



STATE OF MISSOURI  
OFFICE OF ADMINISTRATION  
DIVISION OF PURCHASING AND MATERIALS MANAGEMENT

**NOTIFICATION OF STATEWIDE CONTRACT**

October 4, 2011

**CONTRACT TITLE:** Lighting Supplies – Philips Brand

**CURRENT CONTRACT PERIOD:** July 1, 2011 through June 30, 2012

**BUYER INFORMATION:** Roy Burgess  
573-751-1692  
[Roy.Burgess@oa.mo.gov](mailto:Roy.Burgess@oa.mo.gov)

RENEWAL INFORMATION	Original Contract Period	Potential Final Expiration
	January 1, 2011 through June 30, 2011	June 30, 2014

ALL PURCHASES MADE UNDER THIS CONTRACT MUST BE FOR **PUBLIC USE ONLY**.  
PURCHASES FOR PERSONAL USE BY PUBLIC EMPLOYEES OR OFFICIALS ARE PROHIBITED.

THE USE OF THIS CONTRACT IS **PREFERRED** FOR ALL STATE AGENCIES.

*This contract has been established for the convenience of state agencies.*

*Local Purchase Authority may be used to purchase supplies included in this contract from an alternative source at the discretion of the agency.*

The entire contract document may be viewed and printed from the Division of Purchasing & Materials Management's **Awarded Bid & Contract Document Search** located on the Internet at <http://www.oa.mo.gov/purch>.

*~ Instructions for use of the contract, specifications, requirements, and pricing are attached ~.*

CONTRACT NUMBER	VENDOR NUMBER	VENDOR INFORMATION	MBE/WBE	COOP PROCUREMENT
C111043001	47058203802	Voss Lighting 2604 N.E. Industrial Dr. N. Kansas City, MO 64117  Point of contact: Kenneth Ward (Kansas City) Phone: 816-471-8677 or 800-755-8677 Fax: 816-471-4122 e-mail: <a href="mailto:ken.ward@vossighting.com">ken.ward@vossighting.com</a>  Josh Aksamit (St. Louis) Phone: 636-660-0088 or 877-577-5409 Fax: 636-660-0086	No	Yes

## STATEWIDE CONTRACT HISTORY

The following summarizes actions related to this Notification of Statewide Contract since its initial issuance. Any and all revisions have been incorporated into the attached document.

Contract Period	Issue Date	Summary of Changes
07/01/11 – 06/30/12	10/04/11	Deleted Philips' firm fixed price line items 015 through 018, 022 through 025, 027 through 029, 047 through 049, and 052 due to rare earth elements. Also, deleted line items 020 and 030 due to inventory depletion. <b>NOTE: The RE items can still be purchased under the percentage off discount line item.</b>
07/01/11 – 06/30/12	06/29/11	Renewed.
12/01/10-06/30/11	12/27/10	Initial issuance of new statewide contract.

### **Purpose and Use of Contracts:**

C111043001 (Voss Lighting for Philips brand) is a preferred use contract established for state agencies to use for the purchase of a wide range of lighting supplies. This replaces C110080001 previously with Archway Lighting. State agencies are advised to check all contracts (C110080002, C110080003, C111207001, C111207002, and C111207003) available to them for the purchase of these items and to choose the best product, best price, best delivery on the various contracts made available to them. All contracts are a “preferred use” contract which means that the contracts have been bid with the goal of providing good market pricing and product variety to state agencies. Agencies are encouraged to use preferred-use contracts but in rare instances where the state agency can obtain like or similar products that meet the state agency’s needs at a better price, then the agency has authority to purchase the items from other sources so long as the provisions of the Local Purchasing Authority Delegation are followed. The Delegation can be viewed and downloaded from the internet at this site: <http://oa.mo.gov/purch/agencyinfo/deptpad.pdf>.

### **Product Variety Available:**

Voss Lighting will provide a complete line of lighting supplies for the Philips brand. The Philip products are described in their catalog and on their website at [www.vosslighting.com](http://www.vosslighting.com). Voss Lighting will be providing the State of Missouri with its standard product lines similar to what they provide to all companies they serve.

### **Delivery:**

Standard delivery for in-stock items: 3 business days

Standard delivery for non-stock items: 7 to 10 days

Emergency delivery capability: Voss Lighting is allowed to charge the State of Missouri for any freight charges and, or special expediting charges incurred from emergency delivery.

### **Warranty:**

Voss Lighting will provide the standard manufacturer’s warranty on all products provided through the State contract. If a product issue comes up before the standard warranty expires state agencies should contact the contractors for warranty support.

### **Catalogs and Ordering:**

Voss Lighting has their complete inventory in catalogs with prices listed. Voss Lighting can provide complete manufacturer catalogs upon request by the state agency. Voss Lighting’s website [www.vosslighting.com](http://www.vosslighting.com) has a direct line to their manufacturer’s websites. Voss Lighting offers phone, fax, and e-mail order processing. Voss Lighting has an on-line order entry. Payment can be made by check, EFT or purchasing card.

**PRICING**

<u>LINE ITEM</u>	<u>MANDATORY SPECIFICATIONS</u>	<u>UNIT</u>	<u>UNIT PRICE</u>
<b>INCANDESCENT LIGHTING SUPPLIES</b>			
001	C/S Code: 57899 <i>Miscellaneous Equipment</i> 57A or 60A 57W or 60W 120V Inside Frosted Med Base  Model No: 37469-4  Case size and the total price per case: 48 pk \$8.64/case	EA	\$0.18
002	C/S Code: 57899 <i>Miscellaneous Equipment</i> 75A 75W 120V Inside Frosted Med Base  Model No: 37472-8  Case size and the total price per case: 48 pk \$8.64/case	EA	\$0.18
003	C/S Code: 57899 <i>Miscellaneous Equipment</i> 40A 40W 120V Inside Frosted Med Base  Model No: 37465-2  Case size and the total price per case: 48 pk \$8.64/case	EA	\$0.18
004	C/S Code: 57899 <i>Miscellaneous Equipment</i> 15A 15W 120V-130V A125 Med Frost  Model No: 14586-2  Case size and the total price per case: 60 pk \$19.20/case	EA	\$0.32
005	C/S Code: 57899 <i>Miscellaneous Equipment</i> 100A 100W 120V Med Base Inside Frosted  Model No: 37474-4  Case size and the total price per case: 48 pk \$8.64/case	EA	\$0.18
006	C/S Code: 57899 <i>Miscellaneous Equipment</i> 150A 150W 120V-130V A21 Med Frost Ext. Ser.  Model No: 37417-3  Case size and the total price per case: 60 pk \$25.80/case	EA	\$0.43
007	C/S Code: 57899 <i>Miscellaneous Equipment</i> 25A 25W 120V A19 Med Base Frosted Bulb  Model No: 25564-6	EA	\$0.27

	Case size and the total price per case: 48 pk \$12.96/case		
008	C/S Code: 57899 <i>Miscellaneous Equipment</i> 50W 12V PAR36 M-P Compact Wide Flood  Model No: 29603-8	EA	\$3.39
	Case size and the total price per case: 12 pk \$40.68/case		
009	C/S Code: 57899 <i>Miscellaneous Equipment</i> 7C7 Clear 130V  Model No: 37378-7	EA	\$0.19
	Case size and the total price per case: 24 pk \$4.56/case		
010	C/S Code: 57899 <i>Miscellaneous Equipment</i> 20W Inter BASE 120v Exit Frosted  Model No: 24853-4	EA	\$0.77
	Case size and the total price per case: 24 pk \$18.48/case		
011	C/S Code: 57899 <i>Miscellaneous Equipment</i> 200W A23 Med Clear or Frosted 120/130V  Model No: 37427-2	EA	\$0.59
	Case size and the total price per case: 60 pk \$35.40/case		
012	C/S Code: 57899 <i>Miscellaneous Equipment</i> 65W 130V Med Reflector Flood  Model No: 24884-9	EA	\$0.91
	Case size and the total price per case: 12 pk \$10.92/case		
013	C/S Code: 57899 <i>Miscellaneous Equipment</i> 100A 100W A19 Med Inside Frost 130V  Model No: 37476-9	EA	\$0.19
	Case size and the total price per case: 48 pk \$9.12		
014	C/S Code: 57899 <i>Miscellaneous Equipment</i> 150A 150W Med base Frosted or White 130V  Model No: 27069-4	EA	\$0.43
	Case size and the total price per case: 48 pk \$20.64/case		

<b>FLUORESCENT LIGHTING SUPPLIES</b>
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015	C/S Code: 57899 <i>Miscellaneous Equipment</i> 34W T12 48" Med Bipin Cool White Alt	EA	DELETED
016	C/S Code: 57899 <i>Miscellaneous Equipment</i> 40W 6" U-Bent Cool White Energy	EA	DELETED
017	C/S Code: 57899 <i>Miscellaneous Equipment</i> 60W T12 Single Pin Cool White ALTO	EA	DELETED
018	C/S Code: 57899 <i>Miscellaneous Equipment</i> 13W PL Fluorescent 27005	EA	DELETED
019	C/S Code: 57899 <i>Miscellaneous Equipment</i> 34W T12 Med Bipin Warm White ALTO Fl  Model No: 25686-7  Case size and the total price per case: 30 pk \$23.70	EA	\$0.79
020	C/S Code: 57899 <i>Miscellaneous Equipment</i> 31W or 34W 3" Cool White U Bent ECON-O-WATT	EA	DELETED
021	C/S Code: 57899 <i>Miscellaneous Equipment</i> 20W Med Bipin Cool White  Model No: 27332-6  Case size and the total price per case: 30 pk \$30.60	EA	\$1.02
022	C/S Code: 57899 <i>Miscellaneous Equipment</i> 40W Daylight Bi Pin	EA	DELETED
023	C/S Code: 57899 <i>Miscellaneous Equipment</i> Fluorescent Lamp, Standard, Low Mercury, Lamp Wattage 32, Lamp Tone Neutral	EA	DELETED
024	C/S Code: 57899 <i>Miscellaneous Equipment</i> Fluorescent Lamp, Standard, Wattage 31, Lamp Tone Enhance Neutral	EA	DELETED
025	C/S Code: 57899 <i>Miscellaneous Equipment</i> Fluorescent Lamp, Standard, Low Mercury, Wattage 28, Lamp Tone Cool	EA	DELETED
026	C/S Code: 57899 <i>Miscellaneous Equipment</i>	EA	\$4.03

Base Medium BiPin  
(G13), Color Temperature 4100,  
Lamp Tone Cool White

Model No: 16060-6

Case size and the total price per case: 30 pk \$120.90

027	C/S Code: 57899 <i>Miscellaneous Equipment</i> Fluorescent Lamp, Standard, Low Mercury, Wattage 32, Lamp Tone Cool	EA	DELETED
028	C/S Code: 57899 <i>Miscellaneous Equipment</i> Fluorescent Lamp, Standard, Low Mercury, Wattage 32, Lamp Tone Enhanced Cool	EA	DELETED
029	C/S Code: 57899 <i>Miscellaneous Equipment</i> Fluorescent Lamp, Standard, Wattage 32, Lamp Tone Cool Color Temperature 4100	EA	DELETED

<b>QUARTZ LIGHTING SUPPLIES</b>
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030	C/S Code: 57899 <i>Miscellaneous Equipment</i> 150w Quartz Clear Double Cont. 120V	EA	DELETED
031	C/S Code: 57899 <i>Miscellaneous Equipment</i> 50 W MR 16 Flood 12V 38 Degree Beam  Model No: 37805-9  Case size and the total price per case: 10 pk \$10.80	EA	\$1.08
032	C/S Code: 57899 <i>Miscellaneous Equipment</i> 300W Quartz Clear 120V EHM  Model No: 39282-9  Case size and the total price per case: 12 pk \$16.56/case	EA	\$1.38

<b>HID LIGHTING SUPPLIES</b>
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033	C/S Code: 57899 <i>Miscellaneous Equipment</i> 250W Metal Halide Universal Burning  Model No: 27484-5  Case size and the total price per case: 12 pk \$98.40/case	EA	\$8.20
034	C/S Code: 57899 <i>Miscellaneous Equipment</i> 175W Mog ED28 Clear Mercury	EA	\$4.25

Model No: 31965-7

Case size and the total price per case: 12 pk \$51.00/case

035	C/S Code: 57899 <i>Miscellaneous Equipment</i> HPS 250W Mog 100V	EA	\$7.72
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Model No: 36879-5

Case size and the total price per case: 12 pk \$92.64/case

036	C/S Code: 57899 <i>Miscellaneous Equipment</i> 400W Metal Halide Universal Burning	EA	\$8.20
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Model No: 34415-0

Case size and the total price per case: 6 pk \$49.20/case

037	C/S Code: 57899 <i>Miscellaneous Equipment</i> 1000W Metal Halide Universal Burning	EA	\$16.71
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Model No: 29826-5

Case size and the total price per case: 6 pk \$100.26/case

038	C/S Code: 57899 <i>Miscellaneous Equipment</i> HPS 100W Med Base	EA	\$6.71
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Model No: 34446-5

Case size and the total price per case: 12 pk \$80.52/case

039	C/S Code: 57899 <i>Miscellaneous Equipment</i> HPS 150W Med Base 55V	EA	\$6.90
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Model No: 30347-9

Case size and the total price per case: 12 pk \$82.80/case

040	C/S Code: 57899 <i>Miscellaneous Equipment</i> 175w Universal Burning Position MH M	EA	\$8.20
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Model No: 28733-4

Case size and the total price per case: 12 pk \$98.40/case

041	C/S Code: 57899 <i>Miscellaneous Equipment</i> 400 W Mog ED37 Deluxe White Mercury	EA	\$4.89
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Model No: 24842-7

Case size and the total price per case: 6 pk \$29.34/case

042	C/S Code: 57899 <i>Miscellaneous Equipment</i>	EA	\$11.80
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400W MH ED28 Shape

Model No: 27862-2

Case size and the total price per case: 12 pk \$141.60/case

043	C/S Code: 57899 <i>Miscellaneous Equipment</i> MH175/U/Med	EA	\$10.35
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Model No: 31358-5

Case size and the total price per case: 12 pk \$124.20/case

<b>"SPECIALTY BULB" LIGHTING SUPPLIES</b>
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044	C/S Code: 57899 <i>Miscellaneous Equipment</i> 40W T8 Med Bipin TL80 5000K 48"	EA	\$1.17
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Model No: 27229-4

Case size and the total price per case: 25 pk \$29.25/case

045	C/S Code: 57899 <i>Miscellaneous Equipment</i> F40AX40W 4 FT Advantage X 5000K	EA	\$1.59
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Model No: 26643-7

Case size and the total price per case: 30 pk \$47.70/case

046	C/S Code: 57899 <i>Miscellaneous Equipment</i> 202342500 HR 90W 120V PAR38 Med Halogen F (2,500 hours)	EA	\$2.63
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Model No: 20234-1

Case size and the total price per case: 12 pk \$31.56/case

047	C/S Code: 57899 <i>Miscellaneous Equipment</i> 32W T8 Med Bipin TL741 4100K ALTO PL	EA	DELETED
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048	C/S Code: 57899 <i>Miscellaneous Equipment</i> 26W 3500K PL Cluster 4 Pin Fluoresce	EA	DELETED
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049	C/S Code: 57899 <i>Miscellaneous Equipment</i> 14W 120V Med Base Compact Fluoresce	EA	DELETED
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050	C/S Code: 57899 <i>Miscellaneous Equipment</i> F40Ax40W Advantage X 3300 Lumens 24000 HR or 20000 HR	EA	\$1.59
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Model No: 26604-9

Case size and the total price per case: 30 pk \$47.70/case

051	C/S Code: 57899 <i>Miscellaneous Equipment</i> 40W PL Long 2G11 3500K  Model No: 30043-4  Case size and the total price per case: 25 pk \$92.50/case	EA	\$3.70
052	C/S Code: 57899 <i>Miscellaneous Equipment</i> 32W T8 Med Bipin TL70 3500K Long Lif	EA	DELETED
053	C/S Code: 57899 <i>Miscellaneous Equipment</i> 32 W 48" T8 Med Bipin TL80 3500K ALTO  Model No: 24670-2  Case size and the total price per case: 25 pk \$30.00/case	EA	\$1.20

<b>DISCOUNTS FOR ALL LIGHTING SUPPLIES</b>
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054	C/S Code: 57899 <i>Miscellaneous Equipment</i> Firm, fixed discount for <b>Excluded</b> items based on the published user price in the 08/02/10 Philips catalog.	PCNT	83.20%
055	C/S Code: 57899 <i>Miscellaneous Equipment</i> Firm, fixed discount for <b>Non-Excluded</b> items based on the published user price in the 08/02/10 Philips catalog.	PCNT	87.01%

**State of Missouri  
Office of Administration  
Division of Purchasing and Materials Management  
Contract Performance Report**

Please take a moment to let us know how this contract award has measured up to your expectations. If reporting on more than one contractor or product, please make copies as needed. This office will use the information to improve products and services available to state agency users. **Comments should include those of the product's end user.**

**Contract No.:** \_\_\_\_\_

**Contractor:** \_\_\_\_\_

**Describe Product Purchased (include Item No's., if available):** \_\_\_\_\_

**Rating Scale:** 5 = Excellent, 4 = Good, 3 = Average, 2 = Poor, 1 = Fails to meet expectations

Product Rating	Rate 1-5, 5 best
Product meets your needs	
Product meets contract specifications	
Pricing	

Contractor Rating	Rate 1-5, 5 best
Timeliness of delivery	
Responsiveness to inquiries	
Employee courtesy	
Problem resolution	
Recall notices handled effectively	

Comments: \_\_\_\_\_

Prepared by: \_\_\_\_\_ Title: \_\_\_\_\_ Agency: \_\_\_\_\_

Date: \_\_\_\_\_ Phone: \_\_\_\_\_ Email: \_\_\_\_\_

Address: \_\_\_\_\_

**Please detach or photocopy this form & return by FAX to 573/526-9816, or mail to:**

Office of Administration  
Division of Purchasing and Materials Management  
301 West High Street, RM 630  
PO Box 809  
Jefferson City, Missouri 65102  
**You may also e-mail form to the buyer as an attachment at**  
[Roy.burgess@oa.mo.gov](mailto:Roy.burgess@oa.mo.gov)