

## **Bobcat Company**

Contract Period: January 2020 - December 31, 2020

Effective January 2020

## NASPO Price Discount Schedule

| Category 1 - Tractors |                                  |                               |
|-----------------------|----------------------------------|-------------------------------|
| Brand Name            | Model                            | NASPO - Discount off MSRP (%) |
| Bobcat®               | CT1021 - Sub-Compact Tractor     | 20%                           |
| Bobcat®               | CT1025 - Sub-Compact Tractor     | 20%                           |
| Bobcat®               | CT2025 - Compact Tractor         | 20%                           |
| Bobcat®               | CT2035 - Compact Tractor         | 20%                           |
| Bobcat®               | CT2535 - Compact Tractor         | 20%                           |
| Bobcat®               | CT2040 - Compact Tractor         | 20%                           |
| Bobcat®               | CT2540 - Compact Tractor         | 20%                           |
| Bobcat®               | CT4045 - Compact Tractor         | 20%                           |
| Bobcat®               | CT4050 - Compact Tractor         | 20%                           |
| Bobcat®               | CT4055 - Compact Tractor         | 20%                           |
| Bobcat®               | CT4058 - Compact Tractor         | 20%                           |
| Bobcat®               | CT5545 - Compact Tractor         | 20%                           |
| Bobcat®               | CT5550 - Compact Tractor         | 20%                           |
| Bobcat®               | CT5555 - Compact Tractor         | 20%                           |
| Bobcat®               | CT5558 - Compact Tractor         | 20%                           |
| Bobcat®               | Bobcat Attachments & Implements  | 24%                           |
| Steiner®              | <u> 450-25 - Tractor</u>         | 20%                           |
| Steiner®              | <u> 450-32 - Tractor</u>         | 20%                           |
| Steiner®              | <u> 450-37 - Tractor</u>         | 20%                           |
| Steiner®              | 450DX-25 - Tractor               | 20%                           |
| Steiner®              | <u>235 - Tractor</u>             | 20%                           |
| Steiner®              | Steiner Attachments & Implements | 20%                           |

## Category 4 - Off Road Utility Vehicles

| Brand Name | Model  | NASPO - Discount off MSRP (%) |
|------------|--|-------------------------------|
| Bobcat®    | L23 Small Articulated Loader                   | 20%                           |
| Bobcat®    | L28 Small Articulated Loader                   | 20%                           |
| Bobcat®    | Toolcat <sup>™</sup> 5600 Utility Work Machine | 20%                           |
| Bobcat®    | Toolcat <sup>™</sup> 5610 Utility Work Machine | 20%                           |
| Bobcat®    | MT55 Mini Track Loader                         | 20%                           |
| Bobcat®    | MT85 Mini Track Loader                         | 20%                           |
| Bobcat®    | MT100 Mini Track Loader                        | 20%                           |
| Bobcat®    | UV34 Diesel Utility Vehicle                    | 18%                           |
| Bobcat®    | UV34 Gas Utility Vehicle                       | 18%                           |
| Bobcat®    | UV34 XL Diesel Utility Vehicle                 | 18%                           |
| Bobcat®    | UV34 XL Gas Utility Vehicle                    | 18%                           |
| Bobcat®    | Bobcat Attachments                             | 24%                           |