

STATE OF UTAH – STATE COOPERATIVE CONTRACT
CONTRACT NUMBER MA 454

1. **CONTRACTING PARTIES:** This State Cooperative Contract is between the **Division of Purchasing and General Services (State)**, 3150 State Office Building, PO Box 141061, Salt Lake City, UT 84114-1061, an agency of the State of Utah, and the following CONTRACTOR:

FedEx Corporation
Name
900 7th Avenue NW, Ste. 500
Address
Washington DC 2770-4092
City State Zip

LEGAL STATUS OF CONTRACTOR

- Sole Proprietor
 Non-Profit Corporation
 For-Profit Corporation
 Partnership
 Government Agency

Federal Tax ID# 62-1721435 Vendor # 35454HF Commodity Codes: 91559, 96244
Vendor Contact Person: Joselyn Henderson Vendor Phone #: 816-554-6609
Vendor Fax #: 816-763-5238 Vendor email address: jchenderson1@fedex.com

2. **GENERAL PURPOSE OF CONTRACT:** The general purpose of this Contract is to provide:
WSCA Master Contract for Small Package Delivery Services
Covering inbound and outbound intrastate, interstate domestic express, ground and international outbound services.
3. **CONTRACT PERIOD:** Effective date 8/28/06 Termination date 08/27/07 unless terminated early or extended in accordance with the terms and conditions of this contract.
Renewal option: Four (4) additional one year renewal options.
4. **PRICING AS PER THE ATTACHED PRICE LIST**
PAYMENT TERMS: Net 30
MINIMUM ORDER: N/A
5. **ATTACHMENT A:** Standard Terms and Conditions
ATTACHMENT B: Contract Digest
ATTACHMENT C: RFP Response
Any conflicts between Attachment A and other Attachments will be resolved in favor of Attachment A.
6. **DOCUMENTS INCORPORATED INTO THIS CONTRACT BY REFERENCE BUT NOT ATTACHED:**
a. All other governmental laws, regulations, or actions applicable to the goods and/or services authorized by this contract.
b. Utah State Procurement Code, Procurement Rules, CONTRACTOR'S response to Bid # DR6917, dated May 30, 2006.

IN WITNESS WHEREOF, the parties sign and cause this contract to be executed.

CONTRACTOR


Contractor's signature

VINCENT SCARFO
GOVT. SERVICES MGR.
Type or Print Name and Title

8/22/06
Date

STATE OF UTAH


Douglas G. Richins
Director, Division of Purchasing

AUG 23 2006
Date

DRR

**Standard Contract Terms and Conditions
Western States Contracting Alliance
Request for Proposal**

PARTICIPANTS: The Western States Contracting Alliance (herein WSCA) is a cooperative group contracting consortium for state government departments, institutions, agencies and political subdivisions (i.e., colleges, school districts, counties, cities, etc.,) for the states of Alaska, Arizona, California, Colorado, Hawaii, Idaho, Minnesota, Montana, Nevada, New Mexico, Oregon, South Dakota, Utah, Washington and Wyoming. Obligations under this contract are limited to those Participating States who have signed (and not revoked) an Intent to Contract at the time of award, or who have executed a Participating Addendum where contemplated by the solicitation. Financial obligations of Participating States are limited to the orders placed by the departments or other state agencies and institutions having available funds. Participating States incur no financial obligations on behalf of political subdivisions. Unless otherwise specified in the solicitation, the resulting award(s) will be permissive.

QUALITY ESTIMATES: WSCA does not guarantee to purchase any amount under the contract to be awarded. Estimated quantities are for the purposes of submitting proposals only and are not to be construed as a guarantee to purchase any amount.

SPECIFICATIONS: Any deviation from specifications must be clearly indicated by offeror, otherwise, it will be considered that the proposal is in strict compliance. When BRAND NAMES or manufacturers' numbers are stated in the specifications they are intended to establish a standard only and are not restrictive unless the RFP states "No substitute". Proposals will be considered on other makes, models or brands having comparable quality, style, workmanship and performance characteristics. Alternate proposals offering lower quality or inferior performance will not be considered.

ACCEPTANCE OR REJECTION OF PROPOSALS: WSCA reserves the right to accept or reject any or all proposals or parts of proposals, and to waive informalities therein.

TAXES: Proposal prices shall be exclusive of state sales and federal excise taxes. Where the state government entities are not exempt from sales taxes on sales within their state, the contractor shall add the sales taxes on the billing invoice as a separate entry.

MODIFICATION OR WITHDRAWAL OF PROPOSALS: Proposals may be modified or withdrawn prior to the time set for the opening of proposals. After the time set for the opening of proposals no proposal may be modified or withdrawn, unless done in response to a request for a "Best and Final Offer" from WSCA.

PATENTS, COPYRIGHTS, ETC.: The Contractor shall release, indemnify and hold the Buyer, its officers, agents and employees harmless from liability of any kind or nature, including the Contractor's use of any copyrighted or uncopyrighted composition, secret process, patented or unpatented invention, article or appliance furnished or used in the performance of this contract.

AWARD: WSCA may award multiple contracts as the result of this solicitation. Awards shall be made to the responsible offeror(s) whose proposal is determined to be the most advantageous to WSCA, taking into consideration price and the other evaluation factors set forth in the RFP.

NON-COLLUSION: By signing the proposal the offeror certifies that the proposal submitted, has been arrived at independently and has been submitted without collusion with, and without any agreement, understanding or planned common course of action with, any other vendor of materials, supplies, equipment or services described in the Request for Proposal, designed to limit independent bidding or competition.

CANCELLATION: Unless otherwise stated in the special terms and conditions, any contract entered into as a result of this bid may be canceled by either party upon 60 days notice, in writing, prior to the effective date of the cancellation. Further, any Participating State may cancel its participation upon 30 days written notice, unless otherwise limited or stated in the special terms and conditions of this solicitation. Cancellation may be in whole or in part. Any cancellation under this provision shall not effect the rights and obligations attending orders outstanding at the time of cancellation, including any right of and Purchasing Entity to indemnification by the Contractor, rights of payment for goods/services delivered and accepted, and rights attending any warranty or default in performance in association with any order. Cancellation of the contract due to Contractor default may be immediate.

DEFAULT AND REMEDIES: Any of the following events shall constitute cause for WSCA to declare Contractor in default of the contract: 1. Nonperformance of contractual requirements; 2. A material breach of any term or condition of this contract WSCA shall issue a written notice of default providing a period in which Contractor shall have an opportunity to cure. Time allowed for cure shall not diminish or eliminate Contractor's liability for liquidated or other damages. If the default remains, after Contractor has been provided the opportunity to cure, WSCA may do one or more of the following: 1. Exercise any remedy provided by law; 2. Terminate this contract and any related contracts or portions thereof; 3. Impose liquidated damages; 4. Suspend contractor from receiving future proposal solicitations.

LAWS AND REGULATIONS: Any and all supplies, services and equipment offered and furnished shall comply fully with all applicable Federal and State laws and regulations.

CONFLICT OF TERMS: In the event of any conflict between these standard terms and conditions and any special terms and conditions which follow; the special terms and conditions shall govern.

REPORTS: The contractor shall submit quarterly reports to the WSCA Contract Administrator showing the quantities and dollar volume of purchases by each agency.

HOLD HARMLESS: The contractor shall release, protect, indemnify and hold WSCA and the respective states and their officers, agencies, employees, harmless from and against any damage, cost or liability, including reasonable attorney's fees for any or all injuries to persons, property or claims for money damages arising from acts or omissions of the contractor, his employees or subcontractors or volunteers.

GOVERNING LAW: This procurement and the resulting agreement shall be governed by and construed in accordance with the laws of the state sponsoring and administering the procurement. The construction and effect of any Participating Addendum or order against the contract(s) shall be governed by and construed in accordance with the laws of the Participating Entity's State. Venue for any claim, dispute or action concerning an order placed against the contract(s) or the effect of an Participating Addendum shall be in the Purchasing Entity 's State.

AMENDMENTS: The terms of this contract shall not be waived, altered, modified, supplemented or amended in any manner whatsoever without prior written approval of the WSCA Contract Administrator.

ASSIGNMENT/SUBCONTRACT: Contractor shall not assign, sell, transfer, subcontract or sublet rights, or delegate responsibilities under this contract, in whole or in part, without the prior written approval of the WSCA Contract Administrator.

NONDISCRIMINATION: The offeror agrees to abide by the provisions of Title VI and Title VII of the Civil Rights Act of 1964 (42 USC 2000e), which prohibit discrimination against any employee or applicant for employment, or any applicant or recipient of services, on the basis of race, religion, color, or national origin; and further agrees to abide by Executive Order No. 11246, as amended, which prohibits discrimination on basis of sex; 45 CFR 90 which prohibits

discrimination on the basis of age, and Section 504 of the Rehabilitation Act of 1973, or the Americans with Disabilities Act of 1990 which prohibits discrimination on the basis of disabilities. The offeror further agrees to furnish information and reports to requesting State(s), upon request, for the purpose of determining compliance with these statutes. Offeror agrees to comply with each individual state's certification requirements, if any, as stated in the special terms and conditions. This contract may be canceled if the offeror fails to comply with the provisions of these laws and regulations. The offeror must include this provision in every subcontract relating to purchases by the States to insure that subcontractors and vendors are bound by this provision.

SEVERABILITY: If any provision of this contract is declared by a court to be illegal or in conflict with any law, the validity of the remaining terms and provisions shall not be affected; and the rights and obligations of the parties shall be construed and enforced as if the contract did not contain the particular provision held to be invalid.

PAYMENT: Payment for completion of a contract is normally made within 30 days following the date the entire order is delivered or the date a correct invoice is received, whichever is later. After 45 days the Contractor may assess overdue account charges up to a maximum rate of one percent per month on the outstanding balance. Payments will be remitted by mail. Payments may be made via a State or political subdivision "Purchasing Card".

FORCE MAJEURE: Neither party to this contract shall be held responsible for delay or default caused by fire, riot, acts of God and/or war which is beyond that party's reasonable control. WSCA may terminate this contract after determining such delay or default will reasonably prevent successful performance of the contract.

HAZARDOUS CHEMICAL INFORMATION: The contractor will provide one set of the appropriate material safety data sheet(s) and container label(s) upon delivery of a hazardous material to the user agency. All safety data sheets and labels will be in accordance with each participating state's requirements.

FIRM PRICE: Unless otherwise stated in the special terms and conditions, for the purpose of award, offers made in accordance with this solicitation must be good and firm for a period of ninety (90) days from the date of proposal opening. Prices must remain firm for the full term of the contract.

EXTENSION OF PRICES: In the case of error in the extension of prices in the proposal, the unit prices will govern.

PROPOSAL PREPARATION COSTS: WSCA is not liable for any costs incurred by the offeror in proposal preparation.

CONFLICT OF INTEREST: The contractor certifies that it has not offered or given any gift or compensation prohibited by the state laws of any WSCA participants to any officer or employee of WSCA or participating states to secure favorable treatment with respect to being awarded this contract.

INDEPENDENT CONTRACTOR: The contractor shall be an independent contractor, and as such shall have no authorization, express or implied to bind WSCA or the respective states to any agreements, settlements, liability or understanding whatsoever, and agrees not to perform any acts as agent for WSCA or the states, except as expressly set forth herein.

POLITICAL SUBDIVISION PARTICIPATION: Participation under this contract by political subdivisions (i.e., colleges, school districts, counties, cities, etc.) of the WSCA participating states shall be voluntarily determined by the political subdivision. The contractor agrees to supply the political subdivisions based upon the same terms, conditions and prices.

DEBARMENT: The contractor certifies that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction (contract) by any governmental department or agency. If the contractor cannot certify this statement, attach a written explanation for review by WSCA.

RECORDS ADMINISTRATION: The contractor will maintain, or supervise the maintenance of all records necessary to properly account for the payments made to the contractor for costs authorized by this contract. These records will be retained by the contractor for at least four years after the contract terminates, or until all audits initiated within the four years have been completed, whichever is later.

AUDIT OF RECORDS: The contractor agrees to allow WSCA, State and Federal auditors, and state agency staff access to all the records to this contract, for audit and inspection, and monitoring of services. Such access will be during normal business hours, or by appointment.

Revision date: April 2006



July 5, 2006

Dan Reisner
Freight Manager
State of Utah, Division of Purchasing
3150 State Office Building, Capitol Hill
Salt Lake City, Utah 84114-1061

Dear Mr. Reisner:

From hospitals, colleges and universities to tourism, agriculture and public works — the states in the Western States Contracting Alliance spend numerous hours planning, developing, implementing and maintaining the infrastructures of institutions, agencies and departments such as these. In state government as in business, knowing whom you're dealing with is essential. With FedEx you know who you're dealing with. FedEx is proud of the work we do, pledging to make every customer experience seamless, efficient and convenient. This pledge extends not only to our external customers such as WSCA, but also to our internal customers such as our colleagues with whom we collaborate daily to create solutions for you and our other customers around the world. With FedEx you can expect:

- **Superior Account Management** – FedEx brings a team of supply chain experts to manage your account. We have a proactive philosophy that includes regular meetings, reports and other actions that are designed to give you solutions beyond shipping. Our local FedEx operations personnel will work with the Western States Contracting Alliance's to make sure your many locations have the right shipping solutions. Simply put, FedEx account management will give you the best shipping — beyond price to value.
- **Smooth Implementation for New WSCA Business** – Upon award of new business, WSCA may be eligible for the services of a special FedEx rapid implementation team to facilitate the smooth transition of business to FedEx. Working together with WSCA, we will be able to identify areas where FedEx can provide transportation management solutions, mode optimization, supply chain visibility and customer service enhancements.
- **Made-to-Order Marketing** – The FedEx Account Specific Vertical Marketing (FedEx ASVMSM) program can help WSCA, as it is a tailored communication campaign that informs your locations about shipping with FedEx and proper service usage. With FedEx ASVM the FedEx-WSCA message is fully customized to and can greatly increase your success with getting everyone on board with new shipping procedures. The marketing collateral and other direct marketing pieces enable you to take advantage of this powerful marketing method.

As your single point of contact, I have already begun assembling a team of FedEx experts in technology, supply chain and local operations to make sure that we give you the best account representation possible. Not only does FedEx have world-renowned technology that gives you more value for your money, we also provide the people that uphold our "Purple Promise" — a promise to make every FedEx experience outstanding.

Sincerely,

Joselyn Henderson
FedEx Worldwide Account Manager

Response to Request for Proposal Western States Contracting Alliance



Presented to

Dan Reisner
Freight Manager
State of Utah, Division of Purchasing
3150 State Office Building, Capitol Hill
Salt Lake City, Utah 84114-1061
E-mail: dreisner@utah.gov
Phone: 801.538.3216

Contact

Joselyn Henderson
FedEx Worldwide Account Manager
10410 Hickman Mills Drive
Kansas City, MO
E-mail: jchenderson1@fedex.com
Phone: 816.554.6609, Ext. 8103

July 5, 2006

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Section 1: RFP Form



Vendor Response Form

State of Utah

Request for Proposal

State Cooperative Contract

Company Name FedEx Corporation *		Federal Tax Identification Number 62-1721435 *	
Ordering Address 942 South Shady Grove Road *	City Memphis *	State TN *	Zip Code 38120 *
Remittance Address (if different from ordering address) P.O. Box 1140	City Memphis	State TN	Zip Code 38101-1
Type <input checked="" type="checkbox"/> Corporation <input type="checkbox"/> Partnership <input type="checkbox"/> Proprietorship <input type="checkbox"/> Government	Company Contact Person Joselyn Henderson *		
Telephone Number (include area code) 816.554.6609, E *	Fax Number (include area code) 816.763.5238	Email Address jchenderson1@fedex.com	
Discount Terms (for bid purposes, bid discounts less than 30 days will not be considered) If your shipping parameters remain e	Days Required for Delivery After Receipt of Order (see attached for any required minimums) N/A		
Brand/Trade Name FedEx Corporation *	Price Guarantee Period (see attached specifications for any required minimums) 60 days		
Minimum Order N/A FedEx provides services not pro	Company's Internet Web Address http://w w w .fedex.com		
The undersigned certifies that the goods or services offered are produced, mined, grown, manufactured, or performed in Utah. Yes <input type="checkbox"/> No <input checked="" type="checkbox"/> . If no, enter where produced, etc. transportation services are offered i			
Offeror's Authorized Representative's Signature Joselyn Henderson	Print or type name and title Worldw ide Acco *	Date July 5, 2006 *	
State of Utah Division of Purchasing Approval Douglas G. Richins, Director	Date	Contract Number	

Note: When approved and signed by the State Director of Purchasing, this document becomes the contract.

**REQUEST FOR PROPOSAL - INSTRUCTIONS AND GENERAL PROVISIONS
STATE COOPERATIVE CONTRACT**

1. SUBMITTING THE PROPOSAL: (a) The Utah Division of Purchasing and General Services (DIVISION) prefers that proposals be submitted electronically. Electronic proposals may be submitted through a secure mailbox at RFP Depot, LLC (<http://www.rfpdepot.com/>) until the date and time as indicated in this document. It is the sole responsibility of the supplier to ensure their proposal reaches RFP Depot, LLC before the closing date and time. There is no cost to the supplier to submit Utah's electronic proposals via RFP Depot, LLC. (b) If the supplier chooses to submit the proposal directly to the DIVISION in writing: The proposal must be signed in ink, sealed, and delivered to the Division of Purchasing, 3150 State Office Building, Capitol Hill, Salt Lake City, UT 84114-1061 by the "Due Date and Time." The "Solicitation Number" and "Due Date" must appear on the outside of the envelope. All prices and notations must be in ink or typewritten. Each item must be priced separately. Unit price shall be shown and a total price shall be entered for each item offered. Errors may be crossed out and corrections printed in ink or typewritten adjacent and must be initialed in ink by person signing offer. Unit price will govern, if there is an error in the extension. Written offers will be considered only if it is submitted on the forms provided by the DIVISION. (c) Proposals, modifications, or corrections received after the closing time on the "Due Date" will be considered late and handled in accordance with the Utah Procurement Rules, section R33-3-209. (d) Facsimile transmission of proposals to DIVISION will not be considered.

2. PROPOSAL PREPARATION: (a) Delivery time of products and services is critical and must be adhered to as specified. (b) Wherever in this document an item is defined by using a trade name of a manufacturer and/or model number, it is intended that the words, "or equivalent" apply. "Or equivalent" means any other brand that is equal in use, quality, economy and performance to the brand listed as determined by the DIVISION. If the supplier lists a trade name and/or catalog number in the offer, the DIVISION will assume the item meets the specifications unless the offer clearly states it is an alternate, and describes specifically how it differs from the item specified. All offers must include complete manufacturer's descriptive literature if quoting an equivalent product. All products are to be of new, unused condition, unless otherwise requested in this solicitation. (c) Incomplete proposals may be rejected. (d) Where applicable, all proposals must include complete manufacturer's descriptive literature. (e) By submitting the proposal the offeror certifies that all of the information provided is accurate, that they are willing and able to furnish the item(s) specified, and that prices offered are correct. (f) This proposal may not be withdrawn for a period of 60 days from the due date.

3. FREIGHT COST: Suppliers are to provide line item pricing FOB Destination Freight Prepaid. Unless otherwise indicated on the contract/purchase order, shipping terms will be FOB Destination Freight Prepaid.

4. SOLICITATION AMENDMENTS: All changes to this solicitation will be made through written addendum only. Offerors are cautioned not to consider verbal modifications.

5. PROTECTED INFORMATION: Suppliers are required to mark any specific information contained in their offer which they are claiming as protected and not to be disclosed to the public or used for purposes other than the evaluation of the offer. Each request for non-disclosure must be made by completing the "Confidentiality Claim Form" located at: <http://www.purchasing.utah.gov/contractinfo/ConfidentialityClaimForm.doc> with a specific justification explaining why the information is to be protected. Pricing and service elements of any proposal will not be considered proprietary. All material becomes the property of the DIVISION and may be returned only at the DIVISION's option.

6. BEST AND FINAL OFFERS: Discussions may be conducted with offerors who submit proposals determined to be reasonably susceptible of being selected for award for the purpose of assuring full understanding of, and responsiveness to, solicitation requirements. Prior to award,

these offerors may be asked to submit best and final offers. In conducting discussions, there shall be no disclosure of any information derived from proposals submitted by a competing offeror.

7. SAMPLES: Samples of item(s) specified in this offer, brochures, etc., when required by the DIVISION, must be furnished free of expense to the DIVISION. Any item not destroyed by tests may, upon request made at the time the sample is furnished, be returned at the offeror's expense.

8. AWARD OF CONTRACT: (a) The contract will be awarded with reasonable promptness, by written notice, to the responsible offeror whose proposal is determined to be the most advantageous to the DIVISION, taking into consideration price and evaluation factors set forth in the RFP. No other factors or criteria will be used in the evaluation. The contract file shall contain the basis on which the award is made. Refer to Utah Code Annotated 65-56-408. (b) The DIVISION may accept any item or group of items, or overall best offer. The DIVISION can reject any and all proposals. And it can waive any informality, or technicality in any proposal received, if the DIVISION believes it would serve the best interests of the DIVISION. (c) Before, or after, the award of a contract the DIVISION has the right to inspect the offeror's premises and all business records to determine the offeror's ability to meet contract requirements. (d) The DIVISION will open proposals publicly, identifying only the names of the offerors. During the evaluation process, proposals will be seen only by authorized DIVISION staff and those selected by DIVISION to evaluate the proposals. Following the award decision, all proposals become public information except for protected information (see number 5 above). A register of proposals and contract awards are posted at www.purchasing.utah.gov/BidProcessing/BidTabulations.asp. (e) Estimated quantities are for bidding purposes only, and not to be interpreted as a guarantee to purchase any amount. (f) Utah has a reciprocal preference law which will be applied against offerors offering products or services produced in states which discriminate against Utah products. For details see Section 63-56-404 and 63-56-405, Utah Code Annotated. (g) Multiple contracts may be awarded if the DIVISION determines it would be in its best interest.

9. DIVISION APPROVAL: Contracts written with the State of Utah, as a result of this proposal, will not be legally binding without the written approval of the Director of the DIVISION.

10. DEBARMENT: The CONTRACTOR certifies that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction (contract) by any governmental department or agency. If the CONTRACTOR cannot certify this statement, attach a written explanation for review by the DIVISION.

11. ENERGY CONSERVATION AND RECYCLED PRODUCTS: The contractor is encouraged to offer Energy Star certified products or products that meet FEMP (Federal Energy Management Program) standards for energy consumption. The State of Utah also encourages contractors to offer products that are produced with recycled materials, where appropriate, unless otherwise requested in this solicitation.

12. GOVERNING LAWS AND REGULATIONS: All State purchases are subject to the Utah Procurement Code, Title 63, Chapter 56 Utah Code Annotated 1953, as amended, and the Procurement Rules as adopted by the Utah State Procurement Policy Board (Utah Administrative Code Section R33). These are available on the Internet at www.purchasing.utah.gov.

(Revision 2 February 2006 - RFP Instructions)

Please enter your password below and click Save to save your response.

Please be aware that typing in your password acts as your electronic signature, which is just as legal and binding as an original signature. (See [Electronic Signatures in Global and National Commerce Act](#) for more information.)

Note: To take exception - 1) Click Save. 2) Create a Word document detailing your exceptions.
3) Upload exceptions as an attachment to your offer on RFP Depot's system.

Section 2: Executive Summary



Executive Summary

Over the years, a number of states in the Western States Contracting Alliance (WSCA) have enjoyed a good relationship with FedEx and we appreciate the time and effort you have invested with us. FedEx has the capabilities and means to handle any new business WSCA decides to award to us. Your shipping needs are our business.

Added Value with FedEx Account-Specific Vertical Marketing

The Western States Contracting Alliance has a large number of shipping requirements and a limitless number of accounts. For selected customers, like WSCA, FedEx offers the Account-Specific Vertical Marketing (FedEx ASVMSM) program, which is a customized communications campaign that is launched during the rollout of FedEx services to your multiple locations. This value-added program is provided at no additional charge to WSCA to enhance your internal communications about FedEx shipping.

Some ways we could implement this program for WSCA include:

- Notifying the WSCA states' local nine-digit FedEx sub-accounts of any special pricing or cooperative agreements that have occurred at the WSCA states' four-digit national FedEx account level. This customized messaging would provide attention to all of your locations.
- Helping WSCA reinforce the use of specific FedEx services (such as overnight delivery for certain packages and two-day delivery for less time-critical shipments).
- Production of direct mail, e-mail, brochures and other printed materials, for distribution to your locations.
- Communication to inbound vendors about using FedEx for inbound shipping, for example using a Bill Third Party or Bill Recipient account number.
- Communication to your customers to let them know that you have switched to FedEx and the benefits of this switch in terms of your service to your customers
- Upon award of the business, FedEx and WSCA representatives can arrange a phone conference to discuss and mutually agree upon the design and implementation of an ASVM campaign.



Account Management with a Personal Touch

In response to your needs for total account management, automation, operational support and customer service, FedEx is committed to addressing issues relating to all your shipping requirements — expediting critical shipments, addressing general inquiries and emergencies. Your FedEx Worldwide Account Manager, Jody Henderson, is your single point of contact into all FedEx services and support personnel. WSCA has the reliability of our services, ensuring that with each delivery, FedEx will carry your message of dependability to the people who use your

services each day, further instilling confidence in your customers that WSCA is committed to the highest levels of quality and customer service.

Save Time with Cutting-Edge Technology

In 1979, FedEx founder Frederick W. Smith said, “The information about a package is as important as the delivery of the package itself.” Mr. Smith’s vision for FedEx technology in 1979 was a radical idea. Yet, today’s FedEx is a world leader in technology, and his vision remains at the core of our comprehensive technology strategy.



Our technology strategy is driven by our desire for customer satisfaction. We strive to build technology solutions that will solve our customers’ business problems with simplicity, convenience, speed and reliability. The focal point of our strategy is our award-winning website, together with our integration solutions.

For WSCA, this means that in addition to our broad selection of automation devices, you have easy access to an abundance of value-added services that can help you save time and money.

Among these services are the following:

- **FedEx InSight®** – A leading-edge, web-based business tool, FedEx InSight offers a new level of visibility into WSCA’s shipping activities by proactively tracking your inbound, outbound and third-party shipments and automatically notifying you via e-mail, Internet or wireless connections of critical shipping events so you can take action.
- **FedEx Ship Manager at fedex.com** – All you need is a PC with Internet access to streamline various aspects of the shipping process right from your own desktop. It also has the Shipping Administration feature that allows you to centrally manage shipments that are processed by multiple individuals from different locations.
- **Electronic Data Interchange** – With FedEx EDI capabilities, WSCA can consolidate invoices for multiple services, supporting your control over accounts payable, even when shipments originate from multiple sites.

WSCA and FedEx: An Enhanced Relationship

As you review this RFP from a value perspective, we believe you’ll recognize the true worth in increasing your reliance on FedEx for your shipment needs. WSCA can count on FedEx — for quality, flexibility and reliability. You will find the solution FedEx provides (service and price) is a perfect match for your business needs.

Each day with every shipment, WSCA entrusts its reputation as a top-notch technology communications company to your carrier, and the service that your customers receive reflects on your image. Such a responsibility should be given only to a transportation provider with an established history of performance, growth and dependability. FedEx is the carrier WSCA can absolutely positively trust with all aspects of your shipping requirements.



Section 3: Detailed Response



Response to Solicitation No. DR6917 From the Western States Contracting Alliance

Document Conventions

FedEx Services is responding to this request for proposal (RFP) with information about the capabilities of FedEx Express and FedEx Ground. For ease of review, FedEx has incorporated into this response the directions and questions from the original RFP issued by the Western States Contracting Alliance (WSCA). WSCA's text is shown in blue. The response from FedEx appears in black text.

Capabilities may differ by world regions due to cultural and technological differences, and our ability to meet WSCA's needs, with some regional variations, can be discussed at a later stage of negotiations.

REQUEST FOR PROPOSAL WSCA SMALL PACKAGE DELIVERY SERVICES SOLICITATION # DR6917

PURPOSE OF REQUEST FOR PROPOSAL (RFP)

The State of Utah, Division of Purchasing on behalf of the Western States Contracting Alliance (WSCA), is requesting proposals from asset based Carriers for zone based door-to-door express small package air delivery, expedited ground parcel and pouch services. This RFP may result in a contract award to multiple Carriers for services to the contiguous 48 states, Alaska, Hawaii, Puerto Rico and international locations. Currently, the following states have indicated their intent to participate: Arizona, Alaska, California, Colorado, Hawaii, Idaho, Montana, Nevada, South Dakota and Utah. Pricing for services for all WSCA states will be required. However, proposals may be submitted for specified states, intrastate ground and pouch, when designated within the appropriate cost tables. The purpose of this RFP is to establish contracts on a competitive basis with qualified Carriers to provide these services whereby participating WSCA states can select services based on their established needs.

Please refer to attached additional Terms and Conditions from the states of California, Colorado and Montana for their requirements. The precedence of terms and conditions will be the WSCA Standard Contract Terms and Conditions, attached individual state Terms and Conditions, then carrier terms and conditions.

For states within WSCA where FedEx already has state contracts, FedEx agrees to adhere to the negotiated terms and conditions of the current contracts; however, these terms and conditions will be offered with the new WSCA rates. In areas where FedEx faces a higher cost of doing business, such as intra-Hawaii, we will provide a separate pricing structure.

A key objective of this procurement is to obtain reduced rates by combining the volume of shipments from governmental entities within multiple states with administrative savings that will result from the maintenance of a single, comprehensive contract for each selected Carrier. For the purpose of this RFP and subsequent contract(s) the meaning of price agreement and contract are the same.

BACKGROUND

WSCA was formed in October 1993. The purposes of WSCA are to establish the means by which participating states may join together in cooperative multi-state contracting to ensure the commitment of each participating state and to provide regular and ongoing assistance to participating states in researching, developing and administering procurement and contractual specifications and requirements.

WSCA maintains a cooperative relationship with the National Association of State Purchasing Officials (NASPO). The mission of WSCA is to implement multi-state contracts to achieve cost-effective and efficient acquisition of quality products and services.

RELEVANT WEBSITES

The official website for WSCA, which includes general information about WSCA and current WSCA contracts is www.aboutwsca.org. This site will include information for the contracts that result from this RFP.

The official website for NASPO is: www.naspo.org. This site includes the names and information pertaining to each of the state directors of procurement and information about the organization.

ISSUING OFFICE AND WSCA CONTRACT ADMINISTRATOR

The State of Utah, Division of Purchasing has been designated by WSCA Lead State conducting this procurement and subsequent contract management. The reference number for this Solicitation is DR6917. The WSCA Contract Administrator designated by the State of Utah, Division of Purchasing is:

Dan Reisner, Freight Manager
State of Utah, Division of Purchasing
3150 State Office Building, Capitol Hill
Salt Lake City, Utah 84114-1061

dreisner@utah.gov

voice: 801-538-3216

fax: 801-538-3882

SUBMITTING YOUR PROPOSAL

The State of Utah, Division of Purchasing prefers that proposals be submitted electronically. **Electronic proposals may be submitted through a secure mailbox at RFP Depot, LLC (www.rfpdepot.com) until the date no later than: 3:00 p.m. Mountain Time (MT) Wednesday, June 21, 2006.**

It is the sole responsibility of the Carrier to ensure their proposal reaches RFP Depot, LLC before the closing date and time. There is no cost to the Carrier to submit electronic proposals to the Division of Purchasing via RFP Depot, LLC.

If the Carrier chooses to submit a written proposal directly to the State Division of Purchasing **four copies** (1-Master and 3-copies) must be provided. Proposals submitted under improperly

marked covers may be rejected. If discrepancies are found between two or more copies submitted, the copy marked Master will be used for resolving discrepancies. If one copy of the proposal is not clearly marked Master, the State may reject the proposal or, at its sole option, select one copy to be used as the Master immediately after bid opening.

The proposal must be sent to: State of Utah, Division of Purchasing, 3150 State Office Building, Capitol Hill, Salt Lake City UT 84114-1061. Proposals may be modified or withdrawn prior to the deadline set for opening of proposals.

All questions must be submitted through the electronic procurement system. Questions concerning this RFP will be accepted through 5:00 P.M. (MT) on June 14, 2006. Questions may be answered as they come in or may be compiled into one document and answered via an addendum. Carriers will be notified by email if the addendum has been posted. Carriers should periodically check the electronic procurement system for answered questions and addenda.

LENGTH OF CONTRACT

The contract resulting from this RFP will be a one year fixed price contract. The contract may be extended beyond the first year up to four (4) optional one-year renewals for a maximum of five years upon mutual agreement of the parties.

PRICE GUARANTEE PERIOD

Pricing should be considered firm for the first year of the contract. Price adjustments may be allowed for subsequent years provided the adjustment is made owing to legitimate increases in the Carrier's operating expenses, e.g. fuel, taxes, labor, etc. The percentage of discount from the published rates shall remain the same for all renewal terms of the contract. Base rate price adjustments will be on an annual basis in accordance with the U.S. Bureau of Labor Statistics "Table 1" Consumer Price Index for All Urban Customers (CPI-U): U.S. City Average, expenditure category Transportation, www.bls.gov/news.release/cpi.t01.htm. Carrier agrees to adjust price accordingly should legitimate decreases in its operating expenses occur.

Written request for an increase with supporting documentation must be received by the Contract Administrator, State of Utah Division of Purchasing at least thirty (30) days prior to the effective date of the increase. Increases shall not be effective unless they are approved by the Director, State of Utah Division of Purchasing. The contiguous 48 states will have published zone based price lists. Alaska, Hawaii and Puerto Rico will have their own published rate listing.

The prices paid by the WSCA participant (Shipper) will be those prices listed in the schedule of rates and charges attached to the RFP response on file with the Utah Division of Purchasing. The Carrier will provide the Contract Administrator as electronic version, on CD-ROM, that includes both the schedule of rates and the discount used to compute the final cost.

DETAILED SCOPE OF WORK

The scope of this RFP includes US domestic and international door-to-door express small package air services covering interstate, intrastate and international service. Outbound shipments will move prepaid and inbound shipments will ship collect for each participating state. Domestic expedited ground parcel shipments will also ship outbound prepaid and inbound collect by each participating state. Domestic shipment service includes the contiguous 48 states, Alaska, Hawaii and Puerto Rico, for both commercial and residential shipments. Carriers desiring to offer

intrastate ground and/or pouch services for a specific state must clearly designate each cost table and schedule of rates accordingly.

Zone based pricing

Zone based pricing for services must include, but not be limited to, the following:

Please see the *FedEx Service Guide* for service availability by specific state. Descriptions of FedEx Express and FedEx Ground services also are available in **Attachment F**. Please note that FedEx Ground is a day-definite, not a time-definite, service.

WSCA Service Requirement	FedEx Service
Intrastate	
<ul style="list-style-type: none"> Ground (other than guaranteed next day) 	FedEx Ground®, FedEx Home Delivery®, and FedEx SmartPost *
<ul style="list-style-type: none"> Pouch Service (specify by state) 	Closest comparable offering is FedEx Bonus Weight Envelope pricing. Ship more than eight ounces of documents in the FedEx Envelope or the Legal Size Reusable FedEx Envelope and still pay your same eight-ounce rate. Available to approved U.S.-based contract/payer account customers using FedEx First Overnight, FedEx Priority Overnight, FedEx Standard Overnight, FedEx International Priority and FedEx International First. Puerto Rico-based accounts, Puerto Rico outbound shipments and intra-Puerto Rico shipments are not eligible for this program.
<ul style="list-style-type: none"> Next Day Ground AM 	FedEx Ground (depending on origin/destination pairing) and FedEx Home Delivery (depending on origin/destination pairing and delivery times for the destination market); definite delivery times for FedEx Home Delivery shipment are also available via the option of FedEx Appointment Home Delivery SM
<ul style="list-style-type: none"> Next Day Ground PM 	FedEx Ground (depending on origin/destination pairing) and FedEx Home Delivery (depending on origin/destination pairing and delivery times for the destination market); definite delivery times for FedEx Home Delivery shipment are also available via the option of FedEx Appointment Home Delivery SM
<ul style="list-style-type: none"> Next Day Air AM 	FedEx First Overnight® FedEx Priority Overnight®
<ul style="list-style-type: none"> Next Day Air PM 	FedEx Standard Overnight®
<ul style="list-style-type: none"> Multiweight/Hundredweight service 	FedEx Ground Multiweight, FedEx Express Hundredweight

WSCA Service Requirement	FedEx Service
Intrastate	
<ul style="list-style-type: none"> Ground (Guaranteed day definite delivery) 	FedEx Ground®, FedEx Home Delivery®
<ul style="list-style-type: none"> Next Day Air AM 	FedEx First Overnight® FedEx Priority Overnight®
<ul style="list-style-type: none"> Next Day Air PM 	FedEx Standard Overnight®
<ul style="list-style-type: none"> Second Day Air AM 	No comparable service
<ul style="list-style-type: none"> Second Day Air PM 	FedEx 2Day®
<ul style="list-style-type: none"> Three Day service 	FedEx Express Saver®
<ul style="list-style-type: none"> Multiweight/Hundredweight service 	FedEx Ground Multiweight, FedEx Express Hundredweight
International	
Inbound to US points and places	FedEx International Priority® FedEx International First® FedEx International Economy® FedEx International MailService Premium® ** FedEx International MailService Standard® ** FedEx® International Next Flight FedEx International Ground SM
Outbound from US points and places	FedEx International Priority® FedEx International Economy® FedEx International Priority DirectDistribution® FedEx International First® FedEx® International Next Flight *FedEx International MailService Premium® *FedEx International MailService Standard® FedEx International Ground SM
* Offered with separate pricing; service availability varies by location.	
** With customized pricing, offered upon request.	

FedEx offers additional services not represented in this chart, such as FedEx SameDay®; see the *FedEx Service Guide* for details. Pricing for FedEx SameDay is available at the time of shipment.

The foregoing shipping services for both commercial and residential deliveries will be provided per Carrier’s Service Guides in effect at award date of the contract. The Service Guide in effect at that time will remain in effect for the first year of the contract with no changes allowed that affect pricing or service without prior written approval of the WSCA Contract Administrator.

This contract is subject to Federal Regulations 39 CFR Part 310 and 30 CFR Part 320 Private Express statutes (PES).

HISTORICAL USAGE DATA

The estimated annual shipping summary information is provided for proposal purposes only and is not to be construed as a guarantee of any specific shipping volume:

State	Annual Spend	Express Air Pkgs.	Ground Parcel Pkgs.
California	\$17,000,000	1,200,000	400,000

Colorado	\$3,000,000	290,000	10,000
Idaho	1,400,000	Data not available	Data not available
Utah	\$1,260,000	94,000	39,000
Nevada	\$754,600	44,700	15,321
Alaska	\$673,585	42,500	None

PROPOSAL REQUIREMENTS AND COMPANY QUALIFICATIONS

A. QUALIFICATIONS OF CARRIERS

Responding Carrier must attach a true, correct and complete copy of its operating permit to their proposal. The Shipper and Carrier agree that each and every shipment tendered to the Carrier under the contract shall be deemed a tender to the Carrier. The Carrier represents and warrants that it is authorized pursuant to permits issued to transport shipments, as described in this contract in interstate and foreign commerce from, to, or between all points and places in the United States and international points and to lawfully furnish to the Shipper all related services provided for herein. Carrier agrees to immediately notify Shipper of any threatened or actual suspension or revocation of any such permit or operating authority during the course of any awarded contract. Carrier further represents and warrants that it has not, and during the term of this contract, will not request, pursuant to 49 U.S. C. Section 14501 (c) (B) (ii), to be subject to any law, regulation or provision that purports to create any right or obligation that is inconsistent with the provision of this contract.

FedEx represents that it is duly authorized and licensed by the appropriate regulatory agencies to operate and provide services as set forth in the *FedEx Service Guide*. Please see **Attachment A** for copies of the most relevant operating certificates.

B. INSURANCE

Prior to performing any transportation services under contract, Carrier shall furnish to Shipper certificates from insurance companies satisfactory to Shipper evidencing that Carrier is covered by insurance of the kinds and amounts set forth below. Each policy shall contain a provision that no cancellation or material change in coverage shall be made without at least thirty (30) days prior written notice to Shipper. Without limiting the generality of the foregoing, such insurance shall fully insure Carrier against carrier liability imposed by law and all liability assumed hereunder. Carrier shall require sub-haulers, if any, to obtain and maintain insurance of the types and amounts set forth below:



INSURANCE REQUIRED

1. General Public Liability Insurance
 - Minimum Limits of Coverage:
 - Bodily Injury \$1,000,000

Property Damage	500,000
2. Auto Liability Insurance	
Minimum Limits of Coverage:	
Bodily Injury	\$1,000,000
Property Damage	500,000
3. Cargo Insurance	
Minimum Amount of Coverage	\$100,000
4. Workman's Comp Coverage	Statutory Limits per participating state

All liability and cargo policies provided shall name the Shipper (Utah and each participating state) as both a certificate holder and as an additional insured. Current insurance certificate(s) shall be sent to the Contract Administrator for the term of the contract.

Insurance Coverage

FedEx maintains all such insurance as is necessary to protect the interest of FedEx and to meet its contractual obligations to its customers, and we will provide evidence of such coverage upon request by the customer. FedEx reserves the right to negotiate specifications of coverage upon award of contract.

FedEx does not provide insurance of any kind. Our maximum liability shall be in accordance with the *FedEx Service Guide*, the Declared Value and the FedEx Money-Back Guarantee. In lieu of providing certificates of insurance, the Risk Management Department of Federal Express provides the following Verifications of Insurance solely as a matter of courtesy for our customers and others. These verifications extend no liability to our insurers and provide no insurance coverage to the holders of said documents. WSCA may locate these verifications of insurance on our website at fedex.com/us/about/insurance. The coverage afforded by the policies listed in the following charts is subject to the policy terms, conditions, limitations, exclusions and deductibles. This verification does not amend, extend or alter the coverage afforded by such policies.



FedEx does not agree to add WSCA as an additional insured or as a certificate holder or to increase insurance requirements for its coverage.

General Liability for FedEx Express			
	Limits of Liability	Policy Period	Insurance Companies and Policy Numbers
Aircraft Liability: in respect of all aircraft owned, leased, or operated by the Named Insured, worldwide. Aircraft Hull Insurance: in respect of all aircraft owned, leased, or operated by the Named Insured, worldwide. Cargo Legal Liability Comprehensive General Liability: in respect of all Ground Operations of the Named Insured, including Premises Operations, Contractual, Products and Completed Operations, Hangarkeepers Liability - in flight. Excess Employers Liability	\$5,000,000 Bodily Injury and Property Damage Combined	08/01/05 – 08/01/06	Subscribing Insurers For 100% Participation Global Aerospace Policy # 282940/05 Various Insurers through Aon Group Ltd, Aviation Policy # AM0509201 Subscribing Lloyds Underwriters, members of Institute of London Underwriters and Insurance Companies at interest for percentages as on file with Aon Group Limited, Aviation AXA Corporate Solutions Policy # 05.2599 Illinois National Insurance Co. Policy # HL 1853210-02 SR International Policy # LU000103 XL Specialty Insurance Company Policy # PXLA37000079-05 Tiger International Insurance, Ltd. Policy # TIG8105
Severability Liability Notice – The subscribing insurers’ obligations under contracts of insurance to which they subscribe are several and not joint and are limited solely to the extent of their individual subscriptions. The subscribing insurers are not responsible for the subscription of any co-subscribing insurer who for any reason does not satisfy all or part of its obligation.			
<i>Source: fedex.com; Sept. 22, 2005; Information subject to change without notice.</i>			

Auto Liability Insurance for FedEx Express			
	Limits of Liability	Policy Period	Insurance Companies and Policy Numbers
Business Automobile Liability Insurance All Owned and Non-Owned Vehicles	\$5,000,000 Combined Single Limit	10/01/05 – 10/01/06	ACE-American Insurance Company ISAHO8005709 (US) CAC424452 (Canada) Pending (PR)
Severability Liability Notice – The subscribing insurers’ obligations under contracts of insurance to which they subscribe are several and not joint and are limited solely to the extent of their individual subscriptions. The subscribing insurers are not responsible for the subscription of any co-subscribing insurer who for any reason does not satisfy all or part of its obligation.			
<i>Source: fedex.com; Sept. 22, 2005; Information subject to change without notice.</i>			

Workers Compensation Insurance for FedEx Express			
	Limits of Liability	Policy Period	Insurance Companies and Policy Numbers
Workers Compensation and Employers Liability	Statutory and \$1,000,000	01/15/06 – 01/15/07	Indemnity Insurance Company of North America Policy # WLRC44336339 A/S Corporate and Services except CA (and WI), Express in FL, ID, IL, NE, TN & TX

Workers Compensation Insurance for FedEx Express			
	Limits of Liability	Policy Period	Insurance Companies and Policy Numbers
			Policy # WLRC44336327 Corporate and Services in CA Policy # SCFC44341943 Services in WI
Excess Workers Compensation	Statutory	01/15/06 – 01/15/07	ACE-American Insurance Company Policy # WCUC44341955 A/S Express except FL, ID, IL, NE, TN & TX
Severability Liability Notice – The subscribing insurers' obligations under contracts of insurance to which they subscribe are several and not joint and are limited solely to the extent of their individual subscriptions. The subscribing insurers are not responsible for the subscription of any co-subscribing insurer who for any reason does not satisfy all or part of its obligation.			

Source: fedex.com; Sept. 22, 2005; Information subject to change without notice.

Property Insurance for FedEx Express			
	Limits of Liability	Policy Period	Insurance Companies and Policy Numbers
Property Insurance: All Risks of Physical Loss or Damage, Real and Personal Property, on a repair or replacement cost basis	Property Value Loss of Rents	12/01/05 – 12/01/06	Factory Mutual Ins. Co. Policy # JB314 Lexington Ins. Co. Policy # WB0505405 Others, including Lloyd's of London various policy numbers
Severability Liability Notice – The subscribing insurers' obligations under contracts of insurance to which they subscribe are several and not joint and are limited solely to the extent of their individual subscriptions. The subscribing insurers are not responsible for the subscription of any co-subscribing insurer who for any reason does not satisfy all or part of its obligation.			

Source: fedex.com; Sept. 22, 2005; Information subject to change without notice.

General Liability Insurance for FedEx Ground			
	Limits of Liability	Policy Period	Insurance Companies and Policy Numbers
Comprehensive General Liability	\$5,000,000 Combined Single Limit	10/01/05 – 10/01/06	Protective Insurance Co. X-1487
Severability Liability Notice – The subscribing insurers' obligations under contracts of insurance to which they subscribe are several and not joint and are limited solely to the extent of their individual subscriptions. The subscribing insurers are not responsible for the subscription of any co-subscribing insurer who for any reason does not satisfy all or part of its obligation.			

Source: fedex.com, Dec. 2, 2005. Subject to change without notice.

Auto Liability Insurance for FedEx Ground			
	Limits of Liability	Policy Period	Insurance Companies and Policy Numbers
Business Automobile Liability Insurance All Owned and Non-Owned Vehicles	\$5,000,000 Combined Single Limit	10/01/05 – 10/01/06	Protective Insurance Co. X-1487
Severability Liability Notice – The subscribing insurers' obligations under contracts of insurance to which they subscribe are several and not joint and are limited solely to the extent of their individual subscriptions. The subscribing insurers are not responsible for the subscription of any co-subscribing insurer who for any reason does not satisfy all or part of its obligation.			

Source: fedex.com, Dec. 2, 2005. Subject to change without notice.

Workers' Compensation Insurance for FedEx Ground			
	Limits of Liability	Policy Period	Insurance Companies and Policy Numbers
Workers Compensation and Employers Liability	Statutory \$500,000	10/01/05 – 10/01/06	Protective Insurance Co. WD-1354 FedEx Ground
	Statutory \$500,000	10/01/05 – 10/01/06	Protective Insurance Co. WD-1357 FedEx Smart Post
Excess Workers Compensation	Statutory	10/01/05 – 10/01/06	Protective Insurance Co. X-1489 FedEx Ground
	Statutory	10/01/05 – 10/01/06	Protective Insurance Co. X-1506 FedEx Smart Post
Severability Liability Notice – The subscribing insurers' obligations under contracts of insurance to which they subscribe are several and not joint and are limited solely to the extent of their individual subscriptions. The subscribing insurers are not responsible for the subscription of any co-subscribing insurer who for any reason does not satisfy all or part of its obligation.			
<i>Source: fedex.com, Dec. 2, 2005. Subject to change without notice.</i>			

Property Insurance for FedEx Ground			
	Limits of Liability	Policy Period	Insurance Companies and Policy Numbers
Property Insurance: All Risks of Physical Loss or Damage, Real and Personal Property, on a repair or replacement cost basis	Property Value Loss of Rents	12/01/05 – 12/01/06	Factory Mutual Ins. Co. Policy # JB314 Lexington Ins. Co Policy # WB0505405 Others, including Lloyd's of London various policy numbers
Severability Liability Notice – The subscribing insurers' obligations under contracts of insurance to which they subscribe are several and not joint and are limited solely to the extent of their individual subscriptions. The subscribing insurers are not responsible for the subscription of any co-subscribing insurer who for any reason does not satisfy all or part of its obligation.			
<i>Source: fedex.com, Dec. 2, 2005. Subject to change without notice.</i>			

Umbrella Excess Liability Insurance for FedEx Ground			
	Limits of Liability	Policy Period	Insurance Companies and Policy Numbers
Automobile/Trucking Excess Liability (including Personal Injury, Property Damage) General Liability Workers' Compensation / Occupational Disease Physical Damage - Comprehensive & Collision Employers' Liability	\$5,000,000 combined single limit	10/01/05 – 10/01/06	Protective Insurance Company X-1487 FedEx Ground Protective Insurance Company X-1505 FedEx Smart Post
Severability Liability Notice – The subscribing insurers' obligations under contracts of insurance to which they subscribe are several and not joint and are limited solely to the extent of their individual subscriptions. The subscribing insurers are not responsible for the subscription of any co-subscribing insurer who for any reason does not satisfy all or part of its obligation.			
<i>Source: fedex.com, Dec. 2, 2005. Subject to change without notice.</i>			

Cargo Legal Liability Insurance for FedEx Ground			
	Limits of Liability	Policy Period	Insurance Companies and Policy Numbers
Cargo Legal Liability	\$1,000,000 Per Occurrence	10/01/05 – 10/01/06	Protective Insurance Co. X-1488 FedEx Ground
Severability Liability Notice – The subscribing insurers' obligations under contracts of insurance to which they subscribe are several and not joint and are limited solely to the extent of their individual subscriptions. The subscribing insurers are not responsible for the subscription of any co-subscribing insurer who for any reason does not satisfy all or part of its obligation.			
<i>Source: fedex.com, Dec. 2, 2005. Subject to change without notice.</i>			

C. MANDATORY REQUIREMENTS

1. Provide firm rates for one year.

Agreed.

2. Carrier shall state whether or not a fuel surcharge will apply to the contract for air and/or ground services.

Please refer to the pricing proposal for our answer.

3. Carrier service guide in effect at time of contract award will be in effect for the first year of the contract with no changes in rates or charges during that time without the prior written approval of the WSCA contract administrator.

Agreed.

4. No pickup charges or weekly service charges shall be assessed for air or ground shipments tendered to the Carrier due to aggregate WSCA volume anticipated.

Agreed.

5. Carrier must pick-up packages directly from requesting agencies/entities upon request.

FedEx Express and FedEx Ground will pick up from requesting agencies upon request during our normal operational times and in the manner set out in the *FedEx Service Guide*.

6. Carrier must provide clearly marked zone based price sheets (schedules of rates and charges) for each service showing rates and charges by weight and zone for all contiguous 48 state domestic shipping. Separate rates in pages may be provided and clearly marked for Hawaii and Alaska and Puerto Rico services. Carriers offering pricing for intrastate ground services only must provide separate clearly marked zone based pricing for the designated state. Rates will be in dollars and cents per pound. The attached rate sheets must also be completed and submitted with the response.

Agreed.

7. Carrier must state in their response that any carrier internet terms and conditions will not supersede any WSCA contract terms or conditions.

FedEx internet terms and conditions, found online at fedex.com, will not supersede any WSCA contract terms or conditions.

8. The responding Carrier must be able to demonstrate an established, successful track record of past performance in duties and responsibilities related to domestic and international transportation services specified herein. This can be established by providing a copy of the Carrier annual report, reports to the Surface Transportation Board (STB), or balance sheets and income and expense statements. Data documenting on time delivery performance for express small package air and small parcel ground services for the past twelve (12) months shall be included.

FedEx: Experience and Success

With more than 30 years' experience as a transportation and logistics pacesetter, FedEx is one of the most trusted and respected brands in the world, as evidenced by our customer and industry accolades. The many reputation awards we received in 2005–2006 include the following:

- In 2006 FedEx ranked in the top ten of *FORTUNE* magazine's "America's Most Admired Companies" and "World's Most Admired Companies" lists for the fifth consecutive year. FedEx was named by *FORTUNE* as the second Most Admired Company in America in their annual list published in the February 2006 issue.
- In the same issue of the magazine, FedEx was also ranked number four on the Global Most Admired Companies list, having appeared among the top ten in this list since 2002.
- For the second consecutive year, FedEx in 2005 ranked in the top ten in "corporate reputation" in *The Wall Street Journal's* Harris Interactive/Reputation Institute RQ Gold Survey.
- FedEx continued to rank highest in customer satisfaction in the University of Michigan Business School National Quality Research Center's *American Customer Satisfaction Index* in the express delivery category in 2005.



It is our people — our greatest asset — that give us our strong reputation. In addition to superior physical and information networks, FedEx has an exemplary human network, with more than 250,000 employees and contractors who are "absolutely, positively" focused on safety, the highest ethical and professional standards, and the needs of their customers and communities. Through our internal Purple Promise and Humanitarian Award programs, we recognize and reward employees who enhance customer service and promote human welfare.

FedEx is providing documentation of our financial and operational successes with data from our most recent annual report, including:

- A copy of the *FedEx Corporation 2005 Annual Report*, included as a separate file with this bid response.
- FedEx Corporation consolidated balance sheets for fiscal 2005, ended May 31, 2005 (our most recent annual information currently available); see below
- FedEx Corporation Consolidated Statements of Income for fiscal 2005; see below

- FedEx Corporation Consolidated Statements of Cash Flows; see below

The following information is protected.

Consolidated Balance Sheets		
(In millions, except share data)	May 31	
	2005	2004
ASSETS		
Current Assets		
Cash and cash equivalents	1,039	1,046
Receivables, less allowances of \$125 and \$151	3,297	3,027
Spare parts, supplies and fuel, less allowances of \$142 and \$124	250	249
Deferred income taxes	510	489
Prepaid expenses and other	173	159
Total current assets	5,269	4,970
Property and Equipment, at Cost		
Aircraft and related equipment	7,610	7,001
Package handling and ground support equipment	3,366	3,395
Computer and electronic equipment	3,893	3,537
Vehicles	1,994	1,919
Facilities and other	5,154	4,459
	22,017	20,311
Less accumulated depreciation and amortization	12,374	11,274
Net property and equipment	9,643	9,037
Other Long-Term Assets		
Goodwill	2,835	2,802
Prepaid pension cost	1,272	1,127
Intangibles and other assets	1,385	1,198
Total other long-term assets	5,492	5,127
	20,404	19,134
LIABILITIES AND STOCKHOLDERS' INVESTMENT		
Current Liabilities		
Current portion of long-term debt	369	750
Accrued salaries and employee benefits	1,275	1,062
Accounts payable	1,739	1,615
Accrued expenses	1,351	1,380
Total current liabilities	4,734	4,807
Long-Term Debt, Less Current Portion		
	2,427	2,837
Other Long-Term Liabilities		
Deferred income taxes	1,206	1,106
Pension, postretirement healthcare and other benefit obligations	828	768
Self-insurance accruals	621	591
Deferred lease obligations	532	503
Deferred gains, principally related to aircraft transactions	400	426

Consolidated Balance Sheets		
(In millions, except share data)	May 31	
	2005	2004
Other	68	60
Total other long-term liabilities	3,655	3,454
Commitments and Contingencies		
Common Stockholders' Investment		
Common Stock, \$.10 par value; 800 million shares authorized; 302 million shares issued for 2005 and 300 million shares issued for 2004	30	30
Additional paid-in capital	1,241	1,079
Retained earnings	8,363	7,001
Accumulated other comprehensive loss	(17)	(46)
	9,617	8,064
Less deferred compensation and treasury stock, at cost	29	28
Total common stockholders' investment	9,588	8,036
	20,404	19,134
The notes in our Annual Report on Form 10-K for the year ended May 31, 2005 are an integral part of these consolidated financial statements.		
<i>Source: 2005 FedEx Annual Report</i>		

FedEx Corporation			
Consolidated Statements of Income			
Years ended May 31			
(In millions, except per share amounts)	2005	2004	2003
REVENUES	29,363	24,710	22,487
Operating Expenses:			
Salaries and employee benefits	11,963	10,728	9,778
Purchased transportation	2,935	2,407	2,155
Rentals and landing fees	2,314	1,918	1,803
Depreciation and amortization	1,462	1,375	1,351
Fuel	2,317	1,531	1,396
Maintenance and repairs	1,680	1,523	1,398
Business realignment costs	—	435	—
Other	4,221	3,353	3,135
	26,892	23,270	21,016
OPERATING INCOME	2,471	1,440	1,471
Other Income (Expense):			
Interest expense	(160)	(136)	(124)
Interest income	21	20	6
Other, net	(19)	(5)	(15)
	(158)	(121)	(133)
Income Before Income Taxes	2,313	1,319	1,338
Provision for Income Taxes	864	481	508
NET INCOME	1,449	838	830
BASIC EARNINGS PER COMMON SHARE	4.81	2.80	2.79
DILUTED EARNINGS PER COMMON SHARE	4.72	2.76	2.74
The notes in our <i>Annual Report</i> on Form 10-K for the year ended May 31, 2005 are an integral part of these consolidated financial statements.			
<i>Source: 2005 FedEx Annual Report</i>			

FedEx Corporation			
Consolidated Statements of Cash Flows			
(In millions)	Years ended May 31		
	2005	2004	2003
OPERATING ACTIVITIES			
Net income	1,449	838	830
Adjustments to reconcile net income to cash provided by operating activities			
Depreciation and amortization	1,462	1,375	1,351
Provision for uncollectible accounts	101	106	105
Deferred income taxes and other noncash items	63	(8)	329
Tax benefit on the exercise of stock options	36	43	20
Changes in operating assets and liabilities, net of the effects of businesses acquired:			
Receivables	(235)	(307)	(197)
Other current assets	(26)	10	39

FedEx Corporation			
Consolidated Statements of Cash Flows			
(In millions)	Years ended May 31		
	2005	2004	2003
Pension assets and liabilities, net	(118)	155	(854)
Accounts payable and other operating liabilities	365	841	252
Other, net	20	(33)	(4)
Cash provided by operating activities	3,117	3,020	1,871
INVESTING ACTIVITIES			
Capital expenditures	(2,236)	(1,271)	(1,511)
Business acquisitions, net of cash acquired	(122)	(2,410)	—
Proceeds from asset dispositions	12	18	22
Other, net	(2)	1	(1)
Cash used in investing activities	(2,348)	(3,662)	(1,490)
FINANCING ACTIVITIES			
Principal payments on debt	(791)	(319)	(10)
Proceeds from debt issuances	—	1,599	—
Proceeds from stock issuances	99	115	81
Dividends paid	(84)	(66)	(60)
Purchase of treasury stock	—	(179)	(186)
Other, net	(2)	1	(1)
Cash (used in) provided by financing activities	(776)	1,150	(174)
CASH AND CASH EQUIVALENTS			
Net (decrease) increase in cash and cash equivalents	(7)	508	207
Cash and cash equivalents at beginning of period	1,046	538	331
Cash and cash equivalents at end of period	1039	1046	538
The notes in our Annual Report on Form 10-K for the year ended May 31, 2005 are an integral part of these consolidated financial statements.			
<i>Source: 2005 FedEx Annual Report</i>			

End of protected information.

9. Carrier must have any aircraft and ground vehicle fleet capable of serving all WSCA participating states. A listing of aircraft and/or ground fleet equipment must be provided with the proposal response for Carriers offering pricing for specific states to demonstrate ability to provide services to the state as required.

FedEx Express and FedEx Ground operate strategically located fleets of aircraft and ground vehicles that allow us to cover 100 percent of U.S. zip codes. Following are summaries of these resources.

FedEx Express Aircraft and Vehicles

As of May 31, 2005, the FedEx Express operating aircraft fleet consisted of the following:

Description	Owned	Leased	Total	Maximum Operational Revenue Payload (Pounds per Aircraft) ⁽¹⁾
Boeing MD11	25	32	57 ⁽³⁾	155,800
Boeing MD10-30 ⁽²⁾	3	2	5	128,900
Boeing DC10-30	5	12	17	128,900
Boeing MD10-10 ⁽²⁾	36	—	36	117,800
Boeing DC10-10	26	4	30 ⁽⁴⁾	117,800
Airbus A300-600	11	36	47 ⁽⁵⁾	91,000
Airbus A310-200/300	46	16	62 ⁽⁶⁾	69,800
Boeing B727-200	83	11	94	43,100
Boeing B727-100	18	—	18	31,100
ATR 72-202	2	—	2 ⁽⁷⁾	17,500
ATR 42-300/320	29	—	29 ⁽⁸⁾	12,000
Fokker F27-500	11	—	11	12,500
Fokker F27-600	6	—	6	11,500
Cessna 208B	246	—	246	3,400
Cessna 208A	10	—	10	3,000
Total	557	113	670	

⁽¹⁾ Maximum operational revenue payload is the lesser of the net volume-limited payload and the net maximum structural payload.

⁽²⁾ The MD10-30s and MD10-10s are DC10-30s and DC10-10s, respectively, that have been converted to an MD10 configuration.

⁽³⁾ Includes 15 aircraft not currently in operation and awaiting completion of passenger-to-freighter modification.

⁽⁴⁾ Includes 11 aircraft not currently in operation and awaiting completion of passenger-to-freighter modification.

⁽⁵⁾ Includes three aircraft not currently in operation and awaiting completion of passenger-to-freighter modification.

⁽⁶⁾ Includes eight aircraft not currently in operation and awaiting completion of passenger-to-freighter modification.

⁽⁷⁾ Includes two aircraft not currently in operation and awaiting completion of passenger-to-freighter modification.

⁽⁸⁾ Includes 12 aircraft not currently in operation and awaiting completion of passenger-to-freighter modification.

Additional information on these aircraft follows.

- **MD11** – Three-engine, wide-bodied aircraft that has a longer range and larger capacity than DC10s
- **DC10** – Three-engine, wide-bodied aircraft specially modified to meet our cargo requirements. The DC10s come in two versions, the DC10-10 and the DC10-30. The DC10-30 has a longer range and higher weight capacity than the DC10-10.
- **MD10** – Three-engine, wide-bodied DC10 aircraft with an Advanced Common Flightdeck (ACF) modification, including a conversion to a two-pilot cockpit, as well as upgrades of electrical and other systems
- **A300 and A310** – Two-engine, wide-bodied aircraft with a longer range and more capacity than B727s
- **B727** – Three-engine aircraft configured for cargo service

- **Fokker F27, Cessna 208 and ATR** – Turbo-prop aircraft leased to independent operators to support FedEx Express operations in areas where demand does not justify use of a larger aircraft

We also maintain an inventory of spare engines and parts for each aircraft type. In addition, FedEx Express “wet leases” approximately 60 smaller piston-engine and turbo-prop aircraft to feed packages to and from airports served by our larger jet aircraft. The wet lease agreements call for the owner-lessor to provide flight crews, insurance and maintenance, as well as fuel and other supplies required to operate the aircraft. FedEx Express’s wet lease agreements are for terms not exceeding one year and are generally cancelable upon 30 days’ notice.

At May 31, 2005, FedEx Express operated approximately 45,000 ground transport vehicles, including pickup and delivery vans, larger trucks called container transport vehicles and over-the-road tractors and trailers.

Aircraft Purchase Commitments

As of May 31, 2005, FedEx Express was committed to purchase one MD11, four A300s, two A310s, nine ATR-72s and ten Airbus A380s (a new high-capacity, long-range aircraft). The MD11, the A300s, one A310 and the ATR-72s are expected to be delivered in 2006, and the other A310 is expected to be delivered in 2007. FedEx Express expects to take delivery of three of the ten A380 aircraft in each of 2009, 2010 and 2011 and the remaining one in 2012. FedEx Express also holds options for ten additional A380 aircraft. Deposits and progress payments of \$29 million have been made toward these purchases and other planned aircraft-related transactions.



Aircraft Recovery

FedEx has recoverability built into our planning systems and deployment of aircraft. Spare aircraft that currently do not have a mission assigned are cleared by maintenance and routed as needed. These “hot spares” can be launched from our major hubs on short notice, typically within one to two hours. We also have “flex flights”— aircraft that are already in the air on their regular routes and have some open capacity to pick up shipments from nearby areas, if needed, because of unexpected volume increases or other events. They are available in certain major metropolitan areas.



FedEx Ground Vehicles

The safety-driven independent contractors of FedEx Ground and FedEx Home Delivery operate approximately 18,000 motorized vehicles. These entrepreneurs are responsible for business-related expenses, including vehicle payments, fuel, taxes, insurance and vehicle maintenance. FedEx Ground requires contractors to use tractors that are no older than five years.

- 10. Carrier shall have trained personnel that can research and maintain a quality assurance program through tracking and monitoring deliveries. Carrier should describe their ongoing quality control program.

FedEx provides dedicated and general customer service resources to support WSCA’s tracking and shipment monitoring needs, as well as extensive reporting options and quality programs. Following are overviews.

Also see **Attachment D** for information on FedEx automation solutions that can provide powerful management tools, such as the Shipping Administration feature of FedEx Ship Manager at fedex.com

FedEx Customer Service

FedEx maintains an extensive network of corporate resources to ensure that our customers have unlimited access to information, and to employees who can answer their questions. FedEx Customer Service in the U.S. (1.800.GoFedEx) is available 24 hours a day, 365 days a year. By calling our toll-free number, you’ll reach a customer service agent who can assist you with your FedEx Express or FedEx Ground inquiries. These representatives understand the critical nature of shipments tendered to FedEx. They can also assist you with product and services questions regarding FedEx Kinko’s Office and Print Centers located in the U.S.

Within the U.S., we have several options for calling U.S. customer service:

U.S.	Telephone Numbers
U.S. Customer Service	1.800.GoFedEx or 800.463.3339
U.S. Customer Revenue Services	800.622.1147
U.S. International Customer Service	800.247.4747
U.S. Freight Services (for all shipments in excess of 150 pounds)	800.332.0807 (FedEx Express)

Additionally, we have customer call centers in Canada, Latin America, Europe and Asia. A list of these numbers can be found at www.fedex.com/us/customersupport/express/contactus.html. Or, visit the FedEx website of a country we serve by going to www.fedex.com/xx, with “xx” representing the two-letter IATA country code for the respective country.

Another resource open to WSCA is the dedicated revenue services number for governmental entities’ billing inquiries: 1.800.645.9424.

Tracking

WSCA shippers have a range of options, available 24 hours a day, 7 days a week, for tracking your FedEx packages:

- Go to **fedex.com** and enter up to 30 FedEx Express, FedEx Ground, FedEx Freight or FedEx Custom Critical shipments.
- Use a FedEx automation tool, such as FedEx Ship Manager at fedex.com.
- Log into FedEx InSight, our premier online visibility tool with certain proactive



FedEx offers many tracking options that allow WSCA and your customers to proactively query any time of the day from virtually anywhere.

notification capabilities; see **Attachment E** for an overview

- Connect to the FedEx information database with FedEx EDI Priority Track® or FedEx DirectLink®, a ready-to-use EDI program.
- Send an e-mail tracking request to *groundtrack@fedex.com* (FedEx Ground shipments) or *track@fedex.com* (FedEx Express shipments).
- Call our Customer Service department toll-free at 1.800GoFedEx.
- Contact your FedEx OneCall representative (available to enrolled accounts only)
- Download and use the free software for wireless products such as personal digital assistants (PDAs), two-way pagers and wireless application protocol (WAP) phones.

The Information-Intensive Shipping Environment of FedEx

FedEx has numerous standard electronic and paper-based reporting capabilities (including many customization options) that may serve to address WSCA's reporting needs. Upon award of the bid, FedEx Worldwide Account Manager Joselyn Henderson will work with WSCA to best address your need for management reports.

Most FedEx reports can be exported in various formats. Details can be provided at a later stage.



FedEx has maintained a leadership position in technology development in the

transportation industry. This investment in technology has had the added benefit of allowing us to provide in-depth reporting to customers like WSCA to allow you to make the best decision regarding your shipping processes. For shipments originating in the U.S., our resources include the following array of powerful reporting tools:

- **Automation Device Reporting** – Using our automation devices, WSCA has the ability to ship and track packages, store data lists and generate daily invoices and reports. Your FedEx sales professional can provide details upon request. Most third-party shipping solutions also have their own reporting capabilities; check with the equipment provider for details.
- **Web-Based Reporting Capabilities** – These options include:
 - a. Reports from FedEx Ship Manager at *fedex.com* – FedEx Ship Manager at *fedex.com* can create and print reports for any FedEx Express or FedEx Ground shipments you have processed with FedEx Ship Manager at *fedex.com* in the past 45 days.
 - b. Shipping Administration – A function of FedEx Ship Manager at *fedex.com* that provides additional Web-based reporting capabilities. Shipping Administration (formerly known as Passkey) allows a single administrator or a group of users to centrally manage and control shipments that are processed from different WSCA locations. With this tool, an administrator can configure shipping options, restrict services, customize reference information and run reports on the shipping activity of users throughout the company.
 - c. FedEx InSight – See **Attachment D** for an overview of FedEx InSight. This shipment visibility tool can provide precise and consolidated status summaries of U.S. and international shipments in one report, which you can view or download online or receive via e-mail.

- **Ad Hoc Reports** – Custom reports ordered as needed, at the discretion of your FedEx sales professional.
- **Standard Reports** – Common reporting data sets, as described below.
- **Billing Reports** – Described in more detail below.

Standard Reports

FedEx can provide the data necessary for WSCA to monitor your shipping activity and make informed logistics decisions, thereby helping you better manage costs while keeping your supply chain running at peak efficiency.

Your FedEx FedEx Worldwide Account Manager can also provide WSCA with electronic reports that detail transit and service information, for example, so that you will be able to review the service that FedEx is providing. Report information is typically available the 10th of the following month. Following is a list of the reports we may be able to provide WSCA on a monthly basis. FedEx FedEx Worldwide Account Manager Joselyn Henderson can provide report samples or further information about our standard reporting capabilities upon request.

FedEx Reports for WSCA		
Report Name	Applicable Service	Report Description
Address Corrections	FedEx Express & FedEx Ground	Provides detail of shipments charged with an address correction fee.
Dimmed Package	FedEx Express	Provides airbill level detail of packages that were dimmed.
Duty and Tax	FedEx Express	Provides duty and tax charges from international shipments.
Exception Summary	FedEx Express	Provides summary of delivery exceptions.
Express Service Level	FedEx Express	Provides service level summary report for U.S. domestic shipments.
Express Service Level by State	FedEx Express	Provides service level summary by state for U.S. domestic shipments.
Express Service Performance	FedEx Express	On time performance summary by shipping lane.
Express Time in Transit	FedEx Express	Provides summary of U.S. domestic shipments by delivery time.
Global Expense and Volume	FedEx Express FedEx Ground	Provides summary of customer spend and volume by regional shipping lanes.
Global Service Performance	FedEx Express	Provides summary of on time performance and transit days by regional shipping lanes.
Ground Service Performance	FedEx Ground	Provides on time performance summary by shipping lane.
Ground Shipment Integrity	FedEx Ground	Provides summary of shipment integrity performance in reducing split shipments.
Ground Terminal Summary	FedEx Ground	Summary of shipments by origin and destination terminal.
International Lane Segment	FedEx Express	Provides overall shipment summary by origin-to-destination country.
National Account Master	FedEx Express & FedEx Ground	Provides individual account numbers aligned to the national account number with revenue and pieces.

FedEx Reports for WSCA		
Report Name	Applicable Service	Report Description
National Service Summary	FedEx Express & FedEx Ground	Provides summary of revenue by service and invoiced month.
National Zone Summary	FedEx Express & FedEx Ground	Provides summary of revenue by zone and invoiced month.
Package Type Summary	FedEx Express & FedEx Ground	Provides summary of shipments and charges by packaging type.
Pay Type Summary	FedEx Express & FedEx Ground	Provides summary of charges, pieces and weight by payer type (prepaid, collect, 3rd party) for shipments.
Product Mix Summary	FedEx Express & FedEx Ground	Provides summary of percentage of FedEx services used.
Raw Invoice File	FedEx Express & FedEx Ground	Provides flat file containing all invoiced fields available.
Reference Summary	FedEx Express & FedEx Ground	Provides summary of charges by reference field.
Service Summary	FedEx Express & FedEx Ground	Provides charges, shipments, pieces and weight by product type
Shipment Detail	FedEx Express & FedEx Ground	Provides detail report of shipments; previously known as dartfile report.
Shipper Summary	FedEx Express & FedEx Ground	Provides summary of shipments by shipper account and pay type.
State Summary	FedEx Express & FedEx Ground	Provides overall summary by origin-to-destination state for shipments.
Surcharge File	FedEx Express & FedEx Ground	Provides airbill level data of surcharges and data used to build Surcharge Summary report.
Surcharge Summary	FedEx Express & FedEx Ground	Provides summary of package surcharges shipped by the account for shipments.
Weight Distribution	FedEx Express & FedEx Ground	Provides total pieces broken down by weight break and zone for shipments.
Weight Distribution (1 lb increment)	FedEx Express & FedEx Ground	Provides total pieces broken down by weight break and zone in one-pound increments for shipments.
Zone Summary	FedEx Express & FedEx Ground	Provides summary of shipments by zone.
<p><i>Availability of reports may vary. Reports not available for every customer. Reports may be discontinued at any time without notice.</i></p> <p style="text-align: right;"><i>March 2006</i></p>		

Billing Reports

The information-intensive FedEx shipping environment doesn't stop with our ability to report on your shipments. FedEx billing also offers flexible and powerful reporting options to enhance WSCA's management capabilities:

- FedEx Billing Online** – Managing FedEx accounts, shipments and invoices is easier than ever before with FedEx Billing Online, a web-based solution that allows FedEx Express and FedEx Ground customers to review, manage, dispute and pay FedEx invoices online. WSCA can review FedEx Express account information at the invoice and/or shipment

detail level. WSCA will also be able to create reports and download invoice information that easily integrates with your accounting system.

- **FedEx DirectLink® Software** – FedEx DirectLink is a powerful ready-to-run EDI program that will allow WSCA to receive invoices from and remit payments to FedEx electronically — bringing you a greater level of accuracy and efficiency. FedEx DirectLink offers more than four dozen different standardized reports and the ability to create fully customized reports to help WSCA evaluate your billing information.
- **FedEx EDI Invoice and Remittance** – FedEx has vast EDI capabilities and can work with common EDI transaction sets to provide WSCA with the critical data you need. With FedEx EDI, your FedEx invoice data is electronically integrated with your accounts-payable procedures, thereby eliminating paperwork. It is ideal for high-volume shippers with established accounts-payable procedures and/or multiple shipping locations.

FedEx Express Quality Initiatives

FedEx Express uses many avenues to pursue ever-increasing quality in the service we bring to you.

Global Service/Quality Assurance Group

The Global Service/Quality Assurance Group is one of our central corporate quality departments. Within this group are a number of different sub-groups, all of which accomplish the mission of the department in a variety of ways:

- **The Service Quality Indicator (SQI)** group measures, analyzes, reports, and focuses the efforts of the corporation on improving domestic and international service levels. This team of analysts assists domestic and international operating management to identify opportunities for improvement within our SQI and International Service Quality Index (ISQI).
- **The technology group** manages a series of large corporate technology projects that involve and benefit multiple divisions.
- **The internal consulting group** interacts with different departments within the company on improvement initiatives.

Service Assurance Board (SAB)

Quality is a part of everyone's job at FedEx Express, led by a group of professionals who assist to "Keep the Quality Flame Burning at FedEx Express." The SAB board consists of experienced problem solvers who thoroughly analyze data, develop solutions for improvement, and help operators implement new processes to improve service within the hubs and ground operations. These individuals come from operations management and receive additional analytical training and support to augment their hands-on experience.

Benchmarking

As a Malcolm Baldrige award winner, and as an ISO 9001 globally-certified corporation, FedEx Express has for some time been recognized as a leader in our industry and in many practices (e.g., employee relations, package tracking, and service quality measurement and improvement). We continue to receive increasing numbers of requests for general information and benchmarking. FedEx Express holds membership in the American Productivity and Quality Center (APQC), an organization which assists in gathering, storing, and sharing global knowledge specific to a

company's needs. We have recently partnered and hosted a variety of benchmark activities and studies in affiliation with the APQC.

Corporate Awards

A few examples of our corporate awards are the Five Star, the Humanitarian Award and the Purple Promise. These are given to selected employees who have made unselfish acts of courage, delivered exceptional customer service, and/or have gone above and beyond the call of duty.

Ongoing Training

One of the many training opportunities available to FedEx employees worldwide is online education in quality subjects. A convenient web-based portal offers online training rich in content, challenging exercises, mastery testing, and company credit for all courses.

Quality Action Teams

FedEx Express uses quality methods and tools to analyze processes, systems, procedures, and business problems. All divisions of FedEx have both informal and formal quality improvement teams that focus on specific areas of our operations and organization. In many areas of the company, the quality improvement process is thoroughly embedded in a continuous improvement environment.

Continuous Improvement at FedEx Ground

FedEx Ground is committed to continuous improvement as evidenced by our service culture components — service, product quality, and customer contact. These components are at the heart of everything we do every day, and we measure them in several ways.

Our primary tool is an internal one used to measure quality against the FedEx goal of 100 percent customer satisfaction —our Service Quality Indicator (SQI). This measurement system helps us evaluate our service performance. SQI monitors FedEx service via specific performance elements, selected and weighted according to what is important to our customers. We use SQI to monitor and track our overall service performance. The results are then analyzed to identify trends and improvement opportunities.

11. Drop Boxes and suppliers. Carrier must agree to place receptacles in convenient locations within participating states and describe other centralized collection procedures available. Carrier must provide upon request and at no cost to participating states standard express containers and preprinted airbills. Containers must be of sufficient size to contain 8 ½" x 11" sheets of paper, without folding, up to the weight limit for various categories. The Carrier will also be required to provide express pack boxes, express tubes and magnetic tape boxes to the participating states at no cost.

FedEx can provide the convenient shipping locations necessary to support WSCA's volume, as well as a wide range of FedEx Express packaging options, all at no charge to WSCA.

FedEx Convenience Network

FedEx offers you thousands of shipping locations to drop off your FedEx Express, FedEx Ground and FedEx Home Delivery® packages and pick up supplies. Conveniently



located in financial hubs, on street corners and in shopping malls, our retail network provides quick, easy access wherever you need to ship. Visit our website at www.fedex.com/us/dropoff or call 1.800.GoFedEx® (1.800.463.3339) to find the drop-off location nearest you.

Following are options for your shipping needs:

- FedEx Kinkos Office and Print Centers
- Fully staffed FedEx World Service Center® locations
- Self-service FedEx Express® Drop Boxes, including many at selected United States Postal Service locations.
- FedEx Authorized ShipCenter® locations.
- Drive-through mini centers.

Mobility and Flexibility

In many metropolitan areas, a FedEx Express Drop Box, FedEx World Service Center or FedEx Authorized ShipCenter is nearby, so you can drop off your shipment on your way home — usually later than your courier's pickup time.

- At staffed FedEx locations, our professionals can help you complete airbills and other shipping documents, verify postal codes, accept your shipment, and provide you with FedEx packaging.
- Many locations offer Hold at FedEx Location service, Saturday service and dangerous-goods expertise for FedEx Express shipments.
- There are also thousands of FedEx Express Drop Boxes outside numerous United States Postal Service locations nationwide, making it even more convenient to drop off your FedEx Express packages while handling your postal needs.



We'll Hold Your Packages for Early Pickup

If you need your FedEx Express shipment before your courier's delivery commitment or if you won't be reachable at a delivery address, have us hold your shipment for pickup at a FedEx World Service Center (simply ask the shipper to mark the appropriate "Hold at FedEx Location" box on the airbill).

- Shipments sent by FedEx Priority Overnight® and FedEx 1Day® Freight and marked Hold at FedEx Location are available for pickup beginning at 9 a.m. the next business day in most areas.
- For FedEx Standard Overnight®, FedEx 2Day® or FedEx 2Day Freight® shipments, held packages are available in most areas by noon on the scheduled day of delivery.

Packaging

FedEx Express offers a variety of free, easy-to-use packaging for your convenience. We also provide packaging tips for cushioning, sealing and labeling your FedEx Express packages, whether you are using our packaging supplies or your own boxes. For packaging testing or evaluation, contact FedEx Express Packaging Design and Development toll-free at 1.800.633.7019.

FedEx Express packaging comes in several sizes — from sturdy boxes to white plastic overwraps for odd-sized shipments. FedEx Express packages can be obtained by visiting a FedEx drop-off location, asking your courier or by calling us at 1.800.GoFedEx. You may also use your own packaging for FedEx Express shipments. Dangerous goods cannot be shipped in FedEx packaging.

FedEx Express Packaging		
Packages	Internal Size	Uses
FedEx® Envelope	9-1/2" x 12-1/2"	Documents weighing up to 8 ounces
Legal Size Reusable FedEx® Envelope	10" x 15-3/4"	Designed to accommodate legal-size documents without folding. Includes reusable option with dual tear strips.
FedEx Sturdy Pak®	10" x 14-1/2"	Reinforced paperboard package for folders or other unbendable documents.
FedEx® Small Pak	10-1/4" x 12-3/4"	Tear- and water-resistant packaging for documents.
FedEx® Large Pak	12-1/2" x 15-1/2"	Tear- and water-resistant packaging for heavier documents.
FedEx® Padded Pak	11-3/4" x 15-1/4"	Tear- and water-resistant packaging that provides extra protection.
FedEx® Small Box	12-1/4" x 10-7/8" x 1-1/2"	For items such as videotapes, file folders, CDs and pagers, if properly cushioned.
FedEx® Medium Box	13-1/4" x 11-1/2" x 2-3/8"	Binders, books and similarly sized items.
FedEx® Large Box	17-7/8" x 12-3/8" x 3"	Small parts, reports and side-by-side stacks of paper.
FedEx® Tube	38" x 6" x 6" x 6"	Triangular box for plans, posters, fabric rolls and blueprints.
FedEx® Sleeve	92" x 12" (for items up to 85" x 7-1/2" in diameter)	Overwrap for skis, blueprints, rolls of fabric and carpet.
FedEx® Medium Bag	66" x 24" (for items up to 50" x 15" in diameter)	Overwrap for golf bags, duffel bags and small luggage.
FedEx® Clinical Pak	18" x 13-1/2" or 14-1/4" x 10-1/8"	Overwrap for appropriately packaged, non-infectious specimens.
January 2006. Source: fedex.com		

FedEx reserves the right to change our commercially available packaging at any time without notice.

FedEx Ground Packaging, Supplies

FedEx Ground does not provide packaging or continuous feed paper for the manifest system. If a customer uses FedEx Ground peel-and-stick labels, then we will supply preprinted bar codes and a pickup book. C.O.D. labels can also be supplied, if needed.

- Carrier must provide their calendar year 2005 Operating Ratio (operating expenses divided by operating revenues divided by 100).

FedEx financial data is available by fiscal year, not by calendar year. Fiscal 2005 ended May 31, 2005, is the most recent year for which full financial data is available.

While FedEx does not perform financial calculations beyond those shown in public documents such as our annual reports, we can provide the data WSCA needs to derive our operating ratio. The *FedEx Corporation 2005 Annual Report* listed the data elements WSCA will need to calculate our fiscal 2005 operating ratio:

- \$26.892 million in operating expenses for FedEx Corporation
- \$29.363 million in operating revenues for FedEx Corporation

13. Carrier must provide their Shipment Claims Ratio for calendar year 2005. The ratio shall be the ratio of claims for shipment loss or damage to total shipments for both express small package air and expedited ground service shipments.

FedEx does not disclose claims ratios for our operating companies or for our corporation as a whole; however, we can provide calendar year claims ratios for WSCA states that did business with FedEx Express and/or FedEx Ground in 2005. This information can be provided at the nine-digit (local facility) account level upon request.

14. Administrator during the term of the contract. This person must be authorized to coordinate with other Carrier representatives in each participating state to ensure an efficient implementation of the contract. These representatives will be able to assign agency account numbers and insure the WSCA contract rates are attached accordingly. Carrier must describe the process required to obtain agency account numbers and Carrier personnel assigned must have full knowledge of the WSCA contract. Statements of qualifications and resumes of assigned carrier staff must be included in the proposal response.

Single Point of Access

FedEx Services is committed to serving all WSCA locations under the direction of your FedEx Worldwide Account Manager, Joselyn Henderson. She is your global “Single Point of Access” responsible for the strategic management of the WSCA relationship in Alaska, California, Wyoming, Montana, South Dakota and Utah. She also works cooperatively with your leading FedEx sales professionals in other states:

- Linda Keylock, FedEx Worldwide Account Manager – Arizona, Colorado, Idaho and New Mexico
- Rodney McElroy, FedEx Worldwide Account Manager – Minnesota
- Kelly Rodgers, FedEx Worldwide Account Manager – Hawaii, Nevada, Oregon and Washington

Our account management process allows the FedEx sales team to manage the global, strategic, tactical, and project management aspects of the WSCA account. By doing so, we can match our capabilities with your needs without bias, utilize best practices, and give you direct access to industry expertise, all while providing a strong leveraged connection to FedEx Corporation.

Our goal is to understand your corporate vision, in order to fully support you. A global team of FedEx employees is dedicated to meeting your company’s needs for delivering exceptional customer service, growing new markets, and building shareholder value.

Per this bid's request, Joselyn and other key FedEx sales professionals managing the WSCA account have given permission to include their résumés in **Attachment B** for WSCA's review.

Adding and Deleting Accounts

The FedEx National Account Master report will be used to verify all current locations and account numbers. To add or delete a location to this program, WSCA would need to notify your FedEx sales professional in writing at least seven working days in advance. WSCA and any divisions, subsidiaries, and affiliates, a majority of whose voting stock (defined as 51 percent) is directly or indirectly owned by WSCA, will be eligible for this program. Only the billed account number will receive the applicable discounts and revenue credit.

Your hotline for account setup and routine maintenance is 1.800.645.9424. Multiple requests can be faxed to 1.800.548.3020 or e-mailed to govt@fedex.com.

Proposed WSCA Transition Plan

- **Project management office**
 - Communications plan
 - Metrics dashboard
 - Issue tracking, escalation, and resolution
- **Rigorous project management processes**
 - Established tools and methods
 - Detailed project plan, issue/action tracker, contact list
 - Transition plan
 - Customer sign-off
- **Cross-functional project team**
 - FedEx operating companies and WSCA
- **Post-implementation support**
 - Transition to ongoing account management infrastructure

15. Carrier shall describe their implementation plan for this RFP that would be used as a result of a contract award. It would be designed to assist Shipper entities in determining the optimal approach to maximize use of Carrier services.

Immediately upon contract award, the Carrier(s) shall begin a WSCA statewide implementation of the contract. Within thirty (30) calendar days Carrier will meet with a pool of participating states' representatives to discuss and finalize the Carriers implementation plan.

Implementation Recommendations

FedEx recognizes that any kind of change must be made as smoothly and seamlessly as possible to keep your business and supply chain running at peak efficiency. Should you choose to award all of your business to FedEx, FedEx Solutions is dedicated to making this kind of transition possible.

FedEx Solutions, a division of FedEx Services, works across our operating companies to deliver one seamless FedEx to customers around the world. A FedEx Solutions FAST team is a group of experts who plan, execute and oversee implementations for reliable, smooth transitions. When a FAST Team is engaged, these professionals work jointly with the customer to develop a launch plan. By using our network of high-level operational contacts within the FedEx operating companies, FedEx Solutions assures that the proper operational resources are engaged to support your account.

In addition, with the FedEx Account Specific Vertical Marketing (ASVM) program, you can ensure consistent messaging about the transition across WSCA locations. At no cost to you, this customized internal marketing program helps facilitate the transition to FedEx by providing print materials instructing your locations on which services to use for which situations, and how to use them. The end result is savings and consistency in shipping.

The following overview provides examples of what FedEx can do for customers who, like WSCA, are approved for a FedEx FAST team’s heightened support at no extra charge. These teams of experienced and highly trained supply chain professionals have diverse and powerful implementation capabilities, and WSCA will receive transition management that is customized, within our current capabilities, to the unique needs of your business.

The following information may not be applicable to all customers or accounts. The services described and their availability are subject to change without notice.

Solution Design and Implementation

- Supporting a wide range of business and supply chain objectives
- FedEx has the ability to influence process improvement efficiencies and across supply chains
- The FAST Teams facilitate business discussions to understand customer business and supply chain needs
- Providing value through the development of the appropriate solutions

FedEx Fast Action Solution Team (FAST)

Typically, the implementation team is structured as follows:

FedEx Implementation Team	
Role	Responsibilities
Sales Director	Responsible for the account at a strategic level
Worldwide Account Manager	Responsible for all aspects of the account
Business Development Advisor	Coordination of implementation of the strategy for the account
Sales Coordinator	Coordination/maintenance of account set-up, pricing, research
Inside Sales Business	Coordination of small volume locations

FedEx Implementation Team	
Role	Responsibilities
Development Advisor	
Solutions Manager	Overall Project Lead, coordinates all aspects of the implementation project. Works closely with customer Project Lead
Solutions Manager	Operations Lead, coordinates the operational planning and implementation across FedEx
Solutions Manager	IT/shipping technology lead, coordinates the technological and shipping tool planning and implementation across FedEx
Solutions Manager	International Lead, coordinates the communication, requirements and implementation across all world regions

This core group has direct access to the different customer supporting groups as well as all of FedEx.

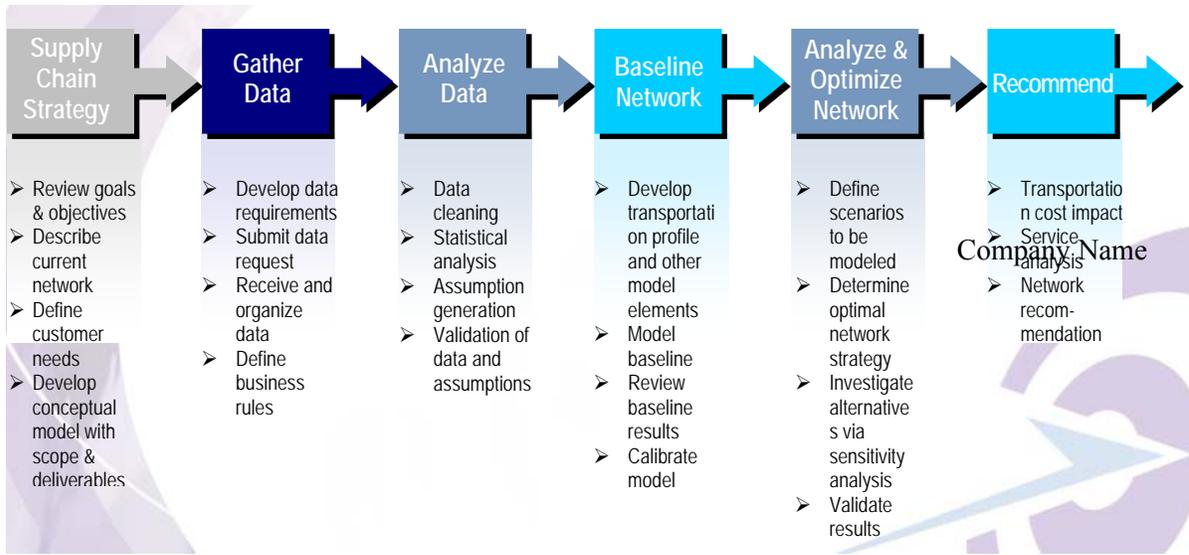
Work Plan Steps and Roll-out	
Step	Action
1	Assemble the WSCA Implementation Team
2	Participate in a discovery call/meeting to determine the scope and complexity of the account (number of sites, general shipping technology needs, etc.) and to identify customer liaisons for the overall project
3	Ensure all contracts for pricing and electronic shipping tools are in place
4	Develop project plan, identifying major tasks, assigning responsibilities and creating timelines for all facets
5	Determine site implementation priorities based on WSCA’s input and data
6	Communicate project requirements and timeline to FedEx, shipping technology contacts and sales professionals of each impacted market
7	Coordinate necessary site visits, ensuring operational and IT requirements are identified
8	Produce local level and site-specific operating plans
9	Implement sites (turn the switch)
10	Ongoing review and corrections where necessary
11	Project close-out when all facilities are up and running

Project Implementation Critical Success Factors

- Establish realistic timeliness
- Obtain accurate shipping and site data
- Commit WSCA’s resources (Project Lead, Operations, IT/Automation, others as required)
- IT or system integration
- Timely and accurate customer internal communications

Our Six-Step Optimization Methodology

The logistics network optimization provided by FedEx Solutions involves an analysis of data and strategic elements to determine the best network strategy to achieve the optimal balance between service levels and transportation costs. Please refer to the following chart.



16. Describe carrier online ordering capabilities. Carrier will provide hard copy air bills and supplies upon request of participating state(s).

You can order FedEx Express supplies online at the following URL:
<https://www.fedex.com/us/customer/supplies/?link=4>

FedEx Express packaging also is available from these sources:

- Any FedEx drop-off location
- Your courier
- Telephone orders placed by calling 1.800.Go.FedEx® (1.800.463.3339).

FedEx Ground does not provide packaging or continuous feed paper for the manifest system. If a customer uses FedEx Ground peel-and-stick labels, then we will supply preprinted bar codes and a pickup book. C.O.D. labels can also be supplied, if needed.

17. WSCA Fee. A fee of 1/10 of 1% of the total shipping expenditure will be provided to the WSCA Contract Administrator on a quarterly basis. The check must be made payable to WSCA and sent to: Dan Reisner, Contract Administrator. A statement attached to the check will be a summary of the quarterly report shipping expenditures by participating WSCA states. The submitted reports are to coincide with the quarters and date ranges as outlined below:

- Quarter 1: January 1st through March 31st – due by April 30th
- Quarter 2: April 1st through June 30th – due by July 30th
- Quarter 3: July 1st through September 30th – due by October 30th
- Quarter 4: October 1st through December 31st – due by January 30th

Include a statement with your proposal that your company agrees to pay the WSCA fee.

FedEx agrees to provide the requested WSCA fee as specified in our pricing proposal.

DR6917 ADDENDUM #2

The following language is now included into C. Mandatory Requirements No. 17:

Other Administration Fees

The Carrier shall report price agreement utilization and pay the WSCA administration fee in accordance with the terms and conditions of the Master Price Agreement. The WSCA directors approved the level of the WSCA administration fee. The WSCA administration fee is not negotiable. Some states may require an additional fee be paid directly to the State on purchases made by Purchasing Entities within that State. For all such requests, the fee level, payment method and schedule for such reports and payments shall be incorporated in a Participating Addendum that is made a part of the Master Price Agreement. The Carrier may adjust Product and Services Schedule (PSS) pricing accordingly for purchases made by Purchasing Entities within the jurisdiction of that State. All such agreements shall have no effect whatsoever on the WSCA fee or the prices paid by the Purchasing Entities outside the jurisdiction of the state requesting the additional fee.

Based on contracts currently in place, administrative funding fees can be paid on a state-specific basis by mutual agreement.

18. Report Requirements: carrier must provide a quarterly report to the WSCA Contract Administrator listing for each state all shipping by agency/entity with a minimum of the following groups: 1) City/Town; 2) County; 3) Higher Education; 4) Public Education and 5) State Agency.
- account number, agency/entity name and address,
 - shipping volume by type of service, i.e. ground, express air, etc.,
 - pieces, weight and net charges,
 - individual account and total dollar expenditure.

Carrier shall also provide participating state's shipping reports on a quarterly basis to that participating state administrator. The reports at a minimum shall contain the bulleted items stated above and/or as requested by participating states.

Include a statement with your proposal that your company agrees to meet the WSCA quarterly reporting requirements.

FedEx agrees to meet the WSCA quarterly reporting requirements as stated in this RFP.

19. Carriers must provide specific references and/or supportive material to verify the Shipper's requirements on the attached "Technical Requirement Certification" form (TRC). Include at a minimum the names, telephone numbers, and addresses of three references of either state, local governments, or institutions for whom similar service has been performed within the past 24 months.

Please see the completed TRCs in **Attachment C**.

PROTECTED INFORMATION

The Government Records Access and Management Act (GRAMA), Utah Code Ann., Subsection 63-2-304, provides in part that:

The following records are protected if properly classified by a government entity:

(1) trade secrets as defined in Section 13-24-2 if the person submitting the trade secret has provided the governmental entity with the information specified in Section 63-2-308 (Business Confidentiality Claims);

(2) commercial information or non-individual financial information obtained from a person if:

(a) disclosure of the information could reasonably be expected to result in unfair competitive injury to the person submitting the information or would impair the ability of the governmental entity to obtain necessary information in the future;

(b) the person submitting the information has a greater interest in prohibiting access than the public in obtaining access; and

(c) the person submitting the information has provided the governmental entity with the information specified in Section 63-2-308;

** * * * **

(6) records the disclosure of which would impair governmental procurement proceedings or give an unfair advantage to any person proposing to enter into a contract or agreement with a governmental entity, except that this Subsection (6) does not restrict the right of a person to see bids submitted to or by a governmental entity after bidding has closed;

GRAMA provides that trade secrets, commercial information or non-individual financial information may be protected by submitting a claim of Business Confidentiality.

To protect information under a claim of Business Confidentiality, the offeror must:

2. provide a written Claim of Business Confidentiality *at the time the information (proposal) is provided to the state*, and
3. include a concise statement of reasons supporting the claim of business confidentiality (Subsection 63-2-308(1)).
4. submit an electronic “redacted” (excluding protected information) copy of your proposal response. Copy must clearly be marked “Redacted Version.”

A Claim of Business Confidentiality may be appropriate for information such as client lists and non-public financial statements. Pricing and service elements may not be protected. An entire proposal may not be protected under a Claim of Business Confidentiality. The claim of business confidentiality must be submitted with your proposal on the form which may be accessed at: <http://www.purchasing.utah.gov/contractinfo/ConfidentialityClaimForm.doc>

To ensure the information is protected, the Division of Purchasing asks the offeror to clearly identify the Executive Summary and in the body of the proposal any specific information for which an offeror claims business confidentiality protection as “PROTECTED.”

All materials submitted become the property of the state of Utah. Materials may be evaluated by anyone designated by the state as part of the proposal evaluation committee. Materials submitted may be returned only at the State’s option.

FedEx agrees that any information provided by WSCA as part of the RFP is the property of WSCA; however, FedEx takes exception to the statement that the content of FedEx’s response to this RFP is the property of WSCA.

CLAIM OF BUSINESS CONFIDENTIALITY

Pursuant to Utah Code Ann., Subsections 63-2-304(1) and (2), and in accordance with Section 63-2-308, FedEx Corporation (company name) asserts a claim of business confidentiality to protect the following information submitted as part of a Request for Proposals.

This claim is asserted because this information requires protection as it includes:

trade secrets as defined in Section 13-24-2 (“Trade secret” means information, including a formula, pattern, compilation, program, device, method, technique, or process, that: (a) derives independent economic value, actual or potential, from not being generally known to, and not being readily ascertainable by proper means by, other persons who can obtain economic value from its disclosure or use; and (b) is the subject of efforts that are reasonable under the circumstances to maintain its secrecy).

commercial information or non-individual financial information obtained from a person if: (a) disclosure of the information could reasonably be expected to result in unfair competitive injury to the person submitting the information or would impair the ability of the governmental entity to obtain necessary information in the future; [and] (b) the person submitting the information has a greater interest in prohibiting access than the public in obtaining access.

This statement of reasons supporting the claim of business confidentiality applies to the following information in this proposal:

Page	Paragraph	Reason
pages 26-31 Section: 4 Cost Proposal		Service levels, along with pricing, are the two main areas in which FedEx and all the other companies in our industry compete. Disclosure of our service levels could potentially give the other companies in our industry a competitive advantage.

Please use additional sheets if needed.

You will be notified if a record claimed to be protected herein under Utah Code Ann. § 63-2-304(1) or (2) is classified public or if the governmental entity determines that the record should be released after balancing interests under Utah Code Ann. § 63-2-201(5)(b) or Utah Code Ann. § 63-2-401(6). See Utah Code Ann. § 63-2-308.

Signed: _____ Date: July 5, 2006

Josephn Henderson, FedEx Worldwide Account Manager
Printed Name and Title

PROPOSAL RESPONSE FORMAT

All proposals must be organized to include the following clearly marked sections:

1. **RFP Form.**
2. **Executive Summary.** This one or two page executive summary is to briefly describe the Carrier’s proposal. The summary should highlight the major features of the proposal. It must include any requirements that cannot be met by the Carrier. The reader should be

able to determine the essence of the proposal by reading the executive summary. Proprietary information requests should be identified in this section.

3. **Detailed Response.** This section should constitute the major portion of the proposal and must contain at least the following information:
 - A. A complete narrative of the offeror's assessment of the work to be performed, and the Carrier's ability, approach, and resources necessary to fulfill the requirements. The narrative should demonstrate the Carrier's understanding of the desired overall performance expectations. Clearly indicate any options, alternatives or creative approaches proposed.
 - B. Restate requirements 1 through 19 and provide a specific point-by-point response, in the order listed, to each requirement in the RFP.
4. **Cost Proposal.** The required rate sheets by type of door-to-door service to the contiguous 48 states, Alaska, Hawaii and Puerto Rico, i.e., express air Next Day AM, Next Day PM, Ground, Pouch Service, Multiweight/Hundredweight, international inbound and outbound etc., must be completed and returned with the proposal. Carriers must also add a discount sheets that represents the savings for each category/service provided.

PROPOSAL EVALUATION CRITERIA

A committee will evaluate the proposals against the following weighted criteria. Each area of the evaluation criteria must be addressed in detail in the proposal.

An oral presentation or conference may be required to supplement Carrier's written proposal. These presentations will be scheduled, if required, by the committee after proposals are received and prior to award of the contract.

I. Pricing

There will be two different types of price lists provided for evaluation purposes within the proposal response. The first is your published Price List along with the WSCA Cost Tables (See Cost Table(s) which will be used for evaluation purposes only.)

The first price list shall be the current published zone based list along with the Cost Tables that contains cost evaluation criteria such as; origin to destination address locations, size, weight, contents and delivery type. Carriers shall provide the offered price(s), discount(s) and actual delivered cost for each specified delivery listed within the tables. The locations and parcels listed in the Cost Tables are to be used for evaluation purposes. The discount stated in the Cost Tables shall be the discount that is offered to WSCA for the contract. Carriers are required to only use the actual costs offered in their current published price list plus their offered discount to determine the cost for each delivery category listed in the cost tables.

The second price list which shall be called the final published zone based list shall contain all discounted costs for all Intrastate, Interstate, International zones and all accessorial charges that will eventually be included into the contract and made available to all State and Local Government entities.

The final published zone based price list may not contain alterations and/or revision/additions by the offeror nor contain any statements as to the ability to make revisions to the list that would affect the proposal price after submittal of the proposal. The prices and information in the published Price List are not to be considered confidential nor contain terms contrary to what is stipulated in this RFP.

II. Demonstrated ability to meet scope of work

III. Qualifications, Expertise of Staff, and Technical Ability

IV. Performance references

WEIGHT EVALUATION CRITERIA

- 40% Pricing (Schedules of rates and charges attached)
- 30% Demonstrated ability to meet scope of work
- 20% Qualifications, expertise of staff, and technical ability
- 10% Performance references

Criteria for award of contracts will be based on the following and the RFP Evaluation Scoresheet attached.

I. Pricing (40 points possible)

- A. Carrier agrees to provide firm rates for one year.
- B. Carrier agrees to hold service guide pricing for one year upon award of contract.
- C. Carrier provides all zone based rates and charges and international pricing.
- D. Carrier completes and returns all rate worksheets attached to RFP.

II. Demonstrated ability to meet scope of work (30 possible points)

- A. Carrier has a proven track record of on-time deliveries for all services.
- B. Carrier has the aircraft and ground fleet vehicles capable of serving Shipper.
- C. Carrier quality control program.
- D. Carrier drop boxes.
- E. Carrier 2005 operating ratio and claims ratio.
- F. Carrier implementation plan.

III. Qualifications, Expertise of Staff, and Technical Ability (20 possible points)

- A. Carrier appoints staff to work with WSCA Administrator and each participating state for implementation and control of services, pricing, and my operational problem resolution for term of contract.
- B. Carrier makes statement of qualifications and includes resumes of Staff appointed to work with Administrator and representatives of Participating states.

- C. Carrier has online computer ordering capability and will provide hard copies of air bills upon request of participating state agencies.
- D. Carrier complies with WSCA Contract Administrator contract quarterly reporting requirements and those of participating states.
- E. Carrier agrees to pay WSCA fee for term of contract.
- F. Carrier agrees to meet WSCA and individual state reporting requirements.

IV. Performance References (10 points possible)

Required reference TRC forms shall be completed and returned with RFP response.

SCHEDULE OF RATES AND CHARGES

Zone based pricing shall be attached for the following services:

Intrastate

Ground (other than guaranteed next day)
Pouch Service (specify by state)
Next Day Ground AM
Next Day Ground PM
Next Day Air AM
Next Day Air PM
Multiweight/Hundredweight Service

Interstate

Ground (Guaranteed day definite delivery)
Next Day Air AM
Next Day Air PM
Second Day Air AM
Second Day Air PM
Three day service
Multiweight/Hundredweight service

International

Inbound to US points and places
Outbound from US points and places

Attach copy of current carrier service directory or name applicable web site location. Evaluation tables are for proposal purposes only. All quoted Category percentage discount rates shall be applicable for all services, systems and equipment listed within the Carrier's published price list.

**Small Package Delivery Service
WSCA RFP DR6917
RFP EVALUATION SCORESHEET**

Score will be assigned as follows:

- 0 = Failure, no response
- 1 = Poor, inadequate, fails to meet requirement
- 2 = Fair, only partially responsive
- 3 = Average, meets minimum requirement
- 4 = Above average, exceeds minimum requirement
- 5 = Superior

Carrier Name: FedEx Corporation

Evaluator: _____

Date: _____

MANDATORY REQUIREMENTS				Possible Points	Score (0-5)	Weight	Points Awarded
Pricing (40 points possible)							
1.	Provision of firm rates for one year.			10		X 2	
3.	Service guide rates pricing firm for one year.			10		X 2	
6.	Provision of optimal zone based rates and charges.			15		X 3	
6.	Carrier completes and returns all rate worksheets.			5		X 1	
Demonstrated Ability to meet scope of work (30 points possible)							
8.	Proven track record of on-time deliveries for all services.			5		X 1	
9.	Carrier has aircraft and ground fleet vehicles capable of serving Shipper.			5		X 1	
10.	Carrier quality control program.			5		X 1	
11.	Carrier drop boxes.			5		X 1	
12. & 13.	Carrier Operating Ratio and Claims Ratio for calendar year 2005			5		X 1	
15.	Carrier implementation plan.			5		X 1	
Qualifications, Expertise of Staff, and Technical Ability (20 points possible)							
14.	Carrier appoints adequate staff to work with WSCA Administrator and participating state contract managers.			10		X 2	
14.	Statement of qualifications and resumes submitted for carrier staff to work with WSCA Administrator and participating state contract managers.			5		X 1	
16.	Carrier has online ordering capability and will also provide hard copy air bills and supplies upon request of participating state(s).			5		X 1	
17.	Carrier agrees to pay WSCA fee.					Pass	Fail
18.	Carrier agrees to meet WSCA quarterly reporting requirements.					Pass	Fail
References (10 points possible)							
19.	Required TRC reference forms are completed and returned with RFP response.			10		X 1	
TOTAL EVALUATION POINTS				100			

Terms and Conditions of this RFP Response

This proposal is not intended to constitute a legally binding offer or commitment on behalf of FedEx, and it is subject to WSCA and FedEx negotiating acceptable commercial arrangements and signing legally binding documents.

As a company that is consistently growing and striving for excellence, FedEx is also constantly changing; this proposal represents us as we are today. Capabilities may differ by world regions due to cultural and technological differences, and our ability to meet WSCA's needs, with some regional variations, can be discussed at a later stage of negotiations. We may modify any aspect of our operation or services without notice to WSCA.

Incorporation of the *FedEx Service Guide*

If awarded the business, FedEx would provide services subject to the completion of a definitive written agreement. Each shipment made under the agreement would be subject to the terms and conditions of the *FedEx Service Guide* in effect at the time of shipment in the country of origin, which terms are incorporated by reference. FedEx reserves the right to modify the *FedEx Service Guide* at anytime without notice.

Pricing

FedEx proposals are valid for 30 days from the date issued. Your discount percentage would remain the same during the contract period, but the FedEx Express and FedEx Ground base or list rates may change at any time during the duration of the contract.

Section 4: Cost Proposal



The FedEx proposed pricing will be submitted as a separate attachment called Section 4: Cost Proposal. **The information in Section 4: Cost Proposal is protected.**

Section 5: WSCA Terms and Conditions



WSCA Terms and Conditions

FedEx has responded in this section to the terms and conditions provided by the WSCA states that do not currently have agreements with FedEx.

For states within WSCA where FedEx already has state contracts, FedEx agrees to adhere to the negotiated terms and conditions of the current contracts, however, with the new WSCA rates. In areas where FedEx faces a higher cost of doing business, such as intra-Hawaii, we will provide a separate pricing structure.

FedEx finds the following terms and conditions for the state of Montana acceptable.

Additional terms required by the State of Montana

Access and Retention of Records: Contractor agrees to provide the Department, the Legislative Auditor or their authorized agents access to any records necessary to determine contract compliance. Contractor agrees to create and retain all records supporting the products and services rendered for a period of three (3) years after either the completion date of this contract or the conclusion of any claim, litigation or exception relating to this contract taken by the State of Montana or a third party. Reference: 18-1-118, MCA.

The Participating Addendum shall be governed by the laws of the State of Montana. Venue for any action will be in the First District Court of the County of Lewis and Clark County, Helena, Montana. Parties to pay own legal fees and associated costs.

Hold Harmless/Indemnification

The Contractor agrees to protect, defend, and save the State of Montana, its elected and appointed officials, agents, and employees, while acting within the scope of their duties as such, harmless from and against all claims, demands, causes of action of any kind or character, including the cost of defense thereof, arising in favor of the Contractor's employees or third parties on account of bodily or personal injuries, death, or damage to property arising out of services performed or omissions of services or in any way resulting from the acts or omissions of the Contractor and/or its agents, employees, representatives, assigns, subcontractors, except the sole negligence of the State, under this agreement.

Purchasing Card. The State of Montana has a Purchasing Card Program in place that gives agencies the ability to charge purchases made from these contracts. The State of Montana prefers this method of payment.

Termination for Convenience. The State may terminate this Participating Addendum and/or any active projects in whole or in part. Contractor shall be entitled to sums due as compensation for accepted deliverables provided in conformance with the contract. In the event the contract is terminated for the convenience of the State the agency will pay for all accepted work performed and accepted deliverables completed in conformance with the contract up to the date of termination.

Attachment A: Operating Permits



FIRST IN DISTRIBUTION

Attachment A: Operating Permits

FedEx represents that it is duly authorized and licensed by the appropriate regulatory agencies to operate and provide services as set forth in the *FedEx Service Guide*. On the following pages, please see copies of the most relevant operating certificates.

WSCA should also note that FedEx Express currently holds certificates of authority to serve more foreign countries than any other United States all-cargo air carrier, and our extensive, scheduled international route system allows us to offer single-carrier service to many points not served by our principal all-cargo competitors. This international route system, combined with an integrated air and ground network, enables FedEx Express to offer international customers more extensive single-carrier service to a greater number of U.S. domestic points than can be provided currently by competitors.

NCA
SERVICE DATE
Jan 17, 2001

**DEPARTMENT OF TRANSPORTATION
FEDERAL MOTOR CARRIER SAFETY ADMINISTRATION**

DECISION

No. MC-66562
**FEDERAL EXPRESS CORPORATION
D/B/A FEDERAL EXPRESS
MEMPHIS, TN**

REENTITLED

**FEDERAL EXPRESS CORPORATION
D/B/A FEDEX EXPRESS**

On Jan 05, 2001, applicant filed a request to have the FEDERAL MOTOR CARRIER SAFETY ADMINISTRATION's records changed to reflect a name change.

It is ordered:

The FEDERAL MOTOR CARRIER SAFETY ADMINISTRATION's records are amended to reflect the carrier's name as **FEDERAL EXPRESS CORPORATION D/B/A FEDEX EXPRESS**.

Within 30 days after this decision is served, the applicant must establish that it is in full compliance with the statute and the insurance regulations by having amended filings on prescribed FMCSA forms (BMC91 or 91X or 82 for bodily injury and property damage liability, BMC 34 or 83 for cargo liability, or a BMC 84 or 85 for property broker security and BOC-3 for designation of agents upon whom process may be served) submitted on its behalf. Copies of Form MCS-90 or other "certificates of insurance" are not acceptable evidence of insurance compliance. Insurance and BOC-3 filings should be sent to FEDERAL MOTOR CARRIER SAFETY ADMINISTRATION, 400 Virginia Ave., SW, Suite 600, Washington, DC 20024.

The applicant is notified that failure to comply with the terms of this decision shall result in revocation of its operating rights registration, effective 30 days from the service date of this decision.

To verify that the applicant is in full compliance, call (202) 358-7000 or visit our web site at: <http://fhwa-li.volpe.dot.gov/>. Any other questions regarding the action taken should be directed to (202) 358-7028/7029.

Decided: Jan 11, 2001

By the **FEDERAL MOTOR CARRIER SAFETY ADMINISTRATION**.

Terry Shelton, Acting Director
Office Data Analysis & Information Systems

FM-26
(Rev. 10/84)

INTERSTATE COMMERCE COMMISSION
CERTIFICATE

SERVICE DATE

JUN 15 1988

No. MC-66562 Sub-No. 2348*

FEDERAL EXPRESS CORPORATION, DBA FEDERAL EXPRESS
(Memphis, TN)

This Certificate is evidence of the carrier's authority to engage in transportation as a common carrier by motor vehicle.

This authority will be effective as long as the carrier maintains compliance with the requirements pertaining to insurance coverage for the protection of the public (49 CFR 1043); the designation of agents upon whom process may be served (49 CFR 1044); and tariffs or schedules (49 CFR 1300 through 1310, revised). The carrier shall also render reasonably continuous and adequate service to the public. Failure to meet these conditions will constitute sufficient grounds for the suspension, change, or revocation of this authority.

This authority is subject to any terms, conditions, and limitations as are now, or may later be, attached to this privilege.

For common carriers with irregular route authority: Any irregular route authority authorized in this Certificate may not be tacked or joined with your other irregular route authority unless joinder is specifically authorized.

The transportation service to be performed is described on the reverse side of this document.

By the Commission.

Moreta R. McGee
Secretary

(SEAL)

NOTE: If there are any discrepancies regarding this document, please notify the Commission within 30 days.

No. MC-66562 (Sub 2348)*
SHEET NO. 492

All contractual arrangements between the said carrier and the railway shall be reported to the Commission and shall be subject to revision if and as the Commission may find it necessary in order that such arrangements shall be fair and equitable to the parties; and

Such further conditions as the Commission in the future, may find it necessary to impose in order to restrict the said carrier's operation to service which is auxiliary to or supplemental of the service of the railway

General commodities (except classes A and B explosives, household goods, and commodities in bulk), between points in the United States.

*This certificate cancels Certificates No. MC-66562 Sub-Nos. 2346 and 2347, issued June 8, 1984, and September 7, 1983, respectively, pursuant to MC-F-19096.

SERVICE DATE

AUG 1 1991

INTERSTATE COMMERCE COMMISSION
WASHINGTON, DC

No. MC-66562 Sub 2348

FEDERAL EXPRESS CORPORATION, DBA FEDERAL EXPRESS
Memphis, TN

July 29, 1991

NOTICE TO THE PARTIES:

The certificate in No. MC-66562 Sub 2348, served June 15, 1988, inadvertently omitted the statement "To operate as a common carrier, by motor vehicle, in interstate or foreign commerce, transporting over:".

The certificate will be corrected by adding the attached sheets, 2 and 3. Please amend your copy accordingly.

(SEAL)

Sidney L. Strickland, Jr.
Secretary



Air Carrier Certificate

This certifies that
Federal Express Corporation
3620 Hacks Cross Road
Building B, Third Floor
Memphis, TN 38125

has met the requirements of the Federal Aviation Act of 1958, as amended, and the rules, regulations, and standards prescribed thereunder for the issuance of this certificate and is hereby authorized to operate as an air carrier and conduct common carriage operations in accordance with said Act and the rules, regulations, and standards prescribed thereunder and the terms, conditions, and limitations contained in the approved operations specifications.

This certificate is not transferable and, unless sooner surrendered, suspended, or revoked, shall continue in effect indefinitely.

By Direction of the Administrator

Certificate number: FDEA 140A
Effective Date: March 7, 1972
Amended: November 14, 2005
Issued at: Memphis, Tennessee



James D. Barton
(Signature)

Manager
(Title)

SO-ESDO-25
(Region/Office)

SERVICE DATE

PM-31
(Rev. 10/84)

SEP 16 1991

INTERSTATE COMMERCE COMMISSION

PERMIT

No. MC-66562 Sub 2349*

FEDERAL EXPRESS CORPORATION, DBA FEDERAL EXPRESS
Memphis, TN

This Permit is evidence of the carrier's authority to engage in transportation as a contract carrier by motor vehicle.

This authority will be effective as long as the carrier maintains compliance with the requirements pertaining to insurance coverage for the protection of the public (49 CFR 1043); the designation of agents upon whom process may be served (49 CFR 1044); the execution of contracts (49 CFR 1053)¹; and for passenger carriers, tariffs or schedules (49 CFR 1312).

This authority is subject to any terms, conditions, and limitations as are now, or may later be, attached to this privilege.

The transportation service to be performed is described on the reverse side of this document.

By the Commission.

(SEAL)

Sidney L. Strickland, Jr.
Secretary

NOTE: If there are discrepancies regarding this Permit, please notify the Commission within 30 days.

¹While the execution of contracts must be accomplished, it is unnecessary to file them with the Commission.

No. MC-66562 Sub 2349*

To operate as a contract carrier, by motor vehicle, in interstate or foreign commerce, over irregular routes, transporting general commodities (except hazardous materials, household goods, and commodities in bulk), between points in the United States, under continuing contract(s) with commercial shippers or receivers of such commodities.

*This permit cancels Permit No. MC-66562 Sub 2349, and is reissued to correct the territorial description to include Alaska and Hawaii.

INTERSTATE COMMERCE COMMISSION

PERMIT

NO. MC-179059

ROADWAY PACKAGE SYSTEM, INC.
PITTSBURGH, PENNSYLVANIA

SERVICE DAT

JAN 24 1985

This Permit is evidence of the carrier's authority to engage in transportation as a contract carrier by motor vehicle.

This authority will be effective as long as the carrier maintains compliance with the requirements pertaining to insurance coverage for the protection of the public (49 CFR 1043); the designation of agents upon whom process may be served (49 CFR 1044); the execution of contracts (49 CFR 1053)*; and for passenger carriers, tariffs or schedules (49 CFR 1300 through

This authority is subject to any terms, conditions, and limitations as are now, or may later be, attached to this privilege.

The transportation service to be performed is described on the reverse side of this document.

By the Commission.

JAMES H. BAYNE
Secretary

(SEAL)

*While the execution of contracts must be accomplished, it is unnecessary to file them with the Commission.

NOTE: If there are discrepancies regarding this Permit, please notify the Commission within 30 days.

To operate as a contract carrier, by motor vehicle, in interstate or foreign commerce, over irregular routes, transporting,

General commodities (except classes A and B explosives, household goods, and commodities in bulk), between points in the United States, under continuing contract(s) with commercial shippers, receivers, or brokers of such commodities.

Attachment B: FedEx Résumés



FIRST IN DISTRIBUTION

Attachment B: FedEx Résumés

This section has been removed.

Attachment C: Technical Requirement Certification Forms

FedEx does not disclose information about its customers and vendors, including names, addresses and financial data. Such information is proprietary and subject to confidentiality agreements and cannot be disclosed. However, the following customers have given advance permission for FedEx to list them as references for this request:



FIRST IN DISTRIBUTION

This section has been removed.

Attachment D: FedEx Automation



FIRST IN DISTRIBUTION

Automated Shipping Options for WSCA Shippers

FedEx offers a wealth of electronic tools, applications and online interfaces for customers to integrate into their processes to shorten response time, reduce inventory costs and generate better returns – and to simplify their shipping. Customers of all sizes are using FedEx Automated Solutions to manage their shipping more effectively.

FedEx has developed a comprehensive set of automated shipping solutions to meet the needs of all our customers and the individual needs of their diverse shipping locations.

For WSCA, we recommend the use of:

- **FedEx Ship Manager at fedex.com** — Web-based shipping for your smaller offices that ship infrequently
- **FedEx Ship Manager** — A powerful desktop hardware solution for higher shipping volumes
- **FedEx Ship Manager Server** — A server-based solution with integration capabilities for your busiest, most robust shipping locations.

We are providing the following simplified overview of all FedEx U.S. automation solutions, as well as more detailed information on the ones of greatest interest to WSCA shippers.

Overview of FedEx Shipping Solutions		
Solution	Service	Description
FedEx Ship Manager at fedex.com	FedEx Express FedEx Ground FedEx Home Delivery	All you need is a PC with Internet access to streamline various aspects of the shipping process right from your own desktop. It also has the Shipping Administration feature that allows you to centrally manage shipments that are processed by multiple individuals from different locations.
FedEx Ship Manager Software	FedEx Express FedEx Ground FedEx Home Delivery	This easy-to-install software application allows you to handle multiple shipments from a single location and print shipping labels.
FedEx Compatible Solutions Program (formerly FedEx Certified Solutions Program)	FedEx Express FedEx Ground FedEx Home Delivery FedEx SmartPost	If your shipping needs require you to use more than one transportation provider, the FedEx Compatible Solutions Program may be the best FedEx automated shipping solution for you. Using a FedEx Compatible Solution provides you with the high level of reliability and technology you expect from FedEx - and streamlined access to transportation services from FedEx as well as other carriers on a single third-party shipping system.
Automation for Web Integration: FedEx Ship Manager API FedEx Ship Manager Direct	FedEx Express FedEx Ground FedEx Home Delivery	Integrate FedEx Express and FedEx Ground services into your online environment to create high value, leading-edge applications that provide the competitive advantage of our global transportation network with the reliable delivery of FedEx and the FedEx money-back guarantee. FedEx offers two web integration solutions: FedEx Ship Manager Direct, a solution to use your own software, or FedEx Ship Manager API, a free and secure communications software. These solutions can be developed using the FedEx Tagged Transactions or XML Schemas.

Overview of FedEx Shipping Solutions		
Solution	Service	Description
FedEx Ship Manager	FedEx Express FedEx Ground FedEx Home Delivery	This powerful hardware solution gives you a full range of shipping functions so you can handle large volumes and automate your entire shipping process. High-volume shippers, such as shipping departments or mailrooms, can improve efficiency, reduce errors, and eliminate paperwork using a FedEx Ship Manager system.
FedEx Ship Manager Server	FedEx Express FedEx Ground FedEx Home Delivery	If you're a high-volume shipper, FedEx Ship Manager Server (FSMS) is the hardware and software application that offers a full-service shipping solution and provides a combination of competitively priced services for domestic and international shipments. This solution not only accelerates package shipping, but along with its high speed shipping "engine," the system is designed to be integrated into your existing systems so you can streamline your supply chain and relevant data. FedEx Ship Manager Server is free to high-volume FedEx customers.
FedEx Integrator Program	FedEx Express FedEx Ground FedEx Home Delivery	The Integrator program provides FedEx customers with a list of independent systems integration firms that have received training regarding how to implement FedEx Ship Manager Server, FedEx Ship Manager Direct, and FedEx Ship Manager API.

Source: fedex.com, October 2005. Subject to change without notice.

Web-Based Solution: FedEx Ship Manager® at fedex.com

FedEx Ship Manager at fedex.com is an innovative shipping solution. From virtually any computer with Internet access, you can prepare shipping labels and documents, request pickups, track shipments, get rate quotes and much more. With FedEx Ship Manager at fedex.com, you can generate a shipping label in mere moments from just one screen and in a few simple steps.

FedEx Ship Manager at fedex.com can help you prepare shipments to the U.S. and more than 220 countries and territories. Any time of day, take advantage of FedEx Ship Manager at fedex.com to:

- **Prepare and print U.S. and international shipping labels** for FedEx Express, FedEx Ground, FedEx Home Delivery, and FedEx Express Freight shipments. If you frequently ship the same type of package to the same recipient, use the Fast Ship Profile feature to make label preparation even faster. All the shipment information is saved, including service type, packaging, weight and declared value. FedEx Ship Manager at fedex.com will store up to 300 Fast Ship profiles for you.
- **Prepare return shipping labels** that can be printed and included with outbound shipments, e-mail your customer a return shipping label or request that a courier or driver deliver a return shipping label.
- **Store up to 2,000 frequently used contact names and addresses** in your FedEx Ship Manager Address Book. With this feature, you also can store up to 20 different sender profiles and ship a package to a group of up to 10 recipients using the group address book option.

- **Customize your FedEx Ship Manager at fedex.com experience** by using the Preferences screen, which provides multiple options for customizing features and screens, such as:
 - a. Entering shipping information ahead of time for pending shipments and setting up a reminder to print the shipping labels.
 - b. Setting up additional handling charges for your FedEx Ship Manager at fedex.com account.
 - c. Importing Electronic Export Information (EEI) data from FedEx Export AgentFileSM.
 - d. Entering default shipping information to select the FedEx service and packaging option you use most often.
 - e. Ship up to 25 packages on the same day to the same recipient with the same FedEx service.
- **Use the Options screen** to select special services and options, such as:
 - f. Requiring a signature at delivery
 - g. Requesting collect-on-delivery (C.O.D.) service
 - h. Requesting a pickup
 - i. Scheduling Saturday delivery
 - j. Supplying reference information
- **Select multiple e-mail notifications while processing a FedEx Express or FedEx Ground shipment:**
 - k. Shipment notification – The shipment is on its way.
 - l. Exception notification – A critical shipping event has affected the shipment.
 - m. Delivery notification – The shipment has been delivered.
- **E-mail notifications are available in multiple languages** and in HTML, text and wireless formats.
- **Use FedEx® Address Checker to verify the street name** and number before you ship. (For U.S. and Puerto Rico destination shipments only.)
- **Use rate quote functionality to get courtesy rate quotes** — both account-specific and standard list rate — for FedEx Express and FedEx Ground shipments.
- **Track your package status online**, from origin to destination, and e-mail detailed tracking results to up to three recipients. Enhanced detailed tracking results allow you to see exactly where your shipment is and its estimated delivery time.
- **View a complete history** of all your FedEx shipments. Search results by date, location or recipient.
- **Use Report Manager** to create, download and print reports for any shipment you have processed in the past 45 days. Reports can be downloaded in CSV format.
- **Use My Profile** to view all the accounts you've registered with FedEx Ship Manager and the services associated with them, as well as update your contact and account information.
- **Use Quick help** to search for commonly asked questions, chat online with an agent or submit a question via e-mail (U.S. only).

Simplifying International Document Preparation

FedEx Ship Manager at fedex.com helps take the guesswork out of shipping internationally. For example, when you select any country other than the U.S., the shipping screen automatically reflects only international services available for your destination. In addition, you can get direct

access to important FedEx® Global Trade Manager tools and resources while completing your international shipping label. They include:

- Find International Documents
- Estimated Duties and Taxes
- Denied Party Screening
- Harmonized System Code Lookup
- Product Profiles

And the help doesn't stop with label preparation. If your shipment contains dutiable commodities that require a Commercial Invoice or Pro Forma Invoice, you can have FedEx Ship Manager at fedex.com create one for you based on the shipment information you enter while completing your shipping label. While online at FedEx Ship Manager at fedex.com, you can also file an EEI directly with the U.S. Census Bureau's AES DirectWeb site.

Gaining Centralized Control

With the Shipping Administration feature of FedEx Ship Manager at fedex.com, your company can centrally manage and control all of its shipments and related costs. Shipping Administration gives a single administrator, or a group of users who have been given administrative privileges, inside access to the shipping system used by fellow employees — be it across departments or across locations. It does this by giving administrators the following user controls:

- The ability to set up reference field control(s) on up to four references for billing and charge-back purposes, and to configure, mandate and validate the reference information entered into those fields.
- The ability to permit or restrict FedEx services, options and customized shipping features to users at the department level, user level or both.
- The ability to set up a central address book with up to 15,000 recipients that can be shared companywide.
- The ability to create and save customized and detailed shipping reports.
- The ability to import users, departments, references and account information from their desktop.

With the Shipping Administration feature of FedEx Ship Manager at fedex.com, your company enjoys the best of both worlds: increased office efficiency through decentralized shipping, yet centralized cost control through enhanced reporting and shipment-status.

Flexible System Requirements

All you need to begin shipping via FedEx Ship Manager at fedex.com:

- A FedEx account number. If you do not have a FedEx account number, you can register for one online at fedex.com.
- A laser, inkjet or thermal printer. Recommended browsers are Microsoft® Internet Explorer 6.0 or Netscape Navigator® 7.0 or higher.

In particular, the Shipping Administration feature of our web-based shipping solution has useful centralized management qualities that are ideal for a geographically diverse state shipping program.

Centralized Management Solution for Web-Based Shipping

Shipping Administration is a feature on our Internet-based shipping solution, FedEx Ship Manager at fedex.com. It allows a single administrator, or a group of users who have been given administrative privileges, to centrally manage and control shipments that are processed by multiple individuals from different locations within a company — all through the convenience of the Internet.

Shipping Administration was designed for organizations that:

- Have a large number of individual shippers in different locations with Internet access who each ship fewer than 25 packages a day.
- Need to centrally manage and control all shipments and related costs.
- Value the required reference field option, especially for billing shipping costs to internal departments or customers.

Shipping Administration Benefits

Shipping Administration helps companies gain better control over shipping processes and costs because it provides an administrator with user controls, such as the following:

- Set up reference field control(s) on up to four references for billing and charge-back purposes, and to configure, mandate and validate the reference information entered into those fields.
- Permit or restrict FedEx® services, options and customized shipping features to users at the department level, user level or both.
- Set up a central address book with up to 10,000 recipients that can be shared companywide.
- Create and save customized and detailed shipping reports.
- Import users, departments, references and account information from your desktop.

Shipping Administration is also Internet-Based and offers the following features:

- Available 24 hours a day, 7 days a week, from any computer with an Internet connection, thereby reducing workload in centralized shipping areas.
- Requires no proprietary hardware or software.
- Offers all the time saving features of shipping through FedEx Ship Manager at fedex.com, plus automatic upgrades as new features are added.
- All users must enter their user ID and password to log in to Shipping Administration, and account numbers are visible only to the administrator.

Other Shipping Administration Features

- From the Shipping Administrator main menu, the administrator has access to the following screens:
 - **Department Administration.** You can add new departments, view all departments, search for a specific department, and view and update an individual department. Departments can be set up as separate geographical locations or as functional groups within the organization that use different account numbers or cost centers. Part of adding a department includes:
 - **Department Profile.** Provides basic information that identifies the department.

- **Department Privileges.** Gives department users access to certain rights and privileges, allowing department users access to all or some FedEx services — including return options — and specifying the default reference information that will be entered when a user ships a package. You can also require that certain reference information be mandatory — users will not be able to change it on the shipping screen or in the recipient profile of their address book.
- **Department Defaults.** Sets default options that the user will see on the FedEx Ship Manager at fedex.com screens.
- **User Administration.** You can add new users (recommended maximum of 1,000); view a list of all users; search for a specific user; delete a user; and view and update the profile, privileges and defaults for a specific user.
- **Admin. Reports.** You can create, add, edit and delete customized reports for any shipment processed using FedEx Ship Manager at fedex.com in the past 45 days. Reports allow you to monitor and manage the shipping activity of all users throughout the company to better control costs and streamline accounting and chargeback functions. Once a report is generated, you can view and print it online or download it by saving it to your hard drive in comma-separated variable (CSV) format. You can track any shipment from within the report by clicking on the tracking number.

Hardware Solution: FedEx Ship Manager

This powerful hardware solution gives you a full range of shipping functions so you can handle large volumes and automate your entire shipping process. High-volume shippers, such as shipping departments or mailrooms, can improve efficiency, reduce errors and eliminate paperwork using a FedEx Ship Manager system.

FedEx Ship Manager is currently available in the United States, Canada, and Puerto Rico. Benefits of this solution include the following:

- **FedEx Ship Manager Software** – Pre-installed on a FedEx provided PC.
- **Domestic and International Shipping** – Streamlines shipment processing including dangerous goods, future day and domestic Collect-on-Delivery (COD) shipments.
- **Management Reports** – Gain greater control over shipping costs and reduce process problems by generating management reports on shipping expenses and activity automatically.
- **Export Data** – Enhance your competitive position in the global economy and simplify international paperwork by sending export data to customs officials electronically.
- **Address Book** – Save time and effort completing shipping labels to frequent recipients. Just select a recipient from your address book, and the “ship to” information is automatically completed for your convenience.
- **Real-Time Tracking** – Check the status of shipments and confirm delivery worldwide with access to the real-time package tracking information directly from the FedEx network.
- **International Thermal Air Waybills** – Replace multi-ply paperwork on shipments with adhesive FedEx Ship Manager shipping labels.

Minimum Requirements

To use FedEx Ship Manager, you will need:

- 19 square feet recommended for standard system
- LAN connection or dedicated dial-up telephone line for each system
- Environment that is 50-95 degrees Fahrenheit
- A/C outlet within 3 feet of the system with dedicated 20-amp, 3-prong grounded duplex; frequency of 60Hz +/-2Hz; voltage of 110V to 120V

FedEx Ship Manager includes the following hardware:

- Base unit: Pentium PC
- Color Monitor
- Standard Keyboard
- Report printer: Lexmark 2380 Plus report printer
- Thermal label printer: Zebra 2844
- Mouse and mouse pad
- Modem

High-Speed Shipping Solution: FedEx Ship Manager® Server

FedEx Ship Manager Server is a hardware and software application that for high-speed shipping using FedEx Express and FedEx Ground. FedEx Ship Manager Server is a full-service shipping solution that combines competitively priced U.S. and international shipping services with a high-speed shipping “engine” designed for high-volume integrated shipping environments. FedEx Ship Manager Server is a flexible shipping solution that can be integrated into most applications.

FedEx Ship Manager Server software is ideal for businesses where high volume demands high-speed transactions, fully customized functions and superior reliability. The following are key features and functions of FedEx Ship Manager Server.

Convenience

- **Multiple Account and Location Support** – Ship from multiple locations using the FedEx Ship Manager Server software and your company’s LAN. Each location can ship independently and customize the solutions for their business and operational needs.
- **Global Shipping** – FedEx Ship Manager Server supports FedEx Express and FedEx Express Freight shipping from any origin to any destination served by FedEx. FedEx International Ground is available from the U.S. to Puerto Rico and Canada.
- **File International Documents** – U.S. export shipping supports electronic filing of the Shipper’s Export Declaration and the Commercial Invoice. Asia, Europe, Canada and Latin America support electronic filing of Commercial Invoices.
- **Manage Returns** – FedEx Ship Manager Server gives you access to flexible return solutions that can help simplify your U.S. returns, and in the process, provide exceptional customer service, reduce cycle times, lower operating costs and improve control of the returns process.
- **Preprinted Return Labels** – Use FedEx Ship Manager Server to print a return label and include it in the original shipment to your customer or in separate correspondence. The preprinted label has no expiration date, costs nothing unless it is used and includes a Return Materials Authorization (RMA) reference for easy tracking. To use, your customer simply readies the package for shipping, applies the return label and tenders it to FedEx via regular pickup service, on-call pickup or drop-off at a FedEx location.

Supports the following services: FedEx Ground®, FedEx First Overnight®, FedEx Priority Overnight®, FedEx Standard Overnight®, FedEx 2Day®, FedEx 2Day® Freight and FedEx 3Day® Freight.

- **E-Mail Return Labels** – Use FedEx Ship Manager Server to e-mail your customer a password-protected fedex.com URL that they can access to print a return label directly from their computer. The e-mail label has no expiration date, costs nothing unless it is used and includes an RMA reference for easy tracking. To use, your customer simply readies the package for shipping, applies the return label and tenders it to FedEx via regular pickup service, on-call pickup or drop-off at a FedEx location. Supports the following services: FedEx Ground, FedEx First Overnight, FedEx Priority Overnight, FedEx Standard Overnight, FedEx 2Day, FedEx 2Day Freight and FedEx 3Day Freight.

Speed

- **Processing** – On average, FedEx Ship Manager Server can process up to 15 transactions per second, so you can handle large volumes of customer orders and fulfillment. Transactions can run in either real time or batch mode depending on your business model.
- **Communication** – Communication between FedEx Ship Manager Server and FedEx systems is via a dedicated phone line or via 128-bit SSL encryption over the Internet. Choose the best channel for your business.

Competitive Pricing

- **Rates** – FedEx Ship Manager Server supports discounted U.S. and Canadian FedEx Express and FedEx Ground rates for each account.
- **Lower Rates** – Bundling multiple shipments to a single location and assigning a lower rate is available for FedEx Express shipments and for FedEx Ground and FedEx Home Delivery shipments.

Visibility

- **Tracking** – FedEx Ship Manager Server supports real-time tracking, allowing you to track by tracking number or by reference fields via Internet connectivity. And now, each FedEx Ship Manager Server meter can receive a download of tracking numbers unique to that meter. This tracking option allows for better package and data-flow management.
- **FedEx ShipAlert®** – Automatically e-mail recipients that a package is being sent, allowing them to anticipate large and multiple-piece shipments, while you provide excellent customer service.
- **FedEx PriorityAlertSM** – Provides proactive notification of a shipment's delivery status. (Must be enrolled in the program and/or services by FedEx account executives.)

Customization

- **Reporting** – FedEx Ship Manager Server provides many standardized reports for an accurate record of billing and shipping data. Read-only access to the databases is provided for custom report generation.
- **Labeling** – Provides necessary data for creating custom thermal labels. And now, you can provide an alternate return address on the shipping label for those shipments you think might be returned. The alternate return address overrides the address configured during installation.

- **Software Features** – Future software releases, which will include new features and functions, can be automatically downloaded during off-peak shipping hours, providing minimal downtime of current systems.

Optimization

- **Planning** – FedEx International Priority DirectDistribution® provides consolidated shipping and a single point of clearance for international-bound packages, allowing for effective planning and management of multiple piece shipments. (FedEx International Priority DirectDistribution shipping service requires that a special account be set up by a FedEx International Priority DirectDistribution account executive.)
- **Scheduling** – With future-day shipping, you can prepare shipments today for delivery on a future day, giving you extra time to focus on other projects.
- **Fulfillment Delivery** – FedEx Ship Manager Server will print all labels or provide the data for you to produce custom labels prior to, or at the time of, shipment for accurate delivery.

System Requirements

The FedEx Ship Manager Server software includes the application you will need to automate and expedite the processing of your FedEx shipments. The following are systems requirements and hardware recommendations to run the software at optimal capacity.

- Microsoft Windows 2000 operating system
- 256MB RAM
- 1.133 GHz processor
- 1GB hard drive (minimum)
- Hayes compatible 56k modem
- 4X CD-ROM drive

Supported Thermal Printers

- Eltron LP2348
- Eltron LP2443
- Unimark U550 (FedEx Ground custom labels only)
- Zebra DA402 (FedEx Ground custom labels only)
- Prodigy PP450 (FedEx Express labels only)

Supported Dot-Matrix Printers

- Lexmark 2480
- IBM 2488

Recommended Servers

- Compaq ProLiant ML330
- Compaq ProLiant ML350
- Compaq ProLiant DL360
- Dell PowerEdge 1650
- Dell PowerEdge 2650
- Gateway 920C

- Gateway 935c
- HP LP 110R
- HP TC2110
- IBM 205 Xserver
- IBM 220 Xserver

(Other models are not supported by the FedEx Customer Technology Services Hotline.)

To integrate FedEx Ship Manager Server software with your enterprise-resource planning, warehouse management, scanning or third-party systems, and other resources, you will need dedicated IT resources to program shipping transactions and network these systems. For more information, go to fedex.com/us/solutions/overview.html.

Services

FedEx Express® U.S. Services³

- FedEx First Overnight®
- FedEx Priority Overnight®
- FedEx Standard Overnight®
- FedEx 2Day®
- FedEx Express Saver®

FedEx Express® International Services³

- FedEx International First®
- FedEx International Priority®
- FedEx International Economy®
- FedEx International Priority DirectDistribution®²

FedEx Express® Freight Services³

- FedEx 1Day® Freight⁴
- FedEx 2Day® Freight⁴
- FedEx 3Day® Freight
- FedEx International Priority® Freight⁵
- FedEx International Economy® Freight⁵

FedEx Ground U.S. Service³

- FedEx Ground®

FedEx International GroundSM Service³

- FedEx International Ground Service to Canada (delivery in 3 to 7 business days)
- FedEx International Ground Service to Puerto Rico (delivery in 3 to 7 business days)

FedEx Home Delivery® Services³

- FedEx® Date Certain Home Delivery
- FedEx® Evening Home Delivery
- FedEx® Appointment Home Delivery
- FedEx® Signature Home Delivery

Packaging Support

Package Labels

- Triple bar code®
- Code 128 bar code
- Thermal label support
- DOM freight renaming (ASTRA)
- Deliver by date, U.S. to P.R.
- ASTRA international®
- International CI freight insurance field
- Second address label
- Multi-ply label support®
- Additional international label copies®
- Reverse TAWB®
- Mask account number
- Doc tab

Package Types

- FedEx® Envelope
- FedEx® Pak
- FedEx® Box
- FedEx® Tube
- FedEx® 10kg Box
- FedEx® 25kg Box
- Customer package

2 – FedEx International Priority DirectDistribution shipping service needs a special account set up by a FedEx International Priority DirectDistribution account executive.

3 – These services are for U.S.-origin shipments only.

4 – Saturday delivery is available with FedEx 1Day Freight and FedEx 2Day Freight to certain selected destinations.

5 – These services or features are found only in the 020 Transaction. Refer to the FedEx Ship Manager Server Transaction Coding Reference and the FedEx Ship Manager Server User Guide for more information.

Product names are trademarks of their respective companies.

Special Shipping Options

	FedEx Express [®]	FedEx Ground [®]	FedEx Home Delivery [®]
FedEx [®] Collect On Delivery (C.O.D.)	X	X	
Future Day	10 Days	90 Days	90 Days
Dry Ice	X	X	X
Signature Release	X		X
Inside Pickup and Delivery	X		
Residential Delivery	X	X	X
FedEx Priority Alert [®]	X		
FedEx International Broker Select [®]	X		
Shipper's Export Declaration (SED) [†]	X		
Electronic Filing of SED to Customs	X		
Saturday Service	X		
Surcharges (code for reply)	X	X	X
Alcohol	X		
Hold at FedEx Location Service	X		
FedEx Dangerous Goods Service/Hazardous Materials	X	X	
FedEx ShipAlert [®] (E-mail ID) [‡]	X	X	X
FedEx Ground Auto P.O.D. (proof of delivery)		X	X
Bill Recipient/Third Party	X	X	
FedEx InSight [®]	X		

5 – These services or features are found only in the 020 Transaction. Refer to the FedEx Ship Manager Server Transaction Coding Reference and the FedEx Ship Manager Server User Guide for more information.

Attachment E: FedEx InSight



FIRST IN DISTRIBUTION

Powerful Shipment Visibility Through FedEx InSight®

FedEx InSight is a management tool on **fedex.com** that allows you to monitor the status of your shipments and can be set up to automatically alert you and others of critical shipping events. Because FedEx InSight provides real-time package-status information, it can help you save time, avoid delays, manage your customer relationships better and increase your supply-chain efficiencies — all at no cost to you.

What FedEx InSight Can Do

FedEx InSight gives you the shipping information you need to plan your operations more efficiently, saving you and your customers time and money. FedEx InSight provides the following features and benefits:

- **Advanced Tracking** – Displays tracking information for your U.S. and international inbound, outbound and third-party-payer shipments for FedEx Express, FedEx Ground and FedEx Freight. You can use account number(s), customer data (company name, address) or both to provide status information; no tracking numbers are required. You can get information about shipments going back 90 days.
- **Delivery Status** – Provides real-time status information about your inbound, outbound and third-party-payer shipments. It even provides shipment-status information prior to pickup by FedEx. As part of the status, you'll also see the location of the shipment: state and country for a U.S. shipment, and country for an international shipment.
- **Proactive Notification** – Automatically notifies you by e-mail, Internet or wireless device of critical shipping events — such as clearance delays, delivery attempts, consolidated proof of delivery and delivery prenotification — so you can take appropriate action.
- **Shipment Information** – Offers precise and consolidated status summaries of U.S. and international (including multiple-package) shipments in one report, which you can view or download online or receive via e-mail.
- **Problem Resolution** – Helps pinpoint shipment and delivery exceptions, such as incomplete paperwork, weather delays and incorrect addresses and then suggests recommended actions to expedite delivery.
- **Customizable Options** – The My Options screen allows you to link to and customize various features on FedEx InSight, including:
 - **Notifications** – Allows you to receive proactive notifications about critical shipment events via e-mail or wireless device. You have the ability to select as many notifications and recipients as you wish.
 - **Invitations** – Allows you to invite an unlimited number of people to view your shipment information. You can withdraw an invitation at any time if needed.

The screenshot shows the FedEx InSight web interface. At the top, there is a navigation bar with 'FedEx InSight' and 'Welcome' buttons, and tabs for 'My Options', 'Inbound View', and 'Outbound View'. Below the navigation bar, the 'FedEx InSight' logo and 'Welcome' message are displayed. A 'Summary' section is highlighted in purple. Underneath, there is a 'Current Visibility My InSight' section with a 'Summary Table' and a 'Hide your summary table' link. The table has columns for 'InSight Total', 'Inbound', 'Outbound', and 'Third Party'. The rows include 'Date', 'Pieces', 'Clearance Delay', and 'Delivery Exception'.

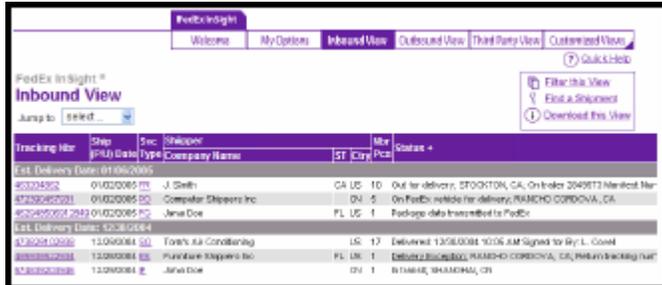
InSight Total	Inbound	Outbound	Third Party
Date	Est. Delvry 01/05/2005	Ship (PIU) Date 01/05/2005	Ship (PIU) Date 01/05/2005
Pieces	3	5	253
Clearance Delay	1	0	0
Delivery Exception	5	0	0

- **Shipments** – Allows you to add, delete and edit accounts and addresses on your profile for precise shipment visibility.

FedEx InSight Up Close

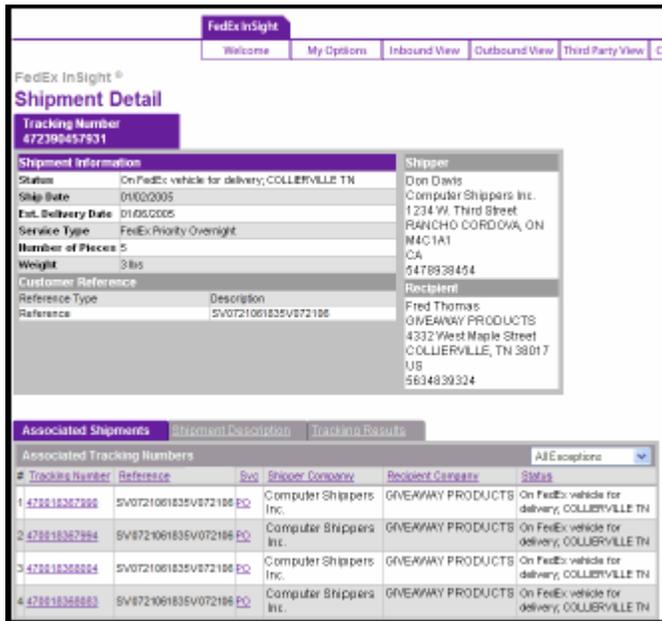
The Inbound View screen provides an up-to-the-minute listing of shipments in transit to your location and includes a variety of important details:

- Status of the shipment
- Estimated delivery date
- Type of service
- Number of pieces shipped
- Ship (Pick-Up) date
- Tracking number
- Company name



For more detailed information about a particular shipment, click on its tracking number. This will bring up the Shipment Detail screen, which includes all the critical information from Inbound View, plus the following:

- Full recipient and shipper information
- Reference information
- Shipment contents (quantity, description, part number, SKU)
- Associated shipment information
- Shipment dimensions
- Special handling
- Commodity information
- Tracking details



Occasionally, something occurs that interferes with the completion of a delivery, such as an incorrect address, incorrect or incomplete documentation or no one available to accept a delivery.

Whatever the reason, FedEx InSight's Shipment Detail screen provides you with the details you need to stay informed and to take corrective action.

- Shipment Exception – Incomplete paperwork, unable to locate recipient, and more
- Delivery Exception – Delivery attempted, damaged shipment, returned to sender, weather delay, incorrect address and more

My Options serves as a table of contents for linking to and customizing various features, including Notifications. With Notifications, you can set FedEx InSight to automatically keep you and others informed about critical shipping events so that you can take appropriate action quickly. You choose which notifications to receive, when and in what format. FedEx InSight will notify you regarding the status of all future shipments based on your preferences, which can be updated at any time.

Getting Started

Before you can start using FedEx InSight, you must complete the following steps:

- Go to **fedex.com** and click on the Track tab, then on the FedEx InSight link.
- If you are not already registered as a fedex.com user, you will need to sign up for a **fedex.com** user ID and password. If you are a registered **fedex.com** user, enter the log-in information you use for accessing other fedex.com online services, such as FedEx Ship Manager® at fedex.com. You will be prompted to answer a few questions specific to the use of FedEx InSight.

To ensure the correct use of account information, FedEx InSight will send your request to your FedEx account executive for approval. You will be notified via an automatic e-mail when your account executive has approved your request.

FedEx InSight Availability by Region and Country		
Americas		
Anguilla Argentina Aruba Bahamas Barbados Bermuda Brazil British Virgin Islands Canada Cayman Islands Chile	Colombia Costa Rica Dominica Dominican Republic Grenada Guadeloupe Guatemala Martinique Mexico Jamaica Netherlands Antilles	Panama Puerto Rico St. Kitts-Nevis St. Lucia St. Vincent Trinidad and Tobago Turks and Caicos United States U.S. Virgin Islands Uruguay Venezuela
Europe and the Middle East		
Austria Bahrain Belgium Czech Republic Denmark Finland	Germany Great Britain Ireland Kuwait Luxembourg Netherlands	Norway Poland Spain Sweden Switzerland United Arab Emirates
Asia-Pacific		
Australia China Hong Kong India Indonesia	Japan Korea Malaysia New Zealand	Philippines Singapore Taiwan Thailand
<i>April 2005 Source: fedex.com; information subject to change without notice.</i>		

FedEx InSight Customer Testimonial

The RedShark Group, a Web-based document-management company, looks to vendors such as The Hibbert Group to produce and distribute roughly 600,000 documents to more than 80 countries every year. It’s about working together and timeliness. RedShark relies on Hibbert and both rely on FedEx to make sure documents arrive on time, every time. To track shipments after they leave Hibbert’s door, RedShark uses FedEx InSight®, a free shipping-management tool on fedex.com.

This powerful online solution lets RedShark view the real-time status of all of a customer’s shipments — even though they’re shipped from Hibbert — without tracking or reference numbers. It also sends automatic shipment updates that notify RedShark when a critical event may create a delay. It even suggests possible solutions. “FedEx InSight allows us to proactively monitor that shipments get there when they’re supposed to,” explains Greg Sharkey, president of RedShark. “It helps us provide a level of service to our customers that we were previously unable to provide.”

FedEx InSight Screen Shots

The screenshot displays the FedEx InSight interface. At the top, there are navigation tabs: 'Welcome', 'My Options', 'Inbound View', and 'Outbound View'. The main heading is 'FedEx InSight® Shipment Detail' for tracking number 470018367199. The 'Shipment Information' section includes: Status (Clearance Delay, ATLANTA GA), Ship (PM) Date (8/10/2005), Est. Delivery Date (8/10/2005), Service Type (FedEx International Priority), Number of Pieces (3), and Weight (75.0 LB). The 'Shipper' is KRHARE AKREH TEST LBS, TORONTO, ON M4C1A1 CA. The 'Recipient' is PHILLIP PEDIGO, 10 FEDEX PARKWAY, COLLIERVILLE, TN 38017 US. Below this is a 'Clearance Delay Information' section with a table:

#	Reason	Action
1	Arrangement for duties and taxes is required.	Importer must agree to provide payment of duties and taxes.

The bottom section is 'Associated Shipments' with a table of tracking numbers:

#	Tracking Number	Reference	Svc	Shipper Company	Recipient Company	Status
1	470018367990	IP MPS RECIPIENT	E	MPHASIS CORPORATION	CANADA TRADING CORPORATION	At sort facility, Clearance Delay
2	470018367994	IP MPS RECIPIENT	E	MPHASIS CORPORATION	CANADA TRADING CORPORATION	At sort facility, Clearance Delay
3	470018368004	IP MPS RECIPIENT	E	MPHASIS CORPORATION	CANADA TRADING CORPORATION	At sort facility, Clearance Delay
4	470018368083	IP MPS RECIPIENT	E	MPHASIS CORPORATION	CANADA TRADING CORPORATION	At sort facility, Clearance Delay

The screenshot shows the FedEx InSight web application. At the top, there are navigation tabs: Welcome, My Options, Inbound View, Outbound View, Third Party View, and Customized Views. The main heading is "Notifications" with sub-tabs for Notifications, Messages, Shipments, Personalized Views, and Favorites. A notification banner states "The notification was created." Below this, there is a "Create a Notification" form with fields for "Notify me about" (set to "List of Shipments"), "Send Email To", "Time" (8 AM - 9 AM), "Format" (HTML selected), and "Direction" (Inbound, Outbound, Third party). A "Create Notification" button is at the bottom of the form. To the right, an "Important Information" section explains the "Direction" options. Below the form is a table titled "Your Current Notifications" with columns for Name, Direction, Email To, Time, Format, and Action.

Name	Direction	Email To	Time	Format	Action
Delivery Alerts	Inbound	Conned@mail@fex.com	Event Green	HTML	edit delete

Subject: FedEx Clearance Delay Outbound

The following shipment has encountered international clearance delays:

Tracking number: [616930428307](#)
 Reference: 2-B-05
 Ship (E/U) date: Feb 8, 2005
 Estimated delivery: Feb 16, 2005 10:30 PM
 Service type: FedEx International Priority
 Packaging type: Your Packaging
 Number of pieces: 1
 Weight: 27.0 LB

Shipper Information	Recipient Information
SUSAN JOHNSON	JOHN SMITH
XYZ COMPANY	ABC COMPANY
6789 GENERIC AVE	1234 MAIN STREET
SOME CITY AZ	ANYTOWN MI
US	US
85375	48034

Billing Info
 Transportation:
 Duties & taxes:

Special handling/Services
 Deliver Weekday

Cntry of Mfg	Harmonized Code
US	8542.21.8105

Description
 ELECTRONIC INTEGRATED CIRCUITS, UNMOUNTED DICE CEI

Reason For Delay:	Recommended Action
1. Clearance instructions from the importer are required.	Importer must provide instructions.

Please do not respond to this message. This email was sent from an unattended mailbox. This report was generated at approximately 8:40 PM CST on 02/10/2005.

For questions about FedEx Express, please call us at 1.800.Go.FedEx.

All weights are estimated.

Est. Delivery displayed above is not valid for Money-Back Guarantee or delay claim purposes. Shipments delayed because of Customs or other regulatory delays are not subject to refund or credit under FedEx Money-Back Guarantee Policy. Please see FedEx Service Guide for terms and conditions of service, including FedEx Money-Back Guarantees. For more information, please contact your FedEx Customer Support representative.

Thank you for your business.

Attachment F: FedEx Services



FIRST IN DISTRIBUTION

FedEx Express Services and Service Options

FedEx Express Services — U.S. Domestic	
Service	Commitment
FedEx SameDay®	Door-to-door delivery within hours depending upon availability, 365 days a year, 7 days a week.
FedEx First Overnight®	Next business day delivery to major markets by 8 or 8:30 a.m., depending on destination zip code.
FedEx Priority Overnight®	Next business day delivery by 10:30 a.m. to most U.S. addresses; by noon, 4:30 p.m. or 5 p.m. in remote areas; by noon or 1:30 p.m. on Saturdays.
FedEx Standard Overnight®	Next business day delivery by 3 p.m. to most U.S. addresses; by 4:30 to rural areas.
FedEx 2Day®	Delivery by 4:30 p.m. in 2 business days to most areas, by 7 p.m. to residences.
FedEx Express Saver®	Delivery to businesses by 4:30 p.m. and to residences by 7 p.m., in 3 business days.

Information is current as of January 31, 2006, and is subject to change without notice. Refer to the FedEx Service Guide in effect at the time of shipment for terms and conditions, including package dimension and weight restrictions.

FedEx Express International Services — U.S. Outbound	
Service	Commitment
FedEx® International Next Flight	The fastest possible delivery we offer for your urgent shipments to more than 220 countries and territories — 24 hours a day, 365 days a year, including holidays.
FedEx International First®	Delivery by 8 or 8:30 a.m. in two business days. Inbound delivery to selected U.S. zip codes from 50 countries and Caribbean islands in 1 or 2 business days, by 8 or 8:30 a.m.
FedEx International Priority®	Time-definite delivery typically in 1, 2 or 3 business days. Reach major cities in Europe by 10:30 a.m. typically in 2 business days.
FedEx International Economy®	Delivery typically in 2–5 business days (typically 2–3 business days to Canada and Mexico).
FedEx International Priority DirectDistribution®	Delivery typically in one to four business days. Customs Clearance: Multiple-piece, multiple-recipient shipments to the European Union (EU) can be cleared as one unit before being delivered to multiple EU destination countries. This single point of clearance is available for shipments destined to select European countries from the U.S., Canada and several Asian countries.
FedEx International Priority Plus	Provides next business day delivery Monday through Friday. Service from New York City to Amsterdam, Brussels, Buenos Aires, Dublin, Frankfurt, Geneva, London, Madrid, Milan, Paris, Rio de Janeiro, Rome, Sao Paulo and Zurich. Service to New York City from Istanbul and Tel Aviv.
FedEx International MailService®	An economical way to send bulk mailings (catalogs, brochures, invoices, etc.) internationally. Delivery in either 4–7 or 7–11 international business days (Standard or Premium delivery).

Information is current as of January 31, 2006, and is subject to change without notice. Refer to the FedEx Service Guide or Conditions of Carriage from the country of origin in effect at the time of shipment for terms and conditions, including package dimension and weight restrictions.

FedEx Express Freight Services — U.S. Domestic	
Services	Commitment
FedEx 1Day® Freight	Next-business-day delivery by 10:30 a.m. for most shipments; by noon for many others.
FedEx 2Day® Freight	Delivery by noon in two business days for most shipments; by 3 p.m. in many other

FedEx Express Freight Services — U.S. Domestic	
Services	Commitment
	parts of the U.S.
FedEx 3Day® Freight	Delivery by 3 p.m. in three business days for most shipments.
FedEx Expedited Freight Services	FedEx Expedited Freight Services allows customers to quickly and easily evaluate the surface and air shipping options available from FedEx Express, FedEx Freight and FedEx Custom Critical in order to select the best solution. Call FedEx Expedited Freight Services at 1.800.398.0625, and through one point of contact you can: Find fast answers and flexible solutions, 24 hours a day, 365 days a year. Select from a broad range of freight services, based on your pickup and delivery requirements, time sensitivity and the characteristics of the products being shipped. Get the optimal solution for all of your shipping needs. Confirm shipping services upon request for any FedEx expedited or freight service.
<i>Information is current as of May 4, 2006, and is subject to change without notice. Refer to the FedEx Service Guide in effect at the time of shipment for terms and conditions, including package dimension and weight restrictions.</i>	

FedEx Express Freight Services — International	
Services	Commitment
FedEx International Premium SM Freight	Time-definite delivery in 1, 2 or 3 business days to more than 30 countries.
FedEx International Priority® Freight	Time-definite delivery in 1, 2 or 3 business days to more than 65 countries.
FedEx International Economy® Freight	Time-definite service typically within 5 business days, with flexible pickup and delivery options.
FedEx International Priority DirectDistribution® Freight	A cost-effective, streamlined way to move high-value freight straight from the point of manufacture to multiple customers or end-users. We clear your consolidated freight through customs on a single Commercial Invoice, then deliver to the addresses you've specified in the destination country. Delivery typically in one to four business days. You can choose from two service options. <ul style="list-style-type: none"> • Select Appointment Delivery if you want FedEx to arrange a delivery time at the destination ramp with the recipient. • Select Appointment Delivery if you want FedEx to arrange a delivery time at the destination ramp with the recipient.
FedEx International Express Freight® (IXF)	Time-definite deferred air-freight service between world airports, typically in 2–3 business days.
FedEx International Airport-to-Airport SM (ATA)	Airport-to-airport delivery typically in 3–5 business days, depending on space and freight size.
<i>Information is current as of January 31, 2006, and is subject to change without notice. Refer to the FedEx Service Guide or Conditions of Carriage from the country of origin in effect at the time of shipment for terms and conditions, including package dimension and weight restrictions.</i>	

FedEx Express Service Options	
Service Option	Description
Saturday Service	Pickup and delivery available in the majority of U.S. cities and in selected international locations.
Hold at FedEx Location	Allows recipients to pick up shipments from the FedEx location of their choice, including FedEx Kinko's. Available throughout the U.S. and for certain international shipments.
FedEx® Collect on	FedEx is known for fast payment return, typically by the next business day. C.O.D.

FedEx Express Service Options	
Service Option	Description
Delivery (C.O.D.)	Service option available in the U.S. FedEx tries to contact recipients before delivery so that payments are ready. Your customer can pay by personal check, money order, cashier's check, company check, official check or certified check. We return payment to you the next business day via FedEx Standard Overnight® (where available; otherwise FedEx 2Day®).
Dangerous Goods shipping	World leader in transporting dangerous goods. Call our free Dangerous Goods Hotline at 1.800.GoFedEx (800.463.3339) and press 81. Transportation available with the majority of our domestic and international services.
Charter of a FedEx aircraft (domestic and international)	When you have oversize cargo or need the use of an entire airplane, contact FedEx Charters. Commodities we've shipped include exotic animals, musical stage productions, satellites and race cars on worldwide circuits. To use the option, call 1.800.238.0181 or e-mail chartersales@fedex.com for more information.
Declared Value Exception	This service allows eligible customers to declare a value up to \$50,000 on special items such as jewelry, gemstones, and precious metals (normally limited to \$500 on most FedEx Express Packages). Available for shipments within the U.S., including Hawaii and Alaska.
FedEx International Controlled Export	The FedEx International Controlled Export service option is available for goods moving under a U.S. State Department (DSP) license or under the U.S. Drug Enforcement (DEA) export permits 36, 236 and 486, and in-bond shipments moving under a transportation and exportation (customs form CF7512) from a foreign trade zone or bonded warehouse. This option, available with FedEx International Priority® and FedEx International Priority® Freight, is a fast, reliable way to get your controlled exports where they need to be with the convenience of customs-cleared, door-to-door delivery and the reliability of a time-definite commitment.
International Broker Select	FedEx International Broker Select option (BSO) enables the sender or recipient to designate a specific customs broker other than FedEx (or our designated broker) when shipping to selected countries using FedEx International Priority®, FedEx International Economy®, FedEx International Priority® Freight or FedEx International Economy® Freight.
FedEx® Delivery Signature Options	<p>Indirect Signature Required – FedEx will obtain a signature 1) from any person at the delivery address or 2) from someone at a neighboring address, or 3) the recipient can leave a signed FedEx door tag authorizing release of the package without anyone present. Available for residential deliveries only. Fee: \$1.50.</p> <p>Direct Signature Required – FedEx will obtain a signature from any person at the delivery address. If no one is at the address, FedEx will reattempt delivery. Direct Signature Required will replace FedEx Express Signature Required. Available for both residential and nonresidential deliveries. Fee: \$2.</p> <p>Adult Signature Required – FedEx will obtain a signature from any person at least 21 years old (government-issued photo identification required) at the delivery address. If no one is at the address, FedEx will reattempt delivery. Available for both residential and nonresidential deliveries. Fee: \$2.75.</p>
FedEx Return Solutions	<p>FedEx offers a variety of solutions to help you manage returns. Choose from options available with FedEx Express® and FedEx Express® Freight services. These return solutions are available within all 50 states.</p> <p>Manual Solutions – A manual option that allows you to provide your customers, vendors and employees with a simple return solution. A special contract with FedEx is required.</p> <p>Electronic Solutions – An electronic option available through many electronic shipping tools such as FedEx Ship Manager®. A contract is not required.</p>
<i>Information is current as of January 31, 2006, and is subject to change without notice. Refer to the FedEx Service Guide in effect at the time of shipment for terms and conditions, including package dimension and weight restrictions.</i>	

FedEx Ground Services and Service Options

FedEx Ground U.S. Domestic Services	
Services	Commitment
FedEx® Ground	Monday through Friday package delivery in 1–5 business days within the contiguous U.S.; 3–7 business days to and from Alaska and Hawaii.
FedEx Home Delivery®	Delivery in 1-5 business days in the contiguous U.S. and 3–7 business days to and from Alaska and Hawaii. Deliveries are made between 9 a.m. to 8 p.m. Tuesday–Saturday.
FedEx SmartPost	FedEx SmartPost specializes in the consolidation and delivery of high volumes of low-weight, less time sensitive business-to-consumer packages using the U.S. Postal Service for final delivery to residences. Delivery Monday–Saturday to all residential addresses in the U.S. including P.O. Boxes and military APO and FPO destinations.
Refer to the <i>FedEx Service Guide</i> in effect at the time of shipment for terms and conditions, including package dimensions and weight restrictions.	
<i>September 22, 2005. Subject to change without notice.</i>	

FedEx International Ground Services	
Services	Commitment
FedEx International Ground	Day-definite, business-to-business delivery throughout Canada and Puerto Rico within 3–7 business days. Delivery is Monday–Friday.
Refer to the <i>FedEx Service Guide</i> or Conditions of Carriage from the country of origin in effect at the time of shipment for terms and conditions, including package dimensions and weight restrictions.	
<i>September 22, 2005. Subject to change without notice.</i>	

FedEx Ground Service Options	
Services	Description
FedEx® Ground Multiweight	Ideal for multiple-package shipments moving as one unit to the same destination on the same day. This pricing option allows you to combine packages for a shipment rate. Inside delivery and up to three delivery attempts at no extra charge. Delivery area surcharge does not apply. Shrinkwrapping or palletizing shipments is not required.
FedEx International Ground Multiweight	A cost-saving service if you have many packages moving as a unit to the same destination on the same day. We rate the packages individually, and again as one shipment. You pay the lower rate. Available to and from Canada, and to Puerto Rico. Free inside delivery and up to three free delivery attempts. No need to shrinkwrap or palletize shipments. Customs clearance is not included.
FedEx® International Ground Distribution	A drop-ship service that may save you money on your consolidated shipments to Canada. You arrange for a bulk delivery to a FedEx Ground hub in Canada. FedEx Ground breaks down the consolidation and delivers individual shipments to the final destination.
FedEx® Ground COLLECT	This option lets you be invoiced directly for your inbound packages, allowing you control over the cost and routing of such shipments. Receive a weekly, itemized invoice listing supplier names, package weights, and charges. Your suppliers use their own account numbers; Authorized COLLECT Recipients do not need to share their account number.
FedEx® Ground C.O.D. (Collect on Delivery)	FedEx Ground C.O.D. enables you to extend new payment options to your customers. You have three ways to get your money — and we are the only ground carrier that accepts cash: <ul style="list-style-type: none"> • Choose Currency C.O.D. to collect cash from your recipient (additional fee applies). • Choose Guaranteed Funds C.O.D. to collect payment in the form of certified check, money order or cashier's check. • Choose Regular C.O.D. to collect any form of payment (cash,

FedEx Ground Service Options	
Services	Description
	guaranteed funds, company or personal check).
FedEx® Ground E.C.O.D. (Electronic C.O.D.)	FedEx Ground E.C.O.D. gives you fast payment return because the money is deposited in your bank account in 24 or 48 hours after delivery, whichever you choose. Paperless payment transfer results in reduced paperwork for you. Available in the U.S. and Puerto Rico. You receive a timely remittance report with full details. Handling fee applies.
Hazardous Materials Shipping	You can ship many types of hazardous materials throughout the U.S. (excluding Alaska and Hawaii) via FedEx Ground. If you have questions or would like a copy of the <i>FedEx Ground Shipping Hazardous Materials Guide</i> , contact our experts at the Dangerous Goods/Hazardous Materials Hotline – call 1.800.GoFedEx (1.800.463.3339) and press 81
FedEx® Delivery Signature Options	<p>Indirect Signature Required FedEx will obtain a signature 1) from any person at the delivery address or 2) from someone at a neighboring address or 3) the recipient can leave a signed FedEx door tag authorizing release of the package without anyone present. Available for residential deliveries only. Fee: \$1.50.</p> <p>Direct Signature Required FedEx will obtain a signature from any person at the delivery address. If no one is at the address, FedEx will reattempt delivery. Direct Signature Required will replace FedEx Ground® Auto P.O.D., FedEx Home Delivery® Auto P.O.D. and FedEx Signature Home DeliverySM. Available for both residential and nonresidential deliveries. Fee: \$2.</p> <p>Adult Signature Required FedEx will obtain a signature from any person at least 21 years old (government-issued photo identification required) at the delivery address. If no one is at the address, FedEx will reattempt delivery. Available for both residential and nonresidential deliveries. Fee: \$2.75.</p>
FedEx Return Solutions	<p>FedEx offers a variety of solutions to help you manage returns. Choose from options available with FedEx Ground services. These return solutions are available within all 50 states.</p> <p>Manual Solutions A manual option that allows you to provide your customers, vendors and employees with a simple return solution. A special contract with FedEx is required.</p> <p>Electronic Solutions An electronic option available through many electronic shipping tools such as FedEx Ship Manager®. A contract is not required.</p>
FedEx® Date Certain Home Delivery	Use this option if your recipient wants to specify a certain date of delivery. This can be Tuesday–Saturday, excluding holidays. This date cannot be before the standard transit time, and must be no later than two weeks after the standard transit time.
FedEx® Evening Home Delivery	A great option if delivery must be done in person and your recipient is gone during the day. Use this option if your recipient wants to specify delivery between 5 p.m. and 8 p.m. on the scheduled day of delivery.
FedEx® Appointment Home Delivery	If your recipient needs to arrange for a specific date and time for delivery, this is the perfect option. We will contact the recipient by phone in advance of delivery to schedule a delivery time.
Refer to the <i>FedEx Service Guide</i> or Conditions of Carriage from the country of origin in effect at the time of shipment for terms and conditions, including package dimensions and weight restrictions.	
<i>September 22, 2005. Subject to change without notice.</i>	

FedEx Returns Solutions

FedEx offers a variety of solutions to help you manage your returns process. Choose from options available with FedEx Express, FedEx Express Freight and FedEx Ground services. These returns solutions are available within all 50 U.S. states.

FedEx Returns Solutions		
Solution	Service	Description
Automated Return Solutions		
FedEx Print Return Label	FedEx Express FedEx Ground	Use FedEx Ship Manager® to print a return label. Include it either in the original shipment to your customer or in a separate correspondence. Your customer can then apply this label to the package as needed and drop it off at the nearest FedEx drop-off location. There is no expiration date and no charges are assessed until the label is used. In addition, a Return Materials Authorization (RMA) reference field (printed on the label and your invoice) is available to help you track your return shipments.
FedEx E-Mail Return Label	FedEx Express FedEx Ground	E-mail a return label directly to your customer. The customer can then print the label, apply it to the package and call for pick up or drop the package off at the nearest FedEx drop-off location. There is no expiration date and no charges are assessed until the label is used. In addition, a Return Materials Authorization (RMA) reference field (printed on the label and your invoice) is available to help you track your return shipments.
FedEx Driver or Courier-Delivered Label	FedEx Express	<u>FedEx Express Tag®</u> Arrange for us to create and deliver return shipping labels to your customer and collect the item for return. You schedule the pickup: same-day or next-business-day, Monday through Friday. Your customer simply needs to have the package ready for pickup when the FedEx Express courier arrives. A shipping label and customer receipt will be printed on site. We make one pickup attempt as part of this service. No charges are assessed until the package is picked up.
	FedEx Ground	<u>FedEx Ground® Call Tags</u> We create and deliver a return shipping label to your customer, and collect the item for return. Your customer simply needs to have the package ready for pickup when the FedEx Ground driver arrives. You can schedule a pickup for the next business day and up to 10 business days in advance. Business days are Monday through Friday for commercial pickups; Tuesday through Saturday for residential pickups. We make three pickup attempts as part of the service.
Non-Automated Return Solutions		
FedEx Express® Billable Stamps	FedEx Express	These preprinted labels are an easy way to manage your returns and other inbound FedEx Express® shipments. They're trackable, time- and cost-effective solutions that take the place of airbills and enable you to choose a FedEx delivery service in advance. They cost nothing if

FedEx Returns Solutions		
Solution	Service	Description
		not used. FedEx Express Billable Stamps do not display your account number to other parties. Your recipient's information is pre-printed on the stamp, and shipment weight is determined by the FedEx courier at pickup.
FedEx Express® Prepaid Stamps	FedEx Express	These prepaid shipping labels for FedEx Express shipments take the place of airbills, allowing you to allocate shipping costs — and specify a FedEx delivery service — upfront. FedEx Express Prepaid Stamps are nonrefundable and nontransferable. FedEx reserves the right to bill an additional amount for packages that exceed standard acceptance limits or require special handling.
FedEx Ground® Package Returns Program (PRP)	FedEx Ground	FedEx Ground PRP simplifies package returns from your customers, such as vendors returning seasonal merchandise. You provide a preprinted return label to your customer (or employees), who can schedule a return pickup for the next business day or any business day up to two weeks in advance.
The Individual Return Solution	FedEx Express FedEx Ground	If you have individual return shipments, you can use any of the FedEx Kinko's retail drop-off locations. These locations provide a full suite of packaging and shipping services to meet your needs. Or you can simply go to fedex.com , set up a user id and a password and generate a return label that you can affix to your shipment.
<i>Information is current as of October 2005; Subject to change without notice. Source: fedex.com.</i>		

Attachment G: FedEx Surcharges

The following surcharges are our standard surcharges. For specific waivers or reductions applicable to the WSCA account, please refer to your pricing proposal.



FIRST IN DISTRIBUTION

FedEx Express and FedEx Ground Surcharges

FedEx Express Fees and Information

This document, broken into two sections, provides an overview of fees and other shipping information for FedEx Express domestic and international package and freight services.

The first section includes six quick-info tables that provide an overview of the fee amounts:

- FedEx Express (U.S. Package) – Fees for Additional Services
- FedEx Express (U.S. Package) – Fees for Optional Services
- FedEx Express (International Package) – Fees for Additional Services
- FedEx Express (International Package) – Fees for Optional Services
- FedEx Express (U.S. and International Freight) – Fees for Additional Services
- FedEx Express (U.S. and International Freight) – Fees for Optional Services

The second section provides an alphabetized list of detailed descriptions of these fees and additional shipping information (e.g., dimensional weight and multiple-piece shipments). Descriptions are prefaced by the applicable service mode (e.g., Express Domestic Package, Express International Freight).

Section One: FedEx Express Additional Fees and Optional-Service Fees (Quick-Info Tables)

The following two tables contain fees for additional and optional FedEx Express package shipping services within the U.S. with the exception of FedEx SameDay®. They apply on a per-package basis unless otherwise noted.

FedEx Express (U.S. Package) – Fees for Additional Services					
Surcharge Type	FedEx First Overnight®	FedEx Priority Overnight®	FedEx Standard Overnight®	FedEx 2Day®	FedEx Express Saver®
Additional Handling Surcharge	N/A	\$6	\$6	\$6	\$6
Address Correction*	\$10 per correction	\$10 per correction	\$10 per correction	\$10 per correction	\$10 per correction
Dangerous Goods	\$30 (dry ice only)	\$60 (accessible) \$30 (inaccessible)	\$30 (inaccessible)	\$30 (inaccessible)	\$30 (inaccessible)
Delivery Area Surcharge					
• Commercial	N/A	\$1.30	\$1.30	\$1.30	\$1.30
• Residential	N/A	\$2.10	\$2.10	\$2.10	\$2.10
• Remote Alaska	N/A	\$15	\$15	\$15	\$15
Missing or Invalid Account Number	\$10	\$10	\$10	\$10	\$10
Oversize Charge	\$30	\$30	\$30	\$30	\$30

FedEx Express (U.S. Package) – Fees for Additional Services					
Surcharge Type	FedEx First Overnight®	FedEx Priority Overnight®	FedEx Standard Overnight®	FedEx 2Day®	FedEx Express Saver®
Payer Rebilling	\$10	\$10	\$10	\$10	\$10
Reroute of Shipment	\$10	\$10	\$10	\$10	\$10
When FedEx Express hundredweight rates apply, the fees listed above are assessed one time per shipment, except for the residential delivery charge, which is always assessed on a per-package basis.					

Information in this chart is current as of January 2, 2006 and is subject to change without notice. Source: FedEx Service Guide

FedEx Express (U.S. Package) – Fees for Optional Services					
Surcharge Type	FedEx First Overnight®	FedEx Priority Overnight®	FedEx Standard Overnight®	FedEx 2Day®	FedEx Express Saver®
Courier Pickup Charge	\$4	\$4	\$4	\$4	\$4
Declared Value Fee (for shipments valued in excess of \$100)	\$0.50 per \$100 of value (\$2.50 minimum)				
FedEx® Collect on Delivery (C.O.D.) (for shipments receiving hundred-weight pricing)	N/A	\$8.50 per shipment	\$8.50 per shipment	\$8.50 per shipment	\$8.50 per shipment
FedEx® Delivery Signature Options					
• Indirect Signature Required	\$1.50	\$1.50	\$1.50	\$1.50	\$1.50
• Direct Signature Required	\$2.25	\$2.25	\$2.25	\$2.25	\$2.25
• Adult Signature Required	\$3.25	\$3.25	\$3.25	\$3.25	\$3.25
FedEx E-Mail Return Label	\$0.50	\$0.50	\$0.50	\$0.50	\$0.50
FedEx ExpressTag®	N/A	\$4	\$4	\$4	N/A
FedEx Print Return Label	\$0.50	\$0.50	\$0.50	\$0.50	N/A
Residential Delivery Charge	\$2.10	\$2.10	\$2.10	\$2.10	\$2.10
Return On-Call Pickup Surcharge	\$4	\$4	\$4	\$4	N/A
Saturday Delivery	N/A	\$12.50	N/A	\$12.50	N/A
Saturday Pickup	\$12.50	\$12.50	\$12.50	\$12.50	\$12.50
Signature Proof of Delivery (via FedEx Standard Overnight®)	N/A	N/A	\$6 per request	N/A	N/A

FedEx Express (U.S. Package) – Fees for Optional Services					
Surcharge Type	FedEx First Overnight®	FedEx Priority Overnight®	FedEx Standard Overnight®	FedEx 2Day®	FedEx Express Saver®
When FedEx Express hundredweight rates apply, the fees listed above are assessed one time per shipment, except for the residential delivery charge, which is always assessed on a per-package basis.					

Information in this chart is current as of January 2, 2006 and is subject to change without notice. Source: FedEx Service Guide

The following two tables contain additional shipping fees and optional-service fees for international package services offered by FedEx Express with the exception of FedEx International Next Flight. They apply on a per-shipment basis unless otherwise noted.

FedEx Express (International Package) – Fees for Additional Services			
Surcharge Type	FedEx International First®	FedEx International Priority®	FedEx International Economy®
Address Correction	\$10 per correction	\$10 per correction	\$10 per correction
Broker Select Option	N/A	Greater of \$10 or \$0.50 per pound	Greater of \$10 or \$0.50 per pound
Currency Conversion	Our source for the daily information is OANDA, an internet exchange rate service.	Our source for the daily information is OANDA, an internet exchange rate service.	Our source for the daily information is OANDA, an internet exchange rate service.
Dangerous Goods	Greater of \$45 or \$0.25 per pound (dry ice only)	Greater of \$90 or \$0.50 per pound (accessible) Greater of \$45 or \$0.25 per pound (inaccessible)	Greater of \$45 or \$0.25 per pound (inaccessible only, to and from Canada and Puerto Rico only)
Duties and Taxes	see below	see below	see below
Extended Service Area Surcharge	Greater of \$20 or \$0.20 per pound	Greater of \$20 or \$0.20 per pound	Greater of \$20 or \$0.20 per pound
Missing or Invalid Account Number	\$10	\$10	\$10
Northern Canada Surcharge	N/A	N/A	N/A
Oversize Charge	N/A	N/A	N/A
Payer Rebilling	\$10	\$10	\$10

Information in this chart is current as of January 2, 2006 and is subject to change without notice. Source: FedEx Service Guide

FedEx Express (International Package) – Fees for Optional Services			
Surcharge Type	FedEx International First®	FedEx International Priority®	FedEx International Economy®
Courier Pickup Charge	\$4	\$4	\$4
Declared Value (for shipments valued in	\$0.50 per \$100 of value	\$0.50 per \$100 of value	\$0.50 per \$100 of value

FedEx Express (International Package) – Fees for Optional Services			
Surcharge Type	FedEx International First®	FedEx International Priority®	FedEx International Economy®
excess of \$100)			
FedEx International Controlled Export	N/A	\$50	N/A
Saturday Delivery	N/A	\$12.50	N/A
Saturday Pickup	\$12.50	\$12.50	N/A
Shipper's Export Declaration Filing Fee	\$10	\$10	\$10

Information in this chart is current as of January 2, 2006 and is subject to change without notice. Source: FedEx Service Guide

The following two tables contain additional shipping fees and optional-service fees for FedEx Express Freight services within the U.S. and internationally. They apply on a per-shipment basis unless otherwise noted.

FedEx Express (U.S. and International Freight) – Fees for Additional Services						
Surcharge Type	FedEx 1Day® Freight	FedEx 2Day® Freight	FedEx 3Day® Freight	FedEx International Priority® Freight	FedEx International Economy® Freight	FedEx International Premium®
Address Correction	\$32 per correction	\$32 per correction	\$32 per correction	\$10 per correction	\$10 per correction	N/A
Billing	N/A	N/A	N/A	\$10	\$10	N/A
Broker Select Option	N/A	N/A	N/A	Greater of \$10 or \$0.50 per pound	Greater of \$10 or \$0.50 per pound	N/A
Change or Air Waybill Charge	N/A	N/A	N/A	N/A	N/A	\$6.50
Currency Conversion	N/A	N/A	N/A	Our source for the daily information is OANDA, an internet exchange rate service.	Our source for the daily information is OANDA, an internet exchange rate service.	Our source for the daily information is OANDA, an internet exchange rate service.
Dangerous Goods	Greater of \$70 or \$0.50 per lb. (accessible) Greater of \$30 or \$0.20 per lb. (inaccessible)	Greater of \$30 or \$0.20 per lb. (inaccessible only)	Greater of \$30 or \$0.20 per lb. (inaccessible only)	Greater of \$90 or \$0.50 per lb. (accessible) Greater of \$45 or \$0.25 per lb. (inaccessible)	N/A	Greater of \$90 or \$0.50 per lb. (accessible) Greater of \$45 or \$0.25 per lb. (inaccessible)
Delivery Reattempt Charge	\$0.0333 per lb. (\$25)	\$0.0333 per lb. (\$25)	\$0.0333 per lb. (\$25)	N/A	N/A	N/A

FedEx Express (U.S. and International Freight) – Fees for Additional Services						
Surcharge Type	FedEx 1Day® Freight	FedEx 2Day® Freight	FedEx 3Day® Freight	FedEx International Priority® Freight	FedEx International Economy® Freight	FedEx International Premium®
	minimum)	minimum)	minimum)			
Duties and Taxes	N/A	N/A	N/A	see below	see below	see below
Extended Service Area Surcharge	N/A	N/A	N/A	Greater of \$20 or \$0.20 per lb.	Greater of \$20 or \$0.20 per lb.	N/A
H3 Delivery Charge	\$75	\$75	\$75	N/A	N/A	N/A
H3 Pickup Charge	\$75	\$75	\$75	N/A	N/A	N/A

Information in this chart is current as of January 2, 2006 and is subject to change without notice. Source: FedEx Service Guide

FedEx Express (U.S. and International Freight) – Fees for Optional Services						
Surcharge Type	FedEx 1Day® Freight	FedEx 2Day® Freight	FedEx 3Day® Freight	FedEx International Priority® Freight	FedEx International Economy® Freight	FedEx International Premium®
Declared Value	\$0.50 per \$100 of value in excess of \$100 or \$1 per lb., whichever is greater	\$0.50 per \$100 of value in excess of \$100 or \$1 per lb., whichever is greater	\$0.50 per \$100 of value in excess of \$100 or \$1 per lb., whichever is greater	\$0.50 per \$100 of value in excess of \$100 or \$9.07 per lb., whichever is greater	\$0.50 per \$100 of value in excess of \$100 or \$9.07 per lb., whichever is greater	\$0.50 per \$100 of value in excess of \$100 or \$9.07 per lb., whichever is greater
Extra Services Charge	\$49 per handler hour (\$49 minimum)	\$49 per handler hour (\$49 minimum)	\$49 per handler hour (\$49 minimum)	N/A	N/A	\$49 per handler hour (\$49 minimum)
FedEx® Collect on Delivery (C.O.D.)	\$50	\$50	\$50	N/A	N/A	N/A
FedEx International Controlled Export	N/A	N/A	N/A	\$50	N/A	N/A
FedEx E-Mail Return Label	N/A	\$0.50 per label	\$0.50 per label	N/A	N/A	N/A
FedEx Print Return Label	N/A	\$0.50 per label	\$0.50 per label	N/A	N/A	N/A
Inside Delivery	\$0.0412	\$0.0412	\$0.0412	N/A	N/A	\$0.0412

FedEx Express (U.S. and International Freight) – Fees for Optional Services						
Surcharge Type	FedEx 1Day® Freight	FedEx 2Day® Freight	FedEx 3Day® Freight	FedEx International Priority® Freight	FedEx International Economy® Freight	FedEx International Premium®
Charge	per lb. (\$52 minimum)	per lb. (\$52 minimum)	per lb. (\$52 minimum)			per lb. (\$52 minimum)
Inside Pickup Charge	\$0.0412 per lb. (\$52 minimum)	\$0.0412 per lb. (\$52 minimum)	\$0.0412 per lb. (\$52 minimum)	N/A	N/A	\$0.0412 per lb. (\$52 minimum)
Pickup Charge (FedEx International Premium)	N/A	N/A	N/A	N/A	N/A	\$11.25 minimum
Residential Delivery Charge	\$33.50	\$33.50	\$33.50	N/A	N/A	\$33.50
Residential Pickup Charge	\$33.50	\$33.50	\$33.50	N/A	N/A	\$33.50
Saturday Delivery	\$150	\$150	N/A	N/A	N/A	N/A
Shipper's Export Declaration Filing Fee	N/A	N/A	N/A	\$10	\$10	\$10

Information in this chart is current as of January 2, 2006 and is subject to change without notice. Source: FedEx Service Guide

Section Two: Detailed Descriptions of FedEx Express Fees and Other Shipping Information

Additional Handling Surcharge

(Express Domestic Package) A \$6 surcharge applies to any package that meets any of the following criteria:

- Package measures greater than 60 inches in length but equal to or less than 108 inches in length.
- Package is not fully encased in an outer shipping container.
- Package is encased in an outer shipping container made of metal, wood, hard plastic or foam material, such as polystyrene packaging materials.
- Package is cylindrical, including (without limitation) cans, buckets, barrels, drums or pails that are not fully encased in a shipping container made of corrugated cardboard.
- Package is cylindrical, whether or not encased in corrugated cardboard, and exceeds 18 inches in length or 3 inches in diameter or has a diameter greater than its height.
- Package is bound with metal, plastic or cloth banding (including packages where the outer surface area is loosely wrapped, creased or where the contents protrude outside the surface area).
- Package would become entangled in or cause damage to other packages in the FedEx conveyance system. This surcharge applies on a per-piece basis even if multiple pieces are bundled in a shipment. We reserve the right to assess additional handling charges for packages that require special handling.

Address Correction

(Express Domestic/International Package and Freight) If a recipient's address on an airbill, air waybill or shipping label is incomplete or incorrect, we may attempt to find the correct address and complete delivery. A \$10 shipping fee will be assessed. (The fee is \$32 for FedEx 1Day® Freight, FedEx 2Day® Freight and FedEx 3Day® Freight.) Address correction is also required if the recipient phone number is omitted for a Rural Delivery (RD) address or a Star Route Assignment (SRA) address in Alaska. If we are unable to complete delivery, we are not liable for failing to meet our delivery commitment.

Within the U.S., this fee also will be assessed if the address is a P.O. box number or P.O. box zip code. For international shipments destined to a P.O. box address, the fee may be assessed if a valid telephone, fax or telex number is not provided for the recipient.

For FedEx International Broker Select®, the address correction fee will apply if the broker's address is incomplete or incorrect on the air waybill or other shipping documentation. If we cannot determine the correct address or cannot reach the broker, we may attempt to contact the sender for address clarification or instructions to return the shipment. If we are unable to complete delivery under these circumstances, we will not be liable for failing to meet our delivery commitment.

Ancillary Clearance Service Fees for Special Import Clearance

(Express International Package and Freight) FedEx provides import clearance processing for FedEx international express package shipments and international express freight shipments. To recover the costs passed to FedEx by the regulatory agency for regulatory filing, or by the customs broker for special processing, FedEx charges ancillary clearance service fees, where applicable, on import shipments requiring the additional processing. We may apply these fees, which are subject to change, to both U.S.- and non-U.S.-based shippers. For more information, go to fedex.com/us/services/shipinfo/clearance.

U.S. Import Ancillary Clearance Service Fees	
Description	Fee*
Additional Entry Line Items, per line if over 10 lines	\$2.50
Entry Copy, per entry	\$1
Entry of Goods Pursuant to U.S. Department of Defense Contracts	\$50
Live Entry Processing	\$20
Other Special Brokerage Processing	\$7-\$40
Prior Notice for Food and Food Products	\$10
Storage Charge <ul style="list-style-type: none"> • \$0.04 per lb. per day for the first week, after 48 hours • \$0.08 per lb. per day for the second week and beyond 	\$20 minimum
U.S. Bureau of Alcohol, Tobacco, Firearms and Explosives Clearance	\$70
U.S. Fish and Wildlife Service Clearance	\$70-\$100
U.S. Food and Drug Administration Clearance	\$20
*Fees are per shipment unless noted.	

Information in this chart is current as of January 2, 2006 and is subject to change without notice. Source: FedEx Service Guide

Billing

(Express International Freight) If a valid bill-to account number is not provided or if FedEx is unable to obtain payment on any air waybill transaction billed through any of the credit cards FedEx accepts, a \$10 shipping fee may apply.

Broker Select Option

(Express International Package and Freight) A fee of \$10 or \$0.50 per pound (whichever is greater) applies to FedEx International Broker Select shipments if you choose to have us complete the delivery after customs clearance and if your recipient and customs broker are served by different FedEx clearance points.

Change of Air Waybill Charge

(Express International Freight) A \$6.50 charge applies to any change on the air waybill due to new sender instructions received after a FedEx International Premium® shipment has left the airport of departure. When the sender changes the destination and additional shipping is required, the sender is liable for the shipping charges as originally routed, plus transportation charges between the original and amended destination airports.

Courier Pickup Charge

(Express Domestic/International Package) A \$4 charge applies when you request a pickup, including requests made using FedEx electronic shipping solutions or by calling 1.800.463.3339 (U.S. shipments) or 1.800.247.4747 (international shipments). The charge is itemized separately on your invoice. If you pay by cash (which is not accepted at all pickup locations), check, money order or credit card, the charge will be collected when you tender the package. This charge does not apply if you drop off your package at a FedEx shipping location or if you have regular scheduled pickup.

Currency Conversion

(Express International Package and Freight) FedEx Express customers who need their charges converted to a freely convertible currency (other than U.S. dollars) will be billed using a daily conversion rate. Our source for the daily information is OANDA, an Internet exchange rate service. For details on the conversion rate and other currency information, please refer to the *FedEx Service Guide* in effect at the time of shipment.

Dangerous Goods: Accessible

(Express Domestic/International Package and Freight) Certain dangerous goods shipments must be accessible during transit:

- Class 1 Explosives
- Class 2.1 Flammable gas
- Class 2.2 Non-flammable gas with a “cargo aircraft only” label
- Class 3 Flammable liquid
- Class 4 Flammable solid, spontaneously combustible, dangerous when wet
- Class 5 Oxidizer and organic peroxide
- Class 8 Corrosive material

These accessible dangerous goods may be shipped using FedEx Priority Overnight®, FedEx 1Day® Freight, FedEx International Priority®, FedEx International Priority® Freight, FedEx International Premium® and FedEx International Express FreightSM (IXF) services. FedEx International Airport-to-AirportSM (ATA) is available on a limited basis.

Dangerous Goods: Inaccessible

(Express Domestic/International Package and Freight) The following dangerous goods classifications may be shipped via most FedEx Express services:

- Class 2.2 Non-flammable gas without a “cargo aircraft only” label
- Class 6.1 Toxic
- Class 6.2 Infectious substances
- Class 7 Radioactive materials
- Class 9 ORM-D and all class 9

With FedEx International Economy®, you can ship inaccessible dangerous goods to Canada and Puerto Rico only. No dangerous goods of any kind can be shipped via the FedEx® 10kg Box or FedEx® 25kg Box.

Note: ORM-D may be shipped on an international air waybill to Puerto Rico only. ORM-D is classified as inaccessible dangerous goods.

Delivery Area Surcharge

(Express Domestic Package) A delivery area surcharge applies to all FedEx Priority Overnight®, FedEx Standard Overnight®, FedEx 2Day® and FedEx Express Saver® shipments destined to selected zip codes. The surcharge is \$1.30 per package for shipments to commercial locations and \$2.10 per package for shipments to residential locations. In addition, a delivery area surcharge of \$15 per package applies to shipments destined for areas in Alaska that are remote, sparsely populated or geographically difficult to access. For a list of zip codes where this surcharge applies, go to fedex.com/us/services/shipinfo/fees.

Delivery Reattempt Charge

(Express Domestic Freight) When an attempt is made to deliver and the delivery cannot be completed, no delivery reattempt will be made except upon request. Each shipper- or recipient-arranged reattempt will be subject to a delivery reattempt charge of \$0.0333 per pound (minimum charge \$25) in addition to all other applicable charges.

Delivery Reattempts

(Domestic Package) FedEx Express will reattempt delivery of U.S. nonresidential shipments if either (1) no one at the recipient address or a neighboring address is available to sign for the package and there is no signature release on file or (2) a FedEx Delivery Signature Option has been selected and no eligible recipient is available to sign for the package. FedEx Express will reattempt delivery of U.S. residential shipments if either (1) a FedEx Delivery Signature Option has been selected and no eligible recipient is available to sign for the package or (2) we, in our sole discretion, determine the package may not be released. Some exceptions apply.

(International Package) For FedEx Express international packages, we provide re-delivery service upon request at no additional charge. However, if delivery of a shipment to a residential address in an international location (including a residence used as an office) cannot be completed on the initial attempt, we may, at our sole discretion, either reattempt delivery, hold the shipment at our facility until we contact the recipient for further delivery instructions, or both. After three attempts to deliver and/or three attempts to notify the recipient, or five business days from the date of shipment, whichever occurs first, the shipment may be considered undeliverable. For FedEx International First®, we may provide three delivery attempts. For shipments that cannot be delivered on the first delivery attempt, we may reattempt delivery by 10:30 a.m. on the day of the first attempted delivery. If necessary, a second reattempt may occur by 10:30 a.m. the following business day.

(Domestic/International Freight) If we cannot complete delivery of a FedEx 1Day® Freight, FedEx 2Day® Freight, FedEx 3Day® Freight, FedEx International Priority® Freight or FedEx International Economy® Freight shipment on the initial delivery attempt, the freight will be returned to the nearest receiving facility. We will not reattempt delivery unless it is requested by the shipper or recipient, and for U.S. shipments the reattempt will be subject to a Delivery Reattempt Charge. After three attempts to notify the recipient or shipper, or five business days after the initial delivery attempt, whichever comes first, the shipment may be considered undeliverable.

Dimensional Weight

(Express Domestic/International Package and Freight) FedEx Express may assess shipping charges based on the International Air Transport Association (IATA) volumetric standard. Dimensional weight is calculated by multiplying the length by width by height of each package in inches and dividing the total by 194 (for U.S. shipments and shipments between the U.S. and Puerto Rico) or by 166 (for international shipments). Dimensions of one-half inch or greater are rounded up to the next whole number; dimensions less than one-half inch are rounded down. The final calculation is rounded up to the next whole pound.

If the dimensional weight exceeds the actual weight, charges may be assessed based on the dimensional weight. Dimensional weight applies on a per-package or per-shipment basis to all U.S. shipments in customer packaging and on a per-shipment basis to all international shipments and U.S.-Puerto Rico shipments in customer packaging. Shipments in FedEx packaging may also be subject to dimensional-weight pricing.

Duties and Taxes

(Express International Package and Freight) Duties and taxes, including goods and services tax (GST) and value-added tax (VAT), may be assessed on the contents of the shipment. Any such charges will be billed to the recipient, unless you instruct us otherwise. In the event we advance duties and taxes on any given shipment, the payer will be assessed a surcharge based on a flat rate or on a percentage of the total amount advanced. Please refer to the *FedEx Service Guide* in effect at the time of shipment for details.

Extended Service Area Surcharge

(Express International Package and Freight) Call FedEx International Customer Service at 1.800.247.4747 (if shipping packages) or FedEx Express Freight Services at 1.800.332.0807 (if shipping freight) to determine if this surcharge applies to your shipment.

Extra-Large Packages

(Express Domestic Package) FedEx Express packages weighing less than 151 pounds that exceed 165 inches in length and girth (“extra-large” packages) may be accepted and rated as FedEx 1Day® Freight or FedEx 2Day® Freight shipments. These pieces do not have to be palletized, stackable or forkliftable. The minimum billable weight is 151 pounds regardless of actual weight.

(Express International Package) FedEx Express packages weighing less than 151 pounds (or the destination country limit) that exceed 130 inches (or the destination country limit) in length and girth may be accepted and rated as FedEx International Priority® Freight or FedEx International Economy® Freight shipments. The minimum billable weight is 151 pounds regardless of actual weight.

Extra Services Charge

(Express Domestic/International Freight) When the shipper or recipient requests a special handling service beyond the standard freight pickup and delivery features of service outlined in the *FedEx Service Guide*, or when determined by FedEx, an extra services charge of \$49 per handler hour (minimum charge \$49) will be assessed in addition to all other applicable charges. FedEx will advise the customer in advance when the extra services charge will apply.

FedEx® Collect on Delivery (C.O.D.)

(Express Domestic Package and Freight) For FedEx Priority Overnight®, FedEx Standard Overnight®, FedEx 2Day® and FedEx Express Saver®, the charge for C.O.D. service is \$8.50 per package for shipments receiving a per-package rating and \$8.50 per shipment for shipments receiving hundredweight pricing. For FedEx 1Day® Freight, FedEx 2Day® Freight and FedEx 3Day® Freight, the charge is \$50 per shipment. If the C.O.D. sender's shipments have a 20 percent refusal rate, a higher charge may be applied. If a C.O.D. shipment is refused by the recipient, we will return the shipment to the sender.

FedEx® Delivery Signature Options

(Express Domestic Package) The charge for Indirect Signature Required is \$1.50. The charge for Direct Signature Required is \$2.25. The charge for Adult Signature Required is \$3.25. Indirect Signature Required is available to residential addresses only.

FedEx E-Mail Return Label

(Express Domestic Package and Freight) Once a FedEx E-Mail Return Label has been used by its recipient, a \$0.50 surcharge applies in addition to shipping charges.

FedEx ExpressTag®

(Express Domestic Package) When we pick up a FedEx ExpressTag package at your recipient's location for return to you, a \$4 charge applies in addition to shipping charges.

FedEx International Controlled Export

(Express International Package and Freight) A \$50 charge applies when you select the FedEx International Controlled Export option for FedEx Express shipments moving under a U.S. State Department (DSP) license or under U.S. Drug Enforcement Administration permits 36, 236 and 486. The charge also applies for in-bond shipments moving under a transportation and exportation customs form (CF7512) from a foreign trade zone or bonded warehouse.

FedEx Print Return Label

(Express Domestic Package and Freight) Once a FedEx Print Return Label has been used by its recipient, a \$0.50 surcharge applies in addition to shipping charges.

Fuel Surcharge

(Express Domestic/International Package and Freight) FedEx Express reserves the right to assess fuel and other surcharges on shipments, without notice. The amount and duration of any such surcharges will be determined at our sole discretion. By tendering your shipment to FedEx Express, you agree to pay the surcharges, as determined by FedEx. The fuel surcharge percentage will be subject to adjustment monthly using a rounded average of the U.S. Gulf Coast (USGC) spot price for a gallon of kerosene-type jet fuel, as published monthly by the U.S. Department of Energy. The surcharge now in effect applies to all FedEx Express U.S. and U.S. export shipments, except for FedEx International Express Freight® (IXF) and FedEx International Airport-to-AirportSM (ATA) services.

H3 Delivery and Pickup Charges

(Express Domestic Freight) Shipments delivered to points outside the FedEx primary service areas are destined to H3 areas and are assessed a \$75 H3 delivery charge. When an H3 delivery charge is assessed, no other destination-related, surchargeable freight services are available. Shipments to H3 service areas may be delivered by a cartage agent on behalf of FedEx.

Shipments picked up outside the FedEx primary service areas originate in H3 areas and are assessed a \$75 H3 pickup charge. When an H3 pickup charge is assessed, no other origin-related, surchargeable freight services are available. Shipments from H3 service areas may be picked up by a cartage agent on behalf of FedEx.

Go to fedex.com/us/services/expressfreight/us/commitments.html for an explanation of H1, H2 and H3 areas. To determine the service area for your shipment, select Use Service Area Locator at fedex.com/us/ExpressFreight or call 1.800.332.0807. Money-back guarantees to H3 areas apply only to the portion of the move handled directly by FedEx; for more information, see the Money-Back Guarantee Policy section in the *FedEx Service Guide* in effect at the time of shipment.

Inside Delivery Charge

(Express Domestic/International Freight) When requested, FedEx may move shipments to positions beyond the adjacent loading area. In doing so, an inside delivery charge of \$0.0412 per pound (minimum charge \$52) will be assessed in addition to all other applicable charges. The adjacent loading area is defined as a delivery site that is directly accessible from the curb and is no more than 50 feet inside the outermost door. An inside delivery charge will be assessed when shipment breakdown is necessary to fit a shipment through a doorway. FedEx does not provide piece count or piece verification when a breakdown of a freight shipment occurs at the delivery site.

Inside Pickup Charge

(Express Domestic/International Freight) When requested, FedEx may move shipments from positions beyond the adjacent loading area. In doing so, an inside pickup charge of \$0.0412 per pound (minimum charge \$52) will be assessed in addition to all other applicable charges. The adjacent loading area is defined as a pickup site that is directly accessible from the curb and is no more than 50 feet inside the outermost door.

Missing or Invalid Account Number

(Express Domestic/International Package) An additional shipping fee of \$10 applies when no FedEx account number or an incomplete, inaccurate, invalid or deleted account number appears on the shipping documentation.

Multiple-Piece Shipments

(Express Domestic/International Package and Freight) Multiple pieces can ship as a multiple-piece shipment if the pieces meet each of the following criteria:

- The pieces use the same delivery service, bill-to instructions, packaging type and special handling instructions.
- The pieces move together on the same day from one sender to one recipient.
- The pieces meet all size, weight and acceptance guidelines for the selected service.

Individual packages in a multiple-piece shipment may have different weights, dimensions and declared value. The weight of each individual piece in an international shipment cannot exceed the specified limits for the destination country, and no more than 10 commodities can be shipped on one air waybill.

Multiple-piece shipments tendered as freight must be palletized, stackable, forkliftable, banded and shrink-wrapped to form single handling units. Each individual piece or single handling unit must have a separate address label showing complete sender and recipient addresses.

All FedEx electronic shipping solutions can process multiple-piece shipments within the U.S. Multiple pieces (up to 999, except for shipments in FedEx Envelope®, FedEx® 10kg Box and FedEx® 25kg Box packaging) can ship as a multiple-piece shipment on one FedEx® U.S. Airbill if they meet the three criteria described above.

Oversize Charge

(Express Domestic Package) The maximum limits for FedEx Express U.S. packages are 150 pounds and 119 inches in length and 165 inches in length and girth. Packages that weigh 150 pounds or less and exceed 108 inches in length or 130 inches in length and girth are considered “oversize” packages. Oversize packages are rated based on the greater of the package’s actual rounded weight, dimensional weight or a 90-pound minimum billable weight. In addition, an oversize charge of \$30 per package applies. Packages that exceed 119 inches in length or 165 inches in length and girth may be refused or, if found in our network, may be considered for shipping at our sole discretion. These packages also are rated based on the greater of the package’s actual rounded weight, dimensional weight or a 90-pound minimum billable weight, and a \$30 oversize charge per package applies.

Payer Rebilling

(Express Domestic/International Package) A \$10 fee will be charged to the sender in addition to shipping charges for every request to change the billing instructions for a package.

Pickup Charge (FedEx International Premium®)

(Express International Freight) FedEx International Premium® is an airport-to-airport service. Pickup is available at an additional charge. For customers located within H1 and H2 service areas (within 50 miles of the FedEx Express Freight ramp) the fees are: minimum charge \$11.25; \$0.11 per pound for shipments that weigh 100–220 pounds; \$0.07 per pound for shipments that weigh 221–660 pounds; and \$0.05 per pound for shipments that weigh 661 pounds or more. For customers located in extended service areas (H3), add an additional \$20 or \$0.20 per pound, whichever is greater, to the H1 or H2 charge. To determine the service area for your shipment, select Use Service Area Locator at fedex.com/us/ExpressFreight or call 1.800.332.0807.

Reroute of Shipment

(Express Domestic Package) A \$10 shipping fee is billed to the account number specified on the FedEx airbill or shipping label for each rerouted package; it appears as an address correction on the invoice. Reroutes can include delivering to a different address in the same city or changing a hold-at-location instruction to courier delivery. Only one reroute is allowed per package. Any requested change to an address that is not a reroute or an address correction is a new shipment, and new shipping charges will apply.

Residential Delivery Charge

(Express Domestic/International Package and Freight) A residential delivery charge applies to shipments to a home or private residence, including locations where a business is operated from a home. The charge is \$2.10 per package for FedEx First Overnight®, FedEx Priority Overnight®, FedEx Standard Overnight®, FedEx 2Day® and FedEx Express Saver®, and \$33.50 per shipment for FedEx 1Day® Freight, FedEx 2Day® Freight, FedEx 3Day® Freight and FedEx International Premium®.

Residential Pickup Charge

(Express Domestic/International Freight) Shipments picked up at a home or private residence, including locations where a business is operated from a home, incur a \$33.50 residential pickup charge per shipment in addition to all other applicable charges.

Return On-Call Pickup Surcharge

(Express Domestic Package) A \$4 charge applies when you request a pickup for a FedEx Print Return Label or FedEx E-Mail Return Label shipment. This charge does not apply if the packages are dropped off at a FedEx shipping location.

Saturday Delivery

(Domestic Package) Saturday delivery is available with FedEx Priority Overnight Priority® and FedEx 2Day® for an additional \$12.50.

(Domestic Freight) Saturday delivery is available with FedEx 1Day® Freight and FedEx 2Day® Freight to H1 and H2 delivery areas in selected U.S. cities for an additional \$150 charge. Go to fedex.com/us/services/expressfreight/us/commitments.html for an explanation of H1, H2 and H3 areas. To determine the service area for your shipment, select Use Service Area Locator at fedex.com/us/ExpressFreight or call 1.800.332.0807. Hold at FedEx Location service is not available.

(International Package) Saturday delivery is available for an additional \$12.50 in many of the countries served by FedEx International Priority®. In certain Far East and Middle East countries, Saturday is a regular business day, and delivery is available at no extra charge via FedEx International Priority® and FedEx International Economy®. Call FedEx International Customer Service at 1.800.247.4747 for more information.

Saturday Pickup

(Express Domestic/International Package) Saturday pickup is available with FedEx First Overnight®, FedEx Priority Overnight®, FedEx Standard Overnight®, FedEx 2Day®, FedEx Express Saver®, FedEx International Priority® and FedEx International First® shipment. A \$12.50 charge applies. To check availability, select Get Transit Times from the Ship tab at fedex.com. Saturday pickup is not available with FedEx International Economy®.

Shipper's Export Declaration Filing Fee

(Express International Package and Freight) A \$10 fee applies when you authorize us to file Shipper's Export Declaration information with the U.S. Census Bureau via FedEx Export AgentFileSM.

Signature Proof of Delivery via FedEx Standard Overnight

(Express Domestic Package) A \$6 charge applies when you request to have signature proof of delivery information delivered to you via FedEx Standard Overnight® service. Shipments arrive in a FedEx® Envelope. Proof of delivery information also is available at fedex.com for no charge.

FedEx Ground and FedEx Home Delivery Fees and Information

This document provides an overview of fees and other shipping information for FedEx Ground and FedEx Home Delivery domestic and international (U.S. outbound) package services.

The first section includes two quick-info tables that provide an overview of the fee amounts:

- FedEx Ground and FedEx Home Delivery – Fees for Additional Services
- FedEx Ground and FedEx Home Delivery – Fees for Optional Services

The second section provides an alphabetized list of detailed descriptions of these fees and additional shipping information. Descriptions are prefaced by the applicable service mode (i.e., Ground U.S. or Ground U.S./International).

Section One: FedEx Ground and FedEx Home Delivery Additional Fees and Optional-Service Fees (Quick-Info Tables)

The following two tables provide fees for additional and optional shipping services offered by FedEx Ground and FedEx Home Delivery within and from the U.S. They apply on a per-package basis unless otherwise noted.

FedEx Ground and FedEx Home Delivery – Fees for Additional Services			
Service Description	FedEx Ground®	FedEx Home Delivery®	FedEx International Ground SM
Additional Handling Surcharge (per package)	\$6	\$6	\$6
Address Correction	\$5 per correction (additional per-package charge for FedEx Ground Multiweight®)	\$5 per correction	\$5 per correction (additional per-package charge for FedEx® International Ground Multiweight)
Delivery Area Surcharge (does not apply to FedEx Multiweight shipments)	\$1.30 (commercial) \$2.10 (residential)	\$2.10	NA
Hazardous Materials	\$20	\$20 (ORM-D only)	NA
Missing or Invalid Account Number	\$10	\$10	\$10
Northern Canada Surcharge	NA	NA	\$65
Oversize Charge	\$30 per package	\$30	\$30
Rural Delivery (Alaska) (Amounts double for selected intra-Alaska shipments.)	\$30 (packages 1–70 lbs) \$100 (packages exceeding 70 lbs)	\$30 (packages 1–70 lbs)	NA
Rural Delivery (Hawaii)	\$11 over the Zone 9 rate \$1 over the Zone 14	\$11 over the Zone 9 rate \$1 over the Zone 14	NA

FedEx Ground and FedEx Home Delivery – Fees for Additional Services			
Service Description	FedEx Ground®	FedEx Home Delivery®	FedEx International Ground SM
	rate for selected intra-Oahu shipments	rate for selected intra-Oahu shipments	
<i>Information in this chart is current as of January 2, 2006 and is subject to change without notice. Source: FedEx Service Guide</i>			

FedEx Ground and FedEx Home Delivery – Fees for Optional Services			
Service Description	FedEx Ground®	FedEx Home Delivery®	FedEx International Ground SM
Declared Value (for shipments valued in excess of \$100)	\$0.50 per \$100 of value (\$1.50 minimum)	\$0.50 per \$100 of value (\$1.50 minimum)	\$0.50 per \$100 of value (\$1.50 minimum)
Electronically Transmitted FedEx Ground Call Tag	\$5.50	N/A	NA
FedEx Delivery Signature Options			
• Indirect Signature Required	\$1.50	\$1.50	NA
• Direct Signature Required	\$2.25	\$2.25	\$2.25
• Adult Signature Required	\$3.24	\$3.24	NA
FedEx E-Mail Return Label	\$0.50	\$0.50	
FedEx Ground Call Tag	\$5.75	N/A	
FedEx Ground C.O.D.	\$8.50 (additional charge for cash C.O.D.)	N/A	\$8.50 (additional charge for cash C.O.D. to Puerto Rico)
FedEx Ground Electronic C.O.D. (E.C.O.D.)	\$8.50 plus a \$10 or \$35 weekly charge	N/A	\$8.50, plus a \$10 or \$35 weekly charge (Puerto Rico only)
FedEx Ground P.O.D. Advantage	\$1 per package or \$150 per month	\$1 per package or \$150 per month	\$1 per package or \$150 per month
FedEx Date Certain Home Delivery SM	N/A	\$3 per shipment	N/A
• With Indirect Signature Required	N/A	• plus \$1.50 per package	N/A
• With Direct Signature Required	N/A	• plus \$2.25 per package	N/A
• With Adult Signature Required	N/A	• plus \$3.25 per package	N/A
FedEx Evening Home Delivery SM	N/A	\$7 per shipment	N/A
• With Indirect Signature Required	N/A	• plus \$1.50 per package	N/A
• With Direct Signature Required	N/A	• plus \$2.25 per package	N/A
• With Adult Signature Required	N/A	• plus \$3.25 per	N/A

FedEx Ground and FedEx Home Delivery – Fees for Optional Services			
Service Description	FedEx Ground®	FedEx Home Delivery®	FedEx International Ground SM
		package	
FedEx Appointment Home Delivery SM	N/A	\$15 per shipment	N/A
• With Direct Signature Required	N/A	• included	N/A
• With Adult Signature Required	N/A	• plus \$3.25 per package	N/A
FedEx Print Return Label	\$0.50	\$0.50	N/A
Residential FedEx Ground Call Tag	\$7	\$7	N/A
Residential Package Surcharge	\$2.10	\$1.75	\$2.10 per package (Canada Only)
Shipper's Export Declaration Filing Fee	NA	NA	\$10 (Puerto Rico Only)
Weekly Pickup Fee			
• Invoiced weekly shipping charges of \$60 or more	\$7 per week	\$7 per week	\$7 per week
• Invoiced weekly shipping charges of less than \$60	\$11 per week	\$11 per week	\$11 per week
<i>Information in this chart is current as of January 2, 2006 and is subject to change without notice. Source: FedEx Service Guide</i>			

Section Two: Detailed Descriptions of FedEx Ground and FedEx Home Delivery Fees and Other Shipping Information

In this section, the descriptions are prefaced by the applicable service mode in parenthesis (i.e., Ground U.S. or Ground U.S./International).

Additional Handling Surcharge

(Ground U.S./International) A \$6 surcharge applies to any package that meets any of these criteria:

- Measures greater than 60 inches in length but equal to or less than 108 inches in length
- Is not fully encased in an outer shipping container
- Is encased in an outer shipping container made of metal or wood

The surcharge also applies to any drum or pail (less than five gallons) that is not fully encased in an outer shipping container made of corrugated cardboard. The Money-Back Guarantee does not apply to these shipments. We reserve the right to assess additional handling charges for packages that require special handling.

Address Correction

(Ground U.S./International) If we are unable to deliver a shipment because the shipper-provided address is incorrect or is a P.O. box, we will attempt to determine the correct address, complete delivery and notify the shipper of the address correction. We assess an additional charge of \$5 for delivery or attempted delivery to the corrected address. The Money-Back Guarantee does not apply to these shipments, and we are not liable for failing to complete delivery or meet our scheduled delivery time.

For FedEx Ground Multiweight® and FedEx® International Ground Multiweight shipments, the fee for the first package is \$5 and for each additional package is \$3. The maximum total charge is \$35 per shipment.

Delivery Area Surcharge

(Ground U.S.) A delivery area surcharge applies to all FedEx Ground® and FedEx Home Delivery® shipments (except FedEx Ground Multiweight® shipments) destined to selected zip codes. The surcharge is \$1.30 per package for shipments to commercial locations and \$2.10 per package for shipments to residential locations.

Delivery Reattempts

(Ground U.S. Nonresidential) FedEx Ground will reattempt delivery of U.S. nonresidential shipments if either (1) no one at the recipient address or a neighboring address is available to sign for the package and there is no signature release on file or (2) a FedEx Delivery Signature Option has been selected and no eligible recipient is available to sign for the package.

(Ground U.S. Residential) FedEx Ground will reattempt delivery of U.S. residential shipments if either (1) a FedEx Delivery Signature Option has been selected and no eligible recipient is available to sign for the package or (2) we, in our sole discretion, determine the package may not be released. Some exceptions apply.

Please refer to the *FedEx Service Guide* in effect at the time of shipment for details.

Electronically Transmitted FedEx Ground® Call Tag

(Ground U.S.) A \$5.50 charge applies in addition to shipping charges when you request a call tag via a FedEx Ship Manager® system or by selecting Schedule a Pickup from the Ship tab at fedex.com.

FedEx® Delivery Signature Options

(Ground U.S./International) The charge for Indirect Signature Required is \$1.50. The charge for Direct Signature Required is \$2.25. The charge for Adult Signature Required is \$3.25. Indirect Signature Required is available to residential addresses only.

For FedEx International GroundSM shipments, shippers can choose Direct Signature Required for a \$2.25 fee.

FedEx E-Mail Return Label

(Ground U.S.) A \$0.50 charge applies in addition to shipping charges once the return label has been used by the recipient.

FedEx Ground Call Tag

(Ground U.S.) A \$5.75 charge applies in addition to shipping charges when you request a call tag through FedEx Customer Service.

FedEx Ground® C.O.D. (Collect on Delivery)

(Ground U.S./International) An \$8.50 charge applies when you direct us to collect payment from your recipient. For cash C.O.D. shipments in the U.S. and Puerto Rico, there is an additional charge of \$8.50, or 2 percent of C.O.D. amounts that exceed \$425 (this fee does not apply to C.O.D. shipments in Canada). The minimum charge for cash C.O.D. is \$17 per package.

FedEx Ground® Electronic C.O.D. (E.C.O.D.)

(Ground U.S./International) An \$8.50 charge applies when you direct us to collect payment from your recipient and deposit it directly into your bank account. There is an additional weekly service charge of \$10 for deposit in 48 hours, or \$35 for deposit in 24 hours. FedEx Ground E.C.O.D. is available in the U.S. and to Puerto Rico; it is not available to or within Canada.

FedEx Ground P.O.D. Advantage

(Ground U.S./International) You can choose to pay either \$1 per package or \$150 per month when enrolling.

FedEx Home Delivery Premium Service Upgrades

(Ground U.S.) You can choose a FedEx Home Delivery premium service upgrade if your recipient has a special delivery need.

FedEx Print Return Label

A \$0.50 charge applies in addition to shipping charges once the return label has been used by the recipient.

Fuel Surcharge

(Ground U.S./International) We reserve the right to assess fuel and other surcharges on shipments, without notice. The amount and duration of any such surcharges will be determined at our sole discretion. By tendering your shipment to FedEx, you agree to pay the surcharges, as determined by FedEx.

The FedEx Ground fuel surcharge percentage will be subject to adjustment monthly using a rounded average of the National U.S. On-Highway Average price for a gallon of diesel fuel, as published monthly by the U.S. Department of Energy.

Changes to the fuel surcharge will be applied effective the first Monday of each month. The surcharge percentage will be reflected on your FedEx invoice. The percentage for each month is available at fedex.com approximately two weeks before the surcharge is applicable.

Hazardous Materials

(Ground U.S./International) FedEx Ground accepts certain types of dangerous goods for shipment. Following is a description of accepted and prohibited materials by DOT class.

Accepted Hazardous Materials

You can ship the following hazardous materials via FedEx Ground® within the U.S., except Alaska and Hawaii.

FedEx Ground Accepted Hazardous Materials	
Class 1.4*	Explosives (label as Explosive 1.4)
Class 1.6	Extremely Insensitive (label as Explosive 1.6)
Class 2.1	Flammable Gas
Class 2.2	Non-flammable Gas
Class 3	Flammable Liquid
Class 4.1	Flammable Solid
Class 5.1	Oxidizer

FedEx Ground Accepted Hazardous Materials	
Class 5.2	Organic Peroxide
Class 7	Radioactive Material I (label as Radioactive White I)
Class 8	Corrosive Material (label as Corrosive)
Class 9	Miscellaneous Hazardous Materials
ORM-D	Consumer Commodity and Cartridges, Small Arms
<i>* Except fireworks</i>	
<i>Source: FedEx Service Guide</i>	

A \$20 surcharge is assessed on each package containing hazardous materials. Materials classified as ORM-D are the only hazardous materials that can be shipped via FedEx Home Delivery® and FedEx International GroundSM.

Prohibited Hazardous Materials

You cannot ship the following hazardous materials via any FedEx Ground service:

FedEx Ground Prohibited Hazardous Materials	
Class 1.1	Explosives (Explosive 1.1)
Class 1.2	Explosives (Explosive 1.2)
Class 1.3	Explosives (Explosive 1.3)
Class 1.5	Very Insensitive Explosives (Explosive 1.5)
Class 2.3	Poisonous Gas
Class 4.2	Spontaneously Combustible Material
Class 4.3*	Dangerous When Wet Material
Class 6.1	Poisonous Materials (labeled as PG I and PG II, inhalation hazard)
Class 6.12	Poisonous Materials (labeled as PG I, PG II and PG III, other than inhalation hazard)
Class 6.2	Infectious Substances
Class 7	Radioactive Material II and III (labeled as "Radioactive Yellow II and III")
<i>* FedEx Ground will handle these materials only when packaged in special exemption packaging, or when packaged in accordance with DOT exception 49 CFR 173.13, which does not require DOT diamond labels.</i>	
<i>Source: FedEx Service Guide</i>	

In addition, FedEx Ground does not handle any mixture, solution or material identified as:

- A reportable quantity of a hazardous substance.
- Hazardous waste.
- A biohazard, such as blood, urine, fluids and other noninfectious diagnostic specimens.
- An inhalation hazard.

For more information on shipping hazardous materials, go to fedex.com/us/services/options then select Hazardous Materials.

Missing or Invalid Account Number

(Ground U.S./International) An additional shipping fee of \$10 applies when no FedEx account number or an incomplete, inaccurate, invalid or deleted account number appears on the shipping documentation.

Northern Canada Surcharge

(Ground International) An additional charge of \$65 over the Zone 54 rate applies for packages destined to the Yukon, Northwest Territories, Nunavut and Labrador. This surcharge applies to postal codes A0K, A0P–A0R, A2V and X0A–Y9Z.

Oversize Charge

(Ground U.S./International)

- **OS1** – A package weighing less than 30 pounds and measuring greater than 84 inches but equal to or less than 108 inches in length and girth is classified as an Oversize 1 (OS1) package. The shipping charges for an OS1 package will be the same as a 30-pound package being shipped under the same circumstances.
- **OS2** – A package weighing less than 50 pounds and measuring greater than 108 inches but equal to or less than 130 inches in length and girth is classified as an Oversize 2 (OS2) package. The shipping charges for an OS2 package will be the same as a 50-pound package being shipped under the same circumstances.
- **OS3** – For FedEx Ground, a package weighing 150 pounds or less and measuring greater than 130 inches in length and girth is classified as an Oversize 3 (OS3) package. The shipping charges for an OS3 package will be based on the greater of the package's actual rounded weight or a 90-pound minimum billable weight. An oversize charge of \$30 per package will also apply to any package measuring greater than 130 inches in length and girth.

For FedEx Home Delivery, a package weighing 70 pounds or less and measuring greater than 130 inches in length and girth is classified as an Oversize 3 (OS3) package. The shipping charges for an OS3 package will be the same as a 90-pound FedEx Ground package being shipped under the same circumstances, plus FedEx Home Delivery fees and other charges. An oversize charge of \$30 per package applies to any package measuring greater than 130 inches in length and girth.

Residential FedEx Ground Call Tag

(Ground U.S.) A \$7 charge applies in addition to shipping charges when you request a call tag to a residential address via a FedEx Ship Manager system or by selecting Schedule a Pickup from the Ship tab at fedex.com.

Residential Package Surcharge

(Ground U.S./International) A residential delivery charge applies to shipments to a home or private residence, including locations where a business is operated from a home. The charge is \$2.10 for FedEx Ground and FedEx Ground International and \$1.75 for FedEx Home Delivery.

Rural Delivery (Alaska)

(Ground U.S.) A surcharge applies for delivery to selected rural zip codes in Alaska. The charge is \$30 per package for packages weighing 1 to 70 pounds and \$100 per package for packages exceeding 70 pounds. Packages originating from and destined to rural points in Alaska incur double surcharges.

Rural Delivery (Hawaii)

(Ground U.S.) A surcharge applies for delivery to selected rural zip codes in Hawaii. The charge is \$11 per package over the Zone 9 rate or \$1 per package over the Zone 14 rate for intra-Oahu packages destined to rural zip codes.

Shipper's Export Declaration Filing Fee

(Ground International) A \$10 fee applies when you authorize us to file Shipper's Export Declaration information with the U.S. Census Bureau via FedEx Export AgentFileSM.

Weekly Pickup Fee

(Ground U.S./International) We provide pickup service, upon request, for an additional charge of \$7 per week for shippers who are invoiced \$60 or more in weekly shipping charges. The charge is \$11 per week for shippers who are invoiced less than \$60 in weekly shipping charges.

Attachment H: About FedEx



FIRST IN DISTRIBUTION

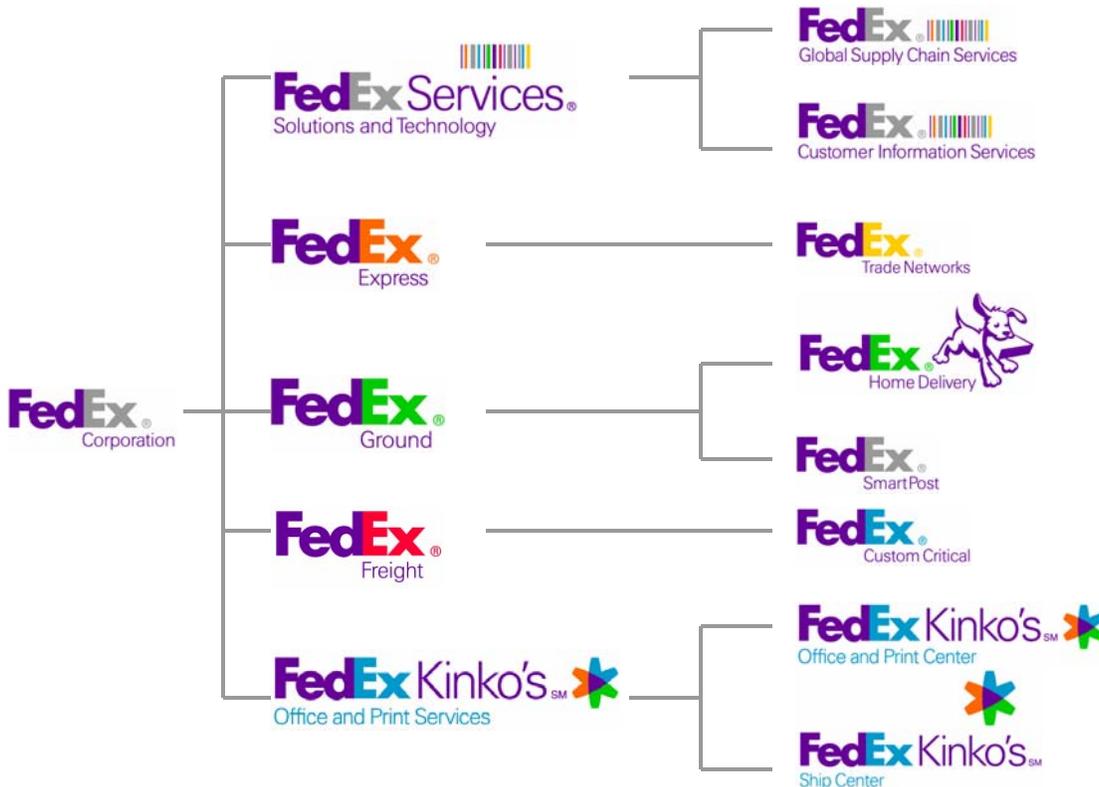
About FedEx

FedEx Company Profile

On the night of April 17, 1973, 14 Federal Express Dassault Falcon jets took off from Memphis International Airport and flew into history. The 186 packages they delivered to 25 U.S. cities marked the beginning of the modern air/ground express industry, changing forever the way the world does business.

Today, FedEx is so much more — more services, more options and more technology. From its visionary beginning, Federal Express has grown into FedEx, a \$32 billion full-service transportation company and the premiere global provider of transportation, e-business and supply chain management services. FedEx is as vital to the global supply chain as currency is to commerce. We move more types of packages to more places — in more ways — all with the information our customers need. The company offers integrated business solutions through a network of subsidiaries that operate independently but compete collectively, enabling us to remain agile in the marketplace, anticipating opportunities and capitalizing on our diversification to offer you the right service at the right time for the right price.

For more than three decades, FedEx has led the way in the transportation industry becoming known throughout the world for quality, reliability, and innovation. In fact, FedEx Express became the first service company to receive the Malcolm Baldrige Quality Award in 1990. We invented the concept of time-critical expedited delivery, and we expanded and customized the use of technology to enhance the way we serve our customers. We were the first to use bar code labeling in the ground transportation industry, and the first express company to offer online shipping and tracking.



FedEx: Overview of Current Structure

FedEx provides a breadth of services unmatched by any other organization. These companies focus on distinct market segments, including the following:

FedEx Express – The world’s largest express transportation company, providing fast and reliable delivery to every U.S. address and to more than 220 countries and territories. FedEx Express uses a global air-and-ground network to speed delivery of time-sensitive shipments, usually in one to two business days with the delivery time guaranteed.

FedEx Ground – Specializes in cost-effective, small-package shipping, offering dependable business-to-business delivery or convenient residential service through FedEx Home Delivery. FedEx Ground guarantees delivery based on the shipping distance, usually in one to five business days in the United States and in three to seven days for select international locations.

- **FedEx Home Delivery** is the only service of its kind dedicated to residential customers and serves virtually 100 percent of the U.S. population. This residential-only network provides delivery options to fit the way you live, work and shop today — delivery in the evenings, on Saturdays and even by appointment.
- **FedEx SmartPost** specializes in the consolidation and delivery of high volumes of low-weight, less time sensitive business-to-consumer packages using the United States Postal Service for final delivery to residences. This service provides delivery Monday through Saturday to all residential addresses in the United States, including P.O. Boxes and military APO and FPO destinations.

FedEx Custom Critical – Provides the fastest, door-to-door service available, with same-day or next-day delivery of urgent freight, valuable items or hazardous goods. FedEx Custom Critical provides service 24 hours a day, 7 days a week, using its trucking fleet for ground-expedited service and providing an array of air options including exclusive-use charters.

- **FedEx Custom Critical Passport Auto Transport** provides door-to-door vehicle transport throughout the United States. The company’s custom-designed, fully enclosed air-ride trailers provide maximum protection primarily for vehicles of historic significance or high value — from vintage fire engines to custom coachwork classics, exotics, race cars and hot rods.
- **FedEx Custom Critical AutoTrans** arranges door-to-door, single or multi-vehicle open, enclosed or flatbed carrier transport throughout the United States, Canada and international destinations. First-time transport users, relocating employees and others shipping frequently used vehicles largely comprise the company’s customer base.

FedEx Trade Networks – Helps customers of all sizes solve the intricacies of shipping goods globally by providing comprehensive customs brokerage, global ocean and air cargo distribution, North American transportation and distribution, Trade and Customs Advisory Services, and advanced e-commerce and trade facilitation solutions. FedEx Trade Networks has two subsidiaries: FedEx Trade Networks Transport and Brokerage, Inc. and FedEx Trade Networks Trade Services, Inc.

- **FedEx Trade Networks Transport and Brokerage** is a leading provider of full-service customs brokerage, global ocean and air cargo distribution, North American transportation and distribution, and value-added services involved in shipping goods.
- **FedEx Trade Networks Trade Services** provides a portfolio of international trade advisory services, and, via subsidiary WorldTariff, duty and tax information from around the world.

FedEx Freight – Leading U.S. provider of next-day and second-day regional, less-than-truckload (LTL) freight services. FedEx Freight is known for exceptional service, reliability and on-time performance.

- **Caribbean Transportation Services** is the leading provider of airfreight forwarding services between the United States and Puerto Rico. It provides door-to-door and airport-to-airport shipping, with services ranging from next-day to five-day delivery.

FedEx Kinko's Office and Print Services – The world's leading provider of document solutions and business services. Its global network of more than 20,000 team members and 1,200 digitally connected retail locations (FedEx Kinko's Office and Print Centers) offer access to technology for color printing, finishing and presentation services, Internet access, videoconferencing, outsourcing, managed services, web-based printing and document management solutions.

FedEx Service Companies

FedEx Services coordinates sales, marketing and technology support for the global FedEx brand, providing customers with a convenient, single point of access to FedEx shipping, information and supply chain services.

FedEx Supply Chain Services offers a portfolio of services that helps turn supply chain management into a competitive strategy. By outsourcing these modular and scalable solutions to a trusted provider, customers can focus on their core competencies, reduce costs and improve customer service. From order fulfillment, transportation management and orchestrated delivery to returns programs, we have the resources and technology to quickly move goods from one end of the supply chain to the other — and back again if needed.

FedEx Facts	
Countries Served	
FedEx Express	More than 220 countries and territories, including every address in the U.S.
FedEx Ground	U.S., Canada and Puerto Rico
FedEx Custom Critical	U.S. and internationally
FedEx Trade Networks	Worldwide, from more than 330 locations
FedEx Freight	Full-state coverage throughout the U.S. (including Alaska and Hawaii); Canada, Mexico, Puerto Rico, Central and South America, the Caribbean, Europe and Asia
FedEx Kinko's Office and Print Services	11 Countries Worldwide
Number of Facilities	
FedEx Express	899 stations (673 in the U.S.; 226 outside of the U.S.) 10 air express hubs; 716 FedEx World Service Centers, 1,288 FedEx Kinko's Office and Print Centers, 7,655 FedEx Authorized ShipCenter locations, 41,626 FedEx Drop Boxes (including 4,990 U.S. Postal Service locations)
FedEx Ground	29 ground hubs and over 500 pickup/delivery terminals and 12 SmartPost distribution centers. Drop-off locations at 695 FedEx World Service Center locations, 1,287 FedEx Kinko's Office and Print Centers, 5,652 FedEx Authorized ShipCenter locations
FedEx Custom Critical	2 major facilities, 227 Express Centers
FedEx Trade Networks	72 locations throughout North America
FedEx Freight	321 Service Centers
FedEx Kinko's Office and Print Services	More than 1,450 locations, including FedEx Kinko's Office and Print Centers, FedEx Kinko's Ship Centers and commercial production centers

FedEx Facts	
Number of Aircraft	
FedEx Express	677
FedEx Ground	N/A
FedEx Custom Critical	Access to multi-sized charter aircraft globally
FedEx Trade Networks	N/A
FedEx Freight	N/A
FedEx Kinko's Office and Print Services	N/A
Number of Vehicles	
FedEx Express	Approximately 44,000
FedEx Ground	Approximately 18,000
FedEx Custom Critical	Exclusive use of more than 1,400 in five sizes
FedEx Trade Networks	N/A
FedEx Freight	Approximately 40,000 pieces of equipment, including about 10,000 tractors
FedEx Kinko's Office and Print Services	Approximately 950
Number of Employees/Contractors	
FedEx Express	More than 140,000 employees worldwide
FedEx Ground	More than 58,000 employees and independent contractors
FedEx Custom Critical	More than 1,900 employees and contractors
FedEx Trade Networks	More than 3,300 employees
FedEx Freight	More than 27,000 employees
FedEx Kinko's Office and Print Services	More than 22,000 employees worldwide

Information is current as of May 2006. Source: fedex.com.

FY06 Yields Record Financial Results

FedEx Corporation reported earnings of \$1.82 per diluted share for the fourth quarter ended May 31, compared to \$1.46 per diluted share a year ago, a year-over-year increase of 25 percent.

“FedEx posted record financial results in the fourth quarter and full year, as we ended our fiscal 2006 in an environment of solid economic growth in the U.S. and in international markets,” said Frederick W. Smith, chairman, president and chief executive officer. “We remain optimistic about the global economic environment for fiscal 2007 and our ability to effectively manage our business. We will remain firmly focused on making every customer experience outstanding, profitably growing our business and seeking new opportunities to serve our customers.”

Fourth-Quarter FY06 Results

On June 21, FedEx Corp. reported the following consolidated results for the fourth quarter:

- Revenue of \$8.49 billion, up 10 percent from \$7.72 billion the previous year
- Operating income of \$927 million, up 25 percent from \$740 million a year ago
- Operating margin of 10.9 percent, up from 9.6 percent the previous year
- Net income of \$568 million, up 27 percent from last year's \$448 million

Total combined average daily package volume at FedEx Express and FedEx Ground grew approximately 4 percent year over year for the quarter, led by continued growth in ground and international express shipments.

On May 26, 2006, FedEx Corp. announced an agreement to acquire the less-than-truckload freight operations of Watkins Motor Lines and certain affiliates for \$780 million, payable in cash. The transaction is expected to close during the first quarter of fiscal 2007 and is subject to customary conditions, including government approvals.

FY06 Full-Year Results

FedEx Corp. reported the following consolidated results for the full year:

- Revenue of \$32.3 billion, up 10 percent from \$29.4 billion the previous year
- Operating income of \$3.01 billion, up 22 percent from \$2.47 billion a year ago
- Operating margin of 9.3 percent, up from 8.4 percent the previous year
- Net income of \$1.81 billion, up 25 percent from last year's \$1.45 billion
- Earnings per share of \$5.83, up 24 percent from \$4.72 per share the previous year

Fiscal 2006 includes a net non-cash charge of \$0.15 per diluted share to adjust the accounting for certain facility leases, primarily at FedEx Express. Fiscal 2005 includes two items which negatively affected earnings by a net \$0.06 per diluted share: A charge of \$0.10 per diluted share related to the company's claim for compensation under the Air Transportation Safety and System Stabilization Act, partially offset by a \$0.04 per diluted share tax benefit resulting from the passage of the American Jobs Creation Act of 2004.

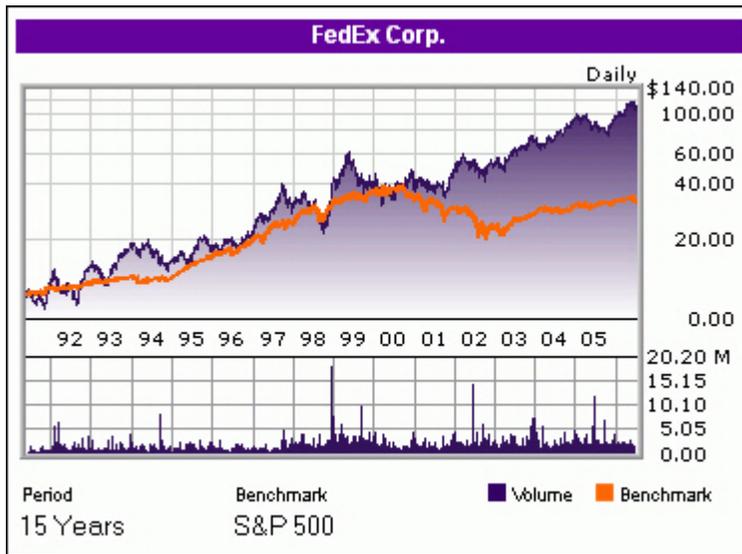
Cash flow provided by operations exceeded cash used in investing activities for fiscal 2006. Combined with available cash balances, cash flow from operations was sufficient to fund \$2.5 billion of capital expenditures for business growth and repay \$369 million of debt. In addition, the quarterly dividend was increased by \$0.01 to \$0.09 per share in the most recent dividend declaration.

FY07 Outlook

FedEx expects earnings to be \$1.45 to \$1.60 per diluted share in the first quarter of fiscal 2007 and \$6.45 to \$6.80 per diluted share for the full year. The company expects continued growth in FedEx International Priority®, U.S domestic overnight express box, FedEx Ground and FedEx Freight shipments and improving operating margins in the transportation segments. Included in this forecast is the company's adoption of the new accounting rules for stock options and other share-based payments, which is expected to negatively affect earnings by approximately \$0.15 per diluted share for the year.

For additional information, WSCA can refer to the soon-to-be-published *FedEx Corporation Annual Report 2006*. Check our website for availability.

FedEx Corporation's 15-Year Stock Price History



June 20, 2006, fedex.com

Information subject to change without notice.

FedEx Awards and Recognition

At FedEx, we are proud of the work we do, pledging to make every customer experience seamless, efficient and convenient. This pledge extends not only to our external customers such as WSCA, but also to our internal customers such as our colleagues with whom we collaborate daily to create solutions for you and our other customers around the world.

Evidence that we have succeeded comes in the form of awards and designations FedEx has received from our customers, our industry and other organizations. The following paragraphs include a summary of the most recent accolades for our company and for our people.

FedEx Makes *FORTUNE* List for 9 Consecutive Years

FedEx was named by *FORTUNE* as the second Most Admired Company in America in their annual list published in the February 2006 issue.

According to the article, the number two ranking is the highest FedEx has achieved and the fifth straight year it has been rated among the Top Ten of America's Most Admired Companies. In the same issue of the magazine, FedEx was also ranked

***FORTUNE* and the Great Place to Work Institute recognize FedEx as a great place to work.**

"This recognition is a testament to our belief in the value of our employees and contractors and our commitment to treating each other with dignity and respect," said Frederick W. Smith, chairman, president and chief executive officer of FedEx. "Every day, their passion allows us to deliver an exceptional experience for our customers."

Anonymous employee responses to an employee satisfaction survey issued by *FORTUNE* and the Great Place to Work Institute comprise two-thirds of the FedEx overall rating. The balance of the score is calculated based on an analysis of the company's policies and culture, demographic make-up, compensation and benefits. FedEx has the largest number of U.S.-based employees of any company represented on the *FORTUNE* list with more than 212,000 employees.

number four on the Global Most Admired Companies list, having appeared among the top ten in this list since 2002.

In 2006, *FORTUNE* and the Great Place to Work Institute ranked FedEx among “The 100 Best Companies to Work For” for the ninth consecutive year. FedEx was also recognized among the most diverse companies and ranked first in job growth based on number of new jobs. Since first being named one of *FORTUNE*’s “100 Best Companies to Work for” in 1998, FedEx has grown from a single operating unit to four operating companies with 260,000 employees and contractors globally.

FedEx Awards and Recognition

We provide the following list of recent awards and other accolades for FedEx Corporation, FedEx Express, FedEx Ground and our website, fedex.com. Award information for other FedEx operating companies is available upon request and via our website.

FedEx Awards and Recognition, 2001 – 2006	
FedEx Corporation	
<p><i>FORTUNE</i> “World’s Most Admired Companies” list, No. 8 (2005), ranked 2002-05 “America’s Most Admired Companies” list, No. 6 (2005); No. 1 on the Delivery Industry list (2005) “100 Best Companies to Work for in America” list (1998–2006); 2005 “Hall of Fame” for claiming a spot on this list every year since its inception “50 Best Companies for Minorities” list (2000–01, 2003)</p>	
<ul style="list-style-type: none"> • Harris Interactive/The Reputation Institute/<i>Wall Street Journal</i>: No. 8 on U.S. Corporate Reputation survey (2004); top 10 companies for overall reputation (2003); top 20 companies for overall reputation (2001–02) • <i>BusinessWeek</i>: The BusinessWeek 50 “Best Performers” list (2005) • <i>Reader’s Digest</i>: One of “America’s Best Charity Minded Corporations” on “America’s 100 Best” list (2005) • <i>CEO Magazine</i>: Fred Smith named CEO of the Year (2004) • <i>CIO Magazine</i>: CIO-100 Award for technology and process integration (2002–04); Rob Carter honored with 20/20 Vision Award for technological applications in business (2002) • <i>Computerworld</i>: “100 Best Places to Work in IT” list, No. 30 (2004), No. 33 (2003); ranked 2001–04 • <i>Wired</i>: “Index of Top 40 Companies” list, ranked 2000-04 for leading the charge toward a connected global economy. 	<ul style="list-style-type: none"> • <i>InformationWeek</i>: “<i>InformationWeek 500</i>” list for most innovative users of information technology, No. 24 overall (2004), ranked 2002–04; Rob Carter named to “Chiefs of the Year” list of exceptional CIOs (2001) • <i>U.S. Black Engineer and Information Technology</i>: Belinda Watkins, vice president of Networking Computing for FedEx Services, honored as one of the “50 Most Important Blacks in Technology” (2004) • <i>BUSINESS ETHICS</i>: “100 Best Corporate Citizens” list (2002–04) • U.S. Small Business Administration: Inductee, Golden Anniversary Hall of Fame as a company that began small and grew into international leader in its field (2003) • United Way: Spirit of America Award (2003); three of four Summit Awards — employee campaigns, major gifts, volunteer programs (2002) • <i>Forbes</i>: “Platinum 400 Best Big Companies in America” list, No. 120 (2003); Frederick W. Smith named to “Top CEOs” list (2001)

FedEx Awards and Recognition, 2001 – 2006	
<ul style="list-style-type: none"> • <i>Computerworld</i>: Sherry Aaholm, senior vice president of express and freight solutions for FedEx Services, honored as one of the “Premier 100 IT Leaders” (2005) 	
FedEx Express	
<ul style="list-style-type: none"> • <i>Air Cargo World</i>: “World’s Top 50 Cargo Airlines” list, No. 1 (2004) • <i>Black Enterprise</i>: Cathy Ross, FedEx Express SVP and CFO, and Matthew Thornton III, FedEx Express SVP, honored as “75 Most Powerful African Americans in Corporate America” (2005) • Business Environmental Resource Center and Sacramento County: Pollution Prevention Business Award (2004) 	<ul style="list-style-type: none"> • Wal-Mart Stores Inc.: Carrier of the Year (1999–2001, 2003) • <i>Financial Times</i>: “World’s Most Respected Companies” (2001) • <i>Logistics Management and Distribution Report</i>: Quest for Quality Award, Best Air Carrier (2000) • Compaq Computer: International Supplier of the Year (2000)
FedEx Express International	
<ul style="list-style-type: none"> • <i>Voce S.A.</i>: “50 Best Companies for Executives in Brazil,” ranked No. 12 (2005) • Premio Jalisco a la Calidad: Jalisco Quality Awards, recognizing FedEx for outstanding quality standards (2005) • <i>Latin Trade</i>: “Most Respected Employers,” ranked No. 3 in Latin America (2004) • <i>Expansion</i>: “No. 1 Employer in Mexico” for companies with more than 500 employees (2004) • <i>Capital</i>: “Top 25 Best Companies to Work for in Chile” (2002–04); 5,000 companies reviewed • Hewitt Best Employer Survey: Ranked among top 10 “Best Employers” in Hong Kong (2005); Singapore, Korea and Philippines (2003) 	<ul style="list-style-type: none"> • <i>Yediot Ahronot</i>: “Best International Courier Company” (2003) • <i>Exame Magazine</i>: “100 Best Places to Work in Brazil” (2003); only express transportation company included • <i>MERCADO Magazine</i>: “Brands Businessmen Choose” list; No. 1 in industry (1995–2003); No. 13 in top 221 brands reviewed • <i>Businessworld</i>: “Top Places to Work in India” No. 2 (2003) • <i>Apertura</i> and the Great Place to Work Institute: “Best Place to Work in Argentina,” No. 1 (2003) • <i>Far Eastern Economic Review</i>: “Asia’s Leading Companies” (2000–03) • <i>Globe & Mail</i>: “Top 35 Companies to Work for in Canada” (2001)
FedEx Ground	
<ul style="list-style-type: none"> • American Trucking Association: President’s Trophy for the best overall safety program (1996, 2000, 2004) • Bayer Corporation, Premier Supplier (2002) • <i>Commercial Carrier Journal</i>: Ranked second on the “Top 100 Carriers” list (2002) • Wal-Mart Stores Inc.: Carrier of the Year (1998–2000, 2002, 2003) • Goodyear: FedEx Ground driver Charles 	<ul style="list-style-type: none"> • National Small Shipments Traffic Conference (NASSTRAC)/<i>Logistics Management and Distribution Report</i>: Parcel Delivery Carrier of the Year (1999–2000, 2002) • <i>Inbound Logistics</i>: “Top 100 Motor Carriers” (2001) • <i>Logistics Management and Distribution Report</i>: Quest for Quality Award, Surface Package Carrier (2000-01)

FedEx Awards and Recognition, 2001 – 2006	
<p>Ingram presented with North American Highway Hero Award (2002)</p>	<ul style="list-style-type: none"> • ISO 9002 Certified, Lloyd’s Register Quality Assurance (2001)
fedex.com	
<ul style="list-style-type: none"> • Web Marketing Association: WebAwards received (fedex.com and its applications) for: <ul style="list-style-type: none"> “Outstanding Web Site” (1999, 2000, 2003, 2004); “Best Transportation Web Site” (2000–02); “Standard of Excellence” (2001–02, 2004); “Best Portal Site” (2001) • International Business Awards: 2004 International Stevie Award; best new product or service category for FedEx Global Trade Manager. 	<ul style="list-style-type: none"> • Keynote Business 40 Internet Performance: One of the fastest download speeds, in the top 10 for more than 120 consecutive weeks (September 2003) • <i>BtoB Magazine</i>: NetMarketing 100 list for best BtoB Web sites (2003) • Web Digest for Marketers: FedEx eCommerce Builder ranked No. 1 on “Best Of” list in “E-Commerce Web Site” category (2002)

Attachment I: FedEx Invoicing and Payment Options



FIRST IN DISTRIBUTION

FedEx Invoice and Payment Options

Following is a brief overview of the options that FedEx offers to help simplify your billing processes and give you a whole new level of convenience, confidence and efficiency. Choose the option that best fits your business needs.

FedEx® Billing Online

Managing FedEx accounts, shipments and invoices is easier than ever before with FedEx Billing Online, a web-based solution that allows FedEx Express and FedEx Ground customers to review, manage, dispute and pay FedEx invoices online. It offers a convenient, highly secure system to manage invoice-related tasks while eliminating excess paperwork and improving productivity.

FedEx Billing Online provides an automated solution that is both convenient and efficient. Without paperwork and checks, clients save on labor and postage; and a streamlined invoicing system makes for quicker payment processing.

In addition, you can use FedEx Billing Online based on how you receive your FedEx invoices. Following are some of the options you can have with FedEx Billing Online.

- You currently are receiving paper invoices from FedEx and would like to continue to do so, but you would also like to take advantage of the many benefits offered by FedEx Billing Online.
- You currently are receiving paper invoices from FedEx but would like to start doing everything electronically via FedEx® Billing Online Plus.
- You have your FedEx shipping charges billed to your credit card and would like to use FedEx Billing Online to view the details of your shipping charges. For example, you can:
 - Get an overview of recent FedEx shipping activity that has been billed to your credit card in the last 30 days.
 - Search for particular shipment details.
 - Keep your credit card profile up to date.

Whether you wish to continue receiving paper invoices or go completely electronic, FedEx Billing Online lets you:

- Accurately and securely manage your FedEx invoices and payments.
- Gain greater visibility and control over how you view, sort and pay invoices.
- Reduce the time required to process payments and bill other businesses for shipments.
- Eliminate excess paperwork and check-processing costs.
- Create reports and download invoice information that easily integrates with your accounting system.

And should you choose to go completely paperless with FedEx Billing Online Plus, you get the added benefit of being able to manage your account. Within Preferences you will find an administrative area where you can perform such functions as updating your profile, activating or deactivating accounts, editing banking information, designating a new administrator and inviting, adding or deleting users.

With FedEx Billing Online, you maintain total control of your FedEx invoices and payments. You can:

- View account information at the invoice level, shipment-detail level or both.

- View and pay duties-and-taxes invoices online.
- Combine invoices, multiple shipments or both into one easy payment.
- Authorize secure electronic payment with just a click of your mouse, or print a remittance and mail it with your check.
- Set up automatic invoice payments via electronic funds transfer (EFT).
- Schedule and make payments up to 15 days beyond the date you enter payment information.
- View a signature proof-of-delivery image for an express or ground shipment.
- Dispute shipment charges without picking up the phone.
- Create and download invoicing reports to simplify data tracking and sharing.

FedEx Flat File Reporting Tool

Gathering data on your shipments is now even easier. A variety of reports are available to you so you can see your shipments organized in ways that help you. The application stores your data locally, so you are not required to have an Internet connection active while using the application. You must be a registered FedEx Billing OnLine user to make use of the FedEx Flat File Reporting Tool.

System and Hardware Requirements

FedEx Billing Online makes use of standard computer systems and hardware. You need a computer running Microsoft Windows 98, ME, 2000, XP Professional/Home or Server 2003, along with Microsoft .NET Framework 1.1. Additionally, an active Internet connection is required to download flat files and application updates, but not required to use the application.

Hardware requirements are as follows:

- 90-megahertz (MHz) Intel Pentium-class processor, or an AMD Opteron, AMD Athlon64, or AMD Athlon XP processor
- 32 megabytes (MB) of RAM, 96 MB recommended
- 150 MB of hard disk space required
- 800 x 600 or higher-resolution display with 256 colors
- Microsoft mouse or compatible pointing device

FedEx DirectLink[®] Software

FedEx DirectLink software is a ready-to-run electronic data interchange (EDI) program, designed with extensive input from FedEx customers, which can bring a new level of accuracy and efficiency to your invoice processing and payment, while almost entirely eliminating invoicing paperwork. Using FedEx DirectLink, you can electronically receive, manage and remit FedEx invoicing data for U.S. domestic international shipping, duties and taxes right from your personal computer.

FedEx DirectLink contains three separate modules:

- Invoice/Remit
- Signature Proof of Delivery (SPOD)
- Tracking

FedEx DirectLink requires no custom programming and is available free of charge to eligible FedEx account holders who approve a license agreement. Set-up time is minimal, and you pay no third-party network, transmission or other operating charges. FedEx DirectLink invoicing is ideal for large-volume shippers or for shippers with multiple account numbers that bill at least 50 shipments per day.

Save Time and Money with FedEx DirectLink

With FedEx DirectLink, you can:

- Download invoices for online paperless billing.
- Download shipment tracking data.
- Request and receive actual Signature Proof of Delivery (SPOD) for shipments.
- Remit payments electronically.
- Perform searches.
- Export files in ASCII format.
- Manage internal cost allocation of individual shipments.
- Develop reports.
- Allow multi-user access.

Take Control of Your Invoicing

FedEx DirectLink helps you manage invoicing by allowing you to:

- Schedule invoicing according to your accounting department's needs.
- Receive electronic invoicing data for FedEx Express and FedEx Ground invoices all in one simple invoice format on your PC.
- Quickly locate and view invoices at either the invoice or shipment level.
- Search and sort invoices by date, recipient, sender name, department or any other combination of invoice data.

Streamline Invoice Analysis, Tracking, Reporting and Remittance

- Verify FedEx Express shipping charges and Proof of Performance; question charges and detail reasons for nonpayment or partial payments at either the invoice or shipment level using handy "reason codes" — all without having to call FedEx.
- Automatically track internal cost allocations and quickly produce management reports detailing shipping expenses incurred by each department.
- Reduce time, errors and labor involved in manually processing invoices.
- Use electronic funds transfer to eliminate check processing and postage costs, gain precise control of cash flow and get the maximum value from your money.

Simplify Data Exchange and Storage

- Export invoicing and remittance data to accounting, spreadsheet, or other software applications, or send it across networks to other PCs or a mainframe computer.
- Eliminate keying invoice data, which helps improve accounting productivity and accuracy.
- Archive invoicing and payment history data in a compressed format, either on a hard disk or a removable option.

Getting Started

We will send FedEx DirectLink software directly to you for loading on the PC or network. No hardware is provided, and there is no optional equipment. Minimum software requirements include Microsoft Windows 95 or higher.

Other requirements:

- To receive the Invoice/Remit module, FedEx requires a minimum of 50 billed packages per day across all shipping accounts placed on FedEx DirectLink.

- To receive Tracking only or Tracking and Signature Proof of Delivery (SPOD) bundled, FedEx requires a minimum of 100 billed packages per day across all shipping accounts placed on FedEx DirectLink.
- A FedEx account number.

If online storage is not available, you can back up data files to diskettes. You can also export data files to mainframe facilities.

FedEx Electronic Data Interchange (EDI) Invoice and Remittance

Large customers with established accounts payable procedures can benefit by integrating FedEx invoice data via electronic methods. Large customers with multiple shipping locations also can enhance and simplify their invoicing process with Electronic Data Interchange (EDI).

With an electronic solution, the data integrates with your accounts payable procedures, eliminating paperwork. You can consolidate invoices for all your shipping locations whether you ship using FedEx® Ship Manager, air waybills or other FedEx shipping methods.

What are the benefits? You can:

- Consolidates invoices for all shipping locations into a weekly or daily EDI invoice file.
- Reduces paperwork and data entry work.
- Reduces check-processing costs and keying errors.

FedEx encourages the use of EDI transactions, as well as electronic funds transfer (EFT) for payment. Some of the most commonly requested EDI transactions are those that support electronic invoicing, remittance, and shipment tracking functions, and we currently have thousands of trading partners on our electronic invoicing and remittance program.

We can transmit EDI data daily or

FedEx Net®

FedEx Net is the FedEx private value-added network (VAN) for business-to-business data exchange between FedEx customers and FedEx applications. It is designed to support the extensive data transfers (shipping, tracking and invoicing) required by high-volume shippers that use multiple FedEx services, multiple electronic shipping solutions or both. We offer FedEx Net at no additional cost.

FedEx Net supports any-to-any translation capabilities via the following formats:

- Accredited Standards Committee (ASC) X12
- Extended Markup Language (XML)
- EDI for Administration
- Commerce and Transport (UN/EDIFACT)
- Proprietary

By using FedEx Net you benefit from:

- An alternative to high-cost public VAN.
- A gateway to extensive business-to-business data exchange with all FedEx companies.
- The flexibility to customize electronic data when needed.
- Preconfigured, industry-standard software for connection, encryption and compression of information.
- State-of-the-art firewall technology and data security.
- Proactive monitoring and notification services.
- Dedicated support 24 hours a day, 365 days a year.

FedEx Net provides you with a secure, private mailbox to exchange data with other FedEx trading partners (e.g., FedEx electronic data owners, vendors, customers and government entities).



weekly, and FedEx Express and FedEx Ground can conduct EDI transactions in these formats:

- The industry-standard ANSI X12 EDI format for domestic and international use
- The FedEx proprietary format for domestic and international use (a 250-byte flat file for invoicing and an 80-byte file for remittance)
- The UN/EDIFACT EDI format for international use
- The Fixed Length Comma Delimited File

The following are the most common X12 transaction sets that FedEx currently supports: 110, 210, 213, 214, 215, 820, 856, and 997. (EDI data is also available in the FedEx proprietary format — a 250-byte flat file for invoicing and an 80-byte file for remittance as well as the CSV format.) Upon award of the business and upon request, FedEx also has the capability of handling other transaction sets. In accordance with best practices, FedEx prefers to support Version 4010 of the ANSI X12 EDI transaction sets.

Electronic invoicing from FedEx also supports invoice consolidation on the 110 and 210 transaction sets in the FedEx proprietary 250-byte flat file and the Comma Delimited Format. Invoice consolidation allows a customer to consolidate multiple FedEx Express and FedEx Ground accounts into a single transmission and supports your control over accounts payable, even when shipments originate from multiple sites. And because the electronic data can be fed immediately into your payables system, the time, cost, and errors involved in keying invoice data may be reduced.

EDI protocols that FedEx Express and FedEx Ground can currently support are:

- FTP via the Internet (encryption required) (encryption type supported: TD Access, PGP or GPG)
- FTP via the https web browser
- Virtual private network (VPN)
- Leased line (customer responsible for paying)
- Interconnection to a value-added network (VAN)

FedEx Express and FedEx Ground EDI transaction sets currently work with FedEx Net[®], which is our in-house VAN, as well as with approved outside VANs, such as Advantis. If you are using FedEx Net, there is no cost for sending and receiving data—a tremendous value-add for our customers. However, if you choose to use an outside VAN, there are associated costs. FedEx Net can provide mailboxing, translation, communications, and delivery of electronic messages to three critical groups: FedEx internal operations, FedEx customers, and COMPANY's extended trading community. FedEx Net currently processes more than 4.5 million transactions per day and transmits more than 12 gigabytes of data daily.

Payment Options

Electronic Funds Transfer (EFT)

Businesses with a FedEx account who want to automate their payments find Electronic Funds Transfer (EFT) easy to use. To use this method, you must communicate to your bank where, how much and to whom a payment needs to be sent. Your bank then sends a payment electronically to FedEx's bank.

By using EFT, you:

- Save time.

- Reduce check-processing costs.
- Streamline remittance and payment processing.

Automatic Bank Debit

The automatic debit from your bank account is designed for small businesses with a current FedEx account number. With automatic debits, you receive debit advices listing your shipment information. Your bank account will be debited for the invoices due on your account. Every time a debit is incurred you will receive a confirmation letter that includes:

- Debit date and total debit amount.
- Each invoice number, date, and amount.
- Any adjustments.

What are the benefits? With automatic debit, you can:

- Streamline invoice and payment processing.
- Reduce paperwork and check processing costs.
- Reduce worries of paying on time.

You can begin using automatic debit by download and completing the Authorization Agreement available online. Mail the completed agreement with a voided check or an original deposit slip to:

FedEx – Automatic Debit
2005 Corporate – 1st floor
Memphis, TN 38132

After FedEx processes your authorization agreement, you will receive a telephone call confirming that your FedEx account has been set up to be paid by automatic debit from your bank account. For more information, please call 888.450.1774.

Mail

Customers with a business account who meet specific criteria may be eligible to receive paper invoices by mail. FedEx paper invoices are mailed to your business.

Telephone

Small businesses may find useful the ability to pay by phone. To begin using the pay by telephone option, call 888.780.4580 and give the FedEx agent your FedEx account number, bank routing number and bank account number. The FedEx agent will confirm with you which invoices you want to settle and the total amount to debit. After you verbally agree, FedEx initiates the debit and sends an update to the FedEx Accounts Receivable system.

You will receive a pay by phone Confirmation Letter that contains:

- Confirmation number.
- Bank name.
- Invoice number and date.
- Age of the item settled.
- Original invoice amount and total amount due on each individual invoice.

Attachment J: FedEx Ground Networks and Delivery Zones



FIRST IN DISTRIBUTION

FedEx Ground Hubs

FedEx Ground is in the midst of expanding and optimizing its already extensive existing hub network. In 2002, FedEx Ground announced a major network expansion plan to increase the company's daily package pickup capacity from 3.0 million to 5.0 million by FY10 with a \$1.8 billion investment. This multi-phase plan includes nine new and 30 expanded central distribution hubs, as well as the expansion or relocation of 290 existing facilities.

We recently opened new FedEx Ground hubs in the metro areas of Dallas, Texas, and Cincinnati, Ohio, and added automated satellites in Anaheim, California; McCook, Illinois; and Hagerstown, Maryland. A strategically located hub in Memphis, Tennessee will open in FY06, and we will expand existing hubs in Denver, Colorado; Hartford, Connecticut; Rialto, California; and Sacramento, California.

With the addition of these new facilities — each featuring advanced material handling and scanning technology — we will be able to provide our customers with more information faster, while enhancing the productivity and efficiency of our sorting operations.

Current FedEx Ground Hubs			
United States			Canada
Phoenix, Ariz.	Champaign, Ill.	Columbus, Ohio	Montreal, Quebec
Los Angeles, Calif.	Chicago, Ill.	Toledo, Ohio	Toronto, Ontario
Rialto, Calif.	Kansas City, Kans.	Portland, Oreg.	
Sacramento, Calif.	St. Paul, Minn.	Harrisburg, Pa.	
Denver, Colo.	Billings, Mont.	Memphis, Tenn.	
Hartford, Conn.	Charlotte, N.C.	Nashville, Tenn.	
Orlando, Fla.	Woodbridge, N.J.	Ft. Worth, Tex.	
Atlanta, Ga.	Syracuse, N.Y.	Salt Lake City, Utah	
Dallas, Tx.	Boone County, Ky.	Hagerstown, Md.	

June 2005. Subject to change without notice.

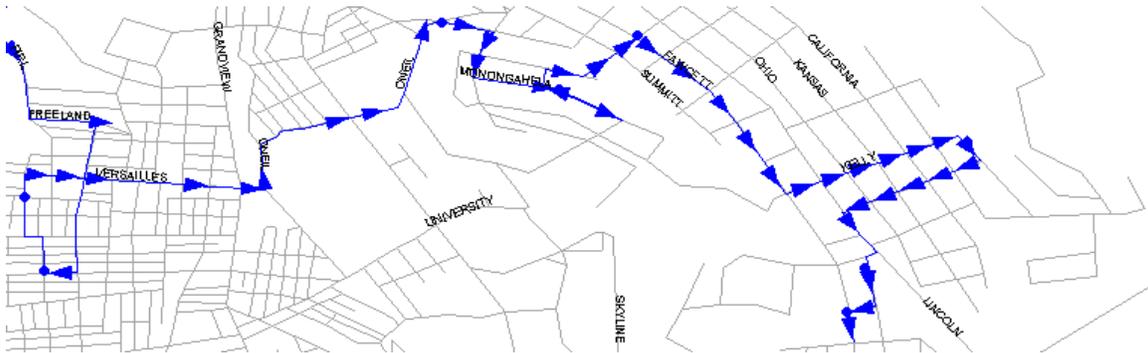
Operational Strengths of FedEx Ground

FedEx Ground currently uses advanced automated sorting technology to streamline the handling of approximately 2.3 million daily packages. FedEx Ground U.S. hubs have average processing speeds of 18,300 packages per hour. Using overhead laser scanners, hub conveyors electronically guide packages to their appropriate destination chute, where they are loaded for transport to their destination terminals for local delivery. FedEx Ground is still the only U.S. ground carrier to operate a fully automated hub network for greater efficiency and package integrity. FedEx Ground also utilizes software systems and Internet-based applications to offer its customers new ways to connect internal package information with external delivery information. FedEx Ground provides multiple-carrier shipment tracing and proof of delivery signatures on fedex.com.

Operational Strengths of FedEx Home Delivery

With FedEx Home Delivery, your packages don't have to compete with business-to-business shipments. Each step in our delivery network, from our automated systems to residential delivery, experts treat these packages with the importance they deserve. FedEx Home Delivery uses an automated delivery system to help ensure a higher percentage of deliveries on the first attempt, reducing returns and positively impacting your bottom line. We use our Vehicle Route Planning

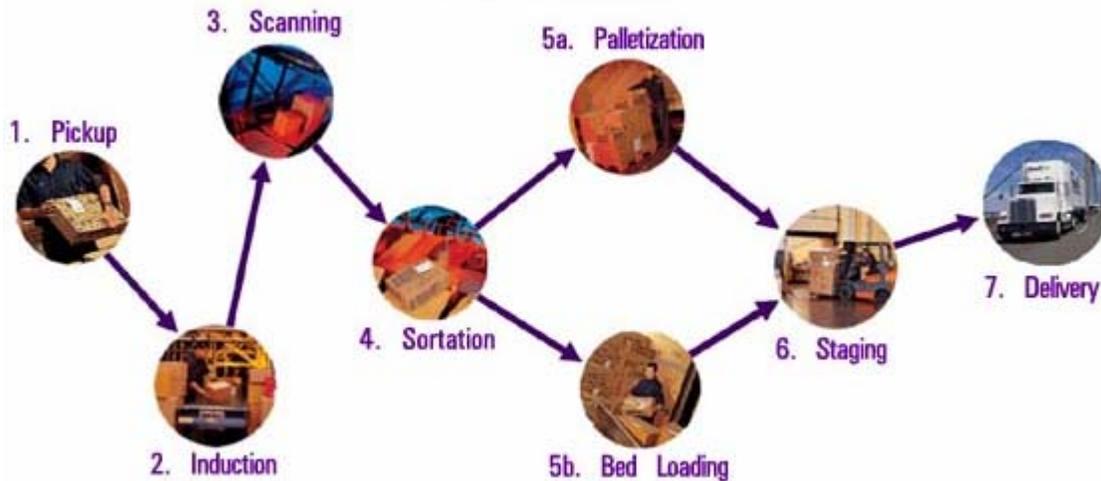
System to develop efficient routes for each day's deliveries. This cutting-edge routing and mapping system ensures all packages are delivered to the right address on time.



Operational Strengths of FedEx SmartPost

FedEx SmartPost has a completely integrated national network that picks up, sorts and delivers your packages directly to U.S. Postal Service facilities for final delivery. This is a large and growing network of technologically advanced distribution centers located across the United States. Each FedEx SmartPost center uses cutting-edge scanning and automated tilt-tray sortation technology.

Coupled with a large transportation fleet, FedEx SmartPost's sophisticated technology allows us to move packages swiftly from induction through delivery to thousands of U.S. Postal Service facilities, including destination delivery units, sectional center facilities and bulk mail centers. Our highly proficient logistics team is fully equipped to sort hundreds of thousands of packages each day.

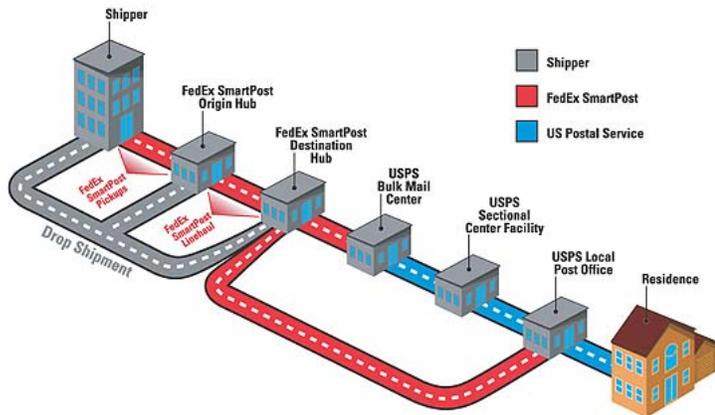


FedEx SmartPost Zone Skipping

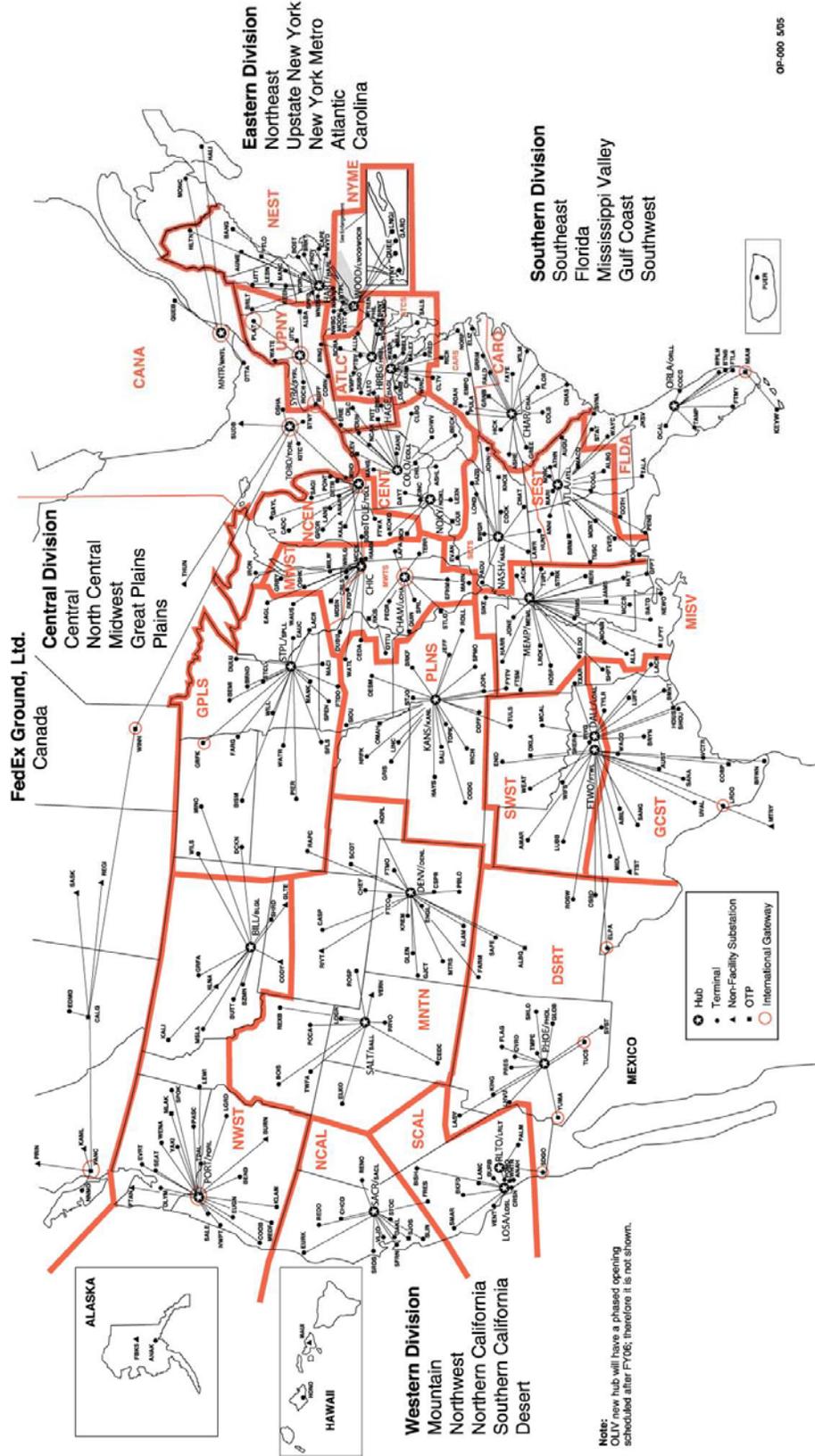
FedEx SmartPost takes your package as close as possible to your customer before giving it to U.S. Postal Service for residential delivery. By skipping intermediate postal processing centers, we reduce transit time, minimize handling and maximize postal discounts. Throughout the delivery process, we use our technology to provide shipment visibility of your packages while they are en route to their destinations.

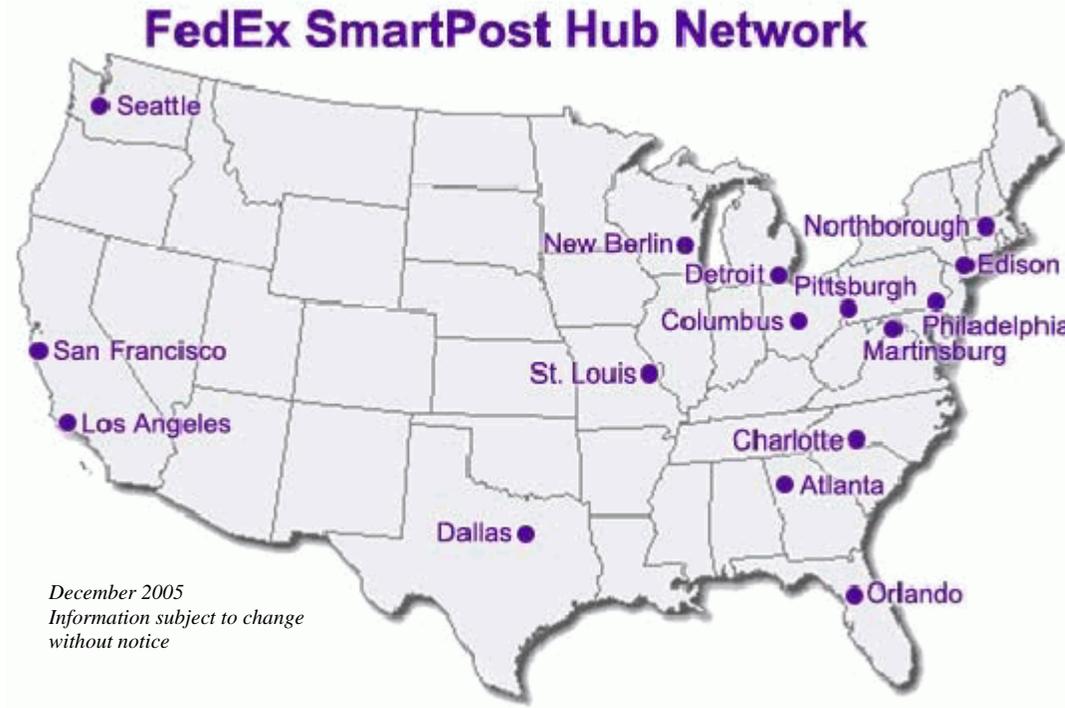
Under our zone-skipping program, we deliver packages to Bulk Mail Centers, Sectional Center Facilities and Destination Delivery Units based on your needs. For fastest delivery and highest discounts, we sort packages by 5-digit zip codes and ship directly to Destination Delivery Units (local post offices).

Packages shipped to Bulk Mail Centers are delivered in-home by the U.S. Postal Service in three days; 90 percent of the packages shipped to Sectional Center Facilities are delivered by the U.S. Postal Service in just two days. The majority of packages arriving at Destination Delivery Units by 7 a.m. are usually delivered in-home by the U.S. Postal Service that same day, with the remainder delivered the following day.



FedEx Ground NETWORK FY2006





Geographic Coverage

FedEx Ground provides dependable delivery of your routine shipments to every business address in the U.S., Canada and Puerto Rico. Service is day-definite, meaning you can count on delivery on the commitment day. Packages arrive in one to five business days depending on distance to the recipient.

FedEx Home Delivery service reaches 100 percent of U.S. residential zip codes. Providing unique and compelling low-cost service offerings, FedEx Home Delivery is dedicated to the needs of qualified businesses specializing in the business-to-consumer marketplace. Delivery is in one to five business days, depending on the distance between origin and destination.

FedEx SmartPost — our service that combines the strengths of the FedEx Ground network with the cost-effectiveness of the U.S. Postal Service — delivers packages of up to 70 pounds throughout the U.S., including Alaska, Hawaii, P.O. boxes and Military APO/FPO destinations.

FedEx Ground Transit Maps

FedEx Ground offers day-definite delivery in one to five business days, depending on distance to the recipient.

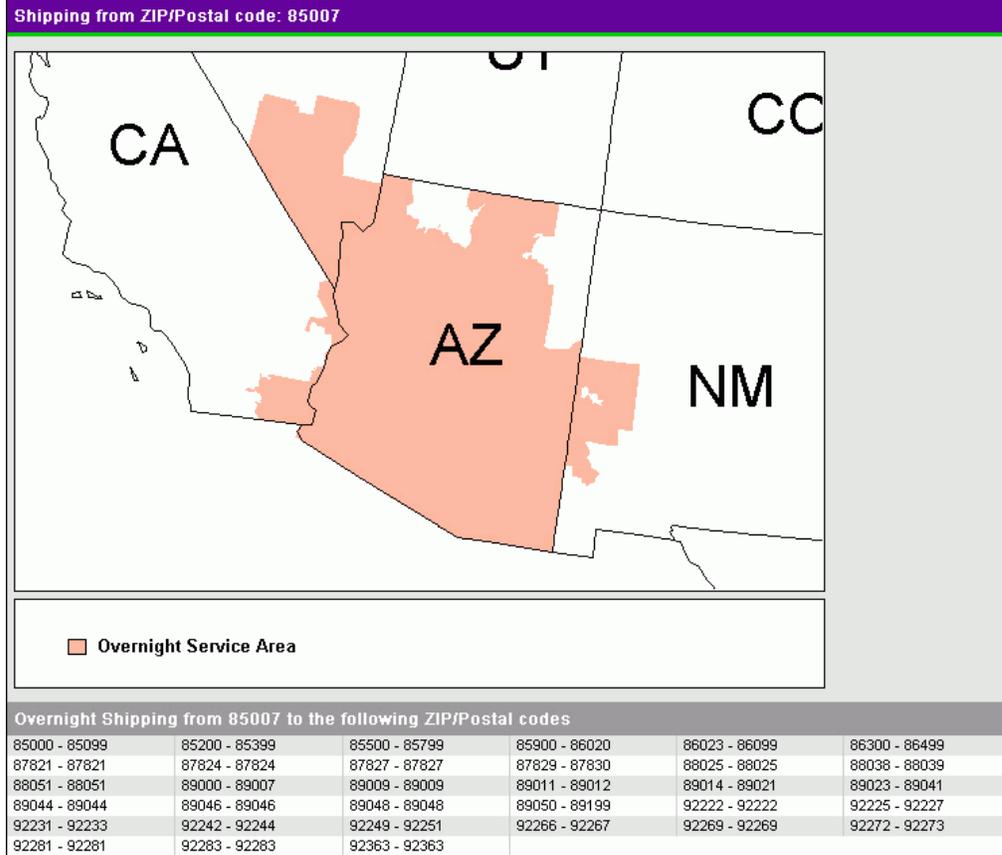
The following maps demonstrate the fast transit times offered by the FedEx Ground network. As you can see from the maps, FedEx Ground can reach most of the U.S. within four business days. These maps were created by using the zip codes of WSCA state capitals.

To create additional maps, go to fedex.com, select “Ship” and then “Get Transit Times” from the top menu, and then select “Ground Service Maps” from the left menu bar. You will have the option of generating maps showing overnight or multi-day delivery zones.

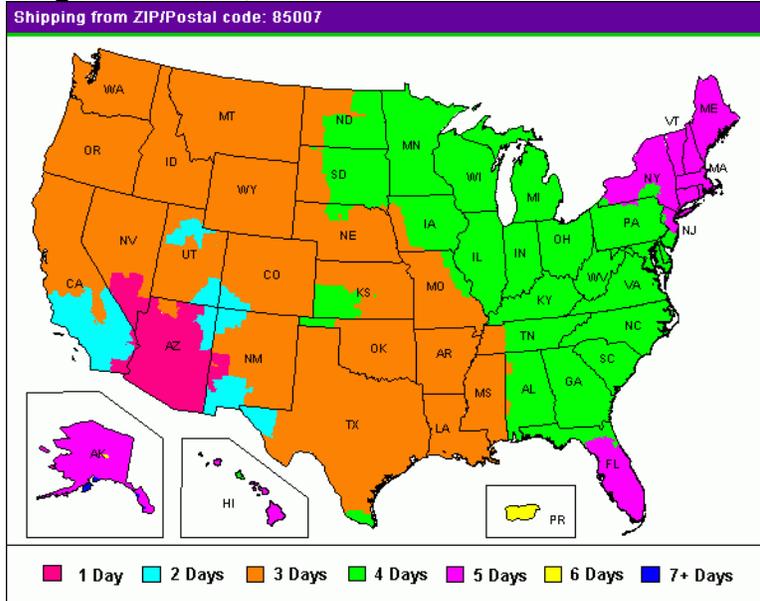
The following maps and data illustrate overnight delivery service schedules in business days as of June 2006 for FedEx Ground shipments within the United States only. Please note: For FedEx Ground, a business day does not include Saturdays, Sundays or holidays. For example, you may ship a package on Monday that takes two business days to arrive. You do not count the day you ship as a business day, so your package would arrive on Wednesday, the second business day after the ship date.

The following maps are general representations of transit times. Information is subject to change without notice. For a specific zip/postal code to zip/postal code transit time, please use the “Get Transit Time” application under the Ship tab on fedex.com.

**Overnight Coverage Area for FedEx Ground Shipments
Origin: Phoenix, AZ 85007**



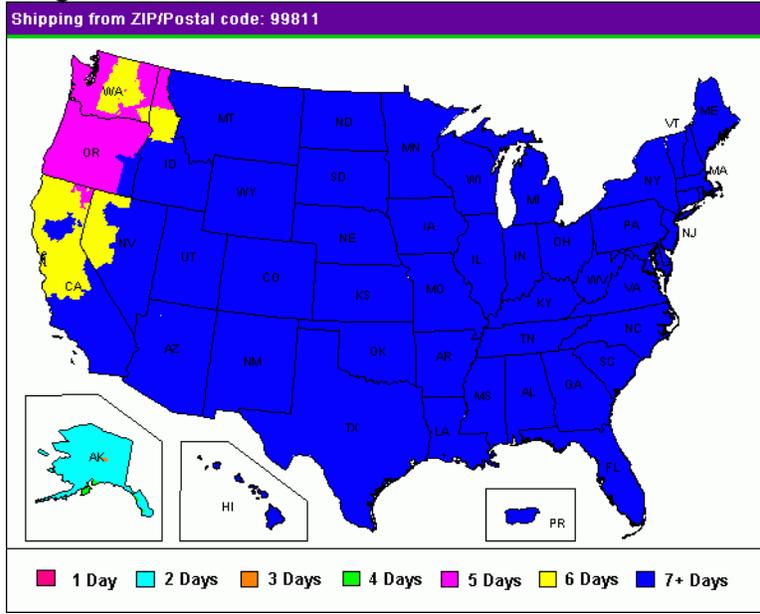
**Delivery Commitments for FedEx Ground Shipments
Origin: Phoenix, AZ 85007**



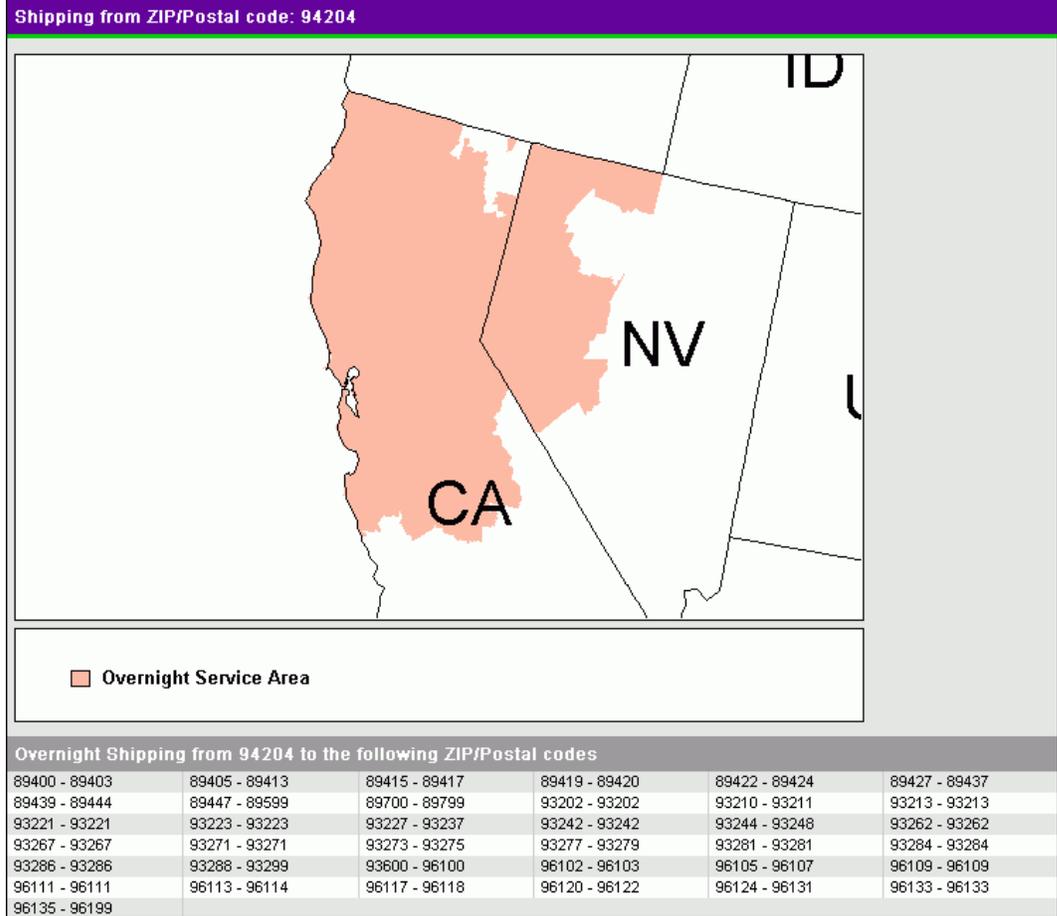
Overnight Coverage Area for FedEx Ground Shipments Origin: Juneau, AK 99811

Overnight delivery information is not available for Alaska.

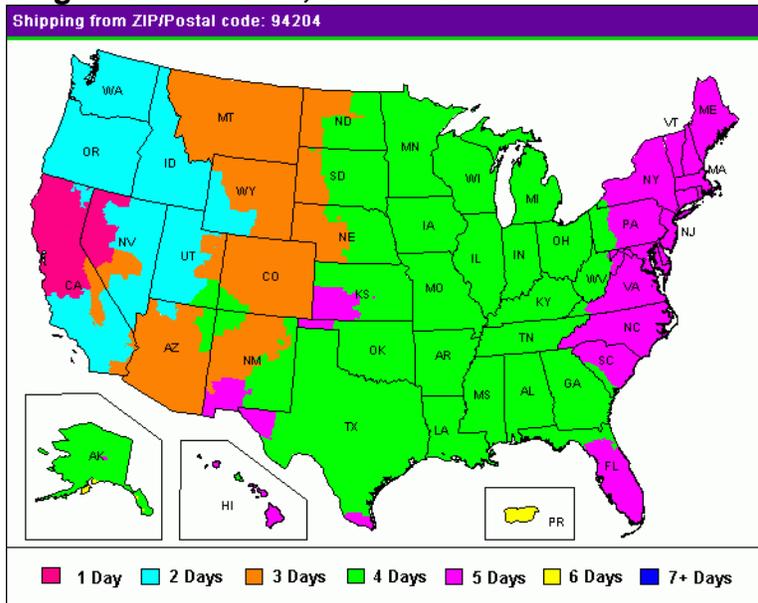
Delivery Commitments for FedEx Ground Shipments Origin: Juneau, AK 99811



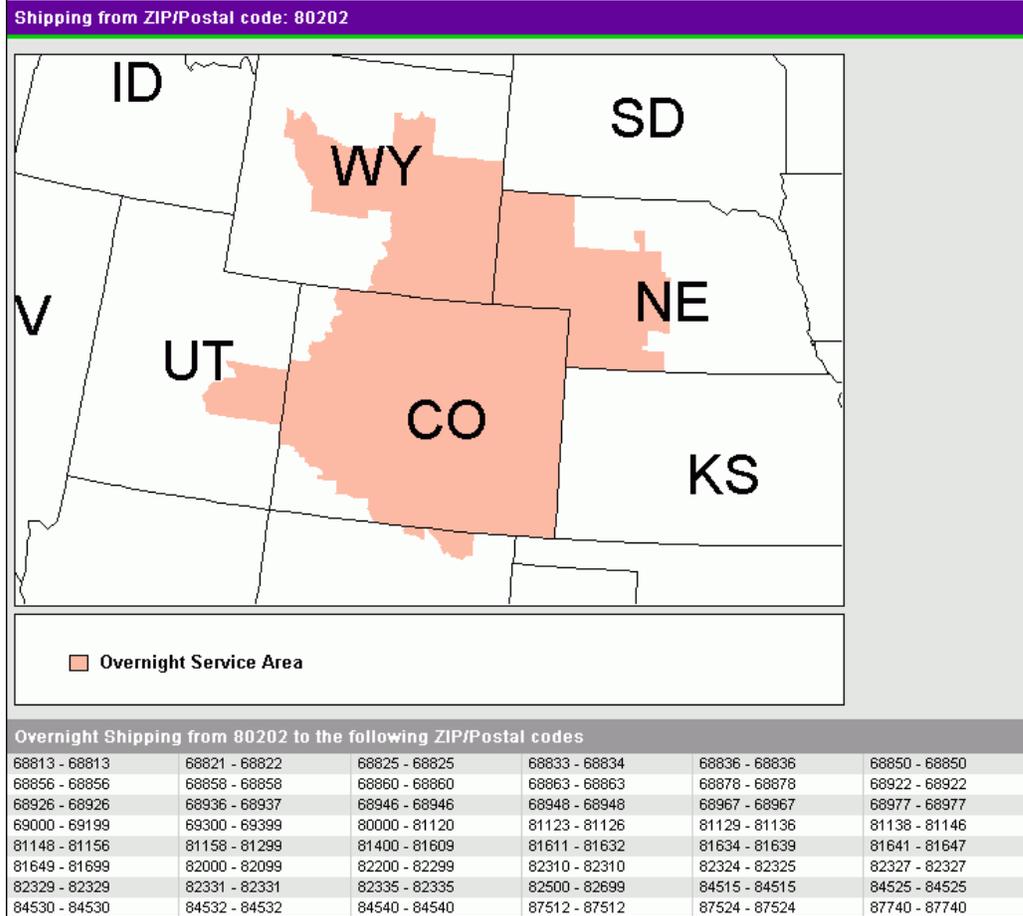
**Overnight Coverage Area for FedEx Ground Shipments
Origin: Sacramento, CA 94204**



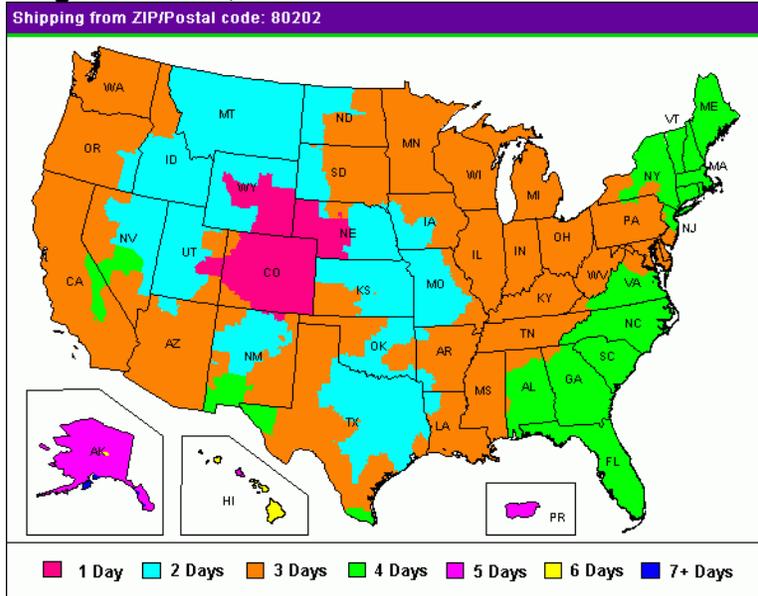
**Delivery Commitments for FedEx Ground Shipments
Origin: Sacramento, CA 94204**



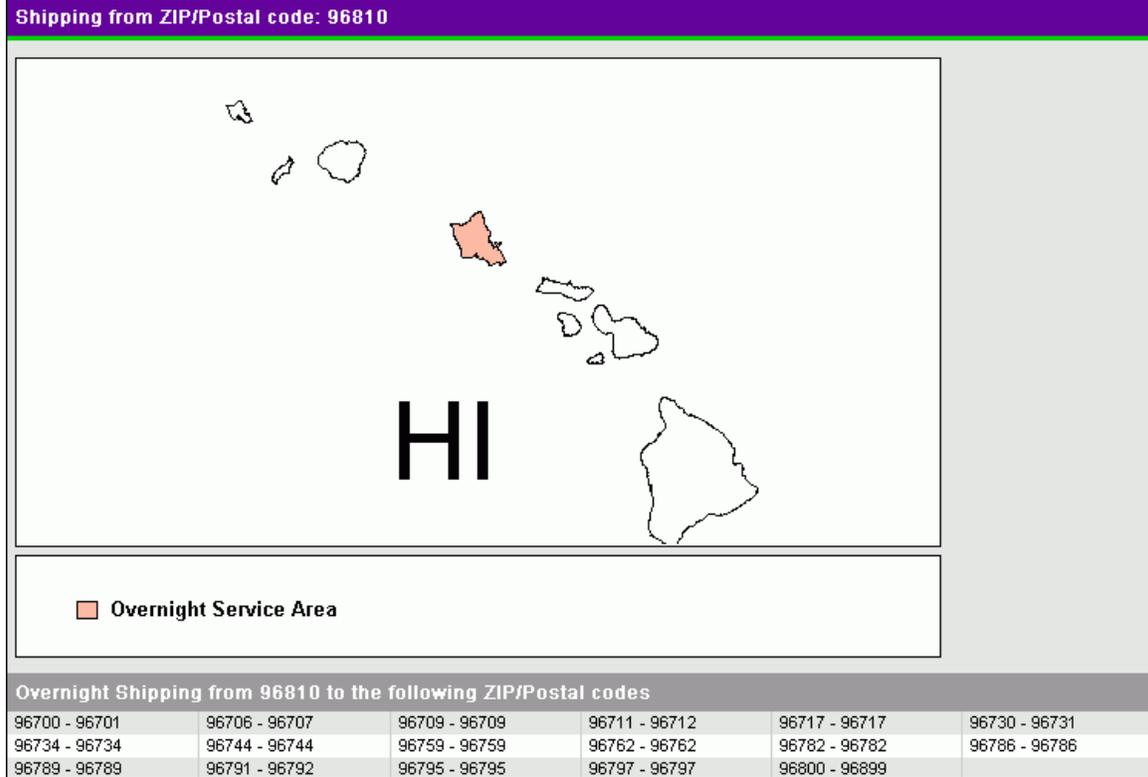
Overnight Coverage Area for FedEx Ground Shipments
Origin: Denver, CO 80202



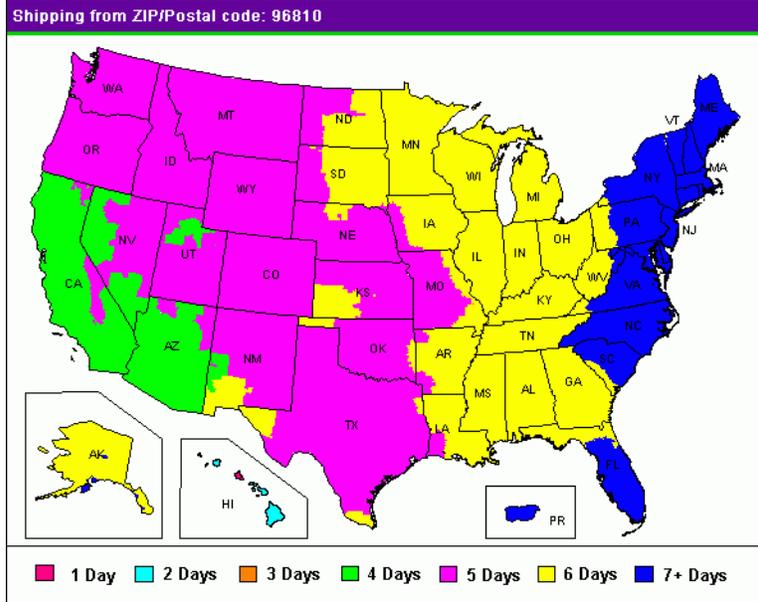
Delivery Commitments for FedEx Ground Shipments
Origin: Denver, CO 80202



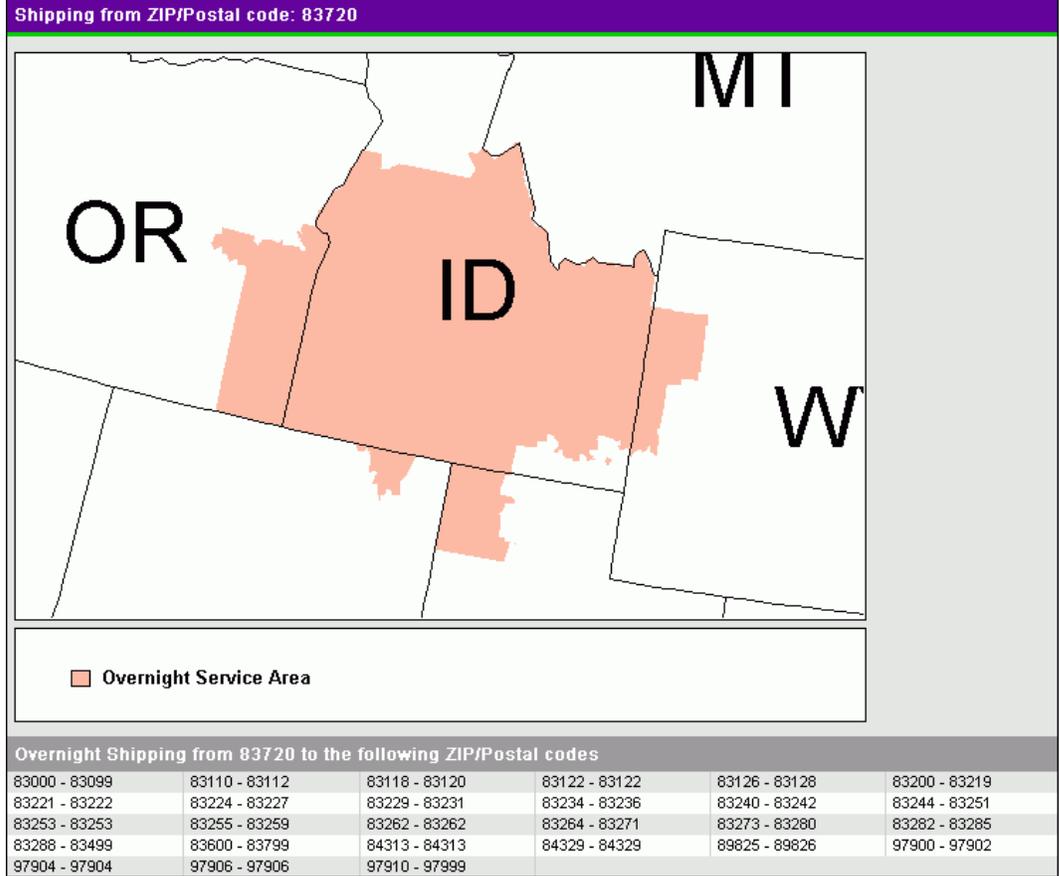
Overnight Coverage Area for FedEx Ground Shipments
Origin: Honolulu, HI 96810



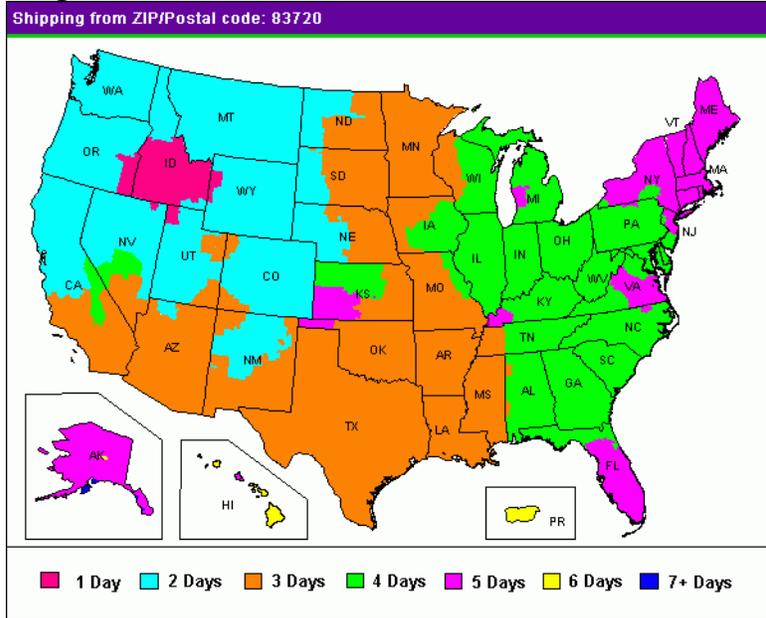
Delivery Commitments for FedEx Ground Shipments
Origin: Honolulu, HI 96810



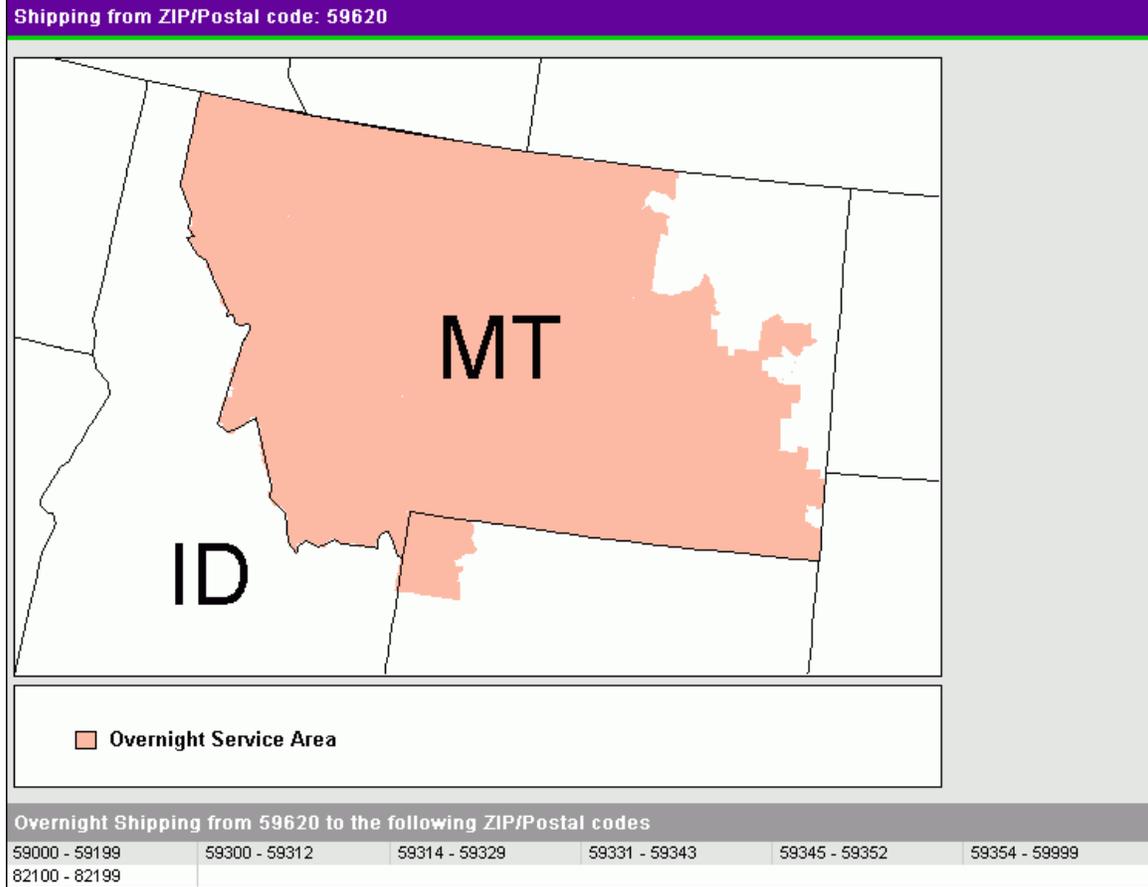
Overnight Coverage Area for FedEx Ground Shipments
Origin: Boise, ID 83720



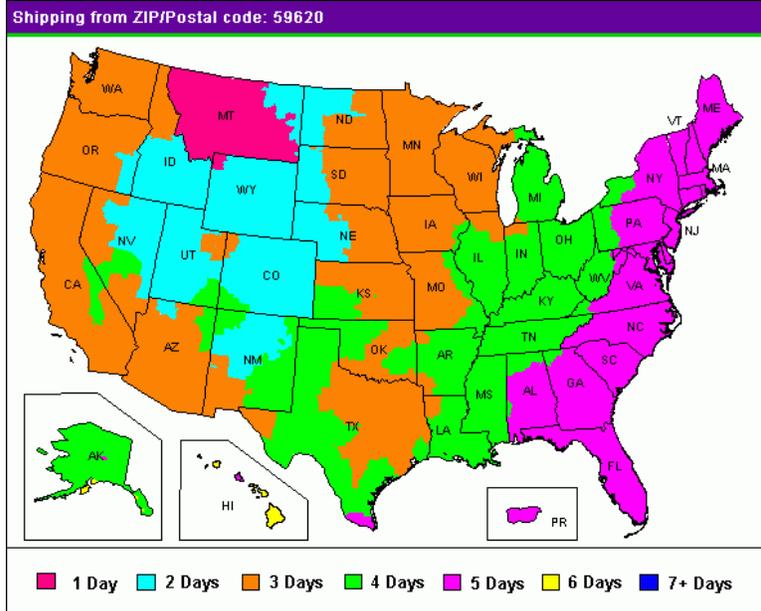
Delivery Commitments for FedEx Ground Shipments
Origin: Boise, ID 83720



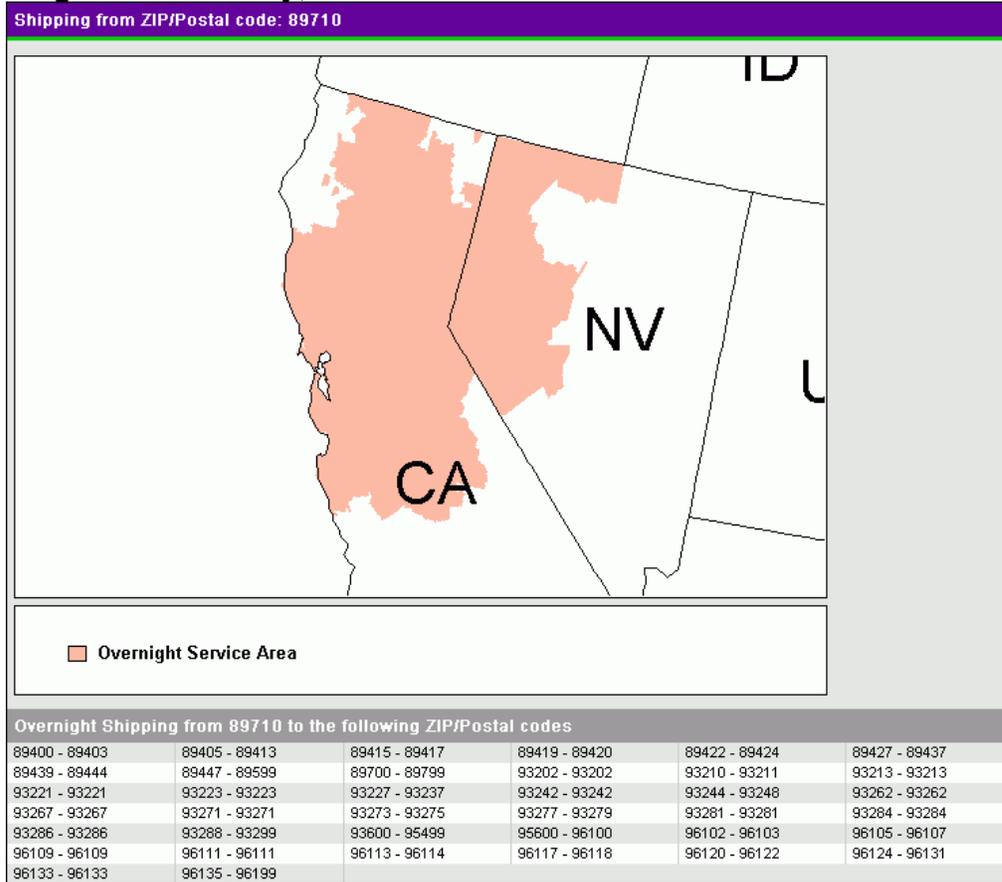
Overnight Coverage Area for FedEx Ground Shipments
Origin: Helena, MT 59620



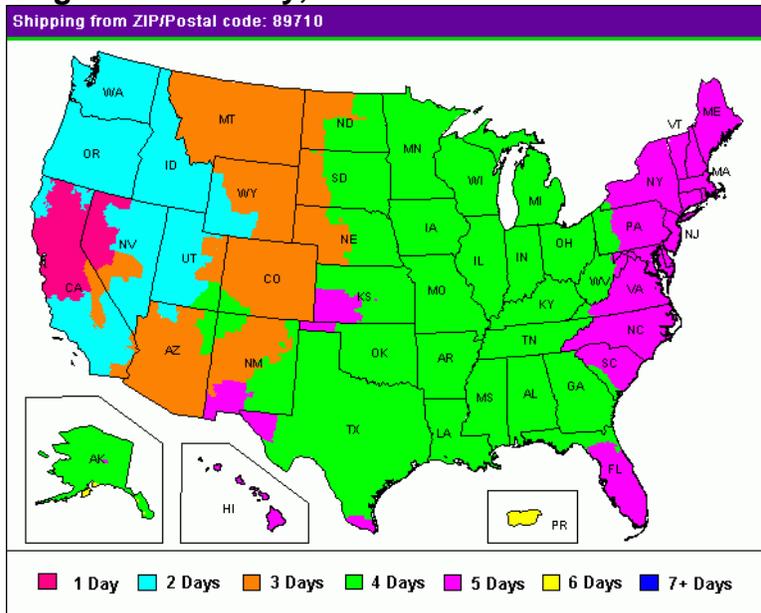
Delivery Commitments for FedEx Ground Shipments
Origin: Helena, MT 59620



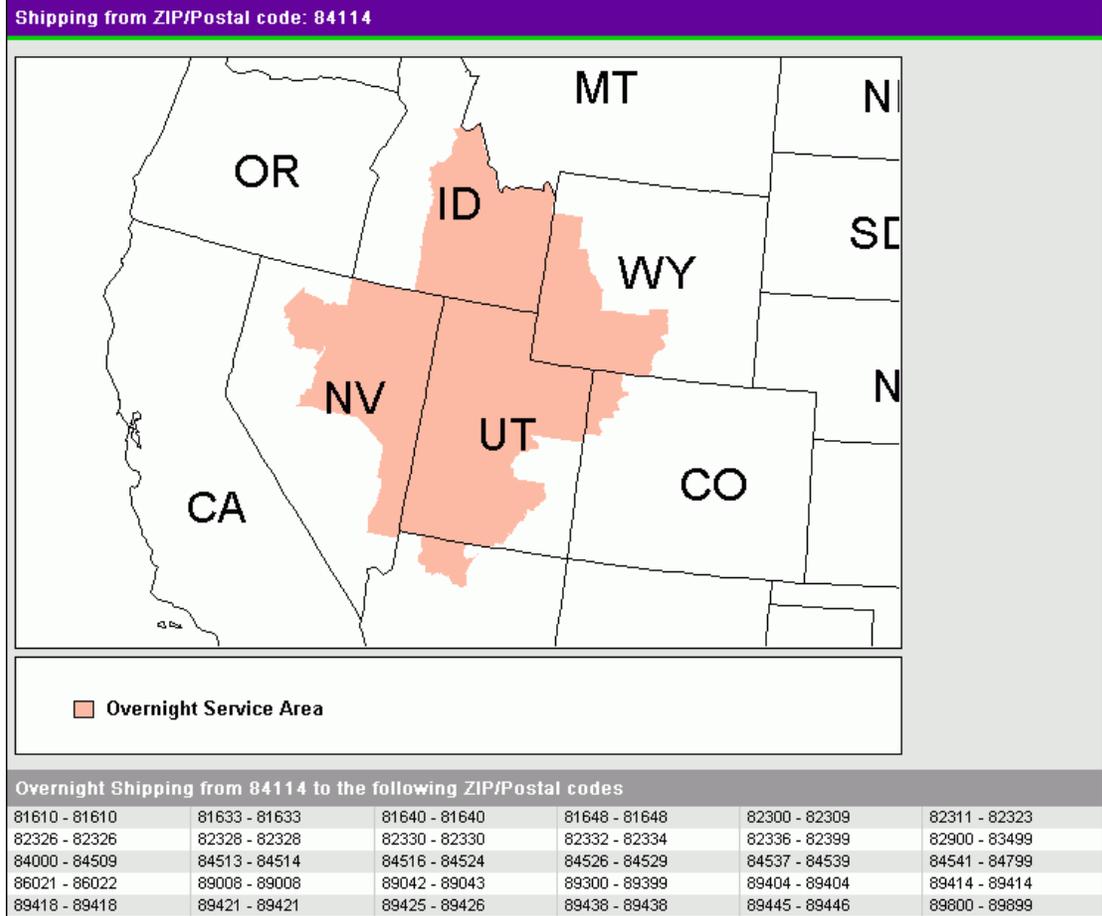
**Overnight Coverage Area for FedEx Ground Shipments
Origin: Carson City, NV 89710**



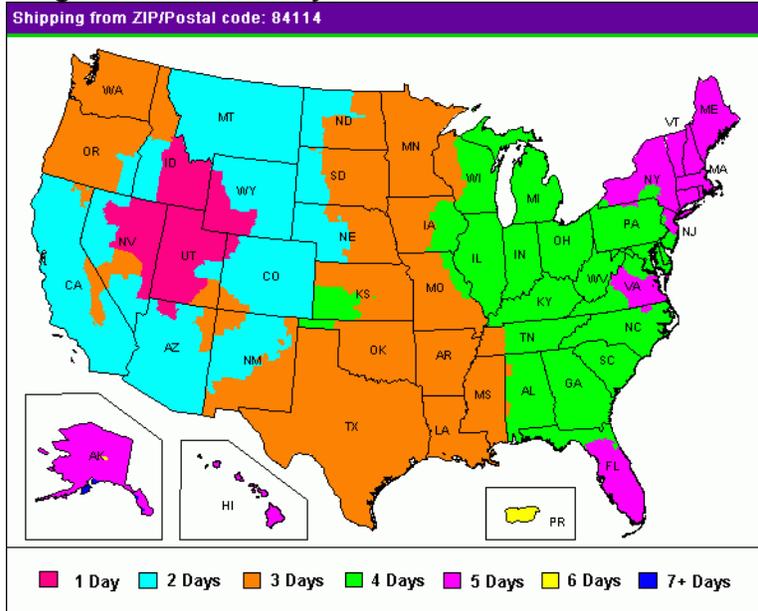
**Delivery Commitments for FedEx Ground Shipments
Origin: Carson City, NV 89710**



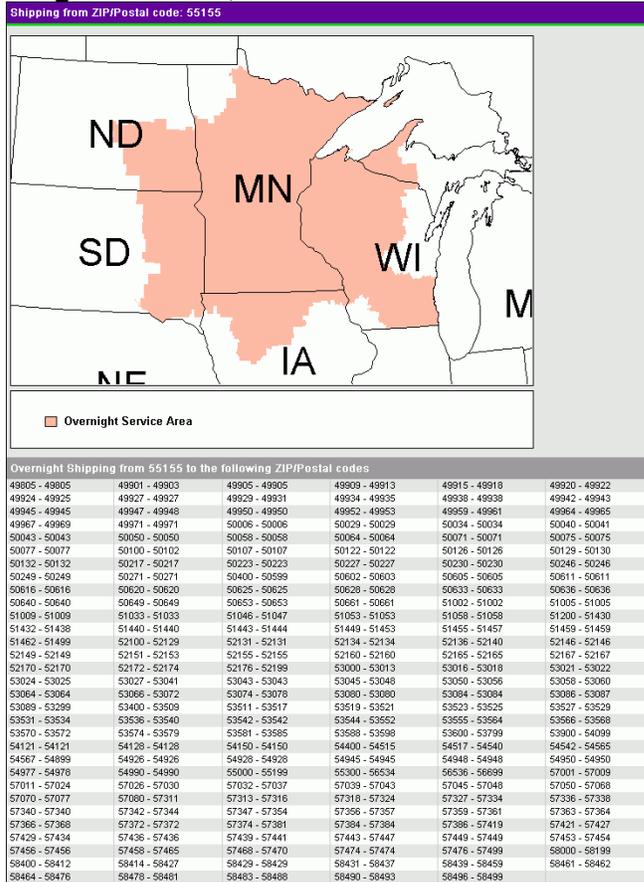
Overnight Coverage Area for FedEx Ground Shipments
Origin: Salt Lake City, UT 84114



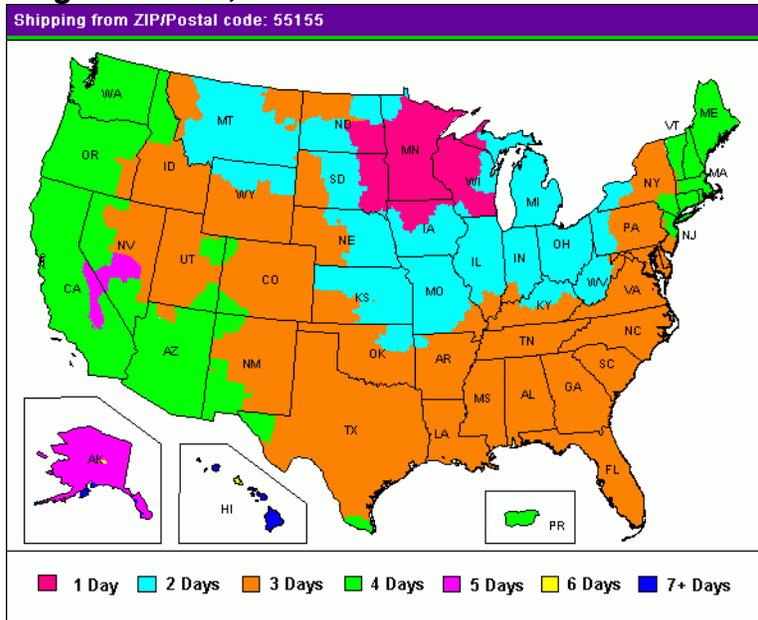
Delivery Commitments for FedEx Ground Shipments
Origin: Salt Lake City, UT 84114



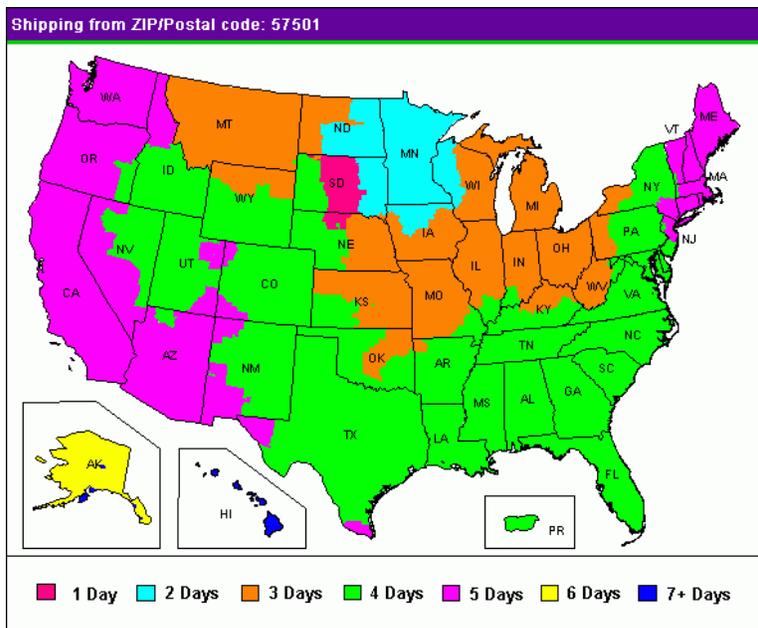
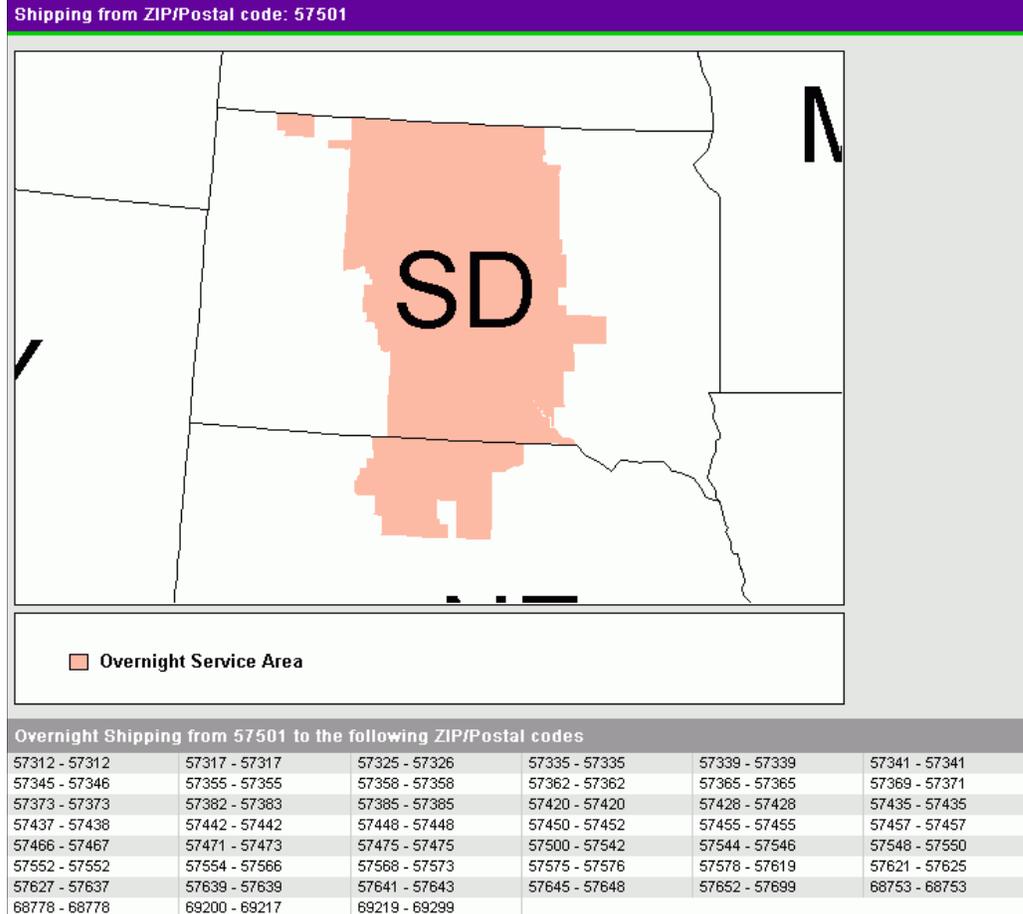
Overnight Coverage Area for FedEx Ground Shipments Origin: St.Paul, MN 55155



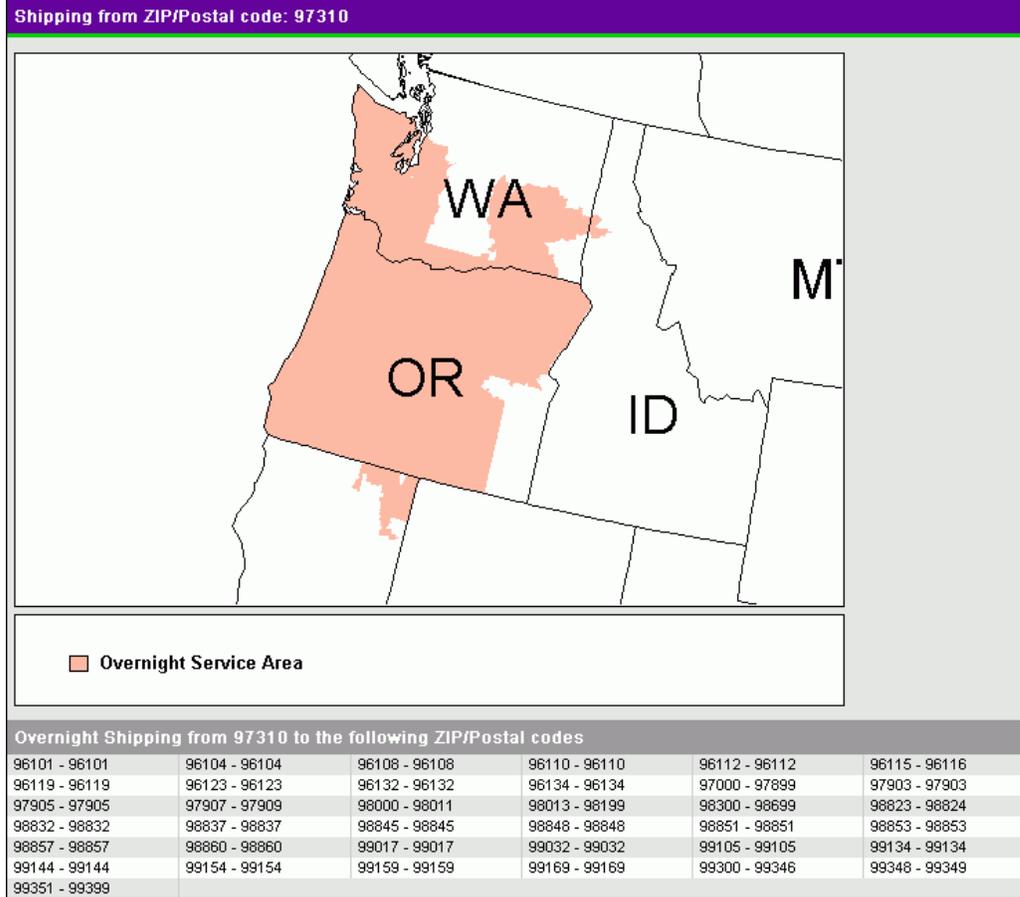
Delivery Commitments for FedEx Ground Shipments Origin: St.Paul, MN 55155



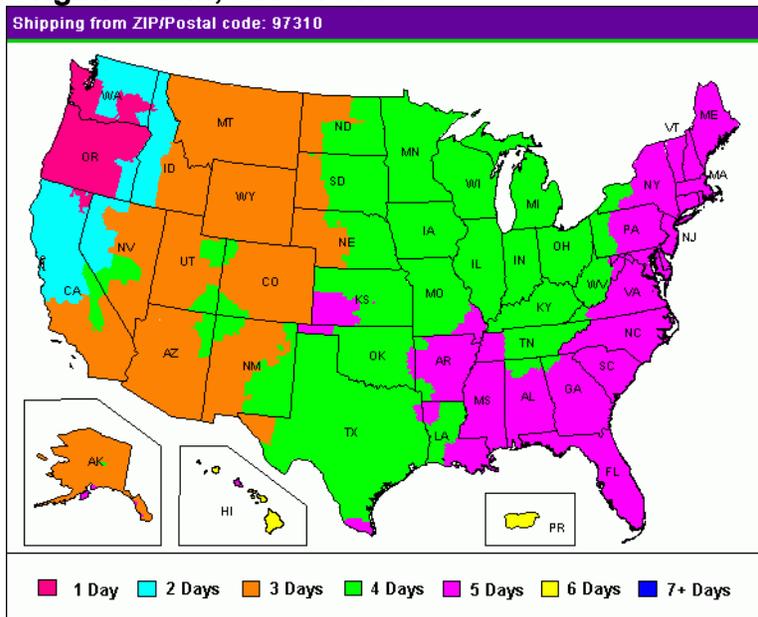
Overnight Coverage Area for FedEx Ground Shipments Origin: Pierre, SD 57501



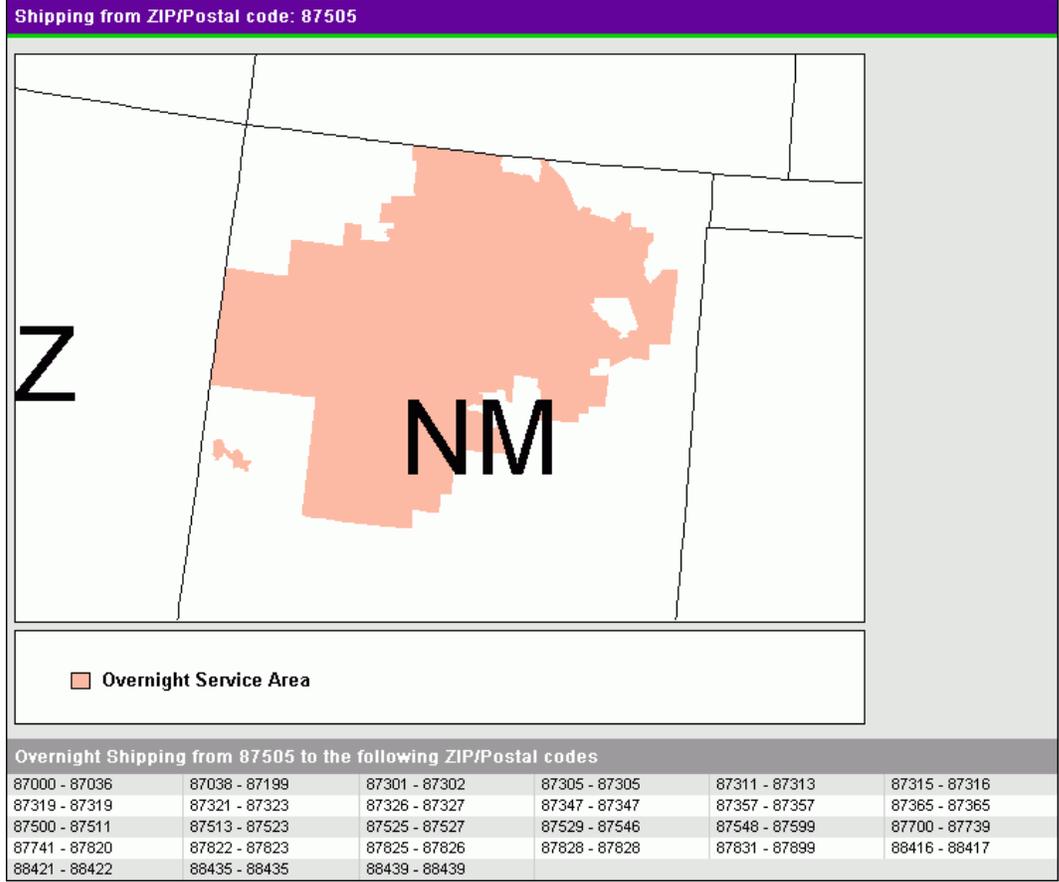
Overnight Coverage Area for FedEx Ground Shipments Origin: Salem, OR 97310



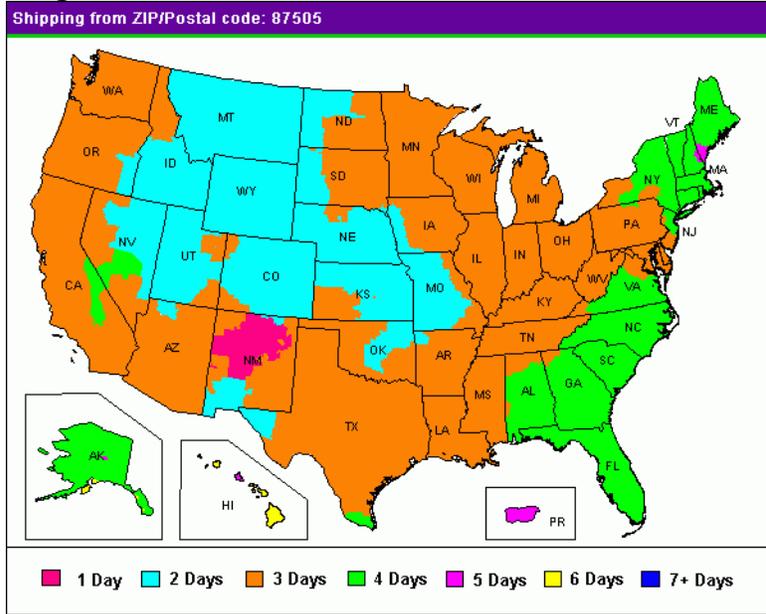
Delivery Commitments for FedEx Ground Shipments Origin: Salem, OR 97310



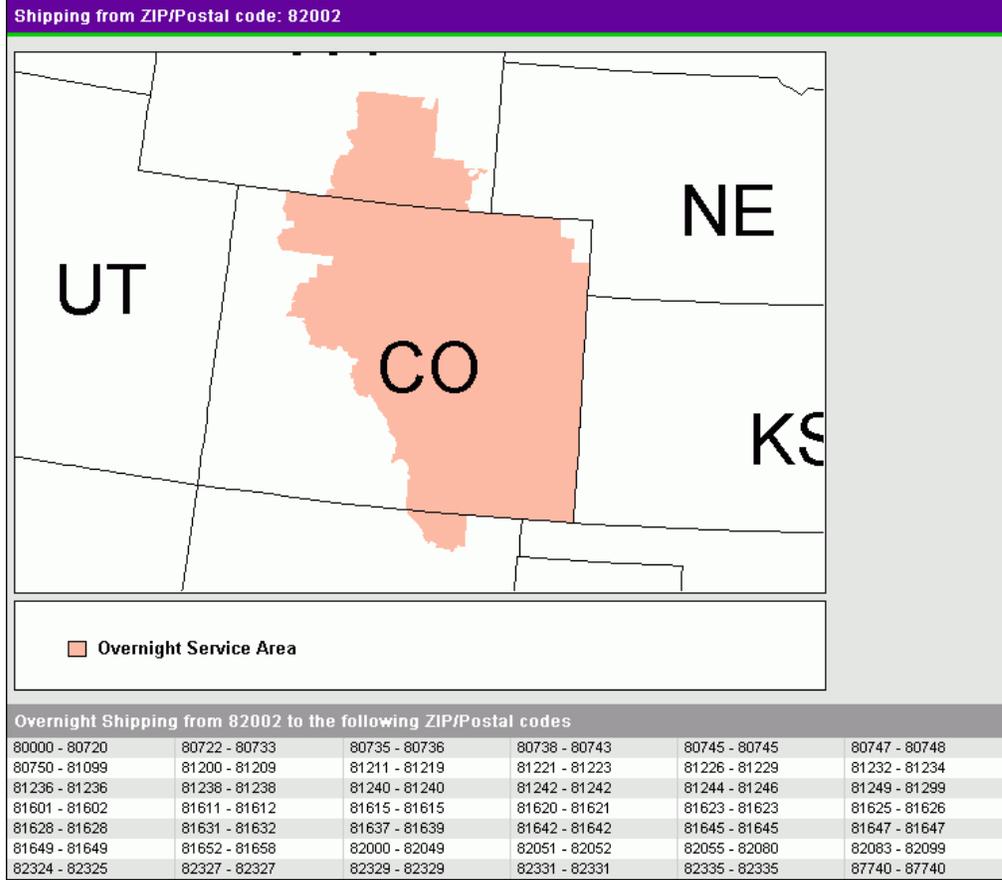
Overnight Coverage Area for FedEx Ground Shipments
Origin: Santa Fe, NM 87505



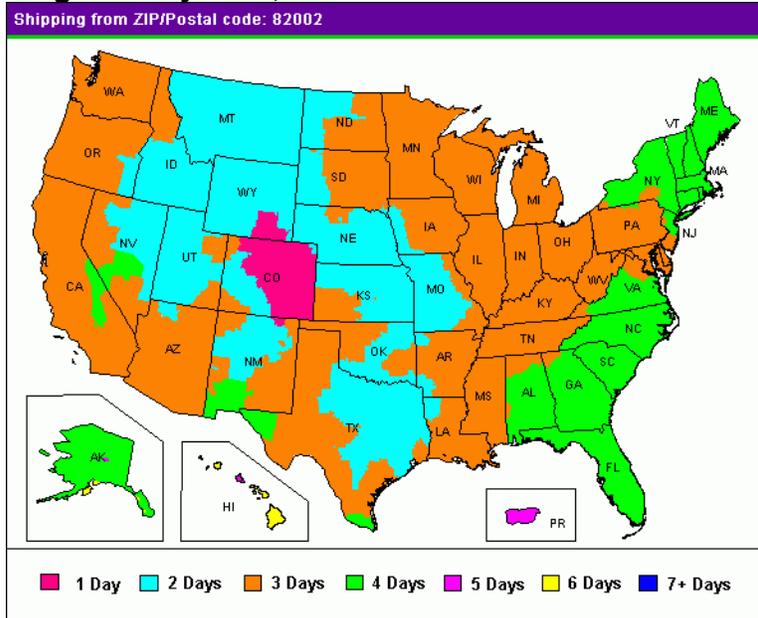
Delivery Commitments for FedEx Ground Shipments
Origin: Santa Fe, NM 87505



**Overnight Coverage Area for FedEx Ground Shipments
Origin: Cheyenne, WY 82002**



**Delivery Commitments for FedEx Ground Shipments
Origin: Cheyenne, WY 82002**



**Attachment K:
FedEx Express
Network and Delivery
Zones**



FIRST IN DISTRIBUTION

FedEx Express Air Hubs

The reach of the FedEx Express air hub network extends around the globe. The FedEx Express primary sorting facility is the FedEx SuperHub located in Memphis, Tennessee, which serves as the center of our multiple hub-and-spoke system.

The following map shows our other hubs worldwide:



FedEx Express Hub Statistics					
Location	Acres	Square Feet	Sorting Capacity (per hour) (1)	Lessor	Lease Expiration Year
National					
Memphis, Tennessee	525	3,074,000	465,000	Memphis-Shelby County Airport Authority	2012
Indianapolis, Indiana	215	1,895,000	191,000	Indianapolis Airport Authority	2016
Regional					
Fort Worth, Texas	168	977,000	76,000	Fort Worth Alliance Airport Authority	2014

FedEx Express Hub Statistics					
Location	Acres	Square Feet	Sorting Capacity (per hour) ⁽¹⁾	Lessor	Lease Expiration Year
<i>National</i>					
Newark, New Jersey	64	595,000	154,000	Port Authority of New York and New Jersey	2010
Oakland, California	66	320,000	53,000	City of Oakland	2011
<i>Metropolitan</i>					
Los Angeles, California	23	305,000	57,000	City of Los Angeles	2009
Chicago, Illinois	51	419,000	52,000	City of Chicago	2018
<i>International</i>					
Anchorage, Alaska ⁽²⁾	62	258,000	17,000	Alaska Department of Transportation and Public Facilities	2023
Subic Bay, Philippines ⁽³⁾	18	316,000	22,000	Subic Bay Metropolitan Authority	2010
Paris, France ⁽⁴⁾	87	861,000	48,000	Aeroports de Paris	2029
					<i>May 31, 2005</i> <i>Subject to change without notice.</i>

⁽¹⁾ Documents and packages.

⁽²⁾ Handles international express package and freight shipments to and from Asia, Europe and North America.

⁽³⁾ Handles intra-Asia express package and freight shipments, as well as international express package and freight shipments to and from Asia.

⁽⁴⁾ Handles intra-Europe express package and freight shipments, as well as international express package and freight shipments to and from Europe.

See our 10-K report, accessible via fedex.com, for information on additional FedEx Express airport-based facilities, administrative campuses and other properties and facilities.

FedEx Express Truck Hubs

FedEx Express truck hubs transport only FedEx Express shipments because each FedEx company operates independently. FedEx Express truck hubs include:

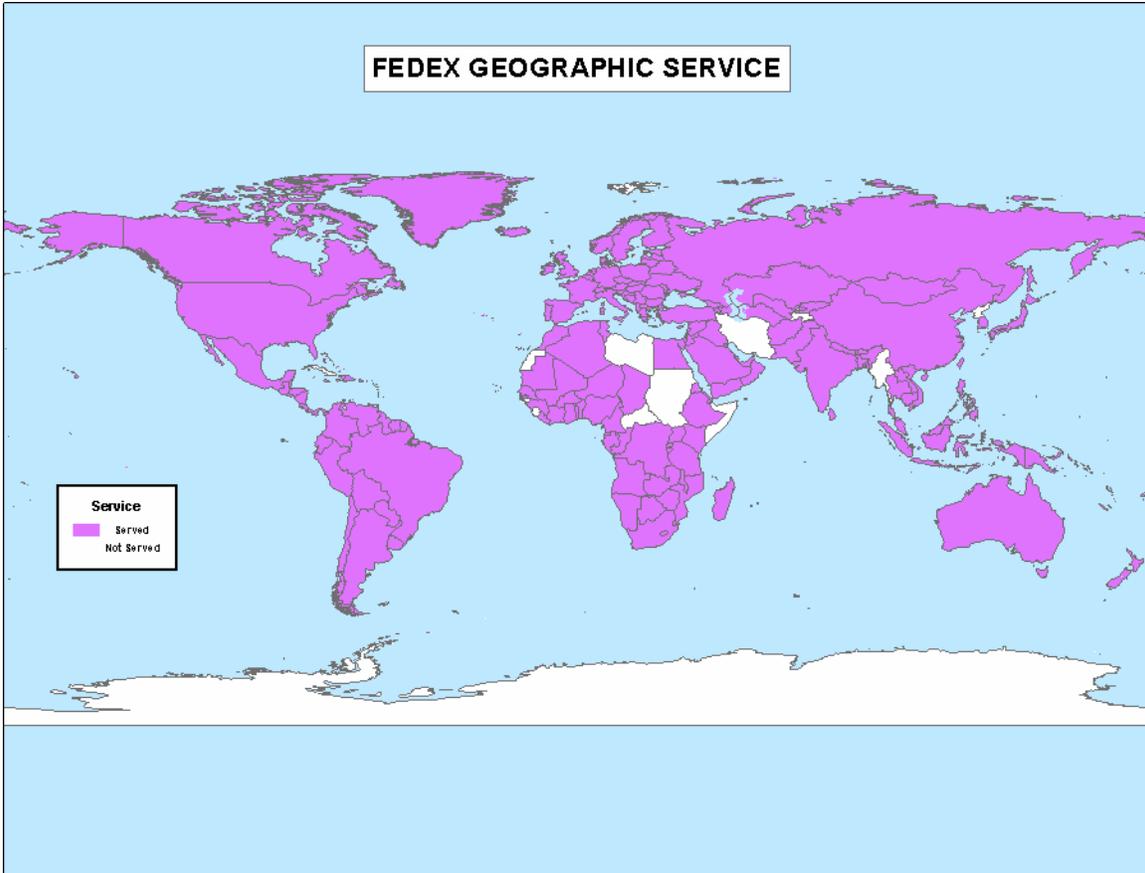
- Dallas, Texas
- Atlanta, Georgia
- Columbus, Ohio
- Los Angeles, California

Geographic Coverage

FedEx Express provides express delivery to more than 220 countries and territories, including all zip codes in the U.S. (excluding P.O. boxes). International shipping in particular is an increasingly vibrant market segment in FedEx Express. FedEx connects 90 percent of the world's economic activity with delivery in one to two business days. Our extensive air route authorities and transportation infrastructure, combined with our leading-edge information technologies, make FedEx Express the world's largest express transportation company. With unmatched air route authorities and

an extensive air/ground infrastructure, FedEx Express provides customs-cleared, door-to-door service to more international locations than any competitor provides.

The following map illustrates our geographic coverage as of February 2006.



FedEx Express Zone Locators

As an example of our coverage capabilities for WSCA shipments, on the following pages FedEx Express provides selected zone locator charts for each of the 15 WSCA states. The zip codes used represent state capitals. Additional zone locators can be provided upon request.

Money Back Guarantee

Proposed Rates do not include Money Back Guarantee. FedEx will implement Money Back Guarantee for any State that desires Money Back Guarantee, however if reinstated all rates proposed will increase by 3%.

Fuel Surcharge

Fuel Surcharge will be added to all shipments. The FedEx fuel surcharge percentage rate is subject to monthly adjustment. To obtain the monthly fuel surcharge rate go to www.fedex.com. For domestic express and international shipments FedEx will provide a 7% fuel surcharge cap. States with existing domestic and international fuel surcharge waivers will remain in effect.

FEDERAL EXPRESS CORPORATION
Proposed U.S. DOMESTIC RATES
W/O MBG
FEDEX FIRST OVERNIGHT

Zone >	<u>2</u>	<u>3</u>	<u>4</u>	<u>5</u>	<u>6</u>	<u>7</u>	<u>8</u>	<u>9-10</u>	<u>11-12</u>	<u>13-16</u>
0.34	38.70	40.90	42.90	43.45	44.30	44.90	45.75			44.95
1	42.00	46.90	50.70	53.35	55.85	57.75	58.30			54.90
2	42.90	48.40	54.10	56.70	59.65	60.75	62.10			57.60
3	44.85	49.70	57.25	59.90	63.45	64.50	65.60			61.10
4	45.90	50.70	60.35	63.20	66.95	68.15	69.40			65.15
5	47.00	52.35	63.70	66.85	70.50	71.25	72.85			68.65
6	48.00	53.85	66.05	69.95	74.25	75.15	77.25			72.70
7	48.80	55.65	68.65	73.10	78.05	79.10	80.50			74.55
8	49.80	57.25	71.25	75.95	81.85	82.70	83.50			77.80
9	50.60	59.05	74.15	79.10	85.30	86.60	87.40			81.60
10	51.05	60.75	77.50	82.45	88.95	90.00	91.05			85.10
11	52.45	61.65	80.10	85.30	92.15	93.65	94.70			86.70
12	53.20	62.70	82.70	88.20	95.40	96.75	98.10			90.75
13	54.00	64.25	85.30	91.30	98.30	100.55	101.65			92.10
14	54.80	65.30	87.90	94.85	101.20	103.50	105.40			94.25
15	55.85	67.10	91.05	98.05	103.80	106.25	108.40			96.15
16	56.90	68.65	92.60	100.00	105.15	107.85	110.55			99.90
17	57.65	69.95	94.15	101.70	107.60	109.75	112.45			101.25
18	58.70	70.75	96.00	103.00	109.50	111.60	114.65			102.85
19	59.50	71.55	97.55	104.85	111.35	113.25	117.55			105.00
20	60.30	73.10	99.90	106.90	113.55	115.45	119.25			106.90
21	61.35	73.85	101.95	108.75	115.70	117.90	121.65			108.55
22	62.10	74.65	104.05	110.80	117.90	119.90	123.85			109.90
23	62.90	75.95	105.85	113.15	119.50	122.00	126.25			112.30
24	63.95	77.00	107.95	115.75	121.95	124.40	128.45			113.90
25	64.75	78.30	110.30	118.35	124.10	126.80	130.35			115.25
26	65.80	79.60	112.65	120.45	126.80	129.25	131.95			117.40
27	66.80	80.40	115.25	122.75	129.50	130.90	134.95			121.45
28	67.60	81.40	117.05	124.85	131.35	133.30	136.85			123.60
29	68.40	82.45	119.15	127.20	133.85	135.75	139.25			125.25
30	69.70	83.25	121.20	129.55	136.00	137.90	142.00			126.85
31	70.75	84.55	123.30	131.90	138.20	139.80	144.40			128.20
32	71.55	86.10	125.35	134.20	140.10	142.80	147.15			130.90
33	72.85	87.65	127.45	137.10	143.35	145.25	149.85			132.50
34	73.90	89.50	129.55	139.40	145.75	147.95	152.80			134.15
35	74.65	90.50	131.90	142.00	148.20	150.65	155.25			135.75
36	75.70	91.55	134.20	144.90	150.65	153.90	157.95			137.65
37	76.50	92.60	136.30	147.20	152.80	156.35	160.40			139.80
38	77.30	93.40	138.40	149.55	155.25	159.05	163.65			141.70
39	78.35	94.40	140.20	151.65	158.25	162.05	166.35			143.30
40	79.10	95.70	142.55	154.25	161.20	164.45	169.35			144.65
41	79.90	96.75	145.15	156.60	163.65	166.90	172.30			147.05
42	80.70	98.05	147.20	158.65	166.10	170.15	175.30			148.70
43	81.75	99.60	149.55	160.50	168.25	172.60	178.30			150.30
44	82.80	100.90	151.90	162.85	171.25	175.05	180.45			151.90
45	84.10	101.95	154.50	164.90	173.95	178.00	182.90			154.10
46	85.15	103.25	156.60	167.00	176.10	180.45	185.85			155.95
47	86.20	105.10	158.65	169.85	179.10	182.60	188.05			157.60
48	86.55	105.10	158.65	171.65	181.80	185.85	191.00			158.95
49	88.00	107.95	162.55	173.75	184.50	188.05	193.45			160.80
50	89.05	110.05	164.65	176.35	186.95	190.75	195.90			163.50
51	90.35	111.60	167.25	178.45	190.20	193.45	198.85			165.15
52	91.40	113.65	169.05	181.30	192.65	196.40	201.85			167.30
53	92.70	115.50	171.15	183.10	195.05	199.40	204.80			168.90
54	93.75	117.05	173.50	185.20	198.60	202.40	208.60			171.60
55	94.80	118.85	175.55	187.30	200.75	205.90	211.30			173.75
56	96.10	120.95	177.65	189.10	203.45	208.60	215.10			175.65
57	97.40	123.05	180.50	192.50	206.15	211.30	218.10			177.80
58	99.00	124.85	182.85	194.55	209.40	214.55	221.60			180.50
59	100.05	126.65	185.70	196.90	211.85	217.80	224.85			182.10
60	101.60	128.25	188.05	199.50	215.40	221.60	228.65			184.00
61	102.90	130.05	190.40	202.90	218.10	224.30	232.20			187.75

FEDERAL EXPRESS CORPORATION
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FEDEX FIRST OVERNIGHT

Zone >	<u>2</u>	<u>3</u>	<u>4</u>	<u>5</u>	<u>6</u>	<u>7</u>	<u>8</u>	<u>9-10</u>	<u>11-12</u>	<u>13-16</u>
62	104.75	131.60	192.75	206.00	221.35	227.85	236.25			190.45
63	106.05	133.70	195.35	208.85	224.30	231.35	240.30			193.15
64	107.60	135.80	197.40	212.00	227.85	235.15	243.80			196.10
65	108.95	137.60	199.75	215.65	231.35	238.40	247.35			198.80
66	110.50	139.95	202.90	218.75	234.90	242.20	251.40			201.50
67	111.80	142.00	205.75	222.15	237.85	246.00	254.65			204.75
68	113.65	144.35	208.85	225.50	240.85	249.50	258.20			207.15
69	115.20	146.95	211.45	228.65	244.35	252.75	261.45			210.40
70	117.05	149.05	214.85	231.50	247.35	256.00	264.95			213.35
71	118.60	152.40	217.70	234.35	251.15	260.05	268.20			216.35
72	119.90	155.30	220.55	237.50	254.10	264.40	272.55			219.05
73	121.75	157.65	222.90	241.10	258.20	268.20	276.85			222.00
74	123.30	159.70	225.75	244.25	260.60	272.25	280.95			224.70
75	124.90	161.25	228.65	247.10	264.15	275.80	284.70			227.65
76	126.45	163.85	231.50	250.75	267.10	279.30	288.80			230.35
77	128.30	165.95	234.35	253.60	271.20	282.55	292.55			233.60
78	130.10	168.30	238.25	256.45	274.95	285.80	296.10			236.30
79	131.70	170.65	241.40	259.85	278.50	289.60	299.90			239.50
80	132.55	173.25	244.75	262.95	282.20	293.65	303.70			241.95
81	135.10	175.55	247.60	266.10	285.55	296.65	307.45			244.65
82	136.90	177.65	250.50	269.75	288.50	300.15	311.00			247.85
83	138.75	180.00	253.60	272.60	291.75	303.70	315.05			250.30
84	140.30	182.35	256.70	275.45	295.55	307.20	319.10			253.55
85	140.65	184.95	260.10	278.55	298.80	310.20	319.10			256.50
86	143.20	187.30	263.25	281.70	302.35	313.70	326.45			259.20
87	144.75	189.90	266.85	285.10	305.85	316.95	329.95			262.45
88	146.05	191.95	270.25	288.45	308.55	320.75	332.95			265.10
89	147.60	194.30	273.10	291.30	312.10	324.55	335.90			267.80
90	148.95	196.65	276.25	294.20	315.60	328.05	339.15			271.05
91	150.80	199.00	279.35	297.30	315.60	331.30	343.20			273.50
92	152.35	201.05	282.45	300.70	322.65	335.10	343.20			276.45
93	153.90	202.60	285.35	304.25	326.15	338.90	350.55			279.70
94	155.25	204.95	288.20	307.45	329.95	342.95	354.85			282.10
95	157.05	207.30	291.05	310.55	332.95	345.95	358.10			285.35
96	158.35	209.90	293.65	313.15	335.90	349.20	361.65			288.05
97	159.95	211.75	296.25	316.05	338.60	351.90	364.90			290.75
98	161.25	214.35	298.60	319.15	342.15	355.70	368.40			293.70
99	161.50	216.40	300.55	321.75	344.60	358.40	371.40			296.65
100	162.00	218.00	302.00	324.00	347.00	359.00	373.00			297.00
101	163.62	220.18	305.02	327.24	350.47	362.59	376.73			299.97
102	165.24	222.36	308.04	330.48	353.94	366.18	380.46			302.94
103	166.86	224.54	311.06	333.72	357.41	369.77	384.19			305.91
104	168.48	226.72	314.08	336.96	360.88	373.36	387.92			308.88
105	170.10	228.90	317.10	340.20	364.35	376.95	391.65			311.85
106	171.72	231.08	320.12	343.44	367.82	380.54	395.38			314.82
107	173.34	233.26	323.14	346.68	371.29	384.13	399.11			317.79
108	174.96	235.44	326.16	349.92	374.76	387.72	402.84			320.76
109	176.58	237.62	329.18	353.16	378.23	391.31	406.57			323.73
110	178.20	239.80	332.20	356.40	381.70	394.90	410.30			326.70
111	179.82	241.98	335.22	359.64	385.17	398.49	414.03			329.67
112	181.44	244.16	338.24	362.88	388.64	402.08	417.76			332.64
113	183.06	246.34	341.26	366.12	392.11	405.67	421.49			335.61
114	184.68	248.52	344.28	369.36	395.58	409.26	425.22			338.58
115	186.30	250.70	347.30	372.60	399.05	412.85	428.95			341.55
116	187.92	252.88	350.32	375.84	402.52	416.44	432.68			344.52
117	189.54	255.06	353.34	379.08	405.99	420.03	436.41			347.49
118	191.16	257.24	356.36	382.32	409.46	423.62	440.14			350.46
119	192.78	259.42	359.38	385.56	412.93	427.21	443.87			353.43
120	194.40	261.60	362.40	388.80	416.40	430.80	447.60			356.40
121	196.02	263.78	365.42	392.04	419.87	434.39	451.33			359.37
122	197.64	265.96	368.44	395.28	423.34	437.98	455.06			362.34
123	199.26	268.14	371.46	398.52	426.81	441.57	458.79			365.31

FEDERAL EXPRESS CORPORATION
Proposed U.S. DOMESTIC RATES
W/O MBG
FEDEX FIRST OVERNIGHT

Zone >	<u>2</u>	<u>3</u>	<u>4</u>	<u>5</u>	<u>6</u>	<u>7</u>	<u>8</u>	<u>9-10</u>	<u>11-12</u>	<u>13-16</u>
124	200.88	270.32	374.48	401.76	430.28	445.16	462.52			368.28
125	202.50	272.50	377.50	405.00	433.75	448.75	466.25			371.25
126	204.12	274.68	380.52	408.24	437.22	452.34	469.98			374.22
127	205.74	276.86	383.54	411.48	440.69	455.93	473.71			377.19
128	207.36	279.04	386.56	414.72	444.16	459.52	477.44			380.16
129	208.98	281.22	389.58	417.96	447.63	463.11	481.17			383.13
130	210.60	283.40	392.60	421.20	451.10	466.70	484.90			386.10
131	212.22	285.58	395.62	424.44	454.57	470.29	488.63			389.07
132	213.84	287.76	398.64	427.68	458.04	473.88	492.36			392.04
133	215.46	289.94	401.66	430.92	461.51	477.47	496.09			395.01
134	217.08	292.12	404.68	434.16	464.98	481.06	499.82			397.98
135	218.70	294.30	407.70	437.40	468.45	484.65	503.55			400.95
136	220.32	296.48	410.72	440.64	471.92	488.24	507.28			403.92
137	221.94	298.66	413.74	443.88	475.39	491.83	511.01			406.89
138	223.56	300.84	416.76	447.12	478.86	495.42	514.74			409.86
139	225.18	303.02	419.78	450.36	482.33	499.01	518.47			412.83
140	226.80	305.20	422.80	453.60	485.80	502.60	522.20			415.80
141	228.42	307.38	425.82	456.84	489.27	506.19	525.93			418.77
142	230.04	309.56	428.84	460.08	492.74	509.78	529.66			421.74
143	231.66	311.74	431.86	463.32	496.21	513.37	533.39			424.71
144	233.28	313.92	434.88	466.56	499.68	516.96	537.12			427.68
145	234.90	316.10	437.90	469.80	503.15	520.55	540.85			430.65
146	236.52	318.28	440.92	473.04	506.62	524.14	544.58			433.62
147	238.14	320.46	443.94	476.28	510.09	527.73	548.31			436.59
148	239.76	322.64	446.96	479.52	513.56	531.32	552.04			439.56
149	241.38	324.82	449.98	482.76	517.03	534.91	555.77			442.53
150	243.00	327.00	453.00	486.00	520.50	538.50	559.50			445.50
100 - 499	1.62	2.18	3.02	3.24	3.47	3.59	3.73			2.97
500 - 999	1.60	2.16	3.00	3.22	3.45	3.57	3.71			2.95
1000 - 1999	1.58	2.14	2.98	3.20	3.43	3.55	3.69			2.93
2000 - 99999	1.56	2.12	2.96	3.18	3.41	3.53	3.67			2.91

FEDERAL EXPRESS CORPORATION
Proposed U.S. DOMESTIC RATES

FEDEX PRIORITY OVERNIGHT

Zone >	<u>2</u>	<u>3</u>	<u>4</u>	<u>5</u>	<u>6</u>	<u>7</u>	<u>8</u>	<u>9-10</u>	<u>11-12</u>	<u>13-16</u>
0.34	5.75	6.68	7.52	7.75	8.11	8.36	8.71	9.28	10.92	8.38
1	6.63	8.54	10.02	11.06	12.03	12.77	12.99	13.12	13.44	11.66
2	6.98	9.13	11.35	12.36	13.51	13.94	14.47	14.59	14.59	12.71
1	6.63	8.54	10.02	11.06	12.03	12.77	12.99	13.12	13.44	11.66
2	6.98	9.13	11.35	12.36	13.51	13.94	14.47	14.59	14.59	12.71
3	7.74	9.63	12.58	13.61	15.00	15.40	15.83	15.95	18.60	14.08
4	8.15	10.02	13.79	14.90	16.36	16.83	17.32	17.43	20.16	15.66
5	8.58	10.67	15.09	16.32	17.74	18.04	18.66	19.11	21.55	17.02
6	8.97	11.25	16.01	17.53	19.21	19.56	20.38	20.57	23.11	18.60
7	9.28	11.95	17.02	18.76	20.69	21.10	21.64	21.84	24.59	19.32
8	9.67	12.58	18.04	19.87	22.17	22.50	22.81	22.99	25.74	20.59
9	9.98	13.28	19.17	21.10	23.52	24.02	24.34	24.57	27.32	22.07
10	10.16	13.94	20.47	22.41	24.94	25.35	25.76	25.93	28.78	23.44
11	10.71	14.29	21.49	23.52	26.19	26.77	27.18	27.51	30.05	24.06
12	11.00	14.70	22.50	24.65	27.46	27.98	28.51	28.66	30.69	25.64
13	11.31	15.31	23.52	25.86	28.59	29.46	29.89	30.03	31.53	26.17
14	11.62	15.72	24.53	27.24	29.72	30.61	31.36	31.49	32.37	27.01
15	12.03	16.42	25.76	28.49	30.73	31.69	32.53	32.66	33.31	27.75
16	12.44	17.02	26.36	29.25	31.26	32.31	33.36	33.50	34.57	29.21
17	12.73	17.53	26.97	29.91	32.21	33.05	34.11	34.24	35.51	29.74
18	13.14	17.84	27.69	30.42	32.95	33.77	34.96	35.08	36.89	30.36
19	13.45	18.15	28.29	31.14	33.68	34.42	36.09	36.23	37.83	31.20
20	13.77	18.76	29.21	31.94	34.53	35.28	36.76	36.95	40.25	31.94
21	14.18	19.05	30.01	32.66	35.37	36.23	37.69	37.81	41.30	32.58
22	14.47	19.36	30.83	33.46	36.23	37.01	38.55	38.65	42.24	33.11
23	14.78	19.87	31.53	34.38	36.85	37.83	39.49	39.70	42.88	34.05
24	15.19	20.28	32.35	35.39	37.81	38.77	40.35	40.44	43.72	34.67
25	15.50	20.79	33.27	36.41	38.65	39.70	41.09	41.69	44.56	35.20
26	15.91	21.29	34.18	37.23	39.70	40.66	41.71	42.33	45.30	36.04
27	16.30	21.61	35.20	38.12	40.75	41.30	42.88	43.52	46.04	37.62
28	16.61	22.00	35.90	38.94	41.48	42.24	43.62	44.26	46.98	38.45
29	16.93	22.41	36.72	39.86	42.45	43.19	44.56	45.22	48.03	39.10
30	17.43	22.72	37.52	40.77	43.29	44.03	45.63	46.31	48.87	39.72
31	17.84	23.22	38.34	41.69	44.15	44.77	46.57	47.27	49.71	40.25
32	18.15	23.83	39.14	42.59	44.89	45.94	47.64	48.34	50.76	41.30
33	18.66	24.43	39.96	43.72	46.16	46.90	48.69	49.41	51.81	41.92
34	19.07	25.15	40.77	44.62	47.09	47.95	49.84	50.58	52.77	42.57
35	19.36	25.54	41.69	45.63	48.05	49.00	50.80	51.56	53.80	43.19
36	19.77	25.95	42.59	46.76	49.00	50.27	51.85	52.63	54.97	43.93
37	20.08	26.36	43.41	47.66	49.84	51.23	52.81	53.59	55.81	44.77
38	20.40	26.68	44.23	48.57	50.80	52.28	54.07	54.87	56.86	45.51
39	20.81	27.07	44.93	49.39	51.97	53.45	55.13	55.95	58.01	46.14
40	21.10	27.57	45.84	50.41	53.12	54.39	56.30	57.13	59.07	46.66
41	21.41	27.98	46.86	51.32	54.07	55.34	57.45	58.30	60.33	47.60
42	21.72	28.49	47.66	52.12	55.03	56.61	58.62	59.49	61.27	48.24
43	22.13	29.09	48.57	52.84	55.87	57.56	59.79	60.68	62.22	48.87
44	22.54	29.60	49.49	53.76	57.04	58.52	60.63	61.52	63.37	49.49
45	23.05	30.01	50.50	54.56	58.09	59.67	61.58	62.50	64.53	50.35
46	23.46	30.52	51.32	55.38	58.93	60.63	62.73	63.67	65.36	51.07
47	23.87	31.24	52.12	56.49	60.10	61.46	63.59	64.53	66.42	51.71
48	24.00	31.24	52.12	57.19	61.15	62.73	64.74	65.70	67.26	52.24
49	24.57	32.35	53.64	58.01	62.20	63.59	65.70	66.67	68.74	52.96
50	24.98	33.17	54.46	59.03	63.16	64.64	66.65	67.65	69.79	54.01
51	25.49	33.77	55.48	59.85	64.43	65.70	67.80	68.82	70.94	54.66
52	25.90	34.57	56.18	60.96	65.38	66.85	68.97	70.00	72.21	55.50
53	26.40	35.29	57.00	61.66	66.32	68.02	70.12	71.16	73.36	56.12
54	26.81	35.90	57.91	62.48	67.70	69.19	71.60	72.66	74.51	57.17
55	27.22	36.60	58.71	63.30	68.54	70.55	72.66	73.73	75.46	58.01
56	27.73	37.42	59.53	64.00	69.60	71.60	74.14	75.23	76.83	58.75
57	28.24	38.24	60.64	65.32	70.65	72.66	75.31	76.42	77.98	59.59
58	28.86	38.94	61.56	66.12	71.92	73.92	76.67	77.80	79.46	60.64
59	29.27	39.64	62.67	67.04	72.87	75.19	77.94	79.09	80.61	61.27

FEDERAL EXPRESS CORPORATION
Proposed U.S. DOMESTIC RATES

FEDEX PRIORITY OVERNIGHT

Zone >	<u>2</u>	<u>3</u>	<u>4</u>	<u>5</u>	<u>6</u>	<u>7</u>	<u>8</u>	<u>9-10</u>	<u>11-12</u>	<u>13-16</u>
60	29.87	40.27	63.59	68.05	74.26	76.67	79.42	80.59	81.98	62.01
61	30.38	40.97	64.51	69.38	75.31	77.73	80.81	82.00	83.46	63.47
62	31.10	41.57	65.42	70.59	76.58	79.11	82.39	83.62	84.92	64.53
63	31.61	42.39	66.44	71.70	77.73	80.48	83.97	85.21	86.38	65.58
64	32.21	43.21	67.24	72.93	79.11	81.96	85.33	86.60	87.77	66.73
65	32.74	43.91	68.15	74.35	80.48	83.23	86.72	88.00	89.23	67.78
66	33.34	44.83	69.38	75.56	81.86	84.71	88.30	89.60	90.38	68.83
67	33.85	45.63	70.49	76.89	83.01	86.19	89.56	90.89	91.86	70.10
68	34.57	46.55	71.70	78.19	84.18	87.55	90.95	92.29	93.33	71.04
69	35.18	47.56	72.72	79.42	85.55	88.82	92.22	93.58	94.81	72.31
70	35.90	48.38	74.04	80.53	86.72	90.09	93.58	94.96	96.17	73.46
71	36.50	49.69	75.15	81.65	88.20	91.67	94.85	96.25	97.54	74.63
72	37.01	50.82	76.26	82.87	89.35	93.37	96.54	97.97	99.12	75.68
73	37.73	51.73	77.18	84.28	90.95	94.85	98.22	99.68	100.27	76.83
74	38.34	52.53	78.29	85.51	91.88	96.43	99.82	101.30	101.63	77.88
75	38.96	53.14	79.42	86.62	93.27	97.81	101.28	102.78	103.31	79.03
76	39.57	54.15	80.53	88.04	94.42	99.18	102.88	104.40	104.68	80.09
77	40.29	54.97	81.65	89.15	96.02	100.44	104.34	105.88	106.06	81.35
78	40.99	55.89	83.17	90.27	97.48	101.71	105.73	107.29	107.43	82.41
79	41.61	56.80	84.40	91.59	98.86	103.19	107.21	108.79	108.99	83.65
80	41.94	57.82	85.70	92.80	100.31	104.77	108.69	110.29	110.47	84.61
81	42.94	58.71	86.81	94.03	101.61	105.94	110.16	111.79	111.83	85.66
82	43.64	59.53	87.94	95.45	102.76	107.31	111.54	113.20	114.15	86.91
83	44.36	60.45	89.15	96.56	104.03	108.69	113.12	114.80	115.40	87.87
84	44.97	61.37	90.36	97.68	105.51	110.06	114.70	116.40	116.57	89.13
85	45.10	62.38	91.69	98.88	106.78	111.23	114.70	117.19	118.13	90.28
86	46.10	63.30	92.92	100.11	108.17	112.59	117.57	119.30	119.30	91.34
87	46.70	64.31	94.32	101.44	109.53	113.86	118.93	120.69	120.76	92.61
88	47.21	65.11	95.65	102.75	110.58	115.34	120.10	121.87	122.25	93.64
89	47.81	66.03	96.76	103.86	111.97	116.82	121.25	123.04	123.49	94.69
90	48.34	66.94	97.99	104.99	113.33	118.19	122.52	124.33	125.07	95.96
91	49.06	67.86	99.20	106.20	113.33	119.46	124.10	125.93	127.39	96.91
92	49.67	68.66	100.41	107.52	116.08	120.94	124.10	126.65	128.86	98.07
93	50.27	69.26	101.54	108.91	117.45	122.42	126.96	128.84	130.34	99.33
94	50.80	70.18	102.65	110.16	118.93	124.00	128.64	130.55	131.92	100.27
95	51.50	71.10	103.76	111.36	120.10	125.17	129.91	131.82	133.28	101.54
96	52.01	72.11	104.77	112.38	121.25	126.44	131.29	133.24	134.65	102.59
97	52.63	72.83	105.79	113.51	122.30	127.49	132.56	134.51	135.90	103.64
98	53.00	73.85	106.70	114.72	123.69	128.97	133.93	135.90	137.16	104.79
99	53.00	74.65	107.46	115.73	124.64	130.00	135.10	137.08	138.64	105.94
100	53.00	75.00	108.00	116.61	125.58	130.00	135.72	138.00	138.84	106.00
101	53.53	75.75	109.08	117.78	126.84	131.30	137.08	139.38	140.23	107.06
102	54.06	76.50	110.16	118.94	128.09	132.60	138.43	140.76	141.62	108.12
103	54.59	77.25	111.24	120.11	129.35	133.90	139.79	142.14	143.01	109.18
104	55.12	78.00	112.32	121.27	130.60	135.20	141.15	143.52	144.39	110.24
105	55.65	78.75	113.40	122.44	131.86	136.50	142.51	144.90	145.78	111.30
106	56.18	79.50	114.48	123.61	133.11	137.80	143.86	146.28	147.17	112.36
107	56.71	80.25	115.56	124.77	134.37	139.10	145.22	147.66	148.56	113.42
108	57.24	81.00	116.64	125.94	135.63	140.40	146.58	149.04	149.95	114.48
109	57.77	81.75	117.72	127.10	136.88	141.70	147.93	150.42	151.34	115.54
110	58.30	82.50	118.80	128.27	138.14	143.00	149.29	151.80	152.72	116.60
111	58.83	83.25	119.88	129.44	139.39	144.30	150.65	153.18	154.11	117.66
112	59.36	84.00	120.96	130.60	140.65	145.60	152.01	154.56	155.50	118.72
113	59.89	84.75	122.04	131.77	141.91	146.90	153.36	155.94	156.89	119.78
114	60.42	85.50	123.12	132.94	143.16	148.20	154.72	157.32	158.28	120.84
115	60.95	86.25	124.20	134.10	144.42	149.50	156.08	158.70	159.67	121.90
116	61.48	87.00	125.28	135.27	145.67	150.80	157.44	160.08	161.05	122.96
117	62.01	87.75	126.36	136.43	146.93	152.10	158.79	161.46	162.44	124.02
118	62.54	88.50	127.44	137.60	148.18	153.40	160.15	162.84	163.83	125.08
119	63.07	89.25	128.52	138.77	149.44	154.70	161.51	164.22	165.22	126.14
120	63.60	90.00	129.60	139.93	150.70	156.00	162.86	165.60	166.61	127.20
121	64.13	90.75	130.68	141.10	151.95	157.30	164.22	166.98	168.00	128.26

FEDERAL EXPRESS CORPORATION
Proposed U.S. DOMESTIC RATES

FEDEX PRIORITY OVERNIGHT

Zone >	<u>2</u>	<u>3</u>	<u>4</u>	<u>5</u>	<u>6</u>	<u>7</u>	<u>8</u>	<u>9-10</u>	<u>11-12</u>	<u>13-16</u>
122	64.66	91.50	131.76	142.26	153.21	158.60	165.58	168.36	169.38	129.32
123	65.19	92.25	132.84	143.43	154.46	159.90	166.94	169.74	170.77	130.38
124	65.72	93.00	133.92	144.60	155.72	161.20	168.29	171.12	172.16	131.44
125	66.25	93.75	135.00	145.76	156.97	162.50	169.65	172.50	173.55	132.50
126	66.78	94.50	136.08	146.93	158.23	163.80	171.01	173.88	174.94	133.56
127	67.31	95.25	137.16	148.09	159.49	165.10	172.36	175.26	176.33	134.62
128	67.84	96.00	138.24	149.26	160.74	166.40	173.72	176.64	177.72	135.68
129	68.37	96.75	139.32	150.43	162.00	167.70	175.08	178.02	179.10	136.74
130	68.90	97.50	140.40	151.59	163.25	169.00	176.44	179.40	180.49	137.80
131	69.43	98.25	141.48	152.76	164.51	170.30	177.79	180.78	181.88	138.86
132	69.96	99.00	142.56	153.93	165.77	171.60	179.15	182.16	183.27	139.92
133	70.49	99.75	143.64	155.09	167.02	172.90	180.51	183.54	184.66	140.98
134	71.02	100.50	144.72	156.26	168.28	174.20	181.86	184.92	186.05	142.04
135	71.55	101.25	145.80	157.42	169.53	175.50	183.22	186.30	187.43	143.10
136	72.08	102.00	146.88	158.59	170.79	176.80	184.58	187.68	188.82	144.16
137	72.61	102.75	147.96	159.76	172.04	178.10	185.94	189.06	190.21	145.22
138	73.14	103.50	149.04	160.92	173.30	179.40	187.29	190.44	191.60	146.28
139	73.67	104.25	150.12	162.09	174.56	180.70	188.65	191.82	192.99	147.34
140	74.20	105.00	151.20	163.25	175.81	182.00	190.01	193.20	194.38	148.40
141	74.73	105.75	152.28	164.42	177.07	183.30	191.37	194.58	195.76	149.46
142	75.26	106.50	153.36	165.59	178.32	184.60	192.72	195.96	197.15	150.52
143	75.79	107.25	154.44	166.75	179.58	185.90	194.08	197.34	198.54	151.58
144	76.32	108.00	155.52	167.92	180.84	187.20	195.44	198.72	199.93	152.64
145	76.85	108.75	156.60	169.08	182.09	188.50	196.79	200.10	201.32	153.70
146	77.38	109.50	157.68	170.25	183.35	189.80	198.15	201.48	202.71	154.76
147	77.91	110.25	158.76	171.42	184.60	191.10	199.51	202.86	204.09	155.82
148	78.44	111.00	159.84	172.58	185.86	192.40	200.87	204.24	205.48	156.88
149	78.97	111.75	160.92	173.75	187.11	193.70	202.22	205.62	206.87	157.94
150	79.50	112.50	162.00	174.91	188.37	195.00	203.58	207.00	208.26	159.00
100 - 499	0.53	0.75	1.08	1.17	1.26	1.30	1.36	1.38	1.39	1.06
500 - 999	0.53	0.74	1.07	1.16	1.25	1.29	1.35	1.37	1.38	1.05
1000 - 1999	0.52	0.74	1.06	1.15	1.24	1.29	1.34	1.36	1.37	1.05
2000 - 99999	0.51	0.73	1.06	1.14	1.23	1.28	1.33	1.36	1.36	1.04

F1	Proposed Rates									
Zone >	<u>2</u>	<u>3</u>	<u>4</u>	<u>5</u>	<u>6</u>	<u>7</u>	<u>8</u>	<u>9-10</u>	<u>11-12</u>	<u>13-16</u>
151 - 499	0.49	0.85	1.43	2.25	2.62	2.93	3.19	3.62	3.86	2.28
500 - 999	0.48	0.83	1.39	2.22	2.60	2.88	3.17	3.56	3.81	2.28
1000 - 1999	0.44	0.79	1.37	2.19	2.58	2.83	3.14	3.51	3.76	2.28
2000 - 99999	0.42	0.77	1.34	2.15	2.47	2.78	3.04	3.47	3.72	2.28
Minimum Charge:	60.00	105.00	158.00	205.00	221.00	233.00	257.00	510.00	547.00	233.00

FEDERAL EXPRESS CORPORATION
Proposed U.S. DOMESTIC RATES

FEDEX STANDARD OVERNIGHT

Zone >	<u>2</u>	<u>3</u>	<u>4</u>	<u>5</u>	<u>6</u>	<u>7</u>	<u>8</u>	<u>9-10</u>	<u>11-12</u>	<u>13-16</u>
0.34	5.07	5.91	7.01	7.22	7.37	7.50	7.93	8.79		7.05
1	5.32	6.88	8.66	9.54	10.28	10.66	10.96	11.25		7.47
2	5.76	7.30	9.82	10.68	11.55	11.93	12.44	12.63		9.10
1	5.32	6.88	8.66	9.54	10.28	10.66	10.96	11.25		7.47
2	5.76	7.30	9.82	10.68	11.55	11.93	12.44	12.63		9.10
3	6.08	7.71	10.87	11.72	12.75	13.26	13.47	13.68		9.61
4	6.55	8.23	11.65	12.75	14.10	14.50	14.82	15.05		10.03
5	6.82	8.83	12.54	13.43	14.91	15.31	15.85	16.17		10.64
6	7.14	9.35	13.85	14.91	16.24	16.61	17.29	17.56		11.67
7	7.26	9.77	14.74	16.13	17.57	17.90	18.32	18.60		12.39
8	7.64	10.07	15.62	17.08	18.71	19.11	19.34	19.63		13.20
9	8.04	10.49	16.59	18.14	19.95	20.37	20.67	20.99		14.23
10	8.28	10.91	17.73	19.27	21.05	21.51	21.89	22.21		14.95
11	8.51	11.42	18.60	20.22	22.12	22.42	23.10	23.54		15.66
12	8.80	11.93	19.47	21.20	23.26	23.62	24.07	24.43		16.38
13	8.89	12.54	20.37	22.23	24.17	24.60	25.21	25.59		16.80
14	9.20	13.05	21.24	23.35	25.21	25.78	26.54	26.94		17.29
15	9.58	13.47	22.31	24.49	25.99	26.75	27.57	27.99		17.80
16	9.78	13.77	22.82	25.10	26.45	27.36	28.29	28.71		18.22
17	10.28	14.10	23.35	25.73	27.26	27.99	28.92	29.35		18.73
18	10.56	14.40	23.98	26.16	27.89	28.59	29.64	30.08		19.97
19	10.85	14.82	24.49	26.79	28.50	29.13	30.67	31.12		20.27
20	11.06	15.22	26.12	28.50	30.46	31.39	32.51	33.00		22.42
21	11.34	15.52	26.85	29.22	31.06	32.11	33.14	33.63		22.84
22	11.74	15.85	27.78	30.04	31.79	32.72	33.95	34.47		23.54
23	11.93	16.15	28.50	30.76	32.62	33.34	34.77	35.28		23.84
24	12.24	16.45	29.22	31.48	33.65	34.16	35.70	36.23		24.68
25	12.52	16.76	29.73	32.20	34.37	35.19	36.63	37.18		25.19
26	12.81	17.38	30.67	32.93	35.19	35.91	37.45	38.00		26.01
27	13.01	17.90	31.39	33.95	35.91	37.05	38.28	38.85		26.71
28	13.39	18.20	32.20	34.67	37.05	37.66	39.31	39.90		27.64
29	13.70	18.52	32.93	35.40	37.66	38.38	40.03	40.62		28.46
30	13.89	18.71	33.86	36.00	38.38	39.41	40.64	41.25		29.28
31	14.19	18.92	34.47	37.14	39.41	40.24	41.36	41.99		29.70
32	14.48	19.23	35.30	37.77	40.24	40.85	42.18	42.81		30.10
33	14.78	19.65	36.00	38.47	40.85	41.78	43.11	43.76		30.82
34	15.07	20.27	37.14	39.61	41.78	42.50	43.95	44.61		31.12
35	15.47	20.46	37.77	40.34	42.50	43.41	44.86	45.52		31.43
36	15.75	20.88	38.38	41.15	43.41	44.55	45.88	46.57		31.84
37	16.05	21.18	39.10	41.99	44.46	45.28	47.02	47.73		32.36
38	16.34	21.60	40.03	42.90	45.18	46.09	47.96	48.68		32.96
39	16.74	22.32	40.64	43.62	46.00	47.23	48.98	49.70		33.69
40	17.02	22.63	41.36	44.65	47.23	48.16	49.80	50.54		34.81
41	17.31	22.93	42.18	45.49	48.16	49.08	50.94	51.70		35.53
42	17.61	23.26	43.02	46.42	49.19	50.12	51.96	52.74		36.56
43	17.90	23.77	43.95	47.23	50.31	51.15	52.90	53.67		37.58
44	18.20	24.17	44.97	47.96	51.15	51.96	53.92	54.72		38.09
45	18.49	24.70	45.69	48.98	51.87	52.90	54.64	55.46		38.61
46	18.79	25.10	46.42	49.59	52.78	53.83	55.67	56.51		39.94
47	19.17	25.61	47.02	50.43	53.71	54.64	56.60	57.44		40.45
48	19.47	26.12	47.75	51.36	54.34	55.67	57.32	58.18		41.48
49	19.76	26.66	48.77	52.08	55.37	56.39	58.56	59.43		41.99
50	20.16	27.06	49.40	52.78	56.18	57.11	59.49	60.38		43.02
51	20.44	27.57	50.12	53.62	57.02	58.35	60.51	61.41		44.02
52	20.84	27.99	50.94	54.23	58.04	59.17	61.54	62.45		44.74
53	21.24	28.59	51.76	55.16	58.96	60.19	62.57	63.50		45.87
54	21.53	29.13	52.27	55.88	59.89	61.24	63.71	64.66		46.28
55	21.93	29.73	52.99	56.60	61.12	62.05	64.83	65.80		47.01
56	22.31	30.25	53.83	57.21	61.84	63.38	65.76	66.73		47.71
57	22.80	30.87	54.43	58.35	62.78	64.52	66.58	67.56		48.34
58	23.29	31.60	55.57	59.07	63.80	65.76	67.92	68.93		49.15
59	23.67	32.41	56.39	59.79	64.83	66.78	68.95	69.98		49.67

FEDERAL EXPRESS CORPORATION
Proposed U.S. DOMESTIC RATES

FEDEX STANDARD OVERNIGHT

Zone >	<u>2</u>	<u>3</u>	<u>4</u>	<u>5</u>	<u>6</u>	<u>7</u>	<u>8</u>	<u>9-10</u>	<u>11-12</u>	<u>13-16</u>
60	24.07	33.14	57.11	61.12	65.76	68.02	70.28	71.33		50.39
61	24.47	33.74	58.25	61.84	66.58	69.16	71.84	72.90		51.30
62	25.16	34.26	58.96	63.08	67.81	70.19	72.96	74.04		52.23
63	25.54	34.88	59.79	64.11	68.74	71.21	74.61	75.71		53.14
64	26.03	35.61	61.03	65.04	69.88	72.54	75.64	76.76		54.07
65	26.43	36.21	61.75	66.27	70.91	73.68	77.08	78.22		54.68
66	26.90	36.94	62.87	67.30	72.24	75.13	78.20	79.36		55.61
67	27.30	37.66	63.59	68.23	73.26	76.15	79.55	80.73		56.52
68	27.80	38.38	64.43	69.25	74.71	77.29	80.79	81.98		57.46
69	28.29	39.01	65.55	70.28	75.64	78.53	82.02	83.24		58.06
70	28.86	39.82	66.48	71.21	76.87	79.97	83.35	84.59		59.18
71	29.45	40.43	67.41	72.24	77.90	81.21	84.49	85.75		59.91
72	30.04	41.06	68.32	73.38	79.25	82.44	86.03	87.30		60.82
73	30.44	41.99	69.46	74.71	80.48	83.87	87.48	88.77		61.84
74	31.03	42.71	70.49	75.64	81.60	85.31	88.81	90.12		62.66
75	31.52	43.32	71.63	76.87	82.95	86.45	89.95	91.28		63.59
76	32.00	43.32	72.75	77.90	84.07	87.78	91.48	92.83		64.20
77	32.58	44.86	74.10	79.04	85.31	89.01	92.62	93.99		65.34
78	33.08	45.58	75.13	80.27	86.34	90.36	93.95	95.34		66.16
79	33.48	46.30	76.25	81.40	87.48	91.60	95.19	96.60		66.86
80	33.95	47.33	77.39	82.54	88.81	93.02	96.54	97.96		67.70
81	34.54	48.05	78.32	83.87	90.15	94.07	97.77	99.22		68.61
82	35.34	48.68	79.76	84.91	91.39	95.49	99.20	100.66		69.54
83	35.81	49.40	80.88	86.03	92.32	96.73	100.55	102.03		70.45
84	36.21	50.31	82.23	87.06	93.56	97.96	101.57	103.07		71.38
85	36.80	51.03	83.14	88.41	94.79	99.10	102.71	104.23		72.29
86	37.18	51.76	84.28	89.32	96.22	100.13	103.83	105.37		72.92
87	37.58	52.78	85.52	90.55	97.26	101.27	105.18	106.74		73.83
88	37.98	53.62	86.45	91.69	98.50	102.50	106.30	107.88		74.86
89	38.57	54.23	87.48	92.93	99.62	103.63	107.54	109.14		75.77
90	38.95	54.85	88.50	93.75	100.64	104.67	108.98	110.60		76.28
91	39.35	55.67	89.43	94.68	101.67	105.91	110.22	111.85		77.52
92	39.94	56.39	90.46	95.70	102.92	107.33	111.57	113.22		77.94
93	40.53	57.02	91.39	96.73	104.04	108.57	112.80	114.47		78.96
94	40.91	57.72	92.32	97.87	105.28	109.71	114.04	115.73		79.57
95	41.40	58.44	93.35	99.01	106.30	110.52	115.27	116.98		80.08
96	42.08	59.17	94.07	99.92	107.54	111.76	116.30	118.03		80.69
97	42.48	59.68	95.19	100.76	108.47	112.90	117.42	119.15		81.11
98	42.86	60.31	96.22	101.57	109.50	114.04	118.45	120.19		81.72
99	43.00	60.91	96.94	102.39	110.64	115.37	119.68	121.45		82.00
100	43.00	61.56	97.00	102.60	111.72	115.90	120.00	122.00		82.00
101	43.43	62.18	97.97	103.63	112.84	117.06	121.20	123.22		82.82
102	43.86	62.79	98.94	104.65	113.95	118.22	122.40	124.44		83.64
103	44.29	63.41	99.91	105.68	115.07	119.38	123.60	125.66		84.46
104	44.72	64.02	100.88	106.70	116.19	120.54	124.80	126.88		85.28
105	45.15	64.64	101.85	107.73	117.31	121.69	126.00	128.10		86.10
106	45.58	65.25	102.82	108.76	118.42	122.85	127.20	129.32		86.92
107	46.01	65.87	103.79	109.78	119.54	124.01	128.40	130.54		87.74
108	46.44	66.48	104.76	110.81	120.66	125.17	129.60	131.76		88.56
109	46.87	67.10	105.73	111.83	121.77	126.33	130.80	132.98		89.38
110	47.30	67.72	106.70	112.86	122.89	127.49	132.00	134.20		90.20
111	47.73	68.33	107.67	113.89	124.01	128.65	133.20	135.42		91.02
112	48.16	68.95	108.64	114.91	125.13	129.81	134.40	136.64		91.84
113	48.59	69.56	109.61	115.94	126.24	130.97	135.60	137.86		92.66
114	49.02	70.18	110.58	116.96	127.36	132.13	136.80	139.08		93.48
115	49.45	70.79	111.55	117.99	128.48	133.28	138.00	140.30		94.30
116	49.88	71.41	112.52	119.02	129.60	134.44	139.20	141.52		95.12
117	50.31	72.03	113.49	120.04	130.71	135.60	140.40	142.74		95.94
118	50.74	72.64	114.46	121.07	131.83	136.76	141.60	143.96		96.76
119	51.17	73.26	115.43	122.09	132.95	137.92	142.80	145.18		97.58
120	51.60	73.87	116.40	123.12	134.06	139.08	144.00	146.40		98.40
121	52.03	74.49	117.37	124.15	135.18	140.24	145.20	147.62		99.22

FEDERAL EXPRESS CORPORATION
Proposed U.S. DOMESTIC RATES

FEDEX STANDARD OVERNIGHT

Zone >	<u>2</u>	<u>3</u>	<u>4</u>	<u>5</u>	<u>6</u>	<u>7</u>	<u>8</u>	<u>9-10</u>	<u>11-12</u>	<u>13-16</u>
122	52.46	75.10	118.34	125.17	136.30	141.40	146.40	148.84		100.04
123	52.89	75.72	119.31	126.20	137.42	142.56	147.60	150.06		100.86
124	53.32	76.33	120.28	127.22	138.53	143.72	148.80	151.28		101.68
125	53.75	76.95	121.25	128.25	139.65	144.87	150.00	152.50		102.50
126	54.18	77.57	122.22	129.28	140.77	146.03	151.20	153.72		103.32
127	54.61	78.18	123.19	130.30	141.88	147.19	152.40	154.94		104.14
128	55.04	78.80	124.16	131.33	143.00	148.35	153.60	156.16		104.96
129	55.47	79.41	125.13	132.35	144.12	149.51	154.80	157.38		105.78
130	55.90	80.03	126.10	133.38	145.24	150.67	156.00	158.60		106.60
131	56.33	80.64	127.07	134.41	146.35	151.83	157.20	159.82		107.42
132	56.76	81.26	128.04	135.43	147.47	152.99	158.40	161.04		108.24
133	57.19	81.87	129.01	136.46	148.59	154.15	159.60	162.26		109.06
134	57.62	82.49	129.98	137.48	149.70	155.31	160.80	163.48		109.88
135	58.05	83.11	130.95	138.51	150.82	156.46	162.00	164.70		110.70
136	58.48	83.72	131.92	139.54	151.94	157.62	163.20	165.92		111.52
137	58.91	84.34	132.89	140.56	153.06	158.78	164.40	167.14		112.34
138	59.34	84.95	133.86	141.59	154.17	159.94	165.60	168.36		113.16
139	59.77	85.57	134.83	142.61	155.29	161.10	166.80	169.58		113.98
140	60.20	86.18	135.80	143.64	156.41	162.26	168.00	170.80		114.80
141	60.63	86.80	136.77	144.67	157.53	163.42	169.20	172.02		115.62
142	61.06	87.42	137.74	145.69	158.64	164.58	170.40	173.24		116.44
143	61.49	88.03	138.71	146.72	159.76	165.74	171.60	174.46		117.26
144	61.92	88.65	139.68	147.74	160.88	166.90	172.80	175.68		118.08
145	62.35	89.26	140.65	148.77	161.99	168.05	174.00	176.90		118.90
146	62.78	89.88	141.62	149.80	163.11	169.21	175.20	178.12		119.72
147	63.21	90.49	142.59	150.82	164.23	170.37	176.40	179.34		120.54
148	63.64	91.11	143.56	151.85	165.35	171.53	177.60	180.56		121.36
149	64.07	91.72	144.53	152.87	166.46	172.69	178.80	181.78		122.18
150	64.50	92.34	145.50	153.90	167.58	173.85	180.00	183.00		123.00
100 - 499	0.43	0.62	0.97	1.03	1.12	1.16	1.20	1.22		0.82
500 - 999	0.43	0.61	0.97	1.02	1.11	1.15	1.20	1.22		0.82
1000 - 1999	0.42	0.60	0.96	1.01	1.10	1.14	1.19	1.21		0.81
2000 - 99999	0.41	0.59	0.95	1.00	1.09	1.14	1.18	1.20		0.80

F2	Proposed Rates									
Zone >	<u>2</u>	<u>3</u>	<u>4</u>	<u>5</u>	<u>6</u>	<u>7</u>	<u>8</u>	<u>9-10</u>	<u>11-12</u>	<u>13-16</u>
151 - 499	0.48	0.83	1.04	1.17	1.75	2.25	2.66	3.12	3.47	1.30
500 - 999	0.46	0.81	1.01	1.15	1.73	2.24	2.63	3.09	3.45	1.30
1000 - 1999	0.43	0.78	0.99	1.13	1.70	2.21	2.61	3.07	3.42	1.30
2000 - 99999	0.41	0.76	0.97	1.07	1.60	2.10	2.51	2.97	3.30	1.30
Minimum Charge:	59.00	103.00	125.00	152.00	167.00	187.00	209.00	447.00	490.00	191.00

FEDERAL EXPRESS CORPORATION
Proposed U.S. DOMESTIC RATES

FEDEX 2DAY

Zone >	<u>2</u>	<u>3</u>	<u>4</u>	<u>5</u>	<u>6</u>	<u>7</u>	<u>8</u>	<u>9-10</u>	<u>11-12</u>	<u>13-16</u>
0	4.60	4.60	4.60	4.68	5.54	5.86	6.02	9.14	12.55	5.78
1	4.60	4.60	4.60	4.68	5.54	5.86	6.02	9.14	12.55	5.78
2	4.60	4.60	4.60	5.04	6.48	7.01	7.10	10.13	13.34	6.00
1	4.60	4.60	4.60	4.68	5.54	5.86	6.02	9.14	12.55	5.78
2	4.60	4.60	4.60	5.04	6.48	7.01	7.10	10.13	13.34	6.00
3	4.60	4.60	4.66	5.64	7.42	7.73	7.99	12.41	13.85	6.98
4	4.60	4.60	5.21	6.53	8.21	8.83	9.10	12.82	14.47	8.11
5	4.60	4.63	5.69	7.25	9.36	9.77	10.34	13.44	15.00	9.00
6	4.63	5.04	6.19	7.90	10.34	11.02	11.69	14.16	15.77	10.13
7	4.87	5.52	6.70	8.64	11.69	12.22	12.89	14.74	16.49	11.16
8	5.16	6.02	7.18	9.38	12.67	13.51	14.14	15.50	17.28	12.31
9	5.42	6.26	7.73	10.08	14.04	14.76	15.43	16.61	18.19	12.82
10	5.66	6.65	8.33	10.78	15.02	15.96	16.63	17.95	18.94	13.61
11	5.90	7.01	8.71	11.50	16.15	17.09	17.78	19.03	19.44	14.16
12	6.24	7.39	9.22	12.14	17.26	18.19	18.82	19.70	20.23	14.74
13	6.65	7.80	9.55	12.89	18.19	19.08	19.90	20.38	20.78	15.31
14	6.98	8.18	10.10	13.63	19.08	20.06	20.83	21.17	21.62	15.86
15	7.25	8.42	10.61	14.14	20.06	20.95	21.77	22.13	22.80	16.75
16	7.39	8.69	11.11	14.59	20.95	22.03	22.70	23.06	24.05	17.28
17	7.68	8.93	11.59	15.29	21.89	23.18	23.76	24.14	25.08	17.95
18	7.92	9.26	12.00	15.84	23.18	24.22	25.15	25.56	26.06	18.46
19	8.18	9.53	12.34	16.49	24.12	25.51	26.30	26.74	27.41	19.03
20	8.52	9.91	12.79	17.23	25.06	26.57	27.24	27.67	28.39	19.61
21	8.90	10.32	13.27	17.78	26.14	27.70	28.49	28.94	29.69	20.90
22	9.17	10.80	13.63	18.29	27.07	28.80	29.57	30.05	30.84	21.50
23	9.41	11.04	14.14	18.84	28.18	29.74	30.67	31.15	31.87	22.20
24	9.65	11.45	14.57	19.54	29.06	30.98	31.75	32.26	33.00	22.80
25	9.91	11.78	14.88	20.23	30.05	31.92	32.86	33.38	34.15	23.38
26	10.20	12.05	15.41	20.88	30.98	32.95	33.74	34.27	35.23	24.05
27	10.54	12.43	15.82	21.62	31.75	33.74	34.82	35.38	36.26	24.82
28	10.94	12.84	16.15	22.13	32.64	34.73	35.93	36.50	37.56	25.34
29	11.18	13.08	16.66	22.63	33.43	35.66	36.86	37.44	38.59	25.97
30	11.38	13.46	17.21	23.38	34.37	36.60	37.99	38.59	39.58	26.47
31	11.69	13.97	17.69	23.93	35.50	37.68	38.93	39.55	40.78	27.17
32	11.93	14.21	18.34	24.48	36.43	38.78	40.18	40.82	41.86	27.94
33	12.26	14.52	18.70	24.98	37.54	39.86	41.28	41.93	42.89	28.51
34	12.58	14.81	19.08	25.87	38.47	41.11	42.36	43.03	44.02	29.11
35	12.82	15.24	19.49	26.38	39.41	42.00	43.46	44.16	45.22	29.86
36	13.06	15.60	19.87	26.93	40.18	43.15	44.50	45.19	46.20	30.36
37	13.30	15.84	20.38	27.62	41.28	44.18	45.65	46.37	47.50	31.15
38	13.56	16.08	20.88	28.18	42.22	45.29	46.68	47.42	48.48	31.66
39	13.94	16.49	21.22	28.73	43.15	46.37	47.78	48.55	49.66	32.28
40	14.28	17.04	21.72	29.38	44.18	47.30	48.72	49.49	50.81	32.81
41	14.74	17.33	21.96	29.93	45.12	48.46	49.80	50.59	51.84	33.58
42	14.93	17.76	22.42	30.53	46.06	49.54	50.95	51.77	52.97	34.30
43	15.22	18.12	22.75	31.03	46.85	50.47	51.89	52.70	54.26	34.97
44	15.48	18.36	23.40	31.58	47.78	51.36	52.92	53.76	55.20	35.59
45	15.82	18.77	23.64	32.04	48.72	52.34	53.71	54.55	56.23	36.17
46	16.06	19.01	24.14	32.54	49.66	53.40	55.01	55.87	57.38	36.72
47	16.32	19.39	24.50	32.98	50.59	54.70	56.04	56.93	58.68	37.25
48	16.70	19.80	24.94	33.48	51.58	55.63	56.98	57.89	59.66	38.02
49	16.99	20.28	25.44	34.08	52.34	56.66	58.08	58.99	60.84	38.69
50	17.26	20.54	25.78	34.63	53.28	57.60	59.02	59.95	61.99	39.43
51	17.50	20.78	26.18	35.14	54.34	58.58	60.00	60.96	63.17	40.10
52	17.74	21.12	26.69	35.98	55.15	59.47	61.08	62.04	64.46	40.61
53	18.10	21.53	27.02	36.53	56.04	60.41	61.82	62.81	65.62	41.33
54	18.34	21.86	27.48	37.08	56.83	61.34	62.76	63.74	66.74	41.86
55	18.72	22.32	27.82	37.73	57.82	62.33	63.70	64.70	67.73	42.53
56	18.98	22.51	28.22	38.33	58.58	63.43	64.82	65.86	68.93	43.03
57	19.22	22.90	28.70	38.88	59.47	64.46	66.02	67.06	70.20	43.61
58	19.51	23.30	29.21	39.53	60.58	65.40	67.03	68.09	71.26	44.59
59	19.78	23.54	29.71	40.22	61.56	66.50	68.11	69.19	72.34	45.22

FEDERAL EXPRESS CORPORATION
Proposed U.S. DOMESTIC RATES

FEDEX 2DAY

Zone >	<u>2</u>	<u>3</u>	<u>4</u>	<u>5</u>	<u>6</u>	<u>7</u>	<u>8</u>	<u>9-10</u>	<u>11-12</u>	<u>13-16</u>
60	20.02	23.78	30.24	40.78	62.33	67.58	68.95	70.03	73.51	45.74
61	20.35	24.14	30.60	41.33	63.26	68.59	70.08	71.18	74.50	46.34
62	20.86	24.58	30.98	41.98	64.15	69.77	71.28	72.41	75.70	47.14
63	21.10	24.94	31.34	42.58	65.09	70.87	72.65	73.80	77.09	47.64
64	21.48	25.32	31.73	43.13	66.02	71.95	73.63	74.78	78.29	48.48
65	21.74	25.68	32.23	43.78	67.03	73.10	74.98	76.15	79.27	49.10
66	22.03	25.92	32.78	44.47	68.11	74.04	76.22	77.42	80.57	49.92
67	22.27	26.42	33.26	45.19	68.95	75.07	77.33	78.55	81.79	50.50
68	22.54	26.66	33.77	45.98	70.08	76.22	78.31	79.54	82.85	51.26
69	22.87	27.05	34.27	46.82	71.02	77.33	79.66	80.90	84.12	52.10
70	23.11	27.46	34.61	47.64	72.12	78.31	80.54	81.82	85.27	52.68
71	23.52	27.84	35.06	48.29	73.20	79.44	81.62	82.92	86.30	53.40
72	23.76	28.34	35.57	49.03	74.30	80.54	82.82	84.12	87.70	53.95
73	24.00	28.58	36.05	49.82	75.24	81.43	83.76	85.08	88.90	54.94
74	24.26	28.92	36.55	50.47	76.39	82.56	85.06	86.40	90.19	55.56
75	24.65	29.42	37.06	51.17	77.11	83.50	86.16	87.53	91.22	56.23
76	24.89	29.71	37.39	51.77	77.11	84.43	87.10	88.46	92.30	56.86
77	25.30	30.12	37.94	52.44	78.98	85.58	88.18	89.57	93.77	57.53
78	25.54	30.36	38.42	53.18	80.14	86.62	88.18	90.29	94.75	58.32
79	25.87	30.72	39.07	53.93	81.17	87.72	90.36	91.78	95.93	59.14
80	26.28	31.10	39.58	54.62	81.94	88.80	91.46	92.90	97.18	59.66
81	26.52	31.44	39.91	55.32	82.82	89.74	92.40	93.86	98.26	60.43
82	26.76	31.85	40.37	56.04	83.76	90.98	93.65	95.11	99.50	61.01
83	27.02	32.18	40.87	56.52	84.74	91.92	94.73	96.22	100.80	61.82
84	27.41	32.74	41.21	57.02	85.68	93.07	95.66	97.18	101.78	62.50
85	27.65	33.12	41.71	57.94	86.62	93.96	96.72	98.23	102.96	63.17
86	28.06	33.38	42.22	58.63	87.50	94.90	97.85	99.38	104.26	63.74
87	28.30	33.72	42.70	59.28	88.49	95.78	98.78	100.34	105.55	64.63
88	28.54	34.13	43.15	59.83	89.42	96.91	99.89	101.47	106.58	65.45
89	28.90	34.37	43.63	60.38	90.36	98.02	101.14	102.72	107.83	66.02
90	29.28	34.70	43.99	61.03	91.46	98.95	102.22	103.82	109.03	66.74
91	29.69	35.16	44.38	61.78	92.40	100.20	103.32	104.95	110.16	67.37
92	30.07	35.50	44.88	62.42	93.34	101.28	104.40	106.03	111.46	68.04
93	30.31	36.00	45.43	62.98	94.37	102.22	105.41	107.06	112.58	68.81
94	30.58	36.24	45.94	63.53	95.30	103.22	106.58	108.26	113.74	69.65
95	30.82	36.65	46.42	64.22	96.29	104.26	107.47	109.15	114.86	70.20
96	31.06	36.89	46.92	64.78	97.08	105.41	108.62	110.33	116.06	70.87
97	31.42	37.22	47.26	65.28	98.02	106.27	109.66	111.38	117.31	71.50
98	31.66	37.54	47.66	66.02	98.95	107.21	110.59	112.32	118.49	72.34
99	31.90	37.78	48.00	66.67	99.89	108.00	111.58	113.33	119.57	72.96
100	32.64	37.92	48.00	66.72	100.80	108.00	112.00	114.00	120.00	73.00
101	32.97	38.30	48.48	67.39	101.81	109.08	113.12	115.14	121.20	73.73
102	33.29	38.68	48.96	68.05	102.82	110.16	114.24	116.28	122.40	74.46
103	33.62	39.06	49.44	68.72	103.82	111.24	115.36	117.42	123.60	75.19
104	33.95	39.44	49.92	69.39	104.83	112.32	116.48	118.56	124.80	75.92
105	34.27	39.82	50.40	70.06	105.84	113.40	117.60	119.70	126.00	76.65
106	34.60	40.20	50.88	70.72	106.85	114.48	118.72	120.84	127.20	77.38
107	34.92	40.57	51.36	71.39	107.86	115.56	119.84	121.98	128.40	78.11
108	35.25	40.95	51.84	72.06	108.86	116.64	120.96	123.12	129.60	78.84
109	35.58	41.33	52.32	72.72	109.87	117.72	122.08	124.26	130.80	79.57
110	35.90	41.71	52.80	73.39	110.88	118.80	123.20	125.40	132.00	80.30
111	36.23	42.09	53.28	74.06	111.89	119.88	124.32	126.54	133.20	81.03
112	36.56	42.47	53.76	74.73	112.90	120.96	125.44	127.68	134.40	81.76
113	36.88	42.85	54.24	75.39	113.90	122.04	126.56	128.82	135.60	82.49
114	37.21	43.23	54.72	76.06	114.91	123.12	127.68	129.96	136.80	83.22
115	37.54	43.61	55.20	76.73	115.92	124.20	128.80	131.10	138.00	83.95
116	37.86	43.99	55.68	77.40	116.93	125.28	129.92	132.24	139.20	84.68
117	38.19	44.37	56.16	78.06	117.94	126.36	131.04	133.38	140.40	85.41
118	38.52	44.75	56.64	78.73	118.94	127.44	132.16	134.52	141.60	86.14
119	38.84	45.12	57.12	79.40	119.95	128.52	133.28	135.66	142.80	86.87
120	39.17	45.50	57.60	80.06	120.96	129.60	134.40	136.80	144.00	87.60
121	39.49	45.88	58.08	80.73	121.97	130.68	135.52	137.94	145.20	88.33

FEDERAL EXPRESS CORPORATION
Proposed U.S. DOMESTIC RATES

FEDEX 2DAY

Zone >	<u>2</u>	<u>3</u>	<u>4</u>	<u>5</u>	<u>6</u>	<u>7</u>	<u>8</u>	<u>9-10</u>	<u>11-12</u>	<u>13-16</u>
122	39.82	46.26	58.56	81.40	122.98	131.76	136.64	139.08	146.40	89.06
123	40.15	46.64	59.04	82.07	123.98	132.84	137.76	140.22	147.60	89.79
124	40.47	47.02	59.52	82.73	124.99	133.92	138.88	141.36	148.80	90.52
125	40.80	47.40	60.00	83.40	126.00	135.00	140.00	142.50	150.00	91.25
126	41.13	47.78	60.48	84.07	127.01	136.08	141.12	143.64	151.20	91.98
127	41.45	48.16	60.96	84.73	128.02	137.16	142.24	144.78	152.40	92.71
128	41.78	48.54	61.44	85.40	129.02	138.24	143.36	145.92	153.60	93.44
129	42.11	48.92	61.92	86.07	130.03	139.32	144.48	147.06	154.80	94.17
130	42.43	49.30	62.40	86.74	131.04	140.40	145.60	148.20	156.00	94.90
131	42.76	49.68	62.88	87.40	132.05	141.48	146.72	149.34	157.20	95.63
132	43.08	50.05	63.36	88.07	133.06	142.56	147.84	150.48	158.40	96.36
133	43.41	50.43	63.84	88.74	134.06	143.64	148.96	151.62	159.60	97.09
134	43.74	50.81	64.32	89.40	135.07	144.72	150.08	152.76	160.80	97.82
135	44.06	51.19	64.80	90.07	136.08	145.80	151.20	153.90	162.00	98.55
136	44.39	51.57	65.28	90.74	137.09	146.88	152.32	155.04	163.20	99.28
137	44.72	51.95	65.76	91.41	138.10	147.96	153.44	156.18	164.40	100.01
138	45.04	52.33	66.24	92.07	139.10	149.04	154.56	157.32	165.60	100.74
139	45.37	52.71	66.72	92.74	140.11	150.12	155.68	158.46	166.80	101.47
140	45.70	53.09	67.20	93.41	141.12	151.20	156.80	159.60	168.00	102.20
141	46.02	53.47	67.68	94.08	142.13	152.28	157.92	160.74	169.20	102.93
142	46.35	53.85	68.16	94.74	143.14	153.36	159.04	161.88	170.40	103.66
143	46.68	54.23	68.64	95.41	144.14	154.44	160.16	163.02	171.60	104.39
144	47.00	54.60	69.12	96.08	145.15	155.52	161.28	164.16	172.80	105.12
145	47.33	54.98	69.60	96.74	146.16	156.60	162.40	165.30	174.00	105.85
146	47.65	55.36	70.08	97.41	147.17	157.68	163.52	166.44	175.20	106.58
147	47.98	55.74	70.56	98.08	148.18	158.76	164.64	167.58	176.40	107.31
148	48.31	56.12	71.04	98.75	149.18	159.84	165.76	168.72	177.60	108.04
149	48.63	56.50	71.52	99.41	150.19	160.92	166.88	169.86	178.80	108.77
150	48.96	56.88	72.00	100.08	151.20	162.00	168.00	171.00	180.00	109.50
100 - 499	0.33	0.38	0.48	0.67	1.01	1.08	1.12	1.14	1.20	0.73
500 - 999	0.32	0.37	0.47	0.66	1.00	1.08	1.11	1.13	1.20	0.72
1000 - 1999	0.31	0.36	0.46	0.65	0.99	1.07	1.10	1.12	1.19	0.72
2000 - 99999	0.30	0.35	0.45	0.64	0.98	1.06	1.09	1.11	1.18	0.71

F3	Proposed Rates						
Zone >	<u>2</u>	<u>3</u>	<u>4</u>	<u>5</u>	<u>6</u>	<u>7</u>	<u>8</u>
151 - 499	0.46	0.82	1.02	1.10	1.58	2.00	2.24
500 - 999	0.43	0.78	0.99	1.09	1.54	1.94	2.22
1000 - 1999	0.42	0.76	0.96	1.06	1.50	1.89	2.19
2000 - 99999	0.40	0.74	0.95	1.00	1.45	1.84	2.14
Minimum Charge:	46.00	46.00	51.00	57.00	57.00	57.00	57.00

FEDERAL EXPRESS CORPORATION
Proposed U.S. DOMESTIC RATES

FEDEX EXPRESS SAVER

Zone >	<u>2</u>	<u>3</u>	<u>4</u>	<u>5</u>	<u>6</u>	<u>7</u>	<u>8</u>
0	4.50	4.50	4.50	4.50	4.71	4.97	5.51
1	4.50	4.50	4.50	4.50	4.71	4.97	5.51
2	4.50	4.50	4.50	4.73	5.36	5.80	6.40
1	4.50	4.50	4.50	4.50	4.71	4.97	5.51
2	4.50	4.50	4.50	4.73	5.36	5.80	6.40
3	4.50	4.50	4.68	5.30	6.19	6.50	7.23
4	4.52	4.63	5.17	6.06	6.84	7.38	8.27
5	4.63	4.76	5.67	6.71	7.75	8.14	9.28
6	4.76	5.10	6.14	7.36	8.63	9.07	10.48
7	5.10	5.51	6.63	7.96	9.59	10.22	11.52
8	5.36	6.03	7.15	8.63	10.50	11.21	12.64
9	5.62	6.37	7.64	9.31	11.49	12.27	13.75
10	5.85	6.73	8.27	9.96	12.51	13.18	14.87
11	6.14	7.12	8.71	10.53	13.42	14.14	15.81
12	6.50	7.49	9.10	11.15	14.27	15.05	16.74
13	6.92	7.88	9.54	11.80	15.05	15.83	17.71
14	7.23	8.32	10.04	12.53	15.83	16.67	18.59
15	7.49	8.55	10.56	13.08	16.67	17.37	19.42
16	7.67	8.81	11.00	13.47	17.37	18.23	20.28
17	7.96	9.05	11.49	14.09	18.17	19.16	21.32
18	8.22	9.41	11.86	14.61	19.11	20.07	22.46
19	8.48	9.70	12.27	15.16	19.94	21.01	23.53
20	8.79	10.04	12.66	15.81	20.70	21.94	24.31
21	9.13	10.45	13.13	16.33	21.66	22.88	25.38
22	9.41	10.92	13.49	16.82	22.39	23.69	26.39
23	9.67	11.23	14.01	17.34	23.35	24.62	27.33
24	9.93	11.60	14.43	17.94	24.08	25.53	28.31
25	10.19	11.88	14.74	18.56	24.75	26.31	29.35
26	10.48	12.17	15.26	19.16	25.53	27.20	30.16
27	10.89	12.56	15.65	19.81	26.23	27.92	31.12
28	11.23	12.92	16.04	20.31	26.99	28.70	32.14
29	11.49	13.21	16.61	20.83	27.64	29.46	32.97
30	11.75	13.57	17.08	21.48	28.42	30.24	33.90
31	12.01	14.04	17.58	22.00	29.28	31.12	34.79
32	12.27	14.35	18.15	22.49	30.06	31.95	35.80
33	12.64	14.59	18.54	23.01	30.94	32.97	36.84
34	12.90	14.98	18.85	23.66	31.75	33.88	37.73
35	13.16	15.39	19.27	24.18	32.55	34.71	38.77
36	13.42	15.73	19.68	24.65	33.23	35.59	39.78
37	13.68	16.04	20.20	25.35	34.03	36.50	40.66
38	13.96	16.30	20.67	25.82	34.81	37.36	41.65
39	14.30	16.67	21.09	26.34	35.59	38.22	42.56
40	14.72	17.19	21.50	27.01	36.48	39.10	43.50
41	15.11	17.52	21.84	27.48	37.21	39.99	44.46
42	15.42	17.89	22.23	28.03	37.99	40.82	45.42
43	15.65	18.28	22.62	28.52	38.64	41.60	46.20
44	15.91	18.51	23.11	29.02	39.42	42.46	47.22
45	16.28	18.85	23.48	29.38	40.22	43.16	47.94
46	16.56	19.19	23.92	29.85	41.00	44.10	48.93
47	16.80	19.55	24.34	30.24	41.73	45.03	49.92
48	17.19	19.94	24.73	30.73	42.51	45.86	50.86
49	17.47	20.41	25.14	31.25	43.16	46.75	51.79
50	17.73	20.70	25.56	31.77	43.99	47.50	52.62
51	17.99	20.98	25.95	32.27	44.80	48.33	53.46
52	18.28	21.35	26.39	32.92	45.47	49.11	54.34
53	18.64	21.74	26.81	33.49	46.25	49.79	55.09
54	18.88	22.15	27.22	33.98	46.88	50.60	55.98
55	19.21	22.49	27.56	34.61	47.68	51.35	56.76
56	19.47	22.72	27.98	35.15	48.39	52.29	57.80
57	19.84	23.06	28.50	35.67	49.11	53.17	58.79
58	20.07	23.40	28.89	36.24	49.95	53.98	59.64
59	20.36	23.71	29.46	36.82	50.67	54.78	60.61

FEDERAL EXPRESS CORPORATION
Proposed U.S. DOMESTIC RATES

FEDEX EXPRESS SAVER

Zone >	<u>2</u>	<u>3</u>	<u>4</u>	<u>5</u>	<u>6</u>	<u>7</u>	<u>8</u>
60	20.59	24.00	29.90	37.34	51.17	55.74	61.52
61	20.98	24.34	30.32	37.83	52.16	56.58	62.50
62	21.40	24.78	30.68	38.51	52.99	57.49	63.57
63	21.76	25.14	31.04	38.97	53.64	58.40	64.69
64	22.05	25.48	31.41	39.52	54.50	59.36	65.70
65	22.33	25.84	31.95	40.17	55.22	60.22	66.79
66	22.59	26.16	32.47	40.74	56.16	61.07	67.86
67	22.85	26.65	32.86	41.44	56.97	61.96	68.82
68	23.11	26.99	33.38	42.17	57.75	62.82	69.86
69	23.48	27.33	33.88	42.85	58.60	63.75	70.88
70	23.76	27.66	34.29	43.58	59.51	64.58	71.79
71	24.10	28.11	34.68	44.28	60.40	65.55	72.75
72	24.41	28.52	35.20	44.93	61.33	66.33	73.74
73	24.67	28.89	35.70	45.68	62.11	67.24	74.72
74	24.93	29.17	36.19	46.28	62.87	68.09	75.69
75	25.30	29.61	36.74	46.85	63.52	68.87	76.73
76	25.64	29.98	37.10	47.45	64.32	69.65	77.56
77	25.97	30.32	37.52	48.00	65.10	70.49	78.57
78	26.23	30.65	38.04	48.59	65.99	71.40	79.56
79	26.60	31.04	38.64	49.40	66.87	72.33	80.42
80	27.01	31.38	39.13	50.08	67.63	73.14	81.43
81	27.27	31.75	39.57	50.65	68.38	74.00	82.29
82	27.53	32.11	39.94	51.25	69.13	74.98	83.36
83	27.79	32.47	40.46	51.77	69.94	75.74	84.37
84	28.18	32.92	40.87	52.29	70.59	76.67	85.20
85	28.47	33.28	41.39	53.01	71.40	77.38	86.19
86	28.73	33.62	41.86	53.66	72.18	78.18	87.18
87	28.99	33.96	42.41	54.24	72.96	78.94	87.98
88	29.38	34.32	42.74	54.83	73.74	79.82	89.00
89	29.72	34.66	43.13	55.38	74.57	80.76	89.96
90	30.06	34.97	43.58	55.95	75.30	81.61	90.95
91	30.45	35.41	43.99	56.55	76.10	82.52	91.96
92	30.84	35.75	44.41	57.12	76.99	83.41	92.98
93	31.10	36.19	44.90	57.67	77.84	84.21	93.81
94	31.36	36.56	45.42	58.19	78.57	85.05	94.87
95	31.59	36.89	45.92	58.79	79.40	85.96	95.71
96	31.85	37.18	46.41	59.33	80.03	86.79	96.72
97	32.24	37.54	46.83	59.85	80.81	87.57	97.68
98	32.55	37.88	47.22	60.45	81.48	88.37	98.51
99	32.79	38.00	47.37	61.00	82.29	89.21	99.32
100	33.00	38.00	47.84	61.00	82.68	89.96	99.84
101	33.33	38.38	48.32	61.61	83.51	90.86	100.84
102	33.66	38.76	48.80	62.22	84.33	91.76	101.84
103	33.99	39.14	49.28	62.83	85.16	92.66	102.84
104	34.32	39.52	49.75	63.44	85.99	93.56	103.83
105	34.65	39.90	50.23	64.05	86.81	94.46	104.83
106	34.98	40.28	50.71	64.66	87.64	95.36	105.83
107	35.31	40.66	51.19	65.27	88.47	96.26	106.83
108	35.64	41.04	51.67	65.88	89.29	97.16	107.83
109	35.97	41.42	52.15	66.49	90.12	98.06	108.83
110	36.30	41.80	52.62	67.10	90.95	98.96	109.82
111	36.63	42.18	53.10	67.71	91.77	99.86	110.82
112	36.96	42.56	53.58	68.32	92.60	100.76	111.82
113	37.29	42.94	54.06	68.93	93.43	101.65	112.82
114	37.62	43.32	54.54	69.54	94.26	102.55	113.82
115	37.95	43.70	55.02	70.15	95.08	103.45	114.82
116	38.28	44.08	55.49	70.76	95.91	104.35	115.81
117	38.61	44.46	55.97	71.37	96.74	105.25	116.81
118	38.94	44.84	56.45	71.98	97.56	106.15	117.81
119	39.27	45.22	56.93	72.59	98.39	107.05	118.81
120	39.60	45.60	57.41	73.20	99.22	107.95	119.81
121	39.93	45.98	57.89	73.81	100.04	108.85	120.81

FEDERAL EXPRESS CORPORATION
Proposed U.S. DOMESTIC RATES

FEDEX EXPRESS SAVER

Zone >	<u>2</u>	<u>3</u>	<u>4</u>	<u>5</u>	<u>6</u>	<u>7</u>	<u>8</u>
122	40.26	46.36	58.36	74.42	100.87	109.75	121.80
123	40.59	46.74	58.84	75.03	101.70	110.65	122.80
124	40.92	47.12	59.32	75.64	102.52	111.55	123.80
125	41.25	47.50	59.80	76.25	103.35	112.45	124.80
126	41.58	47.88	60.28	76.86	104.18	113.35	125.80
127	41.91	48.26	60.76	77.47	105.00	114.25	126.80
128	42.24	48.64	61.24	78.08	105.83	115.15	127.80
129	42.57	49.02	61.71	78.69	106.66	116.05	128.79
130	42.90	49.40	62.19	79.30	107.48	116.95	129.79
131	43.23	49.78	62.67	79.91	108.31	117.85	130.79
132	43.56	50.16	63.15	80.52	109.14	118.75	131.79
133	43.89	50.54	63.63	81.13	109.96	119.65	132.79
134	44.22	50.92	64.11	81.74	110.79	120.55	133.79
135	44.55	51.30	64.58	82.35	111.62	121.45	134.78
136	44.88	51.68	65.06	82.96	112.44	122.35	135.78
137	45.21	52.06	65.54	83.57	113.27	123.25	136.78
138	45.54	52.44	66.02	84.18	114.10	124.14	137.78
139	45.87	52.82	66.50	84.79	114.93	125.04	138.78
140	46.20	53.20	66.98	85.40	115.75	125.94	139.78
141	46.53	53.58	67.45	86.01	116.58	126.84	140.77
142	46.86	53.96	67.93	86.62	117.41	127.74	141.77
143	47.19	54.34	68.41	87.23	118.23	128.64	142.77
144	47.52	54.72	68.89	87.84	119.06	129.54	143.77
145	47.85	55.10	69.37	88.45	119.89	130.44	144.77
146	48.18	55.48	69.85	89.06	120.71	131.34	145.77
147	48.51	55.86	70.32	89.67	121.54	132.24	146.76
148	48.84	56.24	70.80	90.28	122.37	133.14	147.76
149	49.17	56.62	71.28	90.89	123.19	134.04	148.76
150	49.50	57.00	71.76	91.50	124.02	134.94	149.76
100 - 499	0.33	0.38	0.48	0.61	0.83	0.90	1.00
500 - 999	0.32	0.37	0.47	0.60	0.82	0.89	0.99
1000 - 1999	0.31	0.36	0.46	0.59	0.81	0.88	0.98
2000 - 99999	0.30	0.35	0.45	0.58	0.80	0.87	0.97

Ground Pricing
Proposed W/O MBG

TABLE 1

Rates (\$) Applicable On Packages Moving Between
Points In The Continental United States

WT. (lb.)	ZONE 2	ZONE 3	ZONE 4	ZONE 5	ZONE 6	ZONE 7	ZONE 8
1	\$3.22	\$3.23	\$3.23	\$3.24	\$3.27	\$3.32	\$3.42
2	\$3.23	\$3.23	\$3.27	\$3.39	\$3.66	\$3.74	\$3.99
3	\$3.23	\$3.24	\$3.47	\$3.63	\$3.90	\$4.04	\$4.42
4	\$3.24	\$3.26	\$3.68	\$3.87	\$4.14	\$4.29	\$4.71
5	\$3.25	\$3.40	\$3.84	\$4.07	\$4.34	\$4.57	\$5.05
6	\$3.26	\$3.52	\$4.00	\$4.27	\$4.58	\$4.82	\$5.30
7	\$3.41	\$3.63	\$4.10	\$4.46	\$4.78	\$5.02	\$5.55
8	\$3.53	\$3.76	\$4.24	\$4.56	\$4.93	\$5.27	\$5.94
9	\$3.66	\$3.91	\$4.29	\$4.66	\$5.09	\$5.56	\$6.33
10	\$3.72	\$3.96	\$4.33	\$4.73	\$5.21	\$5.95	\$6.77
11	\$3.76	\$3.99	\$4.38	\$4.77	\$5.28	\$6.01	\$6.85
12	\$3.80	\$4.04	\$4.43	\$4.82	\$5.33	\$6.26	\$7.15
13	\$3.86	\$4.07	\$4.48	\$4.85	\$5.57	\$6.68	\$7.64
14	\$3.96	\$4.17	\$4.50	\$4.87	\$5.88	\$7.08	\$8.14
15	\$4.05	\$4.31	\$4.57	\$5.02	\$6.19	\$7.48	\$8.64
16	\$4.13	\$4.46	\$4.65	\$5.19	\$6.53	\$7.90	\$9.14
17	\$4.20	\$4.61	\$4.78	\$5.43	\$6.86	\$8.30	\$9.64
18	\$4.30	\$4.78	\$4.97	\$5.70	\$7.19	\$8.71	\$10.14
19	\$4.38	\$4.95	\$5.16	\$5.97	\$7.54	\$9.12	\$10.64
20	\$4.49	\$5.11	\$5.34	\$6.24	\$7.87	\$9.48	\$11.14
21	\$4.57	\$5.19	\$5.48	\$6.33	\$7.72	\$9.51	\$11.23
22	\$4.63	\$5.26	\$5.54	\$6.56	\$8.25	\$9.85	\$11.72
23	\$4.68	\$5.42	\$5.71	\$6.78	\$8.57	\$10.24	\$12.19
24	\$4.80	\$5.57	\$5.89	\$6.99	\$8.88	\$10.63	\$12.66
25	\$4.91	\$5.71	\$6.08	\$7.20	\$9.21	\$11.03	\$13.13
26	\$5.02	\$5.83	\$6.26	\$7.42	\$9.53	\$11.37	\$13.57
27	\$5.13	\$5.96	\$6.44	\$7.64	\$9.85	\$11.72	\$13.99
28	\$5.25	\$6.09	\$6.64	\$7.87	\$10.16	\$12.06	\$14.48
29	\$5.36	\$6.23	\$6.82	\$8.10	\$10.48	\$12.44	\$14.95
30	\$5.47	\$6.38	\$7.01	\$8.33	\$10.81	\$12.83	\$15.42
31	\$5.64	\$6.59	\$7.26	\$8.66	\$11.24	\$13.35	\$16.05
32	\$5.75	\$6.74	\$7.46	\$8.90	\$11.55	\$13.75	\$16.54
33	\$5.87	\$6.88	\$7.65	\$9.15	\$11.86	\$14.13	\$17.01
34	\$5.97	\$7.03	\$7.83	\$9.39	\$12.18	\$14.53	\$17.48
35	\$6.08	\$7.18	\$8.02	\$9.63	\$12.49	\$14.92	\$17.95
36	\$6.18	\$7.33	\$8.20	\$9.87	\$12.81	\$15.32	\$18.42
37	\$6.29	\$7.47	\$8.39	\$10.10	\$13.11	\$15.70	\$18.87
38	\$6.39	\$7.62	\$8.59	\$10.33	\$13.40	\$16.09	\$19.32
39	\$6.48	\$7.77	\$8.76	\$10.57	\$13.69	\$16.49	\$19.78
40	\$6.58	\$7.92	\$8.95	\$10.81	\$13.97	\$16.88	\$20.23
41	\$6.67	\$8.06	\$9.13	\$11.04	\$14.25	\$17.27	\$20.67
42	\$6.77	\$8.22	\$9.32	\$11.27	\$14.53	\$17.66	\$21.10
43	\$6.87	\$8.37	\$9.49	\$11.52	\$14.79	\$18.06	\$21.54
44	\$6.95	\$8.52	\$9.67	\$11.75	\$15.06	\$18.45	\$21.97
45	\$7.03	\$8.66	\$9.83	\$11.98	\$15.32	\$18.80	\$22.42
46	\$7.10	\$8.80	\$9.99	\$12.21	\$15.56	\$19.15	\$22.85
47	\$7.17	\$8.94	\$10.16	\$12.45	\$15.79	\$19.50	\$23.29
48	\$7.24	\$9.05	\$10.31	\$12.67	\$16.01	\$19.85	\$23.68
49	\$7.31	\$9.17	\$10.46	\$12.88	\$16.23	\$20.20	\$24.03
50	\$7.38	\$9.27	\$10.61	\$13.07	\$16.44	\$20.50	\$24.33

FDEG

TABLE 1 CONTINUED

WT. (lb.)	ZONE 2	ZONE 3	ZONE 4	ZONE 5	ZONE 6	ZONE 7	ZONE 8
51	\$7.48	\$9.41	\$10.80	\$13.32	\$16.72	\$20.90	\$24.75
52	\$7.55	\$9.50	\$10.94	\$13.50	\$16.93	\$21.17	\$25.06
53	\$7.62	\$9.59	\$11.07	\$13.67	\$17.13	\$21.38	\$25.33
54	\$7.69	\$9.68	\$11.20	\$13.85	\$17.33	\$21.55	\$25.55
55	\$7.76	\$9.76	\$11.33	\$14.02	\$17.53	\$21.69	\$25.76
56	\$7.83	\$9.85	\$11.44	\$14.20	\$17.74	\$21.82	\$25.93
57	\$7.90	\$9.94	\$11.56	\$14.37	\$17.92	\$21.95	\$26.11
58	\$7.97	\$10.03	\$11.68	\$14.51	\$18.11	\$22.08	\$26.28
59	\$8.04	\$10.11	\$11.78	\$14.64	\$18.28	\$22.22	\$26.46
60	\$8.11	\$10.19	\$11.89	\$14.77	\$18.45	\$22.35	\$26.63
61	\$8.18	\$10.27	\$11.98	\$14.86	\$18.61	\$22.48	\$26.81
62	\$8.25	\$10.34	\$12.07	\$14.95	\$18.75	\$22.60	\$26.98
63	\$8.33	\$10.43	\$12.17	\$15.04	\$18.89	\$22.74	\$27.16
64	\$8.40	\$10.51	\$12.26	\$15.12	\$19.03	\$22.87	\$27.33
65	\$8.47	\$10.59	\$12.34	\$15.21	\$19.15	\$23.00	\$27.51
66	\$8.54	\$10.66	\$12.42	\$15.31	\$19.27	\$23.13	\$27.68
67	\$8.59	\$10.74	\$12.51	\$15.41	\$19.37	\$23.27	\$27.86
68	\$8.66	\$10.82	\$12.59	\$15.53	\$19.46	\$23.40	\$28.03
69	\$8.72	\$10.91	\$12.66	\$15.65	\$19.56	\$23.53	\$28.21
70	\$8.77	\$10.98	\$12.74	\$15.77	\$19.64	\$23.66	\$28.38
71	\$12.54	\$14.13	\$15.72	\$17.44	\$21.09	\$24.67	\$29.18
72	\$15.87	\$17.37	\$18.79	\$19.63	\$22.62	\$25.98	\$30.05
73	\$18.67	\$20.08	\$21.41	\$21.82	\$24.15	\$27.30	\$30.71
74	\$20.60	\$22.10	\$23.38	\$24.01	\$25.69	\$28.38	\$31.36
75	\$21.65	\$23.15	\$24.69	\$25.33	\$26.99	\$29.26	\$31.81
76	\$22.70	\$24.03	\$25.35	\$26.20	\$28.09	\$29.93	\$32.24
77	\$23.57	\$24.81	\$25.92	\$26.85	\$28.97	\$30.36	\$32.59
78	\$24.36	\$25.56	\$26.45	\$27.51	\$29.62	\$30.75	\$32.94
79	\$24.98	\$26.31	\$26.92	\$27.95	\$30.07	\$31.15	\$33.29
80	\$25.50	\$27.05	\$27.37	\$28.30	\$30.42	\$31.50	\$33.64
81	\$25.98	\$27.44	\$27.75	\$28.65	\$30.77	\$31.85	\$33.99
82	\$26.42	\$27.82	\$28.14	\$29.00	\$31.12	\$32.20	\$34.34
83	\$26.81	\$28.21	\$28.52	\$29.35	\$31.47	\$32.55	\$34.69
84	\$27.16	\$28.57	\$28.89	\$29.70	\$31.82	\$32.90	\$35.04
85	\$27.51	\$28.93	\$29.25	\$30.05	\$32.17	\$33.25	\$35.39
86	\$27.86	\$29.28	\$29.60	\$30.40	\$32.52	\$33.60	\$35.74
87	\$28.21	\$29.63	\$29.96	\$30.75	\$32.87	\$33.95	\$36.09
88	\$28.56	\$29.98	\$30.31	\$31.15	\$33.22	\$34.30	\$36.44
89	\$28.91	\$30.33	\$30.68	\$31.46	\$33.57	\$34.65	\$36.79
90	\$29.26	\$30.68	\$31.05	\$31.81	\$33.92	\$35.00	\$37.14
91	\$29.61	\$31.03	\$31.40	\$32.16	\$34.27	\$35.36	\$37.49
92	\$29.96	\$31.39	\$31.74	\$32.51	\$34.62	\$35.71	\$37.84
93	\$30.31	\$31.74	\$32.06	\$32.86	\$34.97	\$36.06	\$38.19
94	\$30.66	\$32.09	\$32.38	\$33.21	\$35.32	\$36.41	\$38.54
95	\$31.01	\$32.44	\$32.69	\$33.56	\$35.67	\$36.76	\$38.89
96	\$31.36	\$32.74	\$33.01	\$33.91	\$36.02	\$37.11	\$39.24
97	\$31.70	\$33.04	\$33.32	\$34.26	\$36.37	\$37.46	\$39.59
98	\$32.04	\$33.36	\$33.64	\$34.61	\$36.72	\$37.81	\$39.94
99	\$32.38	\$33.66	\$33.95	\$34.96	\$37.07	\$38.16	\$40.29
100	\$32.73	\$33.97	\$34.27	\$35.31	\$37.42	\$38.51	\$40.64

TABLE 1 CONTINUED

WT. (lb.)	ZONE 2	ZONE 3	ZONE 4	ZONE 5	ZONE 6	ZONE 7	ZONE 8
101	\$33.03	\$34.27	\$34.58	\$35.60	\$37.74	\$38.85	\$40.99
102	\$33.34	\$34.58	\$34.90	\$35.90	\$38.06	\$39.18	\$41.33
103	\$33.64	\$34.89	\$35.21	\$36.20	\$38.39	\$39.52	\$41.67
104	\$33.95	\$35.19	\$35.53	\$36.50	\$38.72	\$39.87	\$42.01
105	\$34.26	\$35.50	\$35.85	\$36.79	\$39.03	\$40.21	\$42.36
106	\$34.56	\$35.81	\$36.16	\$37.09	\$39.36	\$40.55	\$42.70
107	\$34.86	\$36.11	\$36.48	\$37.39	\$39.69	\$40.89	\$43.04
108	\$35.18	\$36.42	\$36.79	\$37.69	\$40.01	\$41.24	\$43.38
109	\$35.48	\$36.72	\$37.11	\$37.98	\$40.33	\$41.58	\$43.73
110	\$35.79	\$37.04	\$37.42	\$38.29	\$40.66	\$41.92	\$44.07
111	\$36.09	\$37.34	\$37.74	\$38.58	\$40.98	\$42.26	\$44.40
112	\$36.38	\$37.64	\$38.05	\$38.88	\$41.31	\$42.61	\$44.74
113	\$36.69	\$37.95	\$38.37	\$39.17	\$41.63	\$42.94	\$45.09
114	\$36.98	\$38.26	\$38.68	\$39.48	\$41.95	\$43.28	\$45.43
115	\$37.28	\$38.57	\$39.00	\$39.77	\$42.28	\$43.62	\$45.77
116	\$37.57	\$38.87	\$39.31	\$40.07	\$42.61	\$43.97	\$46.11
117	\$37.88	\$39.17	\$39.63	\$40.36	\$42.92	\$44.31	\$46.46
118	\$38.17	\$39.49	\$39.94	\$40.67	\$43.25	\$44.65	\$46.80
119	\$38.47	\$39.79	\$40.26	\$40.96	\$43.57	\$44.99	\$47.14
120	\$38.76	\$40.10	\$40.57	\$41.26	\$43.90	\$45.34	\$47.47
121	\$39.07	\$40.40	\$40.89	\$41.56	\$44.22	\$45.68	\$47.83
122	\$39.36	\$40.71	\$41.20	\$41.86	\$44.54	\$46.02	\$48.16
123	\$39.66	\$41.02	\$41.52	\$42.15	\$44.87	\$46.35	\$48.50
124	\$39.96	\$41.32	\$41.84	\$42.45	\$45.20	\$46.70	\$48.84
125	\$40.26	\$41.63	\$42.15	\$42.75	\$45.51	\$47.04	\$49.19
126	\$40.55	\$41.94	\$42.47	\$43.05	\$45.84	\$47.38	\$49.53
127	\$40.85	\$42.24	\$42.78	\$43.34	\$46.17	\$47.72	\$49.87
128	\$41.15	\$42.55	\$43.10	\$43.65	\$46.49	\$48.07	\$50.21
129	\$41.45	\$42.85	\$43.41	\$43.94	\$46.81	\$48.41	\$50.56
130	\$41.74	\$43.17	\$43.73	\$44.24	\$47.14	\$48.75	\$50.90
131	\$42.05	\$43.47	\$44.04	\$44.53	\$47.46	\$49.09	\$51.23
132	\$42.34	\$43.77	\$44.36	\$44.84	\$47.79	\$49.44	\$51.57
133	\$42.64	\$44.08	\$44.67	\$45.13	\$48.11	\$49.77	\$51.92
134	\$42.93	\$44.39	\$44.99	\$45.43	\$48.43	\$50.11	\$52.26
135	\$43.24	\$44.70	\$45.30	\$45.72	\$48.76	\$50.45	\$52.60
136	\$43.53	\$45.00	\$45.62	\$46.03	\$49.09	\$50.80	\$52.94
137	\$43.83	\$45.30	\$45.93	\$46.32	\$49.40	\$51.14	\$53.29
138	\$44.12	\$45.62	\$46.25	\$46.62	\$49.73	\$51.48	\$53.63
139	\$44.43	\$45.92	\$46.56	\$46.91	\$50.06	\$51.82	\$53.97
140	\$44.72	\$46.23	\$46.88	\$47.22	\$50.38	\$52.17	\$54.31
141	\$45.02	\$46.53	\$47.19	\$47.51	\$50.70	\$52.51	\$54.66
142	\$45.31	\$46.84	\$47.51	\$47.81	\$51.02	\$52.85	\$54.99
143	\$45.62	\$47.15	\$47.83	\$48.11	\$51.35	\$53.18	\$55.33
144	\$45.91	\$47.45	\$48.14	\$48.41	\$51.68	\$53.53	\$55.67
145	\$46.21	\$47.75	\$48.46	\$48.70	\$51.99	\$53.87	\$56.02
146	\$46.51	\$48.07	\$48.77	\$49.00	\$52.32	\$54.21	\$56.36
147	\$46.81	\$48.37	\$49.09	\$49.30	\$52.65	\$54.55	\$56.70
148	\$47.10	\$48.68	\$49.40	\$49.60	\$52.97	\$54.90	\$57.04
149	\$47.40	\$48.98	\$49.72	\$49.89	\$53.29	\$55.24	\$57.39
150	\$47.70	\$49.30	\$50.03	\$50.20	\$53.62	\$55.58	\$57.73

FedEx Home Delivery Pricing
Proposed

TABLE 2
Rates (\$) Applicable On Packages Moving Between
Points In The Continental United States

WT. (lb.)	ZONE 2	ZONE 3	ZONE 4	ZONE 5	ZONE 6	ZONE 7	ZONE 8
1	\$3.22	\$3.23	\$3.23	\$3.24	\$3.27	\$3.32	\$3.42
2	\$3.23	\$3.23	\$3.27	\$3.39	\$3.66	\$3.74	\$3.99
3	\$3.23	\$3.24	\$3.47	\$3.63	\$3.90	\$4.04	\$4.42
4	\$3.24	\$3.26	\$3.68	\$3.87	\$4.14	\$4.29	\$4.71
5	\$3.25	\$3.40	\$3.84	\$4.07	\$4.34	\$4.57	\$5.05
6	\$3.26	\$3.52	\$4.00	\$4.27	\$4.58	\$4.82	\$5.30
7	\$3.41	\$3.63	\$4.10	\$4.46	\$4.78	\$5.02	\$5.55
8	\$3.53	\$3.76	\$4.24	\$4.56	\$4.93	\$5.27	\$5.94
9	\$3.66	\$3.91	\$4.29	\$4.66	\$5.09	\$5.56	\$6.33
10	\$3.72	\$3.96	\$4.33	\$4.73	\$5.21	\$5.95	\$6.77
11	\$3.76	\$3.99	\$4.38	\$4.77	\$5.28	\$6.01	\$6.85
12	\$3.80	\$4.04	\$4.43	\$4.82	\$5.33	\$6.26	\$7.15
13	\$3.86	\$4.07	\$4.48	\$4.85	\$5.57	\$6.68	\$7.64
14	\$3.96	\$4.17	\$4.50	\$4.87	\$5.88	\$7.08	\$8.14
15	\$4.05	\$4.31	\$4.57	\$5.02	\$6.19	\$7.48	\$8.64
16	\$4.13	\$4.46	\$4.65	\$5.19	\$6.53	\$7.90	\$9.14
17	\$4.20	\$4.61	\$4.78	\$5.43	\$6.86	\$8.30	\$9.64
18	\$4.30	\$4.78	\$4.97	\$5.70	\$7.19	\$8.71	\$10.14
19	\$4.38	\$4.95	\$5.16	\$5.97	\$7.54	\$9.12	\$10.64
20	\$4.49	\$5.11	\$5.34	\$6.24	\$7.87	\$9.48	\$11.14
21	\$4.57	\$5.19	\$5.48	\$6.33	\$7.72	\$9.51	\$11.23
22	\$4.63	\$5.26	\$5.54	\$6.56	\$8.25	\$9.85	\$11.72
23	\$4.68	\$5.42	\$5.71	\$6.78	\$8.57	\$10.24	\$12.19
24	\$4.80	\$5.57	\$5.89	\$6.99	\$8.88	\$10.63	\$12.66
25	\$4.91	\$5.71	\$6.08	\$7.20	\$9.21	\$11.03	\$13.13
26	\$5.02	\$5.83	\$6.26	\$7.42	\$9.53	\$11.37	\$13.57
27	\$5.13	\$5.96	\$6.44	\$7.64	\$9.85	\$11.72	\$13.99
28	\$5.25	\$6.09	\$6.64	\$7.87	\$10.16	\$12.06	\$14.48
29	\$5.36	\$6.23	\$6.82	\$8.10	\$10.48	\$12.44	\$14.95
30	\$5.47	\$6.38	\$7.01	\$8.33	\$10.81	\$12.83	\$15.42
31	\$5.64	\$6.59	\$7.26	\$8.66	\$11.24	\$13.35	\$16.05
32	\$5.75	\$6.74	\$7.46	\$8.90	\$11.55	\$13.75	\$16.54
33	\$5.87	\$6.88	\$7.65	\$9.15	\$11.86	\$14.13	\$17.01
34	\$5.97	\$7.03	\$7.83	\$9.39	\$12.18	\$14.53	\$17.48
35	\$6.08	\$7.18	\$8.02	\$9.63	\$12.49	\$14.92	\$17.95
36	\$6.18	\$7.33	\$8.20	\$9.87	\$12.81	\$15.32	\$18.42
37	\$6.29	\$7.47	\$8.39	\$10.10	\$13.11	\$15.70	\$18.87
38	\$6.39	\$7.62	\$8.59	\$10.33	\$13.40	\$16.09	\$19.32
39	\$6.48	\$7.77	\$8.76	\$10.57	\$13.69	\$16.49	\$19.78
40	\$6.58	\$7.92	\$8.95	\$10.81	\$13.97	\$16.88	\$20.23
41	\$6.67	\$8.06	\$9.13	\$11.04	\$14.25	\$17.27	\$20.67
42	\$6.77	\$8.22	\$9.32	\$11.27	\$14.53	\$17.66	\$21.10

TABLE 2 CONTINUED

WT. (lb.)	ZONE 2	ZONE 3	ZONE 4	ZONE 5	ZONE 6	ZONE 7	ZONE 8
43	\$6.87	\$8.37	\$9.49	\$11.52	\$14.79	\$18.06	\$21.54
44	\$6.95	\$8.52	\$9.67	\$11.75	\$15.06	\$18.45	\$21.97
45	\$7.03	\$8.66	\$9.83	\$11.98	\$15.32	\$18.80	\$22.42
46	\$7.10	\$8.80	\$9.99	\$12.21	\$15.56	\$19.15	\$22.85
47	\$7.17	\$8.94	\$10.16	\$12.45	\$15.79	\$19.50	\$23.29
48	\$7.24	\$9.05	\$10.31	\$12.67	\$16.01	\$19.85	\$23.68
49	\$7.31	\$9.17	\$10.46	\$12.88	\$16.23	\$20.20	\$24.03
50	\$7.38	\$9.27	\$10.61	\$13.07	\$16.44	\$20.50	\$24.33
51	\$7.48	\$9.41	\$10.80	\$13.32	\$16.72	\$20.90	\$24.75
52	\$7.55	\$9.50	\$10.94	\$13.50	\$16.93	\$21.17	\$25.06
53	\$7.62	\$9.59	\$11.07	\$13.67	\$17.13	\$21.38	\$25.33
54	\$7.69	\$9.68	\$11.20	\$13.85	\$17.33	\$21.55	\$25.55
55	\$7.76	\$9.76	\$11.33	\$14.02	\$17.53	\$21.69	\$25.76
56	\$7.83	\$9.85	\$11.44	\$14.20	\$17.74	\$21.82	\$25.93
57	\$7.90	\$9.94	\$11.56	\$14.37	\$17.92	\$21.95	\$26.11
58	\$7.97	\$10.03	\$11.68	\$14.51	\$18.11	\$22.08	\$26.28
59	\$8.04	\$10.11	\$11.78	\$14.64	\$18.28	\$22.22	\$26.46
60	\$8.11	\$10.19	\$11.89	\$14.77	\$18.45	\$22.35	\$26.63
61	\$8.18	\$10.27	\$11.98	\$14.86	\$18.61	\$22.48	\$26.81
62	\$8.25	\$10.34	\$12.07	\$14.95	\$18.75	\$22.60	\$26.98
63	\$8.33	\$10.43	\$12.17	\$15.04	\$18.89	\$22.74	\$27.16
64	\$8.40	\$10.51	\$12.26	\$15.12	\$19.03	\$22.87	\$27.33
65	\$8.47	\$10.59	\$12.34	\$15.21	\$19.15	\$23.00	\$27.51
66	\$8.54	\$10.66	\$12.42	\$15.31	\$19.27	\$23.13	\$27.68
67	\$8.59	\$10.74	\$12.51	\$15.41	\$19.37	\$23.27	\$27.86
68	\$8.66	\$10.82	\$12.59	\$15.53	\$19.46	\$23.40	\$28.03
69	\$8.72	\$10.91	\$12.66	\$15.65	\$19.56	\$23.53	\$28.21
70	\$8.77	\$10.98	\$12.74	\$15.77	\$19.64	\$23.66	\$28.38

TABLE 3
 Deferred Air Rates (\$) Applicable On Packages Moving From Points
 In The Continental United States to Hawaii, Alaska, or Puerto Rico

WT(lb.)	ZONE 9,10,17	WT(lb.)	ZONE 9,10,17	WT(lb.)	ZONE 9,10,17
1	\$14.04	51	\$95.26	101	\$180.42
2	\$15.68	52	\$96.81	102	\$182.08
3	\$17.13	53	\$98.27	103	\$183.72
4	\$18.66	54	\$99.83	104	\$185.47
5	\$20.47	55	\$101.38	105	\$187.11
6	\$22.46	56	\$102.94	106	\$188.84
7	\$24.09	57	\$104.59	107	\$190.59
8	\$25.84	58	\$106.14	108	\$192.32
9	\$27.74	59	\$107.78	109	\$193.97
10	\$29.49	60	\$109.43	110	\$195.61
11	\$31.31	61	\$111.26	111	\$197.36
12	\$32.85	62	\$113.09	112	\$199.09
13	\$34.31	63	\$114.92	113	\$200.83
14	\$35.87	64	\$116.85	114	\$202.57
15	\$37.33	65	\$118.76	115	\$204.30
16	\$39.17	66	\$120.59	116	\$205.96
17	\$40.81	67	\$122.42	117	\$207.60
18	\$42.65	68	\$124.17	118	\$209.25
19	\$44.39	69	\$125.99	119	\$211.26
20	\$46.03	70	\$127.82	120	\$213.00
21	\$47.40	71	\$130.02	121	\$214.83
22	\$48.87	72	\$132.21	122	\$216.66
23	\$50.51	73	\$134.41	123	\$218.49
24	\$52.16	74	\$136.15	124	\$220.32
25	\$53.81	75	\$137.71	125	\$222.15
26	\$55.64	76	\$139.25	126	\$223.97
27	\$57.20	77	\$140.81	127	\$225.80
28	\$58.74	78	\$142.47	128	\$227.63
29	\$60.40	79	\$144.01	129	\$229.46
30	\$61.86	80	\$145.66	130	\$231.29
31	\$63.42	81	\$147.31	131	\$233.12
32	\$64.79	82	\$149.06	132	\$234.95
33	\$66.16	83	\$150.70	133	\$236.78
34	\$67.62	84	\$152.43	134	\$238.61
35	\$69.28	85	\$154.17	135	\$240.44
36	\$70.92	86	\$155.82	136	\$242.27
37	\$72.57	87	\$157.56	137	\$244.11
38	\$74.30	88	\$159.30	138	\$245.94
39	\$75.76	89	\$160.95	139	\$247.77
40	\$77.51	90	\$162.59	140	\$249.50
41	\$79.15	91	\$164.33	141	\$251.24
42	\$80.80	92	\$165.89	142	\$252.99
43	\$82.45	93	\$167.53	143	\$254.71
44	\$84.10	94	\$169.09	144	\$256.46
45	\$85.74	95	\$170.73	145	\$258.29
46	\$87.38	96	\$172.29	146	\$260.12
47	\$89.04	97	\$173.94	147	\$261.95
48	\$90.58	98	\$175.49	148	\$263.78
49	\$92.14	99	\$177.13	149	\$265.61
50	\$93.69	100	\$178.78	150	\$267.44

* See notes : Rural zip codes in Hawaii have an \$11.00 surcharge/pkg .
 Rural zip codes in Alaska have an \$30.00 surcharge/pkg 1-70 Lbs,
 and a \$100 surcharge/pkg 71-100 Lbs.

TABLE 4

WT(lb.)	ZONE 14	WT(lb.)	ZONE 14	WT(lb.)	ZONE 14
1	\$3.37	51	\$4.72	101	\$27.20
2	\$3.45	52	\$4.80	102	\$27.45
3	\$3.54	53	\$4.92	103	\$27.70
4	\$3.62	54	\$4.99	104	\$27.96
5	\$3.68	55	\$5.09	105	\$28.21
6	\$3.75	56	\$5.17	106	\$28.45
7	\$3.81	57	\$5.25	107	\$28.72
8	\$3.89	58	\$5.34	108	\$28.96
9	\$3.94	59	\$5.43	109	\$29.22
10	\$4.01	60	\$5.51	110	\$29.47
11	\$3.70	61	\$5.59	111	\$29.71
12	\$3.74	62	\$5.70	112	\$29.96
13	\$3.79	63	\$5.77	113	\$30.20
14	\$3.83	64	\$5.88	114	\$30.44
15	\$3.87	65	\$5.94	115	\$30.70
16	\$3.62	66	\$6.04	116	\$30.94
17	\$3.66	67	\$6.13	117	\$31.18
18	\$3.71	68	\$6.21	118	\$31.43
19	\$3.75	69	\$6.29	119	\$31.67
20	\$3.80	70	\$6.40	120	\$31.91
21	\$3.43	71	\$10.06	121	\$32.15
22	\$3.45	72	\$12.57	122	\$32.40
23	\$3.48	73	\$15.10	123	\$32.64
24	\$3.52	74	\$17.61	124	\$32.89
25	\$3.58	75	\$18.45	125	\$33.14
26	\$3.55	76	\$19.28	126	\$33.38
27	\$3.58	77	\$19.70	127	\$33.62
28	\$3.61	78	\$20.11	128	\$33.87
29	\$3.64	79	\$20.54	129	\$34.12
30	\$3.69	80	\$20.96	130	\$34.35
31	\$3.73	81	\$21.39	131	\$34.60
32	\$3.75	82	\$21.80	132	\$34.85
33	\$3.79	83	\$22.22	133	\$35.09
34	\$3.82	84	\$22.64	134	\$35.34
35	\$3.86	85	\$23.05	135	\$35.58
36	\$3.90	86	\$23.31	136	\$35.82
37	\$3.93	87	\$23.56	137	\$36.07
38	\$3.96	88	\$23.83	138	\$36.31
39	\$3.99	89	\$24.09	139	\$36.56
40	\$4.02	90	\$24.35	140	\$36.80
41	\$4.09	91	\$24.62	141	\$37.04
42	\$4.13	92	\$24.87	142	\$37.29
43	\$4.17	93	\$25.13	143	\$37.53
44	\$4.22	94	\$25.39	144	\$37.77
45	\$4.28	95	\$25.65	145	\$38.02
46	\$4.35	96	\$25.92	146	\$38.27
47	\$4.41	97	\$26.18	147	\$38.51
48	\$4.49	98	\$26.43	148	\$38.75
49	\$4.56	99	\$26.69	149	\$38.99
50	\$4.64	100	\$26.95	150	\$39.25

* See notes : Rural zip codes in Hawaii have an \$11.00 surcharge/pkg .
 Rural zip codes in Alaska have an \$30.00 surcharge/pkg 1-70 Lbs,
 and a \$100 surcharge/pkg 71-100 Lbs.

TABLE 5
 Rates (\$) Applicable On Packages Moving From
 Points In The Continental United States to Canada

WT(lb.)	Zone 51	Zone 54	WT(lb.)	Zone 51	Zone 54	WT (lb.)	Zone 51	Zone 54
1	\$9.15	\$14.85	51	\$43.40	\$60.30	101	\$65.55	\$103.35
2	\$9.95	\$15.75	52	\$43.40	\$60.30	102	\$65.55	\$103.35
3	\$10.60	\$16.70	53	\$44.60	\$61.50	103	\$65.55	\$103.35
4	\$11.40	\$17.55	54	\$44.60	\$61.50	104	\$65.55	\$103.35
5	\$12.15	\$18.40	55	\$45.75	\$62.75	105	\$65.55	\$103.35
6	\$12.90	\$19.20	56	\$45.75	\$62.75	106	\$68.00	\$108.20
7	\$13.60	\$19.90	57	\$46.70	\$64.00	107	\$68.00	\$108.20
8	\$14.25	\$20.70	58	\$46.70	\$64.00	108	\$68.00	\$108.20
9	\$14.90	\$21.50	59	\$47.65	\$65.20	109	\$68.00	\$108.20
10	\$15.60	\$22.30	60	\$47.65	\$65.20	110	\$68.00	\$108.20
11	\$16.20	\$23.15	61	\$48.50	\$66.50	111	\$70.40	\$113.10
12	\$16.85	\$23.95	62	\$48.50	\$66.50	112	\$70.40	\$113.10
13	\$17.45	\$24.80	63	\$49.40	\$67.75	113	\$70.40	\$113.10
14	\$18.05	\$25.70	64	\$49.40	\$67.75	114	\$70.40	\$113.10
15	\$18.80	\$26.65	65	\$50.15	\$68.95	115	\$70.40	\$113.10
16	\$19.45	\$27.55	66	\$50.15	\$68.95	116	\$72.60	\$118.05
17	\$20.20	\$28.55	67	\$50.95	\$70.25	117	\$72.60	\$118.05
18	\$21.00	\$29.50	68	\$50.95	\$70.25	118	\$72.60	\$118.05
19	\$21.70	\$30.55	69	\$51.70	\$71.50	119	\$72.60	\$118.05
20	\$22.35	\$31.55	70	\$51.70	\$71.50	120	\$72.60	\$118.05
21	\$23.05	\$32.60	71	\$52.50	\$72.70	121	\$74.70	\$122.90
22	\$23.75	\$33.65	72	\$52.50	\$72.70	122	\$74.70	\$122.90
23	\$24.50	\$34.65	73	\$53.25	\$74.25	123	\$74.70	\$122.90
24	\$25.15	\$35.60	74	\$53.25	\$74.25	124	\$74.70	\$122.90
25	\$25.90	\$36.65	75	\$54.00	\$75.75	125	\$74.70	\$122.90
26	\$26.65	\$37.70	76	\$54.00	\$75.75	126	\$76.65	\$127.80
27	\$27.30	\$38.65	77	\$54.80	\$77.40	127	\$76.65	\$127.80
28	\$27.95	\$39.60	78	\$54.80	\$77.40	128	\$76.65	\$127.80
29	\$28.65	\$40.55	79	\$55.45	\$79.15	129	\$76.65	\$127.80
30	\$29.25	\$41.55	80	\$55.45	\$79.15	130	\$76.65	\$127.80
31	\$29.90	\$42.45	81	\$56.10	\$81.00	131	\$78.65	\$133.20
32	\$30.55	\$43.45	82	\$56.10	\$81.00	132	\$78.65	\$133.20
33	\$31.15	\$44.40	83	\$56.80	\$82.95	133	\$78.65	\$133.20
34	\$31.80	\$45.30	84	\$56.80	\$82.95	134	\$78.65	\$133.20
35	\$32.55	\$46.20	85	\$57.40	\$84.85	135	\$78.65	\$133.20
36	\$33.15	\$47.15	86	\$57.40	\$84.85	136	\$80.60	\$138.65
37	\$33.85	\$48.05	87	\$58.10	\$86.75	137	\$80.60	\$138.65
38	\$34.50	\$48.90	88	\$58.10	\$86.75	138	\$80.60	\$138.65
39	\$35.10	\$49.70	89	\$58.80	\$88.70	139	\$80.60	\$138.65
40	\$35.85	\$50.55	90	\$58.80	\$88.70	140	\$80.60	\$138.65
41	\$36.45	\$51.45	91	\$59.40	\$90.65	141	\$82.55	\$144.05
42	\$37.05	\$52.25	92	\$59.40	\$90.65	142	\$82.55	\$144.05
43	\$37.70	\$53.15	93	\$60.15	\$92.60	143	\$82.55	\$144.05
44	\$38.30	\$53.95	94	\$60.15	\$92.60	144	\$82.55	\$144.05
45	\$38.90	\$54.85	95	\$60.85	\$94.55	145	\$82.55	\$144.05
46	\$39.55	\$55.60	96	\$60.85	\$94.55	146	\$84.50	\$149.45
47	\$40.15	\$56.50	97	\$61.55	\$96.50	147	\$84.50	\$149.45
48	\$40.75	\$57.35	98	\$61.55	\$96.50	148	\$84.50	\$149.45
49	\$41.45	\$58.20	99	\$62.25	\$98.45	149	\$84.50	\$149.45
50	\$42.10	\$59.05	100	\$62.25	\$98.45	150	\$84.50	\$149.45

TABLE 6
Rates (\$) Per 100 Lbs, For Multiweight Service For Shipments 200 Lbs and greater

Zone	2	3	4	5	6	7	8
Rate (\$) per Hundredweight	14.13	18.27	22.42	23.78	23.78	23.78	23.78
	13.34	17.42	21.46	23.78	23.78	23.78	23.78
	11.74	15.33	18.89	23.44	23.78	23.78	23.78
	9.60	12.58	15.45	19.21	22.33	25.40	28.55
	9.88	12.79	15.73	19.62	22.80	25.95	29.17

Minimum Average Package Weight :	<u>15</u>	Lbs
Minimum Charge per Shipment Zones:	<u>2 - 3</u>	<u>4 - 8</u>
	\$35.00	\$42.00
Minimum Shipment Weight :	<u>200</u>	Lbs

TABLE 7
Accessorial Charges

Additional Handling Charge	\$6.00
Each Address Correction	\$5.00
Each Acknowledgement of Delivery	\$1.50
Declared Value over \$100 - for each additional \$1.50 or fraction thereof	\$0.50
Delivery Area Surcharge Commercial (each package)	\$1.30
Delivery Area Surcharge Residential - (each package)	\$2.10
Residential Delivery Service Charge - (each package)	\$2.10
Electronically Transmitted FedEx Ground Call Tag	\$5.50
FedEx Ground Call Tag	\$5.75
Residential FedEx Ground Call Tag	\$7.00
Direct Signature	\$2.25
FedEx Ground C.O.D.(Collect on Delivery) <small>For cash C.O.D. deliveries in the U.S., there is an additional charge of \$7.50, or 2% of C.O.D. amounts that exceed \$375. Minimum charge for cash C.O.D. is \$15</small>	\$8.50
FedEx Ground Electronic C.O.D.(E.C.O.D) <small>Plus an additional weekly service charge of \$10 for 48-hour service or \$35 for 24-hour service</small>	\$7.50
FedEx Ground P.O.D. Advantage	\$1 per package or \$150 per month
FedEx Return Manager and Ground Return Label through FedEx Ship Manager	\$0.50
Hazardous Material Surcharge (each package)	\$20.00
Missing or Invalid Account Number	\$10.00
Oversize Charge	\$30.00
Weekly Pickup Service Charge <small>(An additional charge of \$4.00/wk will apply to customers who ship less than \$60.00 in weekly charges)</small>	\$0.00
FHD-Residential Delivery Surcharge Commercial (each package)	\$1.75
FHD-Delivery Surcharge (DAS)	\$2.10

The fuel surcharge rate, if applicable, is available on FedEx.com.

With MWT

NOTES

- Note 1 - The rates in Tables 1 - 6 apply on package shipments between points identified by the Zip Code prefixes in Carrier's Zip-to-Zone Conversion Tariff (FedEx 100, including its supplements and succeeding tariffs). The Zip-to-Zone Conversion tables are available through the FedEx homepage, www.fedex.com).
- Note 2 - The rates in Tables 1 - 6 are base rates for the transportation of packages released to a value not exceeding \$100.00 per package. For packages with declared values in excess of \$100.00, add a charge of \$.50 for each \$100.00 or fraction thereof of valuation in excess of \$100.00.
- Note 3 - The rates in Table 3 above apply on package shipments from points identified by the Zip Code prefixes in Carrier's Zip-to-Zone Conversion Tariff (FedEx 100, including its supplements and succeeding tariffs) to points in Hawaii, Alaska, and Puerto Rico. Rural zip codes in Hawaii have an \$11.00 surcharge/pkg. Rural zip codes in Alaska have an \$30.00 surcharge/pkg 1-70 Lbs, and a \$100 surcharge/pkg 71-100 Lbs. For specific rural zip codes for these locations, contact customer service or the FedEx homepage.
- Note 4 - The rates in Table 5 above apply on package shipments from points identified by the Zip Code prefixes in Carrier Zip to Zone Conversion Tariff (FedEx 100, including its supplements and succeeding tariffs) to points in Canada. There will be a \$65.00 Delivery Service Charge assessed to the Zone 54 rate on any package bound for the Yukon, Northwest Territories or Labrador. Packages to these destinations cannot exceed 70 pounds.
- Note 5 - The rates published in Table 1 above will be superseded by the rates in Table 6 for any aggregation of package shipments weighing two-hundred (200) pounds or more when all of the packages in the aggregation are shipped to a common five-digit Zip Code on the same day, provided that application of the rates in Table 6 result in lower rates for the shipper.
- Note 6 - When the rates in Table 6 apply, a minimum charge for each shipment (excluding accessorials and declared value charges) will be assessed. The minimum charge will be the greater of the charge per shipment as detailed in Table 6 or the hundredweight rate calculated on the basis of an assumed average package as detailed in Table 6.
- Note 7 - A package weighing less than thirty (30) pounds and measuring eighty-four (84) inches or more in combined length and girth will be treated as a thirty (30) pound package for the purpose of applying the rates in Tables 1 through 6.
- Note 8 - A package weighing less than fifty (50) pounds and measuring one hundred & eight (108) inches or more in combined length and girth will be treated as a fifty (50) pound package for the purpose of applying the rates in Tables 1 through 6.
- Note 9 - A package weighing less than ninety (90) pounds and measuring greater than one hundred & thirty (130) inches or more in combined length and girth will be treated as a ninety (90) pound package for the purpose of applying the rates in Tables 1 through 6. These packages will also receive an additional surcharge of \$30 per package.
- Note 10 - The rates in Tables 1 through 5 do not include accessorials charges. To determine the applicability of and the charge for Pickup Service, Hazardous Material Surcharge, Address Correction, Acknowledgment of Delivery, Recall of a Prior Delivery, Electronic Recall of a Prior Delivery, C.O.D., Service (U.S. and Canada) Residential Deliveries, Pre-Delivery Alert, and Missing or Invalid Account Number refer to Table 6. For more details on accessorial definitions and restrictions, see the FedEx homepage at www.fedex.com
- Note 11 - The rates in Tables 1 through 5 do not include additional handling charges. A \$6.00 charge for additional handling will be assessed on each shipment of any package measuring more than 60 inches in length but less than 108 inches in length; any article not fully encased in an outside shipping container, any article that is encased in an outside shipping container made of metal or wood, and any drum or pail less than five gallons not fully encased in a shipping container made of corrugated cardboard. A \$40.00 charge for additional handling will be assessed on each shipment of any package measuring more than 108 inches in length; any package measuring more than 130 inches in length and girth combined; and any package weighing more than 150 pounds.
- Note 12 - Any rates for services not specifically mentioned in this tender shall be the current published rates. For details on these rates, or any other details not specifically mentioned in the tender, please contact your FedEx Account Representative, Customer Service (1-800-463-3339), or visit the FedEx home page at www.fedex.com
- Note 13 - The Residential Delivery Service Charge will apply to each residential package. A residential delivery is one made to a home, which includes a business operated out of a home. For each residential package which Shipper designates on the FedEx Pickup Record, the residential surcharge will appear on the invoice for the week in which the residential package is shipped. For each residential package which Shipper does not designate on the FedEx Pickup Record, the residential surcharge will appear on the invoice for the week in which the residential package is delivered. Residential status will be determined by the FedEx delivery driver.
- Note 14 - Beginning January 3, 2005, FedEx Ground will introduce a fuel surcharge for FedEx Ground shipments. Beginning February 7, 2005, this fuel surcharge will be based on the spot price for on-highway diesel fuel. Effective February 7, 2005, the fuel surcharge percentage for FedEx Ground services will be subject to monthly adjustment based on a rounded average of the national U.S. on-highway average price for a gallon of diesel fuel. Fuel Surcharge percentages and associated trigger points are subject to change without notice. See the Ground Tariff for more details.
- Note 15 - FedEx reserves the right to assess fuel and other surcharges on shipments without notice. The duration and amount of any surcharge will be determined at our sole discretion. By tendering your shipment to FedEx you agree to pay the surcharges, as determined by FedEx. The fuel surcharge rate, if applicable, is available on FedEx.com.
- Note 16 - Undeliverable shipments may be returned via FedEx Ground service at the payor's expense. Shipments will be returned via FedEx Ground service at no additional charge if the shipment is undeliverable because of damage to the shipment caused by FedEx. However, if the shipment is undeliverable for any other reason, FedEx Ground reserves the right to assess return transportation charges and fees to the original payor, along with the original transportation charges and fees. FedEx money-back guarantee policy does not apply to undeliverable or returned shipments. If a shipment cannot be delivered or returned or if the shipper or recipient cannot be contacted, the shipment may be transferred or disposed of by FedEx at its sole discretion, with or without notice, and the shipper, if known, agrees to pay any costs incurred in the disposal.

Prepared Exclusively For:

WSCA

This Net Rate Schedule is produced to demonstrate discounts from the published 2006 rates in the FedEx Service Guide.
W/O MBG

International Priority Proposed Rates

Weight	<i>FedEx U.S. Export Express Shipment Rates</i>															
	International Zones															
	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	PR
FedEx Envelope	17.35	17.85	17.85	20.80	20.80	20.80	20.80	23.10	20.80	24.25	32.35	32.35	46.82	24.25	32.35	11.66
FedEx Pak 1 lb.	21.10	21.97	21.60	26.55	26.55	26.55	26.55	31.20	26.55	28.90	33.54	33.54	53.20	28.90	32.35	18.01
FedEx Pak 2 lbs.	21.10	21.97	21.60	26.55	26.55	26.55	26.55	31.20	26.55	28.90	42.25	42.25	57.85	28.90	33.28	18.01
1	24.25	24.80	24.80	30.60	30.60	30.60	30.60	38.15	32.35	37.00	41.65	41.65	60.15	37.00	41.65	18.01
2	24.25	25.74	24.80	30.60	30.60	30.60	30.60	38.15	32.35	37.00	42.35	42.35	60.15	37.00	41.65	19.96
3	27.58	28.91	30.09	35.63	35.64	35.61	35.63	40.64	33.78	38.26	51.06	51.06	68.54	38.30	41.65	21.83
4	29.95	31.81	32.73	40.51	40.52	40.49	40.51	44.64	38.13	42.75	60.17	60.04	77.52	42.79	42.79	23.68
5	31.54	34.45	36.70	45.13	45.14	45.10	45.13	49.08	43.01	47.37	68.87	68.66	86.63	47.41	47.41	25.52
6	32.33	36.17	39.86	47.28	47.26	47.22	47.24	53.31	46.71	52.01	77.58	77.33	92.31	51.97	52.17	27.50
7	32.85	37.88	43.03	50.16	50.14	50.09	50.01	57.00	50.01	56.48	86.29	86.01	100.24	56.48	56.65	29.20
8	34.44	39.99	46.33	53.44	53.46	53.41	53.44	60.43	53.18	61.09	94.21	93.91	107.89	60.93	61.15	30.77
9	35.76	41.84	49.10	56.35	56.36	56.32	56.34	63.86	56.34	65.58	101.86	101.80	115.29	65.39	65.62	32.34
10	37.08	43.16	52.01	58.98	59.00	58.96	58.98	66.76	58.45	70.32	109.65	109.65	122.55	69.85	70.03	34.02
11	38.56	45.01	54.16	61.36	61.38	61.33	61.35	69.80	61.62	74.55	117.43	117.06	129.82	74.04	74.35	35.72
12	40.18	46.99	56.21	64.00	64.02	63.97	63.99	72.57	64.65	78.77	124.96	124.43	136.82	78.23	78.67	37.56
13	41.80	48.71	58.26	66.37	66.39	66.34	66.37	75.60	67.42	82.99	132.08	131.80	144.08	82.43	82.98	39.41
14	43.54	50.42	60.30	69.01	69.04	68.98	69.01	78.24	70.46	87.21	139.07	139.07	151.35	86.63	87.29	41.55
15	45.92	52.40	62.30	71.39	71.41	71.35	71.38	81.68	73.49	91.70	146.07	146.07	158.61	90.82	91.62	43.23
16	47.77	53.86	63.89	74.03	74.05	73.99	74.02	84.84	76.26	95.40	152.80	152.57	165.87	94.48	95.12	44.52
17	49.35	55.31	65.47	76.40	76.42	76.37	76.40	88.41	79.30	98.96	159.13	158.59	173.40	98.14	98.63	45.65
18	50.93	57.29	67.18	79.18	79.20	79.14	79.17	91.70	82.34	102.13	164.67	164.62	181.06	101.81	102.14	46.94
19	52.79	59.40	68.37	81.42	81.44	81.38	81.41	94.47	85.10	105.56	170.21	170.21	188.46	105.47	105.64	48.21
20	54.37	61.12	69.56	84.19	84.21	84.15	84.18	97.51	88.14	108.99	176.02	176.02	195.85	109.09	109.09	49.33
21	55.95	62.70	71.94	86.56	86.59	86.52	86.56	100.78	91.18	112.42	181.30	181.30	202.72	112.52	112.52	50.49
22	57.40	64.32	73.82	89.21	89.23	89.16	89.20	103.58	94.21	115.85	186.58	186.58	209.59	115.95	115.95	51.59
23	59.12	65.87	75.20	91.58	91.61	91.54	91.57	106.14	96.98	119.28	191.85	191.85	216.46	119.39	119.39	52.74
24	60.57	67.45	76.58	94.22	94.24	94.17	94.21	108.67	99.75	122.71	197.53	197.53	223.06	122.82	122.82	53.87
25	62.02	69.17	77.96	96.33	96.36	96.28	96.32	111.20	102.26	126.14	202.81	202.81	229.93	126.26	126.26	54.86
26	63.74	72.47	79.34	98.71	98.73	98.66	98.70	113.73	105.03	129.57	208.08	208.08	236.27	129.69	129.69	56.02
27	66.37	75.11	80.72	100.82	100.85	100.77	100.81	116.27	106.88	133.01	213.36	213.36	242.87	133.12	133.12	57.01
28	67.83	75.24	82.11	103.19	103.23	103.14	103.18	118.80	109.52	136.57	218.90	218.90	249.47	136.69	136.69	57.97
29	69.37	76.16	83.49	105.31	105.34	105.25	105.29	121.34	112.42	139.99	223.52	223.52	255.81	140.12	140.12	59.26
30	70.60	77.48	84.87	107.68	107.71	107.62	107.67	123.87	115.19	143.43	228.14	228.14	262.41	143.56	143.56	60.53
31	71.79	78.80	86.20	109.79	109.82	109.74	109.78	126.44	117.43	146.86	232.76	232.76	268.75	146.99	146.99	61.96
32	73.24	80.12	87.53	112.96	112.99	112.90	112.95	129.01	120.20	150.29	237.37	237.37	275.36	150.42	150.42	63.22
33	74.42	81.71	88.86	115.07	115.10	115.01	115.06	131.59	122.97	153.72	241.99	241.99	281.43	153.86	153.86	64.38
34	76.19	83.03	90.19	117.44	117.48	117.38	117.43	134.15	125.09	156.88	246.48	246.48	287.77	157.02	157.02	65.64
35	77.52	84.35	91.53	119.82	119.85	119.76	119.81	136.73	127.86	160.32	250.97	250.97	293.85	160.46	160.46	67.04
36	78.85	85.66	92.86	121.93	121.97	121.87	121.92	139.30	129.31	163.75	255.46	255.46	299.92	163.89	163.77	68.23
37	80.18	87.25	94.18	124.31	124.34	124.24	124.30	141.87	132.08	167.18	259.94	259.94	305.60	167.33	166.99	69.27
38	81.51	88.44	95.51	126.42	126.45	126.35	126.41	144.45	134.85	170.61	264.43	264.43	311.28	170.76	170.20	70.32
39	82.84	89.63	96.84	128.79	128.83	128.73	128.78	147.02	137.62	174.04	269.18	269.18	317.22	174.19	173.42	71.75
40	84.17	90.81	98.18	130.90	130.94	130.84	130.89	149.59	140.39	177.47	273.66	273.66	322.24	177.63	176.63	73.04

Weight	FedEx U.S. Export Express Shipment Rates															
	International Zones															
	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	PR
41	85.43	92.00	99.57	133.15	133.19	133.08	133.14	152.18	143.16	180.90	278.15	278.15	327.26	181.06	179.99	74.50
42	86.68	93.45	100.96	135.13	135.17	135.06	135.12	154.77	145.80	184.33	282.64	282.64	332.54	184.48	183.36	75.93
43	87.94	95.44	102.36	137.37	137.41	137.30	137.36	157.36	148.57	187.76	287.12	287.12	337.56	187.87	186.72	77.22
44	89.20	96.89	103.75	139.35	139.39	139.28	139.34	159.95	151.35	191.19	291.61	291.61	342.58	191.26	190.08	78.68
45	90.46	98.08	105.14	141.60	141.64	141.52	141.58	162.54	153.98	194.63	296.09	296.09	347.60	194.65	193.44	80.24
46	91.72	100.19	106.53	143.71	143.75	143.63	143.69	165.13	156.75	198.05	300.58	300.58	352.62	198.04	196.80	81.67
47	92.98	101.24	107.93	146.08	146.13	146.01	146.07	167.72	159.53	201.48	305.07	305.07	357.90	201.42	200.16	82.86
48	94.22	103.36	109.31	148.19	148.24	148.12	148.18	170.31	162.16	204.92	309.55	309.55	362.92	204.81	203.52	84.29
49	95.40	104.41	110.71	150.57	150.61	150.49	150.55	172.89	164.93	208.08	314.04	314.04	367.94	208.20	206.88	85.72
50	96.60	105.47	112.10	152.68	152.72	152.60	152.66	175.48	167.71	211.52	318.53	318.53	372.95	211.59	210.24	87.28
51	97.87	107.58	113.29	157.30	157.35	157.22	157.28	178.37	172.72	217.28	327.25	327.25	383.13	215.13	213.77	88.74
52	98.97	107.71	114.48	157.43	157.48	157.35	157.41	181.25	172.85	218.51	327.63	327.63	383.26	218.67	217.29	90.17
53	100.11	109.77	115.67	162.31	162.36	162.23	162.29	184.14	177.74	224.27	336.37	336.37	393.16	222.21	220.81	91.88
54	101.08	109.95	116.86	162.44	162.49	162.36	162.42	187.02	177.87	225.49	336.60	336.60	393.29	225.70	224.33	93.44
55	102.20	110.94	118.06	164.81	164.87	164.74	164.80	189.91	180.40	228.60	341.09	341.09	398.37	228.81	227.84	95.12
56	103.32	111.94	119.25	167.19	167.24	167.11	167.17	192.80	182.94	231.70	345.58	345.58	403.46	231.91	231.35	96.58
57	104.45	112.93	120.44	169.57	169.62	169.48	169.55	195.68	185.48	234.81	350.06	350.06	408.54	235.01	234.86	98.28
58	105.57	113.92	121.63	171.94	172.00	171.85	171.93	198.57	188.02	237.91	354.55	354.55	413.63	238.12	238.37	100.10
59	106.82	116.03	122.82	176.57	176.62	176.48	176.55	201.45	192.91	244.50	363.65	363.65	423.94	243.45	241.95	101.94
60	107.94	116.16	124.01	176.70	176.75	176.61	176.68	204.34	193.04	244.63	363.78	363.78	424.07	244.85	244.85	103.62
61	109.02	118.16	125.11	181.32	181.37	181.23	181.30	207.02	197.92	250.97	372.63	372.63	433.97	250.50	248.99	105.19
62	109.26	118.40	126.20	181.45	181.50	181.36	181.43	209.70	198.05	251.10	372.76	372.76	434.10	251.32	251.32	107.28
63	111.19	120.23	127.30	186.07	186.12	185.98	186.05	212.37	203.07	257.44	381.60	381.60	444.01	257.52	256.03	109.12
64	111.64	120.39	128.40	186.20	186.25	186.11	186.18	215.05	203.20	257.57	381.73	381.73	444.14	257.79	257.79	111.07
65	112.43	122.29	129.50	190.82	190.88	190.73	190.80	217.73	208.22	263.90	390.57	390.57	454.31	264.13	263.06	112.78
66	112.56	122.63	130.59	190.95	191.01	190.86	190.93	220.41	208.35	264.03	390.70	390.70	454.44	264.26	264.53	114.73
67	114.55	124.36	131.68	195.70	195.76	195.60	195.68	223.09	213.23	270.10	399.54	399.54	464.35	270.34	270.09	116.43
68	114.68	124.87	132.78	195.83	195.89	195.73	195.81	225.77	213.36	270.23	399.67	399.67	464.48	270.47	271.53	118.52
69	117.05	126.43	133.88	200.45	200.51	200.35	200.43	228.45	218.24	276.57	408.52	408.52	474.65	276.81	277.13	120.37
70	117.18	126.85	134.97	200.58	200.64	200.48	200.56	231.12	218.37	276.70	408.65	408.65	474.78	276.94	278.53	122.46
71	119.03	128.50	136.07	205.42	205.48	205.32	205.40	233.80	223.00	282.77	417.49	417.49	484.69	283.02	284.16	124.55
72	119.16	128.97	137.17	205.60	205.65	205.49	205.58	236.48	223.13	282.90	417.62	417.62	484.82	283.15	285.26	126.64
73	119.82	130.57	138.26	210.17	210.23	210.07	210.15	239.16	227.61	289.23	426.46	426.46	494.99	289.49	291.20	128.73
74	119.95	130.81	139.36	210.35	210.41	210.24	210.32	241.84	227.74	289.36	426.59	426.59	495.12	289.62	292.26	130.82
75	120.74	132.64	140.45	214.93	214.99	214.83	214.88	244.51	232.23	295.44	434.91	434.91	505.02	295.70	298.24	132.77
76	120.87	132.92	141.55	215.10	215.16	214.99	215.08	247.20	232.36	295.57	435.04	435.04	505.15	295.83	299.26	134.86
77	122.73	134.64	142.65	219.68	219.74	219.58	219.66	249.88	236.85	301.51	443.35	443.35	515.33	301.77	305.27	136.70
78	122.86	134.77	143.74	219.85	219.91	219.74	219.82	252.55	236.98	301.64	443.48	443.48	515.46	301.90	306.00	138.52
79	124.71	136.78	144.84	224.44	224.50	224.34	224.42	255.23	241.60	307.70	451.93	451.93	525.36	307.98	312.30	140.22
80	124.84	137.01	145.93	224.60	224.66	224.49	224.58	257.91	241.73	307.83	452.06	452.06	525.49	308.11	313.00	142.17
81	126.95	138.60	146.72	229.00	229.06	228.90	228.98	260.56	246.22	313.91	460.37	460.37	535.40	314.19	319.08	143.88
82	127.08	138.73	147.50	229.35	229.41	229.24	229.33	263.20	246.35	314.04	460.50	460.50	535.53	314.32	319.73	145.69
83	128.93	140.88	148.28	232.25	232.31	232.14	232.23	265.84	250.97	320.11	466.14	466.14	545.83	320.39	325.59	147.40
84	129.06	141.11	149.06	232.38	232.44	232.27	232.36	268.49	251.10	320.24	467.37	467.37	545.96	320.52	326.86	149.24
85	130.77	142.93	149.85	234.63	234.70	234.53	234.61	271.13	255.59	321.17	470.24	470.24	555.87	321.45	332.09	150.81
86	130.90	143.35	150.63	234.76	234.83	234.64	234.74	273.78	255.72	321.30	472.30	472.30	556.00	321.58	333.86	152.51
87	132.62	143.75	151.27	239.38	239.44	239.26	239.36	276.43	260.20	327.50	474.34	474.34	566.17	327.79	338.60	154.47
88	132.75	143.88	151.40	239.51	239.58	239.39	239.49	277.62	260.33	327.63	476.40	476.40	566.30	327.92	340.60	156.28
89	134.47	146.00	152.86	241.75	241.83	241.64	241.73	281.72	264.83	327.76	478.45	478.45	576.21	328.05	345.11	158.26
90	134.60	146.13	152.99	241.88	241.96	241.77	241.86	283.03	264.96	327.89	480.50	480.50	576.34	328.18	347.60	160.21
91	136.09	146.66	153.12	244.00	244.07	243.88	243.97	287.00	269.44	334.50	482.55	482.55	586.51	334.79	351.62	162.03
92	136.58	146.79	153.25	244.13	244.20	244.01	244.10	288.44	269.57	334.63	484.61	484.61	586.64	334.92	354.33	163.73
93	137.26	148.63	153.38	248.49	248.56	248.36	248.46	292.30	274.19	340.69	486.66	486.66	596.54	341.00	358.13	165.58
94	137.85	148.76	153.51	248.62	248.69	248.49	248.59	293.85	274.32	340.82	488.71	488.71	596.67	341.13	361.07	167.39
95	138.44	149.29	153.65	253.23	253.31	253.11	253.21	296.36	278.94	346.90	490.77	490.77	606.85	347.20	364.64	169.37
96	139.03	149.42	153.78	253.36	253.44	253.24	253.34	296.49	279.07	347.03	492.81	492.81	606.98	347.33	367.81	170.94
97	139.61	149.82	155.37	257.72	257.80	257.60	257.70	301.77	283.56	353.10	494.87	494.87	616.89	353.41	371.15	172.75
98	140.20	149.95	155.50	257.85	257.93	257.73	257.83	301.90	283.69	353.23	496.92	496.92	617.02	353.54	374.28	174.46
99	140.79	151.71	156.91	262.47	262.55	262.35	262.45	303.55	287.95	359.00	498.97	498.97	626.47	359.00	377.66	176.41

Hundredweight / Per-Pound Rates

Weight	<i>FedEx U.S. Export Express Shipment Rates</i>															
	International Zones															
	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	PR
100-154 lbs.	1.41	1.52	1.57	2.63	2.63	2.62	2.62	3.04	2.88	3.59	5.01	5.01	6.27	3.59	3.81	1.78
155-299 lbs.	1.41	1.52	1.57	2.63	2.63	2.62	2.62	3.04	2.88	3.59	5.01	5.01	6.27	3.59	3.81	1.78
300-499 lbs.	1.41	1.52	1.57	2.63	2.63	2.62	2.62	3.04	2.88	3.59	5.01	5.01	6.27	3.59	3.81	1.78
500-999 lbs.	1.41	1.52	1.57	2.63	2.63	2.62	2.62	3.04	2.88	3.59	5.01	5.01	6.27	3.59	3.81	1.78
1,000+ lbs.	1.29	1.40	1.45	2.42	2.42	2.41	2.41	2.79	2.65	3.31	4.61	4.61	5.77	3.31	3.50	1.69

Any fraction of a pound over the weight shown takes the next higher rate.

*A shipment is defined as one or more packages tendered on a single air waybill.

A federal excise tax when required by the Internal Revenue Code on the air transportation portion of this service, if any, is paid by FedEx. Weight in pounds.

For service descriptions and delivery commitments, please see the FedEx Service Guide.

Prepared Exclusively For:

WSCA

This Net Rate Schedule is produced to demonstrate discounts from the published rates in the FedEx Service Guide.

International Economy Proposed Rates

Weight	<i>FedEx U.S. Export Express Shipment Rates</i>															
	International Zones															
	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	PR
1	20.99	22.75	21.93	24.40	24.40	23.95	23.95	30.80	24.49	28.43	30.90	30.90	44.85	28.67	30.85	7.96
2	22.60	24.35	24.43	29.32	29.32	28.92	28.92	32.29	29.12	33.16	39.28	39.28	44.85	33.42	33.54	8.88
3	24.95	26.88	29.54	33.90	33.90	33.64	33.36	36.99	33.91	37.73	47.82	47.82	49.43	38.03	37.91	9.61
4	26.61	29.56	32.16	38.21	38.21	38.27	37.94	41.71	37.65	42.15	56.36	56.36	58.32	42.49	42.35	10.53
5	27.76	32.23	35.65	42.78	42.78	42.24	42.24	46.15	41.38	46.42	65.05	65.05	67.20	46.80	46.71	11.55
6	28.88	33.90	38.71	46.55	46.55	46.01	46.01	50.45	44.52	50.99	73.44	73.44	75.82	51.40	51.28	12.58
7	29.87	35.24	41.76	49.37	49.37	48.83	48.83	54.75	47.65	55.57	81.26	81.26	83.87	56.01	55.86	13.50
8	30.94	36.99	43.78	51.93	51.93	51.66	51.66	58.52	50.69	59.94	88.12	88.12	90.95	60.00	60.00	14.47
9	31.89	38.21	45.81	54.62	54.62	54.22	54.22	62.29	53.74	64.32	94.72	94.72	97.75	64.25	64.58	15.57
10	32.83	39.42	47.83	56.91	56.91	56.64	56.64	65.25	56.78	68.34	100.63	100.63	103.86	68.34	68.34	16.56
11	34.08	40.76	49.63	59.47	59.47	59.20	59.20	68.48	58.91	71.57	106.96	106.96	110.39	71.23	71.57	17.57
12	35.33	42.11	51.44	61.96	61.96	61.35	61.35	71.31	61.05	75.61	113.28	113.28	116.92	74.09	75.61	18.40
13	36.58	43.32	53.25	64.65	64.65	63.77	63.77	74.40	63.18	79.26	119.33	119.33	123.17	76.95	79.64	19.27
14	37.83	44.66	55.06	67.35	67.35	66.06	66.06	77.49	65.31	82.78	124.98	124.98	129.00	79.81	83.63	20.10
15	39.08	46.28	56.86	70.09	70.09	68.61	68.61	80.18	67.44	86.31	131.04	131.04	135.25	82.67	87.81	20.95
16	40.15	47.09	58.67	72.13	72.13	71.04	71.04	83.41	69.95	89.45	136.82	136.82	141.22	85.92	91.40	21.94
17	41.23	48.03	60.48	74.23	74.23	73.46	73.46	86.37	72.47	92.61	142.47	142.47	147.05	89.16	95.00	22.86
18	42.31	49.24	62.28	76.33	76.33	76.15	76.15	89.06	74.98	95.76	147.75	147.75	153.16	92.40	98.60	23.83
19	43.39	50.45	64.09	78.42	78.42	78.85	78.90	91.75	77.49	98.91	152.85	152.85	159.27	95.64	102.19	24.84
20	44.46	51.66	65.89	80.52	80.52	81.17	81.22	94.04	80.01	102.06	157.94	157.94	165.38	98.89	105.79	25.76
21	45.54	52.87	67.70	82.61	82.61	83.50	83.54	96.47	82.52	105.22	163.04	163.04	170.65	102.13	109.39	26.54
22	46.61	53.95	69.51	84.71	84.71	85.82	85.87	98.75	85.03	108.36	168.13	168.13	176.21	105.37	112.99	27.32
23	47.56	55.02	71.17	86.71	86.71	87.93	87.98	101.17	87.55	111.28	172.77	172.77	181.21	108.38	115.88	28.29
24	48.51	56.10	73.12	88.80	88.80	90.04	90.09	103.32	90.06	114.19	177.42	177.42	186.21	111.39	118.78	29.21
25	49.45	57.58	74.93	90.81	90.81	92.15	92.20	105.88	92.58	117.10	182.07	182.07	191.21	114.40	121.68	30.13
26	50.40	60.40	76.73	92.97	92.97	94.26	94.31	108.04	95.09	120.01	186.71	186.71	196.21	117.41	124.58	31.14
27	51.35	62.01	78.54	94.85	94.85	96.36	96.41	110.32	97.60	122.93	191.36	191.36	201.20	120.42	127.48	32.02
28	52.29	62.83	80.35	96.73	96.73	98.47	98.52	112.34	100.10	125.84	196.00	196.00	205.65	123.43	130.38	32.89
29	53.24	63.77	82.16	98.69	98.69	100.58	100.63	114.63	101.98	128.75	200.65	200.65	209.82	126.44	133.28	33.83
30	54.18	64.98	83.55	100.69	100.69	102.68	102.74	116.64	104.13	131.66	205.29	205.29	214.12	129.45	136.18	34.80
31	55.38	66.32	84.49	102.65	102.65	104.74	104.80	118.66	106.02	134.46	209.24	209.24	218.01	132.45	138.47	35.81
32	56.58	67.67	85.43	105.61	105.61	106.79	106.85	120.95	107.90	137.25	213.19	213.19	221.62	135.45	140.77	36.73
33	57.78	69.09	86.37	107.36	107.36	108.85	108.91	122.97	109.92	140.04	217.14	217.14	225.65	138.46	143.15	37.74
34	58.97	70.32	87.58	109.11	109.11	110.91	110.97	125.25	111.67	142.83	221.09	221.09	229.53	141.46	145.84	38.73
35	60.17	71.54	88.53	112.88	112.88	112.96	113.01	127.27	113.68	145.63	225.04	225.04	233.42	144.46	148.39	39.79
36	61.36	72.76	89.47	114.76	114.76	115.02	115.03	129.56	115.43	148.42	228.99	228.99	237.31	147.47	150.68	40.80
37	62.56	73.99	90.41	116.38	116.38	116.78	116.78	131.58	117.18	151.21	232.93	232.93	241.20	150.47	153.11	41.72
38	63.76	75.21	91.62	118.26	118.26	118.79	118.79	133.87	119.20	154.00	236.88	236.88	244.81	153.47	155.26	42.66
39	64.96	76.44	92.56	119.88	119.88	120.54	120.54	135.88	121.43	156.80	240.84	240.84	248.70	156.48	157.68	43.58
40	66.15	77.67	93.50	121.49	121.49	122.29	122.29	137.90	123.82	159.59	244.73	244.73	252.58	159.48	159.83	44.46

Weight	FedEx U.S. Export Express Shipment Rates															
	International Zones															
	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	PR
41	67.36	78.91	94.45	123.24	123.24	124.18	124.18	140.19	125.08	161.86	248.50	248.50	256.47	160.92	162.25	45.38
42	68.57	80.16	95.65	124.71	124.71	125.79	125.79	142.20	126.34	164.13	252.26	252.26	260.36	162.35	164.41	46.34
43	69.77	81.41	96.60	126.06	126.06	127.41	127.41	144.49	128.08	166.39	256.00	256.00	264.25	163.79	166.83	47.31
44	70.98	82.66	97.54	127.41	127.41	129.29	129.29	146.51	129.70	168.66	259.53	259.53	267.86	165.23	168.98	48.23
45	72.19	83.90	98.48	129.02	129.02	131.02	131.02	148.80	131.31	170.93	263.29	263.29	271.75	166.66	171.40	49.20
46	73.40	85.16	99.69	130.23	130.23	132.57	132.57	150.82	133.19	173.20	267.06	267.06	275.64	168.10	173.55	50.14
47	74.61	86.40	100.63	131.45	131.45	134.13	134.13	153.11	134.81	175.47	270.83	270.83	279.52	169.54	175.98	51.15
48	75.82	87.65	101.57	132.65	132.65	135.69	135.69	155.12	136.42	177.74	274.59	274.59	283.41	170.97	178.13	52.03
49	77.02	88.90	102.52	134.13	134.13	137.10	137.10	157.41	138.30	180.00	278.36	278.36	287.30	172.40	180.55	52.85
50	77.95	89.82	104.27	138.66	138.66	137.77	137.77	159.43	139.92	181.61	281.15	281.15	290.63	173.21	182.63	53.73
51	78.90	90.88	105.61	140.77	140.77	139.95	139.95	161.32	143.02	183.71	284.18	284.18	295.77	174.10	186.00	54.56
52	79.85	91.95	105.75	140.70	140.91	141.00	141.00	161.45	143.15	185.81	286.97	286.97	295.90	174.98	186.13	55.41
53	80.79	93.02	107.36	142.71	143.09	143.11	143.11	163.60	145.98	187.91	290.24	290.24	300.76	175.87	189.49	56.19
54	81.74	94.09	107.49	142.85	143.23	143.95	143.95	163.73	146.11	189.70	291.82	291.81	300.90	176.75	189.62	57.15
55	82.69	95.16	108.23	143.95	144.25	145.71	145.71	164.67	147.72	191.38	294.30	294.30	303.46	177.64	191.30	58.10
56	83.64	96.22	108.97	145.06	145.27	147.47	147.47	165.61	149.33	193.06	296.79	296.79	306.03	178.53	192.98	58.95
57	84.59	97.29	109.72	146.17	146.30	149.23	149.23	166.56	150.94	194.74	299.28	299.28	308.59	179.41	194.66	59.82
58	85.54	98.35	110.46	147.28	147.32	150.99	150.99	167.50	152.56	196.42	301.76	301.77	311.16	180.30	196.34	60.77
59	86.49	99.43	112.07	149.42	149.64	152.58	152.58	169.52	155.40	199.79	306.62	306.62	316.17	180.76	199.71	61.69
60	87.43	100.49	112.21	150.22	150.22	154.16	154.16	169.65	155.53	199.93	306.75	306.75	316.30	180.89	199.85	62.84
61	88.42	101.62	113.55	151.60	151.78	155.94	155.94	171.14	158.62	203.29	311.19	311.19	320.88	181.03	203.21	63.87
62	89.41	102.74	113.68	151.92	151.92	157.54	157.54	171.27	158.76	203.42	311.32	311.32	321.01	181.16	203.35	64.88
63	90.40	103.87	115.03	153.48	153.60	159.50	159.50	173.02	161.58	206.42	313.09	313.09	325.59	181.29	206.84	65.89
64	91.39	104.67	115.16	153.62	153.73	160.78	160.78	173.15	161.71	207.06	313.63	313.63	325.73	181.42	206.98	67.07
65	92.37	106.12	116.78	155.55	155.78	163.07	163.07	174.63	164.81	208.95	314.17	314.17	330.31	181.56	210.07	68.13
66	93.36	106.82	116.91	155.69	155.91	163.73	163.73	174.77	164.95	210.22	314.71	314.71	330.44	181.69	210.20	69.25
67	94.35	108.36	118.26	157.46	157.69	166.64	166.64	176.52	168.04	211.49	315.24	315.24	335.03	181.82	213.56	70.22
68	95.34	108.71	118.39	157.59	157.82	166.96	166.96	176.65	168.17	212.75	315.78	315.78	335.16	181.95	213.70	71.23
69	96.33	110.61	120.01	159.64	159.87	170.06	170.06	178.13	171.00	214.02	316.33	316.33	339.75	182.09	217.06	72.27
70	97.31	110.86	120.14	159.77	160.01	170.19	170.19	178.27	171.13	215.28	316.87	316.87	339.88	182.22	217.19	73.32
71	98.30	112.61	121.49	161.14	161.37	173.02	173.02	179.61	174.23	216.55	317.41	317.41	344.46	182.35	220.69	74.59
72	99.29	112.74	121.62	161.27	161.51	173.15	173.15	179.74	174.36	217.81	317.94	317.94	344.60	182.48	220.82	75.76
73	100.28	114.76	122.97	162.91	163.14	176.25	176.25	181.22	177.46	219.08	318.48	318.48	349.18	182.62	224.32	76.84
74	101.27	114.89	123.10	163.04	163.28	176.38	176.38	181.36	177.59	220.35	318.79	318.79	349.31	182.75	224.45	77.92
75	102.25	116.65	124.72	164.14	164.37	180.15	180.15	182.44	180.42	221.61	318.93	318.93	352.79	182.88	227.55	78.75
76	103.24	116.78	124.85	164.27	164.51	180.28	180.28	182.57	180.55	222.88	319.06	319.06	352.92	183.01	227.68	79.63
77	104.23	118.53	126.20	165.37	165.60	182.97	182.97	183.64	183.64	224.15	319.19	319.19	355.98	183.15	231.05	80.45
78	105.22	118.66	126.33	165.50	165.74	183.10	183.10	183.78	183.78	225.41	319.32	319.32	356.11	183.28	231.18	81.33
79	106.21	120.68	127.95	166.99	167.10	185.13	185.13	184.86	186.88	226.68	319.46	319.46	358.33	183.41	234.55	82.50
80	107.19	120.81	128.08	167.20	167.24	185.26	185.26	184.99	187.01	227.95	319.59	319.59	359.36	183.54	234.68	83.60
81	107.69	121.50	129.43	168.08	168.33	187.28	187.28	186.34	189.84	228.24	319.72	319.72	360.83	183.76	237.77	84.48
82	108.17	121.63	129.56	168.22	168.46	187.41	187.41	186.47	189.97	228.54	319.85	319.85	361.70	183.98	237.91	85.44
83	108.66	121.77	130.90	169.31	169.56	189.16	189.16	187.55	193.06	228.83	319.99	319.99	363.04	184.20	240.46	86.43
84	109.15	121.90	131.04	169.44	169.69	189.29	189.29	187.68	193.20	229.13	320.12	320.12	364.04	184.41	240.59	87.45
85	109.64	122.03	132.40	170.54	170.79	190.78	190.78	188.63	196.03	229.42	320.25	320.25	365.55	184.63	243.42	88.41
86	110.12	122.16	132.79	170.67	170.92	190.91	190.91	188.76	196.16	229.72	320.38	320.38	366.37	184.84	243.56	89.42
87	110.61	122.30	133.37	172.03	172.29	192.66	192.66	189.70	199.25	230.01	320.52	320.52	367.76	185.05	245.58	90.37
88	111.10	122.43	133.86	172.17	172.42	192.79	192.79	189.84	199.39	230.31	320.65	320.65	368.71	185.27	245.71	91.29
89	111.59	122.56	134.34	173.26	173.51	194.28	194.28	191.05	202.48	230.60	320.78	320.78	370.26	185.49	247.99	92.16
90	112.08	122.69	134.82	173.39	173.64	194.41	194.41	191.18	202.61	230.90	320.91	320.91	371.05	185.71	248.12	93.08
91	112.57	122.83	135.30	174.49	174.74	196.16	196.16	192.12	205.44	231.20	321.05	321.05	372.84	185.92	250.65	94.05
92	113.05	122.96	135.79	174.62	174.87	196.29	196.29	192.26	205.58	231.49	321.18	321.18	373.38	186.14	251.68	94.92
93	113.54	123.09	136.27	176.12	176.38	198.31	198.31	193.20	208.67	231.78	321.31	321.31	375.34	186.35	253.33	95.89
94	114.03	123.22	136.75	176.25	176.51	198.44	198.44	193.33	208.80	232.08	321.44	321.44	375.72	186.57	254.67	96.85
95	114.52	123.36	137.23	177.21	177.32	200.20	200.20	194.28	211.90	232.37	321.58	321.58	377.56	186.78	256.16	97.77
96	115.01	123.49	137.37	177.34	177.52	200.33	200.33	194.41	212.03	232.67	321.71	321.71	378.05	187.00	257.66	98.69
97	115.50	123.62	137.91	177.68	177.68	202.62	202.62	195.62	214.86	232.97	321.84	321.84	380.06	187.22	259.16	99.64
98	115.99	123.75	138.04	177.81	177.81	202.75	202.75	195.76	214.99	233.26	321.97	321.97	380.39	187.35	260.65	100.65
99	116.47	123.89	139.00	177.95	177.95	204.45	204.45	197.49	217.70	233.56	322.00	322.00	382.28	187.49	262.15	101.66

Hundredweight / Per-Pound Rates

Weight	<i>FedEx U.S. Export Express Shipment Rates</i>															
	International Zones															
	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	PR
100-154 lbs.	1.17	1.24	1.39	1.78	1.78	2.05	1.88	1.97	2.18	2.34	3.22	3.22	3.83	1.88	2.64	1.03
155-299 lbs.	1.17	1.24	1.39	1.78	1.78	2.05	1.88	1.97	2.18	2.34	3.22	3.22	3.83	1.88	2.64	1.03
300-499 lbs.	1.17	1.24	1.39	1.78	1.78	2.05	1.88	1.97	2.18	2.34	3.22	3.22	3.83	1.88	2.64	1.03
500-999 lbs.	1.17	1.24	1.39	1.78	1.78	2.05	1.88	1.97	2.18	2.34	3.22	3.22	3.83	1.88	2.64	1.03
1,000+ lbs.	1.10	1.16	1.27	1.57	1.57	1.82	1.67	1.75	2.05	2.08	2.87	2.87	3.60	1.88	2.43	0.99

Any fraction of a pound over the weight shown takes the next higher rate.

*A shipment is defined as one or more packages tendered on a single air waybill.

A federal excise tax when required by the Internal Revenue Code on the air transportation portion of this service, if any, is paid by FedEx. Weight in pounds.

For service descriptions and delivery commitments, please see the FedEx Service Guide.

Prepared Exclusively For:

WSCA

This Net Rate Schedule is produced to demonstrate discounts from the published rates in the FedEx Service Guide.

International Priority Freight Proposed Rates

Door-to-Door

Weight	<i>FedEx U.S. Export Express Shipment Rates</i>															
	International Zones															
	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	PR
151-299 lbs.	1.44	1.55	1.60	2.68	2.68	2.67	2.67	3.10	2.94	3.66	5.10	5.10	6.39	3.66	3.88	1.72
300-499 lbs.	1.44	1.55	1.60	2.68	2.68	2.67	2.67	3.10	2.94	3.66	5.10	5.10	6.39	3.66	3.88	1.72
500-999 lbs.	1.44	1.55	1.60	2.68	2.68	2.67	2.67	3.10	2.94	3.66	5.10	5.10	6.39	3.66	3.88	1.72
1,000+ lbs.	1.32	1.43	1.47	2.46	2.46	2.46	2.46	2.85	2.70	3.37	4.70	4.70	5.88	3.37	3.57	1.63
Minimum																

Drop-Off or Hold-At-Location

Weight	<i>FedEx U.S. Export Express Shipment Rates</i>															
	International Zones															
	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	PR
151-299 lbs.	1.33	1.44	1.49	2.57	2.57	2.57	2.57	2.99	2.83	3.56	5.00	5.00	6.28	3.56	3.77	1.72
300-499 lbs.	1.33	1.44	1.49	2.57	2.57	2.57	2.57	2.99	2.83	3.56	5.00	5.00	6.28	3.56	3.77	1.72
500-999 lbs.	1.33	1.44	1.49	2.57	2.57	2.57	2.57	2.99	2.83	3.56	5.00	5.00	6.28	3.56	3.77	1.72
1,000+ lbs.	1.21	1.32	1.37	2.36	2.36	2.35	2.35	2.74	2.60	3.26	4.59	4.59	5.77	3.26	3.46	1.63
Minimum																

Drop-Off and Hold-At-Location

Weight	<i>FedEx U.S. Export Express Shipment Rates</i>															
	International Zones															
	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	PR
151-299 lbs.	1.33	1.44	1.49	2.57	2.57	2.57	2.57	2.99	2.83	3.56	5.00	5.00	6.28	3.56	3.77	1.72
300-499 lbs.	1.33	1.44	1.49	2.57	2.57	2.57	2.57	2.99	2.83	3.56	5.00	5.00	6.28	3.56	3.77	1.72
500-999 lbs.	1.33	1.44	1.49	2.57	2.57	2.57	2.57	2.99	2.83	3.56	5.00	5.00	6.28	3.56	3.77	1.72
1,000+ lbs.	1.21	1.32	1.37	2.36	2.36	2.35	2.35	2.74	2.60	3.26	4.59	4.59	5.77	3.26	3.46	1.63
Minimum																0.00

Prepared Exclusively For:

WSCA

This Net Rate Schedule is produced to demonstrate discounts from the published rates in the FedEx Service Guide.

International Economy Freight Proposed Rates

Door-to-Door

Weight	<i>FedEx U.S. Export Express Shipment Rates</i>															
	International Zones															
	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	PR
151-299 lbs.	N/A	N/A	1.39	1.78	1.78	2.05	1.88	1.97	N/A	2.34	3.22	3.22	3.83	1.88	2.64	1.18
300-499 lbs.	N/A	N/A	1.39	1.78	1.78	2.05	1.88	1.97	N/A	2.34	3.22	3.22	3.83	1.88	2.64	1.18
500-999 lbs.	N/A	N/A	1.39	1.78	1.78	2.05	1.88	1.97	N/A	2.34	3.22	3.22	3.83	1.88	2.64	1.18
1,000+ lbs.	N/A	N/A	1.27	1.57	1.57	1.82	1.67	1.75	N/A	2.08	2.87	2.87	3.60	1.88	2.43	1.14
Minimum													612.91		397.81	

Drop-Off or Hold-At-Location

Weight	<i>FedEx U.S. Export Express Shipment Rates</i>															
	International Zones															
	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	PR
151-299 lbs.	N/A	N/A	1.29	1.67	1.67	1.94	1.77	1.86	N/A	2.23	3.12	3.12	3.73	1.77	2.53	1.18
300-499 lbs.	N/A	N/A	1.29	1.67	1.67	1.94	1.77	1.86	N/A	2.23	3.12	3.12	3.73	1.77	2.53	1.18
500-999 lbs.	N/A	N/A	1.29	1.67	1.67	1.94	1.77	1.86	N/A	2.23	3.12	3.12	3.73	1.77	2.53	1.18
1,000+ lbs.	N/A	N/A	1.16	1.46	1.46	1.72	1.56	1.64	N/A	1.97	2.76	2.76	3.49	1.77	2.32	1.14
Minimum																0.00

Drop-Off and Hold-At-Location

Weight	<i>FedEx U.S. Export Express Shipment Rates</i>															
	International Zones															
	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	PR
151-299 lbs.	N/A	N/A	1.29	1.67	1.67	1.94	1.77	1.86	N/A	2.23	3.12	3.12	3.73	1.77	2.53	1.18
300-499 lbs.	N/A	N/A	1.29	1.67	1.67	1.94	1.77	1.86	N/A	2.23	3.12	3.12	3.73	1.77	2.53	1.18
500-999 lbs.	N/A	N/A	1.29	1.67	1.67	1.94	1.77	1.86	N/A	2.23	3.12	3.12	3.73	1.77	2.53	1.18
1,000+ lbs.	N/A	N/A	1.16	1.46	1.46	1.72	1.56	1.64	N/A	1.97	2.76	2.76	3.49	1.77	2.32	1.14
Minimum																0.00