

STATE OF MISSOURI OFFICE OF ADMINISTRATION DIVISION OF PURCHASING

# NOTIFICATION OF STATEWIDE CONTRACT

8/27/18

COOD

#### **CONTRACT TITLE:**

Tires, Tubes and Related Services

CURRENT CONTRACT PERIOD: April 1, 2015 through March 31, 2019

**BUYER INFORMATION:** 

Jason Kolks (573) 522-1620 jason.kolks@oa.mo.gov

## ALL PURCHASES MADE UNDER THIS CONTRACT MUST BE FOR **PUBLIC USE ONLY.** PURCHASES FOR PERSONAL USE BY PUBLIC EMPLOYEES OR OFFICIALS ARE PROHIBITED.

THE USE OF THIS CONTRACT IS **PREFERRED** FOR ALL STATE AGENCIES. Local Purchase Authority should <u>not</u> be used to purchase supplies/services included in this contract unless specific item is out-of-stock for an unreasonable amount of time (to be determined by the state agency) without an acceptable substitute; closest authorized dealer is too far and it would be burdensome for the agency to pay the cost associated with travel.

The entire contract document may be viewed and printed from the Division of Purchasing's Awarded Bid & Contract Document Search located on the Internet at <u>http://www.oa.mo.gov/purch</u>.

| CONTRACT<br>NUMBER | VENDOR<br>NUMBER | VENDOR INFORMATION   | MBE/<br>WBE | COOP<br>PROCURE<br>-MENT |
|--------------------|------------------|--|-------------|--------------------------|
| C112258001         | 3402532400 2     | Goodyear Tire & Rubber Company<br>200 E Innovation Way D/709<br>Akron, OH 44316<br>Contact: Jeff Goodenow<br>Ph: 330-796-4352<br>FAX: 330-796-3404<br>E-Mail: jsgoodenow@goodyear.com<br>For Invoice questions, contact John<br>Donelan.<br>John_donelan@goodyear.com or 330-796-<br>1078. | No          | Yes                      |
| C112258002         | 8803350670 0     | Bridgestone Americas Tire Operations, LLC<br>535 Marriott Drive, 10 <sup>th</sup> Floor<br>Nashville, TN 37214<br>Contact: Gregg Trosper<br>Ph: 615-937-3794<br>FAX: 615-493-0000<br>E-Mail: <u>trospergregg@bfusa.com</u>   | No          | Yes                      |

~ Instructions for use of the contract, specifications, requirements, and pricing are attached ~.

| CONTRACT<br>NUMBER | VENDOR<br>NUMBER | VENDOR INFORMATION             | MBE/<br>WBE | COOP<br>PROCURE<br>-MENT |
|--------------------|------------------|--------------------------------|-------------|--------------------------|
| C115153001         | 11172463100      | Michelin North America         | No          | Yes                      |
|                    |                  | 1 Parkway South                |             |                          |
|                    |                  | Greenville, SC 29615           |             |                          |
|                    |                  | Contact: John Cook             |             |                          |
|                    |                  | Ph: 864-313-5120 cell          |             |                          |
|                    |                  | FAX: 864-458-5119              |             |                          |
|                    |                  | E-Mail: john.cook@michelin.com |             |                          |

# STATEWIDE CONTRACT HISTORY

# The following summarizes actions related to this Notification of Statewide Contract since its initial issuance. Any and all revisions have been incorporated into the attached document.

| Contract<br>Period  | Issue<br>Date | Summary of Changes   |  |
|---------------------|---------------|--|--|
| 04/04/15-03/31/19   | 08/27/18      | Updated contact information for Bridgestone.   |  |
| 04/04/15-03/31/19   | 04/11/18      | Updated Buyer information and added an invoice contact for Goodyear.                                   |  |
| 04/04/15-03/31/19   | 03/15/18      | Updated pricing for Goodyear Tire & Rubber Company per State of Utah Amendment #8.                     |  |
| 04/04/15-03/31/19   | 10/26/17      | Updated buyer contact information.   |  |
| 04/04/15-03/31/19   | 08/11/17      | Updated buyer contact information.   |  |
| 04/04/15-03/31/19   | 05/17/17      | Updated pricing for Michelin (C115153001). Removed Tubes from the contract.                            |  |
| 04/04/15-03/31/19   | 04/13/17      | Updated pricing for Contracts C112258001, C112258002, and C115153001.                                  |  |
| 04/04/15-03/31/19   | 04/01/17      | Updated Bridgestone tire pricing effective 4-1-17. Service pricing remains unchanged. (C112258001)     |  |
| 04/04/15-03/31/19   | 03/30/17      | Updated Goodyear Tire & Rube Company address.  |  |
| 04/04/15-03/31/19   | 04/01/17      | Updated tire pricing effective 4-1-17. Service pricing remains unchanged. (C112258001)                 |  |
| 04/01/15 - 03/31/19 | 03/13/17      | Updated authorized dealer listing posted for Goodyear (C112258001).                                    |  |
| 04/01/15 - 03/31/19 | 03/06/17      | Updated buyer contact information. Updated authorized dealer listing posted for Goodyear (C112258001). |  |
| 04/01/15 - 03/31/19 | 5/13/16       | Updated Phone Number for Eads Repair   |  |
| 04/01/15 - 03/31/19 | 05/03/16      | Updated buyer contact information.   |  |
| 04/01/15 - 03/31/19 | 04/13/16      | Updated pricing for Michelin (C115153001).   |  |

| 04/01/15 - 03/31/19 | 04/06/16 | Updated pricing for Bridgestone/Firestone (C112258002).  |
|---------------------|----------|--|
| 04/01/15 - 03/31/19 | 03/23/16 | Updated buyer contact information. Renewed all contracts through 03/31/19. Updated pricing of Goodyear (C112258001). Waiting on updated pricing from Bridgestone/Firestone (C112258002) and Michelin (C115153001). |
| 04/01/15 - 03/31/17 | 07/14/15 | Updated contact information for Michelin (C115153001)  |
| 04/01/15 - 03/31/17 | 04/10/15 | Renewed Goodyear (C112258001)  |
| 04/01/15 - 03/31/17 | 03/10/15 | Renewed Bridgestone/Firestone (C112258001).<br>Added Michelin (C115153001)   |
| 04/01/12 - 03/31/15 | 9/5/14   | Updated authorized dealer listing posted for Goodyear (C112258001)   |
| 04/01/12 - 03/31/15 | 8/25/14  | Updated authorized dealer listing posted for Goodyear (C112258001) and Buyer Update.   |
| 04/01/12 - 03/31/15 | 07/18/14 | Updated pricing for computer spin balance and wheel balance valve stem combo for Goodyear.   |
| 04/01/12 - 03/31/15 | 05/23/14 | Updated authorized dealer listing posted for Bridgestone (C112258002).   |
| 04/01/12 - 03/31/15 | 04/02/14 | Updated authorized dealer listing posted for Goodyear (C112258001).  |
| 04/01/12 - 03/31/15 | 04/01/14 | Updated pricing and authorized dealer listings posted for Goodyear (C112258001) and Bridgestone (C112258002).  |
| 04/01/12 - 03/31/15 | 12/04/13 | Updated pricing posted to website for Goodyear (C112258001).   |
| 04/01/12 - 03/31/15 | 10/04/13 | Contact name and e-mail address for Goodyear updated.  |
| 04/01/12 - 03/31/15 | 09/23/13 | Buyer Update   |
| 04/01/12 - 03/31/15 | 05/03/12 | Initial issuance of new statewide contract.<br>Note: A subsequent amendment will be issued as soon as possible awarding a contract to Michelin.  |

# TIRES, TUBES AND SERVICES STATEWIDE NOTICE

**General:** The contracts identified herein have been awarded to serve State of Missouri agencies, political subdivisions or governmental entities specified by the State of Missouri for various types of tires, tubes and services. The contracts are piggyback contracts off of current Western State Contracting Alliance (WSCA) contracts.

**Pricing:** Pricing is provided in accordance with the applicable percentage discounts off of current list prices found in the specific tire manufacturer catalogs. The chart herein provides the percentage discount for each of the available tire and tube categories. Additionally, a chart is provided that gives specific firm, fixed prices for each service that can be provided by the manufacturers. **Attachment #1** to this statewide notice provides current contract period net prices for all tires available from The Goodyear Tire & Rubber Company (C112258001). **Attachment #2** to this statewide notice provides current contract period net prices for all tires available from Bridgestone Americas Tire Operations, LLC (C112258002). **Attachment #5** to this statewide notice provides current contract period net prices for all tires available from Michelin North America (C115153001).

Note: The attachments are separate from this Statewide Notice but they are available at the same website.

**Delivery:** The contracts allow for agencies to order and pick-up tires at dealerships participating in the contract. Tires may also be shipped to the state agency site FOB Destination, freight prepaid and allowed.

- Goodyear offers thirty (30) days ARO
- Bridgestone offers forty-five (45) days ARO
- Michelin offers fourteen (14) days ARO

Authorized Missouri Tire Dealers: Attachment #3 provides a listing of authorized Goodyear dealers in Missouri. Attachment #4 provides a listing of authorized Bridgestone dealers in Missouri. Attachment #6 provides a listing of authorized Michelin dealers in Missouri. The dealers listed on the attachments are the only authorized dealers to provide tires, tubes and related services in accordance with the contracts.

**Invoicing and Payments:** All orders shall be placed with the manufacturer in care of the local dealer providing product and/or services. Invoices will be billed by the manufacturer and payments will be made to the manufacturer directly, not the local dealer. No payments shall be made to the authorized dealers.

**Preferred Use Contract:** The State of Missouri has various state agencies that are located in remote areas of the state with limited access to a nearby dealer. Because of the time it takes state personnel to travel along with the cost associated with travel to the closest authorized tire dealers, the state intends to provide as much variability as is needed to obtain the tires and service. The State of Missouri must also be assured the product is readily available.

For the reasoning cited in the above paragraph, the contract shall be considered a preferred-use contract which means all state agencies should use the contract for the supplies and service on contract if needed. Even though the contract is considered a preferred-use contract, there will be rare situations where an agency may waive itself from using the contract so long as such determination is supportable and in the best interests of the state. Reasons for not using the contract shall include but shall not necessarily be limited to the following: specific item is out-of-stock for an unreasonable amount of time (to be determined by the state agency) without an acceptable substitute; closest authorized dealer is too far and it would be burdensome for the agency to pay the cost associated with travel.

## <u>TIRES, TUBES AND RELATED SERVICES</u> <u>STATEWIDE NOTICE</u>

|   | C112258001<br>The Goodyear Tire &<br>Rubber Company | C112258002<br>Bridgestone Americas Tire<br>Operations, LLC | C115153001<br>Michelin North America                              |
|---|---|--|---|
| Pursuit and<br>Performance Tires                | 50%   | 20%  | 30% Uniroyal Brand<br>40% BF Goodrich Brand                       |
| Automobile/Passenger<br>Vehicles                | 48%   | 20%  | 40% Michelin Brand<br>30% Uniroyal Brand<br>40% BF Goodrich Brand |
| Light Duty Trucks<br>(Radial)                   | 48%   | 20%  | 40% Michelin Brand<br>30% Uniroyal Brand<br>40% BF Goodrich Brand |
| Light Duty Trucks<br>(Bias)                     | 40%   | 20%  | N/A   |
| Medium<br>Commercial/Heavy<br>Duty Trucks/Buses | 42%   | 44.5% Firestone Dealers<br>45% Bridgestone Dealers         | 50% Michelin Brand  |
| Off Road (Radial)                               | Not Available                                       | 35%  | 35% Michelin Brand  |
| Off Road (Bias)                                 | Not Available                                       | 35%  | N/A   |
| Agricultural/Farm                               | Not Available                                       | 15%  | 44% Michelin Brand  |
| Industrial                                      | Not Available                                       | 15%  | 44% or 35% Michelin<br>Brand                                      |
| Specialty Tires                                 |   |  | 44% Michelin Brand  |

# The State of Missouri Tire Contract Percentage Discount Off List Pricing:

Note: See Attachments #1, #2, and #5 for current contract period net prices (Catalog Prices – Percentage Discount Above) for all tires available from The Goodyear Tire & Rubber Company (C112258001), Bridgestone Americas Tire Operations, LLC (C112258002), and Michelin North America (C115153001). The attachments are separate from this Statewide Notice but they are available at the same website

# TIRES, TUBES AND RELATED SERVICES STATEWIDE NOTICE

# The State of Missouri Tire Contract Service Pricing:

#### C112258001: THE GOODYEAR TIRE & RUBBER COMPANY SERVICE PRICING AS FOLLOWS:

|   | Pursuit and Performance Tires;<br>Automobile/Passenger Vehicles | Light Duty Trucks |
|---|---|-------------------|
| Tire Installation w/purchase in store   | \$0.00/tire   | \$8.00/tire       |
| Change tire, mount and dismount         | \$8.50/tire   | \$10.00/tire      |
| Flat repair, remove, repair and mount   | \$14.00/tire  | \$15.50/tire      |
| Flat repair, off vehicle                | \$14.00/tire  | \$14.00/tire      |
| Rotate Mounted Tires (per tire)         | \$3.50/tire   | \$3.50/tire       |
| New Valve Stem (snap in rubber type)    | \$3.00/tire   | \$3.00/tire       |
| Computer spin balance (per tire)        | \$10.95/tire  | \$10.95/tire      |
| Wheel balance valve stem combo          | \$13.95/tire  | \$13.95/tire      |
| Tire Pressure Monitoring Kit (per tire) | \$6.00/tire   | \$6.00/tire       |
| Used tire disposal                      | \$2.00/tire   | \$2.00/tire       |
| Missouri Tire Tax                       | \$0.50/tire   | \$0.50/tire       |

# (See Attachment 7 for Goodyear Service Pricing.)

#### C112258002: BRIDGESTONE AMERICAS TIRE OPERATIONS, LLC SERVICE PRICING AS FOLLOWS:

| Tire Installation w/purchase in store                                       | \$5.00/tire        |
|---|--------------------|
| Change tire, mount and dismount   | \$5.00/tire        |
| Flat repair, remove, repair and mount                                       | \$13.00/tire       |
| Flat repair, off vehicle  | \$13.00/tire       |
| Rotate Mounted Tires  | \$3.50/tire        |
| New Valve Stem (snap in rubber type)  | \$3.00/tire        |
| Computer spin balance   | \$9.50/tire        |
| Wheel balance valve stem combo  | \$12.50/tire       |
| Alignment Services:<br>Standard Two Wheel Alignment<br>Four Wheel Alignment | \$70.00<br>\$70.00 |
| Studding  | \$15.00/tire       |
| Used tire recycle/disposal  | \$3.00/tire        |
| Tire pressure monitoring kit (per tire)                                     | \$8.00/tire        |
| Missouri Tire Tax   | \$0.50/tire        |

| Tire Installation w/purchase in store                                       | \$10.00/tire       |
|---|--------------------|
| Change tire, mount and dismount   | \$12.00/tire       |
| Flat repair, remove, repair and mount                                       | \$16.00/tire       |
| Flat repair, off vehicle  | \$14.00/tire       |
| Rotate Mounted Tires  | \$10.00/tire       |
| New Valve Stem (snap in rubber type)  | \$4.00/tire        |
| Computer spin balance   | \$12.00/tire       |
| Wheel balance valve stem combo  | \$14.00/tire       |
| Alignment Services:<br>Standard Two Wheel Alignment<br>Four Wheel Alignment | \$60.00<br>\$75.00 |
| Studding  | \$25.00/tire       |
| Used tire recycle/disposal  | \$5.00/tire        |
| Missouri Tire Tax   | \$0.50/tire        |

#### C115153001: MICHELIN NORTH AMERICA SERVICE PRICING AS FOLLOWS:

Note: All prices stated on this page are for light duty vehicles only.

#### State of Missouri Office of Administration Division of Purchasing and Materials Management Contract Performance Report – Tires, Tubes and Services

Please take a moment to let us know how this contract award has measured up to your expectations. If reporting on more than one contractor or product, please make copies as needed. This office will use the information to improve products and services available to state agency users. **Comments should include those of the product's end user.** 

Contract No.:

Contractor: \_\_\_\_\_

Describe Product Purchased (include Item No's., if available): \_\_\_\_\_

**Rating Scale:** 5 = Excellent, 4 = Good, 3 = Average, 2 = Poor, 1 = Fails to meet expectations

| Product Rating                        | Rate<br>1-5, 5 best |
|---------------------------------------|---------------------|
| Product meets your needs              |                     |
| Product meets contract specifications |                     |
| Pricing                               |                     |

| Contractor Rating                |  | Rate<br>1-5, 5 best  |
|----------------------------------|--|--|
| Timeliness of delivery           |  |  |
| Responsiveness to inquiries      |  |  |
| Employee courtesy                |  |  |
| Problem resolution               |  |  |
| Recall notices handled effective | ly   |  |
|                                  |  | ·  |
|                                  |  | Agency:  |
| Date:                            | Phone:   | Email:   |
| Address:                         |  |  |
|                                  |  | AX to 573-526-9816, or mail to:  |
| Ye                               | Divisio<br>301 West 1<br>P<br>Jefferson C<br>ou may also e-mail forr | of Administration<br>on of Purchasing<br>High Street, RM 630<br>PO Box 809<br>City, Missouri 65102<br>n to the buyer as an attachment at<br>rost@oa.mo.gov |