



STATE OF MISSOURI
OFFICE OF ADMINISTRATION
DIVISION OF PURCHASING

NOTIFICATION OF STATEWIDE CONTRACT

Date: November 9, 2021

CONTRACT TITLE: WATER SOFTENER SALT - STATEWIDE

CURRENT CONTRACT PERIOD:	APRIL 25, 2021 THROUGH APRIL 24, 2022	
RENEWAL INFORMATION:	Original Contract Period:	April 25, 2019 through April 24, 2020
	Renewal Options Available:	Yes
	Potential Final Expiration:	April 24, 2023
BUYER INFORMATION:	Mikeli Lueckenotte 573-751-6108 Mikeli.Lueckenotte@oa.mo.gov	

ALL PURCHASES MADE UNDER THIS CONTRACT MUST BE FOR **PUBLIC USE ONLY**.
PURCHASES FOR PERSONAL USE BY PUBLIC EMPLOYEES OR OFFICIALS ARE PROHIBITED.

THE USE OF THIS CONTRACT IS **NOT MANDATORY**.

This contract has been established for the convenience of state agencies. Local Purchase Authority may be used to purchase supplies/services included in this contract from an alternative source at the discretion of the agency.

The entire contract document may be viewed and printed from the Division of Purchasing's **Awarded Bid & Contract Document Search** located on the Internet at

<http://oa.mo.gov/purchasing>.

~ Instructions for use of the contract, specifications, requirements, and pricing are attached ~.

CONTRACT NUMBER	SAM II VENDOR NUMBER/ MissouriBUYS SYSTEM ID	VENDOR INFORMATION	MBE/ WBE	COOP PROCURE -MENT
CC191954001	4307858020 0/ MB00092522	Gunther Salt Company 101 Buchanan Street St. Louis, MO 63147 Contact: John Gunther Phone: (314) 241-7075 Fax: (314) 241-1725 Email: john.gunther@gunthersalt.com	NO	NO

STATEWIDE CONTRACT HISTORY

The following summarizes actions related to this Notification of Statewide Contract since its initial issuance. Any and all revisions have been incorporated into the attached document.

Contract Period	Issue Date	Summary of Changes
04/25/21 – 4/24/22	11/09/21	Updated Buyer Information
04/25/21 – 4/24/22	07/06/21	Updated buyer information.
04/25/21 – 4/24/22	3/3/21	CC191954001 contract renewal with increase.
04/25/20 – 4/24/21	12/15/20	Buyer information updated.
04/25/20 – 4/24/21	4/24/20	CC191954001 contract renewal with increase.
04/25/19-04/25/20	08/02/19	Buyer information updated.
04/25/19 – 04/25/20	04/23/19	Initial issuance of new statewide contract

**WATER SOFTENER SALT
(Statewide)**

GENERAL INFORMATION

1. **Purpose:** This contract has been established by the Division of Purchasing for the purchase of various types of water softener salt.
2. **Shipping Charges:** All shipping is F.O.B. Destination (state agency) Freight Prepaid and Allowed. No additional shipping charges shall be paid on invoices.
3. **Problems:** If your agency encounters any problem regarding quality of product/service or delivery time, send your complaint, in writing, to the attention of the assigned buyer in the Division of Purchasing (see first page).
4. **Pricing:** Pricing follows this page. Specific water softener salt types are identified with corresponding firm, fixed pricing from the contractor.
5. **Purchase Orders:** In MissouriBUYS utilize catalog when entering a request.
6. **Survey:** Attached is a Contract Performance Report survey form for state agencies to use in providing feedback to the buyer (please fax to the buyer listed on the first page of this notice at the fax number (573) 526-9816 or send electronically as an attachment to the buyer's email address as indicated on the first page of this notice). Any comments regarding this contract will be helpful to ensure that corrections to the contract can be made when necessary or revisions to future contracts are incorporated appropriately.

**WATER SOFTENER SALT
(Statewide)**

PRICING

UNSPSC Code: 47101519
Water Softening Accessories

CENTRAL REGION

(AUDRAIN, BENTON, BOONE, CALLAWAY, CAMDEN, CARROLL, CHARITON, COLE, COOPER, DENT, GASCONADE, HOWARD, LACLEDE, MARIES, MILLER, MONITEAU, MONROE, MONTGOMERY, MORGAN, OSAGE, PETTIS, PHELPS, PULASKI, RANDOLPH, SALINE)

1	Solar Salt Pellets 99.5% to 99.8% Pure Price per 50 pound bag Minimum Order Quantity: 882 bags/delivery Brand/Stock No: <u>SURESOF/40A</u>	50 lb bag	\$7.57
2	Solar Crystal Salt 99.5% to 99.8% Pure Price per 50 pound bag Minimum Order Quantity: 882 bags/delivery Brand/Stock No: <u>GUNTHER/34G</u>	50 lb bag	\$5.28
3	Solar Crystal Salt – Bulk 99.5% to 99.8% Pure Price per ton Delivered pneumatic blown into tank Minimum Order Quantity: 25 tons	Ton	\$200.00
4	Crystal Salt – Bulk 97.9% to 98.6% Pure Price per ton Delivered pneumatic blown into tank Minimum Order Quantity: 25 tons	Ton	\$155.00
5	Crystal Salt – Bulk Type #1 Grade White Salt Southern Course 99% Purity Price per ton Delivered Power Plant dumped Minimum Order Quantity: 25 tons	Ton	\$151.00
6	Crystal Pellets with Softener Care Additive 99.8% Pure Price per 50 pound bag Minimum Order Quantity: 882 bags/delivery Brand/Stock Number: <u>SURESOF/40A</u>	50 lb bag	\$7.57
7	Salt, High Solar, Extra Course Crystals 99.6% Pure Price per 50 pound bag Minimum Order Quantity: 392 bags/delivery Brand/Stock Number: <u>GUNTHER/34G</u>	50 lb bag	\$5.78

**WATER SOFTENER SALT
(Statewide)**

8	Softener Pellets, Formulated to prevent mushing and bridging 99.8% Pure Price per 50 pound bag Minimum Order Quantity: 392 bags/delivery Brand/Stock Number: <u>SURESOF/40A</u>	50 lb bag	\$8.07
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GREATER KANSAS CITY REGION

(BATES, CASS, CLAY, HENRY, JACKSON, JOHNSON, LAFAYETTE, PLATTE, RAY)

9	Solar Salt Pellets 99.5% to 99.8% Pure Price per 50 pound bag Minimum Order Quantity: 882 bags/delivery Brand/Stock No: <u>SURESOF/40A</u>	50 lb bag	\$7.57
10	Solar Crystal Salt 99.5% to 99.8% Pure Price per 50 pound bag Minimum Order Quantity: 882 bags/delivery Brand/Stock No: <u>GUNTHER/34G</u>	50 lb bag	\$5.38
11	Solar Crystal Salt – Bulk 99.5% to 99.8% Pure Price per ton Delivered pneumatic blown into tank Minimum Order Quantity: 25 tons	Ton	\$200.00
12	Crystal Salt – Bulk 97.9% to 98.6% Pure Price per ton Delivered pneumatic blown into tank Minimum Order Quantity: 25 tons	Ton	\$161.00
13	Crystal Salt – Bulk Type #1 Grade White Salt Southern Course 99% Purity Price per ton Delivered Power Plant dumped Minimum Order Quantity: 25 tons	Ton	\$156.00
14	Crystal Pellets with Softener Care Additive 99.8% Pure Price per 50 pound bag Minimum Order Quantity: 882 bags/delivery Brand/Stock Number: <u>SURESOF/40A</u>	50 lb bag	\$7.57
15	Salt, High Solar, Extra Course Crystals 99.6% Pure Price per 50 pound bag Minimum Order Quantity: 392 bags/delivery	50 lb bag	\$5.98

**WATER SOFTENER SALT
(Statewide)**

Brand/Stock Number: GUNTHER/34G

16	Softener Pellets, Formulated to prevent mushing and bridging 99.8% Pure Price per 50 pound bag Minimum Order Quantity: 392 bags/delivery Brand/Stock Number: <u>SURESOF/40A</u>	50 lb bag	\$8.07
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GREATER ST. LOUIS REGION

(CRAWFORD, FRANKLIN, JEFFERSON, LINCOLN, PIKE, ST. CHARLES, ST. FRANCOIS, ST. LOUIS, STE. GENEVIEVE, WARREN, WASHINGTON)

17	Solar Salt Pellets 99.5% to 99.8% Pure Price per 50 pound bag Minimum Order Quantity: 882 bags/delivery Brand/Stock No: <u>SURESOF/40A</u>	50 lb bag	\$6.37
18	Solar Crystal Salt 99.5% to 99.8% Pure Price per 50 pound bag Minimum Order Quantity: 882 bags/delivery Brand/Stock No: <u>GUNTHER/34G</u>	50 lb bag	\$5.18
19	Solar Crystal Salt – Bulk 99.5% to 99.8% Pure Price per ton Delivered pneumatic blown into tank Minimum Order Quantity: 25 tons	Ton	\$175.00
20	Crystal Salt – Bulk 97.9% to 98.6% Pure Price per ton Delivered pneumatic blown into tank Minimum Order Quantity: 25 tons	Ton	\$137.00
21	Crystal Salt – Bulk Type #1 Grade White Salt Southern Course 99% Purity Price per ton Delivered Power Plant dumped Minimum Order Quantity: 25 tons	Ton	\$132.00
22	Crystal Pellets with Softener Care Additive 99.8% Pure Price per 50 pound bag Minimum Order Quantity: 882 bags/delivery Brand/Stock Number: <u>SURESOF/40A</u>	50 lb bag	\$6.37
23	Salt, High Solar, Extra Course Crystals 99.6% Pure Price per 50 pound bag Minimum Order Quantity: 392 bags/delivery	50 lb bag	\$5.48

**WATER SOFTENER SALT
(Statewide)**

Brand/Stock Number: GUNTHER/34G

24	Softener Pellets, Formulated to prevent mushing and bridging 99.8% Pure Price per 50 pound bag Minimum Order Quantity: 392 bags/delivery Brand/Stock Number: <u>SURESOF/40A</u>	50 lb bag	\$6.67
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NORTHEAST REGION

(ADAIR, CLARK, GRUNDY, KNOX, LEWIS, LINN, LIVINGSTON, MACON, MARION, MERCER, PUTNAM, RALLS, SCHUYLER, SCOTLAND, SHELBY, SULLIVAN)

25	Solar Salt Pellets 99.5% to 99.8% Pure Price per 50 pound bag Minimum Order Quantity: 882 bags/delivery Brand/Stock No: <u>SURESOF/40A</u>	50 lb bag	\$7.57
26	Solar Crystal Salt 99.5% to 99.8% Pure Price per 50 pound bag Minimum Order Quantity: 882 bags/delivery Brand/Stock No: <u>GUNTHER/34G</u>	50 lb bag	\$5.28
27	Solar Crystal Salt – Bulk 99.5% to 99.8% Pure Price per ton Delivered pneumatic blown into tank Minimum Order Quantity: 25 tons	Ton	\$200.00
28	Crystal Salt – Bulk 97.9% to 98.6% Pure Price per ton Delivered pneumatic blown into tank Minimum Order Quantity: 25 tons	Ton	\$155.00
29	Crystal Salt – Bulk Type #1 Grade White Salt Southern Course 99% Purity Price per ton Delivered Power Plant dumped Minimum Order Quantity: 25 tons	Ton	\$151.00
30	Crystal Pellets with Softener Care Additive 99.8% Pure Price per 50 pound bag Minimum Order Quantity: 882 bags/delivery Brand/Stock Number: <u>SURESOF/40A</u>	50 lb bag	\$7.57
31	Salt, High Solar, Extra Course Crystals 99.6% Pure Price per 50 pound bag Minimum Order Quantity: 392 bags/delivery	50 lb bag	\$5.78

**WATER SOFTENER SALT
(Statewide)**

Brand/Stock Number: GUNTHER/34G

32	Softener Pellets, Formulated to prevent mushing and bridging 99.8% Pure Price per 50 pound bag Minimum Order Quantity: 392 bags/delivery Brand/Stock Number: <u>SURESOF/40A</u>	50 lb bag	\$8.07
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NORTHWEST REGION

(ANDREW, ATCHISON, BUCHANAN, CALDWELL, CLINTON, DAVIESS, DEKALB, GENTRY, HARRISON, HOLT, NODAWAY, WORTH)

33	Solar Salt Pellets 99.5% to 99.8% Pure Price per 50 pound bag Minimum Order Quantity: 882 bags/delivery Brand/Stock No: <u>SURESOF/40A</u>	50 lb bag	\$7.57
34	Solar Crystal Salt 99.5% to 99.8% Pure Price per 50 pound bag Minimum Order Quantity: 882 bags/delivery Brand/Stock No: <u>GUNTHER/34G</u>	50 lb bag	\$5.38
35	Solar Crystal Salt – Bulk 99.5% to 99.8% Pure Price per ton Delivered pneumatic blown into tank Minimum Order Quantity: 25 tons	Ton	\$200.00
36	Crystal Salt – Bulk 97.9% to 98.6% Pure Price per ton Delivered pneumatic blown into tank Minimum Order Quantity: 25 tons	Ton	\$160.00
37	Crystal Salt – Bulk Type #1 Grade White Salt Southern Course 99% Purity Price per ton Delivered Power Plant dumped Minimum Order Quantity: 25 tons	Ton	\$156.00
38	Crystal Pellets with Softener Care Additive 99.8% Pure Price per 50 pound bag Minimum Order Quantity: 882 bags/delivery Brand/Stock Number: <u>SURESOF/40A</u>	50 lb bag	\$7.57
39	Salt, High Solar, Extra Course Crystals 99.6% Pure Price per 50 pound bag Minimum Order Quantity: 392 bags/delivery	50 lb bag	\$5.98

**WATER SOFTENER SALT
(Statewide)**

Brand/Stock Number: GUNTHER/34G

40	Softener Pellets, Formulated to prevent mushing and bridging 99.8% Pure Price per 50 pound bag Minimum Order Quantity: 392 bags/delivery Brand/Stock Number: <u>SURESOF/40A</u>	50 lb bag	\$8.07
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SOUTHEAST REGION

(BOLLINGER, BUTLER, CAPE GIRARDEAU, CARTER, DUNKLIN, IRON, MADISON, MISSISSIPPI, NEW MADRID, OREGON, PEMISCOT, PERRY, REYNOLDS, RIPLEY, SCOTT, SHANNON, STODDARD, WAYNE)

41	Solar Salt Pellets 99.5% to 99.8% Pure Price per 50 pound bag Minimum Order Quantity: 882 bags/delivery Brand/Stock No: <u>SURESOF/40A</u>	50 lb bag	\$6.57
42	Solar Crystal Salt 99.5% to 99.8% Pure Price per 50 pound bag Minimum Order Quantity: 882 bags/delivery Brand/Stock No: <u>GUNTHER/34G</u>	50 lb bag	\$5.33
43	Solar Crystal Salt – Bulk 99.5% to 99.8% Pure Price per ton Delivered pneumatic blown into tank Minimum Order Quantity: 25 tons	Ton	\$182.00
44	Crystal Salt – Bulk 97.9% to 98.6% Pure Price per ton Delivered pneumatic blown into tank Minimum Order Quantity: 25 tons	Ton	\$156.00
45	Crystal Salt – Bulk Type #1 Grade White Salt Southern Course 99% Purity Price per ton Delivered Power Plant dumped Minimum Order Quantity: 25 tons	Ton	\$152.00
46	Crystal Pellets with Softener Care Additive 99.8% Pure Price per 50 pound bag Minimum Order Quantity: 882 bags/delivery Brand/Stock Number: <u>SURESOF/40A</u>	50 lb bag	\$6.57
47	Salt, High Solar, Extra Course Crystals 99.6% Pure Price per 50 pound bag Minimum Order Quantity: 392 bags/delivery	50 lb bag	\$5.93

**WATER SOFTENER SALT
(Statewide)**

Brand/Stock Number: GUNTHER/34G

48	Softener Pellets, Formulated to prevent mushing and bridging 99.8% Pure Price per 50 pound bag Minimum Order Quantity: 392 bags/delivery Brand/Stock Number: <u>SURESOF/40A</u>	50 lb bag	\$7.17
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SOUTHWEST REGION

(BARRY, BARTON, CEDAR, CHRISTIAN, DADE, DALLAS, DOUGLAS, GREENE, HICKORY, HOWELL, JASPER, LAWRENCE, MCDONALD, NEWTON, OZARK, POLK, ST. CLAIR, STONE, TANEY, TEXAS, VERNON, WEBSTER, WRIGHT)

49	Solar Salt Pellets 99.5% to 99.8% Pure Price per 50 pound bag Minimum Order Quantity: 882 bags/delivery Brand/Stock No: <u>SURESOF/40A</u>	50 lb bag	\$7.57
50	Solar Crystal Salt 99.5% to 99.8% Pure Price per 50 pound bag Minimum Order Quantity: 882 bags/delivery Brand/Stock No: <u>GUNTHER/34G</u>	50 lb bag	\$5.78
51	Solar Crystal Salt – Bulk 99.5% to 99.8% Pure Price per ton Delivered pneumatic blown into tank Minimum Order Quantity: 25 tons	Ton	\$200.00
52	Crystal Salt – Bulk 97.9% to 98.6% Pure Price per ton Delivered pneumatic blown into tank Minimum Order Quantity: 25 tons	Ton	\$155.00
53	Crystal Salt – Bulk Type #1 Grade White Salt Southern Course 99% Purity Price per ton Delivered Power Plant dumped Minimum Order Quantity: 25 tons	Ton	\$151.00
54	Crystal Pellets with Softener Care Additive 99.8% Pure Price per 50 pound bag Minimum Order Quantity: 882 bags/delivery Brand/Stock Number: <u>SURESOF/40A</u>	50 lb bag	\$7.57
55	Salt, High Solar, Extra Course Crystals 99.6% Pure Price per 50 pound bag Minimum Order Quantity: 392 bags/delivery	50 lb bag	\$5.83

**WATER SOFTENER SALT
(Statewide)**

Brand/Stock Number: GUNTHER/34G

56	Softener Pellets, Formulated to prevent mushing and bridging 99.8% Pure Price per 50 pound bag Minimum Order Quantity: 392 bags/delivery Brand/Stock Number: <u>SURESFT/40A</u>	50 lb bag	\$8.07
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**WATER SOFTENER SALT
(Statewide)**

**State of Missouri
Office of Administration
Division of Purchasing
Contract Performance Report**

Please take a moment to let us know how this contract award has measured up to your expectations. If reporting on more than one contractor or product, please make copies as needed. This office will use the information to improve products and services available to state agency users. **Comments should include those of the product's end user.**

Contract No.: CC191954001 **Contractor:** Gunther Salt Company

Describe Product Purchased (include Item No's., if available): _____

Rating Scale: 5 = Excellent, 4 = Good, 3 = Average, 2 = Poor, 1 = Fails to meet expectations

Product Rating	Rate 1-5, 5 best
Product meets your needs	
Product meets contract specifications	
Pricing	

Contractor Rating	Rate 1-5, 5 best
Timeliness of delivery	
Responsiveness to inquiries	
Employee courtesy	
Problem resolution	
Recall notices handled effectively	

Comments: _____

Prepared by: _____ Title: _____ Agency: _____

Date: _____ Phone: _____ Email: _____

Address: _____

Please detach or photocopy this form & return by FAX to 573/526-9816, or mail to:

Office of Administration
Division of Purchasing
301 West High Street, RM 630
PO Box 809
Jefferson City, Missouri 65102

**WATER SOFTENER SALT
(Statewide)**

You may also e-mail form to the buyer as an attachment at
Mikeli.Lueckenotte@oa.mo.gov