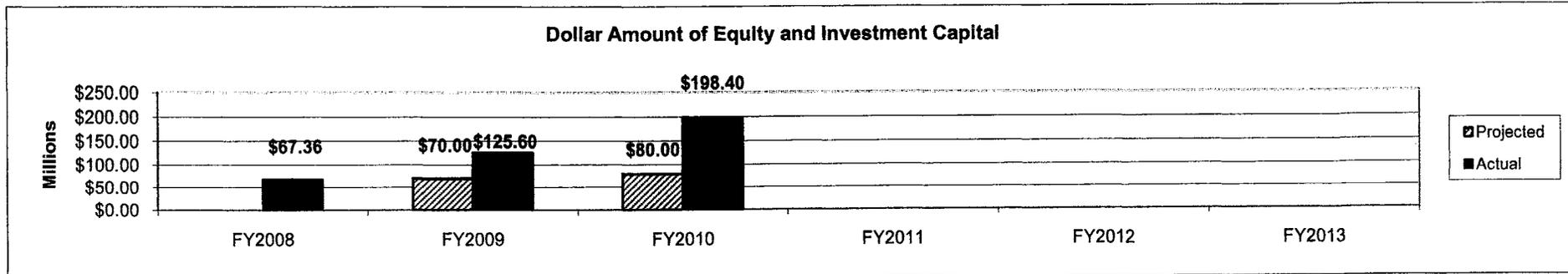
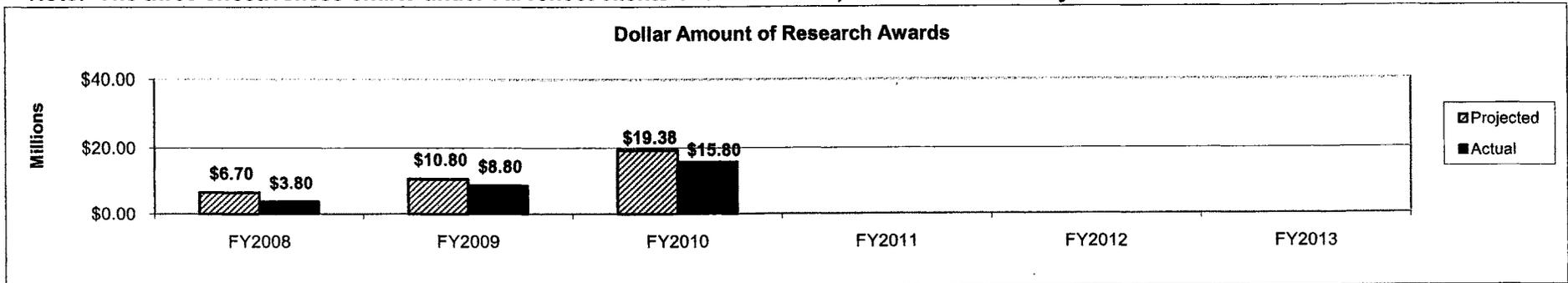
Department: Economic Development

Program Name: Missouri Federal and State Technology Partnership Program

Program is found in the following core budget(s): Missouri Federal and State Technology Partnership Program (MOFAST)

7a. Provide an effectiveness measure.

Note: The three effectiveness charts under 7a. reflect clients of the MOFAST, SBTDC and PTAC System.



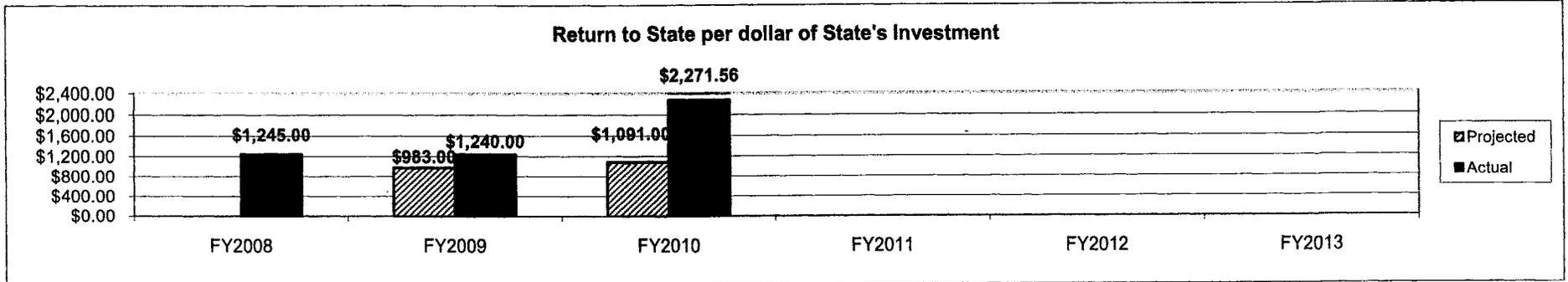
PROGRAM DESCRIPTION

Department: Economic Development

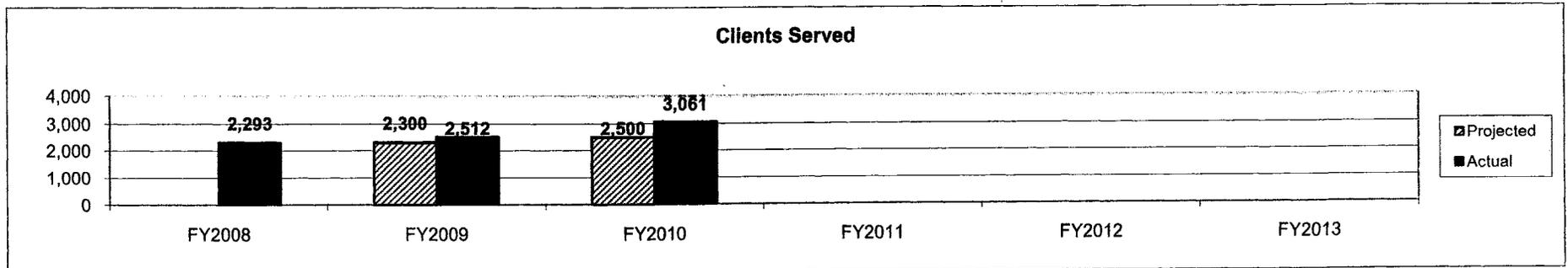
Program Name: Missouri Federal and State Technology Partnership Program

Program is found in the following core budget(s): Missouri Federal and State Technology Partnership Program (MOFAST)

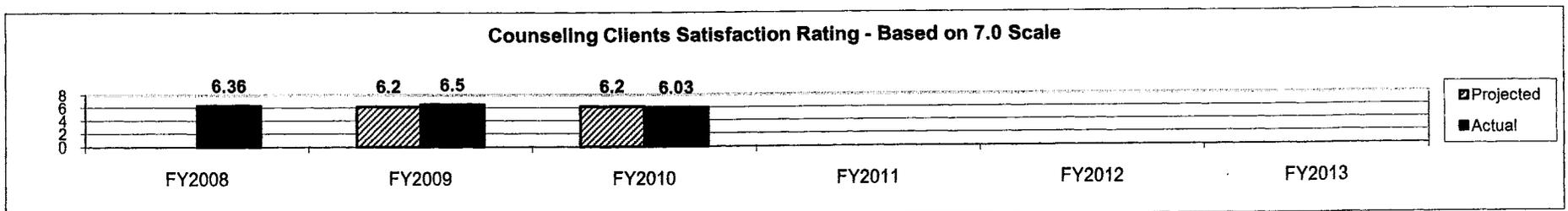
7b. Provide an efficiency measure.



7c. Provide the number of clients/individuals served, if applicable.



7d. Provide a customer satisfaction measure, if available.



DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2010	FY 2010	FY 2011	FY 2011	FY 2012	FY 2012	FY 2012	FY 2012
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MO TECH INVESTMENT TRANSFER								
CORE								
FUND TRANSFERS								
GENERAL REVENUE	0	0.00	1,700,000	0.00	1,700,000	0.00	1,700,000	0.00
FEDRAL BUDGET STAB-MEDICAID RE	1,748,114	0.00	0	0.00	0	0.00	0	0.00
TOTAL - TRF	1,748,114	0.00	1,700,000	0.00	1,700,000	0.00	1,700,000	0.00
TOTAL	1,748,114	0.00	1,700,000	0.00	1,700,000	0.00	1,700,000	0.00
GRAND TOTAL	\$1,748,114	0.00	\$1,700,000	0.00	\$1,700,000	0.00	\$1,700,000	0.00

CORE DECISION ITEM

Department: Economic Development	Budget Unit 42080C
Division: Business and Community Services	
Core: MO Technology Investment Fund Transfer	

1. CORE FINANCIAL SUMMARY

	FY 2012 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	1,700,000	0	0	1,700,000
Total	1,700,000	0	0	1,700,000

	FY 2012 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	1,700,000	0	0	1,700,000
Total	1,700,000	0	0	1,700,000

FTE	0.00	0.00	0.00	0.00
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FTE	0.00	0.00	0.00	0.00
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Est. Fringe	0	0	0	0
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Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:
Notes:

Other Funds:

2. CORE DESCRIPTION

This core decision item is the required General Revenue transfer that provides funding to support the Missouri Technology Corporation (MTC) and the State's technology programs including: Missouri Manufacturing Extension Partnership (MEP), Innovation Centers, and the Missouri Federal and State Technology Partnership (MOFAST).

3. PROGRAM LISTING (list programs included in this core funding)

MO Technology Investment Fund Transfer

CORE DECISION ITEM

Department: Economic Development

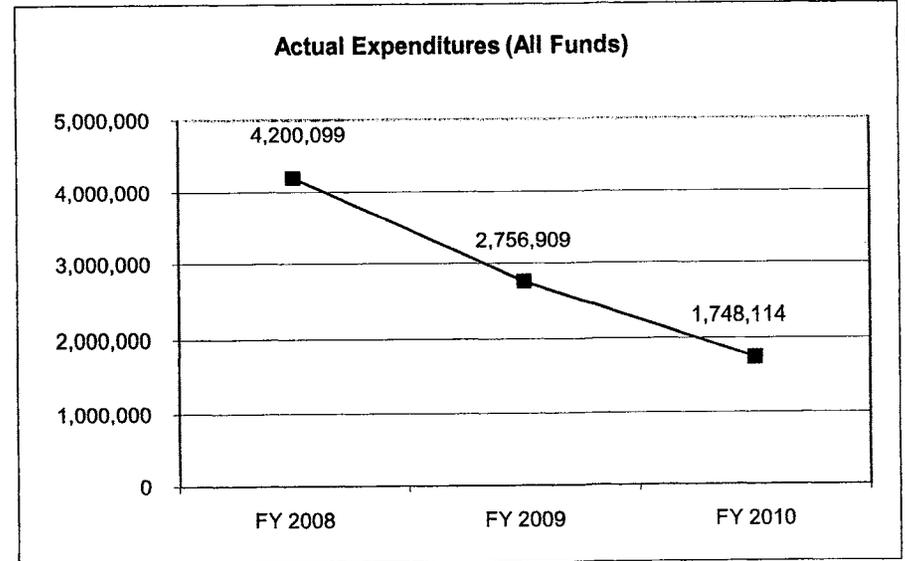
Budget Unit 42080C

Division: Business and Community Services

Core: MO Technology Investment Fund Transfer

4. FINANCIAL HISTORY

	FY 2008 Actual	FY 2009 Actual	FY 2010 Actual	FY 2011 Current Yr.
Appropriation (All Funds)	4,329,999	4,429,999	4,352,691	1,700,000
Less Reverted (All Funds)	(129,900)	(1,673,090)	(2,604,577)	N/A
Budget Authority (All Funds)	4,200,099	2,756,909	1,748,114	N/A
Actual Expenditures (All Funds)	4,200,099	2,756,909	1,748,114	N/A
Unexpended (All Funds)	0	0	0	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

NOTES:

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
MO TECH INVESTMENT TRANSFER**

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	TRF	0.00	1,700,000	0	0	1,700,000	
	Total	0.00	1,700,000	0	0	1,700,000	
DEPARTMENT CORE REQUEST							
	TRF	0.00	1,700,000	0	0	1,700,000	
	Total	0.00	1,700,000	0	0	1,700,000	
GOVERNOR'S RECOMMENDED CORE							
	TRF	0.00	1,700,000	0	0	1,700,000	
	Total	0.00	1,700,000	0	0	1,700,000	

DECISION ITEM DETAIL

Budget Unit	FY 2010	FY 2010	FY 2011	FY 2011	FY 2012	FY 2012	FY 2012	FY 2012
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MO TECH INVESTMENT TRANSFER								
CORE								
TRANSFERS OUT	1,748,114	0.00	1,700,000	0.00	1,700,000	0.00	1,700,000	0.00
TOTAL - TRF	1,748,114	0.00	1,700,000	0.00	1,700,000	0.00	1,700,000	0.00
GRAND TOTAL	\$1,748,114	0.00	\$1,700,000	0.00	\$1,700,000	0.00	\$1,700,000	0.00
GENERAL REVENUE	\$0	0.00	\$1,700,000	0.00	\$1,700,000	0.00	\$1,700,000	0.00
FEDERAL FUNDS	\$1,748,114	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: MO Technology Investment Fund Transfer

Program is found in the following core budget(s): Missouri Technology Investment Fund Transfer

1. What does this program do?

Funds transferred to the Missouri Technology Investment Fund are used to support the Missouri Technology Corporation, Missouri Manufacturing Extension Partnership (MEP), Innovation Centers, and Missouri Federal and State Technology Partnership (MOFAST) programs.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Sections 348.251 - 348.272, RSMo.

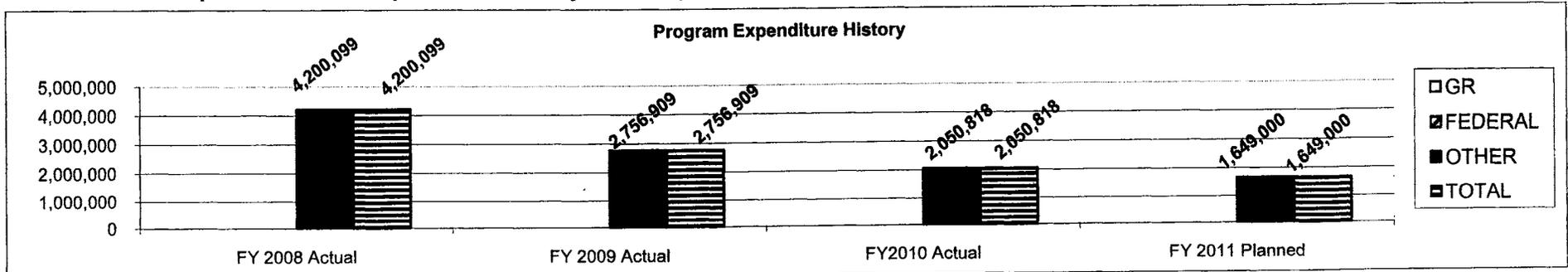
3. Are there federal matching requirements? If yes, please explain.

Yes, for the Missouri Manufactured Extension Partnership program.

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



Note: FY2011 Planned reflects a 3% Governor's Reserve.

6. What are the sources of the "Other" funds?

Transfer from General Revenue to Missouri Technology Investment Fund

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: MO Technology Investment Fund Transfer

Program is found in the following core budget(s): Missouri Technology Investment Fund Transfer

7a. Provide an effectiveness measure.

This is a GR transfer. Please refer to the Program Descriptions for **Missouri Technology Corporation**.

7b. Provide an efficiency measure.

This is a GR transfer. Please refer to the Program Descriptions for **Missouri Technology Corporation**.

7c. Provide the number of clients/individuals served, if applicable.

This is a GR transfer. Please refer to the Program Descriptions for **Missouri Technology Corporation**.

7d. Provide a customer satisfaction measure, if available.

This is a GR transfer. Please refer to the Program Descriptions for **Missouri Technology Corporation**.

DECISION ITEM SUMMARY

Budget Unit	FY 2010	FY 2010	FY 2011	FY 2011	FY 2012	FY 2012	FY 2012	FY 2012
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Summary	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
SM BUS DEVELOP CTRS TRANSFER								
CORE								
FUND TRANSFERS								
GENERAL REVENUE	345,000	0.00	0	0.00	0	0.00	0	0.00
TOTAL - TRF	345,000	0.00	0	0.00	0	0.00	0	0.00
TOTAL	345,000	0.00	0	0.00	0	0.00	0	0.00
GRAND TOTAL	\$345,000	0.00	\$0	0.00	\$0	0.00	\$0	0.00

CORE DECISION ITEM

Department: Economic Development
Division: Business and Community Services
Core: MOFAST Transfer

Budget Unit 42613C

1. CORE FINANCIAL SUMMARY

	FY 2012 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00

	FY 2012 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

Other Funds:

2. CORE DESCRIPTION

This transfer to the Missouri Federal and State Technology Partnership Program (MOFAST) is now part of the Missouri Technology Investment Transfer core.

3. PROGRAM LISTING (list programs included in this core funding)

N/A

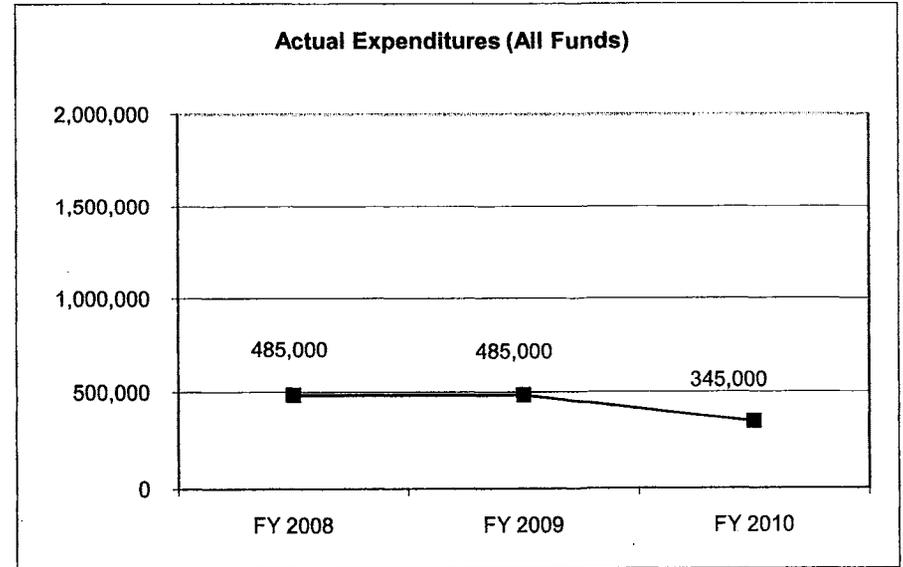
CORE DECISION ITEM

Department: Economic Development
Division: Business and Community Services
Core: MOFAST Transfer

Budget Unit 42613C

4. FINANCIAL HISTORY

	FY 2008 Actual	FY 2009 Actual	FY 2010 Actual	FY 2011 Current Yr.
Appropriation (All Funds)	500,000	500,000	500,000	0
Less Reverted (All Funds)	(15,000)	(15,000)	(155,000)	N/A
Budget Authority (All Funds)	485,000	485,000	345,000	N/A
Actual Expenditures (All Funds)	485,000	485,000	345,000	N/A
Unexpended (All Funds)	0	0	0	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

NOTES:

DECISION ITEM DETAIL

Budget Unit	FY 2010	FY 2010	FY 2011	FY 2011	FY 2012	FY 2012	FY 2012	FY 2012
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
SM BUS DEVELOP CTRS TRANSFER								
CORE								
TRANSFERS OUT	345,000	0.00	0	0.00	0	0.00	0	0.00
TOTAL - TRF	345,000	0.00	0	0.00	0	0.00	0	0.00
GRAND TOTAL	\$345,000	0.00	\$0	0.00	\$0	0.00	\$0	0.00
GENERAL REVENUE	\$345,000	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00

PROGRAM DESCRIPTION

Department: Economic Development
Program Name: MOFAST Transfer
Program is found in the following core budget(s): MOFAST Transfer

1. What does this program do?

This transfer to the Missouri Federal and State Technology Partnership Program (MOFAST) is now part of the Missouri Technology Investment Transfer core.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

N/A

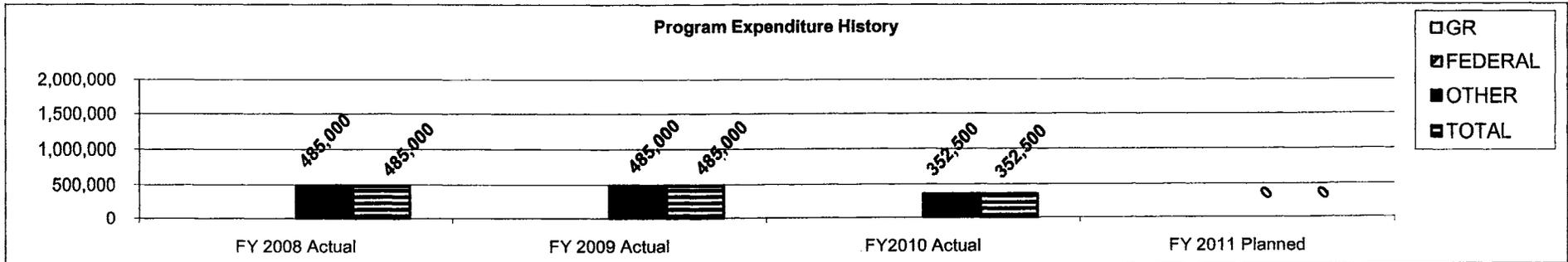
3. Are there federal matching requirements? If yes, please explain.

N/A

4. Is this a federally mandated program? If yes, please explain.

No.

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



6. What are the sources of the "Other " funds?

N/A

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: MOFAST Transfer

Program is found in the following core budget(s): MOFAST Transfer

7a. Provide an effectiveness measure.

N/A

7b. Provide an efficiency measure.

N/A

7c. Provide the number of clients/individuals served, if applicable.

N/A

7d. Provide a customer satisfaction measure, if available.

N/A

DECISION ITEM SUMMARY

Budget Unit	FY 2010	FY 2010	FY 2011	FY 2011	FY 2012	FY 2012	FY 2012	FY 2012
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Summary	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
Fund								
BEST FUND TRF TO GR								
BEST Transfer - 1419006								
FUND TRANSFERS								
BUSINESS EXTENSION SERVICE TEA	0	0.00	0	0.00	0	0.00	816,069	0.00
TOTAL - TRF	0	0.00	0	0.00	0	0.00	816,069	0.00
TOTAL	0	0.00	0	0.00	0	0.00	816,069	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$0	0.00	\$816,069	0.00

CORE DECISION ITEM

Department: Economic Development	Budget Unit 41970C
Division: Business and Community Services	
Core: Business Extension Services Team (BEST)	

1. CORE FINANCIAL SUMMARY

	FY 2012 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	0	0

FTE 0.00 0.00 0.00 0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Business Extension Services Team (UEL) (0280)

	FY 2012 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	0	0

FTE 0.00 0.00 0.00 0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

2. CORE DESCRIPTION

This core decision item establishes the spending authority from the BEST fund.

This program, also known as the Urban Enterprise Loan program, assists Missouri small business entrepreneurs with the creation, expansion and retention of their business enterprises located in the St. Louis and Kansas City urban areas. The Missouri Department of Economic Development (DED) administers bids to contract with one lending institution in each urban area in order to provide low interest loans to eligible applicants. To be eligible for the program, the applicant must be a for-profit business located within the designated urban areas (St. Louis or Kansas City). Despite several attempts, DED has been unsuccessful in locating and partnering with an administrative entity in Kansas City.

Funds may be used to start a new business; purchase business equipment, inventory, working capital, acquisition of business assets or other expansion purposes of the existing business. It may also be used to provide an equity match for leveraging a commercial loan, secure lines of credit or secure gap financing from a conventional commercial lender. They may not exceed 50% of the entrepreneurs' total financial need. Funds may not be used to retire other debt, for owner(s) salary or as a down payment on real estate. Also, funds may not be used for the payment of taxes, employee withholding, intra-state relocations, buyouts of existing

3. PROGRAM LISTING (list programs included in this core funding)

Business Extension Services Team (BEST) Program

CORE DECISION ITEM

Department: Economic Development

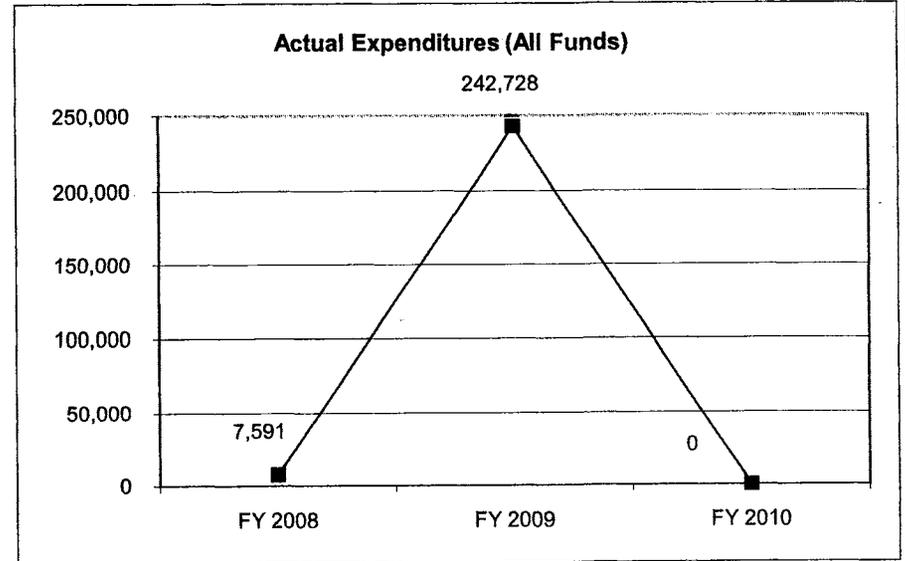
Budget Unit 41970C

Division: Business and Community Services

Core: Business Extension Services Team (BEST)

4. FINANCIAL HISTORY

	<u>FY 2008</u>	<u>FY 2009</u>	<u>FY 2010</u>	<u>FY 2011</u>
	<u>Actual</u>	<u>Actual</u>	<u>Actual</u>	<u>Current Yr.</u>
Appropriation (All Funds)	1,000,000	1,000,000	1,000,000	0
Less Reverted (All Funds)	0	0	(1,000,000)	N/A
Budget Authority (All Funds)	1,000,000	1,000,000	0	N/A
Actual Expenditures (All Funds)	7,591	242,728	0	N/A
Unexpended (All Funds)	992,409	757,272	0	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	992,409	757,272	0	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.
 Funds remaining in BEST do not lapse to the General Revenue fund, but remain in the fund per 620.1023(4)3, RSMo.

NOTES:

PROGRAM DESCRIPTION

Department: Economic Development
Program Name: Business Extension Services Team (BEST) Program
Program is found in the following core budget(s): Business Extension Services Team (BEST)

1. What does this program do?

This program assists Missouri small business entrepreneurs with the creation, expansion and retention of their business enterprise located in the St. Louis and Kansas City urban areas. The Missouri Department of Economic Development (DED) administers a micro-lending program by administering bids and contracting with one lender in each eligible urban area (St. Louis/Kansas City). The contractor then provides low-interest loans to eligible applicants. To be eligible for the program, the applicant must be a for-profit business located within the designated urban areas (St. Louis/Kansas City). Despite several attempts, DED has been unsuccessful in locating and partnering with an administrative entity in Kansas City.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Sections 620.1023-620.1029, RSMo.

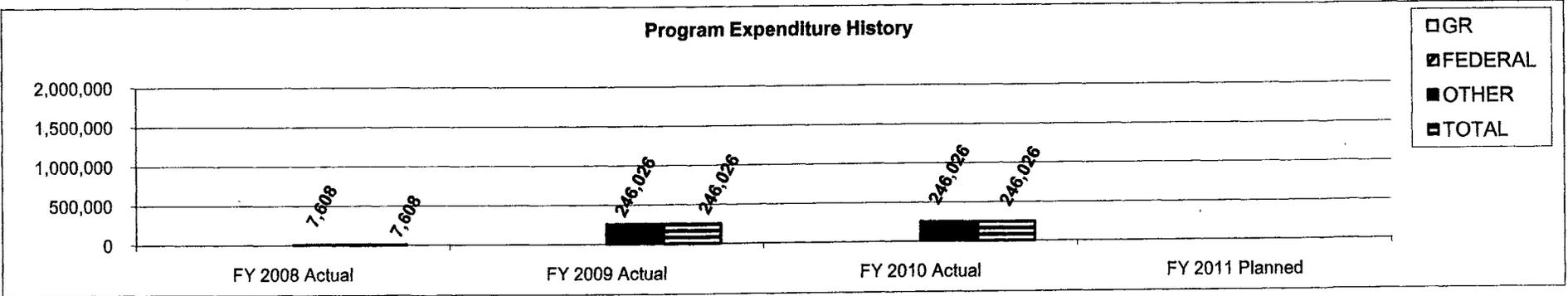
3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



6. What are the sources of the "Other" funds?

Business Extension Services Team Fund (0280)

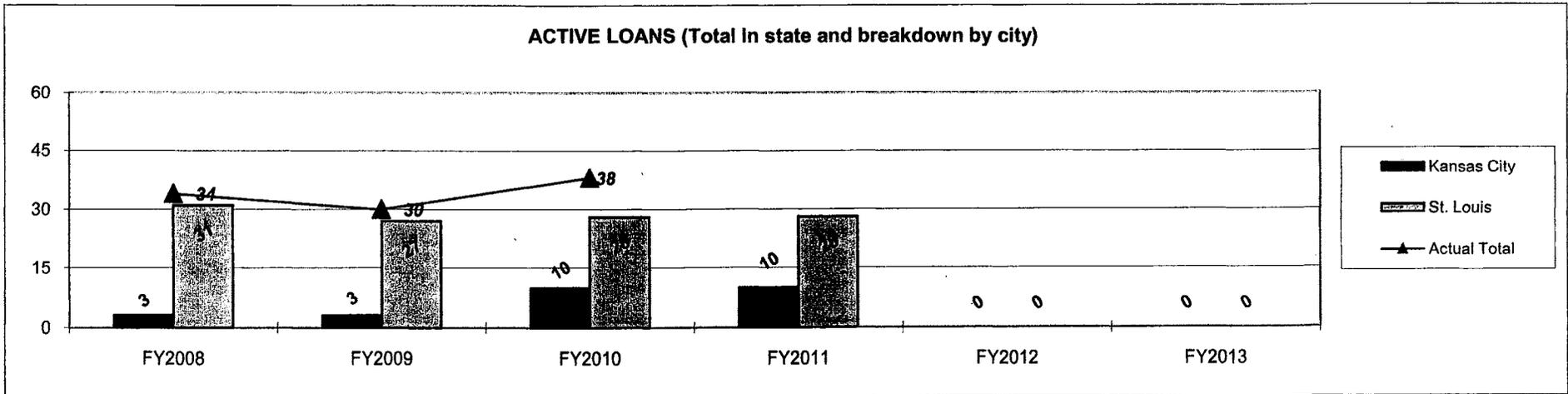
PROGRAM DESCRIPTION

Department: Economic Development
Program Name: Business Extension Services Team (BEST) Program
Program is found in the following core budget(s): Business Extension Services Team (BEST)

7a. Provide an effectiveness measure.
 Current activity includes management of existing portfolio of loans.

7b. Provide an efficiency measure.
 Current activity includes management of existing portfolio of loans.

7c. Provide the number of clients/individuals served, if applicable.



7d. Provide a customer satisfaction measure, if available.
 N/A

NEW DECISION ITEM
RANK: _____ **OF** _____

Department: Economic Development	Budget Unit <u>41970C</u>
Division: Business and Community Services	
DI Name: BEST Transfer	DI# 1419006

1. AMOUNT OF REQUEST

	FY 2012 Budget Request					FY 2012 Governor's Recommendation			
	GR	Federal	Other	Total		GR	Federal	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	0	0	0	0	PSD	0	0	0	0
TRF	0	0	0	0	TRF	0	0	816,069	816,069
Total	0	0	0	0	Total	0	0	816,069	816,069
FTE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: _____ Other Funds: Business Extension Services Team (UEL) (0280)

2. THIS REQUEST CAN BE CATEGORIZED AS:

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input checked="" type="checkbox"/> Other: <u>BEST Fund Transfer to GR</u>	

3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.

The Business Extension Services Team (BEST), also known as the Urban Enterprise Loan program, assists Missouri small business entrepreneurs with the creation, expansion and retention of their business enterprises located in the St. Louis and Kansas City urban areas. There has been no appropriation out of the fund since FY 2009 so the remaining balance will be swept to General Revenue.

NEW DECISION ITEM
RANK: _____ OF _____

Department: Economic Development	Budget Unit <u>41970C</u>
Division: Business and Community Services	
DI Name: BEST Transfer	DI# 1419006

4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)

This program, also known as the Urban Enterprise Loan program, assists Missouri small business entrepreneurs with the creation, expansion and retention of their business enterprises located in the St. Louis and Kansas City urban areas. The Missouri Department of Economic Development (DED) administers bids to contract with one leading institution in each urban area in order to provide low interest loans to eligible applicants. To be eligible for the program, the applicant must be a for-profit business located within the designated urban areas (St. Louis or Kansas City). Despite several attempts, DED has been unsuccessful in locating and partnering with an administrative entity in Kansas City.

5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
							0	0.0	
							0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
Total EE	0		0		0		0		0
Program Distributions							0		
Total PSD	0		0		0		0		0
Transfers							0		
Total TRF	0		0		0		0		0
Grand Total	0	0.0	0	0.0	0	0.0	0	0.0	0

NEW DECISION ITEM
RANK: _____ **OF** _____

Department: Economic Development	Budget Unit 41970C
Division: Business and Community Services	
DI Name: BEST Transfer	DI# 1419006

Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
							0	0.0	
							0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
							0		
Total EE	0		0		0		0		0
Program Distributions							0		
Total PSD	0		0		0		0		0
Transfers					816,069		816,069		
Total TRF	0		0		816,069		816,069		0
Grand Total	0	0.0	0	0.0	816,069	0.0	816,069	0.0	0

NEW DECISION ITEM
RANK: _____ OF _____

Department: Economic Development
Division: Business and Community Services
DI Name: BEST Transfer

Budget Unit 41970C

DI# 1419006

6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)

6a. Provide an effectiveness measure.
N/A

6b. Provide an efficiency measure.
N/A

6c. Provide the number of clients/individuals served, if applicable.
N/A

6d. Provide a customer satisfaction measure, if available.
N/A

NEW DECISION ITEM
RANK: _____ OF _____

Department: Economic Development	Budget Unit 41970C
Division: Business and Community Services	
DI Name: BEST Transfer	DI# 1419006

7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:

N/A

DECISION ITEM DETAIL

Budget Unit	FY 2010	FY 2010	FY 2011	FY 2011	FY 2012	FY 2012	FY 2012	FY 2012
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
BEST FUND TRF TO GR								
BEST Transfer - 1419006								
TRANSFERS OUT	0	0.00	0	0.00	0	0.00	816,069	0.00
TOTAL - TRF	0	0.00	0	0.00	0	0.00	816,069	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$0	0.00	\$816,069	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$816,069	0.00

DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2010	FY 2010	FY 2011	FY 2011	FY 2012	FY 2012	FY 2012	FY 2012
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
CDBG PROGRAM								
CORE								
EXPENSE & EQUIPMENT								
DED-ED PRO -CDBG- PASSTHROUGH	469,104	0.00	216,200	0.00	216,200	0.00	216,200	0.00
TOTAL - EE	469,104	0.00	216,200	0.00	216,200	0.00	216,200	0.00
PROGRAM-SPECIFIC								
DED-ED PRO -CDBG- PASSTHROUGH	37,715,455	0.00	27,783,800	0.00	27,783,800	0.00	27,783,800	0.00
TOTAL - PD	37,715,455	0.00	27,783,800	0.00	27,783,800	0.00	27,783,800	0.00
TOTAL	38,184,559	0.00	28,000,000	0.00	28,000,000	0.00	28,000,000	0.00
GRAND TOTAL	\$38,184,559	0.00	\$28,000,000	0.00	\$28,000,000	0.00	\$28,000,000	0.00

CORE DECISION ITEM

Department: Economic Development	Budget Unit 42165C
Division: Business and Community Services	
Core: Community Development Block Grant (CDBG)	

1. CORE FINANCIAL SUMMARY

	FY 2012 Budget Request					FY 2012 Governor's Recommendation				
	GR	Federal	Other	Total		GR	Fed	Other	Total	
PS	0	0	0	0		0	0	0	0	
EE	0	216,200	0	216,200	E	0	216,200	0	216,200	E
PSD	0	27,783,800	0	27,783,800	E	0	27,783,800	0	27,783,800	E
TRF	0	0	0	0		0	0	0	0	
Total	0	28,000,000	0	28,000,000		0	28,000,000	0	28,000,000	
FTE	0.00	0.00	0.00	0.00		0.00	0.00	0.00	0.00	

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:
Notes: An "E" is requested for \$28,000,000 for Federal CDBG funds.

Other Funds:
Notes: An "E" is requested for \$28,000,000 for Federal CDBG funds.

2. CORE DESCRIPTION

The Community Development Block Grant (CDBG) program provides grants to non-entitlement cities and counties for community development activities that: (1) benefit at least 51% low and moderate income persons; (2) eliminate slum and blight; or (3) meet urgent threats to health and safety. Typical projects include infrastructure expansion and improvements (water, sewer, bridge, street, drainage); downtown revitalization; housing rehabilitation; Americans with Disabilities Act accessibility improvements; and community facility projects (senior centers, day care, Sheltered Workshop, community centers).

3. PROGRAM LISTING (list programs included in this core funding)

Community Development Block Grant Program

CORE DECISION ITEM

Department: Economic Development

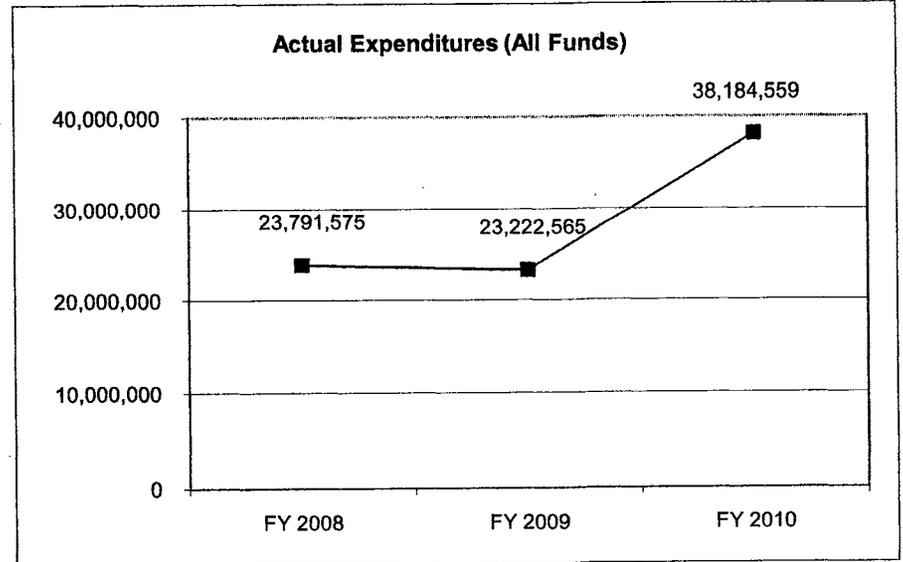
Budget Unit 42165C

Division: Business and Community Services

Core: Community Development Block Grant (CDBG)

4. FINANCIAL HISTORY

	<u>FY 2008 Actual</u>	<u>FY 2009 Actual</u>	<u>FY 2010 Actual</u>	<u>FY 2011 Current Yr.</u>
Appropriation (All Funds)	28,000,000	28,000,000	28,000,000	28,000,000
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	28,000,000	28,000,000	28,000,000	N/A
Actual Expenditures (All Funds)	<u>23,791,575</u>	<u>23,222,565</u>	<u>38,184,559</u>	N/A
Unexpended (All Funds)	<u>4,208,425</u>	<u>4,777,435</u>	<u>(10,184,559)</u>	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	4,208,425	4,777,435	(10,184,559)	N/A
Other	0	0	0	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

NOTES:

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
CDBG PROGRAM**

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	EE	0.00	0	216,200	0	216,200	
	PD	0.00	0	27,783,800	0	27,783,800	
	Total	0.00	0	28,000,000	0	28,000,000	
DEPARTMENT CORE REQUEST							
	EE	0.00	0	216,200	0	216,200	
	PD	0.00	0	27,783,800	0	27,783,800	
	Total	0.00	0	28,000,000	0	28,000,000	
GOVERNOR'S RECOMMENDED CORE							
	EE	0.00	0	216,200	0	216,200	
	PD	0.00	0	27,783,800	0	27,783,800	
	Total	0.00	0	28,000,000	0	28,000,000	

DECISION ITEM DETAIL

Budget Unit	FY 2010	FY 2010	FY 2011	FY 2011	FY 2012	FY 2012	FY 2012	FY 2012
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
CDBG PROGRAM								
CORE								
TRAVEL, IN-STATE	6,755	0.00	13,000	0.00	13,000	0.00	13,000	0.00
TRAVEL, OUT-OF-STATE	845	0.00	2,700	0.00	2,700	0.00	2,700	0.00
FUEL & UTILITIES	0	0.00	150	0.00	150	0.00	150	0.00
SUPPLIES	1,191	0.00	24,500	0.00	24,500	0.00	24,500	0.00
PROFESSIONAL DEVELOPMENT	6,260	0.00	72,950	0.00	72,950	0.00	72,950	0.00
COMMUNICATION SERV & SUPP	4,413	0.00	1,500	0.00	1,500	0.00	1,500	0.00
PROFESSIONAL SERVICES	449,587	0.00	87,300	0.00	87,300	0.00	87,300	0.00
M&R SERVICES	0	0.00	300	0.00	300	0.00	300	0.00
OFFICE EQUIPMENT	53	0.00	250	0.00	250	0.00	250	0.00
BUILDING LEASE PAYMENTS	0	0.00	600	0.00	600	0.00	600	0.00
MISCELLANEOUS EXPENSES	0	0.00	5,450	0.00	5,450	0.00	5,450	0.00
REBILLABLE EXPENSES	0	0.00	7,500	0.00	7,500	0.00	7,500	0.00
TOTAL - EE	469,104	0.00	216,200	0.00	216,200	0.00	216,200	0.00
PROGRAM DISTRIBUTIONS	37,715,455	0.00	27,783,800	0.00	27,783,800	0.00	27,783,800	0.00
TOTAL - PD	37,715,455	0.00	27,783,800	0.00	27,783,800	0.00	27,783,800	0.00
GRAND TOTAL	\$38,184,559	0.00	\$28,000,000	0.00	\$28,000,000	0.00	\$28,000,000	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$38,184,559	0.00	\$28,000,000	0.00	\$28,000,000	0.00	\$28,000,000	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Community Development Block Grant Program

Program is found in the following core budget(s): CDBG Program, Marketing, Sales, Finance, Compliance, Administrative Services

1. What does this program do?

This federally-funded program provides grants to non-entitlement cities and counties for community development activities that: (1) benefit at least 51% low and moderate income persons; (2) eliminate slum and blight; or (3) meet urgent threats to health and safety. Typical projects include infrastructure expansion and improvements (water, sewer, bridge, street, drainage); downtown revitalization; housing rehabilitation; Americans with Disabilities Act accessibility improvements; and community facility projects (senior centers, day care, Sheltered Workshop, community centers).

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

42 USC Section 5301 et. Seq., 24 CFR Part 570, and the Missouri Consolidated Plan submitted to the US Department of Housing and Urban Development.

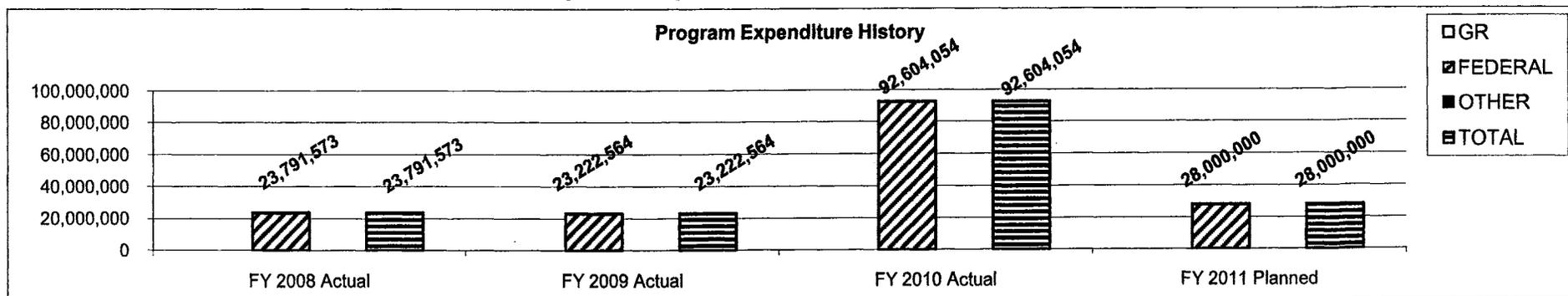
3. Are there federal matching requirements? If yes, please explain.

\$1 for \$1 match required for a portion of the administrative funds. The applicable administrative funds equal 2% of the total appropriation. Soft costs are an eligible match.

4. Is this a federally mandated program? If yes, please explain.

The program is a formula block grant provided to the State of Missouri; 70% of which is provided to the entitlement cities, 30% of which is provided to the non-entitlement balance of the state. That 30% portion is administered by DED.

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



Note: FY2010 Actual includes Supplemental Disaster Funding and Neighborhood Stabilization Funding.

6. What are the sources of the "Other" funds?

N/A

PROGRAM DESCRIPTION

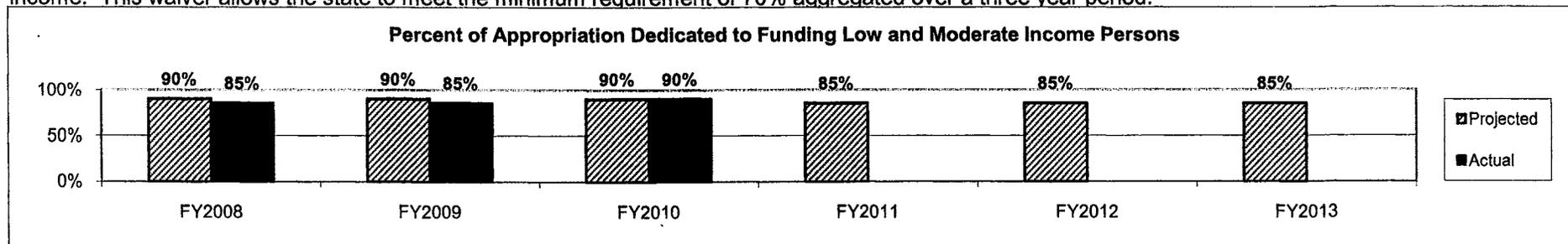
Department: Economic Development

Program Name: Community Development Block Grant Program

Program is found in the following core budget(s): CDBG Program, Marketing, Sales, Finance, Compliance, Administrative Services

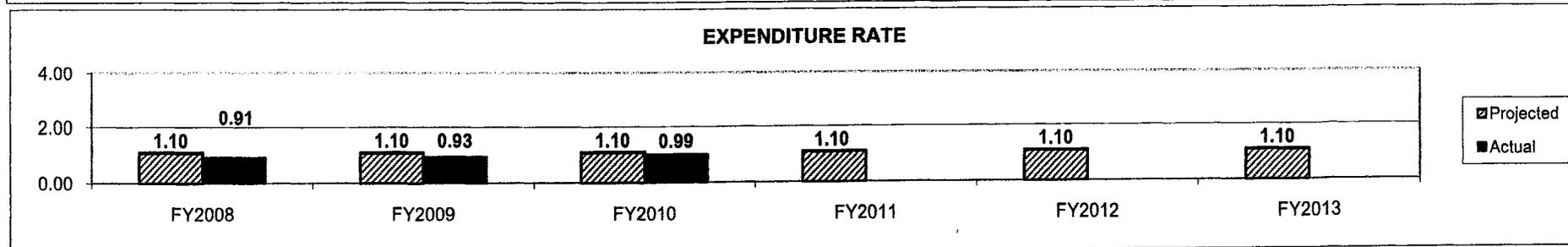
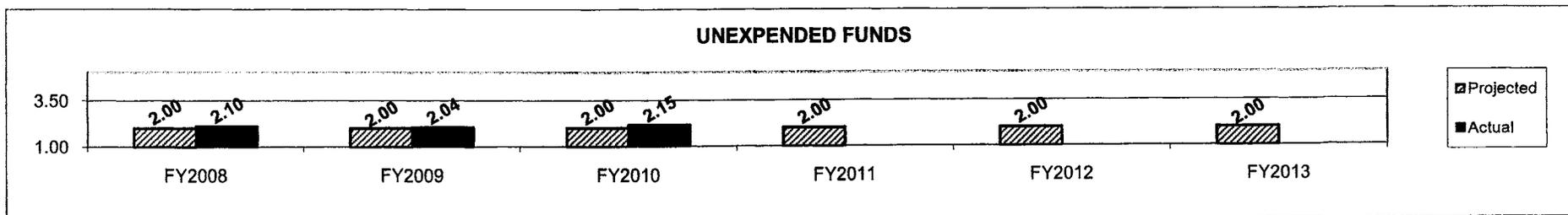
7a. Provide an effectiveness measure.

Federal regulations require a minimum of 70% of the appropriation be dedicated to benefiting 51% low and moderate income persons. Missouri CDBG typically exceeds this measure. The exception is a waiver that was requested to allow for response to the tornadoes of May 2003 without regard to income. This waiver allows the state to meet the minimum requirement of 70% aggregated over a three year period.



7b. Provide an efficiency measure.

HUD recommends, although there is as yet no mandate, that states maintain an annual expenditure rate that is at least equal or higher than the state's annual CDBG allocation. It is also recommended that the states expend CDBG funds at a rate that is at least equal or higher than the state's annual CDBG allocation. It is also recommended that the states expend CDBG funds at a rate that leaves an unexpended balance in the U.S. Treasury of less than 2.5 times a state's annual allocation. On an annual basis, Missouri is within each of these recommended ratios.



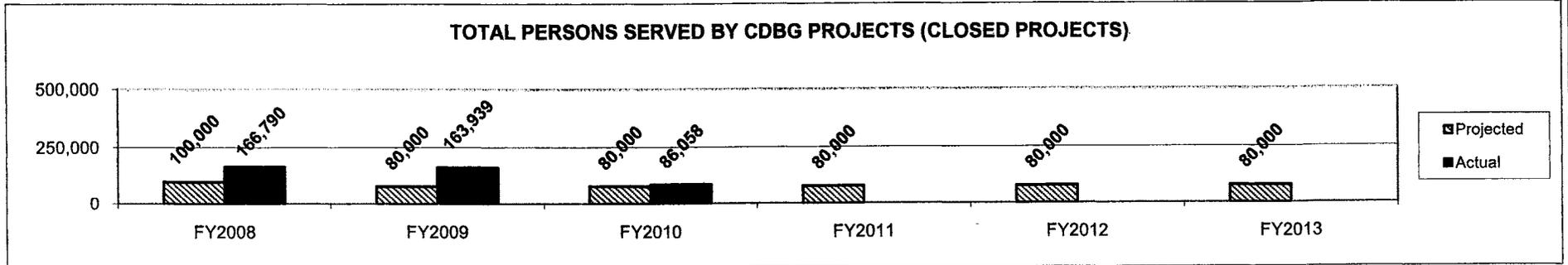
PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Community Development Block Grant Program

Program is found in the following core budget(s): CDBG Program, Marketing, Sales, Finance, Compliance, Administrative Services

7c. Provide the number of clients/individuals served, if applicable.



7d. Provide a customer satisfaction measure, if available.

N/A

CORE DECISION ITEM

Department: Economic Development
Division: Business and Community Services
Core: Flood Recovery

Budget Unit 42168C

1. CORE FINANCIAL SUMMARY

	FY 2012 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0 E
TRF	0	0	0	0
Total	0	0	0	0 E
FTE	0.00	0.00	0.00	0.00

	FY 2012 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

Other Funds:

2. CORE DESCRIPTION

The Department of Economic Development anticipated receiving Economic Development Assistance Flood Recovery funding in FY2010, which is the purpose of this core. DED did not receive the funding; however, the EDA is funding the communities directly from the Federal level.

3. PROGRAM LISTING (list programs included in this core funding)

Economic Development Assistance Flood Recovery

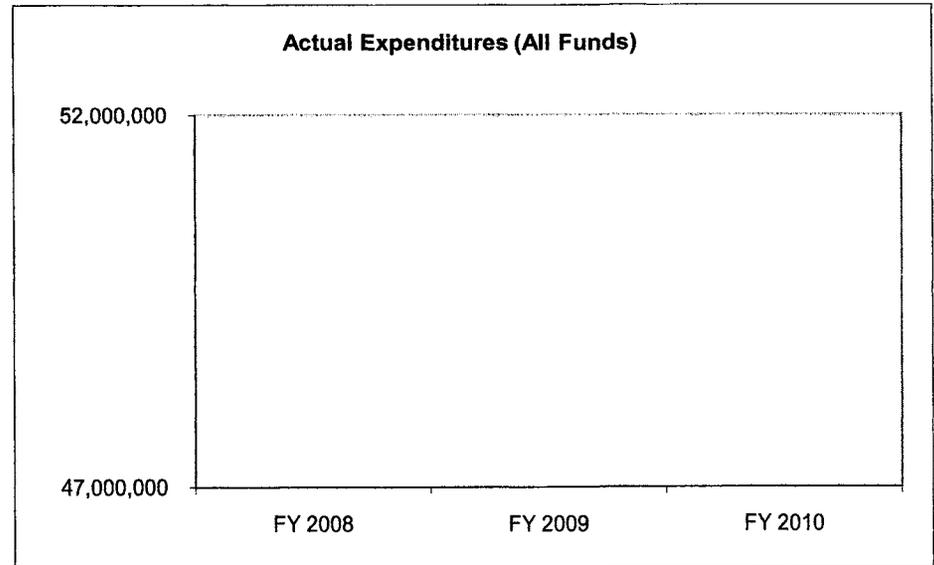
CORE DECISION ITEM

Department: Economic Development
Division: Business and Community Services
Core: Flood Recovery

Budget Unit 42168C

4. FINANCIAL HISTORY

	FY 2008 Actual	FY 2009 Actual	FY 2010 Actual	FY 2011 Current Yr.
Appropriation (All Funds)	0	0	35,000,000	0
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	0	0	35,000,000	N/A
Actual Expenditures (All Funds)	0	0	0	N/A
Unexpended (All Funds)	0	0	35,000,000	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary expenditure restrictions.

NOTES:

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Flood Recovery

Program is found in the following core budget(s): Economic Development Assistance Flood Recovery

1. What does this program do?

The Department of Economic Development anticipated receiving Economic Development Assistance Flood Recovery funding in FY2010, which is the purpose of this core. DED did not receive the funding, however, as the EDA is funding the communities directly from the Federal level.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

House Bill 7.052

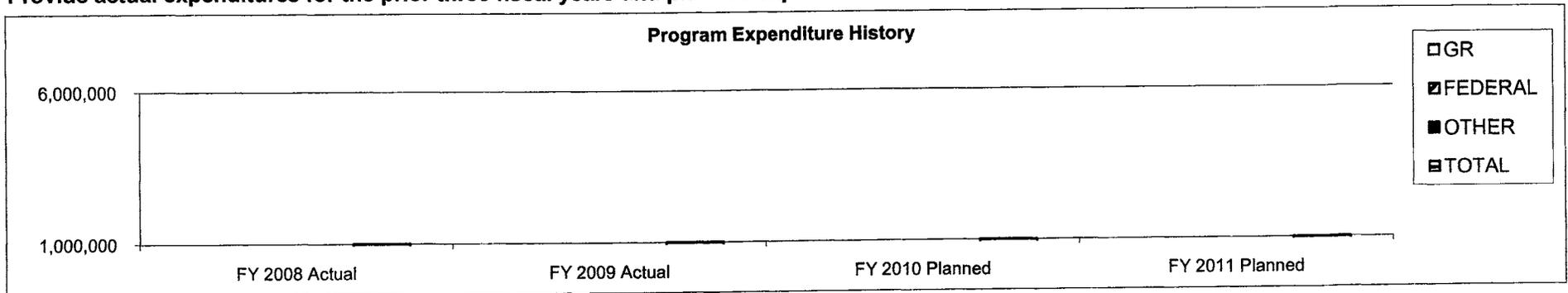
3. Are there federal matching requirements? If yes, please explain.

No federal matching requirement

4. Is this a federally mandated program? If yes, please explain.

No.

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



6. What are the sources of the "Other " funds?

N/A

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Flood Recovery

Program is found in the following core budget(s): Economic Development Assistance Flood Recovery

7a. Provide an effectiveness measure.

There has been no activity in this program.

7b. Provide an efficiency measure.

There has been no activity in this program.

7c. Provide the number of clients/individuals served, if applicable.

There has been no activity in this program.

7d. Provide a customer satisfaction measure, if available.

There has been no activity in this program.

DECISION ITEM SUMMARY

Budget Unit	FY 2010	FY 2010	FY 2011	FY 2011	FY 2012	FY 2012	FY 2012	FY 2012
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Summary	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
Fund								
MAINSTREET PROGRAM								
CORE								
PROGRAM-SPECIFIC								
MO MAIN STREET PROGRAM FUND	43,322	0.00	43,204	0.00	43,204	0.00	43,204	0.00
TOTAL - PD	43,322	0.00	43,204	0.00	43,204	0.00	43,204	0.00
TOTAL	43,322	0.00	43,204	0.00	43,204	0.00	43,204	0.00
GRAND TOTAL	\$43,322	0.00	\$43,204	0.00	\$43,204	0.00	\$43,204	0.00

CORE DECISION ITEM

Department: Economic Development	Budget Unit 42140C
Division: Business and Community Services	
Core: Main Street	

1. CORE FINANCIAL SUMMARY

	FY 2012 Budget Request					FY 2012 Governor's Recommendation			
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	0	0	43,204	43,204	PSD	0	0	43,204	43,204
TRF	0	0	0	0	TRF	0	0	0	0
Total	0	0	43,204	43,204	Total	0	0	43,204	43,204
FTE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Main Street Fund (0596)
 Notes: Requires a GR transfer to the Main Street Fund (0596)

Other Funds: Main Street Fund (0596)
 Notes: Requires a GR transfer to the Main Street Fund (0596)

2. CORE DESCRIPTION

This core decision item establishes the spending authority for the Main Street Program allowing the Department of Economic Development (DED) to contract with the National Main Street program on behalf of Missouri communities. The program provides technical assistance and training for cities' governments, business organizations, merchants and property owners to accomplish community and economic revitalization and development of older central business districts and neighborhoods. DED works with the Missouri Main Street Connection, a not-for-profit organization supported by the original Missouri Main Street communities.

3. PROGRAM LISTING (list programs included in this core funding)

Main Street Program

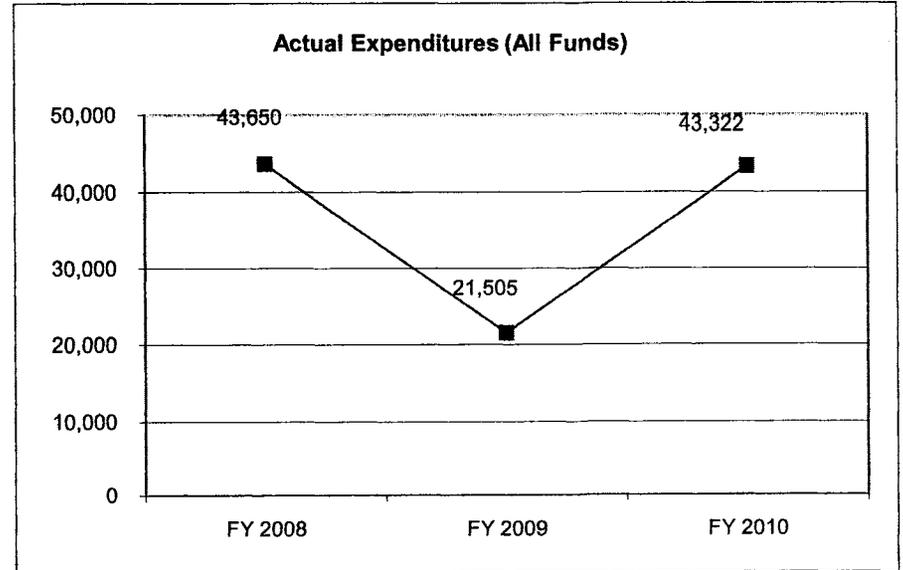
CORE DECISION ITEM

Department: Economic Development
Division: Business and Community Services
Core: Main Street

Budget Unit 42140C

4. FINANCIAL HISTORY

	FY 2008 Actual	FY 2009 Actual	FY 2010 Actual	FY 2011 Current Yr.
Appropriation (All Funds)	45,590	45,590	45,590	43,204
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	45,590	45,590	45,590	N/A
Actual Expenditures (All Funds)	43,650	21,505	43,322	N/A
Unexpended (All Funds)	1,940	24,085	2,268	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	1,940	24,085	2,268	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

NOTES:

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
MAINSTREET PROGRAM**

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	PD	0.00	0	0	43,204	43,204	
	Total	0.00	0	0	43,204	43,204	
DEPARTMENT CORE REQUEST							
	PD	0.00	0	0	43,204	43,204	
	Total	0.00	0	0	43,204	43,204	
GOVERNOR'S RECOMMENDED CORE							
	PD	0.00	0	0	43,204	43,204	
	Total	0.00	0	0	43,204	43,204	

DECISION ITEM DETAIL

Budget Unit	FY 2010	FY 2010	FY 2011	FY 2011	FY 2012	FY 2012	FY 2012	FY 2012
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MAINSTREET PROGRAM								
CORE								
PROGRAM DISTRIBUTIONS	43,322	0.00	43,204	0.00	43,204	0.00	43,204	0.00
TOTAL - PD	43,322	0.00	43,204	0.00	43,204	0.00	43,204	0.00
GRAND TOTAL	\$43,322	0.00	\$43,204	0.00	\$43,204	0.00	\$43,204	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$43,322	0.00	\$43,204	0.00	\$43,204	0.00	\$43,204	0.00

PROGRAM DESCRIPTION

Department: Economic Development
Program Name: Main Street Program
Program is found in the following core budget(s): Main Street

1. What does this program do?

This core decision item establishes the spending authority for the Main Street Program allowing the Department of Economic Development (DED) to contract with the National Main Street program on behalf of Missouri communities. The program provides technical assistance and training for cities' governments, business organizations, merchants and property owners to accomplish community and economic revitalization and development of older central business districts and neighborhoods. DED works with the Missouri Main Street Connection, a not-for-profit organization supported by the original Missouri Main Street communities.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Sections 251.470 to 251.485, RSMo.

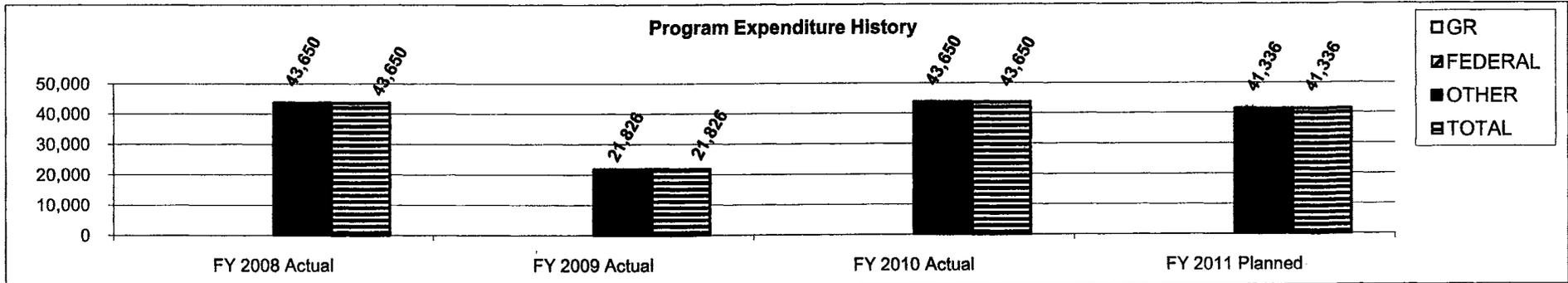
3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



Note: FY2011 Planned Expenditures reflects 3% Governor's Reserve.

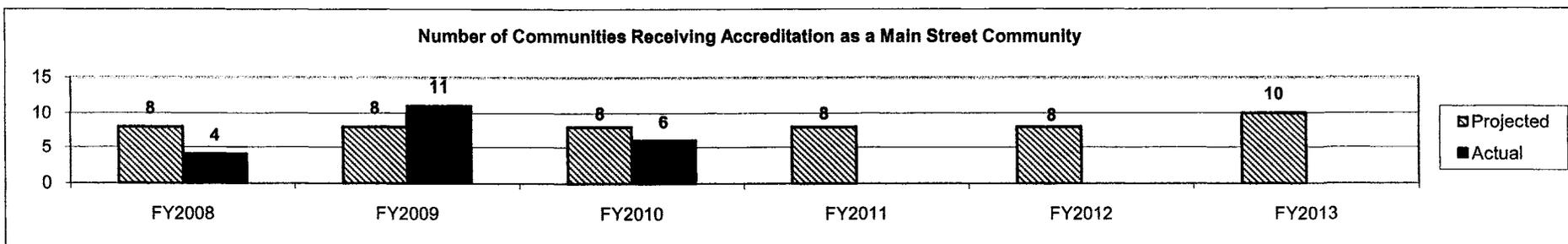
6. What are the sources of the "Other " funds?

Main Street Program Fund (0596)

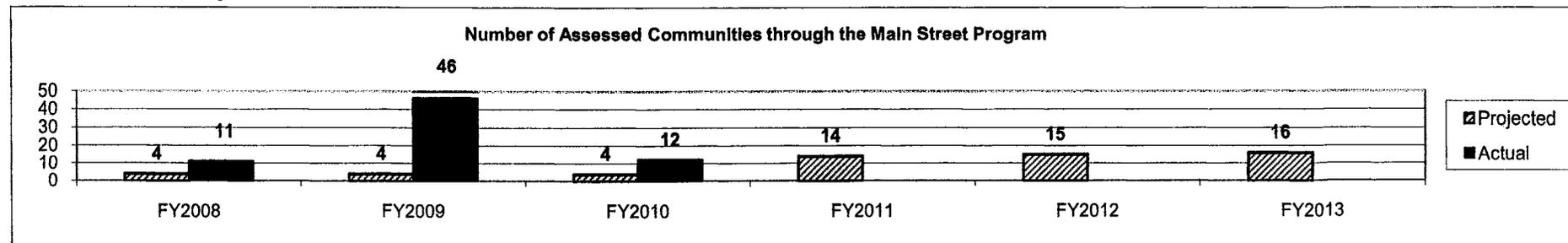
PROGRAM DESCRIPTION

Department: Economic Development
Program Name: Main Street Program
Program is found in the following core budget(s): Main Street

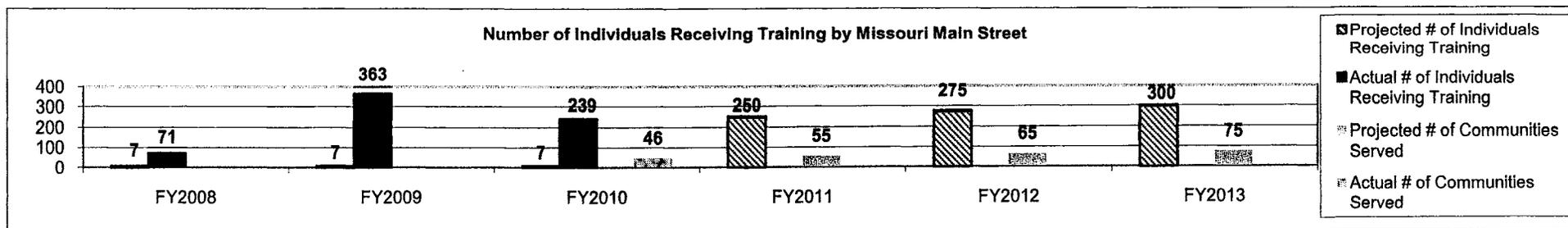
7a. Provide an effectiveness measure.



7b. Provide an efficiency measure.



7c. Provide the number of clients/individuals served, if applicable.



Note: FY08-FY10 Projected shows number of **communities** receiving training. MO Main Street reports number of **individuals** receiving training therefore measure has been revised to reflect the Actual information reported and the Projected amount for FY2011 revised to reflect new measure.

7d. Provide a customer satisfaction measure, if available.

N/A

DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2010	FY 2010	FY 2011	FY 2011	FY 2012	FY 2012	FY 2012	FY 2012	FY 2012
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	FTE
MAIN STREET PROGRAM-TRANSFER									
CORE									
FUND TRANSFERS									
GENERAL REVENUE	43,650	0.00	42,614	0.00	42,614	0.00	42,614	0.00	0.00
TOTAL - TRF	43,650	0.00	42,614	0.00	42,614	0.00	42,614	0.00	0.00
TOTAL	43,650	0.00	42,614	0.00	42,614	0.00	42,614	0.00	0.00
GRAND TOTAL	\$43,650	0.00	\$42,614	0.00	\$42,614	0.00	\$42,614	0.00	0.00

CORE DECISION ITEM

Department: Economic Development	Budget Unit 42330C
Division: Business and Community Services	
Core: Main Street Transfer	

1. CORE FINANCIAL SUMMARY

	FY 2012 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	42,614	0	0	42,614
Total	42,614	0	0	42,614
FTE	0.00	0.00	0.00	0.00

	FY 2012 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	42,614	0	0	42,614
Total	42,614	0	0	42,614
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:
Notes:

Other Funds:
Notes:

2. CORE DESCRIPTION

This core decision item is the required General Revenue transfer that provides funding for the Main Street Program allowing the Department of Economic Development (DED) to contract with the National Main Street program on behalf of Missouri communities. The program provides technical assistance and training for cities' governments, business organizations, merchants and property owners to accomplish community and economic revitalization and development of older central business districts and neighborhoods. DED works with the Missouri Main Street Connection, a not-for-profit organization supported by the original Missouri Main Street communities.

3. PROGRAM LISTING (list programs included in this core funding)

Main Street Program Transfer

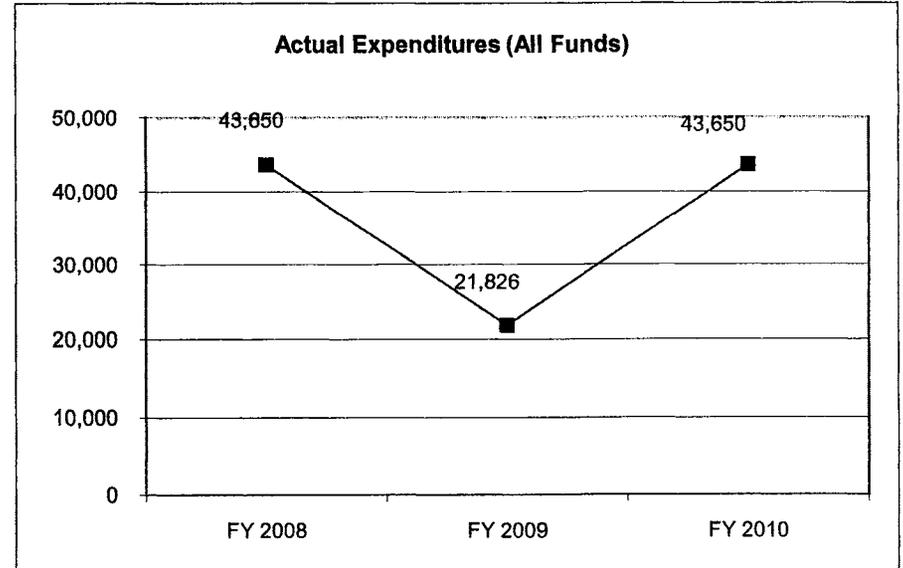
CORE DECISION ITEM

Department: Economic Development
Division: Business and Community Services
Core: Main Street Transfer

Budget Unit 42330C

4. FINANCIAL HISTORY

	FY 2008 Actual	FY 2009 Actual	FY 2010 Actual	FY 2011 Current Yr.
Appropriation (All Funds)	45,000	45,000	45,000	42,614
Less Reverted (All Funds)	(1,350)	(23,174)	(1,350)	N/A
Budget Authority (All Funds)	43,650	21,826	43,650	N/A
Actual Expenditures (All Funds)	43,650	21,826	43,650	N/A
Unexpended (All Funds)	0	0	0	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

NOTES:

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
MAIN STREET PROGRAM-TRANSFER**

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	TRF	0.00	42,614	0	0	42,614	
	Total	0.00	42,614	0	0	42,614	
DEPARTMENT CORE REQUEST							
	TRF	0.00	42,614	0	0	42,614	
	Total	0.00	42,614	0	0	42,614	
GOVERNOR'S RECOMMENDED CORE							
	TRF	0.00	42,614	0	0	42,614	
	Total	0.00	42,614	0	0	42,614	

DECISION ITEM DETAIL

Budget Unit	FY 2010	FY 2010	FY 2011	FY 2011	FY 2012	FY 2012	FY 2012	FY 2012
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MAIN STREET PROGRAM-TRANSFER								
CORE								
TRANSFERS OUT	43,650	0.00	42,614	0.00	42,614	0.00	42,614	0.00
TOTAL - TRF	43,650	0.00	42,614	0.00	42,614	0.00	42,614	0.00
GRAND TOTAL	\$43,650	0.00	\$42,614	0.00	\$42,614	0.00	\$42,614	0.00
GENERAL REVENUE	\$43,650	0.00	\$42,614	0.00	\$42,614	0.00	\$42,614	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

PROGRAM DESCRIPTION

Department: Economic Development
Program Name: Main Street Program Transfer
Program is found in the following core budget(s): Main Street Transfer

1. What does this program do?

This transfer provides funding for the Main Street program allowing the Department of Economic Development (DED) to contract with the National Main Street program on behalf of Missouri communities. The program provides technical assistance and training for cities' governments, business organizations, merchants and property owners to accomplish community and economic revitalization and development of older central business districts and neighborhoods. DED works with the Missouri Main Street Connection, a not-for-profit organization supported by the original Missouri Main Street communities.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Sections 251.470 to 251.485, RSMo.

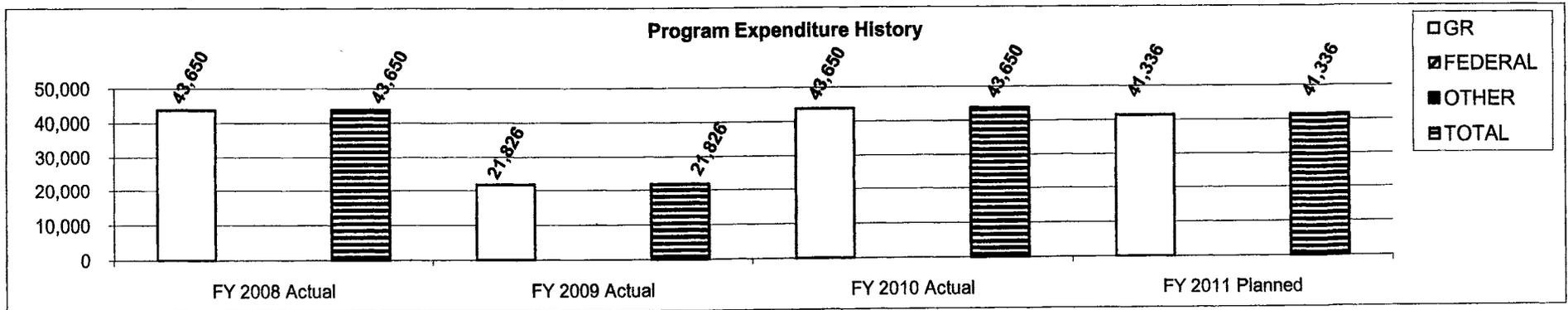
3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



Note: FY2011 Planned Expenditures reflects 3% Governor's Reserve.

6. What are the sources of the "Other" funds?

Transfer of General Revenue to the Main Street Program Fund (0596)

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Main Street Program Transfer

Program is found in the following core budget(s): Main Street Transfer

7a. Provide an effectiveness measure.

This is a GR transfer. Please refer to the Program Description for **Main Street**.

7b. Provide an efficiency measure.

This is a GR transfer. Please refer to the Program Description for **Main Street**.

7c. Provide the number of clients/individuals served, if applicable.

This is a GR transfer. Please refer to the Program Description for **Main Street**.

7d. Provide a customer satisfaction measure, if available.

This is a GR transfer. Please refer to the Program Description for **Main Street**.

DECISION ITEM SUMMARY

Budget Unit	FY 2010	FY 2010	FY 2011	FY 2011	FY 2012	FY 2012	FY 2012	FY 2012
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Summary	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
Fund								
YOUTH OPPORTUNITY & VIOLENCE								
CORE								
PROGRAM-SPECIFIC								
YOUTH OPPORT & VIOLENCE PREV	0	0.00	1	0.00	1	0.00	1	0.00
TOTAL - PD	0	0.00	1	0.00	1	0.00	1	0.00
TOTAL	0	0.00	1	0.00	1	0.00	1	0.00
GRAND TOTAL	\$0	0.00	\$1	0.00	\$1	0.00	\$1	0.00

CORE DECISION ITEM

Department: Economic Development	Budget Unit 42250C
Division: Business and Community Services	
Core: Youth Opportunities and Violence Prevention	

1. CORE FINANCIAL SUMMARY

	FY 2012 Budget Request					FY 2012 Governor's Recommendation			
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	0	0	1	1 E	PSD	0	0	1	1 E
TRF	0	0	0	0	TRF	0	0	0	0
Total	0	0	1	1 E	Total	0	0	1	1 E
FTE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Youth Opp. & Violence Prevention Fund (0827)
 Notes: An "E" is requested on \$1 PSD "Other" fund.

Other Funds: Youth Opp. & Violence Prevention Fund (0827)
 Notes: An "E" is requested on \$1 PSD "Other" fund.

2. CORE DESCRIPTION

The intent of this fund is to provide an avenue to accept dollars that may be donated or otherwise offered for the purpose of providing assistance to organizations that are administering positive youth development or crime prevention programs. There have been no donations or appropriations to this fund.

3. PROGRAM LISTING (list programs included in this core funding)

Youth Opportunities and Violence Prevention Program

CORE DECISION ITEM

Department: Economic Development

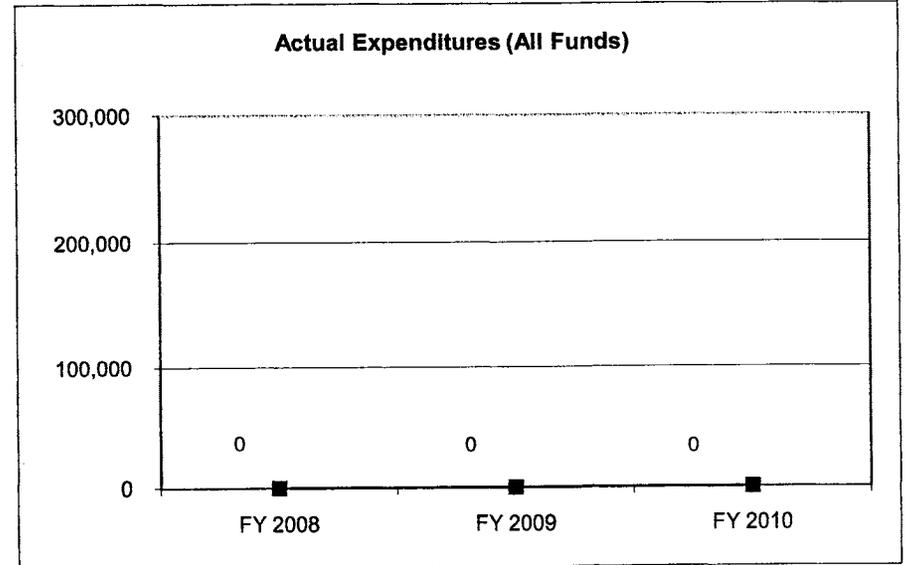
Budget Unit 42250C

Division: Business and Community Services

Core: Youth Opportunities and Violence Prevention

4. FINANCIAL HISTORY

	<u>FY 2008 Actual</u>	<u>FY 2009 Actual</u>	<u>FY 2010 Actual</u>	<u>FY 2011 Current Yr.</u>
Appropriation (All Funds)	1	1	1	1
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	1	1	1	N/A
Actual Expenditures (All Funds)	0	0	0	N/A
Unexpended (All Funds)	1	1	1	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	1	1	1	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

NOTES:

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
YOUTH OPPORTUNITY & VIOLENCE**

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES	PD	0.00	0	0	1	1	
	Total	0.00	0	0	1	1	
DEPARTMENT CORE REQUEST	PD	0.00	0	0	1	1	
	Total	0.00	0	0	1	1	
GOVERNOR'S RECOMMENDED CORE	PD	0.00	0	0	1	1	
	Total	0.00	0	0	1	1	

DECISION ITEM DETAIL

Budget Unit	FY 2010	FY 2010	FY 2011	FY 2011	FY 2012	FY 2012	FY 2012	FY 2012
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
YOUTH OPPORTUNITY & VIOLENCE								
CORE								
PROGRAM DISTRIBUTIONS	0	0.00	1	0.00	1	0.00	1	0.00
TOTAL - PD	0	0.00	1	0.00	1	0.00	1	0.00
GRAND TOTAL	\$0	0.00	\$1	0.00	\$1	0.00	\$1	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$1	0.00	\$1	0.00	\$1	0.00

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Youth Opportunities and Violence Prevention Program

Program is found in the following core budget(s): Youth Opportunities and Violence Prevention

1. What does this program do?

This fund allows for the receipt of private donations and/or federal funds to be spent on the positive development of Missouri's at-risk youth. This allows for appropriation authority in the event that any such funds are received. The fund has a zero balance. Programming, if funds are made available, would allow opportunities for grant awards to not-for-profit organizations which specialize in youth development. Funds would support the costs of programming directed at lowering crime rates, increasing education attainment rates, and allowing structured activities in which youth may participate.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 620.1100 RSMo.

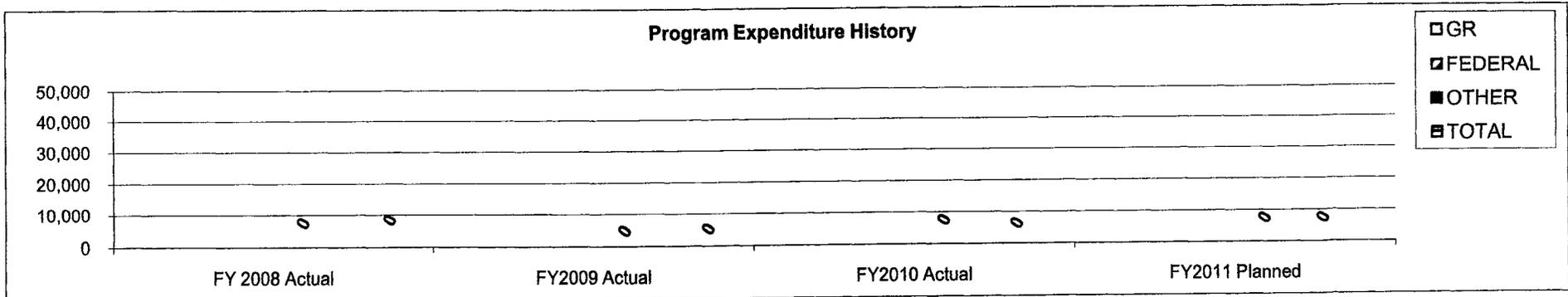
3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



6. What are the sources of the "Other " funds?

Youth Opportunities and Violence Prevention Fund (0827)

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Youth Opportunities and Violence Prevention Program

Program is found in the following core budget(s): Youth Opportunities and Violence Prevention

7a. Provide an effectiveness measure.

There have been no donations or appropriations to this fund so there has been no activity in the program.

7b. Provide an efficiency measure.

There have been no donations or appropriations to this fund so there has been no activity in the program.

7c. Provide the number of clients/individuals served, if applicable.

There have been no donations or appropriations to this fund so there has been no activity in the program.

7d. Provide a customer satisfaction measure, if available.

N/A

DECISION ITEM SUMMARY

Budget Unit	FY 2010	FY 2010	FY 2011	FY 2011	FY 2012	FY 2012	FY 2012	FY 2012
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Summary	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
Fund								
DELTA REGIONAL AUTHORITY								
CORE								
EXPENSE & EQUIPMENT								
GENERAL REVENUE	80,784	0.00	76,501	0.00	76,501	0.00	76,501	0.00
TOTAL - EE	80,784	0.00	76,501	0.00	76,501	0.00	76,501	0.00
TOTAL	80,784	0.00	76,501	0.00	76,501	0.00	76,501	0.00
GRAND TOTAL	\$80,784	0.00	\$76,501	0.00	\$76,501	0.00	\$76,501	0.00

CORE DECISION ITEM

Department: Economic Development	Budget Unit 42220C
Division: Business and Community Services	
Core: Delta Regional Authority	

1. CORE FINANCIAL SUMMARY

	FY 2012 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	76,501	0	0	76,501
PSD	0	0	0	0
TRF	0	0	0	0
Total	76,501	0	0	76,501
FTE	0.00	0.00	0.00	0.00

	FY 2012 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	76,501	0	0	76,501
PSD	0	0	0	0
TRF	0	0	0	0
Total	76,501	0	0	76,501
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

Other Funds:

2. CORE DESCRIPTION

This core decision item establishes spending authority for the Delta Regional Authority. Membership in the Delta Regional Authority requires the states to share in 50% of the annual costs of administration attributed to the operation of the Delta Regional Authority offices in Clarksdale, Mississippi. The "dues" allow Missouri to continue to receive, as a member state, the allocation of federal funds which can be distributed to eligible public applicants from the 29 counties in southeast Missouri that make up Missouri's share of the federally recognized Delta. This appropriation represents Missouri's share of the administrative costs and "dues".

3. PROGRAM LISTING (list programs included in this core funding)

Delta Regional Authority (membership)

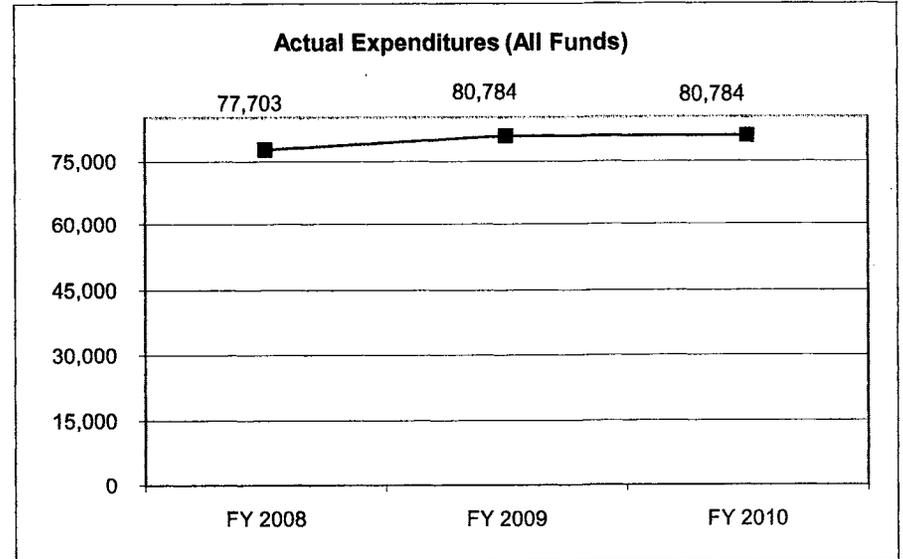
CORE DECISION ITEM

Department: Economic Development
Division: Business and Community Services
Core: Delta Regional Authority

Budget Unit 42220C

4. FINANCIAL HISTORY

	FY 2008 Actual	FY 2009 Actual	FY 2010 Actual	FY 2011 Current Yr.
Appropriation (All Funds)	86,000	86,000	80,784	76,501
Less Reverted (All Funds)	(2,580)	(5,216)	0	N/A
Budget Authority (All Funds)	83,420	80,784	80,784	N/A
Actual Expenditures (All Funds)	77,703	80,784	80,784	N/A
Unexpended (All Funds)	5,717	0	0	N/A
Unexpended, by Fund:				
General Revenue	5,717	0	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

NOTES:

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
DELTA REGIONAL AUTHORITY**

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES	EE	0.00	76,501	0	0	76,501	
	Total	0.00	76,501	0	0	76,501	
DEPARTMENT CORE REQUEST	EE	0.00	76,501	0	0	76,501	
	Total	0.00	76,501	0	0	76,501	
GOVERNOR'S RECOMMENDED CORE	EE	0.00	76,501	0	0	76,501	
	Total	0.00	76,501	0	0	76,501	

DECISION ITEM DETAIL

Budget Unit	FY 2010	FY 2010	FY 2011	FY 2011	FY 2012	FY 2012	FY 2012	FY 2012
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
DELTA REGIONAL AUTHORITY								
CORE								
PROFESSIONAL DEVELOPMENT	80,784	0.00	70,501	0.00	70,501	0.00	70,501	0.00
PROFESSIONAL SERVICES	0	0.00	6,000	0.00	6,000	0.00	6,000	0.00
TOTAL - EE	80,784	0.00	76,501	0.00	76,501	0.00	76,501	0.00
GRAND TOTAL	\$80,784	0.00	\$76,501	0.00	\$76,501	0.00	\$76,501	0.00
GENERAL REVENUE	\$80,784	0.00	\$76,501	0.00	\$76,501	0.00	\$76,501	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

PROGRAM DESCRIPTION

Department: Economic Development
Program Name: Delta Regional Authority
Program is found in the following core budget(s): Delta Regional Authority

1. What does this program do?

Membership in the Delta Regional Authority requires the states to share in 50% of the annual costs of administration attributed to the operation of the Delta Regional Authority offices in Clarksdale, Mississippi. The "dues" allow Missouri to continue to receive, as a member state, the allocation of federal funds which can be distributed to eligible public applicants from the 29 counties in southeast Missouri that make up Missouri's share of the federally recognized Delta. This appropriation represents Missouri's share of the administrative costs and "dues".

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Congressional Record - House H12285

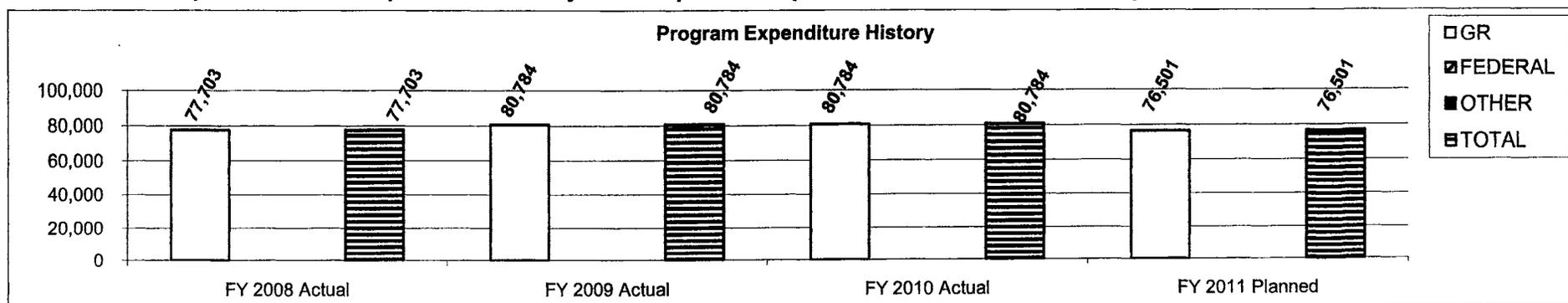
3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



Note: FY2011 Planned Expenditures reflects 3% Governor's Reserve.

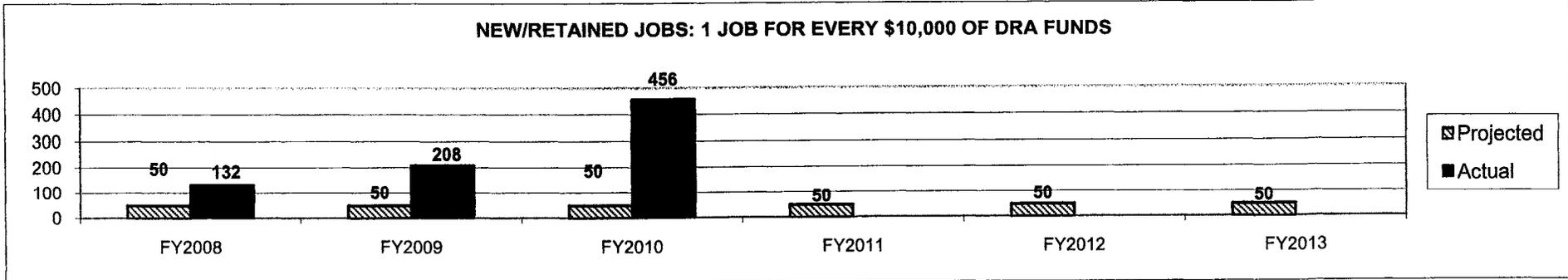
6. What are the sources of the "Other" funds?

N/A

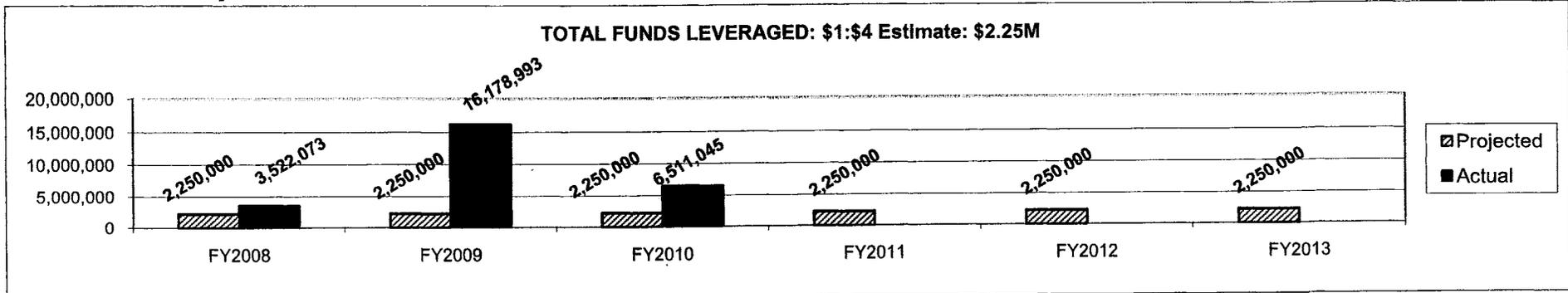
PROGRAM DESCRIPTION

Department: Economic Development
Program Name: Delta Regional Authority
Program is found in the following core budget(s): Delta Regional Authority

7a. Provide an effectiveness measure.



7b. Provide an efficiency measure.



Note: FY2009 Actual includes one large project with a large private investment.

7c. Provide the number of clients/individuals served, if applicable.

N/A

7d. Provide a customer satisfaction measure, if available.

N/A

DECISION ITEM SUMMARY

Budget Unit	FY 2010	FY 2010	FY 2011	FY 2011	FY 2012	FY 2012	FY 2012	FY 2012
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Summary	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
STATE TIF PROGRAM								
CORE								
PROGRAM-SPECIFIC								
MO SUPP TAX INCREMENT FINANCE	8,500,000	0.00	8,724,027	0.00	8,724,027	0.00	8,724,027	0.00
TOTAL - PD	8,500,000	0.00	8,724,027	0.00	8,724,027	0.00	8,724,027	0.00
TOTAL	8,500,000	0.00	8,724,027	0.00	8,724,027	0.00	8,724,027	0.00
TIF - Spending Authority Inc - 1419001								
PROGRAM-SPECIFIC								
MO SUPP TAX INCREMENT FINANCE	0	0.00	0	0.00	1,502,543	0.00	1,502,543	0.00
TOTAL - PD	0	0.00	0	0.00	1,502,543	0.00	1,502,543	0.00
TOTAL	0	0.00	0	0.00	1,502,543	0.00	1,502,543	0.00
GRAND TOTAL	\$8,500,000	0.00	\$8,724,027	0.00	\$10,226,570	0.00	\$10,226,570	0.00

CORE DECISION ITEM

Department: Economic Development	Budget Unit 42290C
Division: Business and Community Services	
Core: Tax Increment Financing (TIF)	

1. CORE FINANCIAL SUMMARY

	FY 2012 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	8,724,027	8,724,027
TRF	0	0	0	0
Total	0	0	8,724,027	8,724,027
FTE	0.00	0.00	0.00	0.00

	FY 2012 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	8,724,027	8,724,027
TRF	0	0	0	0
Total	0	0	8,724,027	8,724,027
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: State Tax Increment Financing Fund (0848)
 Notes: Requires a GR transfer to the TIF Fund (0848)

Other Funds: State Tax Increment Financing Fund (0848)
 Notes: Requires a GR transfer to the TIF Fund (0848)

2. CORE DESCRIPTION

This core decision item establishes the spending authority for the State Tax Increment Financing (TIF) Program. Tax increment financing captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. The net new taxes generated are captured in accordance with the law for approved projects and used to pay the debt service on bonds issued for eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.

Current TIF obligations include the following projects:

- (1) Kansas City Midtown: infrastructure improvements and retail development at Mill Street;
- (2) St. Louis Convention Hotel: construction of a 1,083 room convention headquarters hotel complex;
- (3) Riverside L-385 Levee: infrastructure and levee improvements at 1600-acre site, City of Riverside;
- (4) Springfield Jordan Valley Park: redevelopment of exposition center in downtown Springfield;
- (5) Kansas City Pershing Road: renovation of old post office building and other developments on south side of Pershing Road;
- (6) Branson Landing: redevelopment of 208-acre riverfront area in downtown Branson;
- (7) Kansas City 1200 Main: new development for H&R Block Corporation headquarters;
- (8) St. Louis Cupples: redevelopment of abandoned buildings in downtown near Busch Stadium;
- (9) Independence Santa Fe: infrastructure redevelopment to support commercial development and housing;

CORE DECISION ITEM

Department: Economic Development
Division: Business and Community Services
Core: Tax Increment Financing (TIF)

Budget Unit 42290C

- (10) Independence Crackerneck Creek (Bass Pro Shops) Development: construction of Bass Pro Outdoor World store, lodging and complimentary retail and dining establishments in a 400-acre undeveloped parcel south of I-70 and west of I-435;
 (11) Kansas City East Village: J.E. Dunn headquarters, infrastructure improvements and mixed use development in east end of downtown KC west of I-70.
 (12) St. Louis Lambert Airport Eastern Perimeter Redevelopment: redevelopment of 500 acres of land just east of Lambert Airport between I-170 and I-70 developed for light industrial, warehouse, office, and some residential.

TIF Projects Completed and Closed:
 Excelsior Springs: Elms Hotel and supporting infrastructure.

3. PROGRAM LISTING (list programs included in this core funding)

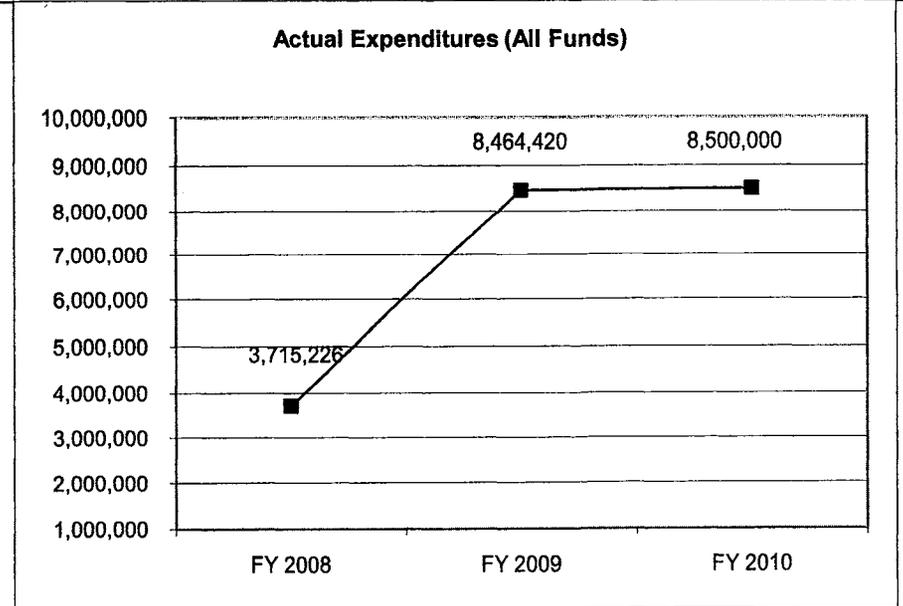
State Tax Increment Financing Program

4. FINANCIAL HISTORY

	<u>FY 2008</u>	<u>FY 2009</u>	<u>FY 2010</u>	<u>FY 2011</u>
	<u>Actual</u>	<u>Actual</u>	<u>Actual</u>	<u>Current Yr.</u>
Appropriation (All Funds)	8,928,130	10,086,123	13,158,455	8,724,027
Less Reverted (All Funds)	0	0	(4,630,408)	N/A
Budget Authority (All Funds)	8,928,130	10,086,123	8,528,047	N/A
Actual Expenditures (All Funds)	3,715,226	8,464,420	8,500,000	N/A
Unexpended (All Funds)	5,212,904	1,621,703	28,047	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	5,212,904	1,621,703	28,047	N/A
	(1)	(2)	(3)	

Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

- NOTES:**
- (1) Funds are only paid out as projects generate increment.
 - (2) Funds are only paid out as projects generate increment.
 - (3) Funds are only paid out as projects generate increment.



CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
STATE TIF PROGRAM**

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	PD	0.00	0	0	8,724,027	8,724,027	
	Total	0.00	0	0	8,724,027	8,724,027	
DEPARTMENT CORE REQUEST							
	PD	0.00	0	0	8,724,027	8,724,027	
	Total	0.00	0	0	8,724,027	8,724,027	
GOVERNOR'S RECOMMENDED CORE							
	PD	0.00	0	0	8,724,027	8,724,027	
	Total	0.00	0	0	8,724,027	8,724,027	

DECISION ITEM DETAIL

Budget Unit	FY 2010	FY 2010	FY 2011	FY 2011	FY 2012	FY 2012	FY 2012	FY 2012
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
STATE TIF PROGRAM								
CORE								
PROGRAM DISTRIBUTIONS	8,500,000	0.00	8,724,027	0.00	8,724,027	0.00	8,724,027	0.00
TOTAL - PD	8,500,000	0.00	8,724,027	0.00	8,724,027	0.00	8,724,027	0.00
GRAND TOTAL	\$8,500,000	0.00	\$8,724,027	0.00	\$8,724,027	0.00	\$8,724,027	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$8,500,000	0.00	\$8,724,027	0.00	\$8,724,027	0.00	\$8,724,027	0.00

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: State Tax Increment Financing (TIF) Program

Program is found in the following core budget(s): Tax Increment Financing

1. What does this program do?

Tax increment financing (TIF) captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. The net new taxes generated are captured in accordance with the law, for approved projects, and used to pay the debt service on bonds issued for eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.

TIF Projects Included in Performance Measures: Branson Landing; Independence Crackerneck Creek (Bass Pro); Kansas City Midtown; Riverside L-385 Levee; St. Louis Convention Headquarters Hotel; Springfield Jordan Valley Park; Kansas City East Village Project; Kansas City Pershing Road; and St. Louis County Lambert East Perimeter Redevelopment.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 99.800-99.865, RSMo

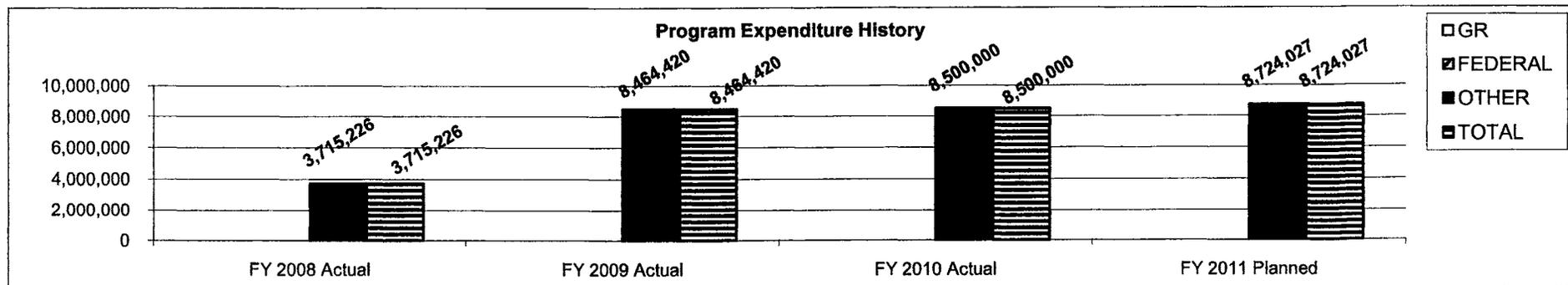
3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



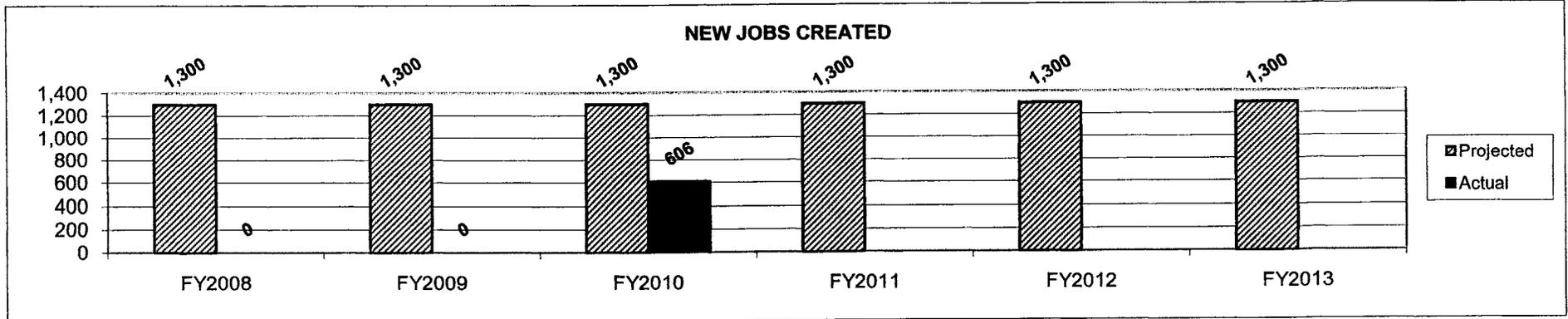
6. What are the sources of the "Other " funds?

Missouri Supplement Tax Increment Finance Fund (0848)

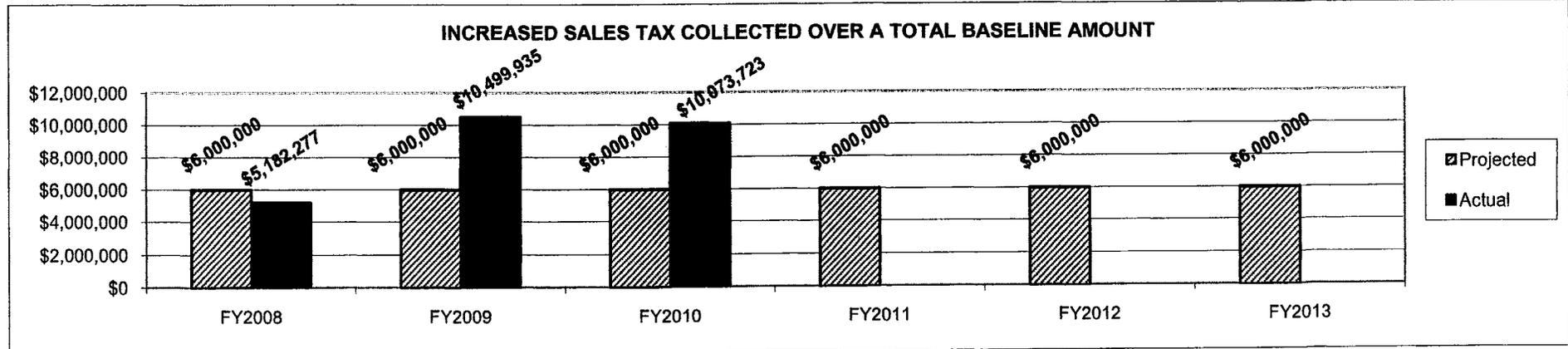
PROGRAM DESCRIPTION

Department: Economic Development
Program Name: State Tax Increment Financing (TIF) Program
Program is found in the following core budget(s): Tax Increment Financing

7a. Provide an effectiveness measure.



7b. Provide an efficiency measure.



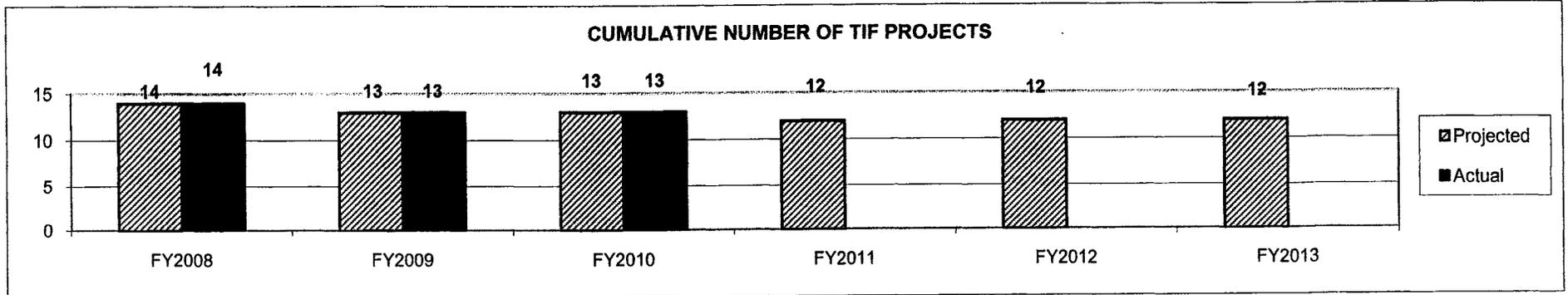
PROGRAM DESCRIPTION

Department: Economic Development

Program Name: State Tax Increment Financing (TIF) Program

Program is found in the following core budget(s): Tax Increment Financing

7c. Provide the number of clients/individuals served, if applicable.



7d. Provide a customer satisfaction measure, if available.

NA

NDI TIF Spending
Authority Increase

NEW DECISION ITEM

RANK: 5 OF 14

Department: Economic Development	Budget Unit 42290C
Division: Business and Community Services	
DI Name: TIF Spending Authority Increase	DI# 1419001

1. AMOUNT OF REQUEST

	FY 2012 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	1,502,543	1,502,543
TRF	0	0	0	0
Total	0	0	1,502,543	1,502,543

	FY 2012 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	1,502,543	1,502,543
TRF	0	0	0	0
Total	0	0	1,502,543	1,502,543

FTE 0.00 0.00 0.00 0.00

FTE 0.00 0.00 0.00 0.00

Est. Fringe	0	0	0	0
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Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: State Tax Increment Financing (0848)

Other Funds: State Tax Increment Financing (0848)

2. THIS REQUEST CAN BE CATEGORIZED AS:

- | | | |
|------------------------------------------|--------------------------------------------------------------------|------------------------------------------------|
| <input type="checkbox"/> New Legislation | <input type="checkbox"/> New Program | <input type="checkbox"/> Fund Switch |
| <input type="checkbox"/> Federal Mandate | <input type="checkbox"/> Program Expansion | <input type="checkbox"/> Cost to Continue |
| <input type="checkbox"/> GR Pick-Up | <input type="checkbox"/> Space Request | <input type="checkbox"/> Equipment Replacement |
| <input type="checkbox"/> Pay Plan | <input checked="" type="checkbox"/> Other: <u>Funding Increase</u> | |

3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.

This New Decision Item Request is needed in order to fulfill the current obligations of the TIF program. Current obligations are projected to pay out approximately \$10,226,570 in Fiscal Year 2012; therefore we are requesting \$1,502,543 in additional authority. Tax Increment Financing (TIF) captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. The net new taxes generated are captured in accordance with the law for approved projects and used to pay the debt service on bonds issued for eligible redevelopment costs. Those costs include infrastructure necessary to generate reuse of the properties. Projects with projected increments in FY 2012 include: Kansas City Midtown; St. Louis Convention Hotel; Springfield Jordan Valley Park; Riverside L-385 Levee; Branson Landing; Kansas City Pershing Road; Kansas City 1200 Main (H&R Block); Independence Crackerneck Creek (Bass Pro Shops); St. Louis Lambert Airport Eastern Perimeter; and the Kansas City East Village projects.

NEW DECISION ITEM
RANK: 5 OF 14

Department: Economic Development	Budget Unit 42290C
Division: Business and Community Services	
DI Name: TIF Spending Authority Increase	DI# 1419001

4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)

We are requesting additional funds in the State TIF (Tax Increment Financing) program to cover obligated costs for the current projects utilizing the program. The current core for the TIF program is \$8,724,027. The projected amount needed for FY2012 is \$10,226,570; therefore, an amount of \$1,502,543 is needed to bridge the difference between the projected obligations and the current core amount. State TIF requires a General Revenue transfer into the State Tax Increment Financing Fund (0848).

5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
							0	0.0	
							0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
Total EE	0		0		0		0		0
Program Distributions					1,502,543		1,502,543		
Total PSD	0		0		1,502,543		1,502,543		0
Transfers									
Total TRF	0		0		0		0		0
Grand Total	0	0.0	0	0.0	1,502,543	0.0	1,502,543	0.0	0

NEW DECISION ITEM

RANK: 5 OF 14

Department: Economic Development	Budget Unit 42290C
Division: Business and Community Services	
DI Name: TIF Spending Authority Increase	DI# 1419001

Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
							0	0.0	
							0	0.0	
Total PS	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>
							0		
							0		
							0		
Total EE	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Program Distributions					1,502,543		1,502,543		
Total PSD	<u>0</u>		<u>0</u>		<u>1,502,543</u>		<u>1,502,543</u>		<u>0</u>
Transfers									
Total TRF	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Grand Total	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>1,502,543</u>	<u>0.0</u>	<u>1,502,543</u>	<u>0.0</u>	<u>0</u>

NEW DECISION ITEM
RANK: 5 OF 14

Department: Economic Development	Budget Unit <u>42290C</u>
Division: Business and Community Services	
DI Name: TIF Spending Authority Increase	DI# <u>1419001</u>

6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)

6a. Provide an effectiveness measure.
The effectiveness measure can be found in the TIF Core.

6b. Provide an efficiency measure.
The efficiency measure can be found in the TIF Core.

6c. Provide the number of clients/individuals served, if applicable.
The number of clients can be found in the TIF Core.

6d. Provide a customer satisfaction measure, if available.
NA

NEW DECISION ITEM

RANK: 5 **OF** 14

Department: Economic Development	Budget Unit <u>42290C</u>
Division: Business and Community Services	
DI Name: TIF Spending Authority Increase	DI# 1419001

7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:

The DED works closely with the communities and TIF project coordinators in order to ensure these projects are completed and within the funding limits. This includes tracking the estimated build-out period, as well as adjusting the budget requests to reflect updated increment estimates if less than the amount obligated by contract.

DECISION ITEM DETAIL

Budget Unit	FY 2010	FY 2010	FY 2011	FY 2011	FY 2012	FY 2012	FY 2012	FY 2012
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
STATE TIF PROGRAM								
TIF - Spending Authority Inc - 1419001								
PROGRAM DISTRIBUTIONS	0	0.00	0	0.00	1,502,543	0.00	1,502,543	0.00
TOTAL - PD	0	0.00	0	0.00	1,502,543	0.00	1,502,543	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$1,502,543	0.00	\$1,502,543	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$1,502,543	0.00	\$1,502,543	0.00

DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2010	FY 2010	FY 2011	FY 2011	FY 2012	FY 2012	FY 2012	FY 2012	FY 2012
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR
STATE TIF PROGRAM-TRANSFER									
CORE									
FUND TRANSFERS									
GENERAL REVENUE	8,528,047	0.00	8,724,027	0.00	8,724,027	0.00	8,724,027	0.00	8,724,027
TOTAL - TRF	8,528,047	0.00	8,724,027	0.00	8,724,027	0.00	8,724,027	0.00	8,724,027
TOTAL	8,528,047	0.00	8,724,027	0.00	8,724,027	0.00	8,724,027	0.00	8,724,027
TIF Transfer Increase - 1419002									
FUND TRANSFERS									
GENERAL REVENUE	0	0.00	0	0.00	1,502,543	0.00	1,502,543	0.00	1,502,543
TOTAL - TRF	0	0.00	0	0.00	1,502,543	0.00	1,502,543	0.00	1,502,543
TOTAL	0	0.00	0	0.00	1,502,543	0.00	1,502,543	0.00	1,502,543
GRAND TOTAL	\$8,528,047	0.00	\$8,724,027	0.00	\$10,226,570	0.00	\$10,226,570	0.00	0.00

CORE DECISION ITEM

Department: Economic Development	Budget Unit <u>42280C</u>
Division: Business and Community Services	
Core: Tax Increment Financing (TIF) Transfer	

1. CORE FINANCIAL SUMMARY

	FY 2012 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	8,724,027	0	0	8,724,027
Total	8,724,027	0	0	8,724,027
FTE	0.00	0.00	0.00	0.00

	FY 2012 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	8,724,027	0	0	8,724,027
Total	8,724,027	0	0	8,724,027
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:
Notes:

Other Funds:
Notes:

2. CORE DESCRIPTION

This core decision item is the required General Revenue transfer that provides funding for the Tax Increment Financing (TIF) program. It provides funds to remit for the tax increment financing captured via state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. The net new taxes generated are captured in accordance with the law, for approved projects, and used to pay the debt service on bonds issued for eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.

3. PROGRAM LISTING (list programs included in this core funding)

State Tax Increment Financing Program

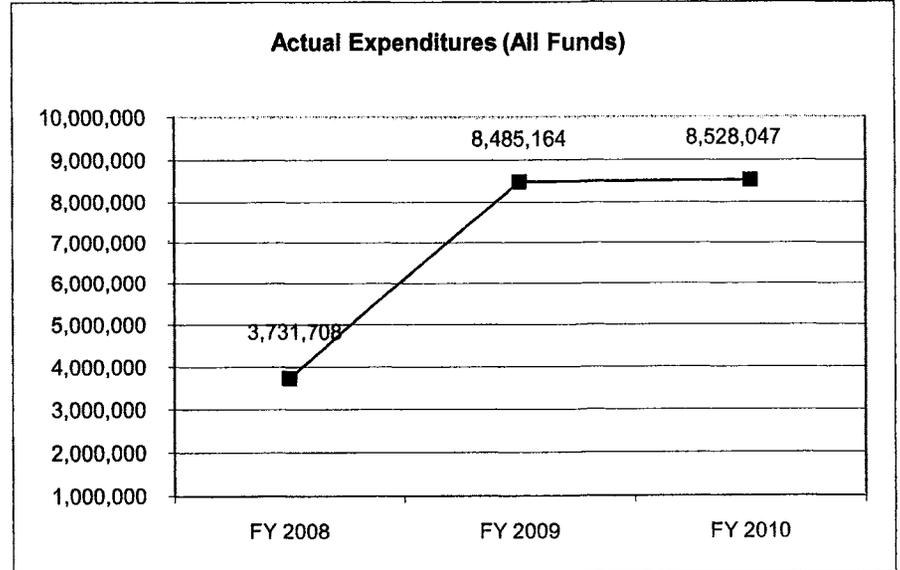
CORE DECISION ITEM

Department: Economic Development
Division: Business and Community Services
Core: Tax Increment Financing (TIF) Transfer

Budget Unit 42280C

4. FINANCIAL HISTORY

	<u>FY 2008</u> <u>Actual</u>	<u>FY 2009</u> <u>Actual</u>	<u>FY 2010</u> <u>Actual</u>	<u>FY 2011</u> <u>Current Yr.</u>
Appropriation (All Funds)	8,928,130	10,086,123	13,158,455	8,724,027
Less Reverted (All Funds)	(267,844)	(874,452)	(4,630,408)	N/A
Budget Authority (All Funds)	<u>8,660,286</u>	<u>9,211,671</u>	<u>8,528,047</u>	<u>N/A</u>
Actual Expenditures (All Funds)	<u>3,731,708</u>	<u>8,485,164</u>	<u>8,528,047</u>	<u>N/A</u>
Unexpended (All Funds)	<u>4,928,578</u>	<u>726,507</u>	<u>0</u>	<u>N/A</u>
Unexpended, by Fund:				
General Revenue	4,928,578	726,507	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A
	(1)	(2)	(3)	



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

- NOTES:**
- (1) Funds are only paid out as projects generate increment.
 - (2) Funds are only paid out as projects generate increment.
 - (3) Transfer from GR to Missouri Supplement Tax Increment Financing Fund.

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
STATE TIF PROGRAM-TRANSFER**

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	TRF	0.00	8,724,027	0	0	8,724,027	
	Total	0.00	8,724,027	0	0	8,724,027	
DEPARTMENT CORE REQUEST							
	TRF	0.00	8,724,027	0	0	8,724,027	
	Total	0.00	8,724,027	0	0	8,724,027	
GOVERNOR'S RECOMMENDED CORE							
	TRF	0.00	8,724,027	0	0	8,724,027	
	Total	0.00	8,724,027	0	0	8,724,027	

DECISION ITEM DETAIL

Budget Unit	FY 2010	FY 2010	FY 2011	FY 2011	FY 2012	FY 2012	FY 2012	FY 2012
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
STATE TIF PROGRAM-TRANSFER								
CORE								
TRANSFERS OUT	8,528,047	0.00	8,724,027	0.00	8,724,027	0.00	8,724,027	0.00
TOTAL - TRF	8,528,047	0.00	8,724,027	0.00	8,724,027	0.00	8,724,027	0.00
GRAND TOTAL	\$8,528,047	0.00	\$8,724,027	0.00	\$8,724,027	0.00	\$8,724,027	0.00
GENERAL REVENUE	\$8,528,047	0.00	\$8,724,027	0.00	\$8,724,027	0.00	\$8,724,027	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

PROGRAM DESCRIPTION

Department: Economic Development
Program Name: State Tax Increment Financing (TIF) Program
Program is found in the following core budget(s): Tax Increment Financing (TIF) Transfer

1. What does this program do?

This transfer provides funding for the state TIF program. Tax increment financing (TIF) captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. The net new taxes generated are captured in accordance with the law, for approved projects, and used to pay the debt service on bonds issued for eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 99.800-99.865, RSMo

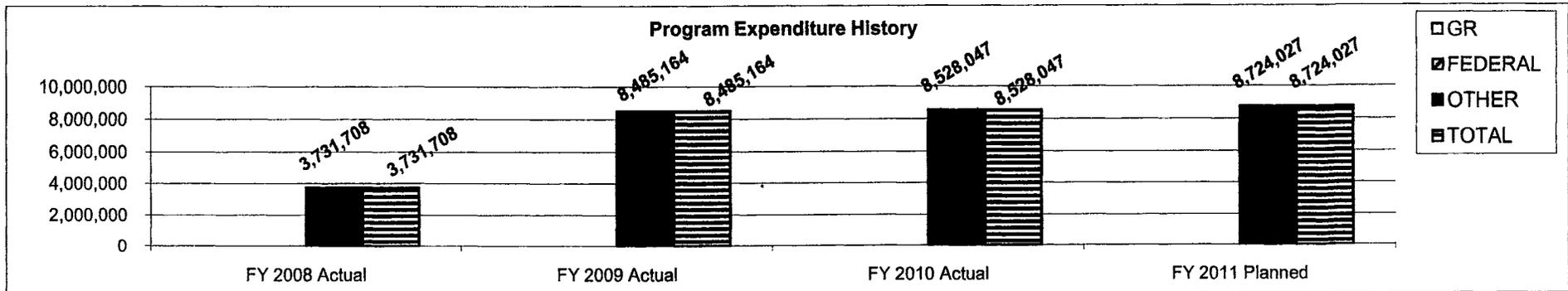
3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



Note: FY10 expenditure restrictions taken out of FY2010 Planned Expenditures.

6. What are the sources of the "Other" funds?

GR transfer to the Missouri Supplement Tax Increment Finance Fund (0848)

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: State Tax Increment Financing (TIF) Program

Program is found in the following core budget(s): Tax Increment Financing (TIF) Transfer

7a. Provide an effectiveness measure.

This is a GR transfer. Please refer to the Program Description for the **State Tax Increment Financing (TIF) Program**.

7b. Provide an efficiency measure.

This is a GR transfer. Please refer to the Program Description for the **State Tax Increment Financing (TIF) Program**.

7c. Provide the number of clients/individuals served, if applicable.

This is a GR transfer. Please refer to the Program Description for the **State Tax Increment Financing (TIF) Program**.

7d. Provide a customer satisfaction measure, if available.

This is a GR transfer. Please refer to the Program Description for the **State Tax Increment Financing (TIF) Program**.

NEW DECISION ITEM

RANK: 5 OF 14

Department: Economic Development	Budget Unit 42280C
Division: Business and Community Services	
DI Name: TIF Transfer Increase	DI# 1419002

1. AMOUNT OF REQUEST

	FY 2012 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	1,502,543	0	0	1,502,543
Total	1,502,543	0	0	1,502,543
FTE	0.00	0.00	0.00	0.00

	FY 2012 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	1,502,543	0	0	1,502,543
Total	1,502,543	0	0	1,502,543
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: State Tax Increment Financing (0848)

Other Funds: State Tax Increment Financing (0848)

2. THIS REQUEST CAN BE CATEGORIZED AS:

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input checked="" type="checkbox"/> Other: <u>Transfer Increase from General Revenue</u>	

3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.

This new decision item requests the transfer from General Revenue to the State Tax Increment Financing Fund. Tax Increment Financing (TIF) captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. The net new taxes generated are captured in accordance with the law, for approved projects, and used to pay the debt service on bonds issued for eligible redevelopment costs. Those costs include infrastructure necessary to generate reuse of the properties.

NEW DECISION ITEM

RANK: 5 OF 14

Department: Economic Development	Budget Unit 42280C
Division: Business and Community Services	
DI Name: TIF Transfer Increase	DI# 1419002

4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)

We are requesting additional funds in the State TIF (Tax Increment Financing) program to cover obligated costs for the current projects utilizing the program. The current core for the TIF program is \$8,725,027. The projected amount needed for FY 2012 is \$10,226,570; therefore, an amount of \$1,502,543 is needed to bridge the difference between the projected obligations and the current core amount. State TIF requires a General Revenue transfer into the State Tax Increment Financing Fund (0848).

5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
							0	0.0	
							0	0.0	
Total PS	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>
							0		
							0		
Total EE	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Program Distributions							0		
Total PSD	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Transfers	1,502,543				0		1,502,543		
Total TRF	<u>1,502,543</u>		<u>0</u>		<u>0</u>		<u>1,502,543</u>		<u>0</u>
Grand Total	<u>1,502,543</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>1,502,543</u>	<u>0.0</u>	<u>0</u>

NEW DECISION ITEM
RANK: 5 OF 14

Department: Economic Development	Budget Unit <u>42280C</u>
Division: Business and Community Services	
DI Name: TIF Transfer Increase	DI# <u>1419002</u>

Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
							0	0.0	
							0	0.0	
Total PS	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>
							0		
							0		
							0		
Total EE	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Program Distributions							0		
Total PSD	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Transfers	1,502,543						1,502,543		
Total TRF	<u>1,502,543</u>		<u>0</u>		<u>0</u>		<u>1,502,543</u>		<u>0</u>
Grand Total	<u>1,502,543</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>1,502,543</u>	<u>0.0</u>	<u>0</u>

NEW DECISION ITEM
RANK: 5 OF 14

Department: Economic Development
Division: Business and Community Services
DI Name: TIF Transfer Increase **DI# 1419002**

Budget Unit 42280C

6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)

6a. Provide an effectiveness measure.

The effectiveness measure can be found in the TIF Core.

6b. Provide an efficiency measure.

The efficiency measure can be found in the TIF Core.

6c. Provide the number of clients/individuals served, if applicable.

The number of clients can be found in the TIF Core.

6d. Provide a customer satisfaction measure, if available.

NA

NEW DECISION ITEM

RANK: 5 **OF** 14

Department: Economic Development

Budget Unit 42280C

Division: Business and Community Services

DI Name: TIF Transfer Increase

DI# 1419002

7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:

The DED works closely with the communities and TIF project coordinators in order to ensure these projects are completed and within the funding limits. This includes tracking the estimated build-out period, as well as adjusting the budget requests to reflect updated increment estimates if less than the amount obligated by contract.

DECISION ITEM DETAIL

Budget Unit	FY 2010	FY 2010	FY 2011	FY 2011	FY 2012	FY 2012	FY 2012	FY 2012
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
STATE TIF PROGRAM-TRANSFER								
TIF Transfer Increase - 1419002								
TRANSFERS OUT	0	0.00	0	0.00	1,502,543	0.00	1,502,543	0.00
TOTAL - TRF	0	0.00	0	0.00	1,502,543	0.00	1,502,543	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$1,502,543	0.00	\$1,502,543	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$1,502,543	0.00	\$1,502,543	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2010	FY 2010	FY 2011	FY 2011	FY 2012	FY 2012	FY 2012	FY 2012	FY 2012
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	FTE
MODESA PROGRAM									
CORE									
PROGRAM-SPECIFIC									
STATE SUPP DOWNTOWN DEVELOPMNT	831,285	0.00	1,240,450	0.00	1,240,450	0.00	1,240,450	0.00	0.00
TOTAL - PD	831,285	0.00	1,240,450	0.00	1,240,450	0.00	1,240,450	0.00	0.00
TOTAL	831,285	0.00	1,240,450	0.00	1,240,450	0.00	1,240,450	0.00	0.00
GRAND TOTAL	\$831,285	0.00	\$1,240,450	0.00	\$1,240,450	0.00	\$1,240,450	0.00	0.00

CORE DECISION ITEM

Department: Economic Development	Budget Unit 42295C
Division: Business and Community Services	
Core: Missouri Downtown Economic Stimulus Act (MODESA)	

1. CORE FINANCIAL SUMMARY

	FY 2012 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	1,240,450	1,240,450
TRF	0	0	0	0
Total	0	0	1,240,450	1,240,450
FTE	0.00	0.00	0.00	0.00

	FY 2012 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	1,240,450	1,240,450
TRF	0	0	0	0
Total	0	0	1,240,450	1,240,450
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: MODESA Fund (0766)

Other Funds: MODESA Fund (0766)

Notes:

Notes:

2. CORE DESCRIPTION

This core decision item establishes spending authority for the Missouri Downtown Economic Stimulus (MODESA) program. This program is designed to use increment financing to support redevelopment in Missouri's downtowns. Tax increment financing captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. In this case, it must be within the recognized Central Business District. The net new taxes generated are captured in accordance with the law for approved projects and used to pay the debt service on bonds issued for eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.

Active Projects:

Kansas City Live! - restore/rebuild an eight city block, approximately 425,000 sq. feet in the south central part of downtown Kansas City to consist of specialty retail establishments and loft housing.

Projects Under Review:

St. Louis Ballpark Village - development of cleared land adjacent north of the new St. Louis Busch Stadium to consist of mixed retail, entertainment, housing.

3. PROGRAM LISTING (list programs included in this core funding)

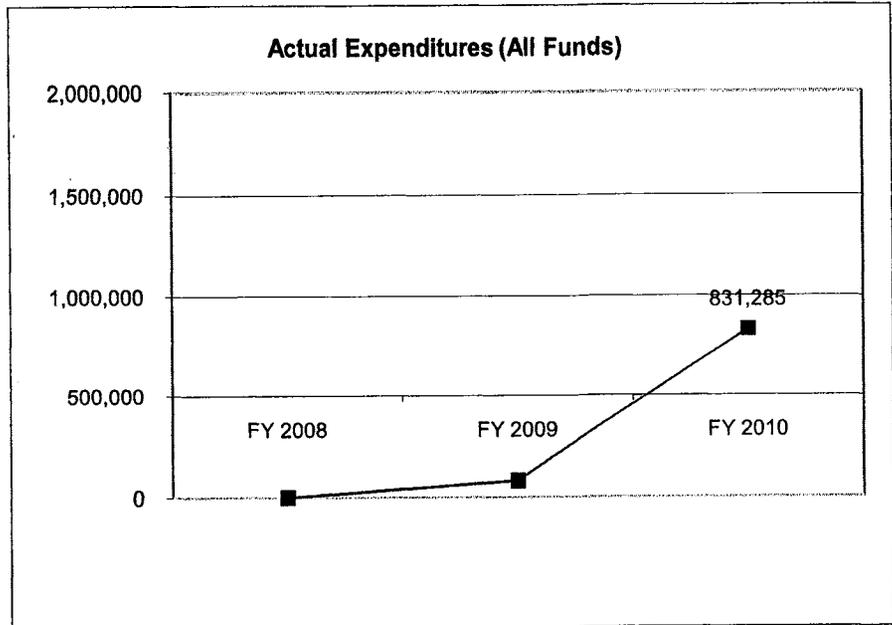
Missouri Downtown Economic Stimulus Act (MODESA)

CORE DECISION ITEM

Department: Economic Development	Budget Unit 42295C
Division: Business and Community Services	
Core: Missouri Downtown Economic Stimulus Act (MODESA)	

4. FINANCIAL HISTORY

	FY 2008 Actual	FY 2009 Actual	FY 2010 Actual	FY 2011 Current Yr.
Appropriation (All Funds)	2,741,001	3,146,400	3,240,450	1,240,450
Less Reverted (All Funds)	0	0	(1,999,765)	N/A
Budget Authority (All Funds)	2,741,001	3,146,400	1,240,685	N/A
Actual Expenditures (All Funds)	0	77,539	831,285	N/A
Unexpended (All Funds)	2,741,001	3,068,861	409,400	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	2,741,001	3,068,861	409,400	N/A
	(1)			



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

NOTES: (1) No program activity resulting in increment.

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
MODESA PROGRAM**

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	PD	0.00	0	0	1,240,450	1,240,450	
	Total	0.00	0	0	1,240,450	1,240,450	
DEPARTMENT CORE REQUEST							
	PD	0.00	0	0	1,240,450	1,240,450	
	Total	0.00	0	0	1,240,450	1,240,450	
GOVERNOR'S RECOMMENDED CORE							
	PD	0.00	0	0	1,240,450	1,240,450	
	Total	0.00	0	0	1,240,450	1,240,450	

DECISION ITEM DETAIL

Budget Unit	FY 2010	FY 2010	FY 2011	FY 2011	FY 2012	FY 2012	FY 2012	FY 2012
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MODESA PROGRAM								
CORE								
PROGRAM DISTRIBUTIONS	831,285	0.00	1,240,450	0.00	1,240,450	0.00	1,240,450	0.00
TOTAL - PD	831,285	0.00	1,240,450	0.00	1,240,450	0.00	1,240,450	0.00
GRAND TOTAL	\$831,285	0.00	\$1,240,450	0.00	\$1,240,450	0.00	\$1,240,450	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$831,285	0.00	\$1,240,450	0.00	\$1,240,450	0.00	\$1,240,450	0.00

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Missouri Downtown Economic Stimulus Act (MODESA)

Program is found in the following core budget(s): Missouri Downtown Economic Stimulus Act (MODESA)

1. What does this program do?

The program provides for a diversion of a combination of state sales tax and employment withholding tax to local MODESA authorities establishing a local fund for the purpose of financing approved redevelopment projects. The state tax participation is net new taxes (increment) produced as a result of an approved redevelopment activity. The program limits these activities to downtown central business districts and is intended to offer financing to revitalize many Missouri downtowns. The local authority has the statutory capacity to sell bonds for infrastructure improvements. The increment helps pay the annual debt service on the bonds.

MODESA Project Included in Performance Measures: (1) Kansas City Live! - a project to restore/rebuild eight city blocks (approx 425,000 sq. feet) in the south central part of downtown KC to consist of specialty retail establishments and loft housing.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 99.915, RSMo

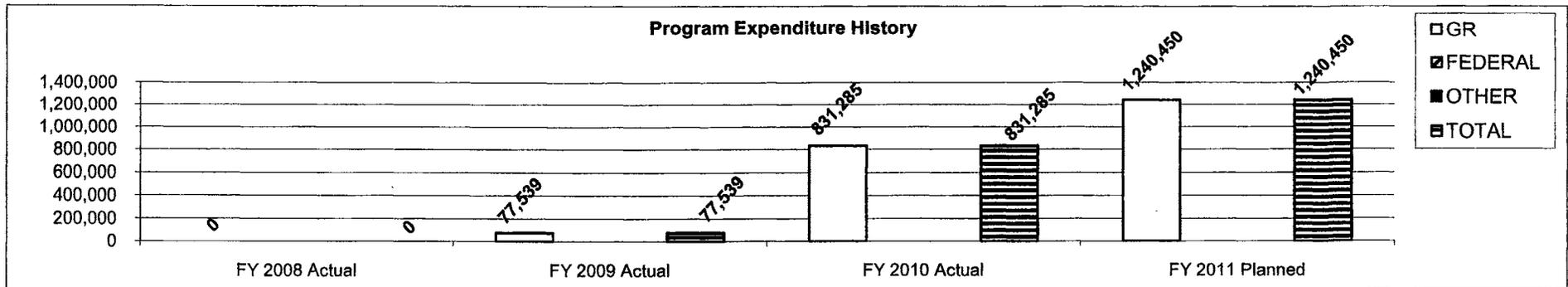
3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



6. What are the sources of the "Other " funds?

Missouri Downtown Economic Stimulus Act Fund (0766)

PROGRAM DESCRIPTION

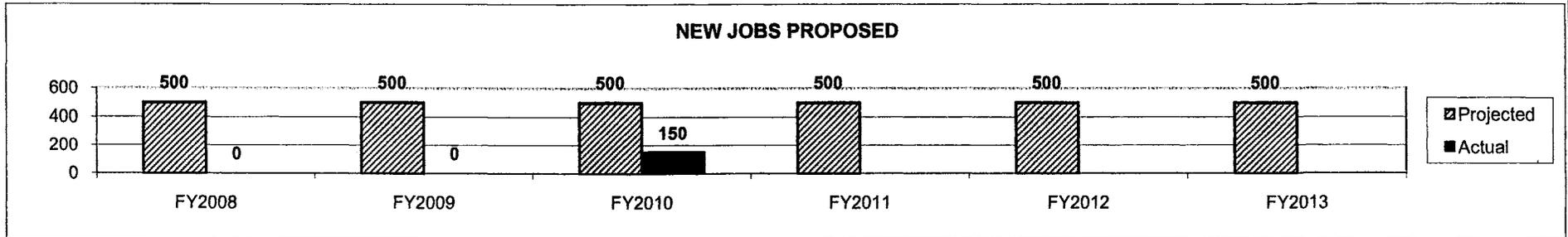
Department: Economic Development

Program Name: Missouri Downtown Economic Stimulus Act (MODESA)

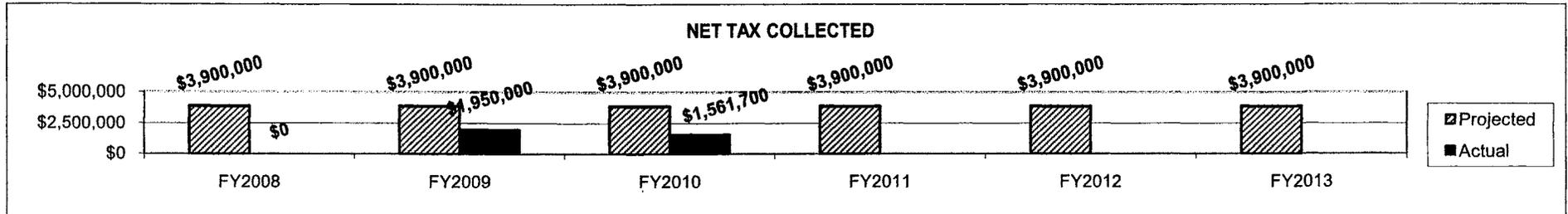
Program is found in the following core budget(s): Missouri Downtown Economic Stimulus Act (MODESA)

7a. Provide an effectiveness measure.

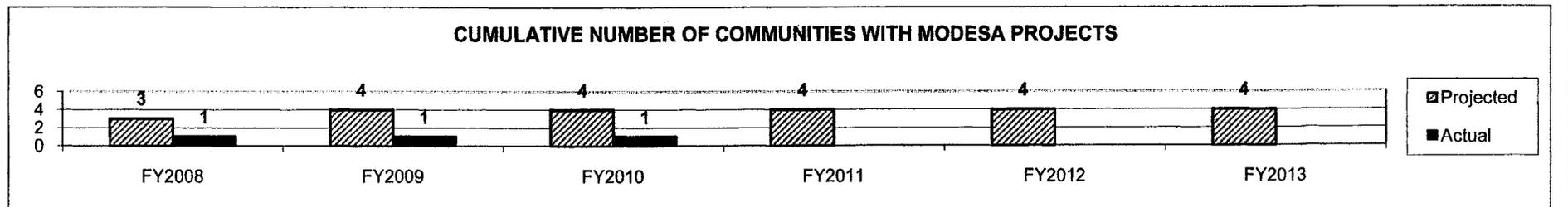
New Jobs Proposed: Reported jobs proposed in application and reported in time period in first increment payment made.



7b. Provide an efficiency measure.



7c. Provide the number of clients/individuals served, if applicable.



7d. Provide a customer satisfaction measure, if available.

N/A

DECISION ITEM SUMMARY

Budget Unit	FY 2010	FY 2010	FY 2011	FY 2011	FY 2012	FY 2012	FY 2012	FY 2012
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Summary	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
Fund								
DWTN REVITAL PRSRVTN PRG								
CORE								
PROGRAM-SPECIFIC								
DOWNTOWN REVITALIZ PRESERVATN	0	0.00	150,000	0.00	150,000	0.00	150,000	0.00
TOTAL - PD	0	0.00	150,000	0.00	150,000	0.00	150,000	0.00
TOTAL	0	0.00	150,000	0.00	150,000	0.00	150,000	0.00
DRPP Spending Authority Inc - 1419004								
PROGRAM-SPECIFIC								
DOWNTOWN REVITALIZ PRESERVATN	0	0.00	0	0.00	84,697	0.00	84,697	0.00
TOTAL - PD	0	0.00	0	0.00	84,697	0.00	84,697	0.00
TOTAL	0	0.00	0	0.00	84,697	0.00	84,697	0.00
GRAND TOTAL	\$0	0.00	\$150,000	0.00	\$234,697	0.00	\$234,697	0.00

CORE DECISION ITEM

Department: Economic Development	Budget Unit 42297C
Division: Business and Community Services	
Core: Downtown Revitalization Preservation Program	

1. CORE FINANCIAL SUMMARY

	FY 2012 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	150,000	150,000
TRF	0	0	0	0
Total	0	0	150,000	150,000
FTE	0.00	0.00	0.00	0.00

	FY 2012 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	150,000	150,000
TRF	0	0	0	0
Total	0	0	150,000	150,000
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Downtown Revitalization Preservation Fund (0907)
Notes:

Other Funds: Downtown Revitalization Preservation Fund (0907)
Notes:

2. CORE DESCRIPTION

The Downtown Revitalization Preservation Program (better known as MODESA Lite) is a new program authorized in 99.1080 to 99.1092, RSMo. It allows a portion of the new state and local taxes created by a redevelopment project to be diverted to fund eligible public infrastructure projects, along with related costs for a period of 25 years. Net new taxes generated because of the redevelopment project are captured and diverted to pay the debt service on bonds issued to fund the project. The purpose of the program is to facilitate the redevelopment of downtown areas and the creation of jobs by providing essential public infrastructure.

Current Obligations:

(1) College Station/Heer's Tower-located in the downtown core of Springfield; consists of mixed use residential, retail, office space and parking needs; and
 (2) Hannibal Clemens Redevelopment-located in the downtown core of Hannibal; consists of a complete renovation of the existing stadium, playing field, boundary wall and certain smaller buildings on the site for the location of a prospect league.

3. PROGRAM LISTING (list programs included in this core funding)

Downtown Revitalization Preservation Program (DRPP)

CORE DECISION ITEM

Department: Economic Development

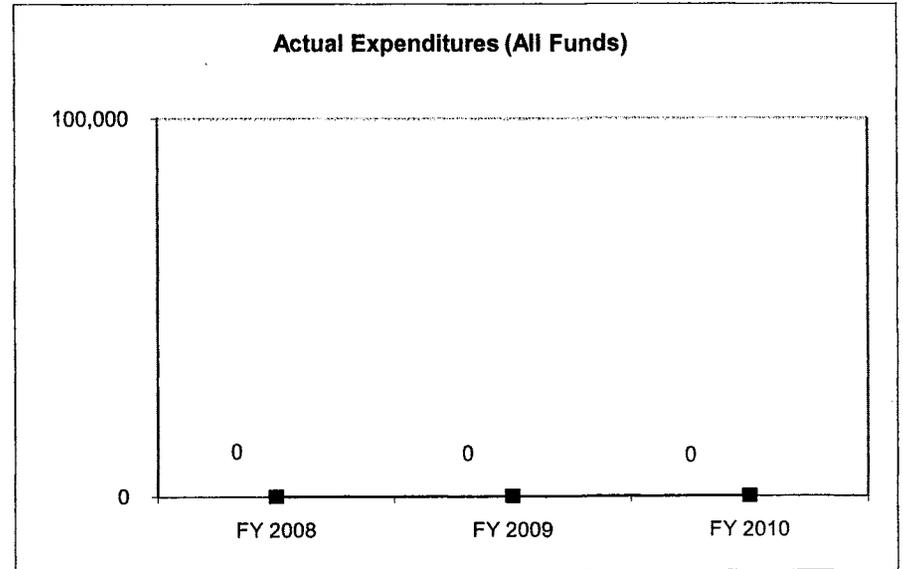
Budget Unit 42297C

Division: Business and Community Services

Core: Downtown Revitalization Preservation Program

4. FINANCIAL HISTORY

	<u>FY 2008 Actual</u>	<u>FY 2009 Actual</u>	<u>FY 2010 Actual</u>	<u>FY 2011 Current Yr.</u>
Appropriation (All Funds)	0	100,000	134,805	150,000
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	0	100,000	134,805	N/A
Actual Expenditures (All Funds)	0	0	0	N/A
Unexpended (All Funds)	0	100,000	134,805	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	100,000 (1)	134,805	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

NOTES: (1) FY2009 was the first year of funding for the program.

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
DWTN REVITAL PRSRVTN PRG**

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	PD	0.00	0	0	150,000	150,000	
	Total	0.00	0	0	150,000	150,000	
DEPARTMENT CORE REQUEST							
	PD	0.00	0	0	150,000	150,000	
	Total	0.00	0	0	150,000	150,000	
GOVERNOR'S RECOMMENDED CORE							
	PD	0.00	0	0	150,000	150,000	
	Total	0.00	0	0	150,000	150,000	

DECISION ITEM DETAIL

Budget Unit	FY 2010	FY 2010	FY 2011	FY 2011	FY 2012	FY 2012	FY 2012	FY 2012
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
DWTN REVITAL PRSRVTN PRG								
CORE								
PROGRAM DISTRIBUTIONS	0	0.00	150,000	0.00	150,000	0.00	150,000	0.00
TOTAL - PD	0	0.00	150,000	0.00	150,000	0.00	150,000	0.00
GRAND TOTAL	\$0	0.00	\$150,000	0.00	\$150,000	0.00	\$150,000	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$150,000	0.00	\$150,000	0.00	\$150,000	0.00

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Downtown Revitalization Preservation Program

Program is found in the following core budget(s): Downtown Revitalization Preservation Program (DRPP)

1. What does this program do?

The Downtown Revitalization Preservation Program (better known as MODESA Lite) is a new program authorized in §99.1080 to 99.1092, RSMo. It allows a portion of the new state and local taxes created by a redevelopment project to be diverted to fund eligible public infrastructure projects, along with related costs for a period of 25 years. Net new taxes generated because of the redevelopment project are captured and diverted to pay the debt service on bonds issued to fund the project. The purpose of the program is to facilitate the redevelopment of downtown areas and the creation of jobs by providing essential public infrastructure.

DRPP Project included in Performance Measures: Hannibal Clemens Redevelopment (located in the downtown core of Hannibal) consists of a complete renovation of the existing stadium, playing field, boundary wall and certain smaller buildings on the site for the location of a prospect league.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Sections 99.1080 to 99.1092, RSMo

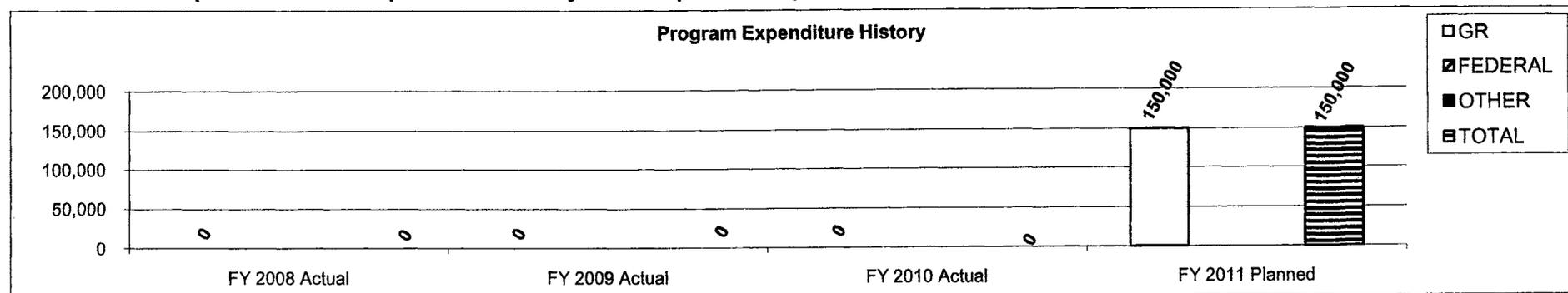
3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



6. What are the sources of the "Other" funds?

Downtown Revitalization Preservation Fund (0907)

PROGRAM DESCRIPTION

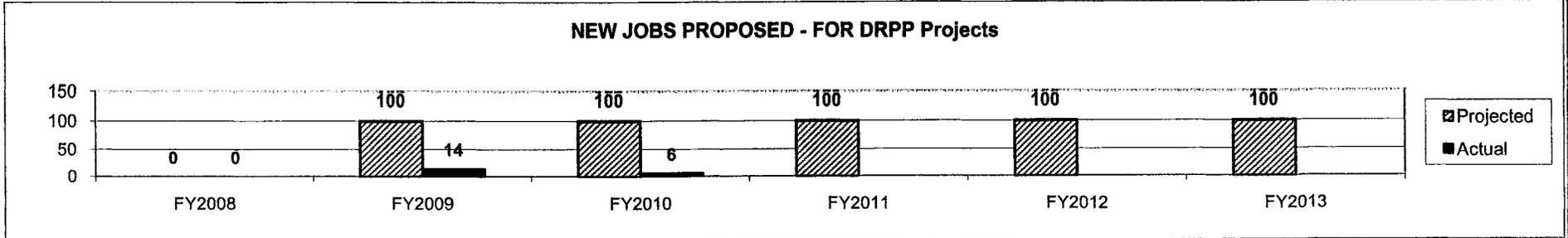
Department: Economic Development

Program Name: Downtown Revitalization Preservation Program

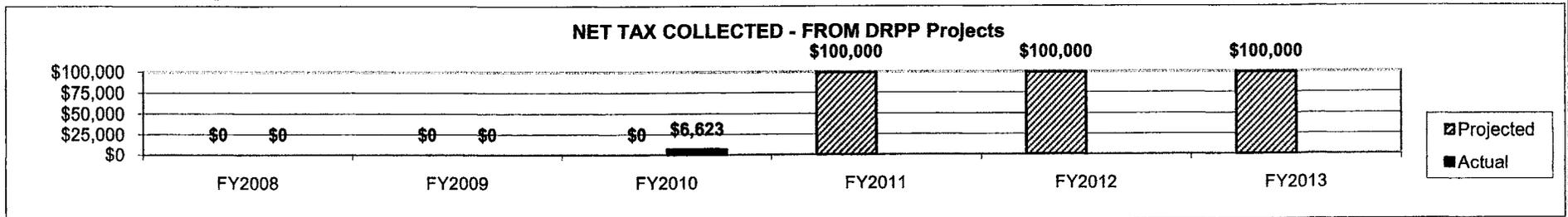
Program is found in the following core budget(s): Downtown Revitalization Preservation Program (DRPP)

7a. Provide an effectiveness measure.

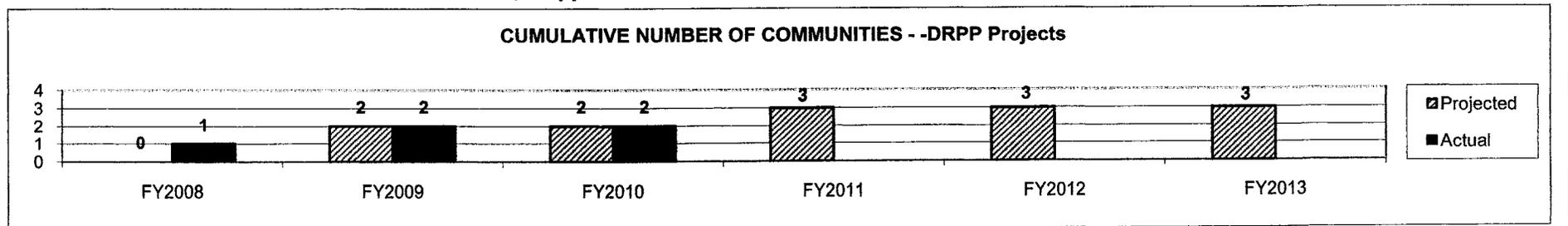
New Jobs Proposed: Reported jobs proposed in application and reported in time period in first increment payment made.



7b. Provide an efficiency measure.



7c. Provide the number of clients/individuals served, if applicable.



7d. Provide a customer satisfaction measure, if available.

N/A

NEW DECISION ITEM
RANK: 7 OF 14

Department: Economic Development	Budget Unit 42297C
Division: Business and Community Services	
DI Name: Downtown Revitalization Preservation Spending Authority Increase	DI# 1419004

1. AMOUNT OF REQUEST

	FY 2012 Budget Request					FY 2012 Governor's Recommendation			
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	0	0	84,697	84,697	PSD	0	0	84,697	84,697
TRF	0	0	0	0	TRF	0	0	0	0
Total	0	0	84,697	84,697	Total	0	0	84,697	84,697
FTE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Downtown Revitalization Preservation Fund (0907)

Other Funds: Downtown Revitalization Preservation Fund (0907)

2. THIS REQUEST CAN BE CATEGORIZED AS:

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input checked="" type="checkbox"/> Other: Funding Increase	

3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.

This New Decision Item is needed in order to fulfill the current obligations of the MODESA Downtown Revitalization and Preservation Program (DRPP). Current obligations are projected to pay out approximately \$234,697 in FY 2012 requiring additional authority as the current core is \$150,000.

DRPP better known as MODESA Lite) allows a portion of the new state and local taxes created by a redevelopment project to be diverted to fund eligible public infrastructure projects, along with related costs for a period of 25 years. Net new taxes generated because of the redevelopment project are captured and diverted to pay the debt service on bonds issued to fund the project. The purpose of the program is to facilitate the redevelopment of downtown areas and the creation of jobs by providing essential public infrastructure. Obligated projects include: Hannibal/Clemens project and Springfield Heer's Tower project.

NEW DECISION ITEM
RANK: 7 OF 14

Department: Economic Development **Budget Unit 42297C**
Division: Business and Community Services
DI Name: Downtown Revitalization Preservation Spending Authority Increase **DI# 1419004**

4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)

We are requesting additional funds in the Downtown Revitalization and Preservation Program (DRPP) to cover obligated costs for the current projects utilizing the program. The current core in the DRPP is \$150,000. The projected amount needed for FY 2012 is \$234,697; therefore \$84,697 is needed to bridge the difference between the projected obligations and the current core amount. DRPP requires a General Revenue transfer into the Downtown Revitalization Preservation Fund (0907).

5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
							0	0.0	
							0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
Total EE	0		0		0		0		0
Program Distributions					84,697		84,697		
Total PSD	0		0		84,697		84,697		0
Transfers									
Total TRF	0		0		0		0		0
Grand Total	0	0.0	0	0.0	84,697	0.0	84,697	0.0	0

NEW DECISION ITEM
RANK: 7 OF 14

Department: Economic Development	Budget Unit 42297C
Division: Business and Community Services	
DI Name: Downtown Revitalization Preservation Spending Authority Increase	DI# 1419004

Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
							0	0.0	
							0	0.0	
Total PS	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>
							0		
							0		
							0		
Total EE	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Program Distributions					84,697		84,697		
Total PSD	<u>0</u>		<u>0</u>		<u>84,697</u>		<u>84,697</u>		<u>0</u>
Transfers									
Total TRF	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Grand Total	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>84,697</u>	<u>0.0</u>	<u>84,697</u>	<u>0.0</u>	<u>0</u>

NEW DECISION ITEM
RANK: 7 OF 14

Department: Economic Development Budget Unit 42297C
Division: Business and Community Services
DI Name: Downtown Revitalization Preservation Spending Authority Increase DI# 1419004

6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)

6a. Provide an effectiveness measure.

The effectiveness measure for DRPP can be found on the Core Decision Item.

6b. Provide an efficiency measure.

The efficiency measure for DRPP can be found on the Core Decision Item.

6c. Provide the number of clients/individuals served, if applicable.

The number of clients served by the DRPP program can be found on the Core Decision Item.

6d. Provide a customer satisfaction measure, if available.

NA

NEW DECISION ITEM

RANK: 7 **OF** 14

Department: <u>Economic Development</u>	Budget Unit <u>42297C</u>
Division: <u>Business and Community Services</u>	
DI Name: <u>Downtown Revitalization Preservation Spending Authority Increase</u>	DI# <u>1419004</u>

7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:

The DED works closely with the communities and DRPP project coordinators in order to ensure these projects are completed and within the funding limits. This includes tracking the estimated build-out period, as well as adjusting the budget requests to reflect updated increment estimates if less than the amount obligated by contract.

DECISION ITEM DETAIL

Budget Unit	FY 2010	FY 2010	FY 2011	FY 2011	FY 2012	FY 2012	FY 2012	FY 2012
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
DWTN REVITAL PRSRVTN PRG								
DRPP Spending Authority Inc - 1419004								
PROGRAM DISTRIBUTIONS	0	0.00	0	0.00	84,697	0.00	84,697	0.00
TOTAL - PD	0	0.00	0	0.00	84,697	0.00	84,697	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$84,697	0.00	\$84,697	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$84,697	0.00	\$84,697	0.00

DECISION ITEM SUMMARY

Budget Unit	FY 2010	FY 2010	FY 2011	FY 2011	FY 2012	FY 2012	FY 2012	FY 2012
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Summary	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
Fund								
MORESA PROGRAM								
CORE								
PROGRAM-SPECIFIC								
STATE SUPP RURAL DEVELOPMENT	0	0.00	1	0.00	1	0.00	1	0.00
TOTAL - PD	0	0.00	1	0.00	1	0.00	1	0.00
TOTAL	0	0.00	1	0.00	1	0.00	1	0.00
GRAND TOTAL	\$0	0.00	\$1	0.00	\$1	0.00	\$1	0.00

CORE DECISION ITEM

Department: Economic Development	Budget Unit 42300C
Division: Business and Community Services	
Core: Missouri Rural Economic Stimulus Act (MORESA)	

1. CORE FINANCIAL SUMMARY

	FY 2012 Budget Request					FY 2012 Governor's Recommendation			
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	0	0	1	1 E	PSD	0	0	1	1 E
TRF	0	0	0	0	TRF	0	0	0	0
Total	0	0	1	1 E	Total	0	0	1	1 E
FTE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: MORESA Fund (0767)
 Notes: "E" is requested on \$1 PSD in Other Funds.

Other Funds: MORESA Fund (0767)
 Notes: "E" is requested on \$1 PSD in Other Funds.

2. CORE DESCRIPTION

This core decision item establishes the spending authority for the Missouri Rural Economic Stimulus Program (MORESA). This program is designed to use increment financing to support two specific types of development projects: renewable fuel production facilities and eligible new generation processing facilities. Tax increment financing captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. The net new taxes generated are captured in accordance with the law for approved projects and used to pay the debt service on bonds issued for eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.

3. PROGRAM LISTING (list programs included in this core funding)

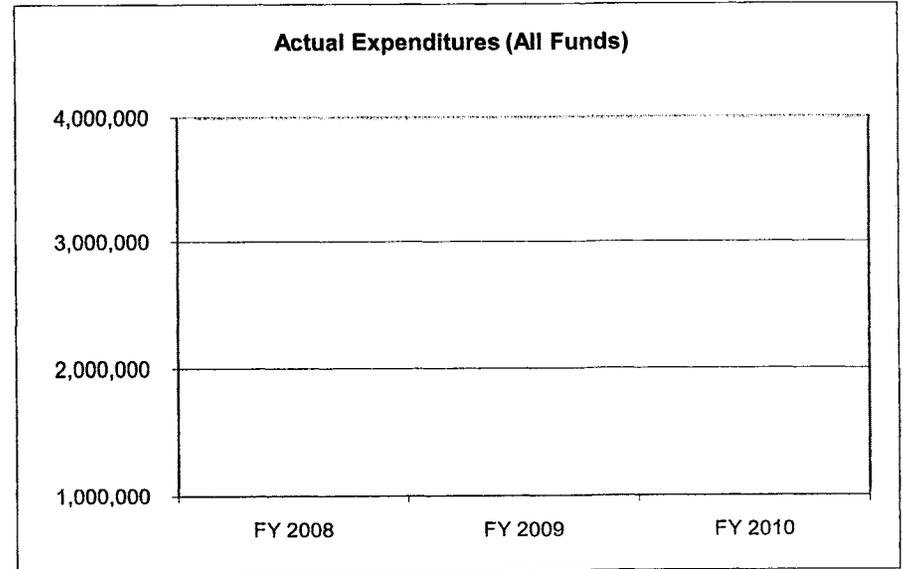
Missouri Rural Economic Stimulus Act (MORESA)

CORE DECISION ITEM

Department: Economic Development	Budget Unit 42300C
Division: Business and Community Services	
Core: Missouri Rural Economic Stimulus Act (MORSA)	

4. FINANCIAL HISTORY

	FY 2008 Actual	FY 2009 Actual	FY 2010 Actual	FY 2011 Current Yr.
Appropriation (All Funds)	1	1	1	1
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	1	1	1	N/A
Actual Expenditures (All Funds)	0	0	0	N/A
Unexpended (All Funds)	1	1	1	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	1	1	1	N/A
	(1)	(2)		



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

- NOTES:**
- (1) No program activity resulting in increment.
 - (2) No program activity resulting in increment.

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
MOROSA PROGRAM**

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES	PD	0.00	0	0	1	1	
	Total	0.00	0	0	1	1	
DEPARTMENT CORE REQUEST	PD	0.00	0	0	1	1	
	Total	0.00	0	0	1	1	
GOVERNOR'S RECOMMENDED CORE	PD	0.00	0	0	1	1	
	Total	0.00	0	0	1	1	

DECISION ITEM DETAIL

Budget Unit	FY 2010	FY 2010	FY 2011	FY 2011	FY 2012	FY 2012	FY 2012	FY 2012
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MORESA PROGRAM								
CORE								
PROGRAM DISTRIBUTIONS	0	0.00	1	0.00	1	0.00	1	0.00
TOTAL - PD	0	0.00	1	0.00	1	0.00	1	0.00
GRAND TOTAL	\$0	0.00	\$1	0.00	\$1	0.00	\$1	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$1	0.00	\$1	0.00	\$1	0.00

PROGRAM DESCRIPTION

Department: Economic Development
Program Name: Missouri Rural Economic Stimulus Act (MORESA)
Program is found in the following core budget(s): Missouri Rural Economic Stimulus Act (MORESA)

1. What does this program do?

The program provides for a diversion of a combination of state sales tax and employment withholding tax to local MORESA authorities establishing a local fund for the purpose of financing approved projects. The state tax participation is net new taxes (increment) produced as a result of an approved renewable fuel production facility or development facility. The program limits these activities to the public infrastructure costs associated with value added agricultural processes and is intended to offer financing to promote the creation of such facilities.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 99.1000, RSMo.

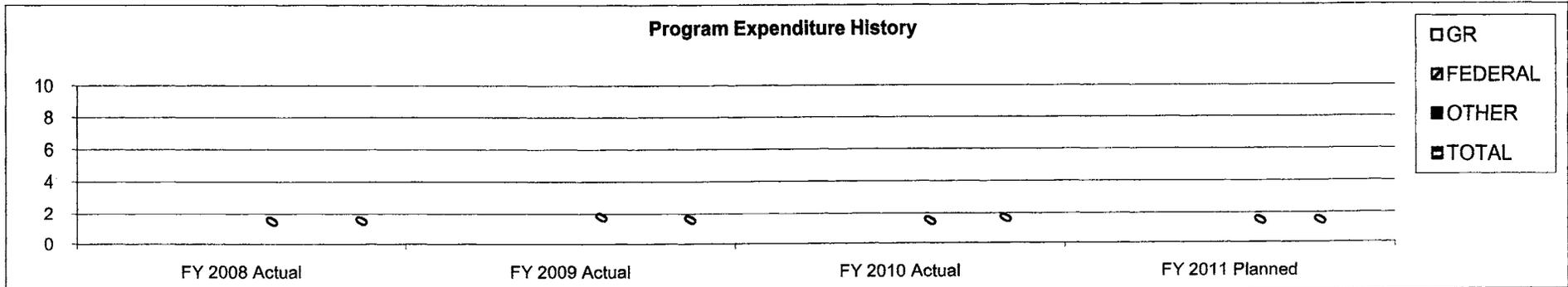
3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



6. What are the sources of the "Other " funds?

Missouri Rural Economic Stimulus Act Fund (0767)

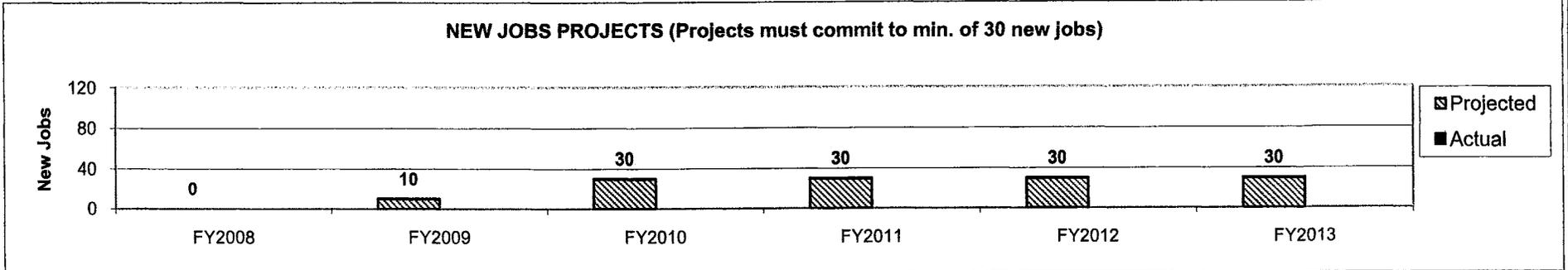
PROGRAM DESCRIPTION

Department: Economic Development

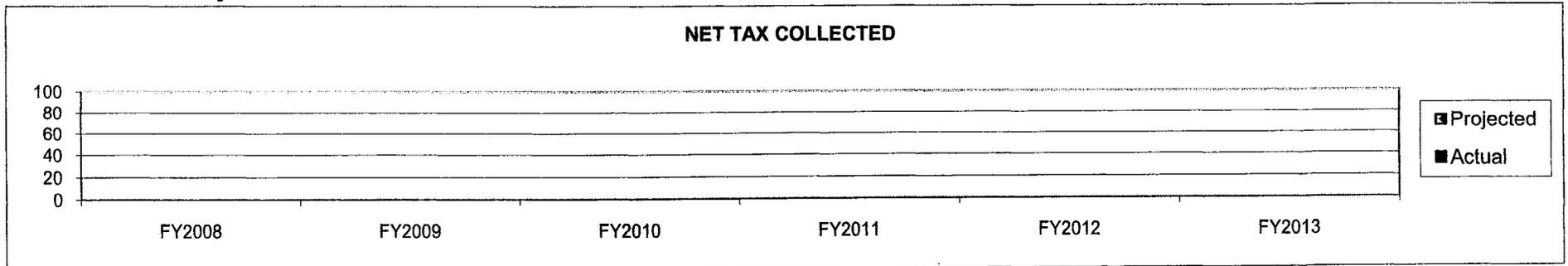
Program Name: Missouri Rural Economic Stimulus Act (MORESA)

Program is found in the following core budget(s): Missouri Rural Economic Stimulus Act (MORESA)

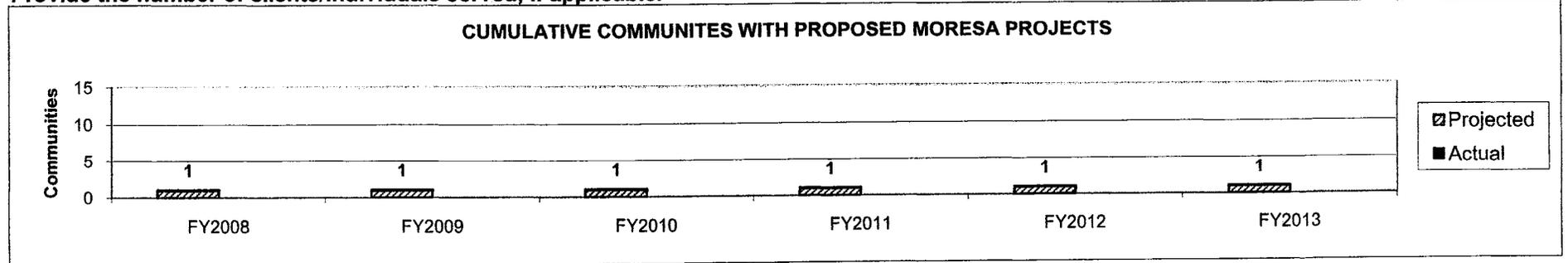
7a. Provide an effectiveness measure.



7b. Provide an efficiency measure.



7c. Provide the number of clients/individuals served, if applicable.



7d. Provide a customer satisfaction measure, if available.

N/A

DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2010	FY 2010	FY 2011	FY 2011	FY 2012	FY 2012	FY 2012	FY 2012
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MODESA TRANSFER								
CORE								
FUND TRANSFERS								
STATE SUPP DOWNTOWN DEVELOPMNT	0	0.00	1	0.00	1	0.00	1	0.00
TOTAL - TRF	0	0.00	1	0.00	1	0.00	1	0.00
TOTAL	0	0.00	1	0.00	1	0.00	1	0.00
GRAND TOTAL	\$0	0.00	\$1	0.00	\$1	0.00	\$1	0.00

CORE DECISION ITEM

Department: Economic Development	Budget Unit 42305C
Division: Business and Community Services	
Core: MODESA Transfer	

1. CORE FINANCIAL SUMMARY

	FY 2012 Budget Request					FY 2012 Governor's Recommendation				
	GR	Federal	Other	Total		GR	Fed	Other	Total	
PS	0	0	0	0		0	0	0	0	
EE	0	0	0	0		0	0	0	0	
PSD	0	0	0	0		0	0	0	0	
TRF	0	0	1	1	E	0	0	1	1	E
Total	0	0	1	1	E	0	0	1	1	E
FTE	0.00	0.00	0.00	0.00		0.00	0.00	0.00	0.00	

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: MODESA Fund (0766)
 Notes: Transfer from the MODESA Fund (0766) to GR
 An "E" is requested on \$1 Other Fund

Other Funds: MODESA Fund (0766)
 Notes: Transfer from the MODESA Fund (0766) to GR
 An "E" is requested on \$1 Other Fund

2. CORE DESCRIPTION

The Missouri Downtown Economic Stimulus Program (MODESA) is designed to use increment financing to support redevelopment in Missouri's downtowns. Tax increment financing captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. In this case, it must be within the recognized Central Business District. The net new taxes generated are captured in accordance with the law for approved projects and used to pay the debt service on bonds issued for eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.

3. PROGRAM LISTING (list programs included in this core funding)

MODESA Transfer

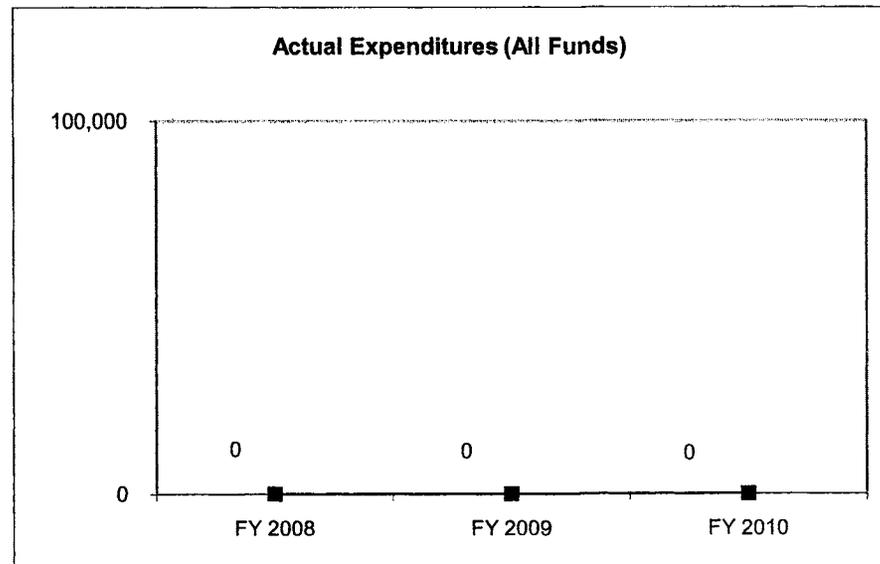
CORE DECISION ITEM

Department: Economic Development
Division: Business and Community Services
Core: MODESA Transfer

Budget Unit 42305C

4. FINANCIAL HISTORY

	<u>FY 2008</u> Actual	<u>FY 2009</u> Actual	<u>FY 2010</u> Actual	<u>FY 2011</u> Current Yr.
Appropriation (All Funds)	1	1	1	1
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	1	1	1	N/A
Actual Expenditures (All Funds)	0	0	0	N/A
Unexpended (All Funds)	1	1	1	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	1	1	1	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

NOTES:

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
MODESA TRANSFER**

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	TRF	0.00	0	0	1	1	
	Total	0.00	0	0	1	1	
DEPARTMENT CORE REQUEST							
	TRF	0.00	0	0	1	1	
	Total	0.00	0	0	1	1	
GOVERNOR'S RECOMMENDED CORE							
	TRF	0.00	0	0	1	1	
	Total	0.00	0	0	1	1	

DECISION ITEM DETAIL

Budget Unit	FY 2010	FY 2010	FY 2011	FY 2011	FY 2012	FY 2012	FY 2012	FY 2012
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MODESA TRANSFER								
CORE								
TRANSFERS OUT	0	0.00	1	0.00	1	0.00	1	0.00
TOTAL - TRF	0	0.00	1	0.00	1	0.00	1	0.00
GRAND TOTAL	\$0	0.00	\$1	0.00	\$1	0.00	\$1	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$1	0.00	\$1	0.00	\$1	0.00

PROGRAM DESCRIPTION

Department: Economic Development
Program Name: Missouri Downtown Stimulus Act Transfer
Program is found in the following core budget(s): Missouri Downtown Economic Stimulus Act Transfer

1. What does this program do?

The program provides for a diversion of a combination of state sales tax and employment withholding tax to local MODESA authorities establishing a local fund for the purpose of financing approved redevelopment projects. The state tax participation is net new taxes (increment) produced as a result of an approved redevelopment activity. The program limits these activities to downtown central business districts and is intended to offer financing to revitalize many Missouri downtowns. The local authority has the statutory capacity to sell bonds for infrastructure improvements. The increment helps pay the annual debt service on the bonds.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

99.963, RSMo.

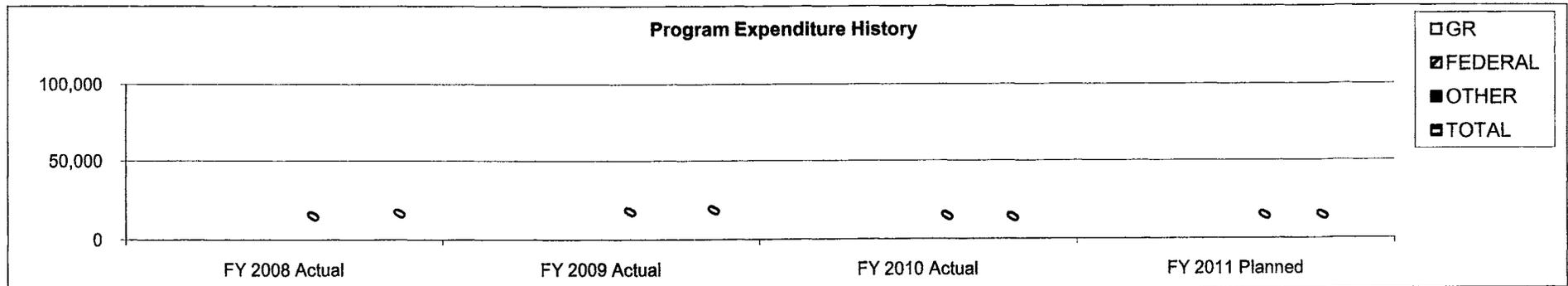
3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



6. What are the sources of the "Other " funds?

Missouri Downtown Economic Stimulus Act Fund (0766)

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Missouri Downtown Stimulus Act Transfer

Program is found in the following core budget(s): Missouri Downtown Economic Stimulus Act Transfer

7a. Provide an effectiveness measure.

This is a GR transfer. Please refer to the Program Description for the **Missouri Downtown Economic Stimulus Act**.

7b. Provide an efficiency measure.

This is a GR transfer. Please refer to the Program Description for the **Missouri Downtown Economic Stimulus Act**.

7c. Provide the number of clients/individuals served, if applicable.

This is a GR transfer. Please refer to the Program Description for the **Missouri Downtown Economic Stimulus Act**.

7d. Provide a customer satisfaction measure, if available.

This is a GR transfer. Please refer to the Program Description for the **Missouri Downtown Economic Stimulus Act**.

DECISION ITEM SUMMARY

Budget Unit	FY 2010	FY 2010	FY 2011	FY 2011	FY 2012	FY 2012	FY 2012	FY 2012
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Summary	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MORESA TRANSFER								
CORE								
FUND TRANSFERS								
STATE SUPP RURAL DEVELOPMENT	0	0.00	1	0.00	1	0.00	1	0.00
TOTAL - TRF	0	0.00	1	0.00	1	0.00	1	0.00
TOTAL	0	0.00	1	0.00	1	0.00	1	0.00
GRAND TOTAL	\$0	0.00	\$1	0.00	\$1	0.00	\$1	0.00

CORE DECISION ITEM

Department: Economic Development	Budget Unit 42315C
Division: Business and Community Services	
Core: MORESA Transfer	

1. CORE FINANCIAL SUMMARY

	FY 2012 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	1	1 E
Total	0	0	1	1 E
FTE	0.00	0.00	0.00	0.00

	FY 2012 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	1	1 E
Total	0	0	1	1 E
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: MORESA Fund (0767)
 Notes: A transfer from the MORESA Fund (0767) to GR.
 An "E" is requested on \$1 Other Fund

Other Funds: MORESA Fund (0767)
 Notes: A transfer from the MORESA Fund (0767) to GR.
 An "E" is requested on \$1 Other Fund

2. CORE DESCRIPTION

The Missouri Rural Economic Stimulus Program is designed to use increment financing to support two specific types of development projects: renewable fuel production facilities and eligible new generation processing facilities. Tax increment financing captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. The net new taxes generated are captured in accordance with the law for approved projects and used to pay the debt service on bonds issued for eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.

3. PROGRAM LISTING (list programs included in this core funding)

MORESA Transfer

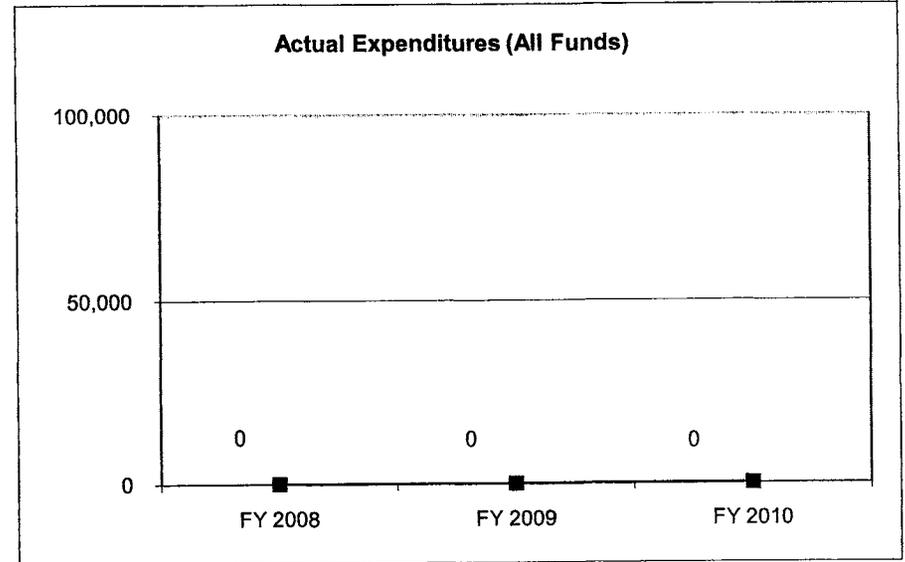
CORE DECISION ITEM

Department: Economic Development
Division: Business and Community Services
Core: MORESA Transfer

Budget Unit 42315C

4. FINANCIAL HISTORY

	<u>FY 2008</u> Actual	<u>FY 2009</u> Actual	<u>FY 2010</u> Actual	<u>FY 2011</u> Current Yr.
Appropriation (All Funds)	1	1	1	1
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	1	1	1	N/A
Actual Expenditures (All Funds)	0	0	0	N/A
Unexpended (All Funds)	1	1	1	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	1	1	1	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

NOTES:

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
MORSA TRANSFER**

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES	TRF	0.00	0	0	1	1	
	Total	0.00	0	0	1	1	
DEPARTMENT CORE REQUEST	TRF	0.00	0	0	1	1	
	Total	0.00	0	0	1	1	
GOVERNOR'S RECOMMENDED CORE	TRF	0.00	0	0	1	1	
	Total	0.00	0	0	1	1	

DECISION ITEM DETAIL

Budget Unit	FY 2010	FY 2010	FY 2011	FY 2011	FY 2012	FY 2012	FY 2012	FY 2012
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MORESA TRANSFER								
CORE								
TRANSFERS OUT	0	0.00	1	0.00	1	0.00	1	0.00
TOTAL - TRF	0	0.00	1	0.00	1	0.00	1	0.00
GRAND TOTAL	\$0	0.00	\$1	0.00	\$1	0.00	\$1	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$1	0.00	\$1	0.00	\$1	0.00

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Missouri Rural Economic Stimulus Act (MORESA) Transfer

Program is found in the following core budget(s): Missouri Rural Economic Stimulus Act (MORESA) Transfer

1. What does this program do?

The program provides for a diversion of a combination of state sales tax and employment withholding tax to local MORESA authorities establishing a local fund for the purpose of financing approved projects. The state tax participation is net new taxes (increment) produced as a result of an approved renewable fuel production facility or development facility. The program limits these activities to the public infrastructure costs associated with value added agricultural processes and is intended to offer financing to promote the creation of such facilities.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 99.1000, RSMo.

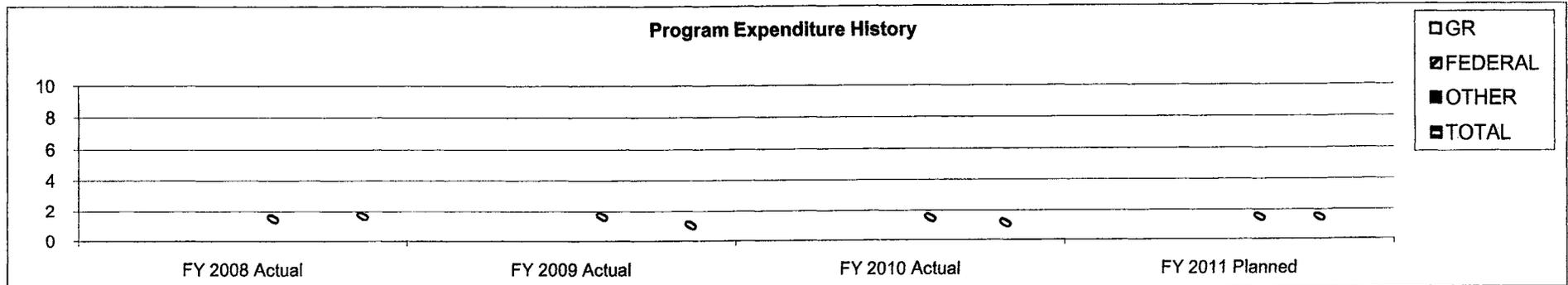
3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



6. What are the sources of the "Other " funds?

Missouri Rural Economic Stimulus Act Fund (0767).

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Missouri Rural Economic Stimulus Act (MORESA) Transfer

Program is found in the following core budget(s): Missouri Rural Economic Stimulus Act (MORESA) Transfer

7a. Provide an effectiveness measure.

This is a GR transfer. Please refer to the Program Description for the **Missouri Rural Economic Stimulus Act**.

7b. Provide an efficiency measure.

This is a GR transfer. Please refer to the Program Description for the **Missouri Rural Economic Stimulus Act**.

7c. Provide the number of clients/individuals served, if applicable.

This is a GR transfer. Please refer to the Program Description for the **Missouri Rural Economic Stimulus Act**.

7d. Provide a customer satisfaction measure, if available.

This is a GR transfer. Please refer to the Program Description for the **Missouri Rural Economic Stimulus Act**.

DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2010	FY 2010	FY 2011	FY 2011	FY 2012	FY 2012	FY 2012	FY 2012	FY 2012
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	FTE
MO COMMUNITY SVS COMMISSION									
CORE									
PERSONAL SERVICES									
GENERAL REVENUE	30,375	0.91	33,019	1.00	33,019	1.00	33,019	1.00	1.00
COMMUNITY SERV COMM-FED/OTHER	146,892	3.72	188,163	4.00	188,163	4.00	188,163	4.00	4.00
TOTAL - PS	177,267	4.63	221,182	5.00	221,182	5.00	221,182	5.00	5.00
EXPENSE & EQUIPMENT									
COMMUNITY SERV COMM-FED/OTHER	206,785	0.00	186,266	0.00	186,266	0.00	186,266	0.00	0.00
TOTAL - EE	206,785	0.00	186,266	0.00	186,266	0.00	186,266	0.00	0.00
PROGRAM-SPECIFIC									
COMMUNITY SERV COMM-FED/OTHER	2,709,898	0.00	2,607,296	0.00	2,607,296	0.00	2,607,296	0.00	0.00
TOTAL - PD	2,709,898	0.00	2,607,296	0.00	2,607,296	0.00	2,607,296	0.00	0.00
TOTAL	3,093,950	4.63	3,014,744	5.00	3,014,744	5.00	3,014,744	5.00	5.00
GRAND TOTAL	\$3,093,950	4.63	\$3,014,744	5.00	\$3,014,744	5.00	\$3,014,744	5.00	5.00

CORE DECISION ITEM

Department: Economic Development	Budget Unit 42180C
Division : Business and Community Services	
Core: Missouri Community Service Commission	

1. CORE FINANCIAL SUMMARY

	FY 2012 Budget Request			
	GR	Federal	Other	Total
PS	33,019	188,163	0	221,182
EE	0	186,266	0	186,266 E
PSD	0	2,607,296	0	2,607,296 E
TRF	0	0	0	0
Total	33,019	2,981,725	0	3,014,744
FTE	1.00	4.00	0.00	5.00

	FY 2012 Governor's Recommendation			
	GR	Fed	Other	Total
PS	33,019	188,163	0	221,182
EE	0	186,266	0	186,266 E
PSD	0	2,607,296	0	2,607,296 E
TRF	0	0	0	0
Total	33,019	2,981,725	0	3,014,744
FTE	1.00	4.00	0.00	5.00

Est. Fringe	18,375	104,713	0	123,088
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Est. Fringe	18,375	104,713	0	123,088
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:
 Notes: An "E" is requested on Federal EE (\$186,266) and PSD (\$2,607,296) to accommodate any increased funds from the Corporation for National and Community Service.

Other Funds:
 Notes: An "E" is requested on Federal EE (\$186,266) and PSD (\$2,607,296) to accommodate any increased funds from the Corporation for National and Community Service.

2. CORE DESCRIPTION

AmeriCorps is a national service network and is supported by the Corporation for National and Community Service (CNCS), a federal agency located in Washington, D.C. This program provides opportunities for individuals to serve their communities as full-time or less than full-time AmeriCorps members. The Missouri Community Service Commission (MCSC) receives funding from CNCS to administer the AmeriCorps State and Education Awards programs in Missouri. These funds are made available to not-for-profit organizations, educational institutions, community-based organizations and faith-based organizations. MCSC staff is located within the Department of Economic Development's Business and Community Services division. MCSC is composed of 15-25 Governor-appointed commissioners and five full-time staff. AmeriCorps brings people of all ages from 17 to 100 together to work on projects such as tutoring, youth mentoring, public safety, housing rehabilitation, health care, environmental issues and disaster relief. It provides communities and neighborhoods with the human resources necessary to address their most pressing civic needs and gives individuals a way to serve their country by completing community service projects.

3. PROGRAM LISTING (list programs included in this core funding)

Missouri Community Service Commission

CORE DECISION ITEM

Department: Economic Development

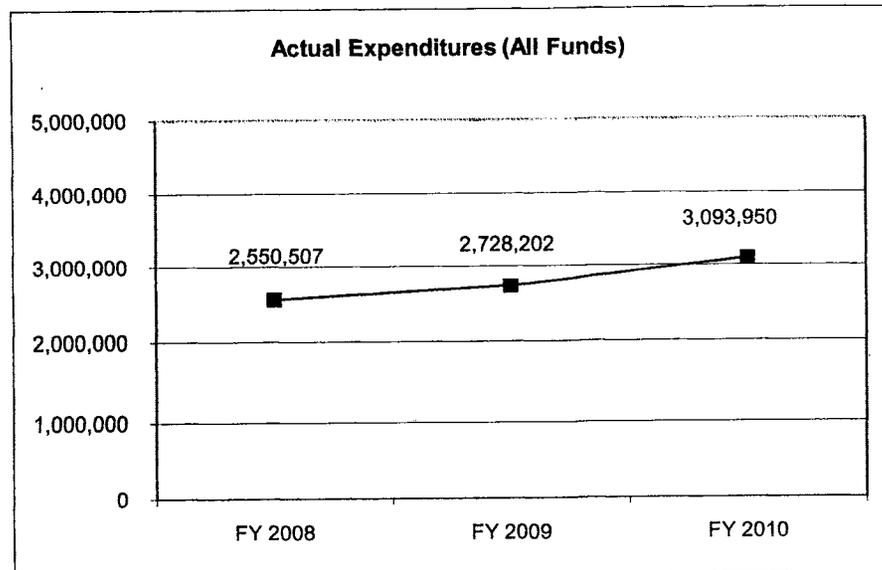
Budget Unit 42180C

Division : Business and Community Services

Core: Missouri Community Service Commission

4. FINANCIAL HISTORY

	FY 2008 Actual	FY 2009 Actual	FY 2010 Actual	FY 2011 Current Yr.
Appropriation (All Funds)	3,016,070	3,022,746	3,016,593	0
Less Reverted (All Funds)	(1,195)	(7,966)	0	N/A
Budget Authority (All Funds)	3,014,875	3,014,780	3,016,593	N/A
Actual Expenditures (All Funds)	2,550,507	2,728,202	3,093,950	N/A
Unexpended (All Funds)	464,368	286,578	(77,357)	N/A
Unexpended, by Fund:				
General Revenue	5,308	543	4,493	N/A
Federal	459,060	286,035	(81,850)	N/A
Other	0	0	0	N/A
	(1)	(2)	(3)	



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

- NOTES:**
- (1) An "E" is on Federal EE funds to accommodate any additional Federal funding that may be available.
 - (2) An "E" is on Federal EE funds to accommodate any additional Federal funding that may be available.
 - (3) An "E" is on Federal EE funds to accommodate any additional Federal funding that may be available.

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
MO COMMUNITY SVS COMMISSION**

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	PS	5.00	33,019	188,163	0	221,182	
	EE	0.00	0	186,266	0	186,266	
	PD	0.00	0	2,607,296	0	2,607,296	
	Total	5.00	33,019	2,981,725	0	3,014,744	
DEPARTMENT CORE REQUEST							
	PS	5.00	33,019	188,163	0	221,182	
	EE	0.00	0	186,266	0	186,266	
	PD	0.00	0	2,607,296	0	2,607,296	
	Total	5.00	33,019	2,981,725	0	3,014,744	
GOVERNOR'S RECOMMENDED CORE							
	PS	5.00	33,019	188,163	0	221,182	
	EE	0.00	0	186,266	0	186,266	
	PD	0.00	0	2,607,296	0	2,607,296	
	Total	5.00	33,019	2,981,725	0	3,014,744	

DECISION ITEM DETAIL

Budget Unit	FY 2010	FY 2010	FY 2011	FY 2011	FY 2012	FY 2012	FY 2012	FY 2012
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MO COMMUNITY SVS COMMISSION								
CORE								
EXECUTIVE I	13,285	0.45	30,513	0.99	10,508	0.24	10,508	0.24
COMMUNITY DEV REP II	0	0.00	13,473	0.31	13,473	0.31	13,473	0.31
ECONOMIC DEV INCENTIVE SPEC I	49,697	1.72	28,021	0.64	52,320	1.39	52,320	1.39
ECONOMIC DEV INCENTIVE SPEC II	16,206	0.45	79,247	1.81	79,247	1.81	79,247	1.81
ECONOMIC DEV INCENTIVE SPC III	41,712	1.00	0	0.00	0	0.00	0	0.00
STUDENT INTERN	0	0.00	10,914	0.00	6,620	0.00	6,620	0.00
SPECIAL ASST PROFESSIONAL	1,200	0.01	0	0.00	0	0.00	0	0.00
PRINCIPAL ASST BOARD/COMMISSON	55,167	1.00	59,014	1.25	59,014	1.25	59,014	1.25
TOTAL - PS	177,267	4.63	221,182	5.00	221,182	5.00	221,182	5.00
TRAVEL, IN-STATE	34,494	0.00	41,352	0.00	41,352	0.00	41,352	0.00
TRAVEL, OUT-OF-STATE	18,305	0.00	15,389	0.00	15,389	0.00	15,389	0.00
SUPPLIES	14,309	0.00	12,556	0.00	12,556	0.00	12,556	0.00
PROFESSIONAL DEVELOPMENT	8,186	0.00	10,667	0.00	10,667	0.00	10,667	0.00
COMMUNICATION SERV & SUPP	6,170	0.00	8,809	0.00	8,809	0.00	8,809	0.00
PROFESSIONAL SERVICES	71,192	0.00	57,337	0.00	57,337	0.00	57,337	0.00
M&R SERVICES	756	0.00	1,769	0.00	1,769	0.00	1,769	0.00
OFFICE EQUIPMENT	1,040	0.00	5,245	0.00	5,245	0.00	5,245	0.00
BUILDING LEASE PAYMENTS	2,800	0.00	1,426	0.00	1,426	0.00	1,426	0.00
EQUIPMENT RENTALS & LEASES	165	0.00	2,013	0.00	2,013	0.00	2,013	0.00
MISCELLANEOUS EXPENSES	49,368	0.00	29,653	0.00	29,653	0.00	29,653	0.00
REBILLABLE EXPENSES	0	0.00	50	0.00	50	0.00	50	0.00
TOTAL - EE	206,785	0.00	186,266	0.00	186,266	0.00	186,266	0.00
PROGRAM DISTRIBUTIONS	2,705,098	0.00	2,607,296	0.00	2,607,296	0.00	2,607,296	0.00
REFUNDS	4,800	0.00	0	0.00	0	0.00	0	0.00
TOTAL - PD	2,709,898	0.00	2,607,296	0.00	2,607,296	0.00	2,607,296	0.00
GRAND TOTAL	\$3,093,950	4.63	\$3,014,744	5.00	\$3,014,744	5.00	\$3,014,744	5.00
GENERAL REVENUE	\$30,375	0.91	\$33,019	1.00	\$33,019	1.00	\$33,019	1.00
FEDERAL FUNDS	\$3,063,575	3.72	\$2,981,725	4.00	\$2,981,725	4.00	\$2,981,725	4.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Business and Community Services

Program is found in the following core budget(s): Missouri Community Service Commission

1. What does this program do?

AmeriCorps is a national service network and is supported by the Corporation for National and Community Service (CNCS), a federal agency located in Washington, D.C. This program provides opportunities for individuals to serve their communities as full-time or less than full-time AmeriCorps members. The Missouri Community Service Commission (MCSC) receives funding from CNCS to administer the AmeriCorps State and Education Awards programs in Missouri. These funds are made available to not-for-profit organizations, educational institutions, community-based organizations and faith-based organizations. MCSC staff is located within the Department of Economic Development's Business and Community Services division. MCSC is composed of 15-25 Governor-appointed commissioners and five full-time staff. AmeriCorps brings people of all ages from 17 to 100 together to work on projects such as tutoring; youth mentoring, public safety, housing rehabilitation, health care, environmental issues and disaster relief. It provides communities and neighborhoods with the human resources necessary to address their most pressing civic needs and gives individuals a way to serve their country by completing community service projects.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

RSMo 26.600; Federal - National and Community Service Act of 1993; HR 4854

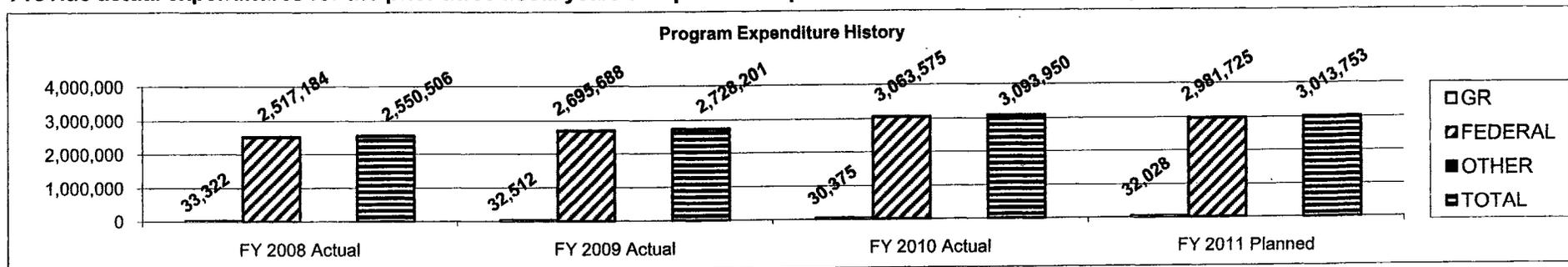
3. Are there federal matching requirements? If yes, please explain.

There is a \$1 for \$1 match requirement on the administrative portion of the funds. This match is accomplished by soft costs allocated by DED.

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



Note: FY2011 Planned Expenditures for GR reflects 3% Governor's Reserve.

6. What are the sources of the "Other" funds?

N/A

PROGRAM DESCRIPTION

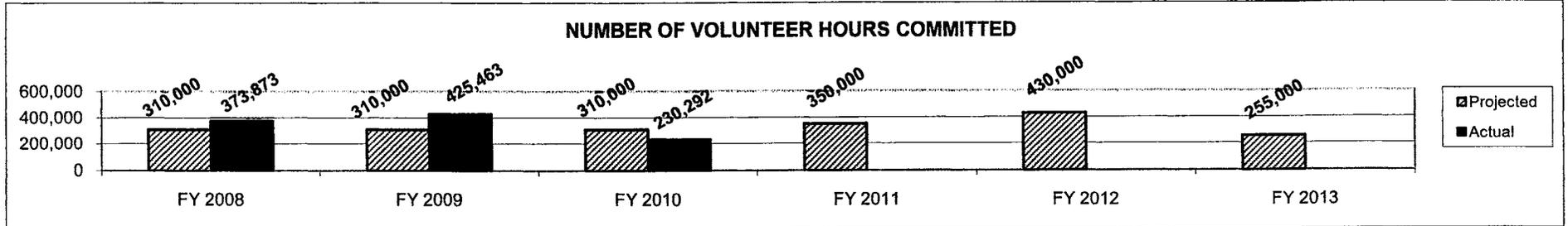
Department: Economic Development

Program Name: Business and Community Services

Program is found in the following core budget(s): Missouri Community Service Commission

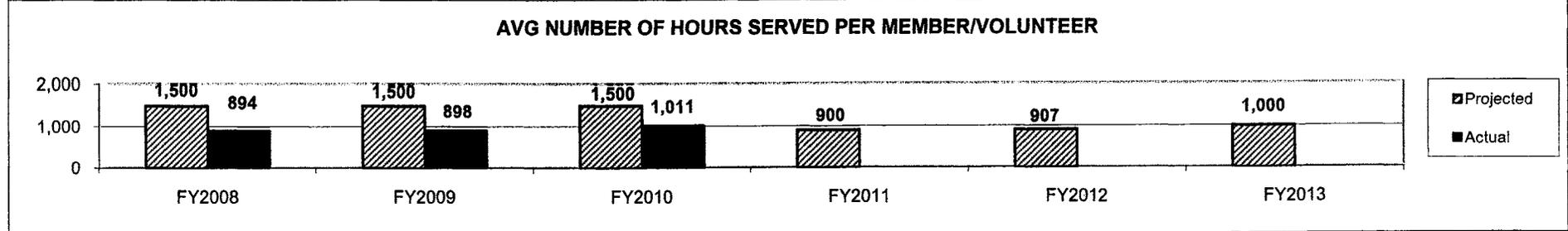
7a. Provide an effectiveness measure.

This measure represents the total number of volunteer hours committed by participating persons as a result of MCSC activities in Missouri communities.

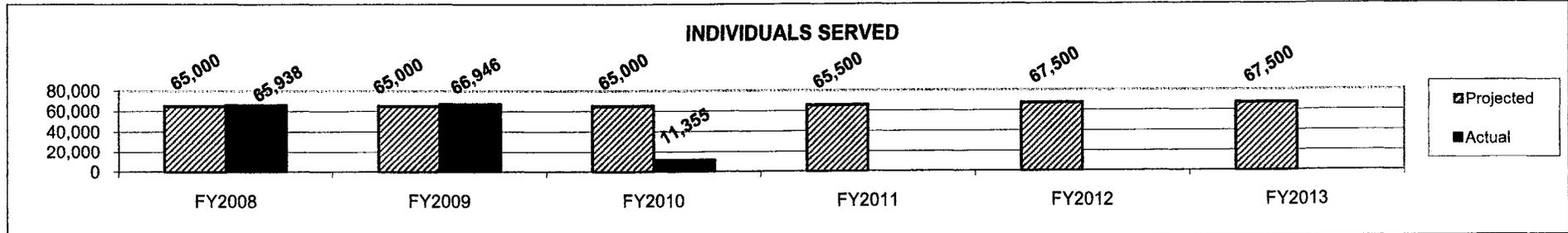


7b. Provide an efficiency measure.

Number represents average number of hours served by AmeriCorps Members.



7c. Provide the number of clients/individuals served, if applicable.



7d. Provide a customer satisfaction measure, if available.

N/A

DECISION ITEM SUMMARY

Budget Unit	FY 2010	FY 2010	FY 2011	FY 2011	FY 2012	FY 2012	FY 2012	FY 2012
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Summary	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
WORKFORCE AUTISM								
CORE								
PROGRAM-SPECIFIC								
GENERAL REVENUE	193,884	0.00	200,000	0.00	200,000	0.00	200,000	0.00
TOTAL - PD	193,884	0.00	200,000	0.00	200,000	0.00	200,000	0.00
TOTAL	193,884	0.00	200,000	0.00	200,000	0.00	200,000	0.00
GRAND TOTAL	\$193,884	0.00	\$200,000	0.00	\$200,000	0.00	\$200,000	0.00

CORE DECISION ITEM

Department: Economic Development	Budget Unit 42385C
Division: Workforce Development	
Core - Workforce Autism	

1. CORE FINANCIAL SUMMARY

	FY 2012 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	200,000	0	0	200,000
TRF	0	0	0	0
Total	200,000	0	0	200,000
FTE	0.00	0.00	0.00	0.00

	FY 2012 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	200,000	0	0	200,000
TRF	0	0	0	0
Total	200,000	0	0	200,000
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

Other Funds:

2. CORE DESCRIPTION

The Workforce Autistic Assessment Model project provides research and implementation funding for creation of an innovative model for persons with autism and related Asperger's Syndrome. This project is via a contract with a Southeast Missouri not-for-profit organization and Southeast Missouri State University that will concentrate on workforce transition skills and processes related to the maximization of "giftedness" within the autistic population.

3. PROGRAM LISTING (list programs included in this core funding)

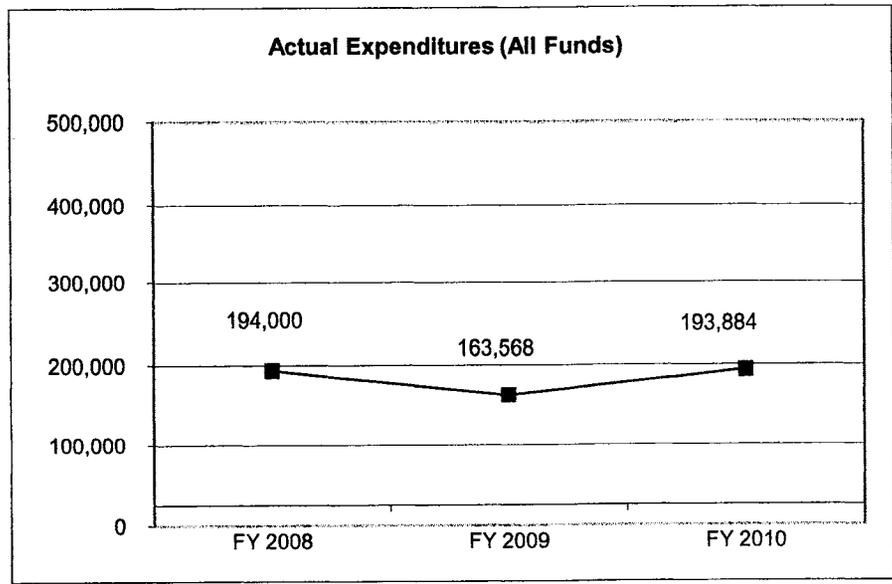
Workforce Autism Project

CORE DECISION ITEM

Department: Economic Development	Budget Unit 42385C
Division: Workforce Development	
Core - Workforce Autism	

4. FINANCIAL HISTORY

	FY 2008 Actual	FY 2009 Actual	FY 2010 Actual	FY 2011 Current Yr.
Appropriation (All Funds)	200,000	200,000	200,000	200,000
Less Reverted (All Funds)	(6,000)	(36,432)	(6,000)	N/A
Budget Authority (All Funds)	194,000	163,568	194,000	N/A
Actual Expenditures (All Funds)	194,000	163,568	193,884	N/A
Unexpended (All Funds)	0	0	116	N/A
Unexpended, by Fund:				
General Revenue	0	0	116	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

NOTES:

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
WORKFORCE AUTISM**

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	PD	0.00	200,000	0	0	200,000	
	Total	0.00	200,000	0	0	200,000	
DEPARTMENT CORE REQUEST							
	PD	0.00	200,000	0	0	200,000	
	Total	0.00	200,000	0	0	200,000	
GOVERNOR'S RECOMMENDED CORE							
	PD	0.00	200,000	0	0	200,000	
	Total	0.00	200,000	0	0	200,000	

DECISION ITEM DETAIL

Budget Unit	FY 2010	FY 2010	FY 2011	FY 2011	FY 2012	FY 2012	FY 2012	FY 2012
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
WORKFORCE AUTISM								
CORE								
PROGRAM DISTRIBUTIONS	193,884	0.00	200,000	0.00	200,000	0.00	200,000	0.00
TOTAL - PD	193,884	0.00	200,000	0.00	200,000	0.00	200,000	0.00
GRAND TOTAL	\$193,884	0.00	\$200,000	0.00	\$200,000	0.00	\$200,000	0.00
GENERAL REVENUE	\$193,884	0.00	\$200,000	0.00	\$200,000	0.00	\$200,000	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Workforce Autism Project

Program is found in the following core budget(s): Workforce Autism

1. What does this program do?

This program provides research funding, program support, administrative support and training funds for creation of an innovative model for persons with autism concentrating on work force transition skills related to the maximization of "giftedness" within the autistic population.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

HB 7.135

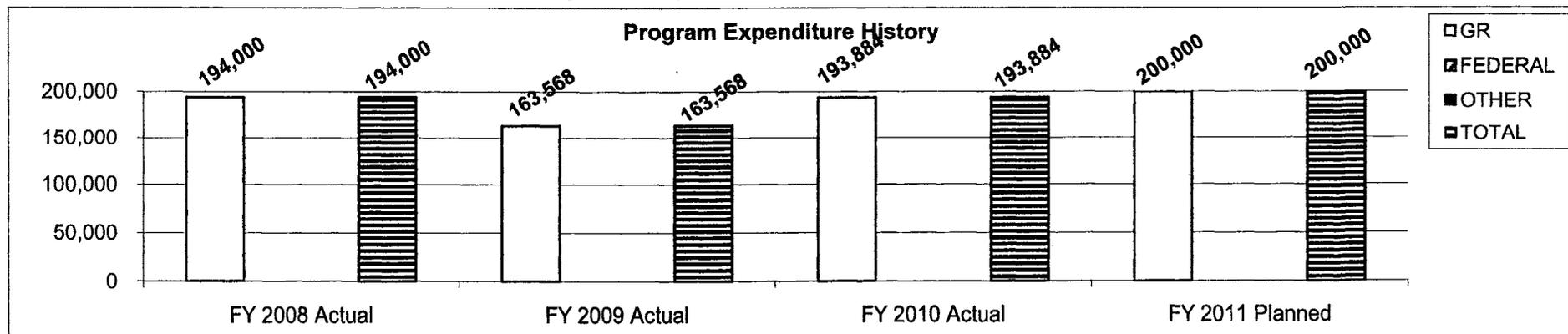
3. Are there federal matching requirements? If yes, please explain.

None

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



6. What are the sources of the "Other " funds?

N/A

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Workforce Autism Project

Program is found in the following core budget(s): Workforce Autism

7a. Provide an effectiveness measure.

Research will determine if there are characteristics among participants distinguishing between "High Functioning Autism" (HFA) and Asperger's Syndrome (AS), and whether the distinction would result in different vocational outcomes; and recommend testing tools to differentiate between HFA and AS.

Research will lead to the development of assessment tools to identify individuals with savant skills and talents, and assess whether their levels of social, communication, and daily-living skills are adequate (or could be raised to an adequate degree) to allow for independent living and employment.

7b. Provide an efficiency measure.

The research and development of a model to evaluate "High Functioning Autism" or Asperger's Syndrome-individuals for giftedness, savant skills and talents will identify individuals who can progress to the state of living and working independently with 80% accuracy.

7c. Provide the number of clients/individuals served, if applicable.

Approximately 55 individuals will be trained (including customers, support staff, and employer representatives). This count is since the inception of the program, FY05.

7d. Provide a customer satisfaction measure, if available.

80% of the participants will be satisfied with the employment they receive.

80% of participating employers will be satisfied with the program participants they employ.

DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2010	FY 2010	FY 2011	FY 2011	FY 2012	FY 2012	FY 2012	FY 2012	FY 2012
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR
WORKFORCE DEVELOPMENT									
CORE									
PERSONAL SERVICES									
DIV JOB DEVELOPMENT & TRAINING	12,956,716	381.16	21,397,398	531.72	21,397,398	531.72	21,397,398	531.72	21,397,398
MISSOURI JOB DEVELOPMENT FUND	315,946	7.11	371,707	8.00	371,707	8.00	371,707	8.00	371,707
TOTAL - PS	13,272,662	388.27	21,769,105	539.72	21,769,105	539.72	21,769,105	539.72	21,769,105
EXPENSE & EQUIPMENT									
DIV JOB DEVELOPMENT & TRAINING	2,379,938	0.00	2,936,298	0.00	2,918,746	0.00	2,918,746	0.00	2,918,746
MISSOURI JOB DEVELOPMENT FUND	22,350	0.00	81,389	0.00	81,389	0.00	81,389	0.00	81,389
TOTAL - EE	2,402,288	0.00	3,017,687	0.00	3,000,135	0.00	3,000,135	0.00	3,000,135
PROGRAM-SPECIFIC									
DIV JOB DEVELOPMENT & TRAINING	0	0.00	95,226	0.00	95,226	0.00	95,226	0.00	95,226
HERO AT HOME	450	0.00	315,000	0.00	315,000	0.00	315,000	0.00	315,000
TOTAL - PD	450	0.00	410,226	0.00	410,226	0.00	410,226	0.00	410,226
TOTAL	15,675,400	388.27	25,197,018	539.72	25,179,466	539.72	25,179,466	539.72	25,179,466
GRAND TOTAL	\$15,675,400	388.27	\$25,197,018	539.72	\$25,179,466	539.72	\$25,179,466	539.72	\$25,179,466

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lm_disummary

CORE DECISION ITEM

Department: Economic Development	Budget Unit 42380C
Division: Workforce Development	
Core: Workforce Administration	

1. CORE FINANCIAL SUMMARY

	FY 2012 Budget Request					FY 2012 Governor's Recommendation					
	GR	Federal	Other	Total		GR	Fed	Other	Total		
PS	0	21,397,398	371,707	21,769,105	E	PS	0	21,397,398	371,707	21,769,105	E
EE	0	2,936,298	81,389	3,017,687	E	EE	0	2,918,746	81,389	3,000,135	E
PSD	0	95,226	315,000	410,226		PSD	0	95,226	315,000	410,226	
TRF	0	0	0	0		TRF	0	0	0	0	
Total	0	24,428,922	768,096	25,197,018	E	Total	0	24,411,370	768,096	25,179,466	E
FTE	0.00	531.72	8.00	539.72		FTE	0.00	531.72	8.00	539.72	

Est. Fringe	0	11,907,652	206,855	12,114,507
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				

Est. Fringe	0	11,907,652	206,855	12,114,507
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				

Other Funds: Child Support Enforcement Funds - Fund 0169
 MO Job Development Fund - Fund 0600
 Hero at Home Fund - Fund 0995
 Note: An "E" is requested on all Federal PS/EE funds.

Other Funds: Child Support Enforcement Funds - Fund 0169
 MO Job Development Fund - Fund 0600
 Hero at Home Fund - Fund 0995
 Note: An "E" is requested on all Federal PS/EE funds.

2. CORE DESCRIPTION

The Division of Workforce Development administers programs covered by federal funding received under the Workforce Investment Act and the Wagner-Peyser Act as well as state funding to administer industry training programs. Some of these include, but are not limited to, employment services, dislocated worker employment and training, youth activities, veterans services, and the training and employment services related to Career Assistance Program (formerly Temporary Assistance for Needy Families-TANF), Missouri Employment and Training Program and the Missouri Customized Training Program. This core for administration covers the personal service and expense and equipment costs to operate the programs in the Division.

3. PROGRAM LISTING (list programs included in this core funding)

- Workforce Administration
- Self-Sufficiency Programs
- Workforce Programs

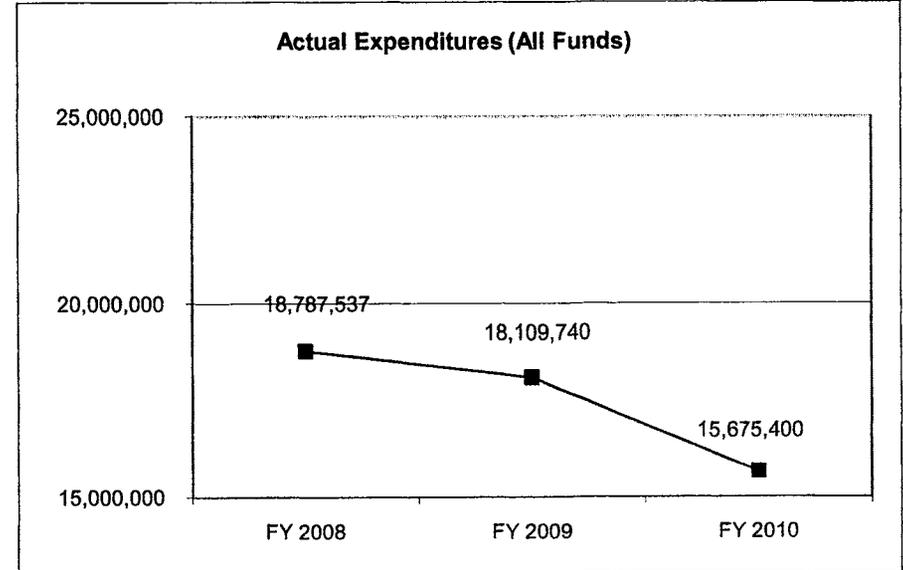
CORE DECISION ITEM

Department: Economic Development
Division: Workforce Development
Core: Workforce Administration

Budget Unit 42380C

4. FINANCIAL HISTORY

	FY 2008 Actual	FY 2009 Actual	FY 2010 Actual	FY 2011 Current Yr.
Appropriation (All Funds)	24,387,506	25,458,776	25,203,931	25,197,018
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	24,387,506	25,458,776	25,203,931	N/A
Actual Expenditures (All Funds)	18,787,537	18,109,740	15,675,400	N/A
Unexpended (All Funds)	5,599,969	7,349,036	9,528,531	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	5,268,779	6,942,119	9,099,181	N/A
Other	331,190	406,917	429,350	N/A
	(1)	(2)		



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

NOTES:

- (1) Lapse due to vacancies and reductions in PS expend due to retirements.
- (2) Lapse due to vacancies and reductions in PS expend due to retirements.

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
WORKFORCE DEVELOPMENT**

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	PS	539.72	0	21,397,398	371,707	21,769,105	
	EE	0.00	0	2,936,298	81,389	3,017,687	
	PD	0.00	0	95,226	315,000	410,226	
	Total	539.72	0	24,428,922	768,096	25,197,018	
DEPARTMENT CORE ADJUSTMENTS							
Transfer Out	1571 2190 EE	0.00	0	(17,552)	0	(17,552)	Transfer out to leasing
	NET DEPARTMENT CHANGES	0.00	0	(17,552)	0	(17,552)	
DEPARTMENT CORE REQUEST							
	PS	539.72	0	21,397,398	371,707	21,769,105	
	EE	0.00	0	2,918,746	81,389	3,000,135	
	PD	0.00	0	95,226	315,000	410,226	
	Total	539.72	0	24,411,370	768,096	25,179,466	
GOVERNOR'S RECOMMENDED CORE							
	PS	539.72	0	21,397,398	371,707	21,769,105	
	EE	0.00	0	2,918,746	81,389	3,000,135	
	PD	0.00	0	95,226	315,000	410,226	
	Total	539.72	0	24,411,370	768,096	25,179,466	

DECISION ITEM DETAIL

Budget Unit	FY 2010	FY 2010	FY 2011	FY 2011	FY 2012	FY 2012	FY 2012	FY 2012
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
WORKFORCE DEVELOPMENT								
CORE								
ADMIN OFFICE SUPPORT ASSISTANT	230,001	7.73	269,206	8.00	269,206	8.00	269,206	8.00
OFFICE SUPPORT ASST (KEYBRD)	24,168	1.00	25,000	1.00	25,000	1.00	25,000	1.00
SR OFC SUPPORT ASST (KEYBRD)	129,147	5.02	380,320	9.50	322,030	9.50	322,030	9.50
ACCOUNT CLERK II	0	0.00	10,212	0.00	0	0.00	0	0.00
SENIOR AUDITOR	40,212	1.00	40,212	1.00	40,212	1.00	40,212	1.00
ACCOUNTANT I	57,874	1.97	60,000	2.00	60,000	2.00	60,000	2.00
ACCOUNTANT II	58,290	1.50	0	0.00	68,502	2.00	68,502	2.00
ACCOUNTANT III	40,212	1.00	40,212	1.00	40,212	1.00	40,212	1.00
ACCOUNTING SPECIALIST I	34,644	1.00	35,000	1.00	35,000	1.00	35,000	1.00
RESEARCH ANAL II	35,952	1.00	35,952	1.00	35,952	1.00	35,952	1.00
RESEARCH ANAL III	45,984	1.00	45,984	1.00	45,984	1.00	45,984	1.00
RESEARCH ANAL IV	46,248	1.00	46,248	1.00	46,248	1.00	46,248	1.00
PUBLIC INFORMATION SPEC II	33,420	1.00	31,580	1.00	36,580	1.00	36,580	1.00
PUBLIC INFORMATION COOR	37,296	1.00	37,200	1.00	38,200	1.00	38,200	1.00
TRAINING TECH I	4,330	0.13	36,000	2.00	36,000	2.00	36,000	2.00
TRAINING TECH II	72,556	1.87	0	0.00	0	0.00	0	0.00
EXECUTIVE I	33,420	1.00	33,949	1.00	33,949	1.00	33,949	1.00
PLANNER III	187,596	4.00	187,596	4.00	187,596	4.00	187,596	4.00
WORKFORCE DEVELOPMENT SPEC I	7,290,941	243.17	11,428,117	329.72	11,350,117	326.72	11,350,117	326.72
WORKFORCE DEVELOPMENT SPEC II	286,372	8.57	500,469	9.00	500,469	9.00	500,469	9.00
WORKFORCE DEVELOPMENT SPEC III	1,313,027	34.73	1,794,502	39.00	1,794,502	39.00	1,794,502	39.00
WORKFORCE DEVELOPMENT SPEC IV	1,501,266	34.85	2,261,898	43.50	2,261,898	43.50	2,261,898	43.50
WORKFORCE DEVELOPMENT SUPV I	132,113	3.75	593,996	17.00	593,996	17.00	593,996	17.00
WORKFORCE DEVELOPMENT SUPV II	230,243	6.29	968,857	23.00	968,857	23.00	968,857	23.00
WORKFORCE DEVELOPMENT SUPV III	38,553	0.92	343,695	6.00	343,695	6.00	343,695	6.00
FISCAL & ADMINISTRATIVE MGR B1	50,076	1.00	44,236	1.00	51,236	1.00	51,236	1.00
FISCAL & ADMINISTRATIVE MGR B2	33,378	0.54	0	0.00	65,000	1.00	65,000	1.00
RESEARCH MANAGER B2	53,291	1.00	61,619	1.00	61,619	1.00	61,619	1.00
COMMUNITY & ECONOMIC DEV MGRB1	99,699	2.00	867,548	11.00	867,548	11.00	867,548	11.00
COMMUNITY & ECONOMIC DEV MGRB2	595,891	11.00	732,745	12.00	732,745	12.00	732,745	12.00
DIVISION DIRECTOR	94,146	1.00	95,582	1.00	95,582	1.00	95,582	1.00
DESIGNATED PRINCIPAL ASST DIV	97,831	2.03	199,832	4.00	199,832	4.00	199,832	4.00

DECISION ITEM DETAIL

Budget Unit	FY 2010	FY 2010	FY 2011	FY 2011	FY 2012	FY 2012	FY 2012	FY 2012
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
WORKFORCE DEVELOPMENT								
CORE								
STUDENT WORKER	4,604	0.24	0	0.00	0	0.00	0	0.00
MISCELLANEOUS TECHNICAL	0	0.00	26,523	1.00	26,523	1.00	26,523	1.00
MISCELLANEOUS PROFESSIONAL	26,594	0.50	0	0.00	0	0.00	0	0.00
SPECIAL ASST PROFESSIONAL	241,287	3.46	450,505	5.00	450,505	5.00	450,505	5.00
PRINCIPAL ASST BOARD/COMMISSON	72,000	1.00	82,759	1.00	82,759	1.00	82,759	1.00
OTHER	0	0.00	1,551	0.00	1,551	0.00	1,551	0.00
TOTAL - PS	13,272,662	388.27	21,769,105	539.72	21,769,105	539.72	21,769,105	539.72
TRAVEL, IN-STATE	430,968	0.00	722,270	0.00	647,270	0.00	647,270	0.00
TRAVEL, OUT-OF-STATE	78,095	0.00	102,873	0.00	102,873	0.00	102,873	0.00
FUEL & UTILITIES	11,021	0.00	14,865	0.00	14,865	0.00	14,865	0.00
SUPPLIES	464,343	0.00	442,428	0.00	467,428	0.00	467,428	0.00
PROFESSIONAL DEVELOPMENT	112,925	0.00	281,772	0.00	251,772	0.00	251,772	0.00
COMMUNICATION SERV & SUPP	517,814	0.00	478,400	0.00	528,400	0.00	528,400	0.00
PROFESSIONAL SERVICES	397,331	0.00	390,151	0.00	397,599	0.00	397,599	0.00
HOUSEKEEPING & JANITORIAL SERV	6,987	0.00	8,280	0.00	8,280	0.00	8,280	0.00
M&R SERVICES	127,221	0.00	226,794	0.00	201,794	0.00	201,794	0.00
MOTORIZED EQUIPMENT	23,125	0.00	1,000	0.00	26,000	0.00	26,000	0.00
OFFICE EQUIPMENT	82,145	0.00	34,795	0.00	84,795	0.00	84,795	0.00
OTHER EQUIPMENT	0	0.00	74,715	0.00	44,715	0.00	44,715	0.00
PROPERTY & IMPROVEMENTS	0	0.00	40,123	0.00	25,123	0.00	25,123	0.00
BUILDING LEASE PAYMENTS	102,359	0.00	136,971	0.00	136,971	0.00	136,971	0.00
EQUIPMENT RENTALS & LEASES	20,289	0.00	21,287	0.00	21,287	0.00	21,287	0.00
MISCELLANEOUS EXPENSES	27,665	0.00	28,513	0.00	28,513	0.00	28,513	0.00
REBILLABLE EXPENSES	0	0.00	12,450	0.00	12,450	0.00	12,450	0.00
TOTAL - EE	2,402,288	0.00	3,017,687	0.00	3,000,135	0.00	3,000,135	0.00
PROGRAM DISTRIBUTIONS	450	0.00	407,666	0.00	407,666	0.00	407,666	0.00

DECISION ITEM DETAIL

Budget Unit	FY 2010	FY 2010	FY 2011	FY 2011	FY 2012	FY 2012	FY 2012	FY 2012
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
WORKFORCE DEVELOPMENT								
CORE								
REFUNDS	0	0.00	2,560	0.00	2,560	0.00	2,560	0.00
TOTAL - PD	450	0.00	410,226	0.00	410,226	0.00	410,226	0.00
GRAND TOTAL	\$15,675,400	388.27	\$25,197,018	539.72	\$25,179,466	539.72	\$25,179,466	539.72
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$15,336,654	381.16	\$24,428,922	531.72	\$24,411,370	531.72	\$24,411,370	531.72
OTHER FUNDS	\$338,746	7.11	\$768,096	8.00	\$768,096	8.00	\$768,096	8.00

PROGRAM DESCRIPTION

Department of Economic Development

Program Name: Workforce Administration

Program is found in the following core budget(s): Workforce Administration

1. What does this program do?

Workforce Administration provides the support for the operation of Workforce Programs. The Workforce Programs include Adult Employment and Training Activities, Dislocated Worker Employment and Training Activities, Youth Activities, Veterans Employment, Work Opportunity Tax Credit (WOTC), Missouri Career Source, and Trade Adjustment Assistance and Missouri Employment and Training Programs (METP). Also included are the staff administering the State Industry Training Programs. The Workforce Administration core covers the personal service and expense and equipment costs for the staffing necessary to operate financial services, office support staffing, training, director and staff, and public information staffing.

2. What is the authorization for this program, i.e., federal or state statute, etc.?

Federal Statutes - Public Law 105-220

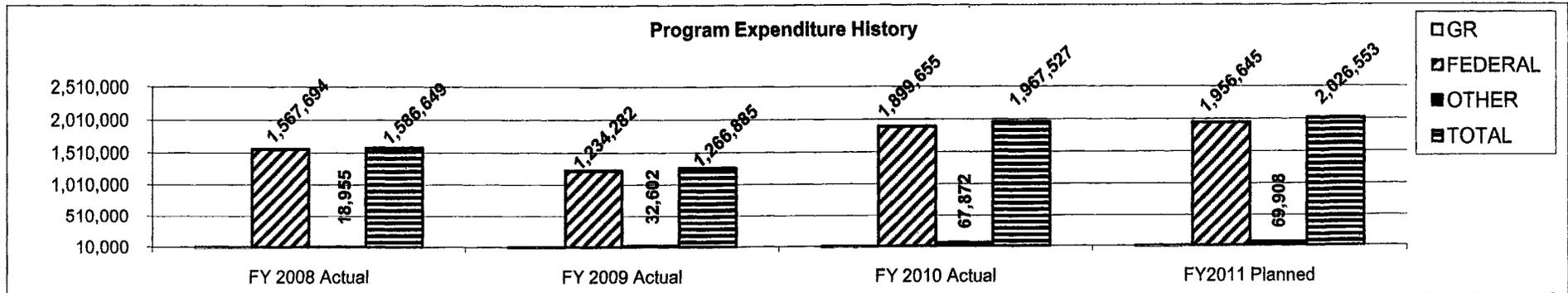
3. Are there federal matching requirements? If yes, please explain.

None

4. Is this a federally mandated program? If yes, please explain.

Workforce programs are federally mandated through the Workforce Investment Act of 1998. They are designed to aid States and local communities in developing a revitalized workforce investment system that provides workers with the information, advice, job search assistance, and training to get and keep good jobs, and to provide employers with skilled workers. This program provides the support functions to operate those programs.

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



6. What are the sources of the "Other " funds?

Two admin positions paid for out of the Missouri Job Development Fund.

PROGRAM DESCRIPTION

Department of Economic Development

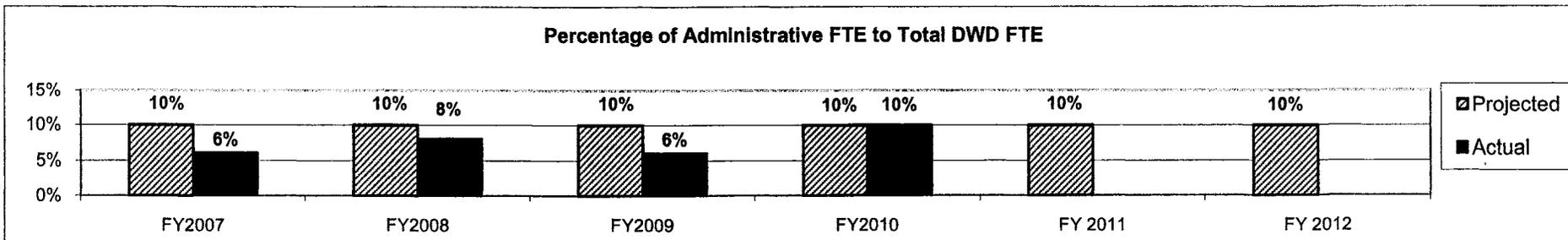
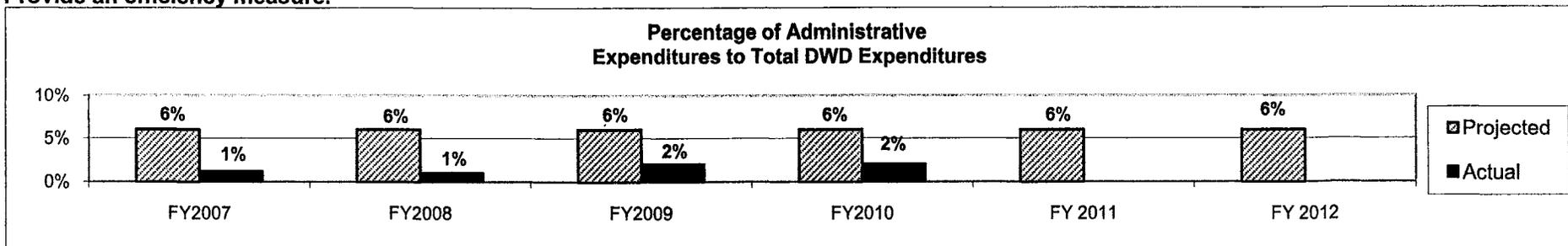
Program Name: Workforce Administration

Program is found in the following core budget(s): Workforce Administration

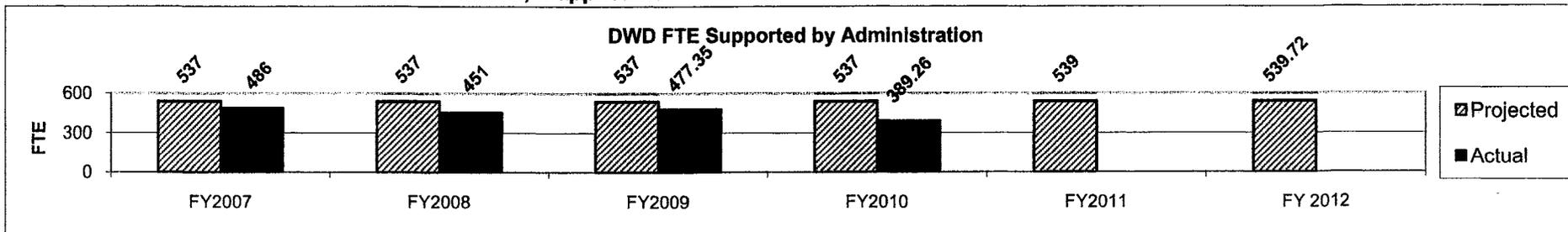
7a. Provide an effectiveness measure.

N/A

7b. Provide an efficiency measure.



7c. Provide the number of clients/individuals served, if applicable.



7d. Provide a customer satisfaction measure, if available.

N/A

PROGRAM DESCRIPTION

Department of Economic Development

Program Name: METP/CAP

Program is found in the following core budget(s): Workforce Programs, Workforce Administration

1. What does this program do?

Participants in the Career Assistance Program (CAP) and Missouri Employment and Training Program (METP) are provided services designed to move individuals to employment with earned income sufficient to support themselves and their families. The Workforce Administration core covers the personal service and expense and equipment costs for the staffing necessary to operate financial services, office support staffing, training, director and staff, and public information staffing.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

The program is operated through the Division of Workforce Development as part of Executive Order 03-04.

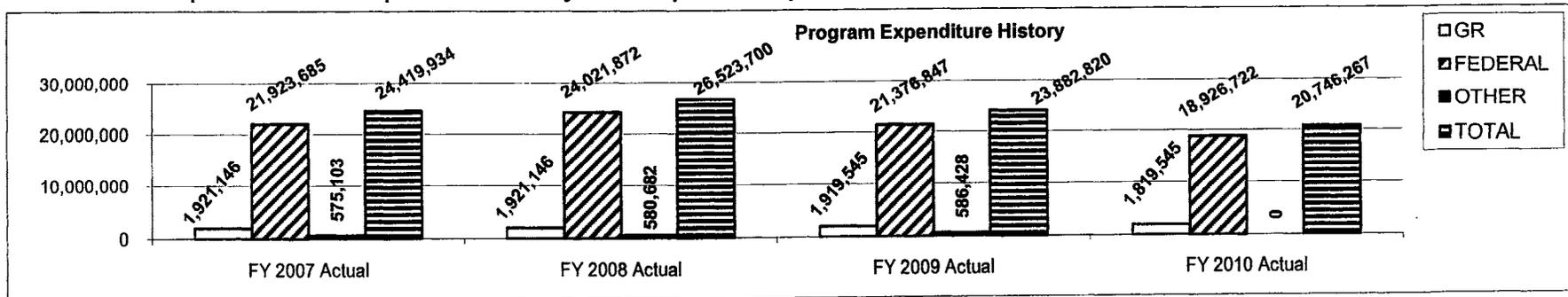
3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

METP is federally mandated by the Food and Nutrition Act of 2008.

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



6. What are the sources of the "Other" funds?

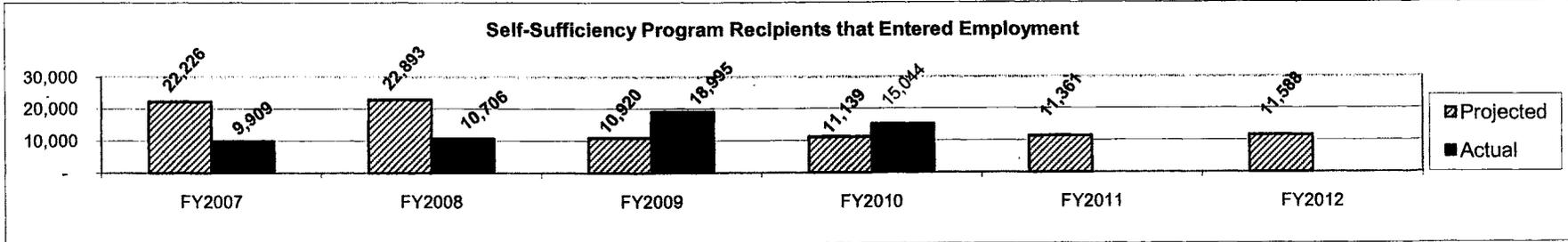
PROGRAM DESCRIPTION

Department of Economic Development

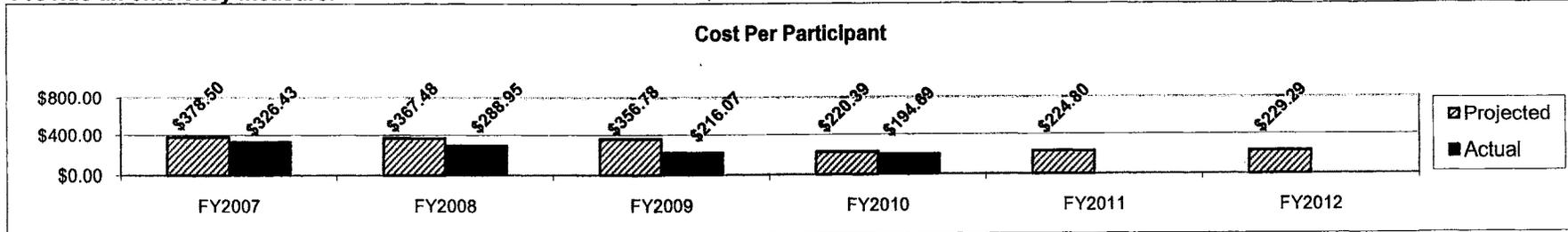
Program Name: METP/CAP

Program is found in the following core budget(s): Workforce Programs, Workforce Administration

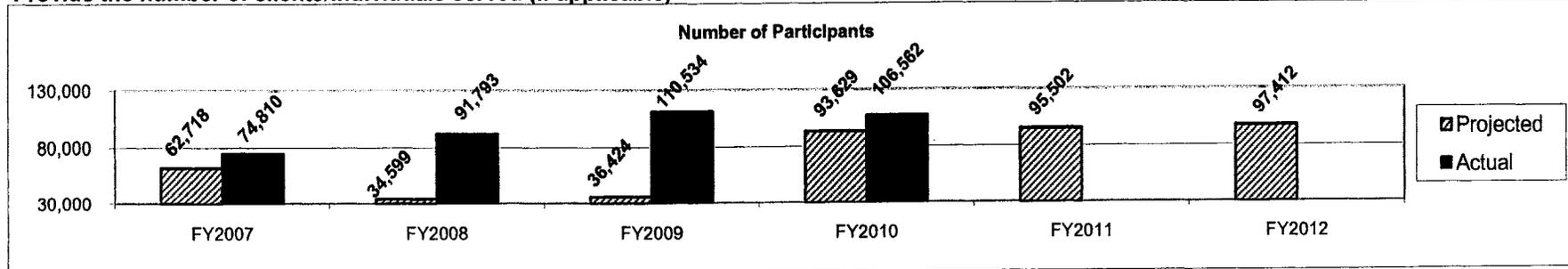
7a. Provide an effectiveness measure.



7b. Provide an efficiency measure.



7c. Provide the number of clients/individuals served (if applicable)



Note: The projection for the Number of Participants for FY09 and beyond included CAP and METP participants. PFS participants are omitted due to the end of the program

7d. Provide a customer satisfaction measure, if available.

N/A

CORE DECISION ITEM

Department: Economic Development	Budget Unit 42440C
Division: Workforce Development	
Core: Special Employment Security	

1. CORE FINANCIAL SUMMARY

	FY 2011 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00

	FY 2011 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Special Employment Security Funds (0949)

Other Funds: Special Employment Security Funds (0949)

2. CORE DESCRIPTION

This funding was moved to the Office of Administration's budget in FY10 so it is no longer shown in the Department of Economic Development's core budget.

3. PROGRAM LISTING (list programs included in this core funding)

Special Employment Security

CORE DECISION ITEM

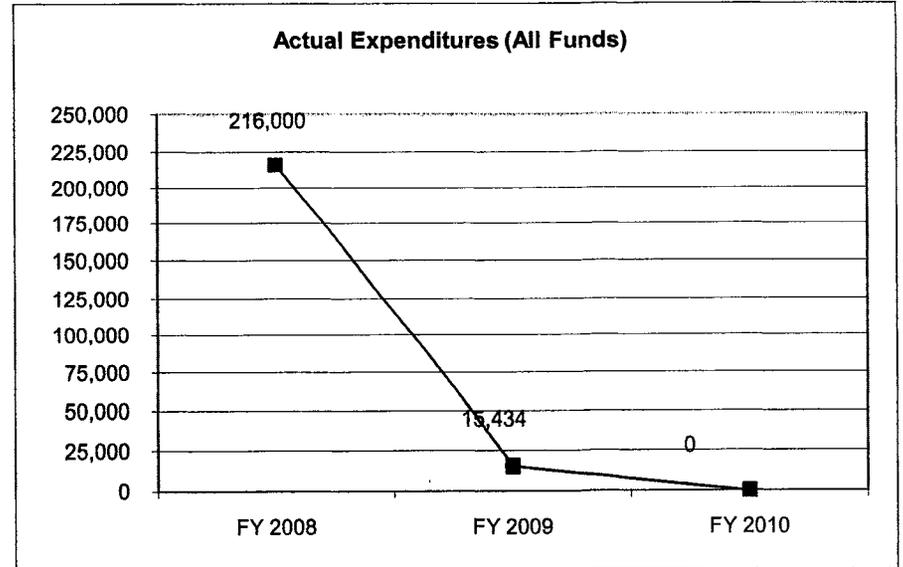
Department: Economic Development
Division: Workforce Development
Core: Special Employment Security

Budget Unit 42440C

4. FINANCIAL HISTORY

	FY 2008 Actual	FY 2009 Actual	FY 2010 Actual	FY 2011 Current Yr.
Appropriation (All Funds)	216,000	216,000	0	0
Less Reverted (All Funds)	0	(200,566)	0	N/A
Budget Authority (All Funds)	216,000	15,434	0	N/A
Actual Expenditures (All Funds)	216,000	15,434	0	N/A
Unexpended (All Funds)	0	0	0	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A

(1)



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

NOTES: (1) The actual expenditures in FY07 were \$109,250.50 and \$106,749.50, which is exactly \$216,000.

PROGRAM DESCRIPTION

Department: Economic Development
Program Name: Special Employment Security
Program is found in the following core budget(s): Special Employment Security

1. What does this program do?

This funding was moved to the Office of Administration's budget in FY10 so it is no longer shown in the Department of Economic Development's core budget.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 288.310, RSMo.

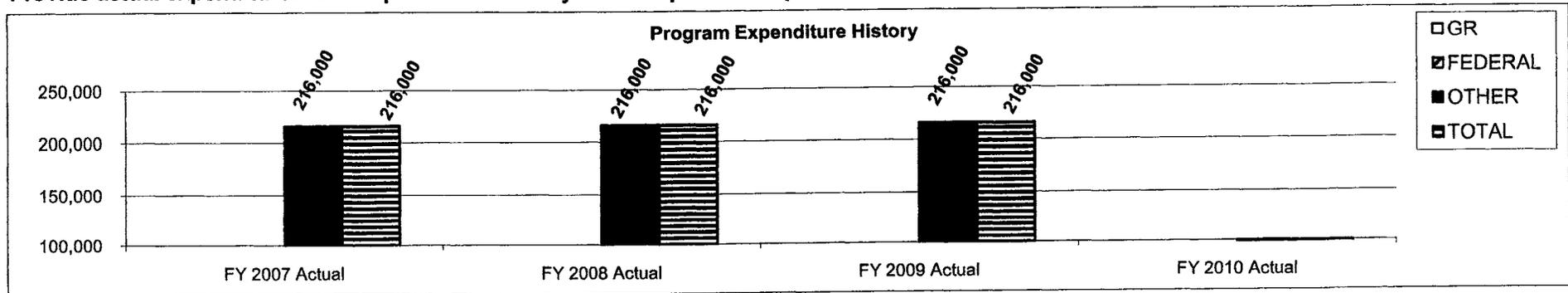
3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



6. What are the sources of the "Other " funds?

Special Employment Security Fund (0949)

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Special Employment Security

Program is found in the following core budget(s): Special Employment Security

7a. Provide an effectiveness measure.

The funding for this program supports the buildings that contain the workforce and self sufficiency programs staff. This funding has been reallocated to the Office of Administration's budget.

7b. Provide an efficiency measure.

The funding for this program supports the buildings that contain the workforce and self sufficiency programs staff. This funding has been reallocated to the Office of Administration's budget.

7c. Provide the number of clients/individuals served, if applicable.

The funding for this program supports the buildings that contain the workforce and self sufficiency programs staff. This funding has been reallocated to the Office of Administration's budget.

7d. Provide a customer satisfaction measure, if available.

N/A

DECISION ITEM SUMMARY

Budget Unit	FY 2010	FY 2010	FY 2011	FY 2011	FY 2012	FY 2012	FY 2012	FY 2012
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Summary	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
Fund								
HERO AT HOME TRANSFER								
CORE								
FUND TRANSFERS								
DED-FED & OTHER	450	0.00	315,000	0.00	315,000	0.00	315,000	0.00
TOTAL - TRF	450	0.00	315,000	0.00	315,000	0.00	315,000	0.00
TOTAL	450	0.00	315,000	0.00	315,000	0.00	315,000	0.00
GRAND TOTAL	\$450	0.00	\$315,000	0.00	\$315,000	0.00	\$315,000	0.00

CORE DECISION ITEM

Department: Economic Development	Budget Unit 42381C
Division : Workforce Development	
Core: Hero at Home Transfer	

1. CORE FINANCIAL SUMMARY

	FY 2012 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	315,000	0	315,000
Total	0	315,000	0	315,000

FTE 0.00 0.00 0.00 0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

	FY 2012 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	315,000	0	315,000
Total	0	315,000	0	315,000

FTE 0.00 0.00 0.00 0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

2. CORE DESCRIPTION

The "Hero At Home" Program (formerly known as Guard at Home) provides assistance to the spouse of an active duty national guard or reserve component service member reservist to address immediate needs and employment in an attempt to keep the family from falling into poverty while the primary income earner is on active duty. The program also assists returning National Guard troops with finding work in situations where an individual needs to rebuild business clientele or where an individual's job has been eliminated while such individual was deployed.

3. PROGRAM LISTING (list programs included in this core funding)

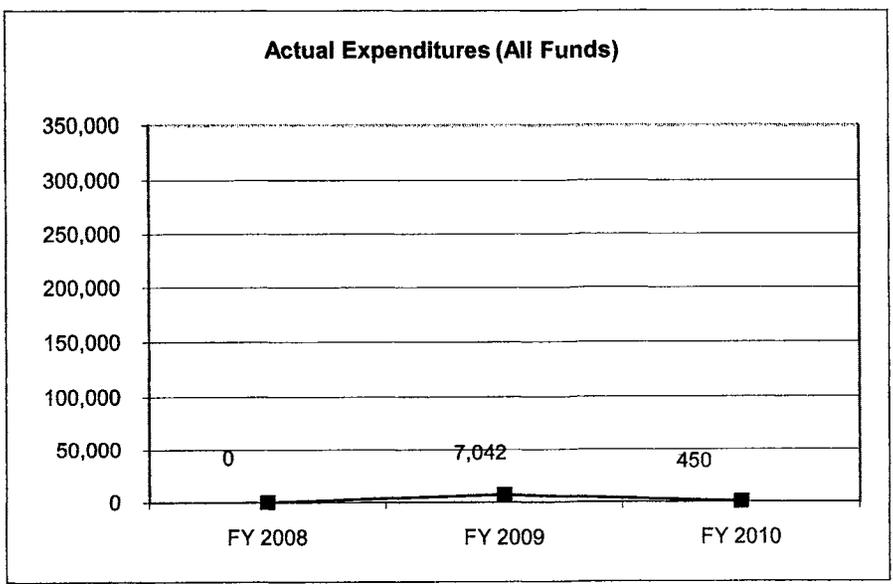
Hero at Home Program

CORE DECISION ITEM

Department: Economic Development	Budget Unit 42381C
Division : Workforce Development	
Core: Hero at Home Transfer	

4. FINANCIAL HISTORY

	FY 2008 Actual	FY 2009 Actual	FY 2010 Actual	FY 2011 Current Yr.
Appropriation (All Funds)	350,000	350,000	315,000	315,000
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	350,000	350,000	315,000	N/A
Actual Expenditures (All Funds)	0	7,042	450	N/A
Unexpended (All Funds)	350,000	342,958	314,550	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	350,000	342,958	314,550	N/A
Other	0	0	0	N/A
	(1)	(2)		



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

- NOTES:**
- (1) This is a transfer appropriation from Federal funds. Expenditures for the program can be found in the DWD Workforce Administration core under "Other".
 - (2) This is a transfer appropriation from Federal funds. Expenditures for the program can be found in the DWD Workforce Administration core under "Other".

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
HERO AT HOME TRANSFER**

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	TRF	0.00	0	315,000	0	315,000	
	Total	0.00	0	315,000	0	315,000	
DEPARTMENT CORE REQUEST							
	TRF	0.00	0	315,000	0	315,000	
	Total	0.00	0	315,000	0	315,000	
GOVERNOR'S RECOMMENDED CORE							
	TRF	0.00	0	315,000	0	315,000	
	Total	0.00	0	315,000	0	315,000	

DECISION ITEM DETAIL

Budget Unit	FY 2010	FY 2010	FY 2011	FY 2011	FY 2012	FY 2012	FY 2012	FY 2012
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
HERO AT HOME TRANSFER								
CORE								
TRANSFERS OUT	450	0.00	315,000	0.00	315,000	0.00	315,000	0.00
TOTAL - TRF	450	0.00	315,000	0.00	315,000	0.00	315,000	0.00
GRAND TOTAL	\$450	0.00	\$315,000	0.00	\$315,000	0.00	\$315,000	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$450	0.00	\$315,000	0.00	\$315,000	0.00	\$315,000	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

PROGRAM DESCRIPTION

Department: Economic Development
Program Name: Hero at Home
Program is found in the following core budget(s): Hero at Home

1. What does this program do?

The Hero at Home program (formerly known as Guard at Home) provides workforce services to eligible spouses of National Guard and Reserve members called to active duty and connects them with additional local resources to assist with financial needs. The services are aimed at improving the immediate crisis and providing a path for economic stability while the primary income is not available due to the active military commitment. Services available may include job placement assistance, vocational evaluation and vocational counseling to help the individual choose a viable employment goal, vocational training to acquire or upgrade skills needed to be marketable in the workforce, paid internships and subsidized employment to train on the job. Additional resources may include financial assistance to families facing financial crisis from overdue bills due to reduced income after the deployment of a spouse, assistance with paying daycare costs to pursue training and/or employment, assistance with covering the costs of transportation. These services may also be available to assist the returning national guard or reserve member with finding work in situations where an individual needs to rebuild business clientele or where an individual's job has been eliminated while they were deployed, or where the individual otherwise cannot return to their previous employment.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

House Bill 1787, 2006 Regular Session. HB 1787 created Section 620.515, 1-5, RSMo. House Bill 1678 620.515

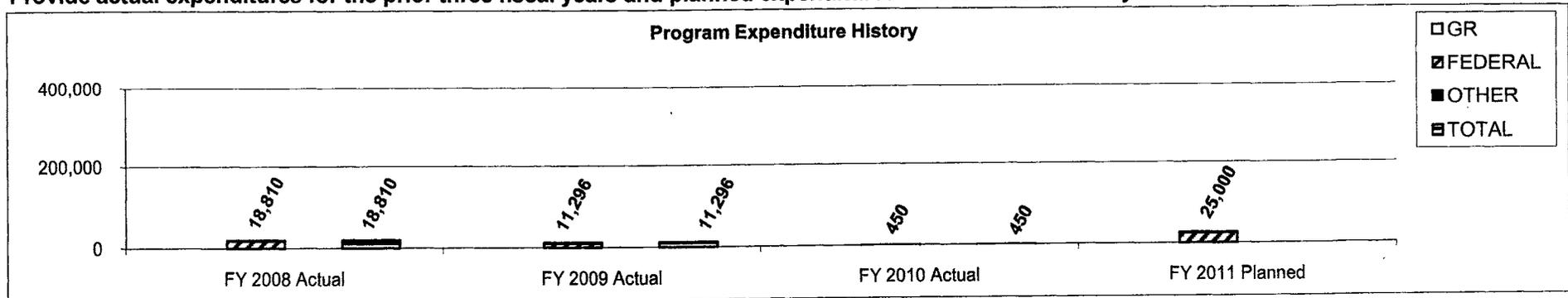
3. Are there federal matching requirements? If yes, please explain.

None

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



**Expenditures for this program can be found in the Workforce Administration core budget under "Other" funds. Actual expenditures do not match the CDI due to the transfer taking place the following fiscal year.

PROGRAM DESCRIPTION

Department: Economic Development
Program Name: Hero at Home
Program is found in the following core budget(s): Hero at Home

6. What are the sources of the "Other " funds?

Local match from non-federal funds to provide financial assistance.

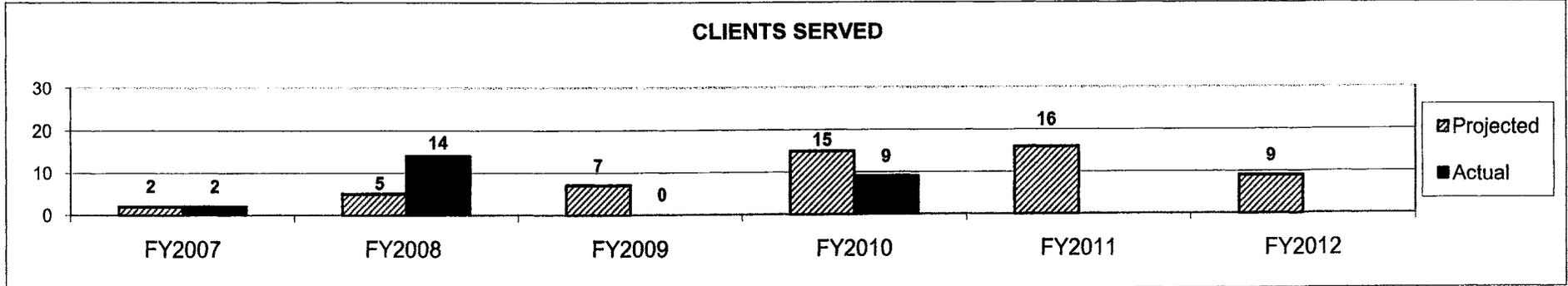
7a. Provide an effectiveness measure.

N/A

7b. Provide an efficiency measure.

The Workforce Development Division has made funding available to all Regions for FY 2009. During the initial year of funding, only seven regions were allocated funds, based on location of potential participants. The Division determined the allocation methodology was not the most effective distribution of funds based on the population accessing services by region.

7c. Provide the number of clients/individuals served, if applicable.



7d. Provide a customer satisfaction measure, if available.

* N/A - Customers of the Hero at Home program may be included in a pool of "randomly selected" Workforce Investment Act participants surveyed, but will not be surveyed separately.

DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2010	FY 2010	FY 2011	FY 2011	FY 2012	FY 2012	FY 2012	FY 2012	FY 2012
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	FTE
WORKFORCE PROGRAM									
CORE									
EXPENSE & EQUIPMENT									
GENERAL REVENUE	0	0.00	53,368	0.00	53,368	0.00	53,368	0.00	0.00
DIV JOB DEVELOPMENT & TRAINING	2,300,972	0.00	2,049,954	0.00	2,049,954	0.00	2,049,954	0.00	0.00
TOTAL - EE	2,300,972	0.00	2,103,322	0.00	2,103,322	0.00	2,103,322	0.00	0.00
PROGRAM-SPECIFIC									
GENERAL REVENUE	1,819,545	0.00	1,820,626	0.00	1,820,626	0.00	1,820,626	0.00	0.00
DIV JOB DEVELOPMENT & TRAINING	95,925,549	0.00	100,974,420	0.00	100,974,420	0.00	100,974,420	0.00	0.00
TOTAL - PD	97,745,094	0.00	102,795,046	0.00	102,795,046	0.00	102,795,046	0.00	0.00
TOTAL	100,046,066	0.00	104,898,368	0.00	104,898,368	0.00	104,898,368	0.00	0.00
GRAND TOTAL	\$100,046,066	0.00	\$104,898,368	0.00	\$104,898,368	0.00	\$104,898,368	0.00	0.00

CORE DECISION ITEM

Department: Economic Development	Budget Unit 42390C
Division: Workforce Development	
Core: Workforce Programs	

1. CORE FINANCIAL SUMMARY

	FY 2012 Budget Request					FY 2012 Governor's Recommendation			
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	0	0	0		0	0	0	0
EE	53,368	2,049,954	0	2,103,322		53,368	2,049,954	0	2,103,322
PSD	1,820,626	100,974,420	0	102,795,046	E	1,820,626	100,974,420	0	102,795,046
TRF	0	0	0	0		0	0	0	0
Total	1,873,994	103,024,374	0	104,898,368		1,873,994	103,024,374	0	104,898,368
FTE	0.00	0.00	0.00	0.00		0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: N/A
 Notes: An "E" is requested for \$7,000,000 (Federal - PSD)

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:
 Notes: An "E" is requested for \$7,000,000 (Federal - PSD)

2. CORE DESCRIPTION

The Workforce Investment Act provides the framework for a unique national workforce preparation and employment system designed to meet both the needs of the nations' businesses and the needs of the job seekers and those who want to further their careers. These are the funds that the State of Missouri is obligated to distribute to subcontractors and recipients according to the Federal and State statutes. Funds from the Wagner-Peyser Act of 1933 for public employment services are also administered by the division and are used to provide a no-fee employment service to individuals seeking employment and to employers seeking workers, as well as special projects that meet these purposes.

ARRA TANF Emergency Contingency funds were awarded to Missouri based on Missouri's increase in TANF allowable expenditures from 2007 to 2009 and 2010. These one-time funds must be spent on TANF allowable activities and will be expended for TANF work assistance activities in lieu of General Revenue during FY 2011.

3. PROGRAM LISTING (list programs included in this core funding)

Workforce Programs

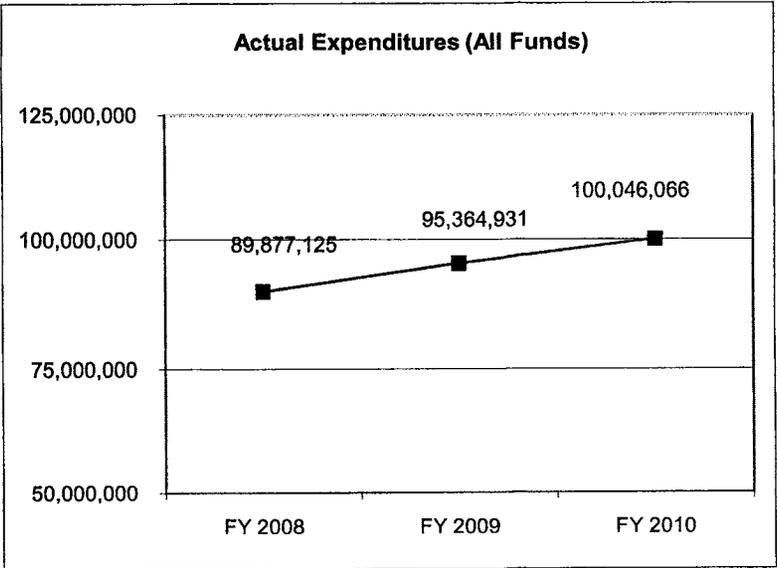
CORE DECISION ITEM

Department: Economic Development
Division: Workforce Development
Core: Workforce Programs

Budget Unit 42390C

4. FINANCIAL HISTORY

	FY 2008 Actual	FY 2009 Actual	FY 2010 Actual	FY 2011 Current Yr.
Appropriation (All Funds)	109,046,734	109,045,083	105,003,286	104,898,368
Less Reverted (All Funds)	(59,417)	(59,367)	(159,367)	(1,455,882)
Budget Authority (All Funds)	108,987,317	108,985,716	104,843,919	N/A
Actual Expenditures (All Funds)	89,877,125	95,364,931	100,046,066	N/A
Unexpended (All Funds)	19,110,192	13,620,785	4,797,853	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	19,110,192	13,620,785	4,797,853	N/A
Other	0	0	0	N/A
	(1)	(2)	(3)	



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

- NOTES:**
- (1) Approp amount is greater than expended to allow for National Emergency Grants (NEGS) that may be received from USDOL.
 - (2) Approp amount is greater than expended to allow for National Emergency Grants (NEGS) that may be received from USDOL.
 - (3) An "E" for \$7,000,000 federal - TAA funds.

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
WORKFORCE PROGRAM**

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	EE	0.00	53,368	2,049,954	0	2,103,322	
	PD	0.00	1,820,626	100,974,420	0	102,795,046	
	Total	0.00	1,873,994	103,024,374	0	104,898,368	
DEPARTMENT CORE REQUEST							
	EE	0.00	53,368	2,049,954	0	2,103,322	
	PD	0.00	1,820,626	100,974,420	0	102,795,046	
	Total	0.00	1,873,994	103,024,374	0	104,898,368	
GOVERNOR'S RECOMMENDED CORE							
	EE	0.00	53,368	2,049,954	0	2,103,322	
	PD	0.00	1,820,626	100,974,420	0	102,795,046	
	Total	0.00	1,873,994	103,024,374	0	104,898,368	

DECISION ITEM DETAIL

Budget Unit	FY 2010	FY 2010	FY 2011	FY 2011	FY 2012	FY 2012	FY 2012	FY 2012
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
WORKFORCE PROGRAM								
CORE								
TRAVEL, IN-STATE	5,497	0.00	36,000	0.00	36,000	0.00	36,000	0.00
TRAVEL, OUT-OF-STATE	0	0.00	4,500	0.00	4,500	0.00	4,500	0.00
SUPPLIES	22	0.00	60,100	0.00	60,100	0.00	60,100	0.00
PROFESSIONAL DEVELOPMENT	36,851	0.00	67,740	0.00	67,740	0.00	67,740	0.00
COMMUNICATION SERV & SUPP	26,085	0.00	195,845	0.00	195,845	0.00	195,845	0.00
PROFESSIONAL SERVICES	2,004,769	0.00	1,434,117	0.00	1,434,117	0.00	1,434,117	0.00
M&R SERVICES	216,616	0.00	125,160	0.00	125,160	0.00	125,160	0.00
COMPUTER EQUIPMENT	0	0.00	2,160	0.00	2,160	0.00	2,160	0.00
OTHER EQUIPMENT	0	0.00	100	0.00	100	0.00	100	0.00
PROPERTY & IMPROVEMENTS	0	0.00	500	0.00	500	0.00	500	0.00
BUILDING LEASE PAYMENTS	450	0.00	160,000	0.00	160,000	0.00	160,000	0.00
EQUIPMENT RENTALS & LEASES	0	0.00	500	0.00	500	0.00	500	0.00
MISCELLANEOUS EXPENSES	10,682	0.00	16,600	0.00	16,600	0.00	16,600	0.00
TOTAL - EE	2,300,972	0.00	2,103,322	0.00	2,103,322	0.00	2,103,322	0.00
PROGRAM DISTRIBUTIONS	97,745,094	0.00	102,795,046	0.00	102,795,046	0.00	102,795,046	0.00
TOTAL - PD	97,745,094	0.00	102,795,046	0.00	102,795,046	0.00	102,795,046	0.00
GRAND TOTAL	\$100,046,066	0.00	\$104,898,368	0.00	\$104,898,368	0.00	\$104,898,368	0.00
GENERAL REVENUE	\$1,819,545	0.00	\$1,873,994	0.00	\$1,873,994	0.00	\$1,873,994	0.00
FEDERAL FUNDS	\$98,226,521	0.00	\$103,024,374	0.00	\$103,024,374	0.00	\$103,024,374	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

PROGRAM DESCRIPTION

Department: Economic Development
Program Name: Workforce Programs
Program is found in the following core budget(s): Workforce Programs

1. What does this program do?

This program provides the framework for a national workforce preparation and employment system that is designed to meet the needs of both businesses and job seekers as well as those that want to further their careers. The funds can be distributed to subcontractors and recipients according to Federal Statutes. It includes the funds that benefit Missouri for Trade Adjustment Assistance to enable American workers affected by international trade to rejoin the workforce by providing them with the means to attain competitive and marketable skills for today's increasingly competitive work environment. Programs included in this core are Adult Employment and Training Activities, Dislocated Worker Employment and Training Activities, Youth Activities, Veterans Employment, Work Opportunity Tax Credit (WOTC), Missouri Career Source, Trade Adjustment Assistance, and the Missouri Employment and Training Program. The Workforce Administration core covers the personal service and expense and equipment costs for the staffing necessary to operate financial services, office support staffing, training, director and staff, and public information staffing.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Federal Statute - Public Law 105-220 and Public Law 93-618 for Trade

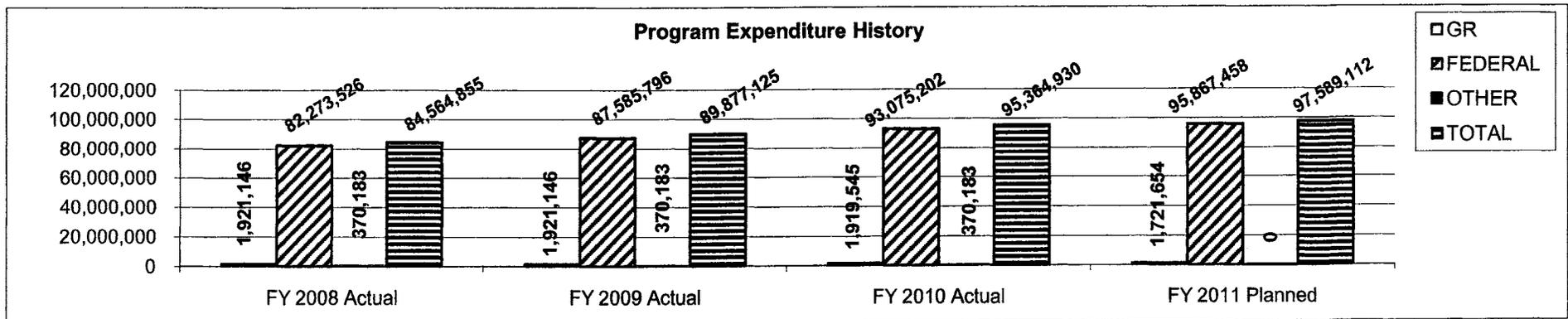
3. Are there federal matching requirements? If yes, please explain.

None

4. Is this a federally mandated program? If yes, please explain.

This program is federally mandated through the Workforce Investment Act of 1998 and the Trade Act Reauthorization of 2007, and is designed to aid states and local communities in developing workforce investment systems that provide workers with the information, career counseling, employment assistance, and training to get and keep good jobs, and to provide employers with skilled workers.

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



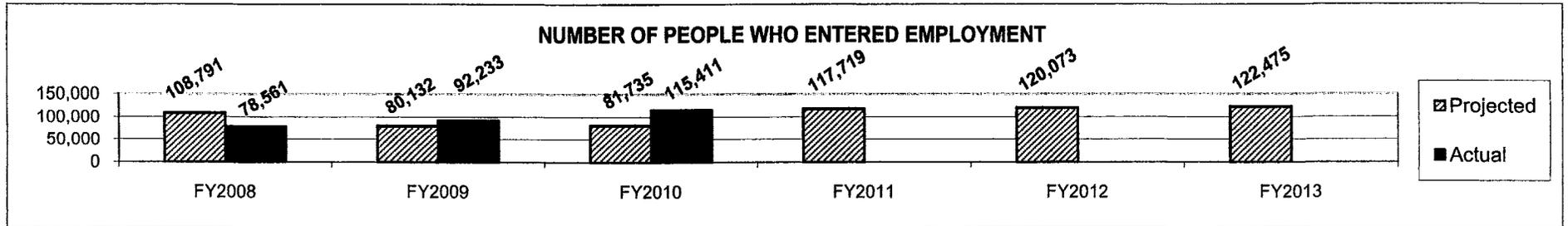
PROGRAM DESCRIPTION

Department: Economic Development
Program Name: Workforce Programs
Program is found in the following core budget(s): Workforce Programs

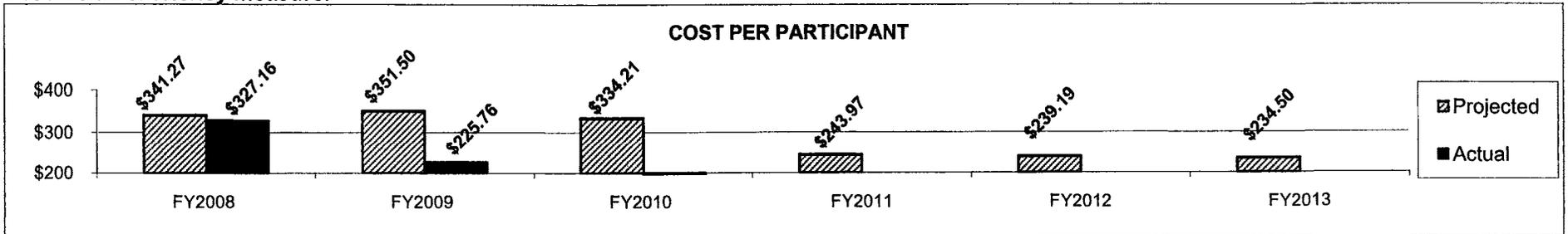
6. What are the sources of the "Other" funds?

Fund 0169 - Child Support Enforcement

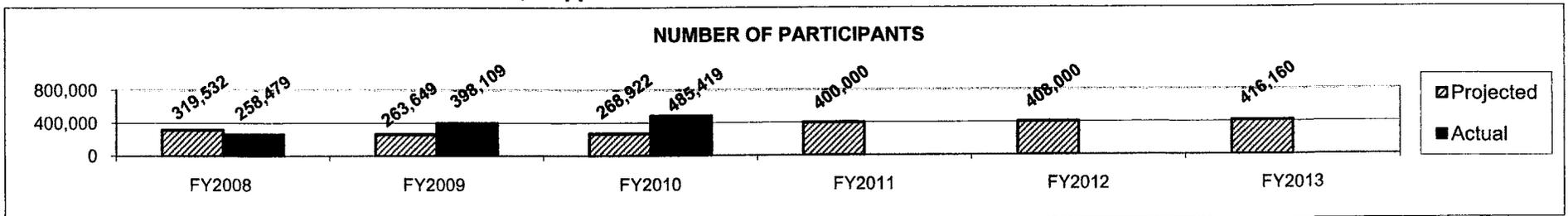
7a. Provide an effectiveness measure.



7b. Provide an efficiency measure.



7c. Provide the number of clients/individuals served, if applicable.



7d. Provide a customer satisfaction measure, if available.

N/A

DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2010	FY 2010	FY 2011	FY 2011	FY 2012	FY 2012	FY 2012	FY 2012	FY 2012
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	FTE
MISSOURI JOB DEVELOPMENT									
CORE									
PROGRAM-SPECIFIC									
MISSOURI JOB DEVELOPMENT FUND	12,976,173	0.00	9,502,235	0.00	9,502,235	0.00	9,502,235	0.00	0.00
TOTAL - PD	12,976,173	0.00	9,502,235	0.00	9,502,235	0.00	9,502,235	0.00	0.00
TOTAL	12,976,173	0.00	9,502,235	0.00	9,502,235	0.00	9,502,235	0.00	0.00
Customized Training - 1419007									
PROGRAM-SPECIFIC									
MISSOURI JOB DEVELOPMENT FUND	0	0.00	0	0.00	0	0.00	5,000,000	0.00	0.00
TOTAL - PD	0	0.00	0	0.00	0	0.00	5,000,000	0.00	0.00
TOTAL	0	0.00	0	0.00	0	0.00	5,000,000	0.00	0.00
GRAND TOTAL	\$12,976,173	0.00	\$9,502,235	0.00	\$9,502,235	0.00	\$14,502,235	0.00	0.00

CORE DECISION ITEM

Department: Economic Development	Budget Unit 42120C
Division: Workforce Development	
Core: Missouri Job Development Fund	

1. CORE FINANCIAL SUMMARY

	FY 2012 Budget Request					FY 2012 Governor's Recommendation				
	GR	Federal	Other	Total		GR	Fed	Other	Total	
PS	0	0	0	0		0	0	0	0	
EE	0	0	0	0		0	0	0	0	
PSD	0	0	9,502,235	9,502,235	E	0	0	9,502,235	9,502,235	E
TRF	0	0	0	0		0	0	0	0	
Total	0	0	9,502,235	9,502,235	E	0	0	9,502,235	9,502,235	E

FTE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00
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Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Missouri Job Development Fund (0600) Notes: Requires a GR transfer. An "E" is requested on PSD Other Funds.	Other Funds: Missouri Job Development Fund (0600) Notes: Requires a GR transfer. An "E" is requested on PSD Other Funds.
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2. CORE DESCRIPTION

This core decision item establishes the spending authority for the Missouri Job Development Fund. The Missouri Job Development Fund provides training funds to eligible businesses to train workers. This helps Missouri businesses have a productive, highly trained workforce. Assistance is available for workers in newly created jobs, but the bulk of the funds is used to retrain or upgrade the skills of existing workers due to changing technology. This is a valuable retention tool and helps to keep jobs in the state.

This fund also provides salary and expense and equipment for 8 FTE that can be found in the Workforce Administration core under "Other". The Personal Service amount is \$371,707 and the Expense and Equipment amount is \$81,389. The 8 FTE provide support for the Missouri Job Development Fund, Community College New Jobs Training Program and the Job Retention Training Program.

3. PROGRAM LISTING (list programs included in this core funding)

The Missouri Job Development Fund

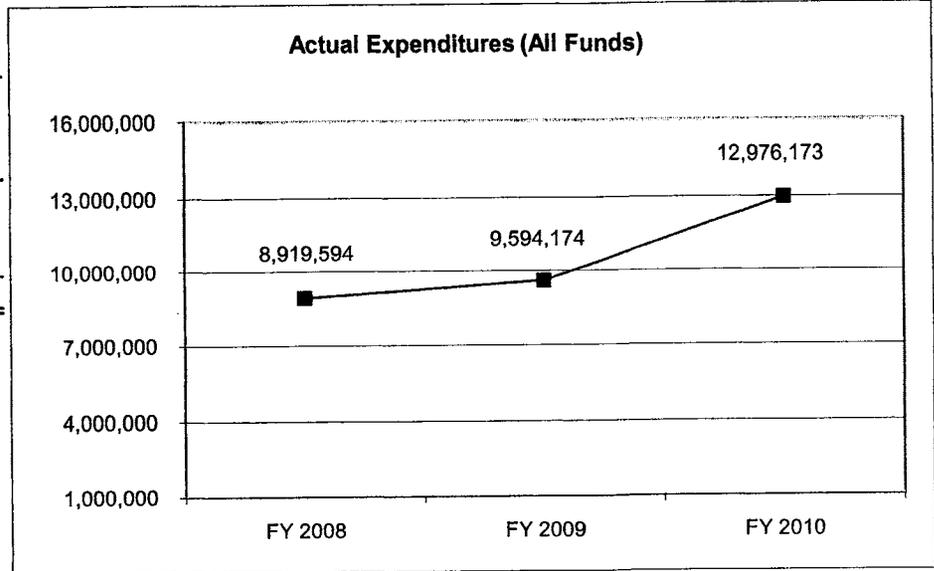
CORE DECISION ITEM

Department: Economic Development
Division: Workforce Development
Core: Missouri Job Development Fund

Budget Unit 42120C

4. FINANCIAL HISTORY

	FY 2008 Actual	FY 2009 Actual	FY 2010 Actual	FY 2011 Current Yr.
Appropriation (All Funds)	11,083,104	10,640,835	10,640,835	9,502,235
Less Reverted (All Funds)	0	0	(483,394)	N/A
Budget Authority (All Funds)	11,083,104	10,640,835	10,157,441	N/A
Actual Expenditures (All Funds)	8,919,594	9,594,174	12,976,173	N/A
Unexpended (All Funds)	2,163,510	1,046,661	(2,818,732)	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	2,163,510	1,046,661	(2,818,732)	N/A
	(1)	(2)	(3)	



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

NOTES:

- (1) Lapse in unspent funds is caused by late bills submitted in July for training taking place through June 30. The payment documents are not processed until mid-July with those bills being reflected in the current fiscal period rather than the prior fiscal year.
- (2) Lapse in unspent funds is caused by late bills submitted in July for training taking place through June 30. The payment documents are not processed until mid-July with those bills being reflected in the current fiscal period rather than the prior fiscal year.
- (3) An "E" is requested on \$9,502,235 Other funds to allow for processing of late bills received in July for training taking place through June 30. Therefore, we need access to the remaining unspent funds in July, and without re-appropriation authority, we can only do that through an estimated appropriation.

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
MISSOURI JOB DEVELOPMENT**

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	PD	0.00	0	0	9,502,235	9,502,235	
	Total	0.00	0	0	9,502,235	9,502,235	
DEPARTMENT CORE REQUEST							
	PD	0.00	0	0	9,502,235	9,502,235	
	Total	0.00	0	0	9,502,235	9,502,235	
GOVERNOR'S RECOMMENDED CORE							
	PD	0.00	0	0	9,502,235	9,502,235	
	Total	0.00	0	0	9,502,235	9,502,235	

DECISION ITEM DETAIL

Budget Unit	FY 2010	FY 2010	FY 2011	FY 2011	FY 2012	FY 2012	FY 2012	FY 2012
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MISSOURI JOB DEVELOPMENT								
CORE								
PROGRAM DISTRIBUTIONS	12,976,173	0.00	9,502,235	0.00	9,502,235	0.00	9,502,235	0.00
TOTAL - PD	12,976,173	0.00	9,502,235	0.00	9,502,235	0.00	9,502,235	0.00
GRAND TOTAL	\$12,976,173	0.00	\$9,502,235	0.00	\$9,502,235	0.00	\$9,502,235	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$12,976,173	0.00	\$9,502,235	0.00	\$9,502,235	0.00	\$9,502,235	0.00

PROGRAM DESCRIPTION

Department: Economic Development
Program Name: Missouri Job Development Fund
Program is found in the following core budget(s): Missouri Job Development Fund

1. What does this program do?

The Missouri Job Development Fund provides training assistance to eligible businesses to retrain workers in existing jobs or train workers in newly created jobs. This training assistance ensures businesses' viability and success which are critical in today's economy. A skilled workforce is essential for the creation of jobs, as well as the retention of jobs in the state. The Missouri Job Development Fund, which is the funding source for the Missouri Customized Training Program, is a flexible program which can assist new or expanding industries, existing industries with substantial capital investment, assist small, medium, and large companies, and provide training for workers in newly created or existing jobs.

In addition to this program, the 8 FTE funded by the Missouri Job Development Fund provide programmatic and administrative support to the Community College New Jobs Training Program and the Job Retention Training Program.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

620.470 - 620.478, RSMo.

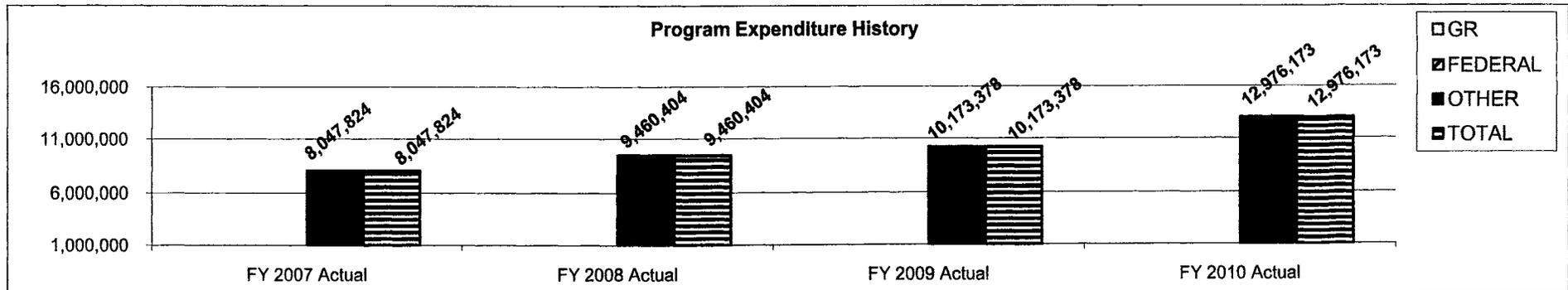
3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



6. What are the sources of the "Other " funds?

N/A

PROGRAM DESCRIPTION

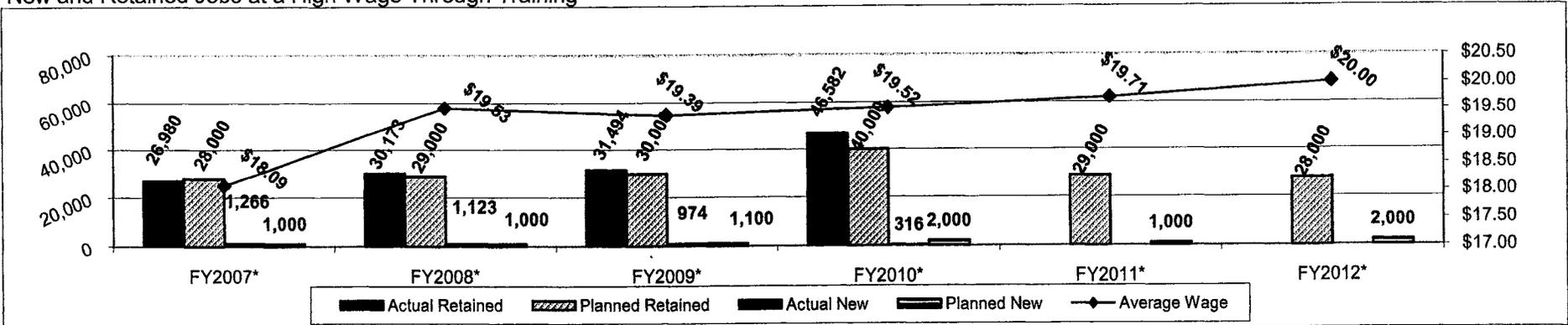
Department: Economic Development

Program Name: Missouri Job Development Fund

Program is found in the following core budget(s): Missouri Job Development Fund

7a. Provide an effectiveness measure.

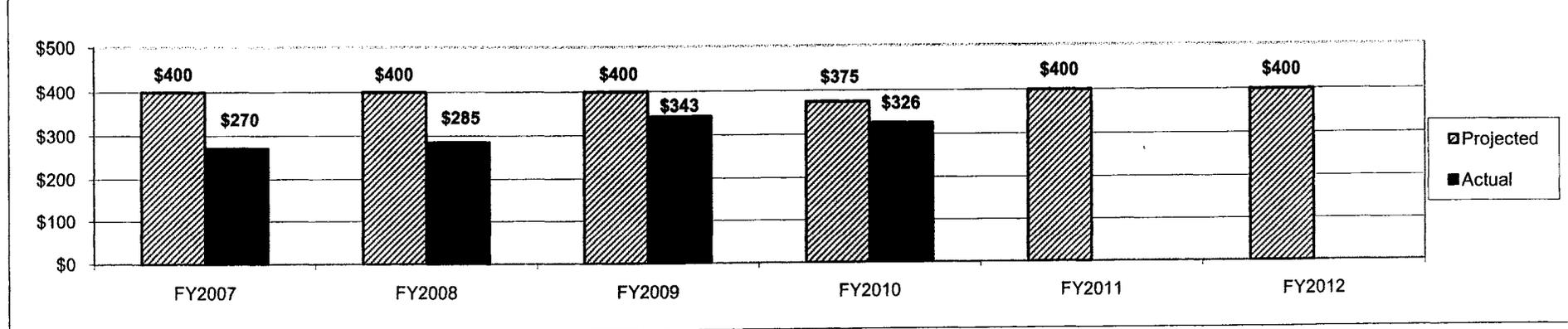
New and Retained Jobs at a High Wage Through Training



* In recent years, the Missouri Job Development Fund has become primarily an incumbent worker training program; the Community College New Jobs Training Program trains workers in newly created jobs.

7b. Provide an efficiency measure.

AVERAGE COST TO TRAIN A WORKER



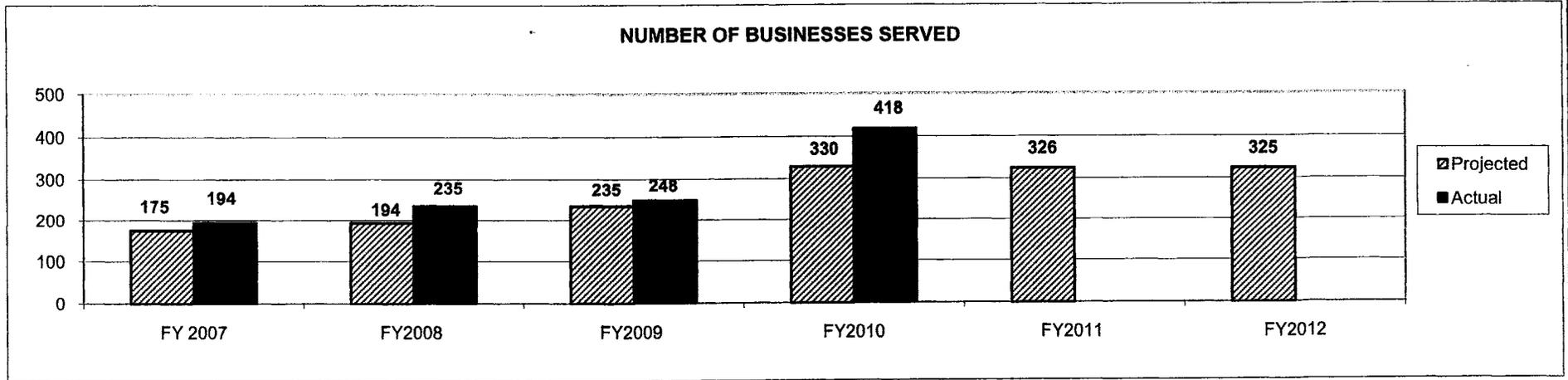
PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Missouri Job Development Fund

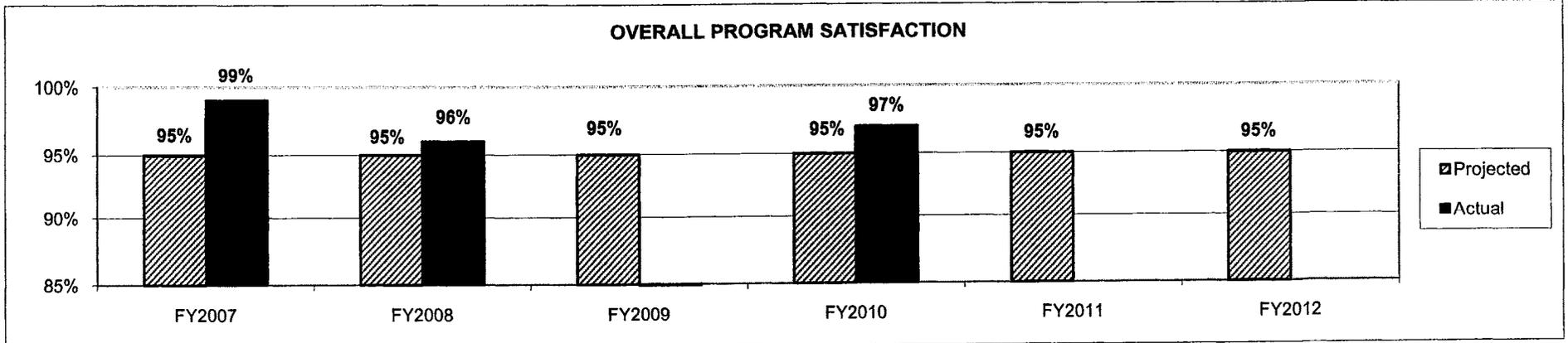
Program is found in the following core budget(s): Missouri Job Development Fund

7c. Provide the number of clients/individuals served, if applicable.



7d. Provide a customer satisfaction measure, if available.

Percent of participating companies in DED's Customized Training Program (MJDF) rating the program good or excellent:



FY09 actual data is not available.

NDI MJDF Spending
Authority Increase

NEW DECISION ITEM
RANK: _____ OF _____

Department: Economic Development	Budget Unit <u>42120C</u>
Division: Workforce Development	
DI Name: MJDF Spending Authority Increase	DI# 1419007

1. AMOUNT OF REQUEST

	FY 2012 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00

	FY 2012 Governor's Recommendation			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	5,000,000	5,000,000
TRF	0	0	0	0
Total	0	0	5,000,000	5,000,000
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Est. Fringe	0	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

Other Funds: Missouri Job Development Fund (0600)

2. THIS REQUEST CAN BE CATEGORIZED AS:

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input checked="" type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	Other: _____	

3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.

This request is an increase in the spending authority of the Missouri Job Development Fund. It will provide additional funds to increase training incentives provided to companies to either create jobs or maintain jobs. Through educational partners such as the Community Colleges, this funding will provide the necessary training to ensure a well-trained workforce.

NEW DECISION ITEM
RANK: _____ OF _____

Department: Economic Development **Budget Unit** 42120C
Division: Workforce Development
DI Name: MJDF Spending Authority Increase **DI# 1419007**

4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)

The amount requested in this decision item is \$5,000,000 and will help train workers in newly created jobs and retrain workers in existing jobs for more than 100 eligible companies.

5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
							0	0.0	
							0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
Total EE	0		0		0		0		0
Program Distributions							0		
Total PSD	0		0		0		0		0
Transfers							0		
Total TRF	0		0		0		0		0
Grand Total	0	0.0	0	0.0	0	0.0	0	0.0	0

NEW DECISION ITEM
RANK: _____ OF _____

Department: Economic Development	Budget Unit 42120C
Division: Workforce Development	
DI Name: MJDF Spending Authority Increase	DI# 1419007

Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
							0	0.0	
							0	0.0	
Total PS	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>
							0		
							0		
							0		
Total EE	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Program Distributions					5,000,000		5,000,000		
Total PSD	<u>0</u>		<u>0</u>		<u>5,000,000</u>		<u>5,000,000</u>		<u>0</u>
Transfers									
Total TRF	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Grand Total	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>5,000,000</u>	<u>0.0</u>	<u>5,000,000</u>	<u>0.0</u>	<u>0</u>

NEW DECISION ITEM
RANK: _____ OF _____

Department: Economic Development
Division: Workforce Development
DI Name: MJDF Spending Authority Increase DI# 1419007

Budget Unit 42120C

6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)

6a. Provide an effectiveness measure.
N/A

6b. Provide an efficiency measure.
N/A

6c. Provide the number of clients/individuals served, if applicable.
N/A

6d. Provide a customer satisfaction measure, if available.
N/A

NEW DECISION ITEM

RANK: _____ **OF** _____

Department: Economic Development	Budget Unit <u>42120C</u>
Division: Workforce Development	
DI Name: MJDF Spending Authority Increase	DI# 1419007

7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:

N/A

DECISION ITEM DETAIL

Budget Unit	FY 2010	FY 2010	FY 2011	FY 2011	FY 2012	FY 2012	FY 2012	FY 2012
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MISSOURI JOB DEVELOPMENT								
Customized Training - 1419007								
PROGRAM DISTRIBUTIONS	0	0.00	0	0.00	0	0.00	5,000,000	0.00
TOTAL - PD	0	0.00	0	0.00	0	0.00	5,000,000	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$0	0.00	\$5,000,000	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$5,000,000	0.00

DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2010	FY 2010	FY 2011	FY 2011	FY 2012	FY 2012	FY 2012	FY 2012	FY 2012
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	FTE
MO JOB DEVELOP FUND-TRANSFER									
CORE									
FUND TRANSFERS									
GENERAL REVENUE	0	0.00	9,945,339	0.00	9,945,339	0.00	9,945,339	0.00	0.00
FEDERAL BUDGET STAB-MEDICAID RE	9,643,027	0.00	0	0.00	0	0.00	0	0.00	0.00
TOTAL - TRF	9,643,027	0.00	9,945,339	0.00	9,945,339	0.00	9,945,339	0.00	0.00
TOTAL	9,643,027	0.00	9,945,339	0.00	9,945,339	0.00	9,945,339	0.00	0.00
GRAND TOTAL	\$9,643,027	0.00	\$9,945,339	0.00	\$9,945,339	0.00	\$9,945,339	0.00	0.00

CORE DECISION ITEM

Department: Economic Development	Budget Unit 42130C
Division: Workforce Development	
Core: Missouri Job Development Fund Transfer	

1. CORE FINANCIAL SUMMARY

	FY 2012 Budget Request				FY 2012 Governor's Recommendation			
	GR	Federal	Other	Total	GR	Fed	Other	Total
PS	0	0	0	0	PS	0	0	0
EE	0	0	0	0	EE	0	0	0
PSD	0	0	0	0	PSD	0	0	0
TRF	9,945,339		0	9,945,339	TRF	9,945,339	0	9,945,339
Total	9,945,339	0	0	9,945,339	Total	9,945,339	0	9,945,339
FTE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:
 Notes: \$9,945,339 of the spending authority associated with this transfer can be found in the Missouri Job Development Fund core. \$453,096 can be found in the Workforce Administration core (\$371,707 PS and \$81,389 EE).

Other Funds:
 Notes: \$9,945,339 of the spending authority associated with this transfer can be found in the Missouri Job Development Fund core. \$453,096 can be found in the Workforce Administration core (\$371,707 PS and \$81,389 EE).

2. CORE DESCRIPTION

This core decision item is the required General Revenue transfer that provides funding for the Missouri Job Development Fund (MJDF) Program. The purpose of the program is to provide funds that can be used by eligible businesses to train workers. This helps Missouri businesses have a productive, highly trained workforce. Assistance is available for workers in newly created jobs, but the bulk of the funds is used to retrain or upgrade the skills of existing workers due to changing technology to keep the jobs in the state.

3. PROGRAM LISTING (list programs included in this core funding)

Missouri Job Development Fund Transfer

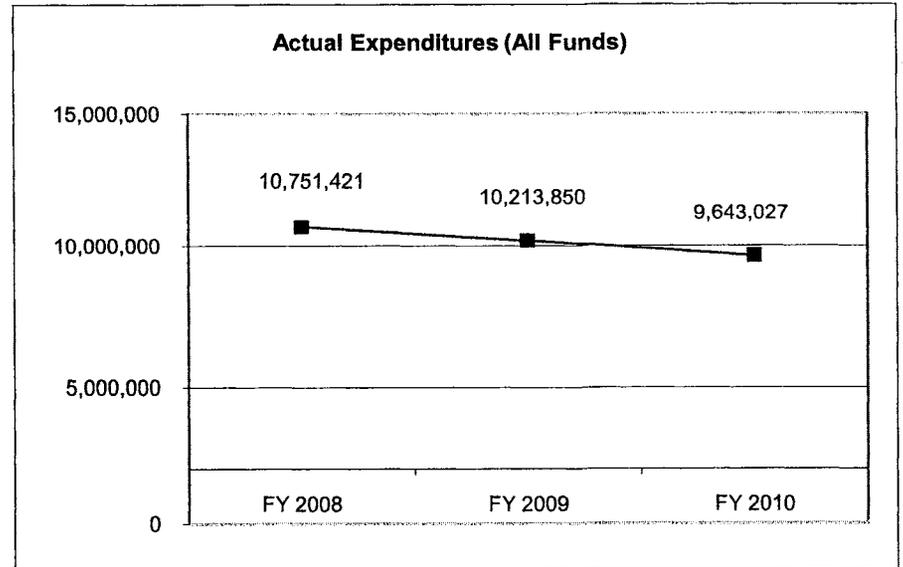
CORE DECISION ITEM

Department: Economic Development **Budget Unit 42130C**
Division: Workforce Development
Core: Missouri Job Development Fund Transfer

4. FINANCIAL HISTORY

	<u>FY 2008</u> <u>Actual</u>	<u>FY 2009</u> <u>Actual</u>	<u>FY 2010</u> <u>Actual</u>	<u>FY 2011</u> <u>Current Yr.</u>
Appropriation (All Funds)	11,083,939	11,083,939	11,083,939	9,945,339
Less Reverted (All Funds)	(332,518)	(870,089)	(1,440,912)	N/A
Budget Authority (All Funds)	10,751,421	10,213,850	9,643,027	N/A
Actual Expenditures (All Funds)	10,751,421	10,213,850	9,643,027	N/A
Unexpended (All Funds)	<u>0</u>	<u>0</u>	<u>0</u>	<u>N/A</u>
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A

(2) **(1)**



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

- NOTES:**
- (1)** Requires a GR transfer to the MO Job Development Fund.
 - (2)** FY10 transfer is from Federal Budget Stabilization Funds (2000)

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
MO JOB DEVELOP FUND-TRANSFER**

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	TRF	0.00	9,945,339	0	0	9,945,339	
	Total	0.00	9,945,339	0	0	9,945,339	
DEPARTMENT CORE REQUEST							
	TRF	0.00	9,945,339	0	0	9,945,339	
	Total	0.00	9,945,339	0	0	9,945,339	
GOVERNOR'S RECOMMENDED CORE							
	TRF	0.00	9,945,339	0	0	9,945,339	
	Total	0.00	9,945,339	0	0	9,945,339	

DECISION ITEM DETAIL

Budget Unit	FY 2010	FY 2010	FY 2011	FY 2011	FY 2012	FY 2012	FY 2012	FY 2012
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MO JOB DEVELOP FUND-TRANSFER								
CORE								
TRANSFERS OUT	9,643,027	0.00	9,945,339	0.00	9,945,339	0.00	9,945,339	0.00
TOTAL - TRF	9,643,027	0.00	9,945,339	0.00	9,945,339	0.00	9,945,339	0.00
GRAND TOTAL	\$9,643,027	0.00	\$9,945,339	0.00	\$9,945,339	0.00	\$9,945,339	0.00
GENERAL REVENUE	\$0	0.00	\$9,945,339	0.00	\$9,945,339	0.00	\$9,945,339	0.00
FEDERAL FUNDS	\$9,643,027	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

PROGRAM DESCRIPTION

Department: Economic Development
Program Name: Missouri Job Development Fund Transfer
Program is found in the following core budget(s): Missouri Job Development Fund Transfer

1. What does this program do?

The Missouri Job Development Fund provides training assistance to eligible businesses to retrain workers in existing jobs or train workers in newly created jobs. This training assistance ensures businesses' viability and success which are critical in today's economy. A skilled workforce is essential for the creation of jobs, as well as the retention of jobs in the state. The Missouri Job Development Fund, which is the funding source for the Missouri Customized Training Program, is a flexible program which can assist new or expanding industries, existing industries with substantial capital investment, assist small, medium, and large companies, and provide training for workers in newly created or existing jobs.

In addition to this program, the 8 FTE funded by the Missouri Job Development Fund provide programmatic and administrative support to the Community College New Jobs Training Program and the Job Retention Training Program.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

620.470 - 620.478, RSMo.

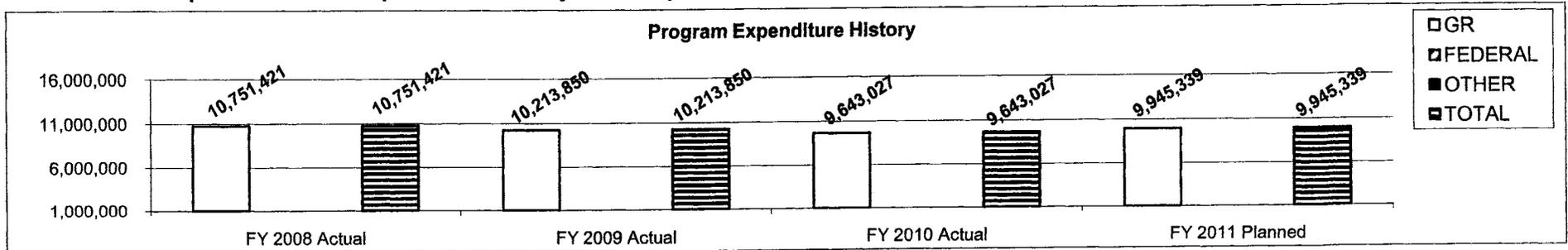
3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



Note: FY10 expenditure restrictions taken out of FY2010 Planned Expenditures

6. What are the sources of the "Other " funds?

N/A

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Missouri Job Development Fund Transfer

Program is found in the following core budget(s): Missouri Job Development Fund Transfer

7a. Provide an effectiveness measure.

This is a GR transfer. Please refer to the Program Description for **Missouri Job Development Fund**.

7b. Provide an efficiency measure.

This is a GR transfer. Please refer to the Program Description for **Missouri Job Development Fund**.

7c. Provide the number of clients/individuals served, if applicable.

This is a GR transfer. Please refer to the Program Description for **Missouri Job Development Fund**.

7d. Provide a customer satisfaction measure, if available.

This is a GR transfer. Please refer to the Program Description for **Missouri Job Development Fund**.

DECISION ITEM SUMMARY

Budget Unit	FY 2010	FY 2010	FY 2011	FY 2011	FY 2012	FY 2012	FY 2012	FY 2012
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Summary	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
Fund								
COMM COLLEGE NEW JOBS TRAININ								
CORE								
PROGRAM-SPECIFIC								
MO COMMUNITY COLLEGE JOB TRAIN	3,228,601	0.00	16,000,000	0.00	16,000,000	0.00	16,000,000	0.00
TOTAL - PD	3,228,601	0.00	16,000,000	0.00	16,000,000	0.00	16,000,000	0.00
TOTAL	3,228,601	0.00	16,000,000	0.00	16,000,000	0.00	16,000,000	0.00
GRAND TOTAL	\$3,228,601	0.00	\$16,000,000	0.00	\$16,000,000	0.00	\$16,000,000	0.00

CORE DECISION ITEM

Department: Economic Development
Division: Workforce Development
Core: Community College New Jobs Training

Budget Unit 42150C

1. CORE FINANCIAL SUMMARY

	FY 2012 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	16,000,000	16,000,000 E
TRF	0	0	0	0
Total	0	0	16,000,000	16,000,000 E
FTE	0.00	0.00	0.00	0.00

	FY 2012 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	16,000,000	16,000,000 E
TRF	0	0	0	0
Total	0	0	16,000,000	16,000,000 E
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Community College New Jobs Training (0563)
 Notes: An "E" is requested on \$16,000,000 PSD in Other.

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Community College New Jobs Training (0563)
 Notes: An "E" is requested on \$16,000,000 PSD in Other.

2. CORE DESCRIPTION

The Community College New Jobs Training Program offers an incentive for the creation of new jobs by providing education and training to new and expanding industries. The programs target companies creating a substantial number of new jobs and providing assistance for workers in newly created jobs.

3. PROGRAM LISTING (list programs included in this core funding)

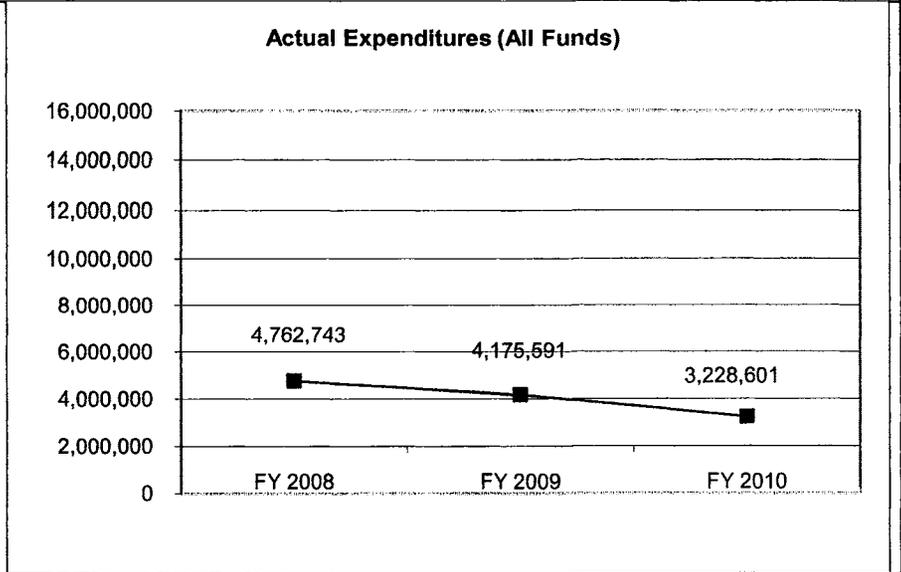
The Community College New Jobs Training Program

CORE DECISION ITEM

Department: Economic Development	Budget Unit 42150C
Division: Workforce Development	
Core: Community College New Jobs Training	

4. FINANCIAL HISTORY

	FY 2008 Actual	FY 2009 Actual	FY 2010 Actual	FY 2011 Current Yr.	
Appropriation (All Funds)	16,000,000	16,000,000	16,000,000	16,000,000	E
Less Reverted (All Funds)	0	0	0	N/A	
Budget Authority (All Funds)	16,000,000	16,000,000	16,000,000	N/A	
Actual Expenditures (All Funds)	4,762,743	4,175,591	3,228,601	N/A	
Unexpended (All Funds)	11,237,257	11,824,409	12,771,399	N/A	
Unexpended, by Fund:					
General Revenue	0	0	0	N/A	
Federal	0	0	0	N/A	
Other	11,237,257	11,824,409	12,771,399	N/A	
	(1)	(2)	(3)		



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

- NOTES:**
- (1) - Unexpended funds are caused by 2 factors. First, it is impossible to project how much money a company will need upfront in withholding. Withholding claimed is based on the number of new jobs and wages which can vary month - to - month. This in turn affects the amount of funds expended. Secondly, the unexpended portion is reserved for outstanding commitments made to potential companies that have not yet materialized.
 - (2) - Unexpended funds are caused by 2 factors. First, it is impossible to project how much money a company will need upfront in withholding. Withholding claimed is based on the number of new jobs and wages which can vary month - to - month. This in turn affects the amount of funds expended. Secondly, the unexpended portion is reserved for outstanding commitments made to potential companies that have not yet materialized.
 - (3) - An "E" is requested on \$16,000,000

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
COMM COLLEGE NEW JOBS TRAINING**

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	PD	0.00	0	0	16,000,000	16,000,000	
	Total	0.00	0	0	16,000,000	16,000,000	
DEPARTMENT CORE REQUEST							
	PD	0.00	0	0	16,000,000	16,000,000	
	Total	0.00	0	0	16,000,000	16,000,000	
GOVERNOR'S RECOMMENDED CORE							
	PD	0.00	0	0	16,000,000	16,000,000	
	Total	0.00	0	0	16,000,000	16,000,000	

DECISION ITEM DETAIL

Budget Unit	FY 2010	FY 2010	FY 2011	FY 2011	FY 2012	FY 2012	FY 2012	FY 2012
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
COMM COLLEGE NEW JOBS TRAININ								
CORE								
PROGRAM DISTRIBUTIONS	3,228,601	0.00	16,000,000	0.00	16,000,000	0.00	16,000,000	0.00
TOTAL - PD	3,228,601	0.00	16,000,000	0.00	16,000,000	0.00	16,000,000	0.00
GRAND TOTAL	\$3,228,601	0.00	\$16,000,000	0.00	\$16,000,000	0.00	\$16,000,000	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$3,228,601	0.00	\$16,000,000	0.00	\$16,000,000	0.00	\$16,000,000	0.00

PROGRAM DESCRIPTION

Department: Economic Development
Program Name: Community College New Jobs Training Program
Program is found in the following core budget(s): Community College New Jobs Training

1. What does this program do?

This program offers an incentive for the creation of new jobs by providing education and training to new and expanding industries. It targets companies creating a substantial number of new jobs and providing assistance for workers in newly created jobs. Due to the flexibility of the program, it serves as a training tool for the workforce and also serves as an economic development incentive. The support for this program is provided by the 8 FTE funded by the Missouri Job Development Fund.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

178.892 - 178.896, RSMo.

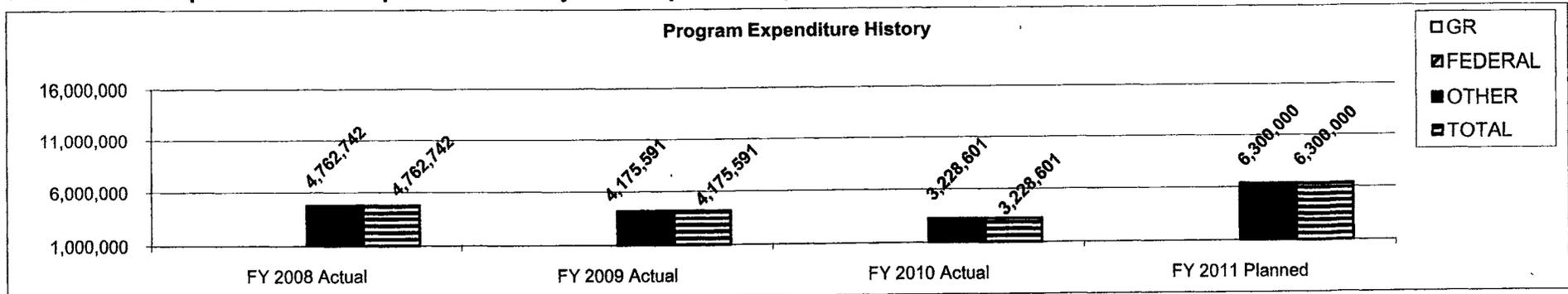
3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



6. What are the sources of the "Other" funds?

Community College New Jobs Training Fund (0563)

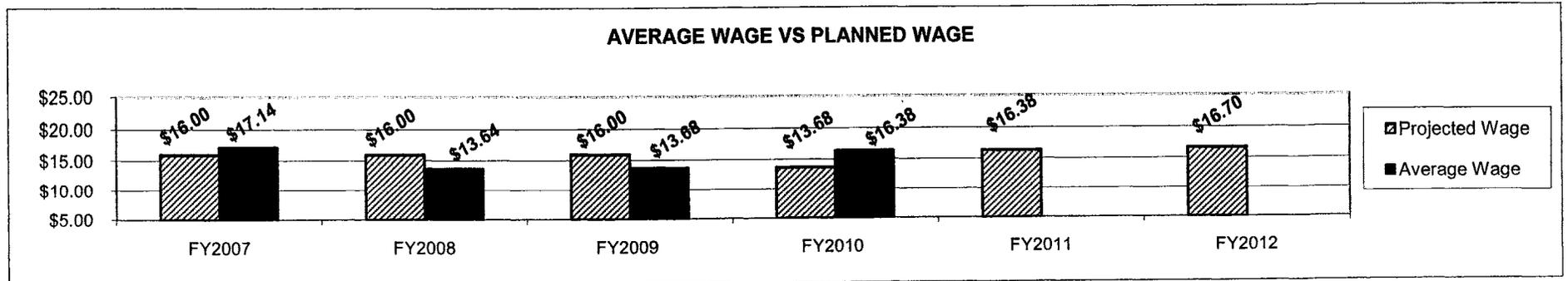
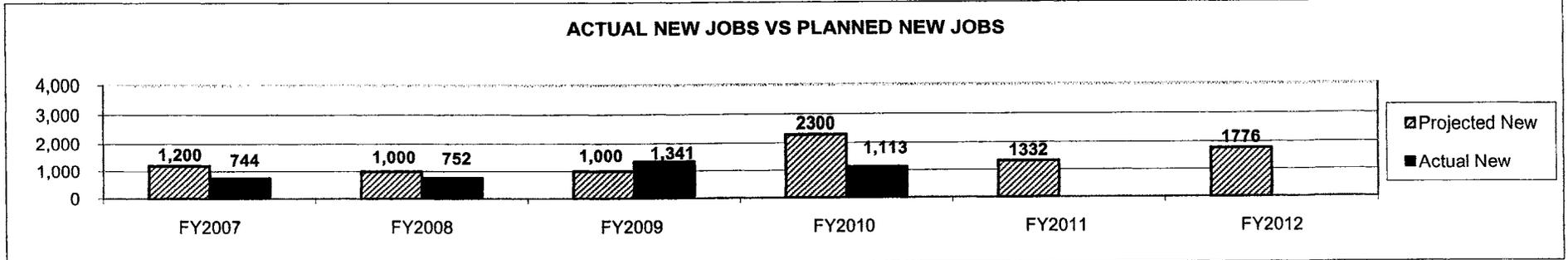
PROGRAM DESCRIPTION

Department: Economic Development

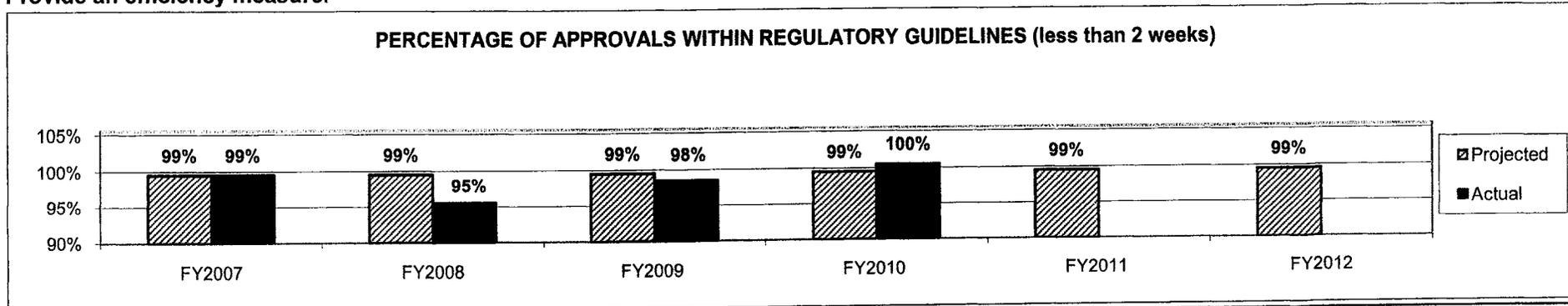
Program Name: Community College New Jobs Training Program

Program is found in the following core budget(s): Community College New Jobs Training

7a. Provide an effectiveness measure.



7b. Provide an efficiency measure.



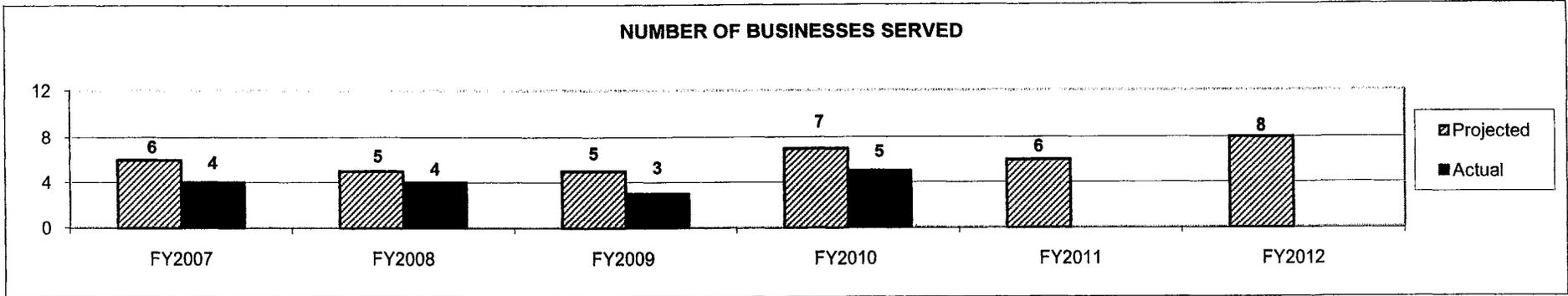
PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Community College New Jobs Training Program

Program is found in the following core budget(s): Community College New Jobs Training

7c. Provide the number of clients/individuals served, if applicable.



7d. Provide a customer satisfaction measure, if available.

N/A

DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2010	FY 2010	FY 2011	FY 2011	FY 2012	FY 2012	FY 2012	FY 2012
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
JOBS RETENTION TRAINING PRG								
CORE								
PROGRAM-SPECIFIC								
MO COMMUN COLL JOB RET TRG PRG	8,145,996	0.00	10,000,000	0.00	10,000,000	0.00	10,000,000	0.00
TOTAL - PD	8,145,996	0.00	10,000,000	0.00	10,000,000	0.00	10,000,000	0.00
TOTAL	8,145,996	0.00	10,000,000	0.00	10,000,000	0.00	10,000,000	0.00
GRAND TOTAL	\$8,145,996	0.00	\$10,000,000	0.00	\$10,000,000	0.00	\$10,000,000	0.00

CORE DECISION ITEM

Department: Economic Development	Budget Unit 42155C
Division : Workforce Development	
Core: Job Retention Training Program	

1. CORE FINANCIAL SUMMARY

	FY 2012 Budget Request				FY 2012 Governor's Recommendation				
	GR	Federal	Other	Total	GR	Fed	Other	Total	
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	0	0	10,000,000	10,000,000	PSD	0	0	10,000,000	10,000,000
TRF	0	0	0	0	TRF	0	0	0	0
Total	0	0	10,000,000	10,000,000	Total	0	0	10,000,000	10,000,000
FTE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Job Retention Training Program Fund (0717)

Other Funds: Job Retention Training Program Fund (0717)

2. CORE DESCRIPTION

The Job Retention Training Program offers an incentive for the retention of existing jobs by providing education and training to existing industries. The program targets companies with plans to move outside the state to find skilled labor by providing training assistance for workers to increase their skill level. The funding is generated from the withholding tax on retained jobs. DED/DWD must have this appropriation authority to disseminate money to the trustees to retire the bonds. There is a \$45 million cap on the amount of outstanding certificates for this program, so it is estimated that at least \$10 million is required to handle that debt load (Section 178.983, RSMo.)

3. PROGRAM LISTING (list programs included in this core funding)

Job Retention Training Program

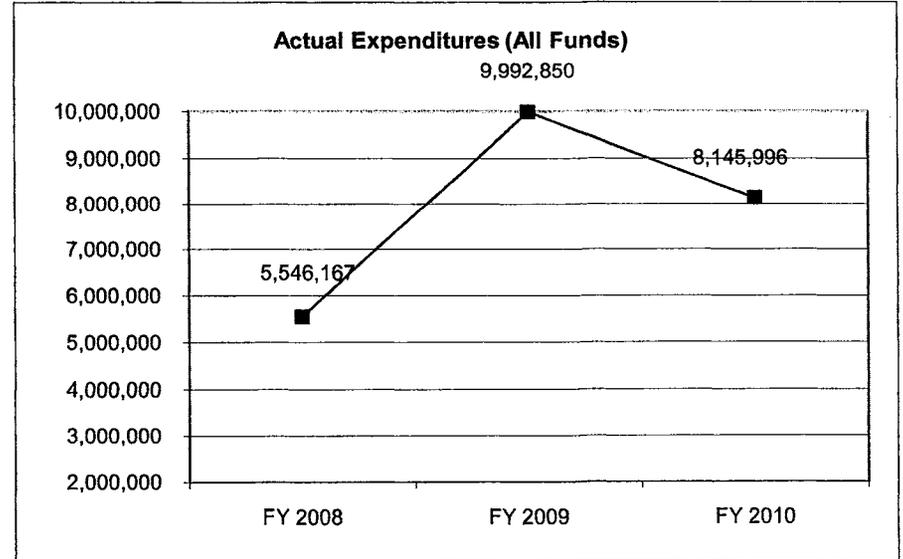
CORE DECISION ITEM

Department: Economic Development
Division : Workforce Development
Core: Job Retention Training Program

Budget Unit 42155C

4. FINANCIAL HISTORY

	FY 2008 Actual	FY 2009 Actual	FY 2010 Actual	FY 2011 Current Yr.
Appropriation (All Funds)	10,000,000	10,000,000	10,000,000	10,000,000
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	10,000,000	10,000,000	10,000,000	N/A
Actual Expenditures (All Funds)	5,546,167	9,992,850	8,145,996	N/A
Unexpended (All Funds)	4,453,833	7,150	1,854,004	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	4,453,833	7,150	1,854,004	N/A
	(1)	(2)	(3)	



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

Notes: (1-3) Unexpended funds are caused by 2 factors. First, it is impossible to project how much money a company will need upfront in withholding. Withholding claimed is based on the number of retained jobs and wages which can vary month-to-month. This in turn affects the amount of funds expended. Secondly, the unexpended portion is reserved for outstanding commitments made to companies for projects that have not finalized yet.

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
JOBS RETENTION TRAINING PRG**

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	PD	0.00	0	0	10,000,000	10,000,000	
	Total	0.00	0	0	10,000,000	10,000,000	
DEPARTMENT CORE REQUEST							
	PD	0.00	0	0	10,000,000	10,000,000	
	Total	0.00	0	0	10,000,000	10,000,000	
GOVERNOR'S RECOMMENDED CORE							
	PD	0.00	0	0	10,000,000	10,000,000	
	Total	0.00	0	0	10,000,000	10,000,000	

DECISION ITEM DETAIL

Budget Unit	FY 2010	FY 2010	FY 2011	FY 2011	FY 2012	FY 2012	FY 2012	FY 2012
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
JOBS RETENTION TRAINING PRG								
CORE								
PROGRAM DISTRIBUTIONS	8,145,996	0.00	10,000,000	0.00	10,000,000	0.00	10,000,000	0.00
TOTAL - PD	8,145,996	0.00	10,000,000	0.00	10,000,000	0.00	10,000,000	0.00
GRAND TOTAL	\$8,145,996	0.00	\$10,000,000	0.00	\$10,000,000	0.00	\$10,000,000	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$8,145,996	0.00	\$10,000,000	0.00	\$10,000,000	0.00	\$10,000,000	0.00

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Job Retention Training Program

Program is found in the following core budget(s): Job Retention Training Program

1. What does this program do?

This program offers an incentive for the retention of existing jobs by providing education and training to existing industries. It targets companies at risk to relocate out of the state due to a need for highly-skilled workers. The program serves as a training program and as an economic development incentive program for retention. The support for this program is provided by the 8 FTE funded by the Missouri Job Development Fund.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

178.760 - 178.764, RSMo.

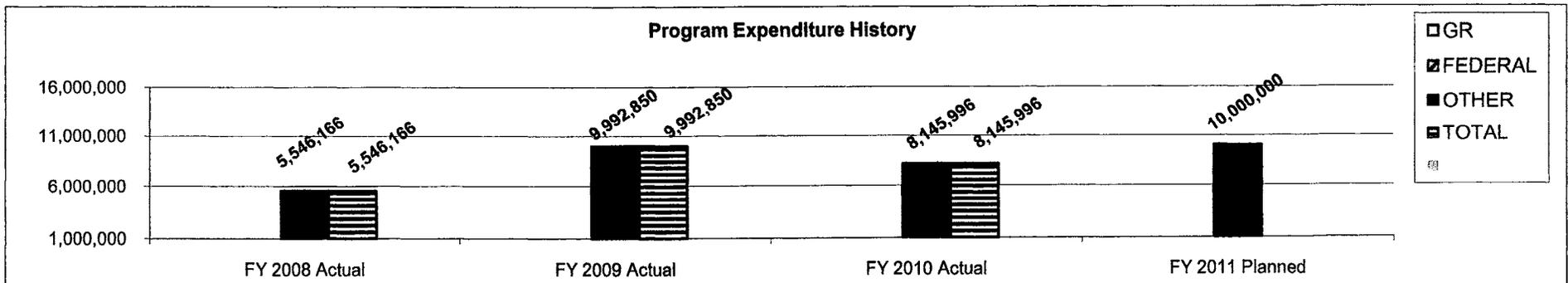
3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



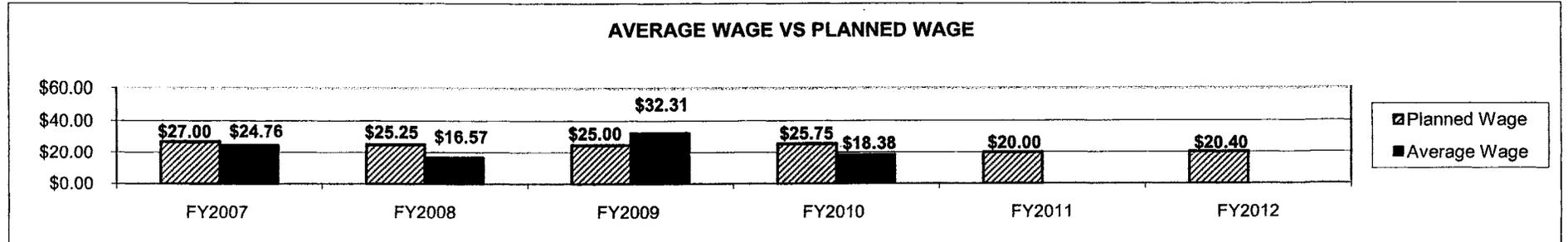
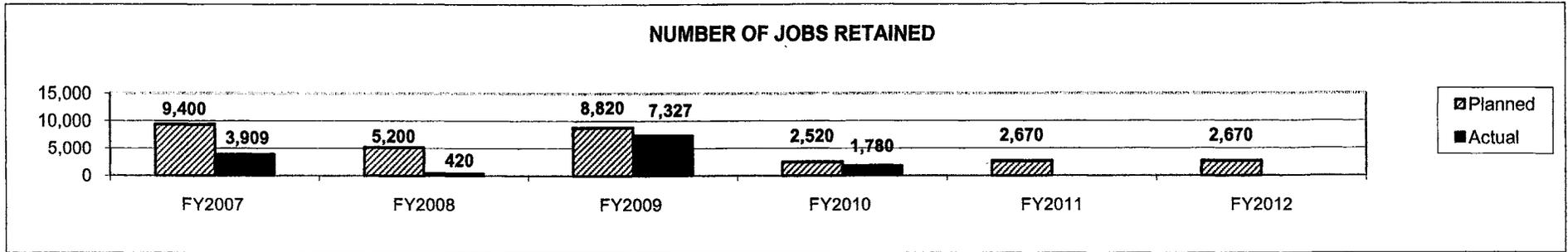
6. What are the sources of the "Other " funds?

Job Retention Training Program Fund (0717)

PROGRAM DESCRIPTION

Department: Economic Development
Program Name: Job Retention Training Program
Program is found in the following core budget(s): Job Retention Training Program

7a. Provide an effectiveness measure.

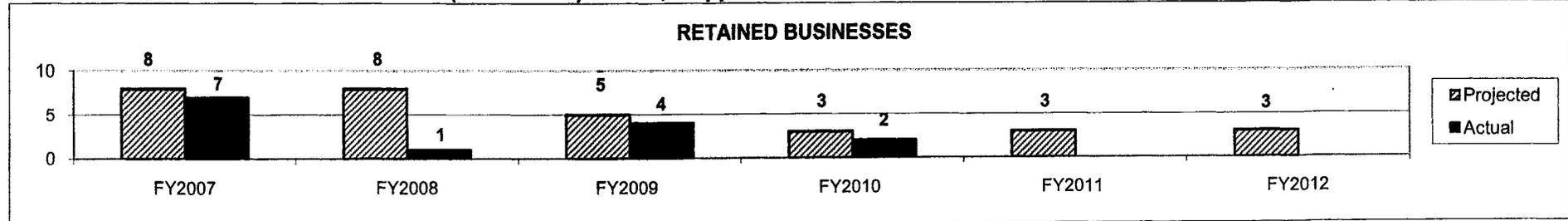


****It is anticipated that all of the projects effective in 2006 and 2007 will utilize all of the appropriation for at least three years.**

7b. Provide an efficiency measure.

N/A

7c. Provide the number of clients/individuals (businesses) served, if applicable.



7d. Provide a customer satisfaction measure, if available.

N/A

DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2010	FY 2010	FY 2011	FY 2011	FY 2012	FY 2012	FY 2012	FY 2012
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
WOMEN'S COUNCIL								
CORE								
PERSONAL SERVICES								
DIV JOB DEVELOPMENT & TRAINING	54,767	0.99	55,167	1.00	55,167	1.00	55,167	1.00
TOTAL - PS	54,767	0.99	55,167	1.00	55,167	1.00	55,167	1.00
EXPENSE & EQUIPMENT								
DIV JOB DEVELOPMENT & TRAINING	13,433	0.00	16,502	0.00	16,502	0.00	16,502	0.00
TOTAL - EE	13,433	0.00	16,502	0.00	16,502	0.00	16,502	0.00
TOTAL	68,200	0.99	71,669	1.00	71,669	1.00	71,669	1.00
GRAND TOTAL	\$68,200	0.99	\$71,669	1.00	\$71,669	1.00	\$71,669	1.00

CORE DECISION ITEM

Department: Economic Development	Budget Unit 42420C
Division : Workforce Development	
Core: Women's Council	

1. CORE FINANCIAL SUMMARY

	FY 2012 Budget Request			
	GR	Federal	Other	Total
PS	0	55,167	0	55,167
EE	0	16,502	0	16,502
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	71,669	0	71,669

FTE	0.00	1.00	0.00	1.00
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Est. Fringe	0	30,700	0	30,700
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

	FY 2012 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	55,167	0	55,167
EE	0	16,502	0	16,502
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	71,669	0	71,669

FTE	0.00	1.00	0.00	1.00
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Est. Fringe	0	30,700	0	30,700
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

2. CORE DESCRIPTION

The Missouri Women's Council was founded in 1985 by the State's 83rd General Assembly to identify and address issues affecting the economics and employment status of Missouri women. Per Section 186.016, RSMo., the mission of the Missouri Women's Council is to promote and increase women's economic and employment opportunities through education and training programs to aid in and insure entry into the labor market; to promote occupational mobility of women workers in lower and middle levels of employment; to promote access to jobs with more skill and responsibility, especially at the managerial level by encouraging maternity protection, child care facilities, technical training, and health protection; to initiate programs to assist women in small business enterprises; to assure access of women to nontraditional skilled trades through greater participation in apprenticeship programs and vocational and technical training; to promote retraining programs and facilities for unemployed women especially in growth sectors; to apply for federal or private funds or grants available for such employment and training programs, business enterprise programs, studies, seminars, and conferences; to participate in already existing federal, state or privately funded programs with other state departments and/or divisions; to conduct programs, studies, seminars, and conferences in cooperation with federal, state, and local agencies in the following areas: educational needs and opportunities; displaced homemakers; credit; federal and state affecting the rights and responsibilities of women; and women-owned business enterprises.

3. PROGRAM LISTING (list programs included in this core funding)

Women's Council, which provides the following:

- non-traditional skills training.
- retraining programs for unemployed women

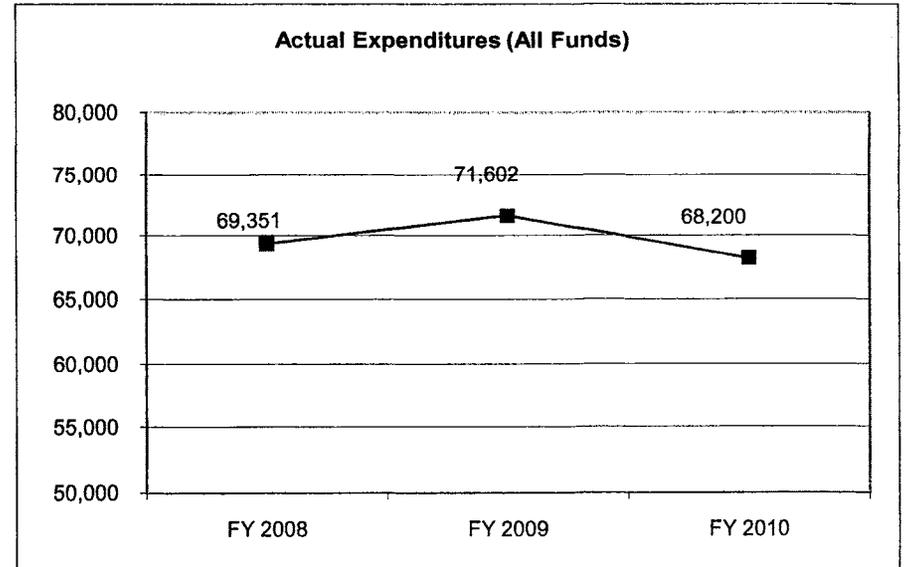
CORE DECISION ITEM

Department: Economic Development
Division : Workforce Development
Core: Women's Council

Budget Unit 42420C

4. FINANCIAL HISTORY

	FY 2008 Actual	FY 2009 Actual	FY 2010 Actual	FY 2011 Current Yr.
Appropriation (All Funds)	70,062	71,669	71,669	71,669
Less Reverted (All Funds)	0	0	0	0
Budget Authority (All Funds)	70,062	71,669	71,669	N/A
Actual Expenditures (All Funds)	69,351	71,602	68,200	N/A
Unexpended (All Funds)	711	67	3,469	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	711	67	3,469	N/A
Other	0	0	0	N/A
	(1)	(2)	(3)	



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

- NOTES:**
- (1) Minimal PS and E&E lapse.**
 - (2) Minimal PS and E&E lapse.**
 - (3) Minimal PS lapse.**

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
WOMEN'S COUNCIL**

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	PS	1.00	0	55,167	0	55,167	
	EE	0.00	0	16,502	0	16,502	
	Total	1.00	0	71,669	0	71,669	
DEPARTMENT CORE REQUEST							
	PS	1.00	0	55,167	0	55,167	
	EE	0.00	0	16,502	0	16,502	
	Total	1.00	0	71,669	0	71,669	
GOVERNOR'S RECOMMENDED CORE							
	PS	1.00	0	55,167	0	55,167	
	EE	0.00	0	16,502	0	16,502	
	Total	1.00	0	71,669	0	71,669	

DECISION ITEM DETAIL

Budget Unit	FY 2010	FY 2010	FY 2011	FY 2011	FY 2012	FY 2012	FY 2012	FY 2012
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
WOMEN'S COUNCIL								
CORE								
PRINCIPAL ASST BOARD/COMMISSON	54,767	0.99	55,167	1.00	55,167	1.00	55,167	1.00
TOTAL - PS	54,767	0.99	55,167	1.00	55,167	1.00	55,167	1.00
TRAVEL, IN-STATE	6,553	0.00	5,975	0.00	5,975	0.00	5,975	0.00
TRAVEL, OUT-OF-STATE	0	0.00	100	0.00	100	0.00	100	0.00
FUEL & UTILITIES	0	0.00	25	0.00	25	0.00	25	0.00
SUPPLIES	1,251	0.00	3,242	0.00	3,242	0.00	3,242	0.00
PROFESSIONAL DEVELOPMENT	1,875	0.00	1,150	0.00	1,150	0.00	1,150	0.00
COMMUNICATION SERV & SUPP	1,202	0.00	1,100	0.00	1,100	0.00	1,100	0.00
PROFESSIONAL SERVICES	573	0.00	3,352	0.00	3,352	0.00	3,352	0.00
OFFICE EQUIPMENT	722	0.00	0	0.00	0	0.00	0	0.00
BUILDING LEASE PAYMENTS	350	0.00	1,075	0.00	1,075	0.00	1,075	0.00
EQUIPMENT RENTALS & LEASES	0	0.00	146	0.00	146	0.00	146	0.00
MISCELLANEOUS EXPENSES	907	0.00	292	0.00	292	0.00	292	0.00
REBILLABLE EXPENSES	0	0.00	45	0.00	45	0.00	45	0.00
TOTAL - EE	13,433	0.00	16,502	0.00	16,502	0.00	16,502	0.00
GRAND TOTAL	\$68,200	0.99	\$71,669	1.00	\$71,669	1.00	\$71,669	1.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$68,200	0.99	\$71,669	1.00	\$71,669	1.00	\$71,669	1.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Women's Council

Program is found in the following core budget(s): Women's Council

1. What does this program do?

The Council acts as an informational, referral and resource service provider for women in the state of Missouri. The services provided by the Council help Missouri women achieve economic self-sufficiency by providing information to governmental programs, organizations and associations which provide education, training and leadership opportunities as well as partnering with other agencies to promote awareness of women's health related issues. The Women's Council provides information through several resource documents including the Self Sufficiency Standard Plan, the Women's Resource Guide and Fact Sheets that are available in both print version and can be downloaded from the Women's Council website. In addition, the Women's Council provides information by acting as a telephone and email conduit and by providing historical data on the input women have had on the state of Missouri through the Missouri Women's Council History Exhibit. The Council also sends an E-newsletter entitled the "Women's Edition" to over 6,000 individuals each month including Missouri WBE certified businesses.

In addition, the Women's Council helps women with the Certification process in the Minority/Women Business Enterprise (M/WBE Program). This program provides greater opportunities for minority and women owned businesses to be eligible for benefits such as supportive services, technical and nontechnical assistance, and the opportunity to better access State-aid contracting programs.

The Women's Council established the annual "Award of Distinction" to recognize, honor, and celebrate women and organizations that have helped shaped Missouri and continue to contribute their talents and skills to improve and enhance the quality of life for women. The Council also worked with the First Lady of Missouri to establish the "First Lady Award". Women were selected from five categories: Business and Innovation, Culture and Humanities, Education, Health and Wellness, and Volunteerism.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

The Missouri Women's Council is created by state statute, Sections 186.005 - 186.019 RSMo.

3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

No

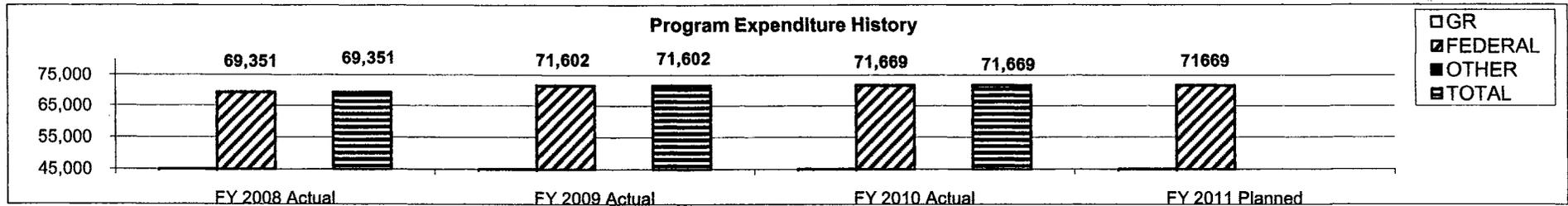
PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Women's Council

Program is found in the following core budget(s): Women's Council

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



6. What are the sources of the "Other" funds?

N/A

7a. Provide an effectiveness measure.

- (1) The women who contact the Missouri Women's Council will gain the assistance needed to help them obtain their economic goals.
- (2) Women who contact the Missouri Women's Council will be able to have detailed information on how to start a business in Missouri as a result of the information we provide.
- (3) More Missouri women will contact our state website than last year.

7b. Provide an efficiency measure.

The phone calls, e-mails and women attending conferences have increased.

7c. Provide the number of clients/individuals served, if applicable.

	CY07*		CY08*		CY09* **		CY10***		CY11	CY12
	Estimated	Actual	Estimated	Actual	Estimated	Actual	Projected	Actual	Projected	Projected
Website hits - Womens Council	N/A	258,169	300,000	280,750	300,000	15,711	12,000		12,700	13,500
Website hits - WOB site	N/A	N/A	N/A	5,933	6,500	3,782	3,100		4,200	4,800
Total Website hits	N/A	258,169	300,000	286,683	306,500	19,493	258,169		258,169	258,169

* CY07 & CY08 totals are the total e-mails received. CY09 totals are the total website hits.

** CY09 -New tracking system used and data was estimated for the Women's Council January 1 - March 1 and WOB January 1 - May 14.

*** CY10 - Actual numbers won't be available until 2011.

7d. Provide a customer satisfaction measure, if available.

N/A