



STATE OF MISSOURI
OFFICE OF ADMINISTRATION
DIVISION OF PURCHASING

NOTIFICATION OF STATEWIDE CONTRACT

Date: 9/29/16

CONTRACT TITLE: AUTOMATED EXTERNAL DEFIBRILLATORS (AEDS)

CURRENT CONTRACT PERIOD:	APRIL 1, 2016 THROUGH MARCH 31, 2017	
RENEWAL INFORMATION:	Original Contract Period:	April 1, 2011 through March 2012
	Renewal Options Available:	Renewals available pending NASPO approval
BUYER INFORMATION:	Tammy Michel (573) 751-3114 Tammy.michel@oa.mo.gov	

ALL PURCHASES MADE UNDER THIS CONTRACT MUST BE FOR **PUBLIC USE ONLY**.
PURCHASES FOR PERSONAL USE BY PUBLIC EMPLOYEES OR OFFICIALS ARE PROHIBITED.

THE USE OF THIS CONTRACT IS **PREFERRED** FOR ALL STATE AGENCIES.

This contract has been established for the convenience of state agencies. Local Purchase Authority may be used to purchase supplies/services included in this contract from an alternative source at the discretion of the agency.

NOTICE TO AGENCIES: ALL PURCHASES MADE UNDER THIS CONTRACT MUST BE MADE DIRECTLY WITH EACH MANUFACTURER LISTED BELOW. UNDER NO CIRCUMSTANCES ARE PURCHASES TO BE MADE FROM A DISTRIBUTOR OF THESE COMPANIES.

The entire contract document may be viewed and printed from the Division of Purchasing and Materials Management's **Awarded Bid & Contract Document Search** located on the Internet at <http://oa.mo.gov/purch>.

~ Instructions for use of the contract, specifications, requirements, and pricing are attached ~.

CONTRACT NUMBER	VENDOR NUMBER	VENDOR INFORMATION	MBE/WBE	COOP PROCUREMENT
C111189001	13342911506 Remit to: 13342911505	Philips Healthcare 3000 Minuteman Rd MS 400 Andover, MA 01810 Phone: (800) 934-7372 Fax: (800) 947-3299 E-mail: aed.market@philips.com On-Line: www.philips.com/resuscitation MO Sales Contact: Anthony Verdeja Cell: (720) 357-5487 E-mail: Anthony.Verdeja@Philips.com	No	Yes

CONTRACT NUMBER	VENDOR NUMBER	VENDOR INFORMATION	MBE/WBE	COOP PROCUREMENT
C111189002	8110719990 0	Cardiac Science Corp 500 Burdick Parkway Deerfield, WI 53531 Attn: Lorriane Murphy (sales contract admin specialist) Phone: (262) 953-3543 (800) 426-0337 Fax: (800) 925-2825 E-mail: ccpo@cardiacscience.com LMurphy@cardiacscience.com On-Line: www.cardiacscience.com		Yes
C111189003	91069769104	Physio-Control, Inc. (Medtronic) 11811 Willows Road NE PO Box 97006 Redmond, WA 98073 Attention: Andy Vanderklok Phone: (800) 442-1142 x 74169 or (425) 867-4421 Fax: (800) 772-3340 E-mail: USContracts@physio-control.com On-Line: www.medtronic.com	No	Yes
C111189004	04271162600	ZOLL Medical Corporation 269 Mill Road Chelmsford, MA 01824 Attn: Heidi Eckhardt Phone: (978) 421-9514 Fax: (978) 421-0005 E-mail: heckhardt@zoll.com On-Line: www.zoll.com	No	Yes
C111189005	22367702100	Defibtech, LLC 741 Boston Post Road, Suite 201 Guilford, CT 06437 Attention: Dave Fritzsche Phone: (312) 953-6928 Fax: (203) 738-1073 E-mail: dfritzsche@defibtec.com On-Line: www.defibtech.com	No	Yes

STATEWIDE CONTRACT HISTORY

The following summarizes actions related to this Notification of Statewide Contract since its initial issuance. Any and all revisions have been incorporated into the attached document.

Contract Periods	Issue Date	Summary of Changes
04/01/16 – 03/31/17	9/29/16	Updated contractor information for Contract C111189001, C111189002 and C111189003.
04/01/16 – 03/31/17	4/1/16	Renewals of Contracts. Contract C111189003 (Physio Control, Inc.) and Contract C111189004 (Zoll Medical Corporation) have updated pricing and product listings. Contract C111189002 Cardiac Science Corporation has an address change and vendor number change. Contract C111189006 HeartSine Technologies, Inc. was not renewed.
04/01/15 – 03/31/16	11/10/15	New item added to contract pricing list for Contract C111189002 and C111189006.
04/01/15 – 03/31/16	6/12/15	Renewals of Contracts
04/01/14 – 03/31/15	01/23/15	The Mo Sales Contact, Cell Phone Number and E-mail address has been changed for Contract C111189001 – Philips Healthcare
04/01/14 – 03/31/15	03/28/14	Renewals of Contracts
04/01/13 – 03/31/14	10/21/13	The buyer contact information has been updated. The toll free number stated on Zoll Medical Corporation page is corrected to read 800-348-9011.
04/01/13 – 03/31/14	03/12/13	Renewal of contracts.
04/01/12 – 03/31/13	05/07/12	Link to pricing updated for all vendors.
04/01/12 – 03/31/13	04/09/12	Renewal of contracts.
04/01/11 – 03/31/12	01/09/12	All purchases made under this contract MUST be made from the manufacturers listed. Under NO circumstances are purchases to be made from a distributor for these companies.
04/01/11 – 03/31/12	09/30/11	General pricing link provided. Agencies can choose which contractor's pricing they wish to pull up each time.
04/01/11 – 03/31/12	04/26/11	Additional vendor contract added.
04/01/11 – 03/31/12	04/18/11	Initial issuance of new statewide contract.

Purpose and Use of Contracts:

Contracts C111189001 (Philips Healthcare), C111189002 (Cardiac Science Corporation), C111189003 (Physio-Control, Inc.), C111189004 (ZOLL Medical Corporation) and C111189005 (Defibtech, LLC) are “preferred use” contracts established to make available Automated External Defibrillators (AEDs) to Missouri state agencies and political subdivisions participating in the Missouri Cooperative Procurement program. These contracts replace C109262001 (Cardiac Science Corporation), C109262002 (Philips Healthcare), C109262003 (Physio-Control, Inc.) and C109262004 (ZOLL Medical) which expired March 31, 2011.

State agencies are advised to check all contracts for the purchase of these items and to choose the best product, best price, best delivery the various contracts make available to them. All contracts are “preferred use” contracts which means that the contracts have been bid with the goal of providing good market pricing and product variety to state agencies. Agencies are encouraged to use preferred-use contracts but in rare instances where the state agency can obtain like or similar products that meet the state agency’s needs at a better price, then the agency has authority to purchase the items from other sources so long as the provisions of the Local Purchasing Authority Delegation are followed. The Delegation can be viewed and downloaded from the internet at this site: <http://oa.mo.gov/purch/agencyinfo/deptpad.pdf>.

PHILIPS HEALTHCARE

The following information is specific only to contract **C111189001** with Philips Healthcare.

ALL PURCHASES MADE UNDER THIS CONTRACT MUST BE MADE FROM THE MANUFACTURER LISTED. UNDER NO CIRCUMSTANCES ARE PURCHASES TO BE MADE FROM A DISTRIBUTOR FOR THE COMPANY.

Ordering: Contact Philips Healthcare by telephone, fax or on-line to place an order.

Philips Healthcare
3000 Minuteman Rd.
Andover, MA 01810
Aed.market@philips.com
(800) 934-7372
(800) 947-3299 fax

Each customer must register with Philips. Once registered, customers will be able to log into the eStore and shop in a personalized version of the Philips on-line store. All items will be priced at the contracted prices for NASPO Participating States and other eligible political subdivisions. Customers will have access to contract information, order history (whether the order was placed on-line or not), product information and many other benefits.

Payment Terms: Net 45 days.

Delivery: 30 days ARO. Expedited delivery upon request, however, subject to additional cost and availability.

Warranty: Warranty on AEDs is five (5) years. AED/Defibrillator accessories are typically under warranty for twelve (12) months.

Return Policy: Authorization is required for all returns and a Returned Goods Authorization (RGA) number must be obtained prior to returning product to Philips Healthcare.

Contract Pricing: Current contract pricing for Philips Healthcare can be found at the following website: <https://www.ok.gov/dcs/solicit/app/solicitationDetail.php?conID=121>

**Reference the addendums listed and their descriptions in order to choose the most recent pricing.

CARDIAC SCIENCE CORPORATION

The following information is specific only to contract **C111189002** with Cardiac Science Corporation.

ALL PURCHASES MADE UNDER THIS CONTRACT MUST BE MADE FROM THE MANUFACTURER LISTED. UNDER NO CIRCUMSTANCES ARE PURCHASES TO BE MADE FROM A DISTRIBUTOR FOR THE COMPANY.

Ordering: Contact Cardiac Science Corporation by telephone, fax, e-mail or on-line to place an order. Customer Service Representatives are available Monday through Friday 5:00 AM until 4:30 PM Pacific Standard Time.

Cardiac Science Corporation
Attn: Customer Service
500 Burdick Parkway
Deerfield, WI 53531
www.cardiacscience.com
(414) 953-3500
(800) 426-0337
(800) 925-2825 fax
E-mail: ccpo@cardiacscience.com

Payment Terms: Net 30 days.

Remit payments to: Cardiac Science Corporation
Attention: Accounts Receivable
PO Box 83261
Chicago, IL 60691

Delivery: Within fourteen (14) days after receipt of order (ARO). Expedited delivery is within three (3) days ARO. Products are shipped via Federal Express (FEDEX) Ground. Shipping and handling charges will be included (FOB Destination).

Warranty: Warranty on AEDs is seven (7) years. Battery, electrodes and accessories warranted separately.

Return Policy: Authorization is required for all returns and a Returned Material Authorization (RMA) number must be obtained prior to returning product to Cardiac Science. An RMA number must appear on the outside of the shipping box and can be obtained by calling 1-800-991-5465.

Contract Pricing: Current contract pricing for Cardiac Science Corporation can be found at the following website:
<https://www.ok.gov/dcs/solicit/app/solicitationDetail.php?conID=121>

**Reference the addendums listed and their descriptions in order to choose the most recent pricing.

PHYSIO-CONTROL, INC. – MEDTRONIC

The following information is specific only to contract **C111189003** with Physio-Control, Inc.

ALL PURCHASES MADE UNDER THIS CONTRACT MUST BE MADE FROM THE MANUFACTURER LISTED. UNDER NO CIRCUMSTANCES ARE PURCHASES TO BE MADE FROM A DISTRIBUTOR FOR THE COMPANY.

Ordering: Contact Physio-Control, Inc. by telephone, fax or on-line to place an order.

Physio-Control, Inc.
PO Box 97023
Redmond, WA 98073
www.physio-control.com
(800) 442-1142
(800) 772-3340 fax

Payment Terms: Net 45 days.

Remit Payments to: Physio-Control, Inc.
12100 Collections Center Drive
Chicago, IL 60693

Delivery: 30 days ARO.

Warranty: Warranty on AEDs is five (5) years. AED/Defibrillator accessories are warranted separately.

Contract Pricing: Current contract pricing for Physio-Control, Inc. can be found at the following website:
<https://www.ok.gov/dcs/solicit/app/solicitationDetail.php?conID=121>

**Reference the addendums listed and their descriptions in order to choose the most recent pricing.

ZOLL MEDICAL CORPORATION

The following information is specific only to contract **C111189004** with ZOLL Medical Corporation.

ALL PURCHASES MADE UNDER THIS CONTRACT MUST BE MADE FROM THE MANUFACTURER LISTED. UNDER NO CIRCUMSTANCES ARE PURCHASES TO BE MADE FROM A DISTRIBUTOR FOR THE COMPANY.

Ordering: Contact ZOLL Medical Corporation by telephone, fax or e-mail to place an order. Customer Service Representatives are available Monday through Friday 8:30 AM to 7:30 PM Eastern Standard Time.

ZOLL Medical Corporation
269 Mill Road
Chelmsford, MA 01824
(978) 421-9440 Direct
(800) 348-9011 Toll Free (US/Canada)
(978) 421-0015 Fax
Email: info@zoll.com

Payment Terms: Net 30 days

Remit Payments to: ZOLL Medical Corporation
P.O. Box 27028
New York, NY 10087-7028

Delivery: 30 days ARO.

Warranty: Warranty on AEDs is five (5) years. Battery, electrodes and accessories warranted separately.

Contract Pricing: Current contract pricing for ZOLL Medical Corporation can be found at the following Internet link:
<https://www.ok.gov/dcs/solicit/app/solicitationDetail.php?conID=121>

**Reference the addendums listed and their descriptions in order to choose the most recent pricing.

DEFIBTECH LLC

The following information is specific only to contract **C111189005** with Defibtech, LLC.

ALL PURCHASES MADE UNDER THIS CONTRACT MUST BE MADE FROM THE MANUFACTURER LISTED. UNDER NO CIRCUMSTANCES ARE PURCHASES TO BE MADE FROM A DISTRIBUTOR FOR THE COMPANY.

Ordering: Contact Defibtech, LLC by telephone, fax or e-mail to place an order. Customer Service Representatives are available Monday through Friday 8:30 AM to 7:30 PM Eastern Standard Time.

Defibtech, LLC
741 Boston Post Road, Suite 201
Guilford, CT 06437
Phone: (203) 453-6654
Fax: (203) 738-1073
E-mail: contracts@defibtech.com
On-Line: www.defibtech.com

Payment Terms: Net 30 days

Delivery: 30 days ARO.

Warranty: Warranty on AEDs is five (5) years. Battery, electrodes and accessories warranted separately.

Contract Pricing: Current contract pricing for Defibtech, LLC can be found at the following Internet link:
<https://www.ok.gov/dcs/solicit/app/solicitationDetail.php?conID=121>

**Reference the addendums listed and their descriptions in order to choose the most recent pricing.

**State of Missouri
Office of Administration
Division of Purchasing and Materials Management
Contract Performance Report**

Please take a moment to let us know how this contract award has measured up to your expectations. If reporting on more than one contractor or product, please make copies as needed. This office will use the information to improve products and services available to state agency users. **Comments should include those of the product's end user.**

Contract No.: _____ **Contractor:** _____

Describe Product Purchased (include Item No's., if available): _____

Rating Scale: 5 = Excellent, 4 = Good, 3 = Average, 2 = Poor, 1 = Fails to meet expectations

Product Rating	Rate 1-5, 5 best
Product meets your needs	
Product meets contract specifications	
Pricing	

Contractor Rating	Rate 1-5, 5 best
Timeliness of delivery	
Responsiveness to inquiries	
Employee courtesy	
Problem resolution	
Recall notices handled effectively	

Comments: _____

Prepared by: _____ Title: _____ Agency: _____

Date: _____ Phone: _____ Email: _____

Address: _____

Please detach or photocopy this form & return by FAX to 573/526-9816, or mail to:

Office of Administration
Division of Purchasing and Materials Management
301 West High Street, RM 630
PO Box 809
Jefferson City, Missouri 65102
You may also e-mail form to the buyer as an attachment at
tammy.michel@oa.mo.gov