



STATE OF MISSOURI
OFFICE OF ADMINISTRATION
DIVISION OF PURCHASING

NOTIFICATION OF STATEWIDE CONTRACT

March 4, 2024

CONTRACT TITLE: STATEWIDE NASPO VALUEPOINT GROUND MAINTENANCE EQUIPMENT

CURRENT CONTRACT PERIOD: FEBRUARY 28, 2024 THROUGH FEBRUARY 27, 2025

BUYER INFORMATION: Ashley Hensley
(573) 751-3331
ashley.hensley@oa.mo.gov

RENEWAL INFORMATION	Original Contract Period	Potential Final Expiration
	September 15, 2020 through February 27, 2023	February 27, 2025

ALL PURCHASES MADE UNDER THIS CONTRACT MUST BE FOR **PUBLIC USE ONLY**.
PURCHASES FOR PERSONAL USE BY PUBLIC EMPLOYEES OR OFFICIALS ARE PROHIBITED.

THE USE OF THIS CONTRACT IS **PREFERRED USE**.

This contract has been established for the convenience of state agencies. Local Purchase Authority may be used to purchase supplies/services included in this contract from an alternative source at the discretion of the agency.

The entire contract document may be viewed and printed from the Division of Purchasing’s **Awarded Bid & Contract Document Search** located on the Internet at: <http://www.oa.mo.gov/purch>.

~ Instructions for use of the contract, specifications, requirements, and pricing are attached ~.

CONTRACT NUMBER	VENDOR NUMBER	VENDOR INFORMATION	MBE/WBE	COOP PROCUREMENT
CC201986001	MB00045431	Clark Equipment Company dba Bobcat Company 250 East Beaton Drive West Fargo, ND 58078 Contact: Jesse Rheault Phone: 701-241-8759 Fax: 855-608-0681 Email: JesseRheault@doosan.com	NO	YES
CC201986002	MB00089717	CNH Industrial America LLC dba New Holland 500 Diller Ave MS 248 New Holland, PA 17557 Contact: Chad Bucher Phone: 717-327-6489 Fax: Email: chad.bucher@newholland.com	NO	YES

CONTRACT NUMBER	VENDOR NUMBER	VENDOR INFORMATION	MBE/WBE	COOP PROCUREMENT
CC201986003	MB00108262	Deere & Company 2000 John Deere Run Cary, NC 27513 Contact: Tamara Hebert Phone: 800-358-5010, option 2 Fax: 309-749-2313 Email: GovContractSupport@JohnDeere.com	NO	YES
CC201986004	MB00114266	Husqvarna Professional Products, Inc. 9335 Harris Corners Parkway, Suite 500 Charlotte, NC 28269 Contact: Jake Breig Phone: 704-340-7367 Email: Jake.breig@husqvarnagroup.com	NO	YES
CC201986006	MB00053652	The Toro Company 8111 Lyndale Avenue South Bloomington, MN 55420 Contact: Jon Stodola Phone: 612-597-3224 Email: Jon.Stodola@Toro.com For orders use contracts CC201986007 or CC201986008 depending on location.	NO	YES
CC201986007	MB00102223	MTI Distributing Inc. (The Toro Company) 8901 Springdale Berkeley, MO 63134 Contact: Bill Maynard Phone: 314-506-4120 Email: Bill.maynard@mtidistributing.com	NO	YES
CC201986008	MB00092892	Professional Turf Products, LP (The Toro Company) 1010 N. Industrial Blvd. Eules, TX 76039 Contact: David Lau Phone: 817-785-1900 sales@proturf.com	NO	YES

NOTE: If ordering from The Toro Company, please refer to the website <https://www.toro.com/en/locator> to verify if MTI Distributing Inc. (CC201986007) or Professional Turf Products, LP (CC201986008) is the authorized distributor to order from.

STATEWIDE CONTRACT HISTORY

The following summarizes actions related to this Notification of Statewide Contract since its initial issuance. Any and all revisions have been incorporated into the attached document.

Contract Period	Issue Date	Summary of Changes
2/28/24-2/27/25	3/1/24	Contracts CC201986001, CC201986002, CC201986003, CC201986004, CC201986006, CC201986007, and CC201986008 have been renewed for one year.
2/28/23-2/27/24	9/20/23	Amended pursuant to Commonwealth of Virginia Statewide Contract CTR006030, Modification #2, dated September 6, 2023.
2/28/23 – 2/27/24	7/19/23	Vendor information for CC201986002 added.
2/28/23 – 2/27/24	5/15/23	Contract CC201986002 renewed for one year.
2/28/23 – 2/27/24	2/6/23	Contracts CC201986001, CC201986003, CC201986004, CC201986006 - CC201986008 have been renewed for one year.
9/15/2020- 2/27/2023	5/17/21	Updated buyer information.
9/15/2020 – 2/27/2023	03/30/21	Updated buyer information.
9/15/2020 – 2/27/2023	12/2/2020	Pricing updated for CC201986006 (The Toro Company) see updated attachment #6.
9/15/2020 – 2/27/2023	11/5/2020	Updated Buyer information.
9/15/2020- 2/27/2023	9/15/2020	Initial issuance of new contract with The Toro Company, its authorized dealers, and CNH Industrial.
6/23/2020- 2/27/2023	6/23/2020	Initial issuance of new statewide contracts

STATEWIDE NASPO VALUEPOINT GROUND MAINTENANCE EQUIPMENT

General: The contracts identified herein have been awarded to serve State of Missouri agencies, political subdivisions or governmental entities specified by the State of Missouri for various types of ground maintenance equipment. The contracts are piggyback contracts off of current NASPO ValuePoint contracts established by the Commonwealth of Virginia.

All equipment provided by the contractor(s) shall be new and current models with the exception of any products offered on a Contractor's Hot List. The contractor shall provide with equipment, an operations and maintenance manual with wiring diagrams and parts list. Non-contract or allied equipment will be permitted to be procured at the same time as contract equipment to allow for the contract equipment to operate within safety guidelines or to function as needed. Non-contract or allied equipment are considered to be products, implements, attachments, parts, and bundles not manufactured by the contractor but in some instances branded by the contractor.

Pricing: Pricing is provided in accordance with the applicable percentage discounts off of current list prices found in the specific manufacturer catalogs. **Attachment #1** to this statewide notice provides current contract period net prices for all grounds maintenance equipment available from Clark Equipment Company dba Bobcat Company (CC201986001). **Attachment #2** to this statewide notice provides current contract period net prices for all grounds maintenance equipment available from Deere & Company (CC201986003). **Attachment #3** to this statewide notice provides current contract period net prices for all grounds maintenance equipment available from Husqvarna Professional Products, Inc. (CC201986004). **Attachment #4** to this statewide notice provides current contract period net prices for all grounds maintenance equipment available from The Toro Company (CC201986006). **Attachment #5** to this statewide notice provides current contract period net prices for all grounds maintenance equipment available from CNH Industrial America, LLC dba New Holland Agriculture (CC201986002). Pricing for the non-contract or allied equipment will be negotiated between the contractor and the authorized user. Non-contract or allied equipment must be specified on the purchase order as "non-contract" items.

Note: The attachments are separate from this Statewide Notice but they are available at the same website.

Contact Dealer Information: Under the contracts, State of Missouri agencies, political subdivisions or governmental entities specified by the State of Missouri must contact their "local preferred dealer" listed herein for the respective contractor being utilized. The agencies end users shall contact only the dealer that is located in your vicinity for the purchase of equipment. It shall be noted that no services are included under this contract.

Written Quotations: End users must obtain a written quote from the selected authorized dealer that must include; but not limited to: the percentage of discount off the currently approved manufacturers published price list, net cost, contract number, delivery time, make, model, attachments/implements (if requested), with a description of the equipment, and warranty.

Price List and Catalogs: Contractor or dealer(s) are required, upon request of any user, to provide the user with catalogs and descriptive literature, and a listing of authorized dealers for any NASPO participating states per terms and conditions stipulated under this contract. This information is to be provided to the ordering agency within (5) business days of the request at no additional cost to the end user.

Delivery Service: The contracts contain approved equipment specifications for basic units manufactured by the contractor per category(s) identified herein and line item less a firm percentage of discount against the manufacturer approved current published price list. In the event the item is not in stock and the delivery timeframe cannot be met, the contractor shall contact the ordering agency to ascertain whether a back order is acceptable or to cancel the order.

Inspection/Approval: Inspection on delivery and approval of contractor's invoice is the responsibility of the receiving end user. If found to be defective or if it fails in any way to meet the specifications of the contract, it may be rejected. The contractor will replace all rejected equipment within the stated lead-time or less based on availability of the equipment.

Transportation Charges: All equipment shall be delivered FOB DESTINATION within the contiguous United States or if applicable, to the port of embarkation within the contiguous United States for NASPO ValuePoint Participating Entities outside of the contiguous United States, for all orders equal to or greater than the minimum order of \$500 when shipped to a single or multiple destinations. Orders for less than the minimum order will be shipped prepaid with transportation charges added to the invoice as a separate line item. Transportation charges levied by the Contractor for orders equal to or greater than the minimum order when shipped to a single or multiple destinations may be cause for removal of the Contractor from the Contract. The Contractor shall not add freight charges for partial shipments or back orders to an invoice where the original total price of an order exceeded the minimum order of \$500.

Returns: Any equipment delivered damaged or does not meet contract written specifications, may be returned at the discretion of the ordering agency and the contractor. The end user must contact the contractor's dealer for return goods authorization (RGA) prior to returning the equipment to the contractor or dealer within 30 days. The contractor shall issue a credit for the returned goods immediately upon receipt of the equipment at their designated facility. The contractor(s) shall not charge end users for returns in the event that the contractor shipped incorrect equipment or the items did not meet the contract specification.

Equipment Trade-Ins: End users that wish to trade-in equipment toward the purchase of "new equipment" under this contract may do so, if permitted by their internal policies. The trade-in value will be determined by negotiation between the agency's end-users and the selected local dealer. Upon mutual agreement of a trade-in value, the description of the equipment and the trade-in value will be itemized on the end user's purchase order and the trade-in value will be deducted from the contract price. The dealer will invoice the end user for the contract purchase price less the trade-in value.

Warranty: Equipment furnished under these contracts is warranted for a minimum of one year after receipt of equipment or by the most favorable commercial warranty offered by the contractor given to any customer for such goods or services. The contractor's equipment sold under this contract comes with a standard 12-month warranty. The end users may purchase an extended warranty services agreement at the dealer's standard extended warranty service rate agreed upon by the end users and contractor's local dealer, prior to purchase of the new equipment. Any extended warranty service agreements shall be done as an off contract purchase as such services are not part of the contracts identified herein.

Material Safety Data Sheets: The contractor shall provide material Safety Data Sheets and descriptive literature, if applicable, upon request.

Special Education or Promotional Discounts: The contractor(s) shall extend any special educational or promotional sale prices or discounts immediately to the end user during the term of the contracts. Such notice shall also advise the duration of the specific sale or discount price.

Quantity Discount: Contractor(s) may offer multiple Unit Discounts, excluding Frontier Products. Add the Contract discount to the multiple unit discount (ex: Discount + Multiple Unit Discount = Total Contract Discount). Please refer to the contract for multiple unit discount information.

NOTE: The contractors at its discretion may offer additional discounts based on volume in conjunction with any promotional discount that is in effect at the time of order.

Equipment/Services: Contractor must provide warranty service and aftermarket services, if requested by an agency (for equipment purchased under contract), through their local dealer network by location at the dealers established service rate(s). The dealer's service rates are not subject to the OEM's contract discount(s). Service rates shall be quoted by the contractor or dealer and approved by the end user or agencies authorized personnel, prior to services being rendered. The end user must be provided "aftermarket" service for equipment purchased under this contract. The brands offered by the contractor must have a minimum of three (3) authorized service dealers in the State of Missouri. One of the factory authorized services dealer should be in the area of the user's location to provide services.

**State of Missouri
Office of Administration
Division of Purchasing
Contract Performance Report**

Please take a moment to let us know how this contract award has measured up to your expectations. If reporting on more than one contractor or product, please make copies as needed. This office will use the information to improve products and services available to state agency users. **Comments should include those of the product's end user.**

Contract No.: _____ **Contractor:** _____

Describe Product Purchased (include Item No's., if available): _____

Rating Scale: 5 = Excellent, 4 = Good, 3 = Average, 2 = Poor, 1 = Fails to meet expectations

Product Rating	Rate 1-5, 5 best
Product meets your needs	
Product meets contract specifications	
Pricing	

Contractor Rating	Rate 1-5, 5 best
Timeliness of delivery	
Responsiveness to inquiries	
Employee courtesy	
Problem resolution	
Recall notices handled effectively	

Comments: _____

Prepared by: _____ Title: _____ Agency: _____

Date: _____ Phone: _____ Email: _____

Address: _____

Please detach or photocopy this form & return by FAX to 573-526-9816, or mail to:

Office of Administration
Division of Purchasing
301 West High Street, RM 630
PO Box 809
Jefferson City, Missouri 65102

**You may also e-mail form to the buyer as an attachment at
jason.kolks@oa.mo.gov**