



STATE OF MISSOURI  
OFFICE OF ADMINISTRATION  
DIVISION OF PURCHASING

## NOTIFICATION OF STATEWIDE CONTRACT

Date: March 20, 2024

**CONTRACT TITLE:** NASPO ValuePoint Public Safety Video Systems

<b>CURRENT CONTRACT PERIOD:</b>	<b>January 1, 2024 through April 30, 2024</b>	
<b>RENEWAL INFORMATION:</b>	Original Contract Period:	October 1, 2019 through January 31, 2020
	Renewal Options Available:	One (1)
	Potential Final Expiration:	April 30, 2024
<b>BUYER INFORMATION:</b>	Earl Pettit (573) 751-5430 <a href="mailto:earl.pettit@oa.mo.gov">earl.pettit@oa.mo.gov</a>	

ALL PURCHASES MADE UNDER THIS CONTRACT MUST BE FOR **PUBLIC USE ONLY**.  
PURCHASES FOR PERSONAL USE BY PUBLIC EMPLOYEES OR OFFICIALS ARE PROHIBITED.

THE USE OF THIS CONTRACT IS **NOT MANDATORY**.

This contract has been established for the convenience of state agencies. Local Purchase Authority may be used to purchase supplies/services included in this contract from an alternative source at the discretion of the agency.

The entire contract document may be viewed and printed from the Division of Purchasing's **Awarded Bid & Contract Document Search** located on the Internet at

<http://oa.mo.gov/purchasing>.

*~ Instructions for use of the contract, specifications, requirements, and pricing are attached ~.*

CONTRACT NUMBER	VENDOR NUMBER	VENDOR INFORMATION	MBE/WBE	COOP PROCUREMENT
CT200012001	MB00025861	WatchGuard, Inc. 415 E. Exchange Pkwy. Allen, TX 75002  Contact: Troy Montgomery Phone: 972-423-9777 Fax: 214-383-9661 Email: <a href="mailto:troy.montgomery@motorolasolutions.com">troy.montgomery@motorolasolutions.com</a> Website: <a href="http://www.watchguardvideo.com">www.watchguardvideo.com</a>	No	Yes

CONTRACT NUMBER	VENDOR NUMBER	VENDOR INFORMATION	MBE/ WBE	COOP PROCURE -MENT
CT200012002	MB00087129	<p>Axon Enterprises, Inc. 17800 N. 85<sup>th</sup> St. Scottsdale, AZ 85255</p> <p>Contact: Alissa McDowell Phone: 800-978-2737 Fax: 480-991-0791 Email: <a href="mailto:contracts@axon.com">contracts@axon.com</a> Website: <a href="http://www.axon.com">www.axon.com</a></p>	No	Yes
CT200012004	MB00022594	<p>Coban Technologies Inc. 540 W. Madison 4<sup>th</sup> Floor Lockbox #008996 Chicago, IL 60661</p> <p>Contact: William Chiang Phone: 281-925-0488 Fax: 281-925-0535 Email: <a href="mailto:pmo@cobantech.com">pmo@cobantech.com</a> Website: <a href="http://www.cobantech.com/naspo-contracts">www.cobantech.com/naspo-contracts</a></p>	No	Yes

## STATEWIDE CONTRACT HISTORY

The following summarizes actions related to this Notification of Statewide Contract since its initial issuance. Any and all revisions have been incorporated into the attached document.

Contract Period	Issue Date	Summary of Changes
01/01/2024-04/30/24	03/20/24	Extension of contracts through 04/30/24
11/01/22-12/30/23	11/01/23	Extension of contracts through 12/30/23
10/01/19 - 01/31/21	10/2/20	Buyer changed to Earl Pettit
10/01/19 - 01/31/21	12/23/19	Contracts renewed through January 31, 2021.
10/01/19 - 01/31/20	10/15/19	Initial issuance of new statewide contract

## **GENERAL INFORMATION AND REQUIREMENTS**

### **1. BACKGROUND:**

- 1.1 The purpose of these contracts is to enable authorized purchasers to purchase public safety video systems from one or more awarded contractors.
- 1.2 There are three (3) product bands included in the contracts:

<b>BAND 1:</b> Body Worn Video Cameras and Recording Devices
<b>BAND 2:</b> Vehicle Mounted Video and Recording Devices
<b>BAND 3:</b> Video Storage, Data Security, Software and Peripherals

### **2. PRICING:**

- 2.1 Pricing for products and services under this NASPO ValuePoint contract are expressed as a percentage discount for each category of products within the specified band. The discounts shall be guaranteed for the initial term of the Master Agreement. Any request for a rate adjustment following the initial term must be submitted to the Lead State in writing and incorporated via an amendment to the Master Agreement.
- 2.2 It is recommended that state agencies obtain price quotations from at least three (3) contractors before purchasing products through the contract. The contractor websites listed contain device and pricing information agencies may find useful however it is advisable to contact a contractor directly (via email or phone) in order to ensure the best possible pricing quotation. Please note that contract pricing is based on a discount off of MSRP, but contractor may further reduce their prices if they choose to do so.

### **3. ORDERING:**

- 3.1 When the contractor utilizes dealers to accept orders and payments, then the order must be placed to the same vendor as the payment will be made. (i.e. If orders are submitted to the contractor, then payment must be submitted to the contractor. If orders are submitted to a dealer then payment must be submitted to the same dealer.)

### **4. INVOICING REQUIREMENTS:**

- 4.1 All invoices must bear the state's contract number, and reference the model number, serial number, unit and extended price, billing period, and agency name and location.

### **5. PAYMENT:**

- 5.1 The contractors will invoice the state agency directly with that state agency paying the vendor or their authorized dealers directly.
- 5.2 All payments shall be made in arrears only.

### **6. WARRANTY:**

- 6.1 The contractor warrants for a period of one year(s) from the date of acceptance that: (a) the product performs according to all specific claims that the contractor made in its response to the solicitation, (b) and the product is free of defects in materials and workmanship. Upon breach of the warranty, the contractor will repair or replace (at no charge to the purchaser) the product whose nonconformance is discovered and made known to the contractor. If the repaired and/or replaced product proves to be inadequate, or fails of its essential purpose, the contractor will refund the full amount of any payments that have been made. The rights and remedies of the parties under this warranty are in addition to any other rights and remedies of the parties provided by law or equity, including, without limitation, actual damages, and, as applicable and awarded under the law, to a prevailing party, reasonable attorneys' fees and costs.



**PRICING PAGE**

<b>CT200012001 – WATCHGUARD</b>		
<b>BAND</b>	<b>CATEGORY</b>	<b>DISCOUNT</b>
<b>BAND 1</b>	Body Worn Video Cameras	20% off MSRP
	Charging and Transfer Bases	20% off MSRP
	Extended Hardware Warranty Options	20% off MSRP
<b>BAND 2</b>	Vehicle Mounted and Recording Devices	20% off MSRP
	Vehicle Wi-Fi Kit (Optional Item – Requires Evidence Library 4 Software)	20% off MSRP
	Optional Front Camera Upgrades	20% off MSRP
	Optional Auxiliary Cameras	20% off MSRP
	Optional Upgrade to Dual Wireless Microphone Kit	20% off MSRP
	Extended Warranty Options	20% off MSRP
	Optional Items and Accessories	20% off MSRP
<b>BAND 3</b>	Evidence Library 4 Web Software	20% off MSRP
	Evidence Library 4 Web Software Maintenance	20% off MSRP
	Evidence Library 4 Web CLOUD SHARE Options	20% off MSRP
	Microsoft Software Items	20% off MSRP
	Redactive Software	20% off MSRP
	Redactive Software Maintenance	20% off MSRP
	EvidenceLibrary.com Software Items	20% off MSRP
	Server Hardware	20% off MSRP
	DVD Robots	20% off MSRP

<b>CT200012002 – AXON ENTERPRISES</b>		
<b>BAND</b>	<b>CATEGORY</b>	<b>DISCOUNT</b>
<b>BAND 1</b>	Body Worn Video Cameras and Recording Devices	1 - 50 units: 5% 50 - 249 units: 10% 250 - 499 units: 25% 500+ units: 50%

<b>CT200012004 – COBAN TECHNOLOGIES</b>		
<b>BAND</b>	<b>CATEGORY</b>	<b>DISCOUNT</b>
<b>BAND 1</b>	Body Worn Video Cameras and Recording Devices	26 - 1,001 units: 5% to 15%
<b>BAND 2</b>	Vehicle Mounted Video and Recording Devices	26 - 1,001 units: 5% to 15%
<b>BAND 3</b>	Video Storage, Data Security, Software and Peripherals	26 - 1,001 units: 5% to 15%

