



STATE OF MISSOURI  
OFFICE OF ADMINISTRATION  
DIVISION OF PURCHASING AND MATERIALS MANAGEMENT

**NOTIFICATION OF STATEWIDE CONTRACT**

August 19, 2014

**CONTRACT TITLE:** Lighting Supplies (Philips Brand)  
**CURRENT CONTRACT PERIOD:** October 1, 2014 through December 31, 2014  
**BUYER INFORMATION:** Nicolle Skaggs  
573-751-5341  
nicolle.skaggs@oa.mo.gov

RENEWAL INFORMATION	Original Contract Period	Potential Final Expiration
	January 19, 2012 through June 30, 2012	September 30, 2014

ALL PURCHASES MADE UNDER THIS CONTRACT MUST BE FOR **PUBLIC USE ONLY**.  
PURCHASES FOR PERSONAL USE BY PUBLIC EMPLOYEES OR OFFICIALS ARE PROHIBITED.

THE USE OF THIS CONTRACT IS **PREFERRED** FOR ALL STATE AGENCIES.

*This contract has been established for the convenience of state agencies.*

*Local Purchase Authority may be used to purchase supplies included in this contract from an alternative source at the discretion of the agency.*

The entire contract document may be viewed and printed from the Division of Purchasing & Materials Management's **Awarded Bid & Contract Document Search** located on the Internet at <http://www.oa.mo.gov/purch>.

*~ Instructions for use of the contract, specifications, requirements, and pricing are attached ~.*

CONTRACT NUMBER	VENDOR NUMBER	VENDOR INFORMATION	MBE/WBE	COOP PROCUREMENT
C112097001	4705820380 0	Voss Lighting 2604 N.E. Industrial Dr. #100 N. Kansas City, MO 64117  Point of contact: Ken Ward (Kansas City) Phone: 816-471-8677 or 800-755-8677 Fax: 816-471-4122 e-mail: <a href="mailto:ken.ward@vosslighting.com">ken.ward@vosslighting.com</a>  Josh Aksamit (St. Louis) Phone: 636-660-0088 or 877-577-5409 Fax: 636-660-0086	No	Yes

## STATEWIDE CONTRACT HISTORY

The following summarizes actions related to this Notification of Statewide Contract since its initial issuance. Any and all revisions have been incorporated into the attached document.

<b>Contract Period</b>	<b>Issue Date</b>	<b>Summary of Changes</b>
<b>10/01/14 – 12/31/14</b>	<b>08/19/14</b>	<b>Contract Extended until 12/31/14.</b>
07/01/14 – 09-30/14	04/28/14	Contract Extended until 09/30/2014
07/01/13- 06/30/14	06/27/13	Renewed
07/01/12 – 06/30/13	06/25/12	Renewed
01/19/12 - 06/30/12	01/19/12	Initial issuance of new statewide contract.

### **Purpose and Use of Contracts:**

This contract for Philips Brand Lighting Supplies is a preferred use contract established for state agencies to use for the purchase of a wide range of lighting supplies, including lamps, specialty lamps, LED's, and ballasts. This replaces the previous Philips brand Lighting Supply contract, C111043001, previously with Voss Lighting. State agencies are advised to check the various supply contracts (C110080002, C110080003, C111207001, C111207002, and C111207003.) available and to choose the best product, best price, best delivery offered. All contracts are a "preferred use" contract which means that the contracts have been bid with the goal of providing good market pricing and product variety to state agencies. Agencies are encouraged to use preferred-use contracts but in rare instances where the state agency can obtain like or similar products that meet the state agency's needs at a better price, then the agency has authority to purchase the items from other sources so long as the provisions of the Local Purchasing Authority Delegation are followed. The Delegation can be viewed and downloaded from the internet at follows: <http://oa.mo.gov/purch/agencyinfo/deptpad.pdf> .

### **Product Variety Available:**

Voss Lighting will provide the complete line of Philips brand lighting supplies for the product categories identified below. All products available are described in the applicable Philips hard copy catalog and on the Voss website.

### **Catalogs:**

Voss Lighting has the complete inventory of Philips brand products available in hard copy form or via their **Missouri-specific Internet site at [http://www.vosslighting.com/images/attachments/state\\_of\\_mo\\_2009-2013\\_sell\\_price\\_catalog.pdf](http://www.vosslighting.com/images/attachments/state_of_mo_2009-2013_sell_price_catalog.pdf)**. State agencies must request hard copy catalogs from Voss Lighting. Pricing shown in the hard copy catalogs is not state pricing. The discount offered for the specific product category (lamps, specialty lamps, LED's and ballasts) must be applied to the "user prices", "MSRP prices", or "standard carton prices" as applicable.

### **Ordering:**

Voss Lighting offers phone, fax, and e-mail order processing. Voss Lighting has an on-line order entry. Payment can be made by check, EFT or purchasing card.

### **Minimum Orders:**

The minimum order amount is \$25.00. Agencies must make purchases less than the minimum order amount outside the contract.

### **Delivery:**

All items shall be delivered FOB Destination freight prepaid and allowed.

Routine orders of in-stock items ordered by 4:00 p.m. will be received within 1-2 business days ARO. Out-of-stock items will be delivered as soon as possible. Voss Lighting will notify state agencies of anticipated delivery of out-of-stock items within 24 hours of receipt of order.

## DISCOUNT OFFERINGS

### LAMPS

<u>LINE</u> <u>ITEM</u>	<u>MANDATORY SPECIFICATIONS</u>	<u>PERCENTAGE</u> <u>DISCOUNT</u>
001	C/S Code: 57899 <i>Miscellaneous Equipment</i> Firm, fixed discount for all <b>Excluded LAMP</b> items in the current published <b>LAMPS catalog</b> . The stated discount shall apply to the “ <b>user</b> ” prices in the catalog.	87.25%
002	C/S Code: 57899 <i>Miscellaneous Equipment</i> Firm, fixed discount for all <b>Non-Excluded LAMP</b> items in the current published <b>LAMPS catalog</b> . The stated discount shall apply to the “ <b>user</b> ” prices in the catalog.	87.50%

### SPECIALTY LAMPS

<u>LINE</u> <u>ITEM</u>	<u>MANDATORY SPECIFICATIONS</u>	<u>PERCENTAGE</u> <u>DISCOUNT</u>
003	C/S Code: 57899 <i>Miscellaneous Equipment</i> Firm, fixed discount for all <b>Excluded SPECIALTY LAMP</b> items in the current published <b>SPECIALTY LAMPS catalog</b> . The stated discount shall apply to the “ <b>user</b> ” prices in the catalog.	58.00%
004	C/S Code: 57899 <i>Miscellaneous Equipment</i> Firm, fixed discount for all <b>Non-Excluded SPECIALTY LAMP</b> items in the current published <b>SPECIALTY LAMPS catalog</b> . The stated discount shall apply to the “ <b>user</b> ” prices in the catalog.	72.80%

### LED'S

<u>LINE</u> <u>ITEM</u>	<u>MANDATORY SPECIFICATIONS</u>	<u>PERCENTAGE</u> <u>DISCOUNT</u>
005	C/S Code: 57899 <i>Miscellaneous Equipment</i> Firm, fixed discount for all <b>LED</b> items in the current published <b>LED catalog</b> . The stated discount shall apply to the suggested “ <b>MSRP</b> ” prices in the catalog.	16.50%

### BALLASTS

<u>LINE</u> <u>ITEM</u>	<u>MANDATORY SPECIFICATIONS</u>	<u>PERCENTAGE</u> <u>DISCOUNT</u>
006	C/S Code: 57899 <i>Miscellaneous Equipment</i> Firm, fixed discount for all <b>BALLAST</b> items in the current published <b>BALLASTS catalog</b> . The stated discount shall apply to the “ <b>Standard Carton</b> ” prices in the catalog.	70.00%

**State of Missouri  
Office of Administration  
Division of Purchasing and Materials Management  
Contract Performance Report**

Please take a moment to let us know how this contract award has measured up to your expectations. If reporting on more than one contractor or product, please make copies as needed. This office will use the information to improve products and services available to state agency users. **Comments should include those of the product's end user.**

**Contract No.:** \_\_\_\_\_

**Contractor:** \_\_\_\_\_

**Describe Product Purchased (include Item No's., if available):** \_\_\_\_\_

**Rating Scale:** 5 = Excellent, 4 = Good, 3 = Average, 2 = Poor, 1 = Fails to meet expectations

<b>Product Rating</b>	<b>Rate 1-5, 5 best</b>
Product meets your needs	
Product meets contract specifications	
Pricing	

<b>Contractor Rating</b>	<b>Rate 1-5, 5 best</b>
Timeliness of delivery	
Responsiveness to inquiries	
Employee courtesy	
Problem resolution	
Recall notices handled effectively	

Comments: \_\_\_\_\_

Prepared by: \_\_\_\_\_ Title: \_\_\_\_\_ Agency: \_\_\_\_\_

Date: \_\_\_\_\_ Phone: \_\_\_\_\_ Email: \_\_\_\_\_

Address: \_\_\_\_\_

**Please detach or photocopy this form & return by FAX to 573/526-9816, or mail to:**

Office of Administration  
Division of Purchasing and Materials Management  
301 West High Street, RM 630  
PO Box 809  
Jefferson City, Missouri 65102  
**You may also e-mail form to the buyer as an attachment at**  
[Roy.burgess@oa.mo.gov](mailto:Roy.burgess@oa.mo.gov)